

SKYLINE CORP  
Form 10-Q  
April 02, 2010

**Table of Contents**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended February 28, 2010**

**or**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number: 1-4714  
SKYLINE CORPORATION**

*(Exact name of registrant as specified in its charter)*

**Indiana**

*(State or other jurisdiction of  
incorporation or organization)*

**35-1038277**

*(I.R.S. Employer  
Identification No.)*

**P. O. Box 743, 2520 By-Pass Road  
Elkhart, Indiana**

*(Address of principal executive offices)*

**46515**

*(Zip Code)*

**Registrant's telephone number, including area code:**

**(574) 294-6521**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No  
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).  Yes  No

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date.

<b>Title of Class</b>	<b>Shares Outstanding April 2, 2010</b>
Common Stock	8,391,244



**FORM 10-Q  
INDEX**

	<b>Page No.</b>
<b><u>PART I. Financial Information</u></b>	
<b><u>Item 1. Financial Statements</u></b>	
<u>Consolidated Balance Sheets as of February 28, 2010 and May 31, 2009</u>	1
<u>Consolidated Statements of Operations and Retained Earnings for the three-month and nine-month periods ended February 28, 2010 and 2009</u>	3
<u>Consolidated Statements of Cash Flows for the nine-month periods ended February 28, 2010 and 2009</u>	4
<u>Notes to the Consolidated Financial Statements</u>	5
<b><u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u></b>	
	11
<b><u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u></b>	
	24
<b><u>Item 4. Controls and Procedures</u></b>	
	25
<b><u>PART II. Other Information</u></b>	
<b><u>Item 1. Legal Proceedings</u></b>	
	25
<b><u>Item 1A. Risk Factors</u></b>	
	25
<b><u>Item 6. Exhibits</u></b>	
	26
<b><u>Signatures</u></b>	
	26
<u>Exhibit 31.1</u>	
<u>Exhibit 31.2</u>	
<u>Exhibit 32.1</u>	
<u>Exhibit 32.2</u>	

---

**Table of Contents****PART I. Financial Information****Item 1. Financial Statements.**

**Skyline Corporation and Subsidiary Companies**  
**Consolidated Balance Sheets**  
(Dollars in thousands)

	<b>February 28, 2010</b>	<b>May 31, 2009</b>
	<b>(Unaudited)</b>	
<b>ASSETS</b>		
<b>Current Assets:</b>		
Cash	\$ 6,413	\$ 9,836
U.S. Treasury Bills, at cost plus accrued interest	69,998	84,950
Accounts receivable	7,061	6,443
Inventories	5,900	6,502
Other current assets	18,615	12,028
Total Current Assets	107,987	119,759
<b>Property, Plant and Equipment, at Cost:</b>		
Land	4,884	5,297
Buildings and improvements	57,972	61,773
Machinery and equipment	27,347	27,915
	90,203	94,985
Less accumulated depreciation	63,286	64,387
Net Property, Plant and Equipment	26,917	30,598
<b>Noncurrent Deferred Tax Assets</b>	11,237	11,851
<b>Other Assets</b>	5,496	5,911
Total Assets	\$ 151,637	\$ 168,119

The accompanying notes are an integral part of the consolidated financial statements.

**Table of Contents**

**Item 1. Financial Statements (Continued).**  
**Skyline Corporation and Subsidiary Companies**  
**Consolidated Balance Sheets**  
**(Dollars in thousands, except per share data)**

	<b>February 28, 2010</b>	<b>May 31, 2009</b>
	<b>(Unaudited)</b>	
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>		
<b>Current Liabilities:</b>		
Accounts payable, trade	\$ 2,480	\$ 1,853
Accrued salaries and wages	2,579	3,132
Accrued marketing programs	2,230	1,383
Accrued warranty and related expenses	3,117	4,619
Accrued workers compensation	1,982	1,851
Other accrued liabilities	1,870	2,547
Total Current Liabilities	14,258	15,385
<b>Other Deferred Liabilities</b>	<b>8,580</b>	<b>7,992</b>
<b>Commitments and Contingencies</b>	<b>See Note 1</b>	
<b>Shareholders Equity:</b>		
Common stock, \$.0277 par value, 15,000,000 shares authorized; issued 11,217,144 shares	312	312
Additional paid-in capital	4,928	4,928
Retained earnings	189,303	205,246
Treasury stock, at cost, 2,825,900 shares	(65,744)	(65,744)
Total Shareholders Equity	128,799	144,742
Total Liabilities and Shareholders Equity	\$ 151,637	\$ 168,119

The accompanying notes are an integral part of the consolidated financial statements.

**Table of Contents****Item 1. Financial Statements (Continued).**

**Skyline Corporation and Subsidiary Companies**  
**Consolidated Statements of Operations and Retained Earnings**  
**For the Three-Month and Nine-Month Periods Ended February 28, 2010 and 2009**  
**(Dollars in thousands, except share and per share amounts)**

	<b>Three-Months Ended</b>		<b>Nine-Months Ended</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
	<b>(Unaudited)</b>		<b>(Unaudited)</b>	
<b>OPERATIONS</b>				
Sales	\$ 25,415	\$ 24,386	\$ 95,535	\$ 134,193
Cost of sales	26,236	27,768	95,013	134,543
Gross profit (loss)	(821)	(3,382)	522	(350)
Selling and administrative expenses	(6,282)	(7,726)	(20,317)	(24,955)
Income from life insurance proceeds			412	380
Gain on sale of idle property, plant and equipment	1,544	3,396	1,544	3,396
Operating loss	(5,559)	(7,712)	(17,839)	(21,529)
Interest income	5	147	50	867
Loss before income taxes	(5,554)	(7,565)	(17,789)	(20,662)
Benefit for income taxes:				
Federal	1,714	2,507	5,854	6,918
State	143	233	523	675
	1,857	2,740	6,377	7,593
Net loss	\$ (3,697)	\$ (4,825)	\$ (11,412)	\$ (13,069)
Basic loss per share	\$ (.44)	\$ (.58)	\$ (1.36)	\$ (1.56)
Cash dividends per share	\$ .18	\$ .18	\$ .54	\$ .54
Weighted average number of common shares outstanding	8,391,244	8,391,244	8,391,244	8,391,244
<b>RETAINED EARNINGS</b>				
Balance at beginning of period	\$ 194,510	\$ 215,457	\$ 205,246	\$ 226,722
Net loss	(3,697)	(4,825)	(11,412)	(13,069)
Cash dividends paid	(1,510)	(1,510)	(4,531)	(4,531)
Balance at end of period	\$ 189,303	\$ 209,122	\$ 189,303	\$ 209,122

The accompanying notes are an integral part of the consolidated financial statements.





**Table of Contents****Item 1. Financial Statements (Continued).**

**Skyline Corporation and Subsidiary Companies**  
**Consolidated Statements of Cash Flows**  
**For the Nine-Month Periods Ended February 28, 2010 and 2009**  
**(Dollars in thousands)**

	<b>2010</b>	<b>2009</b>
	<b>(Unaudited)</b>	
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net loss	\$ (11,412)	\$ (13,069)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation	1,641	2,071
Gain on sale of idle property, plant and equipment	(1,544)	(3,396)
Change in assets and liabilities:		
Accrued interest receivable	58	100
Accounts receivable	(618)	12,829
Inventories	602	1,896
Other current assets	(6,587)	(6,093)
Accounts payable, trade	627	(2,684)
Accrued liabilities	(1,754)	(1,507)
Other, net	1,044	(1,247)
Net cash used in operating activities	(17,943)	(11,100)
<b>CASH FROM INVESTING ACTIVITIES:</b>		
Proceeds from principal payments of U.S. Treasury Bills	224,862	192,985
Purchase of U.S. Treasury Bills	(209,968)	(183,013)
Proceeds from sale of idle property, plant and equipment	4,082	4,115
Purchase of property, plant and equipment	(610)	(1,144)
Other, net	685	447
Net cash provided by investing activities	19,051	13,390
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Cash dividends paid	(4,531)	(4,531)
Net cash used in financing activities	(4,531)	(4,531)
Net decrease in cash	(3,423)	(2,241)
Cash at beginning of period	9,836	10,557
Cash at end of period	\$ 6,413	\$ 8,316

The accompanying notes are an integral part of the consolidated financial statements.



**Table of Contents****Item 1. Financial Statements (Continued).****Skyline Corporation and Subsidiary Companies****Notes to the Consolidated Financial Statements (Unaudited)****NOTE 1 Nature of Operations, Accounting Policies of Consolidated Financial Statements**

*Basis of Presentation* The accompanying unaudited interim consolidated financial statements contain all adjustments (consisting of only normal recurring adjustments) necessary to present fairly the consolidated financial position as of February 28, 2010, the consolidated results of operations for the three-month and nine-month periods ended February 28, 2010 and 2009, and the consolidated cash flows for the nine-month periods ended February 28, 2010 and 2009. Due to the seasonal nature of the Corporation's business, interim results are not necessarily indicative of results for the entire year.

The unaudited interim consolidated financial statements included herein have been prepared pursuant to the rules and regulations for reporting on Form 10-Q. Accordingly, certain information and footnote disclosures normally accompanying the annual consolidated financial statements have been omitted. The audited consolidated balance sheet as of May 31, 2009 and the unaudited interim consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Corporation's latest annual report on Form 10-K. Certain prior period amounts have been reclassified to conform to the current period presentation.

*Investments* The Corporation invests in United States Government securities, which are typically held until maturity and are therefore classified as held-to-maturity and carried at amortized cost. The following is a summary of the securities (dollars in thousands):

	<b>Gross Amortized Costs</b>	<b>Gross Unrealized (Losses) Gains</b>	<b>Fair Value</b>
<b>February 28, 2010</b>			
U. S. Treasury Bills	\$ 69,998	\$ (4)	\$ 69,994
<b>May 31, 2009</b>			
U. S. Treasury Bills	\$ 84,950	\$ 81	\$ 85,031

The fair value is determined by a secondary market for U.S. Government Securities. At February 28, 2010, the U.S. Treasury Bills mature within two months. At May 31, 2009, the U.S. Treasury Bills matured within four months.

**Table of Contents****Item 1. Financial Statements (Continued).****Skyline Corporation and Subsidiary Companies****Notes to the Consolidated Financial Statements (Unaudited) (Continued)****NOTE 1 Nature of Operations, Accounting Policies of Consolidated Financial Statements (Continued)**

*Inventories* Inventories are stated at the lower of cost or market. Cost is determined under the first-in, first-out method. Physical inventory counts are taken at the end of each reporting quarter.

Total inventories consist of the following:

	<b>February 28, 2010</b>	<b>May 31, 2009</b>
	<b>(Dollars in thousands)</b>	
Raw materials	\$ 3,623	\$ 3,886
Work in process	2,219	2,616
Finished goods	58	
	<b>\$ 5,900</b>	<b>\$ 6,502</b>

*Income Taxes* Net deferred tax assets and liabilities are computed based on the difference between the financial statement and income tax bases of assets and liabilities using the enacted tax rates. The Corporation reviewed all available evidence, both positive and negative in determining the realizable value of its net deferred tax assets. Negative evidence of cumulative losses in recent years and expected losses in the near-term are compared to positive evidence. Positive evidence consists of the following:

Recoverability of net operating losses and federal income tax credits, which is feasible through the Worker, Homeownership, and Business Assistance Act of 2009 that allows for a five-year carryback of losses and certain credits. The Corporation estimates the realization of approximately \$9 million in tax refunds as a result of this provision.

Future taxable income, exclusive of reversing temporary differences, which is based on independent forecasts of the U.S. housing market, and the Corporation's continuing efforts to reduce its costs. The forecasted return to profitability assumes an increase in the U.S. housing market from approximately 700,000 units in 2010 to approximately 1,700,000 units in 2014, and results in the utilization of the Corporation's net deferred tax assets by fiscal 2015. The Corporation believes that its strong cash and investment position totaling approximately \$76 million at February 28, 2010, in addition to no bank debt will provide operating cash to achieve its operating plan well into the projected recovery period.

Prudent and feasible tax planning strategies, which most significantly include the Corporation's ability to generate taxable gains through the sale of its held real estate. Management believes the fair value of the real estate exceeds its net book value. In recent years, the Corporation has demonstrated the ability to sell real estate for a taxable gain. During the third quarter of fiscal 2010 and 2009, the Corporation sold idle facilities for pretax gains of \$1.5 million and \$3.4 million, respectively, as referenced in the Notes to the Consolidated Financial Statements.

**Table of Contents****Item 1. Financial Statements (Continued).****Skyline Corporation and Subsidiary Companies****Notes to the Consolidated Financial Statements (Unaudited) (Continued)****NOTE 1 Nature of Operations, Accounting Policies of Consolidated Financial Statements (Continued)**

*Warranty* The Corporation provides the retail purchaser of its manufactured homes with a full fifteen-month warranty against defects in design, materials and workmanship. Recreational vehicles are covered by a one-year warranty. The warranties are backed by service departments located at the Corporation's manufacturing facilities and an extensive field service system.

Estimated warranty costs are accrued at the time of sale based upon current sales, historical experience and management's judgment regarding anticipated rates of warranty claims. The adequacy of the recorded warranty liability is periodically assessed and the amount is adjusted as necessary.

A reconciliation of accrued warranty and related expenses is as follows:

	<b>Nine-Months Ended February 28,</b>	
	<b>2010</b>	<b>2009</b>
	<b>(Dollars in thousands)</b>	
Balance at the beginning of the period	\$ 7,019	\$ 9,037
Accruals for warranties	2,560	4,676
Settlements made during the period	(4,062)	(6,053)
Balance at the end of the period	5,517	7,660
Non-current balance included in other deferred liabilities	2,400	2,900
Accrued warranty and related expenses	\$ 3,117	\$ 4,760

*Commitments and Contingencies* The Corporation was contingently liable at February 28, 2010 under repurchase agreements with certain financial institutions providing inventory financing for retailers of its products. Under these arrangements, which are customary in the manufactured housing and recreational vehicle industries, the Corporation agrees to repurchase units in the event of default by the retailer at declining prices over the term of the repurchase period. The period to potentially repurchase units is between 12 to 24 months. To be competitive in the marketplace regarding the availability of wholesale financing, the Corporation in the second and third quarters of fiscal 2010 signed new manufactured housing and recreational vehicle repurchase agreements with two national providers of wholesale financing.

**Table of Contents****Item 1. Financial Statements (Continued).****Skyline Corporation and Subsidiary Companies****Notes to the Consolidated Financial Statements (Unaudited) (Continued)****NOTE 1 Nature of Operations, Accounting Policies of Consolidated Financial Statements (Continued)**  
*Commitments and Contingencies (Continued)*

The maximum repurchase liability is the total amount that would be paid upon the default of the Corporation's independent dealers. The maximum potential repurchase liability, without reduction for the resale value of the repurchased units, was approximately \$37 million at February 28, 2010 and approximately \$36 million at May 31, 2009.

The risk of loss under these agreements is spread over many retailers and financial institutions. The loss, if any, under these agreements is the difference between the repurchase cost and the resale value of the units. The Corporation estimates the fair value of this commitment considering both the contingent losses and the value of the guarantee. This amount has historically been insignificant. The Corporation believes that any potential loss under the agreements in effect at February 28, 2010 will not be material to its financial position or results of operations.

The amounts of obligations from repurchased units and incurred net losses for the periods presented are as follows:

	<b>Three-Months Ended</b>		<b>Nine-Months Ended</b>	
	<b>February 28,</b>		<b>February 28,</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
	<b>(Dollars in thousands)</b>			
Number of units repurchased	2	13	8	83
Obligations from units repurchased	\$ 35	\$ 284	\$ 220	\$ 1,657
Net losses on repurchased units	\$ 4	\$ 36	\$ 11	\$ 193

The Corporation is a party to various pending legal proceedings in the normal course of business. Management believes that any losses resulting from such proceedings would not have a material adverse effect on the Corporation's results of operations or financial position.

*Recently Issued Accounting Standards* The Corporation has determined that the adoption of any recently issued accounting standard is not expected to have a material impact on its future financial condition or results of operation.

**Table of Contents****Item 1. Financial Statements (Continued).****Skyline Corporation and Subsidiary Companies****Notes to the Consolidated Financial Statements (Unaudited) (Continued)****NOTE 1 Nature of Operations, Accounting Policies of Consolidated Financial Statements (Continued)**

*Property, Plant and Equipment* During the third quarter of fiscal 2010, the Corporation sold an idle manufacturing housing facility located in Bossier City, Louisiana. The pretax gain on the sale of this facility is \$1,544,000.

**NOTE 2 Industry Segment Information**

The Corporation designs, produces and distributes manufactured housing (HUD-Code and modular homes) and recreational vehicles (travel trailers, fifth wheels and park models). The percentage allocation of manufactured housing and recreational vehicle sales is:

	<b>Three-Months Ended</b>		<b>Nine-Months Ended</b>	
	<b>February 28,</b>		<b>February 28,</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
Manufactured housing				
HUD-Code	52%	65%	57%	67%
Domestic modular	7%	7%	9%	9%
Canadian modular	1%	1%	3%	
	60%	73%	69%	76%
Recreational vehicles				
Domestic	27%	18%	23%	19%
Canadian	13%	9%	8%	5%
	40%	27%	31%	24%
	100%	100%	100%	100%

**Table of Contents****Item 1. Financial Statements (Continued).****Skyline Corporation and Subsidiary Companies****Notes to the Consolidated Financial Statements (Unaudited) (Continued)****NOTE 2 Industry Segment Information (Continued)**

	<b>Three-Months Ended</b>		<b>Nine-Months Ended</b>	
	<b>February 28,</b>		<b>February 28,</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
<b>SALES</b>				
Manufactured housing				
HUD-Code	\$ 13,205	\$ 15,753	\$ 54,341	\$ 89,168
Domestic modular	1,663	1,780	8,887	11,933
Canadian modular	484	251	2,827	251
	15,352	17,784	66,055	101,352
Recreational vehicles				
Domestic	6,707	4,431	22,139	26,341
Canadian	3,356	2,171	7,341	6,500
	10,063	6,602	29,480	32,841
Total sales	\$ 25,415	\$ 24,386	\$ 95,535	\$ 134,193
<b>LOSS BEFORE INCOME TAXES</b>				
Operating Loss				
Manufactured housing	\$ (4,905)	\$ (7,703)	\$ (12,371)	\$ (15,908)
Recreational vehicles	(1,601)	(2,810)	(5,162)	(7,803)
General corporate expense	(597)	(595)	(2,262)	(1,594)
Income from life insurance proceeds			412	380
Gain on sale of idle property, plant and equipment	1,544	3,396	1,544	3,396
Total operating loss	(5,559)	(7,712)	(17,839)	(21,529)
Interest income	5	147	50	867
Loss before income taxes	\$ (5,554)	\$ (7,565)	\$ (17,789)	\$ (20,662)

Total operating loss represents losses before interest income and benefit for income taxes with non-traceable operating expenses being allocated to industry segments based on percentages of sales. General corporate expenses are not allocated to the industry segments.



**Table of Contents**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

**Overview**

The Corporation designs, produces and distributes manufactured housing (HUD-Code and modular single section and multi-section homes) and recreational vehicles (travel trailers, fifth wheels and park models) to independent dealers and manufactured housing communities located throughout the United States (U.S.) and Canada. To better serve the needs of its dealers and communities, the Corporation has thirteen manufacturing facilities in ten states. Manufactured housing and recreational vehicles are sold to dealers and communities either through floor plan financing with various financial institutions or on a cash basis. While the Corporation maintains production of manufactured homes and recreational vehicles throughout the year, seasonal fluctuations in sales do occur. Sales and production of manufactured homes are affected by winter weather conditions at the Corporation's northern plants. Recreational vehicle sales are generally higher in the spring and summer months than in the fall and winter months.

Manufactured homes are marketed under a number of trademarks, and are available in a variety of dimensions. HUD-Code products are built according to standards established by the U.S. Department of Housing and Urban Development. Modular homes are built according to state, provincial or local building codes. Each manufactured home typically includes two to four bedrooms, kitchen, dining area, living room, one or two bathrooms, kitchen appliances, central heating and cooling. Custom home options may include but are not limited to: exterior dormers and windows; interior or exterior accent columns; fireplaces and whirlpool tubs. Materials used to construct a manufactured home are similar to materials used to construct a site-built home. The Corporation also sells homes that are Energy-Star compliant.

The Corporation's recreational vehicles include travel trailers, fifth wheels and park models. Travel trailers and fifth wheels are marketed under the following trademarks: Nomad, Layton, Aljo, Joey, Freestyle, Rampage, Trail Texan, Wagoneer, and Weekender. Park models are also marketed under a number of trademarks. The Corporation's recreational vehicle models are intended to provide temporary living accommodations for individuals seeking leisure travel and outdoor recreation. A recreational vehicle typically includes sleeping, kitchen, dining and bath areas.

**Manufactured Housing and Recreational Vehicle Industry Conditions**

Sales in both business segments are affected by the strength of the U.S. economy, interest rate levels, consumer confidence and the availability of wholesale and retail financing. The manufactured housing segment is currently affected by a continuing decline in industry sales. This decline, caused primarily by the adverse economic conditions, tightening retail and wholesale credit markets and a depressed site-built housing market, is resulting in historically low industry shipments.

**Table of Contents**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued).  
Overview (Continued)**

**Manufactured Housing and Recreational Vehicle Industry Conditions (Continued)**

Tight credit markets for retail and wholesale financing have become a significant challenge for the manufactured housing industry. According to the Manufactured Housing Institute, a lack of retail financing options and restrictive credit standards has negatively affected manufactured home buyers. In addition, a significant decline has occurred in wholesale financing, especially as national floor plan lenders have decreased lending to industry dealers.

In the recreational vehicle segment, the Corporation sells travel trailers, fifth wheels and park models. Sales of recreational vehicles are influenced by changes in consumer confidence, the availability of retail and wholesale financing and gasoline prices. In 2008 and 2009 industry sales of travel trailers and fifth wheels decreased. This decrease is the result of recessionary conditions, decreased household wealth, tightening credit markets for retail and wholesale financing, excess inventory of new recreational vehicles and recreational vehicle dealers purchasing repossessed units. According to the Recreational Vehicle Industry Association (RVIA), motorized and non-motorized recreational vehicle shipments for 2009 totaled approximately 166,000 units, the lowest annual total since 1991. Despite the yearly decrease, unit shipments of travel trailers and fifth wheels in the last half of 2009 totaled approximately 79,000; a 32 percent increase from the approximately 60,000 reported in the last half of 2008. The RVIA cites dealers restocking inventories and an improving trend in RV sales to consumers as reasons for the increase. The RVIA, however, also notes that poor job and income growth as well as continuing credit constraints could slow the pace of the recovery.

**Outlook**

The Corporation's manufacturing housing segment encountered a challenging business environment in the first three quarters of fiscal 2010, and it cannot determine with certainty the business environment for the remainder of calendar 2010. This environment includes the Manufactured Housing Institute reporting 2009 shipments of approximately 50,000 units, the lowest on record. The RVIA forecasts travel trailer and fifth wheel sales at approximately 182,000 units for calendar 2010; a 32 percent increase from calendar 2009's total of 138,000 units. The Corporation's recreational vehicle segment had declining sales in its first two fiscal quarters, but realized sales growth in the third fiscal quarter. Despite this favorable trend, business conditions for the remainder of calendar 2010 could be negatively impacted by adverse factors previously referenced by the RVIA.

As a result of these business conditions, the Corporation took the following actions during the first three quarters of fiscal 2010:

- Took steps to decrease expenses and improve processes
- Communicated with dealers and communities to take advantage of sales opportunities and position its products to be competitive in the marketplace
- Consolidated the operations of a manufacturing housing facility in Halstead, Kansas and a manufacturing facility in Arkansas City, Kansas
- Sold an idle manufacturing housing facility in Bossier City, Louisiana

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued).****Overview (Continued)****Outlook (Continued)**

To be competitive in the marketplace regarding the availability of wholesale financing, signed new manufactured housing and recreational vehicle repurchase agreements with two national providers of wholesale financing. The period to potentially repurchase units increased from 12 to either 18 or 24 months.

Expanded dealer promotional programs to stimulate sales.

With a healthy position in cash and U.S. Treasury Bills, no bank debt, and experienced employees, the Corporation is prepared to meet the challenges ahead.

**Results of Operations Three-Month Period Ended February 28, 2010 Compared to Three-Month Period Ended February 28, 2009 (Unaudited)****Sales and Unit Shipments**

	<b>February 28, 2010</b>	<b>Percent</b>	<b>February 28, 2009</b>	<b>Percent</b>	<b>Increase (Decrease)</b>
	<b>(Dollars in thousands)</b>				
<b>Sales</b>					
Manufactured housing					
HUD-Code	\$ 13,205	52	\$ 15,753	65	\$ (2,548)
Domestic modular	1,663	7	1,780	7	(117)
Canadian modular	484	1	251	1	233
	15,352	60	17,784	73	(2,432)
Recreational vehicles					
Domestic	6,707	27	4,431	18	2,276
Canadian	3,356	13	2,171	9	1,185
	10,063	40	6,602	27	3,461
Total Sales	\$ 25,415	100	\$ 24,386	100	\$ 1,029

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued).  
Results of Operations Three-Month Period Ended February 28, 2010 Compared to Three-Month Period  
Ended February 28, 2009 (Unaudited) (Continued)****Sales and Unit Shipments (Continued)**

	<b>February 28, 2010</b>	<b>Percent</b>	<b>February 28, 2009</b>	<b>Percent</b>	<b>Increase (Decrease)</b>
	<b>(Dollars in thousands)</b>				
<b>Unit shipments</b>					
Manufactured housing					
HUD-Code	309	30	345	41	(36)
Domestic modular	30	3	26	3	4
Canadian modular	9	1	5	1	4
	348	34	376	45	(28)
Recreational vehicles					
Domestic	468	46	318	38	150
Canadian	210	20	140	17	70
	678	66	458	55	220
Total Unit Shipments	1,026	100	834	100	192

In the third quarter of fiscal 2010, the Corporation's manufactured housing unit shipments decreased approximately 7 percent as compared to a year ago; impacted primarily by a reduction in HUD-Code sales. Domestic and Canadian modular housing sales slightly increased. Adverse conditions that affected the Corporation's HUD-Code sales include:

- A competitor owning finance subsidiaries, giving it an advantage regarding wholesale and retail financing
- Dealers and retail customers having difficulty obtaining financing.

Late in the third quarter, the Corporation signed a new repurchase agreement with a national provider of wholesale financing. The agreement allows the Corporation to be competitive in the marketplace regarding the availability of wholesale financing.

The Corporation's overall recreational vehicle unit shipments increased approximately 48 percent in the third quarter. Travel trailer and fifth wheel unit shipments increased approximately 47 percent. Industry unit shipments for travel trailers and fifth wheels increased approximately 118 percent during the same period. Current industry unit shipment data for park models is not available. The size and quantity of the Corporation's dealer network as compared to competitors was a primary factor in unit sales increasing at a slower rate than the industry.

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued).  
Results of Operations Three-Month Period Ended February 28, 2010 Compared to Three-Month Period  
Ended February 28, 2009 (Unaudited) (Continued)****Cost of Sales**

	<b>February 28, 2010</b>	<b>Percent of Sales*</b>	<b>February 28, 2009</b>	<b>Percent of Sales*</b>	<b>Increase (Decrease)</b>
	<b>(Dollars in thousands)</b>				
Manufactured housing	\$ 16,562	108	\$ 20,389	115	\$ (3,827)
Recreational vehicles	9,674	96	7,379	112	2,295
Consolidated	\$ 26,236	103	\$ 27,768	114	\$ (1,532)

\* The percentages for manufactured housing and recreational vehicles are based on segment sales. The percentage for consolidated cost of sales is based on total sales.

Manufactured housing cost of sales decreased primarily due to less sales volume. As a percentage of sales, cost of sales decreased as a result of the Corporation's efforts to reduce manufacturing costs. In addition, in the prior year the Corporation incurred approximately \$120,000 in manufacturing costs associated with the consolidation of two manufactured housing facilities in Ocala, Florida.

Recreational vehicle cost of sales increased due to increased sales volume. As a percentage of sales, cost of sales decreased as a result of improved margins and a reduction in manufacturing costs.

**Selling and Administrative Expenses**

	<b>February 28, 2010</b>	<b>Percent of Sales</b>	<b>February 28, 2009</b>	<b>Percent of Sales</b>	<b>Decrease</b>
	<b>(Dollars in thousands)</b>				
Selling and administrative expenses	\$ 6,282	25	\$ 7,726	32	\$ 1,444

Selling and administrative expenses, in dollars and as a percentage of sales, decreased due to a decrease in salaries as a result of a reduction in personnel, performance based compensation, and a continuing effort to control costs.



**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued).  
Results of Operations Three-Month Period Ended February 28, 2010 Compared to Three-Month Period  
Ended February 28, 2009 (Unaudited) (Continued)****Operating Loss**

	<b>February 28, 2010</b>	<b>Percent of Sales*</b>	<b>February 28, 2009</b>	<b>Percent of Sales*</b>
	<b>(Dollars in thousands)</b>			
Manufactured housing	\$ (4,905)	(32)	\$ (7,703)	(43)
Recreational vehicles	(1,601)	(16)	(2,810)	(43)
General corporate expenses	(597)	(2)	(595)	(2)
Gain on sale of idle property, plant and equipment	1,544	6	3,396	(14)
<b>Total Operating Loss</b>	<b>\$ (5,559)</b>	<b>(22)</b>	<b>\$ (7,712)</b>	<b>(32)</b>

\* The percentages for manufactured housing and recreational vehicles are based on segment sales. The percentage for general corporate expenses, gain on the sale of idle property, plant and equipment and total operating loss are based on total sales.

The operating loss for the manufactured housing segment as compared to prior year decreased primarily due to cost reduction efforts, and the incurrence in prior year of approximately \$120,000 in manufacturing costs associated with the consolidation of two facilities in Ocala, Florida. The operating loss for the recreational vehicle segment improved as compared to prior year as a result in increased sales, and cost reduction efforts.

In the third quarter of fiscal 2010, the Corporation sold an idle manufactured housing facility in Bossier City, Louisiana. The sale resulted in a pre-tax gain of \$1,544,000. In the same period of fiscal year 2009, the Corporation sold an idle recreational vehicle facility located in McMinnville, Oregon. The sale resulted in a pre-tax gain of \$3,396,000.

**Interest Income**

<b>February 28,</b>	<b>February 28,</b>
-------------------------	-------------------------

	<b>2010</b>		<b>2009</b>	<b>Decrease</b>
Interest Income	\$ 5		\$ 147	\$ 142

Interest income is directly related to the amount available for investment and the prevailing yields of U.S. Government Securities. In the third quarter of fiscal 2010, the average amount available for investment was approximately \$76 million with a weighted average yield of 0.02 percent. In the third quarter of fiscal 2009, the average amount available for investment was approximately \$97 million with a weighted average yield of 0.5 percent.



**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued).  
Results of Operations Three-Month Period Ended February 28, 2010 Compared to Three-Month Period  
Ended February 28, 2009 (Unaudited) (Continued)****Benefit for Income Taxes**

	February 28, 2010	February 28, 2009	Decrease
	(Dollars in thousands)		
Federal	\$ 1,714	\$ 2,507	\$ 793
State	143	233	90
Total	\$ 1,857	\$ 2,740	\$ 883

The benefit for federal income taxes approximates the statutory rate and for state income taxes reflects current state rates effective for the period based upon activities within the taxable entities. The benefit for federal and state income tax is the result of pretax losses that occurred in the third quarter of fiscal 2010 and 2009. The decrease in the benefit for income taxes is primarily due to the decrease in the amount of pretax loss in fiscal 2010 as compared to the prior year.

**Results of Operations Nine-Month Period Ended February 28, 2010 Compared to Nine-Month Period Ended February 28, 2009 (Unaudited)****Sales and Unit Shipments**

	February 28, 2010	Percent	February 28, 2009	Percent	Increase (Decrease)
	(Dollars in thousands)				
<b>Sales</b>					
Manufactured housing					
HUD-Code	\$ 54,341	57	\$ 89,168	67	\$ (34,827)
Domestic modular	8,887	9	11,933	9	(3,046)
Canadian modular	2,827	3	251		2,576
	66,055	69	101,352	76	(35,297)
Recreational vehicles					
Domestic	22,139	23	26,341	19	(4,202)
Canadian	7,341	8	6,500	5	841
	29,480	31	32,841	24	(3,361)
Total Sales	\$ 95,535	100	\$ 134,193	100	\$ (38,658)



**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued).  
Results of Operations - Nine-Month Period Ended February 28, 2010 Compared to Nine-Month Period Ended  
February 28, 2009 (Unaudited) (Continued)****Sales and Unit Shipments (Continued)**

	February 28, 2010	Percent	February 28, 2009	Percent	Increase (Decrease)
	(Dollars in thousands)				
<b>Unit shipments</b>					
Manufactured housing					
HUD-Code	1,247	36	2,011	46	(764)
Domestic modular	157	5	201	4	(44)
Canadian modular	56	1	5		51
	1,460	42	2,217	50	(757)
Recreational vehicles					
Domestic	1,561	45	1,766	40	(205)
Canadian	447	13	413	10	34
	2,008	58	2,179	50	(171)
Total Unit Shipments	3,468	100	4,396	100	(928)

From June 2009 to February of 2010, the Corporation's manufactured housing unit shipments decreased approximately 34 percent; impacted primarily by a reduction in HUD-Code sales. Modular housing sales slightly increased as a result of increased demand for Canadian modular housing. Adverse conditions that affected the Corporation's HUD-Code sales include:

A competitor owning finance subsidiaries, giving it an advantage regarding wholesale and retail financing  
Dealers and retail customers having difficulty obtaining financing.

As previously referenced, the Corporation late in the third quarter signed a new repurchase agreement with a national provider of wholesale financing. The agreement allows the Corporation to be competitive in the marketplace regarding the availability of wholesale financing.

The Corporation's overall recreational vehicle unit shipments and unit shipments for travel trailers and fifth wheels decreased approximately 8 percent in the first three fiscal quarters. Industry unit shipments for travel trailers and fifth wheels increased approximately 31 percent during the same period. Current industry unit shipment data for park models is not available. Limited access to wholesale financing available to the Corporation's dealers was a primary factor in unit sales decreasing while unit sales for the industry increased. As previously referenced, the Corporation late in the second quarter signed new repurchase agreements with two national providers of wholesale financing. The new repurchase agreements aided in sales increasing in the third quarter.

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued).  
Results of Operations - Nine-Month Period Ended February 28, 2010 Compared to Nine-Month Period Ended  
February 28, 2009 (Unaudited) (Continued)****Cost of Sales**

	<b>February 28, 2010</b>	<b>Percent of Sales *</b>	<b>February 28, 2009</b>	<b>Percent of Sales *</b>	<b>Decrease</b>
	<b>(Dollars in thousands)</b>				
Manufactured housing	\$ 65,962	100	\$ 100,464	99	\$ 34,502
Recreational vehicles	29,051	99	34,079	104	5,028
Consolidated	\$ 95,013	99	\$ 134,543	100	\$ 39,530

\* The percentages for manufactured housing and recreational vehicles are based on segment sales. The percentage for consolidated cost of sales is based on total sales.

Manufactured housing and recreational vehicle cost of sales decreased due to less sales volume. As a percentage of sales, recreational vehicle cost of sales decreased as a result of improved margins and a reduction in manufacturing costs.

**Selling and Administrative Expenses**

	<b>February 28, 2010</b>	<b>Percent of Sales</b>	<b>February 28, 2009</b>	<b>Percent of Sales</b>	<b>Decrease</b>
	<b>(Dollars in thousands)</b>				
Selling and administrative expenses	\$ 20,317	21	\$ 24,955	19	\$ 4,638

Selling and administrative expenses decreased due primarily to a decrease in salaries as a result of a reduction in personnel, performance based compensation, and a continuing effort to control costs. As a percentage of sales, selling and administrative expenses increased due to certain costs being fixed. Expenses were also adversely impacted by the \$600,000 increase in the Corporation's liability for retirement and death benefits offered to certain employees.



**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued).  
Results of Operations - Nine-Month Period Ended February 28, 2010 Compared to Nine-Month Period Ended  
February 28, 2009 (Unaudited) (Continued)****Operating Loss**

	<b>February 28, 2010</b>	<b>Percent of Sales*</b>	<b>February 28, 2009</b>	<b>Percent of Sales*</b>
	<b>(Dollars in thousands)</b>			
Manufactured housing	\$ (12,371)	(19)	\$ (15,908)	(16)
Recreational vehicles	(5,162)	(18)	(7,803)	(24)
General corporate expenses	(2,262)	(2)	(1,594)	(1)
Income from life insurance proceeds	412		380	
Gain on sale of idle property, plant and equipment	1,544	2	3,396	3
<b>Total Operating Loss</b>	<b>\$ (17,839)</b>	<b>(19)</b>	<b>\$ (21,529)</b>	<b>(16)</b>

\* The percentages for manufactured housing and recreational vehicles are based on segment sales. The percentage for general corporate expenses, income from life insurance proceeds, gain on the sale of idle property, plant and equipment and total operating loss are based on total sales.

The operating loss for the manufactured housing segment as compared to prior year decreased primarily due to cost reduction efforts, and the incurrence in prior year of costs associated with the consolidation of two facilities in Ocala, Florida, and two facilities in Pennsylvania. The operating loss for the recreational vehicle segment improved as compared to prior year as a result in increased sales, and cost reduction.

General corporate expenses increased due to the increase of the Corporation's liability for retirement and death benefits offered to certain employees in the second quarter.

The Corporation owns life insurance contracts on certain employees. The Corporation realized non-taxable income from life insurance proceeds in the amount of \$412,000 in fiscal 2010, and \$380,000 in fiscal 2009.

In the third quarter of fiscal 2010, the Corporation sold an idle manufactured housing facility in Bossier City, Louisiana. The sale resulted in a pre-tax gain of \$1,544,000. In the same period of fiscal year 2009, the Corporation sold an idle recreational vehicle facility located in McMinnville, Oregon. The sale resulted in a pre-tax gain of \$3,396,000.

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued).  
Results of Operations - Nine-Month Period Ended February 28, 2010 Compared to Nine-Month Period Ended  
February 28, 2009 (Unaudited) (Continued)****Interest Income**

	<b>February 28, 2010</b>	<b>February 28, 2009</b>	<b>Decrease</b>
	<b>(Dollars in thousands)</b>		
Interest Income	\$ 50	\$ 867	\$ 817

Interest income is directly related to the amount available for investment and the prevailing yields of U.S. Government Securities. In the first nine months of fiscal 2010, the average amount available for investment was approximately \$78 million with a weighted average yield of 0.2 percent. In the first nine months of fiscal 2009, the average amount available for investment was approximately \$98 million with a weighted average yield of 1.6 percent.

**Benefit for Income Taxes**

	<b>February 28, 2010</b>	<b>February 28, 2009</b>	<b>Decrease</b>
	<b>(Dollars in thousands)</b>		
Federal	\$ 5,854	\$ 6,918	\$ 1,064
State	523	675	152
Total	\$ 6,377	\$ 7,593	\$ 1,216

The benefit provision for federal income taxes approximates the statutory rate and for state income taxes reflects current state rates effective for the period based upon activities within the taxable entities. The benefit for federal and state income tax is the result of pretax losses that occurred in the first nine months of fiscal 2010 and 2009. The decrease in the benefit for income taxes is primarily due to the decrease in the amount of pretax loss in fiscal 2010 as compared to fiscal 2009.

**Liquidity and Capital Resources**

	<b>February 28, 2010</b>	<b>May 31, 2009</b>	<b>Decrease</b>
	<b>(Dollars in thousands)</b>		
Cash and U.S. Treasury Bills	\$ 76,411	\$ 94,786	\$ (18,375)
Current assets, exclusive of cash and U.S. Treasury Bills	\$ 31,576	\$ 24,973	\$ 6,603
Current liabilities	\$ 14,258	\$ 15,385	\$ (1,127)
Working capital	\$ 93,729	\$ 104,374	\$ (10,645)



**Table of Contents**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued).  
Results of Operations - Nine-Month Period Ended February 28, 2010 Compared to Nine-Month Period Ended  
February 28, 2009 (Unaudited) (Continued)**

***Liquidity and Capital Resources (Continued)***

The Corporation's policy is to invest its excess cash, which exceeds its operating needs, in U.S. Government Securities. Cash and U.S. Treasury Bills decreased due primarily to a net loss of \$11,412,000 and dividends paid of \$4,531,000. Current assets, exclusive of cash and U.S. Treasury Bills, increased primarily due to a \$6,587,000 increase in other current assets. Other current assets changed due to the recognition of an approximately \$9,000,000 receivable for federal income taxes. The receivable represents a loss carryback from fiscal 2009, and is the result of the passage of the Worker, Homeownership, and Business Assistance Act of 2009.

Current liabilities decreased as a result of a \$1,502,000 decline in accrued warranty and related expenses. The decrease occurred due to lower sales.

Capital expenditures totaled \$610,000 for the first nine months of fiscal 2010 as compared to \$1,144,000 in the comparable period of the previous year. In fiscal 2009, capital expenditures were made primarily to replace or refurbish machinery and equipment in addition to improving manufacturing efficiencies. The Corporation began in the third quarter of fiscal 2009 a project to implement an enterprise resource planning (ERP) system. The system is expected to be fully implemented by mid-fiscal 2012, and the cost is to be paid out of the Corporation's normal budget for capital expenditures. The amount of capital expended for this project through February 28, 2010 is approximately \$850,000. The goal of the ERP system is to provide better operating and financial data, and lower the Corporation's technology costs.

The Corporation's current cash and other short-term investments are expected to be adequate to fund any capital expenditures and treasury stock purchases during the year. Historically, the Corporation's financing needs have been met with a combination of cash on hand and funds generated internally.

**Critical Accounting Policies**

The preparation of financial statements in conformity with generally accepted accounting principles requires the Corporation to make certain estimates that affect the reported amounts of assets, liabilities, revenues, expenses and related disclosures. Estimates are periodically evaluated using historical experience and various other factors believed to be reasonable under the circumstances. Actual results could differ from these estimates under different assumptions or conditions.

The following accounting policy is considered to require a significant estimate, and is in addition to those Critical Accounting Policies disclosed in the Corporation's Form 10-K for the year ended May 31, 2009.

**Table of Contents**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued).  
Deferred Tax Assets**

Net deferred tax assets and liabilities are computed based on the difference between the financial statement and income tax bases of assets and liabilities using the enacted tax rates. The Corporation reviewed all available evidence, both positive and negative in determining the realizable value of its net deferred tax assets. Negative evidence of cumulative losses in recent years and expected losses in the near-term are compared to positive evidence. Positive evidence consists of the following:

Recoverability of net operating losses and federal income tax credits, which is feasible through the Worker, Homeownership, and Business Assistance Act of 2009 that allows for a five-year carryback of losses and certain credits. The Corporation estimates the realization of approximately \$9 million in tax refunds as a result of this provision.

Future taxable income, exclusive of reversing temporary differences, which is based on independent forecasts of the U.S. housing market, and the Corporation's continuing efforts to reduce its costs. The forecasted return to profitability assumes an increase in the in the U.S. housing market from approximately 700,000 units in 2010 to approximately 1,700,000 units in 2014, and results in the utilization of the Corporation's net deferred tax assets by fiscal 2015. The Corporation believes that its strong cash and investment position totaling approximately \$76 million at February 28, 2010, in addition to no bank debt will provide operating cash to achieve its operating plan well into the projected recovery period.

Prudent and feasible tax planning strategies, which most significantly include the Corporation's ability to generate taxable gains through the sale of its held real estate. Management believes the fair value of the real estate exceeds its net book value. In recent years, the Corporation has demonstrated the ability to sell real estate for a taxable gain. During the third quarter of fiscal 2010 and 2009, the Corporation sold idle facilities for pretax gains of \$1.5 million and \$3.4 million, respectively, as referenced in the Notes to the Consolidated Financial Statements.

**Adoption of New Accounting Policies**

Information regarding the adoption of new accounting policies is referenced in the Notes to the Consolidated Financial Statements.

**Table of Contents**

**Item 2. *Management's Discussion and Analysis of Financial Condition and Results of Operations* (Continued).  
Impact of Inflation**

The consolidated financial statements included in this report reflect transactions in the dollar values in which they were incurred and, therefore, do not attempt to measure the impact of inflation. On a long-term basis, the Corporation has demonstrated an ability to adjust selling prices in reaction to changing costs due to inflation. During the first quarter of fiscal 2009, however, the Corporation was unable to increase its selling prices on its manufactured housing product to cover an increase in material costs during that period. Increased selling prices were realized by the end of the second quarter.

**Forward Looking Information**

Certain statements in this report are considered forward looking as indicated by the Private Securities Litigation Reform Act of 1995. These statements involve uncertainties that may cause actual results to materially differ from expectations as of the report date. These uncertainties include but are not limited to:

- Availability of wholesale and retail financing
- The health of the U.S. housing market as a whole
- Consumer confidence and economic uncertainty
- Cyclical nature of the manufactured housing and recreational vehicle industries
- General or seasonal weather conditions affecting sales
- Potential impact of hurricanes and other natural disasters on sales and raw material costs
- Potential periodic inventory adjustments by independent retailers
- Interest rate levels
- Impact of inflation
- Impact of rising fuel costs
- Cost of labor and raw materials
- Competitive pressures on pricing and promotional costs
- Catastrophic events impacting insurance costs
- The availability of insurance coverage for various risks to the Corporation
- Market demographics
- Management's ability to attract and retain executive officers and key personnel
- Increased global tensions, market disruption resulting from a terrorist or other attack and any armed conflict involving the United States.

**Item 3. *Quantitative and Qualitative Disclosures About Market Risk.***

The Corporation invests in United States Government Securities. These securities are held until maturity and are therefore classified as held-to-maturity and carried at amortized cost. Changes in interest rates do not have a significant effect on the fair value of these investments.

**Table of Contents**

**Item 4. Controls and Procedures.**

**Management's Conclusions Regarding Effectiveness of Disclosure Controls and Procedures**

As of February 28, 2010, the Corporation conducted an evaluation, under the supervision and participation of management including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Corporation's disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Corporation's disclosure controls and procedures are effective for the period ended February 28, 2010.

**Changes in Internal Control over Financial Reporting**

No change in the Corporation's internal control over financial reporting (as such term is defined in Exchange Act Rule 13a-15(f)) occurred during the third quarter ended February 28, 2010 that materially affected, or is reasonably likely to materially affect, the Corporation's internal control over financial reporting.

**PART II. Other Information**

**Item 1. Legal Proceedings.**

Information with respect to this Item for the period covered by this Form 10-Q has been reported in Item 3, entitled "Legal Proceedings" of the Form 10-K for the fiscal year ended May 31, 2009 filed by the registrant with the Commission.

**Item 1A. Risk Factors.**

There were no material changes in the risk factors disclosed in Item 1A of the Corporation's Form 10-K for the year ended May 31, 2009, except as discussed below:

The Corporation has recorded a net deferred tax asset totaling approximately \$16 million as of February 28, 2010. While the Corporation believes that it is more likely than not this net deferred tax asset will reduce future income tax payments, there can be no assurances that future taxable income and its tax planning strategies will be sufficient to realize the entirety of this benefit. There are significant assumptions inherent in the Corporation's estimate of future profitability and tax planning strategies. Changes in these assumptions would impact the estimated amount of the net deferred tax asset realized by these assumptions. Should the Corporation determine that it is more likely than not unable to realize all or part of the net deferred tax asset in the future, a valuation allowance, necessary to reduce the net deferred tax asset to the amount that is more likely than not to be realized, would reduce net income in the period such determination was made.

**Table of Contents**

**Item 1A. Risk Factors (Continued).**

To be competitive in the marketplace regarding the availability of wholesale financing, the Corporation during the second and third quarters of fiscal 2010 signed new manufactured housing and recreational vehicle repurchase agreements with two national providers of wholesale financing. The repurchase period increased from 12 months to either 18 or 24 months. This longer period could result in the Corporation repurchasing more homes and recreational vehicles, thereby increasing expense and reducing cash flows.

**Item 6. Exhibits.**

- (31.1) Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002-Rule 13a-14(a)/15d-14(a)
- (31.2) Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002-Rule 13a-14(a)/15d-14(a)
- (32.1) Certification of Periodic Financial Reports Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- (32.2) Certification of Periodic Financial Reports Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**SKYLINE CORPORATION**

DATE: April 2, 2010

/s/ Jon S. Pilarski  
Jon S. Pilarski  
Chief Financial Officer

DATE: April 2, 2010

/s/ Martin R. Fransted  
Martin R. Fransted  
Corporate Controller

**Table of Contents**

**INDEX TO EXHIBITS**

Exhibit Number	Descriptions
31.1	Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002-Rule 13a-14(a)/15d-14(a)
31.2	Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002-Rule 13a-14(a)/15d-14(a)
32.1	Certification of Periodic Financial Reports Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification of Periodic Financial Reports Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002