KEYCORP /NEW/ Form 10-Q November 04, 2010

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington D.C. 20549 Form 10-Q

# [Ö] OUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) **OF THE SECURITIES EXCHANGE ACT OF 1934** For the Quarterly Period Ended September 30, 2010

or

[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) **OF THE SECURITIES EXCHANGE ACT OF 1934** For the Transition Period From To Commission File Number 1-11302 (Exact name of registrant as specified in its charter)

Ohio

(State or other jurisdiction of incorporation or organization)

## 127 Public Square, Cleveland, Ohio

(Address of principal executive offices)

#### (216) 689-3000

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yesb Noo

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yesb Noo

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer b

Non-accelerated filer o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yeso Nob

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Common Shares with a par value of \$1 each (Title of class)

880.471.286 Shares (Outstanding at October 29, 2010)

2

44114-1306

34-6542451

(I.R.S. Employer

Identification No.)

(Zip Code)

Accelerated filer o

Smaller reporting company o

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Financial Condition & Results of Operations, we use certain acronyms and abbreviations which are defined in

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Note 1 ( Basis of Presentation ), which begins on page 9.
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#### PART I. FINANCIAL INFORMATION Item 1. Financial Statements

## **Consolidated Balance Sheets**

	September 30,	December 31,	September 30,
in millions, except per share data	2010 (Unaudited)	2009	2009 (Unaudited)
ASSETS			
Cash and due from banks	\$ 823	\$ 471	\$ 725
Short-term investments	1,871	1,743	2,986
Trading account assets	1,155	1,209	1,406
Securities available for sale	21,241	16,641	15,413
Held-to-maturity securities (fair value: \$18, \$24, and \$24)	18	24	24
Other investments	1,405	1,488	1,448
Loans, net of unearned income of \$1,587, \$1,770, and \$1,843	51,354	58,770	62,193
Less: Allowance for loan losses	1,957	2,534	2,485
Net loans	49,397	56,236	59,708
Loans held for sale	637	443	703
Premises and equipment	888	880	863
Operating lease assets	563	716	775
Goodwill	917	917	917
Other intangible assets	39	50	54
Corporate-owned life insurance	3,145	3,071	3,041
Derivative assets	1,258	1,094	1,285
Accrued income and other assets (including \$121 of consolidated LIHTC guaranteed funds VIEs, see Note 7) <sup>(a)</sup>	3,936	4,096	3,463
	6,750	4,208	4,178

Discontinued assets (including 3,291 of consolidated education loan securitization trusts VIEs at fair value, see Note 7)<sup>(a)</sup>

Total assets	\$ 94,043	\$ 93,287	\$ 96,989
LIABILITIES			
Deposits in domestic offices:			
NOW and money market deposit accounts	\$ 26,350	\$ 24,341	\$ 24,635
Savings deposits	1,856	1,807	1,783
Certificates of deposit (\$100,000 or more)	6,850	10,954	12,216
Other time deposits	9,014	13,286	14,211
Total interest-bearing	44,070	50,388	52,845
Noninterest-bearing	16,275	14,415	13,631
Deposits in foreign office interest-bearing	1,073	768	783
Total deposits	61,418	65,571	67,259
Federal funds purchased and securities sold under repurchase			
agreements	2,793	1,742	1,664
Bank notes and other short-term borrowings	685	340	471
Derivative liabilities	1,330	1,012	1,185
Accrued expense and other liabilities	1,862	2,007	2,236
Long-term debt	11,443	11,558	12,865
Discontinued liabilities (including \$3,122 of consolidated			
education loan securitization trusts VIEs at fair value, see Note 7) <sup>(a)</sup>	3,124	124	121
Total liabilities	82,655	82,354	85,801
EQUITY			
Proferred stock \$1 per value, authorized 25,000,000 chores:			

Preferred stock, \$1 par value, authorized 25,000,000 shares:

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7.75% Noncumulative Perpetual Convertible Preferred Stock, Series A, \$100 liquidation preference; authorized 7,475,000 shares; issued 2,904,839, 2,904,839 and 2,904,839 shares

Fixed-Rate Cumulative Perpetual Preferred Stock, Series B, \$100,000 liquidation preference; authorized and issued 25,000 shares	2,442	2,430	2,426
Common shares, \$1 par value; authorized 1,400,000,000 shares; issued 946,348,435, 946,348,435 and 946,348,435 shares	946	946	946
Common stock warrant	87	87	87
Capital surplus	3,710	3,734	3,726
Retained earnings	5,287	5,158	5,431
Treasury stock, at cost (66,020,414, 67,813,492 and 67,789,166 shares)	(1,914)	(1,980)	(1,983)
Accumulated other comprehensive income (loss)	285	(3)	46
Key shareholders equity	11,134	10,663	10,970
Noncontrolling interests	254	270	218
Total equity	11,388	10,933	11,188
Total liabilities and equity	\$ 94,043	\$ 93,287	\$ 96,989

(a) Assets of the VIEs can only be used by the particular VIE and there is no recourse to Key with respect to the liabilities of the consolidated education loan securitization trusts VIEs. See Notes to Consolidated Financial Statements (Unaudited).

## **Consolidated Statements of Income (Unaudited)**

INTEREST INCOME         Loans held for sale       \$ 649       \$ 786       \$ 2,036       \$ 2,445         Loans held for sale       170       121       474       310         Held-to-maturity securities       1       1       2       2         Trading account assets       8       9       29       35         Short-term investments       1       3       5       9         Other investments       11       13       38       38         Total interest income       844       940       2,597       2,862         INTEREST EXPENSE       7       277       547       873         Federal funds purchased and securities sold under       1       2       4       4         Bank notes and other short-term borrowings       4       3       11       13         Long-term debt       52       66       153       222         Total interest expense       204       348       715       1,112         Net interest income (expense) after provision for loan losses       94       733       735       2,403         Net interest income (expense) after provision for loan losses       546       (141)       1,147       (653)         Provi	dollars in millions, except per share amounts	Three months endedSeptember 30,20102009			Nine months ended September 30, 2010 2009				September 30,		
Loans       \$       649       \$       786       \$       2,036       \$       2,445         Loans held for sale       4       7       13       23         Securities available for sale       170       121       474       310         Held-to-maturity securities       1       1       2       2         Trading account assets       8       9       29       35         Short-tern investments       11       13       38       38         Total interest income       844       940       2,597       2,862         INTEREST EXPENSE       7       23       7547       873         Cogetant funds purchased and securities sold under       1       2       4       4         Bank notes and other short-term borrowings       1       2       4       4         Bank notes and other short-term borrowings       1       2       4       4         Interest expense       204       348       715       1,112         Net interest income (expense) after provision for loan losses       94       733       735       2,403         Net interest income (expense) after provision for loan losses       10       113       36       342	INTEREST INCOME										
Loans held for sale       4       7       13       23         Securities available for sale       170       121       474       310         Held-to-maturity securities       1       1       2       2         Trading account assets       8       9       29       35         Short-term investments       1       3       5       9         Other investments       1       3       5       9         Deposits       11       13       38       38         Total interest income       844       940       2,597       2,862         INTEREST EXPENSE       2       4       4       311       13         Deposits       1       2       4       4       311       13       147       277       547       873         Prederal funds purchased and securities sold under       1       2       4       4       311       13       13       13       13       13       13       13       13       13       23       222       7       7       546       153       2222       7       733       735       2,403         Net interest expense       204       348       715       1,		\$	649	\$	786	\$	2,036	\$ 2,445			
Securities available for sale       170       121       474       310         Held-to-maturity securities       1       1       2       2         Trading account assets       8       9       29       35         Short-term investments       1       3       5       9         Other investments       11       13       38       38         Total interest income       844       940       2,597       2,862         INTEREST EXPENSE       2       4       4         Deposits       1       2       4       4         Bank notes and other short-term borrowings       4       3       11       13         Long-term debt       52       66       153       222         Total interest expense       204       348       715       1,112         NET INTEREST INCOME       640       592       1,882       1,750         Provision for loan losses       94       733       735       2,403         Net interest income (expense) after provision for loan       10       113       336       342         Service charges on deposit accounts       75       83       231       248         Operating lease income       <											
Held-to-maturity securities       1       1       2       2         Trading account assets       8       9       29       35         Short-term investments       1       3       38       38         Total interest income       844       940       2,597       2,862         INTEREST EXPENSE       2       2       4       4         Deposits       147       277       547       873         Federal funds purchased and securities sold under       1       2       4       4         Bank notes and other short-term borrowings       1       1       1       13       13         Long-term debt       52       66       153       222       1750         Provision for loan losses       94       733       735       2,403         Net interest income (expense) after provision for loan losses       546       (141)       1,147       (653)         NONINTEREST INCOME       75       83       231       248       248       248       248       249       248       2403       2403       2403       2403       2403       2403       2403       2403       2403       2403       2403       2403       2403       2403 <td< td=""><td></td><td></td><td>170</td><td></td><td>121</td><td></td><td></td><td></td></td<>			170		121						
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Short-err investments       1       3       5       9         Other investments       11       13       38       38         Total interest income       844       940       2,597       2,862         INTEREST EXPENSE       2       4       4         Deposits       1       2       4       4         Bank notes and other short-term borrowings       4       3       11       13         Long-term debt       52       66       153       222         Total interest expense       204       348       715       1,112         NET INTEREST INCOME       640       592       1,882       1,750         Provision for loan losses       94       733       735       2,403         Net interest income (expense) after provision for loan losses       94       733       735       2,403         Notifierest income       110       113       336       342       248       0perating lease income       41       55       131       175         Letter of credit and loan fees       61       46       143       128       2       12       14       2       14       84         Operating lease income       39       26	-										
Other investments       11       13       38       38         Total interest income       844       940 $2,597$ $2,862$ INTEREST EXPENSE       2       7       547       873         Pederal funds purchased and securities sold under       1       2       4       4         Bank notes and other short-term borrowings       4       3       11       13         Long-term debt       52       66       153       2222         Total interest expense       204       348       715       1,112         NET INTEREST INCOME       640       592       1,882       1,750         Provision for loan losses       94       733       735       2,403         Net interest income (expense) after provision for loan losses       546       (141)       1,147       (653)         NONINTEREST INCOME       75       83       231       248         Operating lease income       41       55       131       175         Letter of credit and loan fees       61       46       143       128         Corporate-owned life insurance income       39       26       95       78         Net securities gains (losses) <sup>(a)</sup> 1       1	-										
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Bank notes and other short-term borrowings       4       3       11       13         Long-term debt       52       66       153       222         Total interest expense       204       348       715       1,112         NET INTEREST INCOME       640       592       1,882       1,750         Provision for loan losses       94       733       735       2,403         Net interest income (expense) after provision for loan losses       546       (141)       1,147       (653)         NONINTEREST INCOME       Trust and investment services income       110       113       336       342         Service charges on deposit accounts       75       83       231       248         Operating lease income       110       113       336       342         Service charges on deposit accounts       75       83       231       248         Operating lease income       110       113       336       342         Corporate-owned life insurance income       39       26       95       78         Net securities gains (losses) <sup>(a)</sup> 1       1       2       112         Electronic banking fees       30       27       86       78       78											
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Trust and investment services income110113336342Service charges on deposit accounts7583231248Operating lease income4155131175Letter of credit and loan fees6146143128Corporate-owned life insurance income39269578Net securities gains (losses) <sup>(a)</sup> 112112Electronic banking fees30278678Gains on leased equipment4221484Insurance income15185252Net gains (losses) from loan sales186672(84)Investment banking and capital markets income (loss)42(26)825Gain related to exchange of common shares for capital105105105			546		(141)		1,147	(653)			
Service charges on deposit accounts7583231248Operating lease income4155131175Letter of credit and loan fees6146143128Corporate-owned life insurance income39269578Net securities gains (losses) <sup>(a)</sup> 112112Electronic banking fees30278678Gains on leased equipment4221484Insurance income15185252Net gains (losses) from loan sales18474Net gains (losses) from principal investing18(6)72(84)Investment banking and capital markets income (loss)42(26)825Gain related to exchange of common shares for capital50105105	NONINTEREST INCOME										
Operating lease income4155131175Letter of credit and loan fees6146143128Corporate-owned life insurance income39269578Net securities gains (losses) <sup>(a)</sup> 112112Electronic banking fees30278678Gains on leased equipment4221484Insurance income15185252Net gains (losses) from loan sales18474Net gains (losses) from principal investing18(6)72(84)Investment banking and capital markets income (loss)42(26)825Gain related to exchange of common shares for capital105105105	Trust and investment services income		110		113		336	342			
Letter of credit and loan fees $61$ $46$ $143$ $128$ Corporate-owned life insurance income $39$ $26$ $95$ $78$ Net securities gains (losses) <sup>(a)</sup> $1$ $1$ $2$ $112$ Electronic banking fees $30$ $27$ $86$ $78$ Gains on leased equipment $4$ $22$ $14$ $84$ Insurance income $15$ $18$ $52$ $52$ Net gains (losses) from loan sales $18$ $47$ $4$ Net gains (losses) from principal investing $18$ $(6)$ $72$ $(84)$ Investment banking and capital markets income (loss) $42$ $(26)$ $82$ $5$ Gain related to exchange of common shares for capital $51$ $51$ $51$ $51$	Service charges on deposit accounts		75		83		231	248			
Corporate-owned life insurance income $39$ $26$ $95$ $78$ Net securities gains (losses) <sup>(a)</sup> 112 $112$ Electronic banking fees $30$ $27$ $86$ $78$ Gains on leased equipment4 $22$ $14$ $84$ Insurance income15 $18$ $52$ $52$ Net gains (losses) from loan sales $18$ $47$ $4$ Net gains (losses) from principal investing $18$ $(6)$ $72$ $(84)$ Investment banking and capital markets income (loss) $42$ $(26)$ $82$ $5$ Gain from sale/redemption of Visa Inc. shares $105$ $105$ $105$	Operating lease income		41		55		131	175			
Net securities gains (losses) <sup>(a)</sup> 112112Electronic banking fees30278678Gains on leased equipment4221484Insurance income15185252Net gains (losses) from loan sales18474Net gains (losses) from principal investing18(6)72(84)Investment banking and capital markets income (loss)42(26)825Gain from sale/redemption of Visa Inc. shares105105105	Letter of credit and loan fees		61		46		143	128			
Electronic banking fees30278678Gains on leased equipment4221484Insurance income15185252Net gains (losses) from loan sales18474Net gains (losses) from principal investing18(6)72(84)Investment banking and capital markets income (loss)42(26)825Gain from sale/redemption of Visa Inc. shares105105105	Corporate-owned life insurance income		39		26		95	78			
Gains on leased equipment4221484Insurance income15185252Net gains (losses) from loan sales18474Net gains (losses) from principal investing18(6)72(84)Investment banking and capital markets income (loss)42(26)825Gain from sale/redemption of Visa Inc. shares105105Gain related to exchange of common shares for capital111111	Net securities gains (losses) <sup>(a)</sup>		1		1		2	112			
Insurance income15185252Net gains (losses) from loan sales18474Net gains (losses) from principal investing18(6)72(84)Investment banking and capital markets income (loss)42(26)825Gain from sale/redemption of Visa Inc. shares105Gain related to exchange of common shares for capital1518105	Electronic banking fees		30		27		86	78			
Net gains (losses) from loan sales18474Net gains (losses) from principal investing18(6)72(84)Investment banking and capital markets income (loss)42(26)825Gain from sale/redemption of Visa Inc. shares105105Gain related to exchange of common shares for capital118118118	Gains on leased equipment		4		22		14	84			
Net gains (losses) from principal investing18(6)72(84)Investment banking and capital markets income (loss)42(26)825Gain from sale/redemption of Visa Inc. shares105105Gain related to exchange of common shares for capital118118118	Insurance income		15		18		52	52			
Investment banking and capital markets income (loss)42(26)825Gain from sale/redemption of Visa Inc. shares105105Gain related to exchange of common shares for capital105105	Net gains (losses) from loan sales		18				47	4			
Gain from sale/redemption of Visa Inc. shares105Gain related to exchange of common shares for capital105	Net gains (losses) from principal investing		18		(6)		72	(84)			
Gain related to exchange of common shares for capital	Investment banking and capital markets income (loss)		42		(26)		82	5			
- · ·	-							105			
					(17)			78			

Other income	32	40	137	161
Total noninterest income	486	382	1,428	1,566
NONINTEREST EXPENSE				
Personnel	359	380	1,106	1,114
Net occupancy	70	63	200	192
Operating lease expense	40	46	114	145
Computer processing	46	48	140	143
Professional fees	41	41	120	121
FDIC assessment	27	40	97	140
OREO expense, net	4	51	58	72
Equipment	24	24	74	71
Marketing	21	19	50	50
Provision (credit) for losses on lending-related				
commitments	(10)	29	(22)	40
Intangible asset impairment		45		241
Other expense	114	115	353	354
Total noninterest expense	736	901	2,290	2,683
INCOME (LOSS) FROM CONTINUING				
<b>OPERATIONS BEFORE INCOME TAXES</b>	296	(660)	285	(1,770)
Income taxes	85	(274)	14	(688)
INCOME (LOSS) FROM CONTINUING OPERATIONS	211	(386		
	<b>411</b>	(300		