



Table of Contents

## TABLE OF CONTENTS

	Page Number
DEFINITIONS	<u>1</u>
PART I - FINANCIAL INFORMATION	
Item 1. Financial Statements	
Statements of Unaudited Condensed Consolidated Financial Position as of September 30, 2018 and December 31, 2017	<u>2</u>
Statements of Unaudited Condensed Consolidated Operations for the Three and Nine Months Ended September 30, 2018 and 2017	<u>4</u>
Statements of Unaudited Condensed Consolidated Comprehensive Income for the Three and Nine Months Ended September 30, 2018 and 2017	<u>5</u>
Statements of Unaudited Condensed Consolidated Cash Flows for the Nine Months Ended September 30, 2018 and 2017	<u>6</u>
Notes to Unaudited Condensed Consolidated Financial Statements	<u>7</u>
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>52</u>
Item 3. Quantitative and Qualitative Disclosures About Market Risk	<u>67</u>
Item 4. Controls and Procedures	<u>67</u>
PART II - OTHER INFORMATION	
Item 1. Legal Proceedings	<u>68</u>
Item 1A. Risk Factors	<u>69</u>
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	<u>69</u>
Item 4. Mine Safety Disclosures	<u>70</u>
Item 5. Other Information	<u>70</u>
Item 6. Exhibits	<u>70</u>
Signatures	<u>71</u>

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Table of Contents

## DEFINITIONS

The following abbreviations or acronyms are used in the text. References in this report to the “Company,” “we,” “us,” “our” and “Cliffs” are to Cleveland-Cliffs Inc. and subsidiaries, collectively. References to “C\$” refer to Canadian currency and “\$” to United States currency.

Abbreviation or acronym	Term
A&R 2015 Equity Plan	Amended and Restated Cliffs Natural Resources Inc. 2015 Equity and Incentive Compensation Plan
ABL Facility	Amended and Restated Syndicated Facility Agreement by and among Bank of America, N.A., as Administrative Agent and Australian Security Trustee, the Lenders that are parties hereto, as the Lenders, Cleveland-Cliffs Inc., as Parent and a Borrower, and the Subsidiaries of Parent party hereto, as Borrowers dated as of March 30, 2015, and Amended and Restated as of February 28, 2018
Adjusted EBITDA	EBITDA excluding certain items such as impacts of discontinued operations, foreign currency exchange remeasurement, extinguishment of debt, impairment of long-lived assets and intersegment corporate allocations of SG&A costs
ArcelorMittal	ArcelorMittal (as the parent company of ArcelorMittal Mines Canada, ArcelorMittal USA and ArcelorMittal Dofasco, as well as many other subsidiaries)
ALJ	Administrative Law Judge
AMT	Alternative Minimum Tax
ASC	Accounting Standards Codification
ASU	Accounting Standards Update
Bloom Lake Group	Bloom Lake General Partner Limited and certain of its affiliates, including Cliffs Quebec Iron Mining ULC
Canadian Entities	Bloom Lake Group, Wabush Group and certain other wholly-owned Canadian subsidiaries
CCAA	Companies' Creditors Arrangement Act (Canada)
Compensation Committee	Compensation and Organization Committee of the Board of Directors
Dodd-Frank Act	Dodd-Frank Wall Street Reform and Consumer Protection Act
DR-grade	Direct Reduction-grade
EBITDA	Earnings before interest, taxes, depreciation and amortization
Empire	Empire Iron Mining Partnership
Exchange Act	Securities Exchange Act of 1934, as amended
FASB	Financial Accounting Standards Board
Fe	Iron
FERC	Federal Energy Regulatory Commission
FMSH Act	U.S. Federal Mine Safety and Health Act 1977, as amended
GAAP	Accounting principles generally accepted in the United States
HBI	Hot briquetted iron
Hibbing	Hibbing Taconite Company, an unincorporated joint venture
Koolyanobbing	Collective term for the operating deposits at Koolyanobbing, Mount Jackson and Windarling
Long ton	2,240 pounds
LTVSMC	LTV Steel Mining Company
Metric ton	2,205 pounds
MISO	Midcontinent Independent System Operator, Inc.
MMBtu	Million British Thermal Units
MSHA	U.S. Mine Safety and Health Administration
Monitor	FTI Consulting Canada Inc.

Net ton	2,000 pounds
Northshore	Northshore Mining Company
OPEB	Other postretirement employment benefits
Platts 62% Price	Platts IODEX 62% Fe Fines Spot Price
SEC	U.S. Securities and Exchange Commission
SG&A	Selling, general and administrative
Securities Act	Securities Act of 1933, as amended
Senior Notes Due 2020	5.90% senior notes due March 2020 and 4.80% senior notes due October 2020
SSR	System support resource
Tilden	Tilden Mining Company L.C.
Topic 606	ASC Topic 606, Revenue from Contracts with Customers
Topic 815	ASC Topic 815, Derivatives and Hedging
TSR	Total shareholder return
United Taconite	United Taconite LLC
U.S.	United States of America
U.S. Steel	U.S Steel Corporation and all subsidiaries
USW	United Steelworkers
Wabush Group	Wabush Iron Co. Limited and Wabush Resources Inc., and certain of its affiliates, including Wabush Mines (an unincorporated joint venture of Wabush Iron Co. Limited and Wabush Resources Inc.), Arnaud Railway Company and Wabush Lake Railway Company

Table of Contents

## PART I

## Item 1. Financial Statements

## Statements of Unaudited Condensed Consolidated Financial Position

## Cleveland-Cliffs Inc. and Subsidiaries

	(In Millions)	
	September 30, 2018	December 31, 2017
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$897.1	\$ 978.3
Accounts receivable, net	141.4	106.7
Inventories	187.9	138.4
Supplies and other inventories	88.2	88.8
Derivative assets	190.8	37.9
Income tax receivable	110.3	13.3
Current assets of discontinued operations	16.1	118.5
Loans to and accounts receivable from the Canadian Entities	—	51.6
Other current assets	18.8	11.1
<b>TOTAL CURRENT ASSETS</b>	<b>1,650.6</b>	<b>1,544.6</b>
<b>PROPERTY, PLANT AND EQUIPMENT, NET</b>	<b>1,144.8</b>	<b>1,033.8</b>
<b>OTHER ASSETS</b>		
Deposits for property, plant and equipment	94.6	17.8
Income tax receivable	113.6	235.3
Non-current assets of discontinued operations	—	20.3
Other non-current assets	121.4	101.6
<b>TOTAL OTHER ASSETS</b>	<b>329.6</b>	<b>375.0</b>
<b>TOTAL ASSETS</b>	<b>\$3,125.0</b>	<b>\$ 2,953.4</b>

(continued)

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

Table of ContentsStatements of Unaudited Condensed Consolidated Financial Position  
Cleveland-Cliffs Inc. and Subsidiaries - (Continued)

	(In Millions)	
	September 30, 2018	December 31, 2017
<b>LIABILITIES</b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable	\$ 140.8	\$ 99.5
Accrued expenses	95.1	79.1
Accrued interest	26.2	31.4
Contingent claims	—	55.6
Partnership distribution payable	43.1	44.2
Current liabilities of discontinued operations	14.2	75.0
Other current liabilities	61.3	67.4
<b>TOTAL CURRENT LIABILITIES</b>	<b>380.7</b>	<b>452.2</b>
<b>PENSION AND POSTEMPLOYMENT BENEFIT LIABILITIES</b>	<b>225.0</b>	<b>257.7</b>
<b>ENVIRONMENTAL AND MINE CLOSURE OBLIGATIONS</b>	<b>174.4</b>	<b>167.7</b>
<b>LONG-TERM DEBT</b>	<b>2,300.0</b>	<b>2,304.2</b>
<b>NON-CURRENT LIABILITIES OF DISCONTINUED OPERATIONS</b>	<b>9.3</b>	<b>52.2</b>
<b>OTHER LIABILITIES</b>	<b>121.8</b>	<b>163.5</b>
<b>TOTAL LIABILITIES</b>	<b>3,211.2</b>	<b>3,397.5</b>
<b>COMMITMENTS AND CONTINGENCIES (REFER TO NOTE 20)</b>		
<b>EQUITY</b>		
<b>CLIFFS SHAREHOLDERS' DEFICIT</b>		
Preferred Stock - no par value		
Class A - 3,000,000 shares authorized		
Class B - 4,000,000 shares authorized		
Common Shares - par value \$0.125 per share		
Authorized - 600,000,000 shares (2017 - 600,000,000 shares);		
Issued - 301,886,794 shares (2017 - 301,886,794 shares);		
Outstanding - 298,007,453 shares (2017 - 297,400,968 shares)	37.7	37.7
Capital in excess of par value of shares	3,913.3	3,933.9
Retained deficit	(3,654.7 )	(4,207.3 )
Cost of 3,879,341 common shares in treasury (2017 - 4,485,826 shares)	(139.1 )	(169.6 )
Accumulated other comprehensive loss	(243.4 )	(39.0 )
<b>TOTAL CLIFFS SHAREHOLDERS' DEFICIT</b>	<b>(86.2 )</b>	<b>(444.3 )</b>
<b>NONCONTROLLING INTEREST</b>	<b>—</b>	<b>0.2</b>
<b>TOTAL DEFICIT</b>	<b>(86.2 )</b>	<b>(444.1 )</b>
<b>TOTAL LIABILITIES AND DEFICIT</b>	<b>\$ 3,125.0</b>	<b>\$ 2,953.4</b>

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

Table of ContentsStatements of Unaudited Condensed Consolidated Operations  
Cleveland-Cliffs Inc. and Subsidiaries

	(In Millions, Except Per Share Amounts)			
	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
<b>REVENUES FROM PRODUCT SALES AND SERVICES</b>				
Product	\$684.7	\$530.7	\$1,525.9	\$1,195.0
Freight and venture partners' cost reimbursements	57.1	66.0	110.2	159.2
	741.8	596.7	1,636.1	1,354.2
<b>COST OF GOODS SOLD AND OPERATING EXPENSES</b>	(480.2 )	(438.9 )	(1,028.5 )	(1,002.7 )
<b>SALES MARGIN</b>	261.6	157.8	607.6	351.5
<b>OTHER OPERATING INCOME (EXPENSE)</b>				
Selling, general and administrative expenses	(30.1 )	(23.8 )	(81.4 )	(75.5 )
Miscellaneous – net	(6.0 )	(5.3 )	(16.2 )	1.3
	(36.1 )	(29.1 )	(97.6 )	(74.2 )
<b>OPERATING INCOME</b>	225.5	128.7	510.0	277.3
<b>OTHER INCOME (EXPENSE)</b>				
Interest expense, net	(29.5 )	(27.6 )	(93.1 )	(99.1 )
Gain (loss) on extinguishment of debt	—	(88.6 )	0.2	(165.4 )
Other non-operating income	4.3	2.6	13.1	7.6
	(25.2 )	(113.6 )	(79.8 )	(256.9 )
<b>INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>	200.3	15.1	430.2	20.4
<b>INCOME TAX BENEFIT (EXPENSE)</b>	(0.5 )	7.2	(14.4 )	7.2
<b>INCOME FROM CONTINUING OPERATIONS</b>	199.8	22.3	415.8	27.6
<b>INCOME FROM DISCONTINUED OPERATIONS, NET OF TAX</b>	238.0	30.6	102.8	25.6
<b>NET INCOME</b>	437.8	52.9	518.6	53.2
<b>LOSS ATTRIBUTABLE TO NONCONTROLLING INTEREST</b>	—	0.5	—	3.9
<b>NET INCOME ATTRIBUTABLE TO CLIFFS SHAREHOLDERS</b>	\$437.8	\$53.4	\$518.6	\$57.1
<b>INCOME PER COMMON SHARE ATTRIBUTABLE TO CLIFFS SHAREHOLDERS – BASIC</b>				
Continuing operations	\$0.67	\$0.08	\$1.40	\$0.11
Discontinued operations	0.80	0.10	0.35	0.09
	\$1.47	\$0.18	\$1.75	\$0.20
<b>INCOME PER COMMON SHARE ATTRIBUTABLE TO CLIFFS SHAREHOLDERS – DILUTED</b>				
Continuing operations	\$0.64	\$0.08	\$1.37	\$0.11
Discontinued operations	0.77	0.10	0.34	0.08
	\$1.41	\$0.18	\$1.71	\$0.19
<b>AVERAGE NUMBER OF SHARES (IN THOUSANDS)</b>				
Basic	297,878	296,079	297,587	285,771
Diluted	310,203	301,075	303,518	290,512

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.





Table of ContentsStatements of Unaudited Condensed Consolidated Comprehensive Income  
Cleveland-Cliffs Inc. and Subsidiaries

	(In Millions)			
	Three Months Ended		Nine Months Ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
NET INCOME ATTRIBUTABLE TO CLIFFS SHAREHOLDERS	\$437.8	\$53.4	\$518.6	\$57.1
OTHER COMPREHENSIVE INCOME (LOSS)				
Changes in pension and other post-retirement benefits, net of tax	6.8	7.5	20.2	18.9
Changes in foreign currency translation	(228.3 )	0.5	(225.4 )	(13.6 )
Changes in derivative financial instruments, net of tax	0.3	—	0.8	—
OTHER COMPREHENSIVE INCOME (LOSS)	(221.2 )	8.0	(204.4 )	5.3
OTHER COMPREHENSIVE INCOME ATTRIBUTABLE TO THE NONCONTROLLING INTEREST	—	(5.7 )	—	(1.1 )
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO CLIFFS SHAREHOLDERS	\$216.6	\$55.7	\$314.2	\$61.3

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

Table of ContentsStatements of Unaudited Condensed Consolidated Cash Flows  
Cleveland-Cliffs Inc. and Subsidiaries

	(In Millions)	
	Nine Months	
	Ended	
	September 30,	
	2018	2017
<b>OPERATING ACTIVITIES</b>		
Net income	\$518.6	\$53.2
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation, depletion and amortization	68.6	66.3
Loss (gain) on extinguishment of debt	(0.2 )	165.4
Loss on deconsolidation	—	16.3
Gain on derivatives	(136.4 )	(47.5 )
Gain on foreign currency translation	(228.1 )	—
Other	5.7	19.0
Changes in operating assets and liabilities:		
Receivables and other assets	96.2	68.9
Inventories	(57.1 )	(26.1 )
Payables, accrued expenses and other liabilities	(78.6 )	(108.8 )
Net cash provided by operating activities	188.7	206.7
<b>INVESTING ACTIVITIES</b>		
Purchase of property, plant and equipment	(111.4 )	(62.7 )
Deposits for property, plant and equipment	(83.3 )	(16.2 )
Proceeds on sales of assets	18.5	2.2
Other investing activities	2.5	(7.7 )
Net cash used by investing activities	(173.7 )	(84.4 )
<b>FINANCING ACTIVITIES</b>		
Net proceeds from issuance of common shares	—	661.3
Proceeds from issuance of debt	—	1,057.8
Debt issuance costs	(1.5 )	(12.0 )
Repurchase of debt	(16.3 )	(1,720.7 )
Acquisition of noncontrolling interest	—	(105.0 )
Distributions of partnership equity	(44.2 )	(53.0 )
Other financing activities	(45.7 )	(17.0 )
Net cash used by financing activities	(107.7 )	(188.6 )
EFFECT OF EXCHANGE RATE CHANGES ON CASH	(2.3 )	3.7
DECREASE IN CASH AND CASH EQUIVALENTS, INCLUDING CASH CLASSIFIED WITHIN CURRENT ASSETS OF DISCONTINUED OPERATIONS	(95.0 )	(62.6 )
LESS: INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS CLASSIFIED WITHIN CURRENT ASSETS OF DISCONTINUED OPERATIONS	(13.8 )	23.1
NET DECREASE IN CASH AND CASH EQUIVALENTS	(81.2 )	(85.7 )
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	978.3	312.8
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$897.1	\$227.1

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

Table of Contents

## Cleveland-Cliffs Inc. and Subsidiaries

## Notes to Unaudited Condensed Consolidated Financial Statements

## NOTE 1 - BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with SEC rules and regulations and, in the opinion of management, include all adjustments (consisting of normal recurring adjustments) necessary to present fairly the financial position, results of operations, comprehensive income and cash flows for the periods presented. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Management bases its estimates on various assumptions and historical experience, which are believed to be reasonable; however, due to the inherent nature of estimates, actual results may differ significantly due to changed conditions or assumptions. The results of operations for the three and nine months ended September 30, 2018 are not necessarily indicative of results to be expected for the year ending December 31, 2018 or any other future period. These unaudited condensed consolidated financial statements should be read in conjunction with the financial statements and notes included in our Annual Report on Form 10-K for the year ended December 31, 2017.

As more fully described in NOTE 16 - DISCONTINUED OPERATIONS, on January 25, 2018, we announced that we would accelerate the time frame for the planned closure of our Asia Pacific Iron Ore mining operations in Australia. On April 6, 2018, we committed to a course of action leading to the permanent closure of the Asia Pacific Iron Ore mining operations and, as planned, completed our final shipment in June 2018. Factors considered in this decision included increasingly discounted prices for lower-iron-content ore and the quality of the remaining iron ore reserves.

During June 2018, we completed a sale of the mobile equipment to a third party and entered into a definitive agreement to sell substantially all of the remaining assets of our Asia Pacific Iron Ore business to Mineral Resources Limited. The sale to Mineral Resources Limited was completed during August 2018. As of the period ended June 30, 2018, management determined that our Asia Pacific Iron Ore operating segment met the criteria to be classified as held for sale and a discontinued operation under ASC 205, Presentation of Financial Statements. As such, all current and historical Asia Pacific Iron Ore operating segment results are included in our financial statements and classified within discontinued operations.

We now operate in one reportable segment – U.S. Iron Ore. Unless otherwise noted, discussion of our business and results of operations in this Quarterly Report on Form 10-Q refers to our continuing operations.

## Basis of Consolidation

The unaudited condensed consolidated financial statements include our accounts and the accounts of our wholly-owned subsidiaries, including the following operations as of September 30, 2018:

Name	Location	Status of Operations
Northshore	Minnesota	Active
United Taconite	Minnesota	Active
Tilden	Michigan	Active
Empire	Michigan	Indefinitely Idled
Koolyanobbing <sup>1</sup>	Western Australia	Substantially All Assets Sold

<sup>1</sup> During June 2018, we completed the final planned shipment from Asia Pacific Iron Ore and commenced selling its assets. As of September 30, 2018, substantially all of the Asia Pacific Iron Ore assets were sold. Refer to NOTE 16 - DISCONTINUED OPERATIONS.

Intercompany transactions and balances are eliminated upon consolidation.

## Equity Method Investments

Our 23% ownership interest in Hibbing is recorded as an equity method investment. As of September 30, 2018 and December 31, 2017, our investment in Hibbing was \$7.2 million and \$11.0 million, respectively, classified as Other

liabilities in the Statements of Unaudited Condensed Consolidated Financial Position.

7

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Table of Contents

## Foreign Currency

Our financial statements are prepared with the U.S. dollar as the reporting currency. Historically, the functional currency of our Australian subsidiaries has been the Australian dollar. Concurrent with the sale of assets to Mineral Resources Limited in August 2018, management determined that there have been significant changes in economic factors related to our Australian subsidiaries. The change in economic factors is a result of the sale and conveyance of substantially all assets and liabilities of our Australian subsidiaries to third parties, representing a significant change in operations. As such, the functional currency for the Australian subsidiaries has changed from the Australian dollar to the U.S. dollar and all Australian denominated monetary balances will be remeasured through the Statements of Unaudited Condensed Consolidated Operations on a prospective basis.

In addition, as a result of the liquidation of substantially all of the Australian subsidiaries' assets, the historical impact of foreign currency translation recorded in Accumulated other comprehensive loss in the Statements of Unaudited Condensed Consolidated Financial Position of \$228.1 million was reclassified and recognized in Income from Discontinued Operations, net of tax in the Statements of Unaudited Condensed Consolidated Operations. Refer to NOTE 16 - DISCONTINUED OPERATIONS for further information regarding our Australian subsidiaries.

The functional currency of all other subsidiaries is the U.S. dollar. To the extent that monetary assets and liabilities, including short-term intercompany loans, are recorded in a currency other than the functional currency, these amounts are remeasured each reporting period, with the resulting gain or loss being recorded in the Statements of Unaudited Condensed Consolidated Operations. Transaction gains and losses resulting from remeasurement of short-term intercompany loans are included in Miscellaneous – net in the Statements of Unaudited Condensed Consolidated Operations.

The following represents the transaction gains and losses resulting from remeasurement:

	(In Millions)			
	Three Months Ended September 30, 2018		Nine Months Ended September 30, 2017	
	2018	2017	2018	2017
Short-term intercompany loans	\$(0.2)	\$0.1	\$(0.5)	\$16.7
Other	—	(1.4 )	(0.2 )	(2.7 )
Net impact of transaction gains (losses) resulting from remeasurement	\$(0.2)	\$(1.3)	\$(0.7)	\$14.0

## Significant Accounting Policies

A detailed description of our significant accounting policies can be found in the audited financial statements for the fiscal year ended December 31, 2017 included in our Annual Report on Form 10-K filed with the SEC. There have been no material changes in our significant accounting policies and estimates from those disclosed therein other than those related to the adoption of Topic 606 and the change in functional currency related to our Australian subsidiaries. Refer to NOTE 2 - NEW ACCOUNTING STANDARDS for further information related to the adoption of Topic 606.

## NOTE 2 - NEW ACCOUNTING STANDARDS

## Adoption of New Accounting Standards

ASC Topic 606, Revenue from Contracts with Customers (Topic 606). On January 1, 2018, we adopted Topic 606 and applied it to all contracts that were not completed using the modified retrospective method. We recognized the cumulative effect of initially applying Topic 606 as an adjustment of \$34.0 million to the opening balance of Retained deficit. The comparative period information has not been restated and continues to be reported under the accounting standards in effect for those periods. We do not expect that the adoption of Topic 606 will have a material impact to our annual net income on an ongoing basis.

Under Topic 606, revenue is generally recognized upon delivery to our customers, which is earlier than under the previous guidance. As an example, for certain iron ore shipments where revenue was previously recognized upon title transfer when payment was received, we now recognize revenue when control transfers, which is generally upon delivery. While we continue to retain title until we receive payment, we determined upon review of our customer

contracts that the preponderance of control indicators pass to our customers' favor when we deliver our products; thus, we generally concluded that control transfers at that point. As a result of the adoption of Topic 606 and vessel deliveries not occurring

8

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Table of Contents

during the winter months because of the closure of the Soo Locks and the Welland Canal, our revenues and net income will be relatively lower than historical levels during the first quarter of each year and relatively higher than historical levels during the remaining three quarters in future years. However, the total amount of revenue recognized during the year should remain substantially the same as under previous accounting standards, assuming revenue rates and volumes are consistent between years.

9

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Table of Contents

The cumulative effect of the changes made to our consolidated January 1, 2018 balance sheet for the adoption of Topic 606 were as follows:

	(\$ in Millions)		
	Balance at December 31, 2017	Adjustments due to Topic 606	Balance at January 1, 2018
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	\$978.3	\$ —	\$978.3
Accounts receivable, net	106.7	76.6	183.3
Inventories	138.4	(51.4 )	87.0
Supplies and other inventories	88.8	—	88.8
Derivative assets	37.9	11.6	49.5
Income tax receivable	13.3	—	13.3
Current assets of discontinued operations	118.5	—	118.5
Loans to and accounts receivable from the Canadian Entities	51.6	—	51.6
Other current assets	11.1	—	11.1
<b>TOTAL CURRENT ASSETS</b>	<b>1,544.6</b>	<b>36.8</b>	<b>1,581.4</b>
<b>PROPERTY, PLANT AND EQUIPMENT, NET</b>	<b>1,033.8</b>	<b>—</b>	<b>1,033.8</b>
<b>OTHER ASSETS</b>			
Deposits for property, plant and equipment	17.8	—	17.8
Income tax receivable	235.3	—	235.3
Non-current assets of discontinued operations	20.3	—	20.3
Other non-current assets	101.6	—	101.6
<b>TOTAL OTHER ASSETS</b>	<b>375.0</b>	<b>—</b>	<b>375.0</b>
<b>TOTAL ASSETS</b>	<b>\$2,953.4</b>	<b>\$ 36.8</b>	<b>\$2,990.2</b>
<b>LIABILITIES</b>			
<b>CURRENT LIABILITIES</b>			
Accounts payable	\$99.5	\$ 1.4	\$100.9
Accrued expenses	79.1	—	79.1
Accrued interest	31.4	—	31.4
Contingent claims	55.6	—	55.6
Partnership distribution payable	44.2	—	44.2
Current liabilities of discontinued operations	75.0	—	75.0
Other current liabilities	67.4	1.4	68.8
<b>TOTAL CURRENT LIABILITIES</b>	<b>452.2</b>	<b>2.8</b>	<b>455.0</b>
<b>PENSION AND POSTEMPLOYMENT BENEFIT LIABILITIES</b>	<b>257.7</b>	<b>—</b>	<b>257.7</b>
<b>ENVIRONMENTAL AND MINE CLOSURE OBLIGATIONS</b>	<b>167.7</b>	<b>—</b>	<b>167.7</b>
<b>LONG-TERM DEBT</b>	<b>2,304.2</b>	<b>—</b>	<b>2,304.2</b>
<b>NON-CURRENT LIABILITIES OF DISCONTINUED OPERATIONS</b>	<b>52.2</b>	<b>—</b>	<b>52.2</b>
<b>OTHER LIABILITIES</b>	<b>163.5</b>	<b>—</b>	<b>163.5</b>
<b>TOTAL LIABILITIES</b>	<b>3,397.5</b>	<b>2.8</b>	<b>3,400.3</b>
<b>EQUITY</b>			
<b>CLIFFS SHAREHOLDERS' DEFICIT</b>	<b>(444.3 )</b>	<b>34.0</b>	<b>(410.3 )</b>
<b>NONCONTROLLING INTEREST</b>	<b>0.2</b>	<b>—</b>	<b>0.2</b>
<b>TOTAL DEFICIT</b>	<b>(444.1 )</b>	<b>34.0</b>	<b>(410.1 )</b>



TOTAL LIABILITIES AND DEFICIT	\$2,953.4	\$ 36.8	\$2,990.2
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10

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Table of Contents

The impact of adoption on our Statements of Unaudited Condensed Consolidated Operations and Statements of Unaudited Condensed Consolidated Financial Position is as follows:

	(\$ in Millions)					
	Three Months Ended September 30, 2018			Nine Months Ended September 30, 2018		
	As Reported	Balances without Adoption of Topic 606	Effect of Change	As Reported	Balances without Adoption of Topic 606	Effect of Change
<b>REVENUES FROM PRODUCT SALES AND SERVICES</b>						
Product	\$684.7	\$ 675.6	\$ 9.1	\$1,525.9	\$1,471.2	\$ 54.7
Freight and venture partners' cost reimbursements	57.1	56.5	0.6	110.2	107.7	2.5
	741.8	732.1	9.7	1,636.1	1,578.9	57.2
<b>COST OF GOODS SOLD AND OPERATING EXPENSES</b>						
	(480.2 )	(475.9 )	(4.3 )	(1,028.5 )	(1,006.6 )	(21.9 )
<b>SALES MARGIN</b>	261.6	256.2	5.4	607.6	572.3	35.3
<b>OTHER OPERATING EXPENSE</b>						
Selling, general and administrative expenses	(30.1 )	(30.1 )	—	(81.4 )	(81.4 )	—
Miscellaneous – net	(6.0 )	(6.0 )	—	(16.2 )	(16.2 )	—
	(36.1 )	(36.1 )	—	(97.6 )	(97.6 )	—
<b>OPERATING INCOME</b>	225.5	220.1	5.4	510.0	474.7	35.3
<b>OTHER INCOME (EXPENSE)</b>						
Interest expense, net	(29.5 )	(29.5 )	—	(93.1 )	(93.1 )	—
Gain on extinguishment of debt	—	—	—	0.2	0.2	—
Other non-operating income	4.3	4.3	—	13.1	13.1	—
	(25.2 )	(25.2 )	—	(79.8 )	(79.8 )	—
<b>INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>						
	200.3	194.9	5.4	430.2	394.9	35.3
<b>INCOME TAX EXPENSE</b>	(0.5 )	(0.5 )	—	(14.4 )	(14.4 )	—
<b>INCOME FROM CONTINUING OPERATIONS NET OF TAX</b>	199.8	194.4	5.4	415.8	380.5	35.3
<b>INCOME FROM DISCONTINUED OPERATIONS, NET OF TAX</b>	238.0	238.0	—	102.8	102.8	—
<b>NET INCOME ATTRIBUTABLE TO CLIFFS SHAREHOLDERS</b>	\$437.8	\$ 432.4	\$ 5.4	\$518.6	\$483.3	\$ 35.3
<b>INCOME PER COMMON SHARE ATTRIBUTABLE TO CLIFFS SHAREHOLDERS – BASIC</b>						
Continuing operations	\$0.67	\$ 0.65	\$ 0.02	\$1.40	\$1.28	\$ 0.12
Discontinued operations	0.80	0.80	—	0.35	0.35	—
	\$1.47	\$ 1.45	\$ 0.02	\$1.75	\$1.63	\$ 0.12
<b>INCOME PER COMMON SHARE ATTRIBUTABLE TO CLIFFS SHAREHOLDERS – DILUTED</b>						
Continuing operations	\$0.64	\$ 0.62	\$ 0.02	\$1.37	\$1.25	\$ 0.12
Discontinued operations	0.77	0.77	—	0.34	0.34	—
	\$1.41	\$ 1.39	\$ 0.02	\$1.71	\$1.59	\$ 0.12
<b>AVERAGE NUMBER OF SHARES (IN THOUSANDS)</b>						
Basic	297,878	297,878		297,587	297,587	

Diluted

310,203 310,203

303,518 303,518

11

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Table of Contents

	(\$ in Millions)		
	September 30, 2018		
	As Reported	Balances without Adoption of Topic 606	Effect of Change
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	\$897.1	\$897.1	\$—
Accounts receivable, net	141.4	34.8	106.6
Inventories	187.9	257.5	(69.6 )
Supplies and other inventories	88.2	88.2	—
Derivative assets	190.8	156.6	34.2
Income tax receivable	110.3	110.3	—
Current assets of discontinued operations	16.1	16.1	—
Other current assets	18.8	18.8	—
<b>TOTAL CURRENT ASSETS</b>	<b>1,650.6</b>	<b>1,579.4</b>	<b>71.2</b>
<b>PROPERTY, PLANT AND EQUIPMENT, NET</b>	<b>1,144.8</b>	<b>1,144.8</b>	<b>—</b>
<b>OTHER ASSETS</b>			
Deposits for property, plant and equipment	94.6	94.6	—
Income tax receivable	113.6	113.6	—
Other non-current assets	121.4	121.4	—
<b>TOTAL OTHER ASSETS</b>	<b>329.6</b>	<b>329.6</b>	<b>—</b>
<b>TOTAL ASSETS</b>	<b>\$3,125.0</b>	<b>\$3,053.8</b>	<b>\$ 71.2</b>
<b>LIABILITIES</b>			
<b>CURRENT LIABILITIES</b>			
Accounts payable	\$140.8	\$140.1	\$ 0.7
Accrued expenses	95.1	95.1	—
Accrued interest	26.2	26.2	—
Partnership distribution payable	43.1	43.1	—
Current liabilities of discontinued operations	14.2	14.2	—
Other current liabilities	61.3	61.5	(0.2 )
<b>TOTAL CURRENT LIABILITIES</b>	<b>380.7</b>	<b>380.2</b>	<b>0.5</b>
<b>PENSION AND POSTEMPLOYMENT BENEFIT LIABILITIES</b>	<b>225.0</b>	<b>225.0</b>	<b>—</b>
<b>ENVIRONMENTAL AND MINE CLOSURE OBLIGATIONS</b>	<b>174.4</b>	<b>174.4</b>	<b>—</b>
<b>LONG-TERM DEBT</b>	<b>2,300.0</b>	<b>2,300.0</b>	<b>—</b>
<b>NON-CURRENT LIABILITIES OF DISCONTINUED OPERATIONS</b>	<b>9.3</b>	<b>9.3</b>	<b>—</b>
<b>OTHER LIABILITIES</b>	<b>121.8</b>	<b>121.8</b>	<b>—</b>
<b>TOTAL LIABILITIES</b>	<b>3,211.2</b>	<b>3,210.7</b>	<b>0.5</b>
<b>EQUITY</b>			
<b>CLIFFS SHAREHOLDERS' DEFICIT</b>	<b>(86.2 )</b>	<b>(156.9 )</b>	<b>70.7</b>
<b>TOTAL LIABILITIES AND DEFICIT</b>	<b>\$3,125.0</b>	<b>\$3,053.8</b>	<b>\$ 71.2</b>

The adoption of Topic 606 did not have an impact on net cash flows in our Statements of Unaudited Condensed Consolidated Cash Flows.

ASU 2017-07, Retirement Benefits - Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost. On January 1, 2018, we adopted the amendments to ASC 715 regarding the presentation

of net periodic pension and postretirement benefit costs. We retrospectively adopted the presentation of service cost

12

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Table of Contents

separate from the other components of net periodic costs. The interest cost, expected return on assets, amortization of prior service costs, net remeasurement, and other costs have been reclassified from Cost of goods sold and operating expenses, Selling, general and administrative expenses and Miscellaneous – net to Other non-operating income. We elected to apply the practical expedient, which allows us to reclassify amounts disclosed previously in our pension and other postretirement benefits footnote as the basis for applying retrospective presentation for comparative periods. On a prospective basis from adoption, only service costs will be included in amounts capitalized in inventory or property, plant, and equipment.

The effect of the retrospective presentation change related to the net periodic cost of our defined benefit pension and other postretirement employee benefits plans on our Statements of Unaudited Condensed Consolidated Operations was as follows:

	(\$ in Millions)					
	Three Months Ended September 30, 2017			Nine Months Ended September 30, 2017		
	As Revised	Without Adoption of ASU 2017-07	Effect of Change	As Revised	Without Adoption of ASU 2017-07	Effect of Change
Cost of goods sold and operating expenses	\$(438.9)	\$(439.5)	\$ 0.6	\$(1,002.7)	\$(1,004.4)	\$ 1.7
Selling, general and administrative expenses	\$(23.8)	\$(21.8)	\$(2.0)	\$(75.5)	\$(69.6)	\$(5.9)
Miscellaneous – net	\$(5.3)	\$(4.9)	\$(0.4)	\$1.3	\$2.4	\$(1.1)
Operating income	\$128.7	\$130.5	\$(1.8)	\$277.3	\$282.6	\$(5.3)
Other non-operating income	\$2.6	\$0.8	\$1.8	\$7.6	\$2.3	\$5.3
Net Income	\$52.9	\$52.9	\$—	\$53.2	\$53.2	\$—

## Recent Accounting Pronouncements

## Issued and Not Effective

In August 2018, the FASB issued ASU No. 2018-14, Defined Benefit Plans (Topic 715-20) - Changes to the Disclosure Requirements for Defined Benefit Plans. Certain of the existing required disclosures were modified for clarification or removed and additional disclosures were added. The new standard is effective for the year ending December 31, 2020, will be applied on a retrospective basis and early adoption is permitted. Based on our analysis to date, the updated standard is not expected to have a material impact on our consolidated financial statements, but will affect our footnote disclosures. We expect to early adopt this new standard during the fourth quarter of 2018.

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842). The new standard requires lessees to recognize a right-of-use asset and a lease liability on the balance sheet for all leases except for short-term leases. For lessees, leases will continue to be classified as either operating or finance leases in the Statements of Unaudited Condensed Consolidated Operations. We plan to adopt the standard on its effective date of January 1, 2019. We will apply the standard on the adoption date and recognize a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption as permitted by ASU 2018-11. Based on our analysis to date, the updated standard is not expected to have a material effect on our consolidated financial statements. For example, based on the future minimum payments under non-cancellable operating leases as of September 30, 2018, we would expect to record right-of-use assets and lease liabilities of approximately \$19 million, discounted to fair value, in the Statements of Unaudited Condensed Consolidated Financial Position.

## Issued and Adopted

In August 2018, the FASB issued ASU No. 2018-13, Fair Value Measurement (Topic 820) - Changes to the Disclosure Requirements for Fair Value Measurement. The new standard removes or modifies certain existing disclosure requirements and adds additional disclosure requirements. We have evaluated the impact of the adoption of this new accounting standard update and determined that it will not have a material effect on our consolidated financial statements. However, we do expect an overall reduction in both our quarterly and annual disclosures related to fair value measurement. We are adopting the standard effective for the period ended September 30, 2018.



Table of Contents

## NOTE 3 - SEGMENT REPORTING

We operate in one reportable segment – U.S. Iron Ore. U.S. Iron Ore is a major supplier of iron ore pellets to the North American steel industry from our mines and pellet plants located in Michigan and Minnesota.

We evaluate segment performance based on sales margin, defined as revenues less cost of goods sold and operating expenses identifiable to each segment. Additionally, we evaluate performance on a segment basis, as well as a consolidated basis, based on EBITDA and Adjusted EBITDA. These measures allow management and investors to focus on our ability to service our debt as well as illustrate how the business and each operating segment are performing. Additionally, EBITDA and Adjusted EBITDA assist management and investors in their analysis and forecasting as these measures approximate the cash flows associated with operational earnings.

The following tables present a summary of our reportable segment including a reconciliation of segment sales margin to Income from Continuing Operations Before Income Taxes and a reconciliation of Net Income to EBITDA and Adjusted EBITDA:

	(In Millions)							
	Three Months Ended September 30, 2018		2017		Nine Months Ended September 30, 2018		2017	
Revenues from product sales and services:								
U.S. Iron Ore	\$741.8	100%	\$596.7	100%	\$1,636.1	100%	\$1,354.2	100%
Sales margin	\$261.6		\$157.8		\$607.6		\$351.5	
Other operating expense	(36.1 )		(29.1 )		(97.6 )		(74.2 )	
Other expense	(25.2 )		(113.6 )		(79.8 )		(256.9 )	
Income from continuing operations before income taxes	\$200.3		\$15.1		\$430.2		\$20.4	



Table of Contents

	(In Millions)			
	Three Months		Nine Months	
	Ended		Ended	
	September 30,		September 30,	
	2018	2017	2018	2017
Net Income	\$437.8	\$52.9	\$518.6	\$53.2
Less:				
Interest expense, net	(29.7 )	(28.9 )	(95.5 )	(103.1 )
Income tax benefit (expense)	(0.5 )	7.6	(14.4 )	6.8
Depreciation, depletion and amortization	(19.2 )	(21.5 )	(68.6 )	(66.3 )
EBITDA	\$487.2	\$95.7	\$697.1	\$215.8
Less:				
Impact of discontinued operations	\$238.2	\$34.8	\$120.4	\$41.3
Foreign exchange remeasurement	(0.2 )	(1.3 )	(0.7 )	14.0
Gain (loss) on extinguishment of debt	—	(88.6 )	0.2	(165.4 )
Impairment of long-lived assets	(1.1 )	—	(1.1 )	—
Adjusted EBITDA	\$250.3	\$150.8	\$578.3	\$325.9
EBITDA				
U.S. Iron Ore	\$273.1	\$168.9	\$641.6	\$381.8
Corporate and Other <sup>1</sup>	214.1	(73.2 )	55.5	(166.0 )
Total EBITDA	\$487.2	\$95.7	\$697.1	\$215.8
Adjusted EBITDA:				
U.S. Iron Ore	\$279.5	\$174.2	\$657.9	\$399.8
Corporate and Other <sup>1</sup>	(29.2 )	(23.4 )	(79.6 )	(73.9 )
Total Adjusted EBITDA	\$250.3	\$150.8	\$578.3	\$325.9

<sup>1</sup>Corporate and Other includes activity from discontinued operations and immaterial costs related to the HBI project.

The following table summarizes our depreciation, depletion and amortization expense and capital additions:

	(In Millions)			
	Three		Nine Months	
	Months		Ended	
	Ended		September	
	September		30,	
	2018	2017	2018	2017
Depreciation, depletion and amortization:				
U.S. Iron Ore	\$17.8	\$16.5	\$49.2	\$49.6
Corporate and Other	1.4	1.7	4.2	5.4
Total depreciation, depletion and amortization	\$19.2	\$18.2	\$53.4	\$55.0
Capital additions <sup>1</sup> :				
U.S. Iron Ore	\$51.8	\$19.2	\$97.2	\$70.9
Corporate and Other <sup>2</sup>	40.8	7.1	144.7	7.1
Total capital additions	\$92.6	\$26.3	\$241.9	\$78.0

<sup>1</sup> Includes cash paid for capital additions of \$194.6 million, including deposits of \$83.3 million, lease additions of \$7.6 million, and an increase in non-cash accruals of \$42.2 million, partially offset by governmental grants received of \$2.5 million for the nine months ended September 30, 2018, compared to cash paid for capital additions of \$77.4 million, including deposits of \$16.2 million, and an increase in non-cash accruals of \$0.6 million for the nine months ended September 30, 2017.

<sup>2</sup> Includes capital additions related to our HBI project.

Table of Contents

A summary of assets by segment is as follows:

	(In Millions)	
	September 30, 2018	December 31, 2017
Assets:		
U.S. Iron Ore	\$ 1,798.8	\$ 1,500.6
Corporate and Other <sup>1</sup>	1,310.1	1,314.0
Assets of Discontinued Operations	16.1	138.8
Total assets	\$3,125.0	\$ 2,953.4

<sup>1</sup>Corporate and Other includes assets related to the HBI project.

## NOTE 4 - REVENUE

We sell a single product, iron ore pellets, in the North American market. Generally, revenue is recognized when iron ore is delivered to our customers. Revenue is measured at the point that control transfers and represents the amount of consideration we expect to receive in exchange for transferring goods. We offer standard payment terms to our customers, generally requiring settlement within 30 days.

We enter into supply contracts of varying lengths to provide customers iron ore pellets to use in their blast furnaces. Blast furnaces run continuously with a constant feed of iron ore and once shut down, cannot easily be restarted. As a result, we ship iron ore in large quantities for storage and use by customers at a later date. Customers do not simultaneously receive and consume the benefits of the iron ore. Based on our assessment of the factors that indicate the pattern of satisfaction, we transfer control of the iron ore at a point in time upon shipment or delivery of the product. The customer is able to direct the use of, and obtain substantially all of the benefits from, the product at the time the product is delivered.

Certain of our customer supply agreements specify a provisional price, which is used for initial billing and cash collection. Revenue recorded in accordance with Topic 606 is calculated using the expected revenue rate at the point when control transfers. The final settlement includes market inputs for a specified period of time, which may vary by customer, but typically include one or more of the following: Platts 62% Price, pellet premiums, international indexed freight rates and changes in specified Producer Price Indices, including industrial commodities, energy and steel. Changes in the expected revenue rate from the date control transfers through final settlement of contract terms is recorded in accordance with Topic 815. Refer to NOTE 15 - DERIVATIVE INSTRUMENTS for further information on how our estimated and final revenue rates are determined.

A supply agreement with one customer provides for supplemental revenue or refunds based on the average annual daily market price for hot-rolled coil steel at the time the iron ore is consumed in the customer's blast furnaces. Since, in this case, control transfers prior to consumption, the supplemental revenue is recorded in accordance with ASC Topic 815. Refer to NOTE 15 - DERIVATIVE INSTRUMENTS for further information on supplemental revenue or refunds.

Included within Revenues from product sales and services is derivative revenue related to Topic 815 of \$135.9 million and \$334.4 million, for three and nine months ended September 30, 2018, respectively.

## Practical expedients and exemptions

We have elected to treat all shipping and handling costs as fulfillment costs because a significant portion of these costs are incurred prior to control transfer.

We have various long-term sales contracts with minimum purchase and supply requirement provisions that extend beyond the current reporting period. The portion of our transaction price for these contracts that is allocated entirely to wholly unsatisfied performance obligations is based on market prices that have not yet been determined and therefore is variable in nature. As such, we have not disclosed the value of unsatisfied performance obligations pursuant to the practical expedient.



Table of Contents

## Deferred Revenue

The table below summarizes our deferred revenue balances:

	Deferred Revenue (Current) <sup>1</sup>	Deferred Revenue (Long-Term)
Opening balance as of January 1, 2018	\$ 23.8	\$ 51.4
Closing balance as of September 30, 2018	16.1	42.8
Decrease	\$ (7.7 )	\$ (8.6 )

<sup>1</sup> The opening balance includes a \$1.4 million adjustment from the December 31, 2017 balance due to the adoption of Topic 606.

The terms of one of our pellet supply agreements required supplemental payments to be paid by the customer during the period 2009 through 2012, with the option to defer a portion of the 2009 monthly amount in exchange for interest payments until the deferred amount was repaid in 2013. Installment amounts received under this arrangement in excess of sales were classified as Other current liabilities and Other liabilities in the Statements of Unaudited Condensed Consolidated Financial Position upon receipt of payment. Revenue is recognized over the life of the supply agreement, which extends until 2022, in equal annual installments. As of September 30, 2018 and December 31, 2017, installment amounts received in excess of sales totaled \$55.6 million and \$64.2 million, respectively, related to this agreement. As of September 30, 2018 and December 31, 2017, deferred revenue of \$12.8 million was recorded in Other current liabilities and \$42.8 million and \$51.4 million, respectively, was recorded as long-term in Other liabilities in the Statements of Unaudited Condensed Consolidated Financial Position, related to this agreement.

Due to the payment terms and the timing of cash receipts near a period end, cash receipts can exceed shipments for certain customers. Revenue recognized on these transactions totaling \$3.3 million and \$9.6 million was deferred and included in Other current liabilities in the Statements of Unaudited Condensed Consolidated Financial Position as of September 30, 2018 and December 31, 2017, respectively.

## NOTE 5 - INVENTORIES

The following table presents the detail of our Inventories in the Statements of Unaudited Condensed Consolidated Financial Position:

	(In Millions)	
	September 30, 2018	December 31, 2017
Finished Goods	\$ 171.8	\$ 127.1
Work-in-Process	16.1	11.3
Total Inventories	\$ 187.9	\$ 138.4

Table of Contents

## NOTE 6 - PROPERTY, PLANT AND EQUIPMENT

The following table indicates the value of each of the major classes of our consolidated depreciable assets:

	(In Millions)	
	September 30, 2018	December 31, 2017
Land rights and mineral rights	\$549.6	\$ 549.6
Office and information technology	67.8	65.8
Buildings	84.1	85.2
Mining equipment	538.7	533.9
Processing equipment	619.0	610.9
Electric power facilities	58.7	56.9
Land improvements	24.2	23.7
Asset retirement obligation	16.9	16.9
Other	25.2	25.2
Construction in-progress	168.7	32.6
	2,152.9	2,000.7
Allowance for depreciation and depletion	(1,008.1 )	(966.9 )
	\$ 1,144.8	\$ 1,033.8

## NOTE 7 - DEBT AND CREDIT FACILITIES

The following represents a summary of our long-term debt:

(In Millions)

September 30, 2018

Debt Instrument	Annual Effective Interest Rate	Total Principal Amount	Debt Issuance Costs	Unamortized Discounts	Total Debt
Secured Notes					
\$400 Million 4.875% 2024 Senior Notes	5.00%	\$ 400.0	\$ (6.0 )	\$ (2.3 )	\$ 391.7
Unsecured Notes					
\$400 Million 5.90% 2020 Senior Notes	5.98%	88.4	(0.1 )	(0.1 )	88.2
\$500 Million 4.80% 2020 Senior Notes	4.83%	122.3	(0.2 )	(0.1 )	122.0
\$700 Million 4.875% 2021 Senior Notes	4.89%	124.2	(0.3 )	—	123.9
\$316.25 Million 1.50% 2025 Convertible Senior Notes	6.26%	316.3	(5.8 )	(78.1 )	232.4
\$1.075 Billion 5.75% 2025 Senior Notes	6.01%	1,073.3	(10.3 )	(15.1 )	1,047.9
\$800 Million 6.25% 2040 Senior Notes	6.34%	298.4	(2.3 )	(3.3 )	292.8
ABL Facility	N/A	450.0	N/A	N/A	—
Fair Value Adjustment to Interest Rate Hedge					1.1
Long-term debt					\$2,300.0

Table of Contents

(In Millions)

December 31, 2017

Debt Instrument	Annual Effective Interest Rate	Total Principal Amount	Debt Issuance Costs	Unamortized Discounts	Total Debt
<b>Secured Notes</b>					
\$400 Million 4.875% 2024 Senior Notes	5.00%	\$ 400.0	\$ (7.1 )	\$ (2.6 )	\$ 390.3
<b>Unsecured Notes</b>					
\$400 Million 5.90% 2020 Senior Notes	5.98%	88.9	(0.2 )	(0.1 )	88.6
\$500 Million 4.80% 2020 Senior Notes	4.83%	122.4	(0.3 )	(0.1 )	122.0
\$700 Million 4.875% 2021 Senior Notes	4.89%	138.4	(0.3 )	(0.1 )	138.0
\$316.25 Million 1.50% 2025 Convertible Senior Notes	6.26%	316.3	(6.6 )	(85.6 )	224.1
\$1.075 Billion 5.75% 2025 Senior Notes	6.01%	1,075.0	(11.3 )	(16.5 )	1,047.2
\$800 Million 6.25% 2040 Senior Notes	6.34%	298.4	(2.4 )	(3.4 )	292.6
ABL Facility	N/A	550.0	N/A	N/A	—
Fair Value Adjustment to Interest Rate Hedge					1.4
Long-term debt					\$2,304.2

\$1.075 Billion 5.75% 2025 Senior Notes

On February 27, 2017, we entered into an indenture among the Company, the guarantors party thereto and U.S. Bank National Association, as trustee, relating to the issuance of \$500 million aggregate principal amount of 5.75% 2025 Senior Notes. On August 7, 2017, we issued an additional \$575 million aggregate principal amount of our 5.75% 2025 Senior Notes. The second tranche was issued at 97.0% of face value. The 5.75% 2025 Senior Notes were originally issued in private transactions exempt from the registration requirements of the Securities Act. Pursuant to the registration rights agreement executed as part of these issuances, we filed on February 14, 2018 a registration statement with the SEC with respect to a registered offer to exchange the 5.75% 2025 Senior Notes for publicly registered notes, with all significant terms and conditions remaining the same. The exchange offer expired on April 26, 2018, and substantially all of the outstanding 5.75% 2025 Senior Notes were tendered for exchange.

**Debt Extinguishment**

The following is a summary of the debt extinguished with cash during the three and nine months ended September 30, 2018 that resulted in no gain or loss on extinguishment for the three months ended September 30, 2018, and a gain on extinguishment of \$0.2 million for the nine months ended September 30, 2018:

(In Millions)

Debt Instrument	Three Months Ended September 30, 2018	Nine Months Ended September 30, 2018
	Debt Extinguished	Debt Extinguished
\$400 Million 5.90% 2020 Senior Notes	\$ —	\$ 0.5
\$500 Million 4.80% 2020 Senior Notes	—	0.1
\$700 Million 4.875% 2021 Senior Notes	1.0	14.2
\$1.075 Billion 5.75% 2025 Senior Notes	—	1.7
	\$ 1.0	\$ 16.5

Table of Contents

## Debt Maturities

The following represents a summary of our maturities of debt instruments based on the principal amounts outstanding at September 30, 2018:

	(In Millions) Maturities of Debt
2018	\$—
2019	—
2020 <sup>1</sup>	210.7
2021	124.2
2022	—
2023	—
2024 and thereafter	2,088.0
Total maturities of debt	\$ 2,422.9

<sup>1</sup> On October 5, 2018, we redeemed the entirety of our outstanding Senior Notes Due 2020. The aggregate principal amount outstanding of the Senior Notes Due 2020 was approximately \$211 million. Pursuant to the terms of the indenture governing the Senior Notes Due 2020, approximately \$218 million in the aggregate, including make-whole premiums and accrued and unpaid interest to, but excluding, the redemption date, was paid to holders of the Senior Notes Due 2020.

## ABL Facility

On February 28, 2018, we entered into an amended and restated senior secured asset-based revolving credit facility with various financial institutions. The ABL Facility amends and restates our prior \$550.0 million Syndicated Facility Agreement, dated as of March 30, 2015. The ABL Facility will mature upon the earlier of February 28, 2023 or 60 days prior to the maturity of certain other material debt and provides for up to \$450.0 million in borrowings, comprised of (i) a \$400.0 million U.S. tranche, including a \$248.8 million sublimit for the issuance of letters of credit and a \$100.0 million sublimit for U.S. swingline loans, and (ii) at the time of closing, a \$50.0 million Australian tranche, including a \$24.4 million sublimit for the issuance of letters of credit and a \$20.0 million sublimit for Australian swingline loans. On June 19, 2018, the Australian tranche was terminated and reallocated to the U.S. tranche, resulting in a \$450.0 million allocation to the U.S. tranche, including a \$273.2 million sublimit for the issuance of letters of credit and \$120.0 million sublimit for swingline loans. Availability under the U.S. tranche of the ABL Facility is limited to an eligible U.S. borrowing base, as applicable, determined by applying customary advance rates to eligible accounts receivable, inventory and certain mobile equipment.

The ABL Facility and certain bank products and hedge obligations are guaranteed by us and certain of our existing wholly-owned U.S. subsidiaries and are required to be guaranteed by certain of our future U.S. subsidiaries. Amounts outstanding under the ABL Facility are secured by (i) a first-priority security interest in the accounts receivable and



other rights to payment, inventory, as-extracted collateral, certain investment property, deposit accounts, securities accounts, certain general intangibles and commercial tort claims, certain mobile equipment, commodities accounts, deposit accounts, securities accounts and other related assets of ours, the other borrowers and the guarantors, and proceeds and products of each of the foregoing (collectively, the "ABL Collateral") and (ii) a second-priority security interest in substantially all of our assets and the assets of the other borrowers and the guarantors other than the ABL Collateral (collectively, the "Notes Collateral" and, together with the ABL Collateral, the "Collateral").

Borrowings under the ABL Facility bear interest, at our option, at a base rate or, if certain conditions are met, a LIBOR rate, in each case plus an applicable margin. The base rate is equal to the greater of the federal funds rate plus  $\frac{1}{2}$  of 1%, the LIBOR rate based on a one-month interest period plus 1% and the floating rate announced by Bank of America Merrill Lynch as its "prime rate" and 1%. The LIBOR rate is a per annum fixed rate equal to LIBOR with respect to the applicable interest period and amount of LIBOR rate loan requested.

The ABL Facility contains customary representations and warranties and affirmative and negative covenants including, among others, covenants regarding the maintenance of certain financial ratios if certain conditions are triggered, covenants relating to financial reporting, covenants relating to the payment of dividends on, or purchase or redemption of, our capital stock, covenants relating to the incurrence or prepayment of certain debt, covenants relating to the incurrence of liens or encumbrances, covenants relating to compliance with laws, covenants relating to transactions

Table of Contents

with affiliates, covenants relating to mergers and sales of all or substantially all of our assets and limitations on changes in the nature of our business.

The ABL Facility provides for customary events of default, including, among other things, the event of nonpayment of principal, interest, fees, or other amounts, a representation or warranty proving to have been materially incorrect when made, failure to perform or observe certain covenants within a specified period of time, a cross-default to certain material indebtedness, the bankruptcy or insolvency of the Company and certain of its subsidiaries, monetary judgment defaults of a specified amount, invalidity of any loan documentation, a change of control of the Company, and ERISA defaults resulting in liability of a specified amount. If an event of a default exists (beyond any applicable grace or cure period, if any), the administrative agent may and, at the direction of the requisite number of lenders, shall declare all amounts owing under the ABL Facility immediately due and payable, terminate such lenders' commitments to make loans under the ABL Facility and/or exercise any and all remedies and other rights under the ABL Facility. For certain events of default related to insolvency and receivership, the commitments of the lenders will be automatically terminated and all outstanding loans and other amounts will become immediately due and payable. As of September 30, 2018 and December 31, 2017, we were in compliance with the ABL Facility liquidity requirements and, therefore, the springing financial covenant requiring a minimum fixed charge coverage ratio of 1.0 to 1.0 was not applicable.

As of September 30, 2018 and December 31, 2017, no loans were drawn under the ABL Facility and we had total availability of \$368.4 million and \$273.2 million, respectively, as a result of borrowing base limitations. As of September 30, 2018 and December 31, 2017, the principal amount of letter of credit obligations totaled \$37.7 million and \$46.5 million, respectively, to support business obligations primarily related to workers compensation and environmental obligations, thereby further reducing available borrowing capacity on our ABL Facility to \$330.7 million and \$226.7 million, respectively.

**NOTE 8 - FAIR VALUE MEASUREMENTS**

The following represents the assets and liabilities measured at fair value:

Description	(In Millions)			Total
	Quoted Prices in Active Markets for Identical Assets/ (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
<b>Assets:</b>				
Cash equivalents	\$0.7	\$ 596.2	\$ —	\$596.9
Derivative assets	—	0.2	190.6	190.8
<b>Total</b>	<b>\$0.7</b>	<b>\$ 596.4</b>	<b>\$ 190.6</b>	<b>\$787.7</b>
<b>Liabilities:</b>				
Derivative liabilities	\$—	\$ 0.1	\$ 5.7	\$5.8
<b>Total</b>	<b>\$—</b>	<b>\$ 0.1</b>	<b>\$ 5.7</b>	<b>\$5.8</b>

Table of Contents

Description	(In Millions)			Total
	Quoted Prices in Active Markets for Identical Assets/ Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Assets:				
Cash equivalents	\$66.3	\$ 550.6	\$ —	\$616.9
Derivative assets	—	—	37.9	37.9
Total	\$66.3	\$ 550.6	\$ 37.9	\$654.8
Liabilities:				
Derivative liabilities	\$—	\$ 0.3	\$ 1.7	\$2.0
Total	\$—	\$ 0.3	\$ 1.7	\$2.0

Financial assets classified in Level 1 include money market funds and treasury bonds. The valuation of these instruments is based upon unadjusted quoted prices for identical assets in active markets.

The valuation of financial assets and liabilities classified in Level 2 is determined using a market approach based upon quoted prices for similar assets and liabilities in active markets or other inputs that are observable. Level 2 assets include commercial paper, certificates of deposit and commodity hedge contracts. Level 2 liabilities include commodity hedge contracts.

The Level 3 assets and liabilities include derivative assets that consist of freestanding derivative instruments related to a customer supply agreement and certain provisional pricing arrangements with our customers.

The supply agreement included in our Level 3 assets includes provisions for supplemental revenue or refunds based on the average annual daily market price for hot-rolled coil steel at the time the iron ore product is consumed in the customer's blast furnaces. We account for these provisions as derivative instruments at the time of sale and adjust the corresponding asset or liability to fair value as an adjustment to Product revenues each reporting period until the product is consumed and the amounts are settled. We had assets of \$186.0 million and \$37.9 million at September 30, 2018 and December 31, 2017, respectively, related to this supply agreement.

The provisional pricing arrangements included in our Level 3 assets/liabilities specify provisional price calculations, where the pricing mechanisms generally are based on market pricing, with the final revenue rate to be based on market inputs at a specified point in time in the future, per the terms of the supply agreements. The difference between the estimated final revenue rate at the date of sale and the estimated final revenue rate at the measurement date is characterized as a derivative and is required to be accounted for separately once the revenue has been recognized. The derivative instruments are adjusted to fair value through Product revenues each reporting period based upon current market data and forward-looking estimates provided by management until the final revenue rates are determined. We had assets of \$4.6 million and liabilities of \$5.7 million related to provisional pricing arrangements at September 30, 2018 compared to liabilities of \$1.7 million related to provisional pricing arrangements at December 31, 2017.

Table of Contents

The following table illustrates information about quantitative inputs and assumptions for the assets and liabilities categorized in Level 3 of the fair value hierarchy:

## Qualitative/Quantitative Information About Level 3 Fair Value Measurements

	(In Millions)				Range or Point Estimate (Weighted Average)
	Fair Value at September 30, 2018	Balance Sheet Location	Valuation Technique	Unobservable Input	
Customer supply agreement	\$ 186.0	Derivative assets	Market Approach	Management's Estimate of Market Hot-Rolled Coil Steel per net ton	\$842
Provisional pricing arrangements	\$ 4.6	Derivative assets	Market Approach	Management's Estimate of Platts 62% Price per dry metric ton	\$68 - \$70 (\$70)
Provisional pricing arrangements	\$ 5.7	Other current liabilities	Market Approach	Management's Estimate of Platts 62% Price per dry metric ton	\$68 - \$70 (\$70)

The significant unobservable input used in the fair value measurement of our customer supply agreement is a forward-looking estimate of the average annual daily market price for hot-rolled coil steel determined by management. The significant unobservable input used in the fair value measurement of our provisional pricing arrangements is management's estimate of Platts 62% Price based upon current market data and index pricing, which include forward-looking estimates.

The following tables represent a reconciliation of the changes in fair value of financial instruments measured at fair value on a recurring basis using significant unobservable inputs (Level 3):

	(In Millions)			
	Level 3 Assets			
	Three Months Ended		Nine Months Ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Beginning balance <sup>1</sup>	\$174.6	\$70.2	\$49.5	\$30.1
Total gains				
Included in earnings	139.0	54.0	341.8	138.5
Settlements	(123.0 )	(35.2 )	(200.7 )	(79.6 )
Ending balance - September 30	\$190.6	\$89.0	\$190.6	\$89.0
Total gains for the period included in earnings attributable to the change in unrealized gains on assets still held at the reporting date	\$15.9	\$52.9	\$141.0	\$63.1

<sup>1</sup> Beginning balance as of January 1, 2018 includes an \$11.6 million adjustment for adoption of Topic 606.

Table of Contents

	(In Millions)			
	Level 3 Liabilities			
	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2018	2017	2018	2017
Beginning balance	\$(3.0)	\$(20.3)	\$(1.7)	\$—
Total losses				
Included in earnings	(3.1 )	(15.3 )	(7.4 )	(35.6)
Settlements	0.4	30.2	3.4	30.2
Ending balance - September 30	\$(5.7)	\$(5.4 )	\$(5.7)	\$(5.4)
Total losses for the period included in earnings attributable to the change in unrealized losses on liabilities still held at the reporting date	\$(2.7)	\$(10.9)	\$(5.7)	\$(6.4)

The carrying amount of certain financial instruments (e.g., Accounts receivable, net, Accounts payable and Accrued expenses) approximates fair value and, therefore, has been excluded from the table below. A summary of the carrying amount and fair value of other financial instruments were as follows:

		(In Millions)			
		September 30, 2018		December 31, 2017	
	Classification	Carrying Value	Fair Value	Carrying Value	Fair Value
Long-term debt:					
Secured Notes					
\$400 Million 4.875% 2024 Senior Notes	Level 1	\$391.7	\$395.0	\$390.3	\$398.0
Unsecured Notes					
\$400 Million 5.90% 2020 Senior Notes	Level 1	88.2	91.5	88.6	88.0
\$500 Million 4.80% 2020 Senior Notes	Level 1	122.0	125.9	122.0	118.8
\$700 Million 4.875% 2021 Senior Notes	Level 1	123.9	124.8	138.0	130.8
\$316.25 Million 1.50% 2025 Convertible Senior Notes	Level 1	232.4	531.4	224.1	352.9
\$1.075 Billion 5.75% 2025 Senior Notes	Level 1	1,047.9	1,047.8	1,047.2	1,029.3
\$800 Million 6.25% 2040 Senior Notes	Level 1	292.8	255.3	292.6	227.1
ABL Facility	Level 2	—	—	—	—
Fair value adjustment to interest rate hedge	Level 2	1.1	1.1	1.4	1.4
Total long-term debt		\$2,300.0	\$2,572.8	\$2,304.2	\$2,346.3

The fair value of long-term debt was determined using quoted market prices based upon current borrowing rates.

**NOTE 9 - PENSIONS AND OTHER POSTRETIREMENT BENEFITS**

We offer defined benefit pension plans, defined contribution pension plans and OPEB plans, primarily consisting of retiree healthcare benefits, to most employees in the U.S. as part of a total compensation and benefits program. The defined benefit pension plans largely are noncontributory and benefits generally are based on a minimum formula or employees' years of service and average earnings for a defined period prior to retirement.

On January 1, 2018, we adopted the amendments to ASC 715 regarding the presentation of net periodic pension and postretirement benefit costs. We retrospectively adopted the presentation of service cost separate from the other components of net periodic costs. Service costs are classified within Cost of goods sold and operating expenses, Selling, general and administrative expenses and Miscellaneous – net while the interest cost, expected return on assets, amortization of prior service costs/credits, net actuarial gain/loss, and other costs are classified within Other non-operating income in our Statements of Unaudited Condensed Consolidated Operations.



Table of Contents

The following are the components of defined benefit pension and OPEB costs and credits:

## Defined Benefit Pension Costs

	(In Millions)			
	Three Months Ended September 30, 2018		Nine Months Ended September 30, 2017	
	2018	2017	2018	2017
Service cost	\$4.7	\$3.4	\$14.0	\$12.9
Interest cost	7.6	7.9	22.7	22.9
Expected return on plan assets	(15.0)	(13.8)	(45.0)	(40.9)
Amortization:				
Prior service costs	0.6	0.6	1.7	1.9
Net actuarial loss	5.3	6.1	15.9	16.7
Net periodic benefit cost	\$3.2	\$4.2	\$9.3	\$13.5

## Other Postretirement Benefits Credits

	(In Millions)			
	Three Months Ended September 30, 2018		Nine Months Ended September 30, 2017	
	2018	2017	2018	2017
Service cost	\$0.6	\$0.3	\$1.6	\$1.3
Interest cost	2.1	1.9	6.2	6.2
Expected return on plan assets	(4.6)	(4.4)	(13.8)	(13.3)
Amortization:				
Prior service credits	(0.7)	(0.8)	(2.2)	(2.3)
Net actuarial loss	1.3	0.9	3.8	3.4
Net periodic benefit credit	\$(1.3)	\$(2.1)	\$(4.4)	\$(4.7)

Based on funding requirements, we made pension contributions of \$18.3 million and \$23.9 million for the three and nine months ended September 30, 2018, respectively, compared to pension contributions of \$19.7 million and \$22.0 million for the three and nine months ended September 30, 2017, respectively. OPEB contributions are typically made on an annual basis in the first quarter of each year, but due to plan funding requirements being met, no OPEB contributions were required or made for the three and nine months ended September 30, 2018 and 2017.

## NOTE 10 - STOCK COMPENSATION PLANS

## Employees' Plans

On February 21, 2018, the Compensation Committee approved grants under the A&R 2015 Equity Plan to certain officers and employees for the 2018 to 2020 performance period. Shares granted under the awards consisted of 0.7 million restricted stock units and 0.7 million performance shares.

Restricted stock units granted during 2018 are subject to continued employment, are retention based and are payable in common shares. The outstanding restricted stock units that were granted in 2018 cliff vest on December 31, 2020. Performance shares are subject to continued employment, and each performance share, if earned, entitles the holder to be paid out in common shares. Performance is measured on the basis of relative TSR for the period of January 1, 2018 to December 31, 2020 and measured against the constituents of the S&P Metals and Mining ETF Index at the beginning of the relevant performance period. The final payouts for the outstanding performance period grants will vary from zero to 200% of the original grant depending on whether and to what extent the Company achieves certain objectives and performance goals as established by the Compensation Committee.





Table of Contents

## Determination of Fair Value

The fair value of each performance share grant is estimated on the date of grant using a Monte Carlo simulation to forecast relative TSR performance. A correlation matrix of historic and projected stock prices was developed for both the Company and our predetermined peer group of mining and metals companies. The fair value assumes that the objective will be achieved.

The expected term of the grant represents the time from the grant date to the end of the service period. We estimate the volatility of our common shares and that of the peer group of mining and metals companies using daily price intervals for all companies. The risk-free interest rate is the rate at the grant date on zero-coupon government bonds with a term commensurate with the remaining life of the performance period.

The following assumptions were utilized to estimate the fair value for the 2018 performance share grant:

Grant Date	Grant Date Market Price	Average Expected Term (Years)	Expected Volatility	Risk-Free Interest Rate	Dividend Yield	Fair Value	Fair Value (Percent of Grant Date Market Price)
February 21, 2018	\$ 7.53	2.86	86.8%	2.42%	—%	\$ 11.93	158.43%

## NOTE 11 - INCOME TAXES

Our 2018 estimated annual effective tax rate before discrete items is approximately 0.1%. The annual effective tax rate differs from the U.S. statutory rate of 21.0% primarily due to the deductions for percentage depletion in excess of cost depletion related to U.S. operations and the reversal of valuation allowance from operations in the current year.

The 2017 estimated annual effective tax rate before discrete items at September 30, 2017 was negative 6.8%.

For the three and nine months ended September 30, 2018, we recorded discrete items that resulted in an income tax expense of \$0.2 million and \$13.9 million, respectively. For the nine months ended September 30, 2018, the \$13.9 million expense relates primarily to a \$14.5 million reduction of the refundable AMT credit recorded in Income tax receivable in our Statements of Unaudited Condensed Consolidated Financial Position based on the sequestration guidance issued by the Internal Revenue Service during the first quarter of 2018. The \$14.5 million current year expense is a reduction of an asset and will not result in a cash tax outlay. For the three and nine months ended September 30, 2017, we recorded discrete items that resulted in a benefit of \$5.9 million and \$5.8 million, respectively.

Table of Contents

## NOTE 12 - LEASE OBLIGATIONS

We lease certain building space, mining, production and other equipment under operating and capital leases. The capital leases are for varying lengths, generally at market interest rates and contain purchase and/or renewal options at the end of the terms. Our operating lease expense was \$1.1 million and \$2.9 million for the three and nine months ended September 30, 2018, respectively, compared with \$1.2 million and \$3.5 million for the comparable period in 2017.

Future minimum payments under capital leases and non-cancellable operating leases as of September 30, 2018 are as follows:

	(In Millions)	
	Capital Leases	Operating Leases
2018 (October 1 - December 31)	\$ 1.1	\$ 1.1
2019	3.9	3.5
2020	3.7	3.1
2021	3.0	2.4
2022	6.2	1.8
2023 and thereafter	—	7.5
Total minimum lease payments	\$ 17.9	\$ 19.4
Amounts representing interest	2.1	
Present value of net minimum lease payments <sup>1</sup>	\$ 15.8	

<sup>1</sup> The total is comprised of \$3.4 million and \$12.4 million classified as Other current liabilities and Other liabilities, respectively, in the Statements of Unaudited Condensed Consolidated Financial Position as of September 30, 2018.

## NOTE 13 - ENVIRONMENTAL AND MINE CLOSURE OBLIGATIONS

We had environmental and mine closure liabilities of \$177.3 million and \$171.3 million at September 30, 2018 and December 31, 2017, respectively. The following is a summary of the obligations:

	(In Millions)	
	September 30, 2018	December 31, 2017
Environmental	\$ 2.7	\$ 2.9
Mine closure <sup>1</sup>	174.6	168.4
Total environmental and mine closure obligations	177.3	171.3
Less current portion	2.9	3.6
Long-term environmental and mine closure obligations	\$ 174.4	\$ 167.7

<sup>1</sup> Includes our active operating mines, our indefinitely idled Empire mine and a closed mine formerly operating as LTVSMC.

## Mine Closure

The accrued mine closure obligation for our active mining operations provides for contractual and legal obligations associated with the eventual closure of the mining operations. The accretion of the liability and amortization of the related asset is recognized over the estimated mine lives for each location.

Table of Contents

The following represents a roll forward of our mine closure obligation liability for the nine months ended September 30, 2018 and for the year ended December 31, 2017:

	(In Millions)	
	September 30, 2018	December 31, 2017
Mine closure obligation at beginning of period	\$ 168.4	\$ 187.8
Accretion expense	7.1	13.9
Remediation payments	(0.9 )	(5.6 )
Revision in estimated cash flows	—	(27.7 )
Mine closure obligation at end of period	\$ 174.6	\$ 168.4

For the year ended December 31, 2017, the revision in estimated cash flows relates primarily to updates to our estimates resulting from our three-year in-depth review of our mine closure obligations for each of our U.S. mines. The primary driver of the decrease in estimated cash flows was the Empire mine, as the mine closure obligation was reduced by \$26.2 million as a result of the refinement of the cash flows required for reclamation, remediation and structural removal. Prior estimates were based on RS Means (a common costing methodology used in the construction and demolition industry) average costing data while the current estimate was compiled using a more detailed cost build-up approach.

## NOTE 14 - GOODWILL AND OTHER INTANGIBLE ASSETS

## Goodwill

The carrying amount of goodwill as of September 30, 2018 and December 31, 2017 was \$2.0 million and related to our U.S. Iron Ore operating segment.

## Other Intangible Assets

The following table is a summary of definite-lived intangible assets:

Classification	(In Millions)					
	September 30, 2018			December 31, 2017		
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Permits	\$ 72.2	\$ (23.1 )	\$ 49.1	\$ 72.2	\$ (22.5 )	\$ 49.7

Amortization expense relating to other intangible assets was \$0.2 million and \$0.6 million for the three and nine months ended September 30, 2018 and 2017, respectively, and is recognized in Cost of goods sold and operating expenses in the Statements of Unaudited Condensed Consolidated Operations. Amortization expense of other intangible assets is expected to continue to be immaterial going forward.

Table of Contents

## NOTE 15 - DERIVATIVE INSTRUMENTS

The following table presents the fair value of our derivative instruments and the classification of each in the Statements of Unaudited Condensed Consolidated Financial Position:

Derivative Instrument	(In Millions)				Derivative Liabilities			
	Derivative Assets		Derivative Assets		Derivative Liabilities		Derivative Liabilities	
	September 30, 2018	December 31, 2017	September 30, 2018	December 31, 2017	September 30, 2018	December 31, 2017	September 30, 2018	December 31, 2017
	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value
Derivatives designated as hedging instruments under ASC 815:								
Commodity Contracts	Derivative assets	\$0.2		\$—	Other current liabilities	\$0.1	Other current liabilities	\$0.3
Derivatives not designated as hedging instruments under ASC 815:								
Customer supply agreement	Derivative assets	\$186.0	Derivative assets	\$37.9		\$—		\$—
Provisional pricing arrangements	Derivative assets	4.6		—	Other current liabilities	5.7	Other current liabilities	1.7
Total derivatives not designated as hedging instruments under ASC 815		\$190.6		\$37.9		\$5.7		\$1.7
Total derivatives		\$190.8		\$37.9		\$5.8		\$2.0

## Derivatives Designated as Hedging Instruments - Cash Flow Hedges

## Commodity Contracts

As of September 30, 2018, we had outstanding natural gas hedge contracts for a notional amount of 3.6 million MMBtu in the form of forward contracts with varying maturity dates ranging from October 2018 to August 2019. As of December 31, 2017, we had outstanding natural gas hedge contracts for a notional amount of 3.5 million MMBtu in the form of forward contracts with varying maturity dates ranging from January 2018 to November 2018.

As of September 30, 2018, we had outstanding diesel hedge contracts for a notional amount of 1.4 million gallons in the form of forward contracts with varying maturity dates ranging from January 2019 to September 2019. We had no outstanding diesel hedge contracts as of December 31, 2017.

Refer to NOTE 17 - SHAREHOLDERS' DEFICIT for additional information.

## Derivatives Not Designated as Hedging Instruments

Most of our long-term supply agreements are comprised of a base price with annual price adjustment factors. The base price is the primary component of the purchase price for each contract. The indexed price adjustment factors are integral to the iron ore supply contracts and vary based on the agreement, but typically include adjustments based upon changes in the Platts 62% Price, along with pellet premiums, published international indexed freight rates and changes in specified Producer Price Indices, including those for industrial commodities, fuel and steel. The pricing adjustments are generally applied in the same manner for each long-term agreement. Each adjustment factor typically comprises a portion of the price adjustment, although the weight of each factor varies based upon the specific terms of each agreement. In most cases, these adjustment factors are not finalized at the time our product is sold. In these cases, we estimate the adjustment factors at each reporting period based upon the best third-party information available. The estimates are then adjusted to actual when the information has been finalized. The price adjustment factors have been evaluated to determine if they qualify as embedded derivatives. The price adjustment factors share the same economic characteristics and risks as the host contract and are integral to the host contract as inflation adjustments; accordingly,

they have not been separately valued as derivative instruments.

29

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Table of Contents

## Customer Supply Agreement

A supply agreement with one customer provides for supplemental revenue or refunds to the customer based on the average annual daily steel market price for hot-rolled coil steel at the time the iron ore product is consumed in the customer's blast furnace. The supplemental pricing is characterized as a freestanding derivative and is required to be accounted for separately once control transfers to the customer. The derivative instrument, which is finalized based on a future price, is adjusted to fair value as a revenue adjustment each reporting period until the pellets are consumed and the amounts are settled.

We recognized net derivative revenue of \$139.7 million and \$337.1 million in Product revenues in the Statements of Unaudited Condensed Consolidated Operations for the three and nine months ended September 30, 2018, respectively, related to the supplemental payments. This compares with net derivative revenue of \$54.3 million and \$123.9 million in Product revenues in the Statements of Unaudited Condensed Consolidated Operations for the comparable periods in 2017, related to supplemental payments. Derivative assets, representing the fair value of the supplemental revenue, were \$186.0 million and \$37.9 million as of September 30, 2018 and December 31, 2017 in the Statements of Unaudited Condensed Consolidated Financial Position, respectively.

## Provisional Pricing Arrangements

Certain of our customer supply agreements specify provisional price calculations, where the pricing mechanisms generally are based on market pricing, with the final revenue rate based on certain market inputs at a specified period in time in the future, per the terms of the supply agreements. Market inputs are tied to indexed price adjustment factors that are integral to the iron ore supply contracts and vary based on the agreement. The pricing mechanisms typically include adjustments based upon changes in the Platts 62% Price, along with pellet premiums, published international indexed freight rates and changes in specified Producer Price Indices, including those for industrial commodities, fuel and steel. The pricing adjustments generally operate in the same manner, with each factor typically comprising a portion of the price adjustment, although the weighting of each factor varies based upon the specific terms of each agreement.

Revenue is recognized generally when iron ore is delivered to our customers. Revenue is measured at the point that control transfers and represents the amount of consideration we expect to receive in exchange for transferring goods. Changes in the expected revenue rate from the date that control transfers through final settlement of contract terms is recorded in accordance with ASC Topic 815 and is characterized as a derivative and accounted for separately. Subsequently, the derivative instruments are adjusted to fair value through Product revenues each reporting period based upon current market data and forward-looking estimates provided by management until the final revenue rate is determined.

At September 30, 2018, we recorded \$4.6 million as Derivative assets and \$5.7 million as derivative liabilities classified as Other current liabilities related to our estimate of the final revenue rate with our customers in the Statements of Unaudited Condensed Consolidated Financial Position. At December 31, 2017, we recorded \$1.7 million as derivative liabilities classified as Other current liabilities related to our estimate of the final revenue rate with our customers in the Statements of Unaudited Condensed Consolidated Financial Position. The 2018 amounts represent the difference between the amount we expected to receive when revenue was initially measured at the point control transfers and our subsequent estimate of the final revenue rate based on the price calculations established in the supply agreements. The 2017 amounts represent the difference between the provisional price agreed upon with our customers based on the supply agreement terms and our estimate of the final revenue rate based on the price calculations established in the supply agreements. We recognized a net decrease of \$3.8 million and \$2.7 million in Product revenues in the Statements of Unaudited Condensed Consolidated Operations for the three and nine months ended September 30, 2018, respectively, related to these arrangements as compared to a net decrease of \$15.7 million and \$21.0 million in Product revenues for the comparable periods in 2017.

Table of Contents

The following summarizes the effect of our derivatives that are not designated as hedging instruments in the Statements of Unaudited Condensed Consolidated Operations:

(In Millions)

Derivatives Not Designated as Hedging Instruments	Location of Income (Loss) Recognized on Derivatives	Amount of Income (Loss) Recognized on Derivatives			
		Three Months Ended		Nine Months Ended	
		September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Customer Supply Agreements	Product revenues	\$139.7	\$54.3	\$337.1	\$123.9
Provisional Pricing Arrangements	Product revenues	(3.8 )	(15.7 )	(2.7 )	(21.0 )
Commodity Contracts	Cost of goods sold and operating expenses	—	—	—	(1.3 )
Total		\$135.9	\$38.6	\$334.4	\$101.6

Refer to NOTE 8 - FAIR VALUE MEASUREMENTS for additional information.

**NOTE 16 - DISCONTINUED OPERATIONS**

The information below sets forth selected financial information related to operating results of our businesses classified as discontinued operations, which include our former Asia Pacific Iron Ore, North American Coal and Canadian operations. While the reclassification of revenues and expenses related to discontinued operations from prior periods have no impact upon previously reported net income, the Statements of Unaudited Condensed Consolidated Operations present the revenues and expenses that were reclassified from the specified line items to discontinued operations and the Statements of Unaudited Condensed Consolidated Financial Position present the assets and liabilities that were reclassified from the specified line items to assets and liabilities of discontinued operations. The charts below provide an asset group breakout for each financial statement line impacted by discontinued operations.

(In Millions)

	Three Months Ended		Nine Months Ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017

Income (Loss) from Discontinued Operations, net of tax

Asia Pacific Iron Ore	\$242.3	\$(1.8 )	\$117.6	\$39.2
North American Coal	(4.3 )	(0.7 )	(4.2 )	1.9
Canadian Operations	—	33.1	(10.6 )	(15.5 )
	\$238.0	\$30.6	\$102.8	\$25.6

(In Millions)

September 30, 2018

	September 30, 2018			December 31, 2017		
	Asia Pacific Iron Ore	North American Coal	Total	Asia Pacific Iron Ore	North American Coal	Total

Current assets of discontinued operations	\$16.1	\$ —	\$16.1	\$118.5	\$ —	\$118.5
Non-current assets of discontinued operations	\$—	\$ —	\$—	\$20.3	\$ —	\$20.3
Current liabilities of discontinued operations	\$7.2	\$ 7.0	\$14.2	\$71.8	\$ 3.2	\$75.0
Non-current liabilities of discontinued operations	\$9.3	\$ —	\$9.3	\$52.2	\$ —	\$52.2

Table of Contents

	(In Millions)	
	Nine Months	
	Ended	
	September 30,	
	2018	2017
Net cash provided (used) by operating activities		
Asia Pacific Iron Ore	\$(77.0)	\$78.5
Canadian Operations	(14.6 )	—
	\$(91.6)	\$78.5

Net cash provided (used) by investing activities		
Asia Pacific Iron Ore	\$17.8	\$(1.5 )
	\$17.8	\$(1.5 )

Additionally, for the nine months ended September 30, 2018, we had \$27.1 million of non-cash investing activities related to the release of asset retirement obligations at Asia Pacific Iron Ore as part of the sale of substantially all remaining assets discussed below.

Asia Pacific Iron Ore Operations

#### Background

In January 2018, we announced that we would accelerate the time frame for the planned closure of our Asia Pacific Iron Ore mining operations in Australia. In April 2018, we committed to a course of action leading to the permanent closure of the Asia Pacific Iron Ore mining operations and, as planned, completed our final shipment in June 2018. Factors considered in this decision included increasingly discounted prices for lower-iron-content ore and the quality of the remaining iron ore reserves.

During June 2018, we completed a sale of the mobile equipment to a third party and entered into a definitive agreement to sell substantially all of the remaining assets of our Asia Pacific Iron Ore business to Mineral Resources Limited. As of the period ended June 30, 2018, management determined that our Asia Pacific Iron Ore operating segment met the criteria to be classified as held for sale and a discontinued operation under ASC 205, Presentation of Financial Statements. As such, all current and historical Asia Pacific Iron Ore operating segment results are included in our financial statements and classified within discontinued operations.

During August 2018, we completed the sale of substantially all remaining assets to Mineral Resources Limited. As part of this sale we transferred the asset retirement obligation liability of \$27.1 million and recognized a net gain of \$16.8 million in Income from Discontinued Operations, net of tax in the Statements of Unaudited Condensed Consolidated Operations.

#### Income (Loss) from Discontinued Operations

For the reasons discussed above, our previously reported Asia Pacific Iron Ore operating segment results for all periods presented, as well as exit costs, are classified as discontinued operations.



Table of Contents

	(In Millions)			
	Three Months		Nine Months	
	Ended		Ended	
	September 30,	September 30,	September 30,	September 30,
	2018	2017	2018	2017
Income (Loss) from Discontinued Operations				
Revenues from product sales and services	\$—	\$101.7	\$129.1	\$375.1
Cost of goods sold and operating expenses	(0.5 )	(98.7 )	(230.7 )	(323.9 )
Sales margin	(0.5 )	3.0	(101.6 )	51.2
Other operating income (expense)	14.8	(3.9 )	(4.0 )	(7.6 )
Other expense	(0.1 )	(1.3 )	(2.3 )	(4.0 )
Income (loss) from discontinued operations before income taxes	14.2	(2.2 )	(107.9 )	39.6
Gain on foreign currency translation	228.1	—	228.1	—
Impairment of long-lived assets	—	—	(2.6 )	—
Income tax benefit (expense)	—	0.4	—	(0.4 )
Income (loss) from discontinued operations, net of tax	\$242.3	\$(1.8 )	\$117.6	\$39.2

## Recorded Assets and Liabilities

	(In Millions)	
	September	December
	30,	31,
	2018	2017
Assets and Liabilities of Discontinued Operations		
Cash and cash equivalents	\$15.6	\$29.4
Accounts receivable, net	—	33.9
Inventories	—	45.0
Supplies and other inventories	—	5.1
Other current assets	0.5	5.1
Total current assets of discontinued operations	16.1	118.5
Property, plant and equipment, net	—	17.2
Other non-current assets	—	3.1
Total assets of discontinued operations	\$16.1	\$138.8
Accounts payable	\$4.2	\$28.2
Accrued liabilities	3.0	28.0
Other current liabilities	—	15.6
Total current liabilities of discontinued operations	7.2	71.8
Environmental and mine closure obligations	—	28.8
Other liabilities	9.3	23.4
Total liabilities of discontinued operations	\$16.5	\$124.0

## Foreign Currency

Historically, the functional currency of our Australian subsidiaries has been the Australian dollar. The financial statements of our Australian subsidiaries were previously translated into U.S. dollars using the exchange rate at each balance sheet date for assets and liabilities and a weighted average exchange rate for each period for revenues, expenses, gains and losses. Translation adjustments were recorded as Accumulated other comprehensive loss. Income taxes generally were not provided for foreign currency translation adjustments. Concurrent with the sale of assets to Mineral Resources Limited in August 2018, management determined that there have been significant changes in economic factors related to our Australian subsidiaries. The change in economic factors is a result of the sale and conveyance of substantially all assets and liabilities of our Australian subsidiaries to third parties, representing a significant change in operations. As such, the functional currency for the Australian subsidiaries has changed from the Australian dollar to the U.S. dollar and all Australian denominated monetary balances will be remeasured through the

Statements of Unaudited Condensed Consolidated Operations on a prospective basis.

33

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Table of Contents

In addition, as a result of the liquidation of substantially all of the Australian subsidiaries' net assets, the historical changes in foreign currency translation recorded in Accumulated other comprehensive loss in the Statements of Unaudited Condensed Consolidated Financial Position totaling \$228.1 million was reclassified and recognized in Income from Discontinued Operations, net of tax in the Statements of Unaudited Condensed Consolidated Operations. Eastern Canada Iron Ore Operations

Effective January 27, 2015, following the commencement of CCAA proceedings for the Bloom Lake Group, we deconsolidated the Bloom Lake Group and certain other wholly-owned subsidiaries comprising substantially all of our Canadian operations. Additionally, on May 20, 2015, the Wabush Group commenced CCAA proceedings which resulted in the deconsolidation of the remaining Wabush Group entities that were not previously deconsolidated. As a result of this action, the CCAA protection granted to the Bloom Lake Group was extended to include the Wabush Group to facilitate the reorganization of each of their businesses and operations.

Prior to the deconsolidations, certain of our wholly-owned subsidiaries made loans to the Canadian Entities for the purpose of funding their operations and had accounts receivable generated in the ordinary course of business. The loans, corresponding interest and the accounts receivable were considered intercompany transactions and eliminated in our consolidated financial statements. Since the deconsolidations, the loans, associated interest and accounts receivable are considered related party transactions and have been recognized in our consolidated financial statements at their estimated fair value. As of September 30, 2018, we had no amounts outstanding classified as Loans to and accounts receivable from the Canadian Entities in the Statements of Unaudited Condensed Consolidated Financial Position in accordance with the Amended Plan, as defined and described below. As of December 31, 2017, we had \$51.6 million classified as Loans to and accounts receivable from the Canadian Entities in the Statements of Unaudited Condensed Consolidated Financial Position.

During 2017, we became aware that it was probable the Monitor would assert a preference claim against us and/or certain of our affiliates. We estimated a liability, which included the value of our related-party claims against the Bloom Lake Group and the Wabush Group, classified as Contingent claims in the Statements of Unaudited Condensed Consolidated Financial Position. As described below, the estimated liability has been settled pursuant to the Amended Plan.

During March 2018, we entered into a restructuring term sheet with the Bloom Lake Group and the Wabush Group that documents the proposed terms of a plan of compromise or arrangement in the CCAA proceedings to be sponsored by us as negotiated between us and the Monitor. By order of the Québec Superior Court of Justice (Commercial Division) (the "Court") dated April 20, 2018, the Bloom Lake Group and the Wabush Group were authorized to file a joint plan of compromise and arrangement dated April 16, 2018 (the "Original Plan"). Following discussions with various stakeholder groups, the Original Plan was amended by order of the Court dated May 18, 2018. The Bloom Lake Group and the Wabush Group were authorized to file the amended and restated joint plan of compromise and arrangement dated May 16, 2018 (as same may be further amended from time to time, the "Amended Plan"). The Amended Plan was approved by the required majorities of each unsecured creditor class and was sanctioned by the Court by order dated June 29, 2018 (the "Sanction Order"). In addition, the Bloom Lake Group and the Wabush Group brought a motion before the Court on July 30, 2018 seeking to make further amendments to the Amended Plan to address the manner in which certain distributions under the Amended Plan will be effected.

On July 31, 2018, the conditions precedent to the implementation of the Amended Plan were satisfied and the Amended Plan was implemented.

Under the terms of the Amended Plan, we and certain of our wholly-owned subsidiaries made a C\$19.0 million cash contribution to the Wabush Group pension plans and will contribute into the CCAA estate any remaining distributions or payments we may be entitled to receive as creditors of the Bloom Lake Group and the Wabush Group for distribution to other creditors. The Original Plan did not resolve certain employee claims asserted against us and certain of our affiliates outside of the CCAA proceedings. The Amended Plan resolved those employee claims, all claims by the Bloom Lake Group, the Wabush Group and their respective creditors against us as well as all of our claims against the Bloom Lake Group and the Wabush Group.



Table of Contents

## NOTE 17 - SHAREHOLDERS' DEFICIT

The following table reflects the changes in shareholders' deficit attributable to both us and the noncontrolling interests, primarily related to Tilden and Empire. We own 100% of both mines as of September 30, 2018 and September 30, 2017:

	(In Millions)		
	Cliffs Shareholders' Equity (Deficit)	Noncontrolling Interest	Total Equity (Deficit)
December 31, 2017	\$(444.3)	\$ 0.2	\$(444.1)
Adoption of accounting standard (REFER TO NOTE 2)	34.0	—	34.0
Comprehensive income (loss)			
Net loss	(84.3 )	—	(84.3 )
Other comprehensive income	7.7	—	7.7
Total comprehensive loss	(76.6 )	—	(76.6 )
Stock and other incentive plans	1.9	—	1.9
March 31, 2018	\$(485.0)	\$ 0.2	\$(484.8)
Comprehensive income			
Net income	165.1	—	165.1
Other comprehensive income	9.1	—	9.1
Total comprehensive income	174.2	—	174.2
Stock and other incentive plans	4.5	—	4.5
Distributions to noncontrolling interest	—	(0.2 )	(0.2 )
June 30, 2018	\$(306.3)	\$ —	\$(306.3)
Comprehensive income (loss)			
Net income	437.8	—	437.8
Other comprehensive loss	(221.2 )	—	(221.2 )
Total comprehensive income	216.6	—	216.6
Stock and other incentive plans	3.5	—	3.5
September 30, 2018	\$(86.2 )	\$ —	\$(86.2 )

Table of Contents

	(In Millions)		
	Cliffs Shareholders Equity (Deficit)	Noncontrolling Interest (Deficit)	Total Equity (Deficit)
December 31, 2016	\$ (1,464.3)	\$ 133.8	\$ (1,330.5)
Comprehensive loss			
Net loss	(28.1 )	(1.7 )	(29.8 )
Other comprehensive loss	(3.0 )	(5.0 )	(8.0 )
Total comprehensive loss	(31.1 )	(6.7 )	(37.8 )
Issuance of common shares	661.3	—	661.3
Stock and other incentive plans	4.0	—	4.0
March 31, 2017	\$ (830.1 )	\$ 127.1	\$ (703.0 )
Comprehensive income (loss)			
Net income (loss)	31.8	(1.7 )	30.1
Other comprehensive income	4.9	0.4	5.3
Total comprehensive income (loss)	36.7	(1.3 )	35.4
Stock and other incentive plans	4.3	—	4.3
Distributions to noncontrolling interest	—	(3.4 )	(3.4 )
June 30, 2017	\$ (789.1 )	\$ 122.4	\$ (666.7 )
Comprehensive income			
Net income (loss)	53.4	(0.5 )	52.9
Other comprehensive income	2.3	5.7	8.0
Total comprehensive income	55.7	5.2	60.9
Stock and other incentive plans	5.2	—	5.2
Acquisition of noncontrolling interest	(89.1 )	(15.9 )	(105.0 )
Distributions of partnership equity	(16.0 )	(116.7 )	(132.7 )
Contributions by noncontrolling interest	—	5.2	5.2
September 30, 2017	\$ (833.3 )	\$ 0.2	\$ (833.1 )

Table of Contents

The following table reflects the changes in Accumulated other comprehensive loss related to Cliffs shareholders' deficit:

	(In Millions)			
	Changes			
	in Pension and OPEB, net of tax	Changes in Foreign Currency Translation	Changes in Derivative Financial Instruments, net of tax	Accumulated Other Comprehensive Loss
December 31, 2017	\$(263.9)	\$ 225.4	\$ (0.5 )	\$ (39.0 )
Other comprehensive income before reclassifications	0.5	0.7	0.4	1.6
Net loss (gain) reclassified from accumulated other comprehensive loss	6.2	—	(0.1 )	6.1
March 31, 2018	\$(257.2)	\$ 226.1	\$ (0.2 )	\$ (31.3 )
Other comprehensive income before reclassifications	0.2	2.2	0.2	2.6
Net loss reclassified from accumulated other comprehensive loss	6.5	—	—	6.5
June 30, 2018	\$(250.5)	\$ 228.3	\$ —	\$ (22.2 )
Other comprehensive income (loss) before reclassifications	0.3	(0.2 )	0.2	0.3
Net loss (gain) reclassified from accumulated other comprehensive loss	6.5	(228.1 )	0.1	(221.5 )
September 30, 2018	\$(243.7)	\$ —	\$ 0.3	\$ (243.4 )
	(In Millions)			
	Changes			
	in Pension and OPEB, net of tax	Changes in Foreign Currency Translation	Accumulated Other Comprehensive Loss	
December 31, 2016	\$(260.6)	\$ 239.3	\$ (21.3 )	
Other comprehensive income (loss) before reclassifications	3.3	(12.7 )	(9.4 )	
Net loss reclassified from accumulated other comprehensive loss	6.4	—	6.4	
March 31, 2017	\$(250.9)	\$ 226.6	\$ (24.3 )	
Other comprehensive loss before reclassifications	(0.1 )	(1.5 )	(1.6 )	
Net loss reclassified from accumulated other comprehensive loss	6.5	—	6.5	
June 30, 2017	\$(244.5)	\$ 225.1	\$ (19.4 )	
Other comprehensive income (loss) before reclassifications	(18.7 )	0.5	(18.2 )	
Net loss reclassified from accumulated other comprehensive loss	6.8	—	6.8	
September 30, 2017	\$(256.4)	\$ 225.6	\$ (30.8 )	

Table of Contents

The following table reflects the details about Accumulated other comprehensive loss components related to Cliffs shareholders' deficit:

Details about Accumulated Other Comprehensive Loss Components	(In Millions)				Affected Line Item in the Statement of Unaudited Condensed Consolidated Operations
	Amount of (Gain)/Loss				
	Reclassified into Income, Net of Tax				
	Three Months Ended September 30, 2018		Nine Months Ended September 30, 2017		
Amortization of pension and OPEB liability:					
Prior service credits	\$(0.1 )	\$(0.2 )	\$(0.5 )	\$(0.4 )	Other non-operating income
Net actuarial loss	6.6	7.0	19.7	20.1	Other non-operating income
	\$6.5	\$6.8	\$19.2	\$19.7	
Changes in foreign currency translation:					
Gain on foreign currency translation	\$(228.1)	\$—	\$(228.1)	\$—	Income from Discontinued Operations, net of tax
	\$(228.1)	\$—	\$(228.1)	\$—	
Unrealized loss on derivative financial instruments:					
Commodity contracts	\$0.1	\$—	\$—	\$—	Cost of goods sold and operating expenses
	\$0.1	\$—	\$—	\$—	
Total reclassifications for the period, net of tax	\$(221.5)	\$6.8	\$(208.9)	\$19.7	

## NOTE 18 - RELATED PARTIES

One of our four operating mines is a co-owned joint venture with companies that are integrated steel producers or their subsidiaries. We are the manager of such co-owned mine and rely on our joint venture partners to make their required capital contributions and to pay for their share of the iron ore pellets that we produce. Our joint venture partners are often our customers. The following is a summary of the mine ownership of the co-owned iron ore mine at September 30, 2018:

Mine	Cleveland-Cliffs Inc.	ArcelorMittal	U.S. Steel
Hibbing	23.0 %	62.3 %	14.7 %

Product revenues from related parties were as follows:

	(In Millions)			
	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
Product revenues from related parties	\$392.4	\$265.5	\$863.8	\$602.4
Total product revenues	\$684.7	\$530.7	\$1,525.9	\$1,195.0
Related party product revenue as a percent of total product revenue	57.3 %	50.0 %	56.6 %	50.4 %





Table of Contents

The following table presents the classification of related party assets and liabilities in the Statements of Unaudited Condensed Consolidated Financial Position:

	(In Millions)		
	Balance Sheet	September	December
	Location	30, 2018	31, 2017
Amounts due from related parties	Accounts receivable, net	\$ 73.5	\$ 68.1
Customer supply agreement and provisional pricing agreements	Derivative assets	186.0	37.9
Amounts due to related parties	Partnership distribution payable	(43.1 )	(44.2 )
Amounts due to related parties	Other current liabilities	(5.5 )	(12.3 )
Amounts due to related parties	Other liabilities	—	(41.4 )
Net amounts due from related parties		\$ 210.9	\$ 8.1

During 2017, our ownership interest in Empire increased to 100% as we reached an agreement to distribute the noncontrolling interest net assets of \$132.7 million to ArcelorMittal, in exchange for its interest in Empire. The net assets were agreed to be distributed in three installments of \$44.2 million each, the first of which was paid upon the execution of the agreement, the second of which was paid in August 2018 and the final of which is due August 2019. The remaining installment is reflected in Partnership distribution payable in the Statements of Unaudited Condensed Consolidated Financial Position as of September 30, 2018.

A supply agreement with one customer provides for supplemental revenue or refunds to the customer based on the average annual daily market price for hot-rolled coil steel at the time the product is consumed in the customer's blast furnace. The supplemental pricing is characterized as a freestanding derivative. Refer to NOTE 15 - DERIVATIVE INSTRUMENTS for further information.

Table of Contents

## NOTE 19 - EARNINGS PER SHARE

The following table summarizes the computation of basic and diluted earnings per share:

	(In Millions, Except Per Share Amounts)			
	Three Months Ended		Nine Months Ended	
	September 30,	September 30,	September 30,	September 30,
	2018	2017	2018	2017
Income from Continuing Operations	\$199.8	\$22.3	\$415.8	\$27.6
Loss from Continuing Operations Attributable to Noncontrolling Interest	—	0.5	—	3.9
Net Income from Continuing Operations Attributable to Cliffs Shareholders	\$199.8	\$22.8	\$415.8	\$31.5
Income from Discontinued Operations, net of tax	238.0	30.6	102.8	25.6
Net Income Attributable to Cliffs Shareholders	\$437.8	\$53.4	\$518.6	\$57.1
Weighted Average Number of Shares:				
Basic	297.9	296.1	297.6	285.8
Convertible Senior Notes	8.0	—	1.9	—
Employee Stock Plans	4.3	5.0	4.0	4.7
Diluted	310.2	301.1	303.5	290.5
Income per Common Share Attributable to Cliffs Common Shareholders - Basic:				
Continuing operations	\$0.67	\$0.08	\$1.40	\$0.11
Discontinued operations	0.80	0.10	0.35	0.09
	\$1.47	\$0.18	\$1.75	\$0.20
Income per Common Share Attributable to Cliffs Common Shareholders - Diluted:				
Continuing operations	\$0.64	\$0.08	\$1.37	\$0.11
Discontinued operations	0.77	0.10	0.34	0.08
	\$1.41	\$0.18	\$1.71	\$0.19

## NOTE 20 - COMMITMENTS AND CONTINGENCIES

## Purchase Commitments

In 2017, we began to incur capital commitments related to the construction of our HBI production plant in Toledo, Ohio. In total, we expect to spend approximately \$700 million on the HBI production plant, exclusive of construction-related contingencies and capitalized interest through 2020. Through September 30, 2018, we have entered into contracts and purchase orders for approximately \$520 million of the total capital investment for the HBI production plant, of which a total of approximately \$130 million has been expended project-to-date, including deposits. We expect expenditures of approximately \$60 million during the remaining three months of 2018. Of the remaining committed capital, expenditures of approximately \$360 million and \$150 million are expected to be made during 2019 and 2020, respectively.

As of September 30, 2018, we did not have any other material contractual cash obligations, such as purchase obligations, financing lease obligations or other long-term liabilities other than those reflected in the paragraph above and previously disclosed in Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations included on Form 10-K for the year ended December 31, 2017.

Table of Contents

## Contingencies

We are currently the subject of, or party to, various claims and legal proceedings incidental to our operations. If management believes that a loss arising from these matters is probable and can reasonably be estimated, we record the amount of the loss or the minimum estimated liability when the loss is estimated using a range, and no point within the range is more probable than another. As additional information becomes available, any potential liability related to these matters is assessed and the estimates are revised, if necessary. Based on currently available information, management believes that the ultimate outcome of these matters, individually and in the aggregate, will not have a material effect on our financial position, results of operations or cash flows. However, these claims and legal proceedings are subject to inherent uncertainties and unfavorable rulings could occur. An unfavorable ruling could include monetary damages, additional funding requirements or an injunction. If an unfavorable ruling were to occur, there exists the possibility of a material impact on the financial position and results of operations for the period in which the ruling occurs or future periods. However, we do not believe that any pending claims or legal proceedings will result in a material liability in relation to our consolidated financial statements.

Currently, we have recorded a liability in the Statements of Unaudited Condensed Consolidated Financial Position related to the following legal matters:

**Bluestone Litigation.** On April 7, 2017, the Company was served with an Amended Complaint adding Cliffs, among others, as a defendant to a lawsuit brought by Bluestone Coal Corporation and Double-Bonus Mining Company against Pinnacle Mining Company, LLC and Target Drilling, Inc. in the U.S. District Court for the Southern District of West Virginia. The Amended Complaint alleges that the defendants deviated from plans authorized by plaintiffs and U.S. Mine Safety and Health Administration in the drilling of a borehole in 2013 and 2014 at the Pinnacle mine and through an inactive portion of plaintiffs' mine. Plaintiffs further allege negligence and trespass in the drilling of the borehole and claim compensatory and punitive damages due to flooding. On October 3, 2018, the parties reached a settlement in full, and the Court entered an order dismissing the case with prejudice subject to reopening on good cause shown within 90 days. On October 14, 2018, Mission Coal Company, LLC and ten of its affiliates, including Pinnacle Mining Company, LLC, filed a petition in the U.S. Bankruptcy Court for the Northern District of Alabama for relief under Chapter 11 of Title 11 of the U.S. Bankruptcy Code. We are reviewing this bankruptcy petition, but do not believe it will have a material adverse effect on our settlement.

**Michigan Electricity Matters.** On February 19, 2015, in connection with various proceedings before FERC with respect to certain cost allocations for continued operation of the Presque Isle Power Plant in Marquette, Michigan, FERC issued an order directing MISO to submit a revised methodology for allocating SSR costs that identified the load serving entities that require the operation of SSR units at the power plant for reliability purposes. On September 17, 2015, FERC issued an order conditionally approving MISO's revised allocation methodology. On September 22, 2016, FERC denied requests for rehearing of the February 19 order, rejecting arguments that FERC did not have the authority to order refunds in a cost allocation case and to impose retroactive surcharges to effectuate such refunds. FERC, however, suspended any refunds and surcharges pending its review of a July 25, 2016 ALJ initial decision on the appropriate amount of SSR compensation. This suspension was ultimately lifted after FERC's Order on Initial Decision of October 19, 2017, affirming in part and reversing in part certain aspects of the ALJ's decision, and FERC's order on February 28, 2018, directing that refunds and surcharges be effectuated over a ten-month period beginning on the date of the order. Our current estimate of the potential liability to the Empire and Tilden mines is \$13.0 million in the aggregate, based on a schedule of anticipated surcharges (including interest) for the Escanaba, White Pine and Presque Isle SSRs from Empire and Tilden's electricity supplier. During the nine months ended September 30, 2018, Tilden and Empire made payments on invoiced surcharges totaling \$4.2 million. Separate from these SSR compensation issues, Tilden and Empire, along with various Michigan-aligned parties, filed petitions for review regarding allocation and non-cost SSR issues with the U.S. Court of Appeals for the D.C. Circuit. On July 31, 2018, the Court of Appeals denied the petitions, ruling that FERC had authority to order refunds and corresponding surcharges under the Federal Power Act. The Michigan-aligned parties filed a Petition for Rehearing En Banc on September 12, 2018. Tilden and Empire decided not to further participate in the matter by way of a Petition for Rehearing En Banc or appeal to the U.S. Supreme Court. As of September 30, 2018, \$8.8 million is included in our

Statements of Unaudited Condensed Consolidated Financial Position as part of Accrued expenses for the remaining portion of this estimated liability.

Additionally, we previously recorded a liability in the Statements of Unaudited Condensed Consolidated Financial Position related to the following matter, in which a settlement was reached during the period ended June 30, 2018:

41

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Table of Contents

CCAA Proceedings. Effective January 27, 2015, following the commencement of CCAA proceedings for the Bloom Lake Group, we deconsolidated the Bloom Lake Group and certain other wholly-owned subsidiaries comprising substantially all of our Canadian operations. Additionally, on May 20, 2015, the Wabush Group commenced CCAA proceedings which resulted in the deconsolidation of the remaining Wabush Group entities that were not previously deconsolidated. As a result of this action, the CCAA protection granted to the Bloom Lake Group was extended to include the Wabush Group to facilitate the reorganization of each of their businesses and operations.

Prior to the deconsolidations, certain of our wholly-owned subsidiaries made loans to the Canadian Entities for the purpose of funding their operations and had accounts receivable generated in the ordinary course of business. The loans, corresponding interest and the accounts receivable were considered intercompany transactions and eliminated in our consolidated financial statements. Since the deconsolidations, the loans, associated interest and accounts receivable are considered related party transactions and have been recognized in our consolidated financial statements at their estimated fair value. As of September 30, 2018, we had no amounts outstanding classified as Loans to and accounts receivable from the Canadian Entities in the Statements of Unaudited Condensed Consolidated Financial Position in accordance with the Amended Plan, as defined and described below. As of December 31, 2017, we had \$51.6 million classified as Loans to and accounts receivable from the Canadian Entities in the Statements of Unaudited Condensed Consolidated Financial Position.

During 2017, we became aware that it was probable the Monitor would assert a preference claim against us and/or certain of our affiliates. We estimated a liability, which included the value of our related-party claims against the Bloom Lake Group and the Wabush Group, classified as Contingent claims in the Statements of Unaudited Condensed Consolidated Financial Position. As described below, the estimated liability has been settled pursuant to the Amended Plan.

During March 2018, we entered into a restructuring term sheet with the Bloom Lake Group and the Wabush Group that documents the proposed terms of a plan of compromise or arrangement in the CCAA proceedings to be sponsored by us as negotiated between us and the Monitor. By order of the Québec Superior Court of Justice (Commercial Division) (the “Court”) dated April 20, 2018, the Bloom Lake Group and the Wabush Group were authorized to file a joint plan of compromise and arrangement dated April 16, 2018 (the “Original Plan”). Following discussions with various stakeholder groups, the Original Plan was amended by order of the Court dated May 18, 2018. The Bloom Lake Group and the Wabush Group were authorized to file the amended and restated joint plan of compromise and arrangement dated May 16, 2018 (as same may be further amended from time to time, the “Amended Plan”). The Amended Plan was approved by the required majorities of each unsecured creditor class and was sanctioned by the Court by order dated June 29, 2018 (the “Sanction Order”). In addition, the Bloom Lake Group and the Wabush Group brought a motion before the Court on July 30, 2018 seeking to make further amendments to the Amended Plan to address the manner in which certain distributions under the Amended Plan will be effected.

On July 31, 2018, the conditions precedent to the implementation of the Amended Plan were satisfied and the Amended Plan was implemented.

Under the terms of the Amended Plan, we and certain of our wholly-owned subsidiaries made a C\$19.0 million cash contribution to the Wabush Group pension plans and will contribute into the CCAA estate any remaining distributions or payments we may be entitled to receive as creditors of the Bloom Lake Group and the Wabush Group for distribution to other creditors. The Original Plan did not resolve certain employee claims asserted against us and certain of our affiliates outside of the CCAA proceedings. The Amended Plan resolved those employee claims, all claims by the Bloom Lake Group, the Wabush Group and their respective creditors against us as well as all of our claims against the Bloom Lake Group and the Wabush Group.

The net financial impact of the Amended Plan has been recorded in our financial statements.

**NOTE 21 - SUBSEQUENT EVENTS**

On October 5, 2018, we redeemed the entirety of our outstanding Senior Notes Due 2020. The aggregate principal amount outstanding of the Senior Notes Due 2020 was approximately \$211 million. Pursuant to the terms of the indenture governing the Senior Notes Due 2020, approximately \$218 million in the aggregate, including make-whole premiums and accrued and unpaid interest to, but not including, the redemption date, was paid to holders of the Senior

Notes Due 2020.

We reached an agreement with the USW for a new four-year labor contract that is effective as of October 1, 2018. The new contract will cover approximately 1,800 of our USW-represented workers at the Tilden and Empire mines in Michigan, and the United Taconite and Hibbing Taconite mines in Minnesota. The new labor contract was ratified on October 11, 2018.

42

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Table of Contents

On October 18, 2018, the Board of Directors declared a quarterly cash dividend on our common shares of \$0.05 per share. The cash dividend will be payable on January 15, 2019, to shareholders of record as of the close of business on January 4, 2019. The Board of Directors determined that the cash dividend may be paid out of capital surplus.

43

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Table of Contents

NOTE 22 - SUPPLEMENTARY GUARANTOR INFORMATION

The accompanying unaudited condensed consolidating financial information has been prepared and presented pursuant to SEC Regulation S-X, Rule 3-10, "Financial Statements of Guarantors and Issuers of Guaranteed Securities Registered or Being Registered." Certain of our subsidiaries (the "Guarantors") have guaranteed the obligations under the \$1.075 billion 5.75% 2025 Senior Notes issued by Cleveland-Cliffs Inc. See NOTE 7 - DEBT AND CREDIT FACILITIES for further information.

The following presents the unaudited condensed consolidating financial information for: (i) the Parent Company and the Issuer of the guaranteed obligations (Cleveland-Cliffs Inc.); (ii) the Guarantor subsidiaries, on a combined basis; (iii) the non-guarantor subsidiaries, on a combined basis; (iv) consolidating eliminations; and (v) Cleveland-Cliffs Inc. and subsidiaries on a consolidated basis. Each Guarantor subsidiary is 100% owned by the Parent Company as of September 30, 2018 and December 31, 2017. The unaudited condensed consolidating financial information is presented as if the Guarantor structure at September 30, 2018 existed for all periods presented. As a result, the Guarantor subsidiaries within the unaudited condensed consolidating financial information as of September 30, 2018 and December 31, 2017 and for the three and nine months ended September 30, 2018 and 2017 include results of subsidiaries that were previously less than wholly-owned and were historically non-guarantors until 100% ownership was obtained.

Each of the Guarantor subsidiaries fully and unconditionally guarantee, on a joint and several basis, the obligations of Cleveland-Cliffs Inc. under the \$1.075 billion 5.75% 2025 Senior Notes. The guarantee of a Guarantor subsidiary will be automatically and unconditionally released and discharged, and such Guarantor subsidiary's obligations under the guarantee and the related indenture governing the \$1.075 billion 5.75% 2025 Senior Notes (the "Indenture") will be automatically and unconditionally released and discharged, upon:

- (a) any sale, exchange, transfer or disposition of such Guarantor subsidiary (by merger, consolidation, or the sale of) or the capital stock of such Guarantor subsidiary after which the applicable Guarantor subsidiary is no longer a subsidiary of the Company or the sale of all or substantially all of such Guarantor subsidiary's assets (other than by lease);
- (b) upon designation of any Guarantor subsidiary as an "excluded subsidiary" (as defined in the Indenture); or
- (c) upon defeasance or satisfaction and discharge of the Indenture.

Each entity in the unaudited consolidating financial information follows the same accounting policies as described in the consolidated financial statements. The accompanying unaudited condensed consolidating financial information has been presented on the equity method of accounting for all periods presented. Under this method, investments in subsidiaries are recorded at cost and adjusted for the subsidiaries' cumulative results of operations, capital contributions and distributions, and other changes in equity. Elimination entries include consolidating and eliminating entries for investments in subsidiaries, and intra-entity activity and balances.

Table of Contents

## Unaudited Condensed Consolidating Statement of Financial Position

As of September 30, 2018

(In Millions)

	Cleveland-Cliffs Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>ASSETS</b>					
<b>CURRENT ASSETS</b>					
Cash and cash equivalents	\$ 892.5	\$ 1.9	\$ 2.7	\$—	\$ 897.1
Accounts receivable, net	7.8	137.4	0.1	(3.9 )	141.4
Inventories	—	187.9	—	—	187.9
Supplies and other inventories	—	88.2	—	—	88.2
Income tax receivable	110.1	—	0.2	—	110.3
Derivative assets	0.2	190.6	—	—	190.8
Current assets of discontinued operations	—	—	16.1	—	16.1
Other current assets	7.9	10.3	0.6	—	18.8
<b>TOTAL CURRENT ASSETS</b>	<b>1,018.5</b>	<b>616.3</b>	<b>19.7</b>	<b>(3.9 )</b>	<b>1,650.6</b>
<b>PROPERTY, PLANT AND EQUIPMENT, NET</b>	<b>14.3</b>	<b>1,079.7</b>	<b>50.8</b>	<b>—</b>	<b>1,144.8</b>
<b>OTHER ASSETS</b>					
Deposits for property, plant and equipment	—	80.0	14.6	—	94.6
Income tax receivable	109.9	3.7	—	—	113.6
Investment in subsidiaries	1,325.5	38.3	—	(1,363.8 )	—
Long-term intercompany notes	—	—	121.3	(121.3 )	—
Other non-current assets	8.5	111.2	1.7	—	121.4
<b>TOTAL OTHER ASSETS</b>	<b>1,443.9</b>	<b>233.2</b>	<b>137.6</b>	<b>(1,485.1 )</b>	<b>329.6</b>
<b>TOTAL ASSETS</b>	<b>\$ 2,476.7</b>	<b>\$ 1,929.2</b>	<b>\$ 208.1</b>	<b>\$(1,489.0 )</b>	<b>\$ 3,125.0</b>
<b>LIABILITIES</b>					
<b>CURRENT LIABILITIES</b>					
Accounts payable	\$ 4.1	\$ 136.5	\$ 4.1	\$(3.9 )	\$ 140.8
Accrued expenses	16.7	78.2	0.2	—	95.1
Accrued interest	26.2	—	—	—	26.2
Partnership distribution payable	—	43.1	—	—	43.1
Current liabilities of discontinued operations	4.0	—	10.2	—	14.2
Other current liabilities	1.8	57.7	1.8	—	61.3
<b>TOTAL CURRENT LIABILITIES</b>	<b>52.8</b>	<b>315.5</b>	<b>16.3</b>	<b>(3.9 )</b>	<b>380.7</b>
<b>PENSION AND POSTEMPLOYMENT BENEFIT LIABILITIES</b>	<b>64.3</b>	<b>415.1</b>	<b>(254.4 )</b>	<b>—</b>	<b>225.0</b>
<b>ENVIRONMENTAL AND MINE CLOSURE OBLIGATIONS</b>	<b>—</b>	<b>147.6</b>	<b>26.8</b>	<b>—</b>	<b>174.4</b>
<b>LONG-TERM DEBT</b>	<b>2,300.0</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>2,300.0</b>
<b>NON-CURRENT LIABILITIES OF DISCONTINUED OPERATIONS</b>	<b>—</b>	<b>—</b>	<b>9.3</b>	<b>—</b>	<b>9.3</b>
<b>LONG-TERM INTERCOMPANY NOTES</b>	<b>121.3</b>	<b>—</b>	<b>—</b>	<b>(121.3 )</b>	<b>—</b>
<b>OTHER LIABILITIES</b>	<b>24.4</b>	<b>96.9</b>	<b>0.5</b>	<b>—</b>	<b>121.8</b>
<b>TOTAL LIABILITIES</b>	<b>2,562.8</b>	<b>975.1</b>	<b>(201.5 )</b>	<b>(125.2 )</b>	<b>3,211.2</b>
<b>EQUITY</b>					
<b>TOTAL CLIFFS SHAREHOLDERS' EQUITY (DEFICIT)</b>	<b>(86.1 )</b>	<b>954.1</b>	<b>409.6</b>	<b>(1,363.8 )</b>	<b>(86.2 )</b>
<b>TOTAL EQUITY (DEFICIT)</b>	<b>(86.1 )</b>	<b>954.1</b>	<b>409.6</b>	<b>(1,363.8 )</b>	<b>(86.2 )</b>

TOTAL LIABILITIES AND EQUITY (DEFICIT) \$ 2,476.7      \$ 1,929.2      \$ 208.1      \$(1,489.0 )      \$ 3,125.0

45

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Table of Contents

## Unaudited Condensed Consolidating Statement of Financial Position

As of December 31, 2017

(In Millions)

	Cleveland-Cliffs Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>ASSETS</b>					
<b>CURRENT ASSETS</b>					
Cash and cash equivalents	\$ 948.9	\$ 2.1	\$ 27.3	\$ —	\$ 978.3
Accounts receivable, net	4.5	102.9	—	(0.7 )	106.7
Inventories	—	138.4	—	—	138.4
Supplies and other inventories	—	88.8	—	—	88.8
Income tax receivable	11.4	1.9	—	—	13.3
Derivative assets	—	37.9	—	—	37.9
Current assets of discontinued operations	—	—	118.5	—	118.5
Loans to and accounts receivable from the Canadian Entities	44.7	6.9	—	—	51.6
Other current assets	5.0	5.6	0.5	—	11.1
<b>TOTAL CURRENT ASSETS</b>	<b>1,014.5</b>	<b>384.5</b>	<b>146.3</b>	<b>(0.7 )</b>	<b>1,544.6</b>
<b>PROPERTY, PLANT AND EQUIPMENT, NET</b>	<b>17.5</b>	<b>965.5</b>	<b>50.8</b>	<b>—</b>	<b>1,033.8</b>
<b>OTHER ASSETS</b>					
Deposits for property, plant and equipment	—	8.2	9.6	—	17.8
Income tax receivable	235.3	—	—	—	235.3
Non-current assets of discontinued operations	—	—	20.3	—	20.3
Investment in subsidiaries	1,024.3	29.9	—	(1,054.2)	—