### STERLING FINANCIAL CORP /WA/

Form 4

February 18, 2005

## FORM 4

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

**SECURITIES** 

**OMB** 3235-0287

**OMB APPROVAL** 

Number: January 31, Expires:

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Check this box if no longer subject to Section 16. Form 4 or Form 5

obligations

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section may continue. 30(h) of the Investment Company Act of 1940

See Instruction

1(b).

Stock

(Print or Type Responses)

1. Name and A HARLOW J	2. Issuer Name <b>and</b> Ticker or Trading Symbol STERLING FINANCIAL CORP /WA/ [STSA]					5. Relationship of Reporting Person(s) to Issuer  (Check all applicable)					
(Last)	(First)	3. Date of Earliest Transaction (Month/Day/Year) 02/17/2005					Director 10% Owner Other (specify below)  Vice President - Sterling Sav.				
SPOKANE,	(Street) 4. Fi OKANE, WA 99201				nte Original	I		6. Individual or Joint/Group Filing(Check Applicable Line) _X_ Form filed by One Reporting Person Form filed by More than One Reporting			
(City)	(State)	(Zip)	Tabl	a I. Nan I	No <del>ri</del> votivo	Soone	itios A o	Person	of an Panafiaia	lly Owned	
1.Title of Security (Instr. 3)	2. Transaction D (Month/Day/Yea		3. Transacti Code	3. 4. Securities Acquired Transaction(A) or Disposed of Code (D) (Instr. 8) (Instr. 3, 4 and 5)			5. Amount of Securities Form: Direct Indirect Beneficially (D) or Beneficially Ownership Owned Indirect (I) Ownersh Following (Instr. 4)  Reported Transaction(s)				
Common Stock	02/17/2005			Code V	Amount 4,000	or (D)	Price \$ 8.27	(Instr. 3 and 4) 34,584	D		
Common Stock	02/17/2005			X	3,000	A	\$ 8.34	37,584	D		
Common								4,672	I	401(k)	

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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Plan

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#### number.

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	Transaction Derivative Code Securities (Instr. 8) Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)		6. Date Exerci Expiration Dat (Month/Day/Y	e	7. Title and Amount of Underlying Securities (Instr. 3 and 4)	
				Code V	(A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Stock Option	\$ 12.6 <u>(1)</u>	02/17/2005		X	4,000	12/17/1997	02/28/2005	Common Stock	4,000
Stock Option	\$ 12.71 (1)	02/17/2005		X	3,000	06/25/1997	02/28/2005	Common Stock	3,000

# **Reporting Owners**

Reporting Owner Name / Address Relationships

Director 10% Owner Officer Other

HARLOW JOHN M 111 N. WALL STREET SPOKANE, WA 99201

Vice President - Sterling Sav.

# **Signatures**

E. Marie Hirsch 02/18/2005

\*\*Signature of Reporting Person Date

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Price does not reflect 10% stock dividend adjustments from previous years.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

Reporting Owners 2