

PROCTER & GAMBLE Co  
Form 11-K  
September 25, 2012

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 11-K

ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934 [NO FEE REQUIRED] FOR THE FISCAL YEAR  
ENDED JUNE 30, 2012, OR

TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934 [NO FEE REQUIRED] for the transition period from  
\_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-00434

Full title of the plan and the address of the plan, if different from that of the issuer named below: Procter &  
A. Gamble International Stock Ownership Plan, The Procter & Gamble Company, 1 Rue du Pre De La Bichette, P.O.  
Box 2696, 1211 Geneva 2, Switzerland.

Name of issuer of the securities held pursuant to the plan and the address of its principal  
B. executive office: The Procter & Gamble Company, One Procter & Gamble Plaza,  
Cincinnati, Ohio 45202.

#### REQUIRED INFORMATION

Item Audited statements of financial condition as of the end of the latest two fiscal years of  
1. the plan (or such lesser period as the plan has been in existence).

Item Audited statements of income and changes in plan equity for each of the latest three  
2. fiscal years of the plan (or such lesser period as the plan has been in existence).

Procter & Gamble  
International Stock  
Ownership Plan

Financial Statements as of June 30, 2012  
and 2011, and for the Years Ended  
June 30, 2012, 2011, and 2010, and  
Report of Independent Registered  
Public Accounting Firm

PROCTER & GAMBLE INTERNATIONAL STOCK OWNERSHIP PLAN

TABLE OF CONTENTS

	Page
REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM	1
FINANCIAL STATEMENTS:	
Statements of Net Assets Available for Plan Benefits as of June 30, 2012 and 2011	2
Statements of Changes in Net Assets Available for Plan Benefits for the Years Ended June 30, 2012, 2011, and 2010	3
Notes to Financial Statements as of June 30, 2012 and 2011, and for the Years Ended June 30, 2012, 2011, and 2010	4-9

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors of  
The Procter & Gamble Company  
Cincinnati, Ohio

We have audited the accompanying statements of net assets available for plan benefits of the Procter & Gamble International Stock Ownership Plan (the "Plan") as of June 30, 2012 and 2011, and the related statements of changes in net assets available for plan benefits for each of the three years in the period ended June 30, 2012. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Plan is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Plan's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such financial statements present fairly, in all material respects, the net assets available for plan benefits of the Plan as of June 30, 2012 and 2011, and the changes in net assets available for plan benefits for each of the three years in the period ended June 30, 2012, in conformity with accounting principles generally accepted in the United States of America.

/s/Deloitte & Touche LLP  
Deloitte & Touche LLP

Cincinnati, Ohio  
September 25, 2012



## PROCTER &amp; GAMBLE INTERNATIONAL STOCK OWNERSHIP PLAN

STATEMENTS OF NET ASSETS AVAILABLE FOR PLAN BENEFITS  
AS OF JUNE 30, 2012 AND 2011

	2012	2011
ASSETS:		
Cash	\$ 3,265,209	\$ 1,286,177
Investments — at fair value:		
The Procter & Gamble Company common stock — 13,780,784 shares (cost \$781,733,819) at June 30, 2012; 13,529,957 shares (cost \$742,271,545) at June 30, 2011	844,073,018	860,099,356
The J.M. Smucker Company common stock — 13,241 shares (cost \$529,386) at June 30, 2012; 17,674 shares (cost \$637,579) at June 30, 2011	999,946	1,351,033
Money market fund	4,022,481	-
Total investments	849,095,445	861,450,389
Receivables:		
Participant contributions	7,192,558	8,229,912
Employer contributions	3,410,808	3,694,855
Total receivables	10,603,366	11,924,767
Total assets	862,964,020	874,661,333
LIABILITY — Benefits payable	747,065	1,140,509
NET ASSETS AVAILABLE FOR PLAN BENEFITS	\$ 862,216,955	\$ 873,520,824

See notes to financial statements.



## PROCTER &amp; GAMBLE INTERNATIONAL STOCK OWNERSHIP PLAN

STATEMENTS OF CHANGES IN NET ASSETS AVAILABLE FOR PLAN BENEFITS  
FOR THE YEARS ENDED JUNE 30, 2012, 2011, AND 2010

	2012	2011	2010
ADDITIONS:			
Contributions:			
Participant contributions	\$ 90,469,612	\$ 88,834,062	\$ 82,082,963
Employer contributions	41,507,207	39,991,858	37,418,424
Total contributions	131,976,819	128,825,920	119,501,387
Investment (loss) income:			
(Decrease) increase in unrealized appreciation of investments	(55,731,506)	30,914,445	85,497,978
Realized gain from The Procter & Gamble Company common stock sold	24,066,892	15,422,205	12,664,450
Realized gain from The J.M. Smucker Company common stock sold	231,286	110,333	86,149
Dividends from The Procter & Gamble Company common stock	23,211,649	20,880,368	18,223,005
Dividends from The J.M. Smucker Company common stock	23,208	25,816	25,721
Interest Income	32,395	-	-
Net investment (loss) income	(8,166,076)	67,353,167	116,497,303
Net additions	123,810,743	196,179,087	235,998,690
DEDUCTIONS:			
Benefits paid to participants	(131,114,612)	(96,162,090)	(82,706,742)
Reimbursement to The Procter & Gamble Company	(4,000,000)	-	-
Net deductions	(135,114,612)	(96,162,090)	(82,706,742)
NET (DECREASE) INCREASE	(11,303,869)	100,016,997	153,291,948



Edgar Filing: PROCTER & GAMBLE Co - Form 11-K

NET ASSETS AVAILABLE  
FOR PLAN BENEFITS:

Beginning of year	873,520,824	773,503,827	620,211,879
End of year	\$ 862,216,955	\$ 873,520,824	\$ 773,503,827

See notes to financial statements.

PROCTER & GAMBLE INTERNATIONAL STOCK OWNERSHIP PLAN

NOTES TO FINANCIAL STATEMENTS

AS OF JUNE 30, 2012 AND 2011, AND FOR THE YEARS ENDED JUNE 30, 2012, 2011, AND 2010

---

1. DESCRIPTION OF THE PLAN

The following description of the Procter & Gamble International Stock Ownership Plan (the “Plan”) is provided for general information purposes only. Participants should refer to the Plan Document and their country’s Plan Supplement for more complete information.

General — The Plan is a defined contribution plan established in June of 1992 covering substantially all full-time international employees of The Procter & Gamble Company (the “Company”) and certain of its subsidiaries who are not residents of the United States of America. Generally, participation varies by subsidiary or country and eligibility can begin immediately after employment and at various milestones up to one year. The Board of Directors of the Company controls and manages the operation and administration of the Plan. Bank of America /Merrill Lynch serves as custodian and trustee of the Plan. The Plan is not subject to the provisions of the Employee Retirement Income Security Act of 1974, as amended (ERISA), the rules and regulations of the U.S. Department of Labor, nor is it subject to U.S. income taxation (Note 7). The Plan’s recordkeeper is the Company.

During the year ended June 30, 2012, the Plan began closing accounts past deferral in accordance with the Plan Document. Per the Plan Document, the Plan may apply the funds resulting from the account closures to defray the Company’s obligation for administrative expenses (see Note 5). If a lost member later notifies the Company of his or her whereabouts and requests the payments due under the Plan, the cash value of the amounts so applied shall be paid to him or her, as of the sales date, denominated in the currency of the participant’s jurisdiction, to the extent the Company determines it is applicable. During the year ended June 30, 2012, 4,641 participant accounts were closed for approximately 198,761 shares of Company common stock and 1,157 shares of The J.M. Smucker Company (“Smucker) common stock. Funds of \$12,976,087 were deposited to a separate account and are held as cash or invested in a money market fund. As of June 30, 2012, \$2,497,897 has been reclaimed by participants. During the year ended June 30, 2012, the Plan reimbursed the Company \$4,000,000 for past administrative expenses incurred by the Company.

Contributions — Each year, participants may contribute up to 15% of their base compensation, as defined in the Plan. The Company contributes 50% of the first 5% of the base compensation that a participant contributes to the Plan. However, participants in their initial year of eligibility receive a 100% Company contribution on the first 1% of the base compensation that the participant contributes to the Plan. Participants may be permitted to contribute a “Special Additional Deposit” as a lump sum payment.

Participant Accounts — Individual accounts are maintained for each Plan participant. Each participant’s account is credited with the participant’s contribution, the Company’s matching contribution, allocations of Company discretionary contributions, if any, and Plan earnings, and charged with withdrawals and an allocation of Plan losses. Allocations are based on participant earnings or account balances, as defined. The benefit to which a participant is entitled is the benefit that can be provided from the participant’s vested account.



Investments — Participants are only permitted to invest in Company common stock. All employee and Company contributions are converted into U.S. dollars and then invested in shares of Company common stock when funds are delivered to the custodian. Sales of Company stock may occur daily. Any dividends on shares of Company common stock are invested in additional shares of Company common stock.

The Plan's investment in shares of Smucker common stock resulted from a 2002 transaction between the Company and Smucker.

Vesting — Participants are fully vested in all shares of common stock credited to their accounts under the Plan.

Payment of Benefits — Participants may withdraw any portion of their contributions in excess of 5% of their base compensation, at any time during the year. Contributions made up to 5% of base compensation and Company matches are available to be withdrawn without penalty five years after the year in which the contributions are made. If a participant withdraws these funds prior to the completion of five years, the Company will suspend matching of employee contributions for one year.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting — The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP).

Use of Estimates — The preparation of financial statements in conformity with GAAP requires Plan management to make estimates and assumptions that affect the reported amounts of assets, liabilities, and changes therein and disclosure of contingent assets and liabilities. Actual results could differ from those estimates.

Risks and Uncertainties — The Plan invests in Company common stock, Smucker common stock and a money market fund. Investment securities, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

Investment Valuation and Income Recognition — The Plan's investments are stated at fair value. Fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Quoted active market prices are used to value these investments. Fair value of the Company common stock and Smucker common stock is determined by published composite trading prices. Shares of the money market fund are valued at quoted market prices that represent the net asset value of shares held by the Plan at year-end.

Purchases and sales of securities are recorded on a trade-date basis. Dividends are recorded on the ex-dividend date. Interest income is recorded on the accrual basis.

Cash — Amounts shown as cash are either 1) uninvested funds held by the trustee that are to be invested daily in Company common stock or 2) the balance of account closures past deferral that are held in a separate cash account.

Administrative Expenses — Administrative expenses (i.e., investment management and record keeping expenses) of the Plan are paid by the Company as provided in the Plan Document. The Plan may reimburse the Company for certain administrative expenses (see Note 5). Brokerage commissions are paid by the participant, and other costs related to the

purchase or sale of shares are reflected in the price of the shares and borne by the participant.

Payment of Benefits — Benefit payments to participants are recorded when participants elect to withdraw. Amounts allocated to accounts of persons who have elected to withdraw from the Plan but have not yet been paid were \$747,065 and \$1,140,509 at June 30, 2012, and 2011, respectively.

New Accounting Standards — The accounting standard initially adopted in fiscal year 2012 is described below.

ASU No. 2010-06, Fair Value Measurements and Disclosures — In January 2010, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2010-06, Fair Value Measurements and Disclosures, which amends ASC 820, Fair Value Measurements and Disclosures, adding a new disclosure requirement to provide Level 3 activity of purchases, sales, issuances, and settlements on a gross basis. This requirement is effective for fiscal years beginning after December 15, 2010. The adoption in fiscal year 2012 did not materially affect the Plan's financial statements.

New Accounting Standards Not Yet Effective

ASU No. 2011-04 — In May 2011, the FASB issued ASU No. 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs, which amends ASC 820. ASU 2011-04 also requires the categorization by level for items that are only required to be disclosed at fair value and information about transfers between Level 1 and Level 2. In addition, the ASU provides guidance on measuring the fair value of financial instruments managed within a portfolio and the application of premiums and discounts on fair value measurements. The ASU requires additional disclosure for Level 3 measurements regarding the sensitivity of fair value to changes in unobservable inputs and any interrelationships between those inputs. The new guidance is effective for reporting periods beginning after December 15, 2011. The adoption will not have a material effect on the statement of net assets available for plan benefits and statement of changes in net assets available for plan benefits. Plan management has not determined the impact on the disclosures in the financial statements.



## 3. FAIR VALUE MEASUREMENTS

ASC 820, Fair Value Measurements and Disclosures, provides a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value, as follows: Level 1, which refers to securities valued using unadjusted quoted prices from active markets for identical assets; Level 2, which refers to securities not traded on an active market but for which observable market inputs are readily available; and Level 3, which refers to securities valued based on significant unobservable inputs. Assets are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The Plan's policy is to recognize significant transfers between levels at the actual date of the event or change in circumstances that caused the transfer.

The following tables set forth by level within the fair value hierarchy a summary of the Plan's investments measured at fair value on a recurring basis at June 30, 2012 and 2011.

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Assets Measured at Fair Value at June 30, 2012, Using Significant		Total
		Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Common stock				
The Procter & Gamble Company Common stock	\$ 844,073,018	\$ -	\$ -	\$ 844,073,018
The J.M. Smucker Company Common stock	999,946	-	-	999,946
Money Market Fund	4,022,481	-	-	4,022,481
Total portfolio investments	\$ 849,095,445	\$ -	\$ -	\$ 849,095,445

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Assets Measured at Fair Value at June 30, 2011, Using Significant		Total
		Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	



Edgar Filing: PROCTER & GAMBLE Co - Form 11-K

Common stock						
The Procter & Gamble						
Company Common	\$	\$	-	\$	-	\$
stock	860,099,356					860,099,356
The J.M. Smucker						
Company Common	1,351,033		-		-	1,351,033
stock						
Total portfolio investments	\$	\$	-	\$	-	\$
	861,450,389					861,450,389

For the years ended June 30, 2012 and 2011, there were no significant transfers in or out of Levels 1, 2, or 3.

## 4. INVESTMENTS

The investments held by the Plan as of June 30, 2012, 2011, and 2010, and the related unrealized appreciation for the years ended June 30, 2012, 2011, and 2010, were as follows:

	2012	2011	2010
Number of shares	13,794,025	13,547,631	12,740,650
Cost	\$ 782,263,205	\$ 742,909,124	\$ 676,562,202
Market value	845,072,964	861,450,389	764,189,022
Unrealized appreciation	\$ 62,809,759	\$ 118,541,265	\$ 87,626,820
(Decrease) increase in unrealized appreciation	\$ (55,731,506)	\$ 30,914,445	\$ 85,497,978

The realized gain on sales of Company common stock for the years ended June 30, 2012, 2011, and 2010, was determined as follows:

	2012	2011	2010
Proceeds on sales of shares	\$ 141,646,767	\$ 95,448,435	\$ 82,242,195
Cost	117,579,875	80,026,230	69,577,745
Realized gain	\$ 24,066,892	\$ 15,422,205	\$ 12,664,450

The realized gain on sales of Smucker common stock for the years ended June 30, 2012, 2011, and 2010, was determined as follows:

	2012	2011	2010
Proceeds on sales of shares	\$ 339,479	\$ 173,783	\$ 150,491
Cost	108,193	63,450	64,342
Realized gain	\$ 231,286	\$ 110,333	\$ 86,149

## 5. RELATED-PARTY TRANSACTIONS

At June 30, 2012 and 2011, the Plan held 13,780,784 and 13,529,957 shares, respectively, of Company common stock with a cost basis of \$781,733,819 and \$742,271,545, respectively. During the years ended June 30, 2012, 2011, and 2010, the Company contributed \$41,507,207, \$39,991,858, and \$37,418,424, respectively, to the Plan on behalf of

participating employees.

During the years ended June 30, 2012, 2011, and 2010, the Plan recorded dividend income from Company common stock of \$23,211,649, \$20,880,368, and \$18,223,005, respectively.

During the years ended June 30, 2012, 2011, and 2010, the Plan's investment in Company common stock, including gains and losses on investments bought and sold as well as held during the year, (depreciated) appreciated in value by \$(31,421,719), \$46,140,640, and \$98,002,836, respectively.

During the year ended June 30, 2012, the Plan made a distribution of funds to the Company of \$4,000,000. This represents a reimbursement of administrative expenses paid by Company for the Plan using funds obtained from the closing of accounts past deferral process (see Note 1).

## 6. PLAN TERMINATION

Although it has not expressed any intent to do so, the Company has the right under the Plan to discontinue its contributions at any time and to terminate the Plan subject to the provisions set forth in the Plan agreement.

## 7. FEDERAL INCOME TAX STATUS

The Plan is not qualified under Section 401(a) of the Internal Revenue Code, and is exempt from the provisions of Title I of ERISA pursuant to Section 4(b)(4) thereof. The Company believes that the trustee should be viewed as a direct custodian.

Plan management believes that the participating employees should be treated as the beneficial owners of the shares of Company and Smucker common stock held for their account under the Plan for U.S. tax purposes and that, subject to certain procedural conditions, the information provided by the employees may be relied upon in determining the applicable U.S. tax withholding rate on dividends paid by the Company with respect to these shares. The Plan is subject to routine audits by taxing jurisdictions at any time.

\*\*\*\*\*

THE PLAN. Pursuant to the requirements of the Securities Act of 1934, the trustees (or other persons who administer the employee benefit plan) have duly caused this Annual Report to be signed on its behalf by the undersigned, thereunto duly authorized on September 25, 2012.

PROCTER & GAMBLE INTERNATIONAL STOCK OWNERSHIP PLAN

By:     /s/ Judy Virzi  
Judy Virzi  
Manager  
Stock Plan Administer

EXHIBIT INDEX

Exhibit No.

23

Consent of Deloitte & Touche LLP

