

Edgar Filing: ARV ASSISTED LIVING INC - Form 10-Q

ARV ASSISTED LIVING INC  
Form 10-Q  
August 14, 2001

1

=====

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

-----

FORM 10-Q

-----

(MARK ONE)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2001

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_

COMMISSION FILE NUMBER: 0-26980

ARV ASSISTED LIVING, INC.  
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

DELAWARE  
(STATE OR OTHER JURISDICTION OF  
INCORPORATION OR ORGANIZATION)

33-0160968  
(I.R.S. EMPLOYER  
IDENTIFICATION NO.)

245 FISCHER AVENUE, D-1  
COSTA MESA, CA  
(ADDRESS OF PRINCIPAL EXECUTIVE OFFICE)

92626  
(ZIP CODE)

REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE: (714) 751-7400

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

The number of outstanding shares of the Registrant's Common Stock, no par value, as of August 1, 2001 was 17,459,689.

=====

Edgar Filing: ARV ASSISTED LIVING INC - Form 10-Q

2

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS.

ARV ASSISTED LIVING, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(UNAUDITED)  
(IN THOUSANDS)

ASSETS

	JUNE 30, 2001	DECEMBER 31, 2000
	-----	-----
Current assets:		
Cash and cash equivalents .....	\$ 13,123	\$ 16,817
Accounts receivable and amounts due from affiliates .....	847	829
Prepays and other current assets .....	5,616	5,547
Properties held for sale, net .....	1,426	3,545
	-----	-----
Total current assets .....	21,012	26,738
Property, furniture and equipment, net .....	101,437	100,461
Goodwill, net .....	18,646	18,939
Operating lease security deposits .....	9,780	9,778
Other non-current assets .....	9,815	10,024
	-----	-----
	\$ 160,690	\$ 165,940
	=====	=====

LIABILITIES AND SHAREHOLDERS' EQUITY

Current liabilities:		
Accounts payable .....	\$ 1,209	\$ 2,645
Accrued liabilities .....	9,297	11,956
Notes payable, current portion .....	8,627	1,071
Accrued interest payable .....	684	599
	-----	-----
Total current liabilities .....	19,817	16,271
Notes payable, less current portion .....	87,835	99,130
Lease liabilities .....	1,873	1,752
Other non-current liabilities .....	715	789
	-----	-----
	110,240	117,942
	-----	-----
Minority interest in majority owned entities .....	1,120	1,130
Shareholders' equity:		
Series A Preferred stock, convertible and redeemable; 2,000 shares authorized, none issued or outstanding at June 30, 2001 and December 31, 2000 .....	--	--
Preferred stock, no par value. 8,000 shares authorized, none issued and outstanding .....	--	--
Common stock, \$0.01 par value. Authorized 100,000 shares;		

Edgar Filing: ARV ASSISTED LIVING INC - Form 10-Q

17,460 shares issued and outstanding at June 30, 2001 and December 31, 2000 .....	175	175
Additional paid in capital .....	145,337	145,337
Accumulated deficit .....	(96,182)	(98,644)
	-----	-----
Total shareholders' equity .....	49,330	46,868
	-----	-----
Commitments and contingent liabilities .....	\$ 160,690	\$ 165,940
	=====	=====

See accompanying notes to unaudited condensed consolidated financial statements.

2

3

ARV ASSISTED LIVING, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
THREE MONTHS AND SIX MONTHS ENDED JUNE 30, 2001 AND 2000  
(UNAUDITED)  
(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	THREE MONTHS ENDED JUNE 30,		SI
	2001	2000	200
	-----	-----	-----
Revenue:			
Assisted living community revenue:			
Rental revenue	\$ 28,889	\$ 28,007	\$ 57,
Assisted living and other services	6,079	6,200	11,
Skilled nursing facility revenue	644	595	1,
Management fee income	240	178	
	-----	-----	-----
Total revenue	35,852	34,980	71,
	-----	-----	-----
Operating expenses:			
Assisted living community			
Operating expense	21,441	21,912	43,
Skilled nursing facility	613	950	1,
Assisted living community lease expense	7,671	7,893	15,
General and administrative	2,592	2,874	5,
Depreciation and amortization	1,976	2,145	3,
	-----	-----	-----
Total operating expenses	34,293	35,774	68,
	-----	-----	-----
Income (loss) from operations	1,559	(794)	2,
Other income (expense):			
Interest income	318	444	
Other income (expense), net	(100)	35	
Gain on sale of assets	--	--	2,
Interest expense	(2,299)	(1,668)	(4,
	-----	-----	-----
Total other expense	(2,081)	(1,189)	(1,
	-----	-----	-----
Income (loss) before income tax expense, minority interest in income of majority			

Edgar Filing: ARV ASSISTED LIVING INC - Form 10-Q

owned entities and extraordinary item	(522)	(1,983)	1,
Income tax expense	(15)	(17)	
Minority interest in income of majority owned entities	(272)	(154)	(
	-----	-----	-----
Income (loss) before extraordinary item	(809)	(2,154)	
Extraordinary gain from early extinguishment of debt, net of income tax	1,606	14,969	1,
	-----	-----	-----
Net income	\$ 797	\$ 12,815	\$ 2,
	=====	=====	=====
Basic and diluted income(loss) per common share:			
Income (loss) before extraordinary item	\$ (0.05)	\$ (0.13)	\$ 0
Extraordinary gain from early extinguishment of debt, net of income tax	0.10	0.86	0
	-----	-----	-----
Net income	\$ 0.05	\$ 0.73	\$ 0
	=====	=====	=====
Weighted average common shares			
Outstanding	17,460	17,460	17,
	=====	=====	=====

See accompanying notes to unaudited condensed consolidated financial statements.

3

4

ARV ASSISTED LIVING, INC. AND SUBSIDIARIES  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 SIX MONTHS ENDED JUNE 30, 2001 AND 2000  
 (UNAUDITED)  
 (IN THOUSANDS)

	SIX MONTHS ENDED JUNE 30,	
	2001	2000
	-----	-----
Net cash provided by (used in) operating activities: .....	\$ 1,462	\$ (2,130)
Cash flows used in investing activities:		
Proceeds from the sale of partnerships, net of cost .....	2,887	--
Additions to property, furniture and equipment .....	(3,078)	(2,825)
Proceeds from the sale of properties, net of selling cost .....	684	713
(Increase) decrease in property held for sale .....	(16)	--
(Increase) decrease in leased property security deposits .....	(2)	1,298
	-----	-----
Net cash provided by (used in) investing activities ....	475	(814)
	-----	-----
Cash flows provided by financing activities:		
Borrowing under refinancing for owned communities .....	10,778	11,209
Borrowing under non-secured credit line .....	--	7,000
Payments of partnership obligations .....	(2,887)	--
Repayments of notes payable .....	(9,926)	(5,577)
Repayments of subordinated debt .....	(3,000)	(9,013)
Distributions from majority owned entities .....	(147)	(152)

**Edgar Filing: ARV ASSISTED LIVING INC - Form 10-Q**

Mortgage insurance .....	(200)	(701)
Loan fees .....	(249)	--
	-----	-----
Net cash provided by (used in) financing activities ....	(5,631)	2,766
	-----	-----
Net decrease in cash and cash equivalents .....	(3,694)	(178)
Cash and cash equivalents at beginning of period .....	16,817	14,570
	-----	-----
Cash and cash equivalents at end of period .....	\$ 13,123	\$ 14,392
	=====	=====
Supplemental schedule of cash flow information:		
Cash paid during the period for:		
Interest .....	\$ 2,233	\$ 4,436
	=====	=====
Non-cash refinancing of debt .....	\$ 2,250	\$ --
	=====	=====
Conversion of subordinated notes to common stock .....	\$ --	\$ 1,232
	=====	=====

See accompanying notes to unaudited condensed consolidated financial statements.

ARV ASSISTED LIVING, INC. AND SUBSIDIARIES  
NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2001

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF PRESENTATION

We prepared the accompanying condensed consolidated financial statements of ARV Assisted Living, Inc. and subsidiaries ("the Company" or "ARV") following the requirements of the Securities and Exchange Commission ("SEC") for interim reporting. As permitted under those rules, certain footnotes or other financial information that are normally required by generally accepted accounting principles ("GAAP") can be condensed or omitted.

The financial statements include all normal and recurring adjustments that we consider necessary for the fair presentation of our financial position and operating results. These are condensed financial statements. To obtain a more detailed understanding of our results, you should also read the financial statements and notes in our Form 10-K for 2000, which is on file with the SEC.

The results of operations can vary during each quarter of the year. Therefore, the results and trends in these interim financial statements may not be the same as those for the full year.

PRINCIPLES OF CONSOLIDATION

The condensed consolidated financial statements include the accounts of the Company and our subsidiaries. Subsidiaries, which include limited partnerships in which we have controlling interests, have been consolidated into the financial statements. All significant intercompany balances and transactions have been eliminated in consolidation.

## Edgar Filing: ARV ASSISTED LIVING INC - Form 10-Q

### CARRYING VALUE OF REAL ESTATE

Property, furniture and equipment are stated at cost less accumulated depreciation which is charged to expense on a straight-line basis over the estimated useful lives of the assets as follows:

Buildings and improvements.....	27.5 to 35 years
Leasehold property and improvements.....	Lease term
Furniture, fixtures and equipment.....	3 to 7 years

### USE OF ESTIMATES

In preparing the financial statements conforming with GAAP, we have made estimates and assumptions that affect the following:

- reported amounts of assets and liabilities at the date of the financial statements;
- disclosure of contingent assets and liabilities at the date of the financial statements; and
- reported amounts of revenues and expenses during the reporting period.

Actual results could differ from those estimates.

5

6

### CASH AND EQUIVALENTS

For purposes of reporting cash flows, we consider all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

### EARNINGS (LOSS) PER SHARE

Basic earnings per share ("EPS") excludes all dilution and is based upon the weighted average number of common shares outstanding during the period. Diluted EPS reflects the potential dilution that would occur if securities or other contracts to issue common stock were exercised, or converted into common stock. The effect of potentially dilutive securities was not included for any of the periods presented as the effect was antidilutive. Potentially dilutive securities include convertible notes and stock options and warrants, which convert to 1,838,592 and 3,990,300 shares of common stock for the three-month periods ended June 30, 2001 and 2000, respectively.

### ACCOUNTING FOR LONG-LIVED ASSETS

We review our long-lived assets, including goodwill, for impairment when events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable. In reviewing recoverability, we estimate the future cash flows expected to result from using the assets and eventually disposing of them. Cash flows are reviewed at the community level which is the lowest level of identifiable cash flows. If the sum of the expected future cash flows (undiscounted and without interest charges) is less than the carrying amount of

Edgar Filing: ARV ASSISTED LIVING INC - Form 10-Q

the asset, an impairment loss is recognized based upon the asset's fair value. For long-lived assets held for sale fair value is reduced for costs to sell.

REVENUE RECOGNITION

We recognize rental, assisted living services and skilled nursing facility revenue from owned and leased communities on a monthly basis as earned. We receive fees for property management and partnership administration services from managed communities and recognize such fees as earned.

ASSISTED LIVING COMMUNITY SALE-LEASEBACK TRANSACTIONS

Certain communities were sold subject to leaseback provisions under operating leases. Gains were recorded and deferred and amortized into income over the lives of the leases.

RESTATEMENT

In the fourth quarter 2000 we determined that costs related to the early extinguishment of debt in prior quarters had not been written off. Accordingly, the extraordinary gain and net income previously reported for the quarter and year to date ended June 30, 2000 were decreased by \$577,000 and \$777,000, respectively. In addition, we reclassified the skilled nursing facility operations as a separate line item in the revenues and expenses of our normal operations, as compared to presenting the operations as a net amount in other income and expense. The June 30, 2000 information has been restated for the aforementioned items.

RECLASSIFICATIONS

We have reclassified certain prior period amounts to conform to the June 30, 2001 presentation.

(2) NOTES PAYABLE

Notes payable consist of the following at June 30, 2001 and December 31, 2000 (in thousands):

	JUNE 30 2001 -----
Convertible subordinated notes due April 1, 2006 with interest at 6.75%. The notes require semi-annual payments of interest and are convertible to common stock at \$18.57 per share. The notes may be called by us at declining premiums starting at 110% of the principal amount .....	\$ 8,25
Notes payable, bearing interest at fixed rates between 8.53% and 9.5%, payable in monthly installments of principal and interest totaling \$39.1 thousand collateralized by property, maturities ranging from August 2001 through January 2002 .....	4,13
Notes payable, bearing interest at floating rates of 30 day LIBOR (3.8% at	

**Edgar Filing: ARV ASSISTED LIVING INC - Form 10-Q**

June 30, 2001) plus points between 2.25 and 2.50 payable in monthly installments of interest only collateralized by Owned ALCs, maturities ranging from August 2002 through October 2002 .....	18,80
Notes payable, bearing interest at rates of 8.00% and 8.53%, payable in monthly installments of principal and interest totaling \$373.4 thousand collateralized by property, maturities ranging from July 2010 to March 2036 .....	51,01
Notes payable to shareholder bearing interest beginning April 2001 at 30-day Treasury rate (3.45% at June 30, 2001) with principal due and payable April 2002 ..	1,37
Note payable bearing interest at a fixed rate of 6.75% with a maturity date of August 2001 .....	2,32
Note payable bearing interest at a fixed rate of 7.00% with a maturity date of April 2006 .....	55
Notes payable to shareholder bearing interest at 30 day LIBOR (3.8% at June 30, 2001) plus 10% payable in monthly installments of interest only, unsecured, maturing April 2003 .....	10,00
	-----
	96,46
Less amounts payable in the next year .....	(8,62)
	-----
	\$ 87,83
	=====

The future annual principal payments of the notes payable at June 30, 2001 are as follows (in thousands):

Twelve month period ending June 30, 2002.....	
Twelve month period ending June 30, 2003.....	
Twelve month period ending June 30, 2004.....	
Twelve month period ending June 30, 2005.....	
Twelve month period ending June 30, 2006.....	
Thereafter.....	

In the quarter ended March 31, 2001, certain notes payable were refinanced and the prior debt extinguished, resulting in an extraordinary loss due to the remaining deferred financing costs that were written off at the time of the refinancing. In the quarter ended June 30, 2001, \$7.0 million of convertible subordinated notes were repurchased resulting in an extraordinary gain of \$1.6 million due to a cash prepayment of \$3.0 million and refinancing of \$2.3 million through a promissory note offset in part by the write-off of loan issuance costs related to the \$7.0 million convertible subordinated note.

(3) LIQUIDITY

We believe that our existing liquidity, ability to sell assisted living communities and land sites which do not meet our financial objectives or geographic clustering strategy, and ability to refinance certain assisted living communities and investments will provide adequate resources to meet our current operating and investing needs. We do not currently generate sufficient cash from operations to fund recurring working capital and capital expenditure requirements. We will be required from time to time to incur additional indebtedness or issue additional debt or equity securities to finance our growth strategy, including the rehabilitation of assisted living communities as well as other capital expenditures. We anticipate that we will be able to obtain the additional financing; however, we cannot be assured that we will be able to obtain financing on favorable terms.



(4) COMMITMENTS AND CONTINGENT LIABILITIES

COMMITMENTS

We have guaranteed the indebtedness at June 30, 2001, of certain unconsolidated affiliated partnerships for \$19.3 million.

With respect to loans totaling \$19.3 million, we are the general partner of certain limited partnerships that serve as the sole members of the three borrowing entities formed as limited liability companies. Although a member of a limited liability company is not personally liable for any contract or other obligation of that entity, we delivered limited guaranties in connection with the loans. Due to the limited guaranties, we assumed liability for repayment of the loan indebtedness as a result of fraudulent or intentional misconduct regarding the mortgaged properties, an unconsented transfer of a mortgaged property, a change of control by borrower, or violation of hazardous materials covenants. Also, we guaranteed the borrower's obligation to rebalance the loans upon breach of debt service coverage obligations.

In our opinion, no claims may be currently asserted under any of the aforementioned guarantees based on the terms of the respective agreements, other than those already accrued.

CONTINGENCIES

We have entered into two long-term leases of assisted living communities ("ALCs"), the acquisition and construction of which have been or are being financed by tax exempt multi-unit housing revenue bonds. In order to meet the lease obligations and to allow the landlord to continue to qualify for favorable tax treatment of the interest payable on the bonds, the ALCs must comply with certain federal income tax requirements. These requirements principally pertain to the maximum income level of a specified portion of the residents. Should we elect to execute additional leases for ALCs to be constructed with bond financing, we anticipate that the same and possibly additional restrictions will be imposed. Failure to satisfy these requirements will constitute an event of default under the leases, thereby permitting the landlord to accelerate their termination. Failure to obtain low-income residents in the sequence and time required could materially affect the lease-up schedule and, therefore, cash flow from such ALCs.

LITIGATION

We are from time to time subject to lawsuits and other matters in the normal course of business. While we cannot predict the results with certainty, we do not believe that any liability from any such lawsuits or other matters will have a material effect on our financial position, results of operations, or liquidity.

(5) RELATED PARTY TRANSACTIONS

On April 24, 2000, the Company entered into a Term Loan Agreement with LFSRI II Assisted Living LLC ("LFSRI"), an affiliate of Prometheus, Assisted Living, LLC ("Promethethus"). As of July 26, 2001, Prometheus beneficially owned approximately 47.8% of the Company's outstanding Common Stock. Pursuant to the Term Loan Agreement, the company may borrow up to \$10,000,000 from LFSRI with a maturity date of April 24, 2003, which, subject to certain conditions, may be extended by one year if no default has occurred. The outstanding amount under

## Edgar Filing: ARV ASSISTED LIVING INC - Form 10-Q

the loan bears interest at the annual rate equal to the LIBOR rate for each interest period plus a 10% margin. At June 30, 2001, there was \$10,000,000 outstanding. In connection with the Term Loan Agreement, the company issued to LFSRI a warrant to purchase up to 750,000 shares of the Company's Common Stock at a price of \$3.00 per share, subject to various adjustments exercisable until April 24, 2005. The Company also amended its stockholder rights agreement to prevent shares that Prometheus may be deemed to beneficially own by reason of LFSRI's rights under the warrant from causing Prometheus to become an "Acquiring Person" and thus causing a triggering event under the rights agreement.

### (6) SALE OF ASSETS

In January 2001, the Company sold its partnership interest in five tax credit apartment partnerships to an unrelated third party. The Company signed guarantees requiring the company to meet certain federal income tax requirements. These requirements principally pertain to the maximum income level of a specified portion of the residents. Consequently, the Company is still liable for compliance of the community with these requirements for the period of time we operated the facilities. We also guaranteed the indebtedness of the communities for the lender, however these guarantees were released as part of the sale.

8

9

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

### FACTORS AFFECTING FUTURE RESULTS AND FORWARD-LOOKING STATEMENTS

This 10-Q report contains forward-looking statements, including statements regarding, among other items:

- our business strategy;
- our liquidity requirements and ability to obtain financing;
- the impact of future acquisitions and developments;
- the level of future capital expenditures;
- the impact of inflation and changing prices; and
- the outcome of certain litigation matters.

These forward-looking statements are based on our expectations and are subject to a number of risks and uncertainties, some of which are beyond our control. These risks and uncertainties include, but are not limited to:

- access to capital necessary for acquisitions and development;
- our ability to manage growth;
- the successful integration of ALCs into our portfolio;
- governmental regulations;
- competition; and
- other risks associated with the assisted living industry.

## Edgar Filing: ARV ASSISTED LIVING INC - Form 10-Q

Although we believe we have the resources required to achieve our objectives, actual results could differ materially from those anticipated by these forward-looking statements. There can be no assurances that events anticipated by these forward-looking statements will in fact transpire as expected.

### OVERVIEW

ARV Assisted Living, Inc. ("ARV" or the "Company"), a Delaware corporation, originally formed in 1980 as California Retirement Villas and is currently one of the largest operators of licensed assisted living communities ("ALCs") in the United States. We are a fully integrated provider of assisted living accommodations and services that operates, acquires and develops ALCs. We have been involved in the senior housing business for more than 20 years. Our operating objective is to provide high quality, personalized assisted living services to senior residents in a cost-effective manner, while maintaining residents' independence, dignity and quality of life. Our ALCs offer a combination of housing, personalized support services and health care in a non-institutional setting. Our ALCs are designed to respond to the individual needs of elderly residents who require assistance with certain activities of daily living, but who do not require the intensive nursing care provided in a skilled nursing facility.

As of June 30, 2001, we operated a total of 54 ALCs containing 6,594 units, 15 of which are owned by us, 33 that are leased by us and 6 that are managed by us. Owned ALCs ("Owned ALCs") are owned by us directly, or by affiliated limited partnerships or limited liability companies for which we serve as managing general partner or member and community manager and in which we have a majority ownership interest ("Affiliated Partnerships"). Leased ALCs ("Leased ALCs") are operated by us under long-term operating leases for our own account or for Affiliated Partnerships in which we have a majority ownership interest. Managed ALCs are operated by us on behalf of an affiliated partnership (in which we do not have a majority ownership), a joint venture or an unrelated third-party. We believe that this blend of ownership, leasehold and management interest in our ALCs allows us to fund our operations in a balanced, efficient manner.

Since commencing operation of ALCs for our own account in April 1994, we have focused our growth efforts on the acquisition and development of additional ALCs and expansion of services to our residents while they reside in our communities. As of June 30, 2001, a substantial portion of our business and operations were conducted in California, where 37 of the 54 ALCs we operate are located. We intend to continue to make California the primary focus of our geographic clustering strategy. We are focusing greater attention on enhancing the profitability of our existing core operations and on leasing up new developments at an increased rate. In addition, we plan to divest ALCs that do not expand or enhance one of our geographic clusters or do not meet our financial objectives.

9

10

Newly opened ALCs are expected to incur operating losses until sufficient occupancy levels and operating efficiencies are achieved. Based upon historical experience, we believe that a typical community will achieve its targeted occupancy levels 18 - 24 months from the commencement of operations. Accordingly, we require substantial amounts of liquidity to maintain the operations of newly opened ALCs. If sufficient occupancy levels are not achieved within reasonable periods, our results of operations, financial position and liquidity could be materially and adversely impacted.

### RESULTS OF OPERATIONS

## Edgar Filing: ARV ASSISTED LIVING INC - Form 10-Q

THREE MONTHS ENDED JUNE 30, 2001 COMPARED WITH THREE MONTHS ENDED JUNE 30, 2000

The following table sets forth a comparison of the three months ended June 30, 2001 and the three months ended June 30, 2000.

Operating Results Before Extraordinary Item  
For the Three Months Ended June 30, 2001 and 2000  
(Unaudited)  
(In millions)

(DOLLARS IN MILLIONS)	FOR THE THREE MONTHS ENDED JUNE 30,		INCREASE/ (DECREASE)
	2001	2000	
Revenue:			
Assisted living community revenue .....	\$35.0	\$34.2	2.2%
Skilled nursing facility revenue .....	0.7	0.6	8.2%
Management fees from affiliates and others .....	0.2	0.2	34.3%
	-----	-----	-----
Total revenue .....	35.9	35.0	2.5%
	-----	-----	-----
Operating expenses:			
Assisted living community operating expense .....	21.4	21.9	(2.2)%
Skilled nursing facility expenses .....	0.6	1.0	(35.5)%
Assisted living community lease expense .....	7.7	7.9	(2.8)%
General and administrative .....	2.6	2.9	(9.8)%
Depreciation and amortization .....	2.0	2.1	(7.9)%
	-----	-----	-----
Total operating expenses .....	34.3	35.8	(4.1)%
	-----	-----	-----
Income (loss) from operations .....	1.6	(0.8)	296.4%
Other income (expense):			
Interest income .....	0.3	0.4	(28.4)%
Other income (expense) .....	(0.1)	--	(100.0)%
Interest expense .....	(2.3)	(1.6)	37.8%
	-----	-----	-----
Total other income (expense) .....	(2.1)	(1.2)	(75.0)%
	-----	-----	-----
Loss before minority interest in income of majority			
owned entities, and extraordinary item .....	(0.5)	(2.0)	(73.7)%
Minority interest in income of majority owned entities ....	(0.3)	(0.2)	76.6%
	-----	-----	-----
Loss before extraordinary item .....	\$(0.8)	\$(2.2)	(62.8)%
	=====	=====	=====

Total revenue for the three months ended June 30, 2001 increased \$0.9 million to \$35.9 million from \$35.0 million for the three months ended June 30, 2000. This increase was primarily due to an increase in assisted living community revenue as described below.

Assisted living community revenue increased \$0.8 million to \$35.0 million for the three months ended June 30, 2001 from \$34.2 million for the three months ended June 30, 2000.

The increase in assisted living community revenue is attributable to the following:

## Edgar Filing: ARV ASSISTED LIVING INC - Form 10-Q

- An increase in average rate per occupied unit for ALCs, which we owned and leased in both periods to \$2,243 for the 2001 quarter as compared to \$2,146 for the 2000 quarter;
- higher occupancy rates for the quarters ended June 30 of 87.8% for 2001 compared to 81.2% for 2000; and
- an increase in assisted living penetration rate quarters ended June 30 to 47.1% in 2001 from 47.0% in 2000, offset by;

10

11

- The sale of 3 non-strategic ALCs in April 2000.

Management fees from affiliates remained relatively constant.

Assisted living community operating expenses decreased \$0.5 million to \$21.4 million for the three months ended June 30, 2001 from \$21.9 million for the three months ended June 30, 2000. These decreases were due to the following:

- The sale of 3 non-strategic ALCs in April 2000, offset by;
- Increase in overtime due to labor shortages and additional personnel needed to support the assisted living operations; and
- Increase in worker's compensation insurance expense.

Assisted living community lease expenses decreased \$0.2 million to \$7.7 million for the three months ended June 30, 2001 from \$7.9 million for the three months ended June 30, 2000, due to the reduction in the number of facilities leased for the three months ended June 30, 2001 which was somewhat offset by contracted rate increases.

General and administrative expenses decreased \$0.3 million to \$2.6 million for the three months ended June 30, 2001 from \$2.9 million for the three months ended June 30, 2000, as a result of management's continued efforts to reduce staff at our corporate offices.

Depreciation and amortization expenses decreased \$0.1 million to \$2.0 million at June 30, 2001 from \$2.1 million at June 30, 2000 primarily due to the sale of three non-strategic communities in April 2000 offset somewhat by depreciation on new capital expenditures.

Interest income decreased \$0.1 million to \$0.3 million at June 30, 2001 from \$0.4 million at June 30, 2000 due to the lower average cash and cash equivalent balances and lower interest rates during the three months ended June 30, 2001.

Interest expense increased \$0.7 million to \$2.3 million for the three months ended June 30, 2001 compared with \$1.6 million for the three months ended June 30, 2000 due to:

- Settlement from arbitration in June 2000 of the loan fees paid in 1998 to a potential lender, offset by;
- Interest expense from the refinancing of three properties into long term financing; and
- Debt retirement of the 6-3/4%, convertible subordinated notes due 2006.

## Edgar Filing: ARV ASSISTED LIVING INC - Form 10-Q

Other income and expense increased \$0.1 million primarily due to write off of operating deficit loans.

11

12

SIX MONTHS ENDED JUNE 30, 2001 COMPARED WITH SIX MONTHS ENDED JUNE 30, 2000

The following information concerning the operating results of the Company for the six-month periods ended June 30, 2001 and 2000 is presented in order to provide the reader with additional information concerning the Company's operations.

Operating Results before Extraordinary Item  
For the Six Months Ended June 30, 2001 and 2000  
(Unaudited)  
(In millions)

(DOLLARS IN MILLIONS)	FOR THE SIX MONTHS ENDED JUNE 30,		INCREA (DECRE
	2001	2000	
<b>Revenue:</b>			
Assisted living community revenue .....	\$ 69.5	\$ 68.9	1
Skilled nursing facility revenue .....	1.2	0.6	100
Management fees from affiliates and others .....	0.6	0.4	42
	71.3	69.9	2
<b>Operating expenses:</b>			
Assisted living community operating expense .....	43.0	44.5	(3
Skilled nursing facility expenses .....	1.2	1.0	24
Assisted living community lease expense .....	15.4	16.1	(4
General and administrative .....	5.3	5.7	(8
Depreciation and amortization .....	4.0	4.3	(6
	68.9	71.6	(3
Income (loss) from operations .....	2.4	(1.7)	239
<b>Other income (expense):</b>			
Interest income .....	0.8	0.8	(0
Other income (expense) .....	(0.1)	(0.2)	(64
Gain on sale of assets .....	2.9	--	100
Interest expense .....	(4.6)	(3.9)	19
	(1.0)	(3.3)	(68
Income (loss) before minority interest in income of majority owned entities, and extraordinary item .....	1.4	(5.0)	(126
Minority interest in income of majority owned entities .....	(0.4)	(0.1)	362
	\$ 1.0	\$ (5.1)	118
	=====	=====	=====

Total revenue for the six months ended June 30, 2001 increased \$1.4 million to \$71.3 million from \$69.9 million for the six months ended June 30, 2000. This

## Edgar Filing: ARV ASSISTED LIVING INC - Form 10-Q

increase was primarily due to:

- increases in the average rate per occupied unit which went to \$2,221 for the six-months ended June 30, 2001 from \$2,131 for the six-months ended June 30, 2000;
- higher occupancy rates of 87.8% for 2001 compared to 85.3% for 2000; and
- an increase in assisted living penetration rate to 46.9% in 2001 from 46.1% in 2000, offset by;
- the sales of three ALCs in April 2000 which were determined to be non-strategic.

Community expenses decreased \$2.0 million to \$59.6 million for the six months ended June 30, 2001, from \$61.6 million for the six months ended June 30, 2000. Of these decreases, \$1.5 million of ALC operating expense, \$0.7 million of lease expense and an increase of \$0.2 million for the skilled nursing facility. The various categories of expense decreases are as follows:

- the sale of three non-strategic communities in April 2000, offset by;
- increase in payroll and food costs due to tighter labor markets and higher food prices; and
- the increase in skilled nursing facility expense is primarily due to the increase in payroll due to required staffing levels.

12

13

General and administrative expenses decreased \$0.4 million due to:

- Continuing efforts to reduce staff at our corporate office; and
- Reduction in legal expenses, recruiting, severance and consulting costs.

Depreciation and amortization expenses decreased \$0.3 million due to the sale of three ALCs in April 2000.

Interest income remained relatively constant even with the decline in interest rates experienced during 2001 due to a higher comparative first quarter cash balance.

Gain on sale of assets of \$2.9 million was the result of the sale of our interest in five tax credit apartment partnerships that we had previously anticipated selling at a loss.

Interest expense increased \$0.7 million to \$4.6 million for the six months ended June 30, 2001 compared with \$3.9 million for the six months ended June 30, 2000 due to the bond retirement offset somewhat by the refinancing. Interest expense consisted primarily of interest incurred on our remaining 6-3/4%, convertible subordinated notes due 2006 as well as mortgage interest on Owned ALCs.

### LIQUIDITY AND CAPITAL RESOURCES

Our unrestricted cash balances were \$13.1 million and \$16.8 million at June 30, 2001 and December 31, 2000, respectively. The decrease was due primarily to cash

## Edgar Filing: ARV ASSISTED LIVING INC - Form 10-Q

used to retire our 6-3/4%, convertible subordinated notes due 2006 during the second quarter of 2001.

Working capital at June 30, 2001 was \$1.2 million due to the reclassification to current liabilities of two mortgage loans to current liabilities and issuance of a note for the retirement of convertible notes. The two mortgage loans of \$3.9 million are due January 2002 but are in the process of being refinanced with 35-year loans. The note for the retirement of convertible notes is \$2.3 million due in August 2001 and secured by an owned ALC.

Cash provided by operating activities was \$1.5 million for the six months ended June 30, 2001, compared to \$2.1 million used for the six month period ended June 30, 2000. The primary components of cash provided by operating activities for the quarter ended June 30, 2001 were:

- Income before extraordinary items for the six months ended June 30, 2001 of \$0.9 million;
- Non-cash charges of \$4.0 million for depreciation and amortization, offset by;
- Gain on sale of assets of \$2.9 million for the sale of the tax credit apartments, and;
- Net decrease of \$1.2 million in net current liabilities.

Cash provided by investing activities was \$0.5 million for the six months ended June 30, 2001, compared to net cash used in investing activities of \$0.8 million for the six months ended June 30, 2000. The primary components of cash provided by investing activities for the six months ended June 30, 2001 were:

- \$0.7 million for the sale of property deemed non-strategic; and
- \$2.9 million for the proceeds from the sale of our partnership interest in five senior apartments, offset by;
- \$3.1 million used for purchases of property, furniture and equipment.

Net cash used by financing activities was \$5.6 million for the six months ended June 30, 2001, compared to net cash provided by financing activities of \$2.8 million for the six months ended June 30, 2000. The primary components of cash provided by financing activities for the period ended June 30, 2001 were:

- \$9.9 million for repayments of notes payable;
- \$3.0 million for repayment of subordinated debt;
- \$2.9 million for repayment of partnership obligations;
- \$0.1 million for distributions for majority owned entities;
- \$0.2 for expenses associated with loans; and
- \$0.3 million for payment of loan fees on refinancings and new debt, offset by;
- Debt proceeds of \$10.8 million for the refinancing of owned ALCs.

The various debt and lease agreements contain restrictive covenants requiring us to maintain certain financial ratios, including current



ratio, working capital, minimum net worth, and debt service coverage, among others. At June 30, 2001, we were in compliance with all covenants.

In our fiscal year ended December 31, 1999, we began retiring portions of our 6 3/4% convertible subordinated debt from time to time. During 1999, we issued a total of 799,566 shares of our common stock and paid a total of \$1.0 million to some of our bondholders in exchange for a total of \$9.2 million principal amount of the subordinated notes due 2006 that were held by those bondholders. These transactions resulted in an extraordinary gain of \$6.8 million net of tax as of our fiscal year ended December 31, 1999. During 2000, we issued a total of 781,025 shares of our common stock and paid a total of \$9.6 million to additional bondholders in exchange for a total of \$33.0 million in principal amount of the subordinated notes held by those bondholders. These transactions resulted in an extraordinary gain of \$20.6 million net of tax and costs for the year ended December 31, 2000. In the six months ended June 30, 2001, we retired an additional \$7.0 million of the subordinated notes held by bondholders. This generated an extraordinary gain of \$1.6 million net of tax and costs. Through these transactions, we have retired a total of \$49.2 million of our public debt resulting in extraordinary gains of \$29.0 million to date.

In 2000 we obtained a \$10.0 million unsecured revolving line of credit with our major shareholder Lazard Freres to be used for retirement of the subordinated 6 3/4% public debt. At June 30, 2001 we had \$10.0 million outstanding on the line of credit at LIBOR plus 10% interest payable monthly.

We believe that our existing liquidity, our ability to sell ALCs and land sites which do not meet our financial objectives or geographic clustering strategy and our ability to refinance certain owned ALCs and investments will provide us with adequate resources to meet our current operating and investing needs. We do not currently generate sufficient cash from operations to fund recurring working capital and capital expenditure requirements. We will be required from time to time to incur additional indebtedness or issue additional debt or equity securities to finance our strategy, including the rehabilitation of ALCs as well as other capital expenditures. We anticipate that we will be able to obtain the additional financing; however, we cannot assure you that we will be able to obtain financing on favorable terms.

#### IMPACT OF INFLATION AND CHANGING PRICES

Operating revenue from ALCs we operate is the primary source of our revenue. These ALCs are affected by rental rates which are highly dependent upon market conditions and the competitive environments where the communities are located. Employee compensation is the principal cost element of property operations. Although there can be no assurance that we will be able to continue to do so, we have historically been able to offset the effects of inflation on salaries and other operating expenses by increasing rental and assisted living rates.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risk related to fluctuations in interest rates on our notes payable. Currently, we do not utilize interest rate swaps. The purpose of the following analysis is to provide a framework to understand our sensitivity to hypothetical changes in interest rates as of June 30, 2001. You should be aware that many of the statements contained in this section are forward looking and should be read in conjunction with our disclosures under the heading "Forward-Looking Statements."

For fixed-rate debt, changes in interest rates generally affect the fair market

## Edgar Filing: ARV ASSISTED LIVING INC - Form 10-Q

value of the debt instrument, but not our earnings or cash flows. Conversely, for variable rate debt, changes in interest rates generally do not impact fair market value of the debt instrument, but do affect our future earnings and cash flows. We do not have an obligation to prepay fixed-rate debt prior to maturity, and as a result, interest rate risk and changes in fair market value should not have a significant impact on the fixed-rate debt until we would be required to refinance such debt. Holding the variable rate debt balance constant, each one percentage point increase in interest rates would result in an increase in variable rate interest incurred for the coming year of approximately \$300,000.

The table below details the principal amount and the average interest rates of notes payable in each category based upon the maturity dates. The fair value estimates for notes payable are based upon future discounted cash flows of similar type notes or quoted market prices for similar loans. The carrying value of our variable rate debt approximates fair value due to the frequency of re-pricing of this debt. Our fixed-rate debt consists of convertible subordinated notes payable and mortgage payables. The fixed rate-debt bears interest at rates that approximate current market rates.

14

15

### EXPECTED MATURITY DATE - JUNE 30,

	2002 -----	2003 -----	2004 -----	2005 -----	2006 -----	THEREAFT -----
	(DOLLARS IN THOUSANDS)					
Fixed rate debt	\$6,839	\$ 403	\$ 438	\$ 475	\$ 9,320	\$48,810
Average interest rate	7.85%	7.89%	7.88%	7.88%	7.86%	7.86%
Variable rate debt	\$1,787	\$28,390	\$ --	\$ --	\$ --	\$ --
Average interest rate	8.73%	8.83%				

We do not believe that the future market rate risks related to the above securities will have a material adverse impact on our financial position, results of operations or liquidity.

#### PART II: OTHER INFORMATION

##### ITEM 1. LEGAL PROCEEDINGS

We are from time to time subject to lawsuits and other matters in the normal course of business. While we cannot predict the results with certainty, we do not believe that any liability from any such lawsuits or other matters will have a material effect on our financial position, results of operations, or liquidity.

##### ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

None

##### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

## Edgar Filing: ARV ASSISTED LIVING INC - Form 10-Q

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

The Company held its annual meeting of stockholders on May 21, 2001. The following is a brief description of each matter voted upon at the meeting and the number of votes cast for or against, or withheld with respect to, each matter.

- (a) The stockholders reelected the Class A Directors, Douglas M. Pasquale and Jeffrey D. Koblentz to serve until 2004. 14,368,523 and 14,378,385 votes were received for and 245,703 and 235,841 votes were withheld for Mr. Pasquale's and Mr. Koblentz's election, respectively.

The term of office as director continued after the meeting for the following Class B and Class C directors: David P. Collins (B), John A. Moore (B), and Maurice DeWald (C).

### ITEM 5. OTHER INFORMATION

None

### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K.

- (a) EXHIBITS

- (b) REPORTS ON FORM 8-K

None.

15

16

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ARV ASSISTED LIVING, INC.

By: /s/ Douglas M. Pasquale

-----  
Douglas M. Pasquale  
Chief Executive Officer  
(Duly authorized officer)

Date: August 13, 2001

By: /s/ Anita Ryan

-----  
Anita Ryan  
Principal Accounting Officer  
(Duly authorized officer)

Date: August 13, 2001

