

Fuller Lynn Heitz  
Form 4  
April 23, 2019

# FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
Fuller Lynn Heitz

2. Issuer Name and Ticker or Trading Symbol  
HEARTLAND FINANCIAL USA  
INC [HTLF]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)  
1398 CENTRAL AVE  
(Street)

3. Date of Earliest Transaction  
(Month/Day/Year)  
04/15/2019

\_\_\_\_ Director \_\_\_\_\_ 10% Owner  
 Officer (give title below) \_\_\_\_\_ Other (specify below)  
Bank President/CEO

DUBUQUE, IA 52001

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Ownership (Instr. 4)
			Code	V Amount (A) or (D) Price			
Common Stock					10,761.8223	D <sup>(1)</sup>	
Common Stock	04/15/2019		G	5,782 <sup>(2)</sup> A \$ 0	16,543.8223	D <sup>(1)</sup>	
Common Stock	04/17/2019		G	5,782 <sup>(3)</sup> D \$ 0	10,761.8223	D <sup>(1)</sup>	

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474  
(9-02)

number.

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)	8. Pr Deriv Secu (Instr	
				Code	V (A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
2019 Time-Based Restricted Stock	(4)					(5)	(5)	Common Stock	1,096
2019 Performance Based Restricted Stock (3-year performance)	(1)					(6)	(6)	Common Stock	1,096
2018 Time-Based Restricted Stock	(4)					(7)	(7)	Common Stock	381
2018 Performance Based Restricted Stock (3-year performance)	(4)					(8)	(8)	Common Stock	761
2018 Performance Based Restricted Stock (1-year performance)	(4)					(9)	(9)	Common Stock	657
2017 Time-Based Restricted	(4)					(10)	(10)	Common Stock	235

Stock					
2017 Performance Based Restricted Stock (3-year performance)	(4)	(11)	(11)	Common Stock	353
2017 Performance Based Restricted Stock (1-year performance)	(4)	(12)	(12)	Common Stock	408
2015 Time-Based Restricted Stock	(4)	(13)	(13)	Common Stock	450

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
Fuller Lynn Heitz 1398 CENTRAL AVE DUBUQUE, IA 52001			Bank President/CEO	

## Signatures

/s/ Lynn H. Fuller                      04/23/2019

\_\_Signature of                      Date  
Reporting Person

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Of these shares 2,143.8223 are held in Jt. Ten.
- (2) Gifted shares from father for contribution to rebalance family partnership
- (3) Contribution to LLLP to rebalance family partnership
- (4) Each restricted stock unit represents a contingent right to receive one share of Issuer's common stock.
- (5) Of these restricted stock units, 1/3 vest on 3-6-2020, 1/3 vest on 3-6-2021, and 1/3 vest on 3-6-2022.
- (6) These restricted stock units vest in 2022 if certain performance measures are achieved by the Issuer
- (7) Of these restricted stock units, 1/3 vest on 3-6-2019, 1/3 vest on 3-6-2020, and 1/3 vest on 3-6-2021.
- (8) These restricted stock units vest in 2021 if certain performance measures are achieved by the Issuer.
- (9) These restricted stock units vest on 3-6-2021 if certain performance measures are achieved by the Issuer.

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- (10) Of these restricted stock units, 1/3 vest in 01-2018, 1/3 vest in 01-2019 and 1/3 vest in 01-2020.
- (11) These restricted stock units vest in 2020 if certain performance measures are achieved by the Issuer.
- (12) These restricted stock units vest on 1-19-2020 if certain performance measures are achieved by the Issuer.
- (13) Of these restricted stock units, 1/3 vest on 1-20-2018, 1/3 vest on 1-20-2019, and 1/3 vest on 1-20-2020.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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