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U S PHYSICAL THERAPY INC /NV
Form 10-Q
November 08, 2006

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(MARK ONE)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2006

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM _____ TO _____

COMMISSION FILE NUMBER 1-11151

U.S. PHYSICAL THERAPY, INC.
(NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

NEVADA
(STATE OR OTHER JURISDICTION OF
INCORPORATION OR ORGANIZATION)

76-0364866
(I.R.S. EMPLOYER
IDENTIFICATION NO.)

1300 WEST SAM HOUSTON PARKWAY SOUTH, SUITE 300,
HOUSTON, TEXAS
(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)

77042
(ZIP CODE)

REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE: (713) 297-7000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check One):

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in

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Rule 12b-2 of the Exchange Act).

[] Yes [X] No

As of November 8, 2006, the number of shares outstanding (issued less treasury stock) of the registrant's common stock, par value \$.01 per share, was: 11,552,110.

PART I - FINANCIAL INFORMATION

| | | |
|-----------------------------|---|-------|
| Item 1. | Financial Statements. | |
| | Consolidated Balance Sheets as of September 30, 2006 and December 31, 2005 | 3 |
| | Consolidated Statements of Net Income for the three and nine months ended September 30, 2006 and 2005 | 4 |
| | Consolidated Statements of Cash Flows for the nine months ended September 30, 2006 and 2005 | 5 |
| | Consolidated Statements of Shareholders' Equity for the nine months ended September 30, 2006 | 6 |
| | Notes to Consolidated Financial Statements | 7 |
| Item 2. | Management's Discussion and Analysis of Financial Condition and Results of Operations | 19 |
| Item 3. | Quantitative and Qualitative Disclosure About Market Risk | 25 |
| Item 4. | Controls and Procedures | 25 |
| PART II - OTHER INFORMATION | | |
| Item 1A. | Risk Factors | 26 |
| Item 2. | Unregistered Sales of Equity Securities and Use of Proceeds | 27 |
| Item 6. | Exhibits | 27 |
| | Signatures | 28 |
| | Certifications | 30-32 |

ITEM 1. FINANCIAL STATEMENTS.

U.S. PHYSICAL THERAPY, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(IN THOUSANDS, EXCEPT SHARE DATA)

SEPTEMBER 30, DECEMBER 31

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| | 2006 | 2005 |
|--|-------------|-----------|
| | ----- | ----- |
| | (unaudited) | |
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 14,339 | \$ 12,352 |
| Marketable securities - available for sale | 1,550 | 2,650 |
| Patient accounts receivable, less allowance for doubtful accounts of \$1,508 and \$1,621, respectively | 20,702 | 19,661 |
| Accounts receivable -- other | 415 | 761 |
| Other current assets | 1,954 | 1,428 |
| | ----- | ----- |
| Total current assets | 38,960 | 36,852 |
| Fixed assets: | | |
| Furniture and equipment | 23,912 | 23,010 |
| Leasehold improvements | 14,905 | 14,556 |
| | ----- | ----- |
| | 38,817 | 37,566 |
| Less accumulated depreciation and amortization | 25,050 | 23,825 |
| | ----- | ----- |
| | 13,767 | 13,741 |
| Goodwill | 15,444 | 14,339 |
| Other assets | 1,003 | 1,587 |
| | ----- | ----- |
| | \$ 69,174 | \$ 66,519 |
| | ===== | ===== |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Current liabilities: | | |
| Accounts payable -- trade | \$ 1,149 | \$ 1,721 |
| Accrued expenses | 7,685 | 5,150 |
| Current portion of notes payable | 244 | 244 |
| | ----- | ----- |
| Total current liabilities | 9,078 | 7,115 |
| Notes payable | 280 | 483 |
| Deferred rent | 1,103 | 1,263 |
| Other long-term liabilities | 1,627 | 1,159 |
| | ----- | ----- |
| Total liabilities | 12,088 | 10,020 |
| Minority interests in subsidiary limited partnerships | 2,872 | 3,024 |
| Commitments and contingencies | | |
| Shareholders' equity: | | |
| Preferred stock, \$.01 par value, 500,000 shares authorized, no shares issued and outstanding | -- | -- |
| Common stock, \$.01 par value, 20,000,000 shares authorized, 13,666,847 and 13,645,167 shares issued at September 30, 2006 and December 31, 2005, respectively | 137 | 136 |
| Additional paid-in capital | 35,930 | 35,037 |
| Retained earnings | 48,600 | 44,408 |
| Treasury stock at cost, 2,114,737 and 1,809,785 shares held at September 30, 2006 and December 31, 2005, respectively | (30,453) | (26,106) |
| | ----- | ----- |
| Total shareholders' equity | 54,214 | 53,475 |
| | ----- | ----- |
| | \$ 69,174 | \$ 66,519 |
| | ===== | ===== |

See notes to consolidated financial statements.

U.S. PHYSICAL THERAPY, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF NET INCOME
(IN THOUSANDS, EXCEPT PER SHARE DATA)
(unaudited)

| | THREE MONTHS ENDED SEPTEMBER 30, | | NINE MONTHS ENDED SEPTEMBER | |
|--|-------------------------------------|----------|--------------------------------|--------|
| | 2006 | 2005 | 2006 | 2005 |
| Net patient revenues | \$32,865 | \$32,389 | \$ 99,937 | \$92,5 |
| Management contract revenues | 319 | 502 | 1,460 | 1,5 |
| Other revenues | -- | 25 | 33 | |
| | ----- | ----- | ----- | ----- |
| Net revenues | 33,184 | 32,916 | 101,430 | 94,1 |
| Clinic operating costs: | | | | |
| Salaries and related costs | 17,513 | 16,699 | 52,934 | 47,0 |
| Rent, clinic supplies, contract labor and other | 6,953 | 6,408 | 20,671 | 18,4 |
| Provision for doubtful accounts | 592 | 357 | 1,564 | 9 |
| | ----- | ----- | ----- | ----- |
| Corporate office costs | 25,058 | 23,464 | 75,169 | 66,5 |
| | 4,136 | 4,072 | 13,138 | 12,2 |
| | ----- | ----- | ----- | ----- |
| Operating income from continuing operations | 3,990 | 5,380 | 13,123 | 15,3 |
| Interest and investment income, net | 102 | 84 | 269 | 2 |
| Loss in unconsolidated joint venture | -- | (18) | (31) | (|
| Minority interests in subsidiary limited partnerships .. | (1,043) | (1,180) | (3,429) | (3,6 |
| | ----- | ----- | ----- | ----- |
| Income before income taxes from continuing | (941) | (1,114) | (3,191) | (3,4 |
| operations | 3,049 | 4,266 | 9,932 | 11,9 |
| Provision for income taxes | 1,165 | 1,674 | 3,806 | 4,5 |
| | ----- | ----- | ----- | ----- |
| Net income from continuing operations | 1,884 | 2,592 | 6,126 | 7,3 |
| | ----- | ----- | ----- | ----- |
| Discontinued operations: | | | | |
| Loss from discontinued operations | (2,105) | (342) | (3,056) | (3 |
| Tax benefit from discontinued operations | 773 | 127 | 1,122 | 1 |
| | ----- | ----- | ----- | ----- |
| | (1,332) | (215) | (1,934) | (1 |
| | ----- | ----- | ----- | ----- |
| Net income | \$ 552 | \$ 2,377 | \$ 4,192 | \$ 7,1 |
| | ===== | ===== | ===== | ===== |
| Earnings per share: | | | | |
| Basic - income from continuing operations | \$ 0.16 | \$ 0.21 | \$ 0.52 | \$ 0. |
| Basic - loss from discontinued operations | (0.11) | (0.01) | (0.16) | (0. |
| | ----- | ----- | ----- | ----- |
| Total basic earnings per share | \$ 0.05 | \$ 0.20 | \$ 0.36 | \$ 0. |
| | ===== | ===== | ===== | ===== |
| Diluted - income from continuing operations | \$ 0.16 | \$ 0.21 | \$ 0.51 | \$ 0. |
| Diluted - loss from discontinued operations | (0.11) | (0.01) | (0.16) | (0. |
| | ----- | ----- | ----- | ----- |
| Total diluted earnings per share | \$ 0.05 | \$ 0.20 | \$ 0.35 | \$ 0. |
| | ===== | ===== | ===== | ===== |
| Shares used in computation: | | | | |

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| | | | | |
|--|--------|--------|--------|-------|
| Basic earnings per common share | 11,675 | 11,982 | 11,750 | 11,9 |
| | ===== | ===== | ===== | ===== |
| Diluted earning per common share | 11,801 | 12,140 | 11,901 | 12,1 |
| | ===== | ===== | ===== | ===== |

See notes to consolidated financial statements.

4

U.S. PHYSICAL THERAPY, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(IN THOUSANDS)
(unaudited)

| | NINE MONTHS ENDED SEPTEMBER 30, | |
|---|------------------------------------|----------|
| | 2006 | 2005 |
| | ----- | ----- |
| OPERATING ACTIVITIES | | |
| Net income | \$ 4,192 | \$ 7,169 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 3,374 | 3,213 |
| Minority interests in earnings of subsidiary limited partnerships | 3,369 | 3,663 |
| Provision for doubtful accounts | 1,649 | 1,025 |
| Equity-based awards compensation expense | 737 | -- |
| Loss on sale or abandonment of assets | 472 | 23 |
| Tax benefit from exercise of stock options | -- | 650 |
| Impairment charge - goodwill | 192 | 145 |
| Recognition of deferred rent subsidies | (306) | (280) |
| Deferred income tax | (71) | 76 |
| Other | -- | 44 |
| Changes in operating assets and liabilities: | | |
| Increase in patient accounts receivable | (2,631) | (2,734) |
| (Increase) decrease in accounts receivable -- other | 287 | (280) |
| Decrease in other assets | 103 | 303 |
| Increase in accounts payable and accrued expenses | 1,963 | 1,939 |
| Increase in other liabilities | 614 | 335 |
| | ----- | ----- |
| Net cash provided by operating activities | 13,944 | 15,291 |
| INVESTING ACTIVITIES | | |
| Purchase of fixed assets | (3,920) | (3,006) |
| Purchase of business | (54) | (5,000) |
| Acquisitions of minority interests, included in goodwill | (1,207) | (1,319) |
| Purchase of marketable securities - available for sale | (100) | (11,900) |
| Proceeds on sale of marketable securities - available for sale | 1,200 | 9,500 |
| Proceeds on sale of fixed assets | 38 | 201 |
| | ----- | ----- |
| Net cash used in investing activities | (4,043) | (11,524) |
| FINANCING ACTIVITIES | | |
| Distributions to minority investors in subsidiary limited partnerships .. | (3,521) | (4,186) |
| Repurchase of common stock | (4,347) | (5,106) |
| Payment of notes payable | (203) | (111) |
| Excess tax benefit from stock options exercised | 73 | -- |
| Proceeds from exercise of stock options | 84 | 1,208 |

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| | | |
|--|----------|-----------|
| Net cash used in financing activities | (7,914) | (8,195) |
| Net increase (decrease) in cash and cash equivalents | 1,987 | (4,428) |
| Cash and cash equivalents - beginning of period | 12,352 | 19,353 |
| | ----- | ----- |
| Cash and cash equivalents -- end of period | \$14,339 | \$ 14,925 |
| | ===== | ===== |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION | | |
| Cash paid during the period for: | | |
| Income taxes | \$ 3,143 | \$ 3,756 |
| Interest | \$ 30 | \$ 9 |
| Non-cash transactions during the period: | | |
| Purchase of business - seller financing portion | \$ -- | \$ 500 |

See notes to consolidated financial statements.

5

U.S. PHYSICAL THERAPY, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY
(IN THOUSANDS)
(unaudited)

| | COMMON STOCK | | ADDITIONAL | APIC | RETAINED | TREA |
|---|--------------|--------|------------|--------------|----------|---------|
| | ----- | ----- | PAID-IN | EQUITY-BASED | EARNINGS | ----- |
| | SHARES | AMOUNT | CAPITAL | COMPENSATION | | SHARES |
| | ----- | ----- | ----- | ----- | ----- | ----- |
| Balance December 31, 2005 | 13,645 | \$136 | \$35,037 | \$ -- | \$44,408 | (1,810) |
| Proceeds from exercise of stock options | 21 | 1 | 83 | -- | -- | -- |
| Excess tax benefit from exercise of stock options .. | -- | -- | 73 | -- | -- | -- |
| Issuance of restricted stock .. | 1 | -- | 16 | (16) | -- | -- |
| Amortization of restricted stock | -- | -- | -- | 16 | -- | -- |
| Equity-based compensation expense | -- | -- | -- | 721 | -- | -- |
| Purchase of treasury stock | -- | -- | -- | -- | -- | (305) |
| Net income | -- | -- | -- | -- | 4,192 | -- |
| | ----- | ----- | ----- | ----- | ----- | ----- |
| Balance, September 30, 2006 ... | 13,667 | \$137 | \$35,209 | \$721 | \$48,600 | (2,115) |
| | ===== | ===== | ===== | ===== | ===== | ===== |

See notes to consolidated financial statements.

6

U.S. PHYSICAL THERAPY, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

SEPTEMBER 30, 2006
(unaudited)

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1. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements include the accounts of U.S. Physical Therapy, Inc. and its subsidiaries. All significant intercompany transactions and balances have been eliminated. The Company primarily operates through subsidiary clinic partnerships, in which the Company generally owns a 1% general partnership interest and a 64% limited partnership interest. The managing therapist of each clinic owns the remaining limited partnership interest in the majority of the clinics (hereinafter referred to as "Clinic Partnership"). To a lesser extent, the Company operates some clinics, through wholly-owned subsidiaries, under profit sharing arrangements with therapists (hereinafter referred to as "Wholly-Owned Facilities").

We continue to seek to attract physical and occupational therapists who have established relationships with physicians by offering therapists a competitive salary and a share of the profits of the clinic operated by that therapist. In addition, we have developed satellite clinic facilities of existing clinics, with the result that many clinic groups operate more than one clinic location. Through the third quarter of 2006, we have opened 27 clinics of which 18 were Clinic Partnerships and 9 were satellites. In 2007, we intend to continue to focus on developing new clinics and on opening satellite clinics where deemed appropriate. We also continue to evaluate acquisition opportunities.

During the nine months ended September 30, 2006, we closed 31 unprofitable clinics of which 28 were closed in the third quarter of 2006. In accordance with current accounting literature, the results of operations and closure costs for these clinics are presented in the consolidated statements of income, as "Discontinued Operations", net of the tax benefit. The closure costs and operating results of the three clinics closed in the first quarter were deemed immaterial and therefore not reported as discontinued operations in the first and second 2006 quarterly reports.

The accompanying unaudited consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and in accordance with the instructions for Form 10-Q. However, the statements do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. For further information regarding the Company's accounting policies, please read the audited financial statements included in the Company's Form 10-K for the year ended December 31, 2005.

The Company believes, and the Chief Executive Officer and Chief Financial Officer have certified, that the financial statements included in this report contain all necessary adjustments (consisting only of normal recurring adjustments) to present fairly, in all material respects, the Company's financial position, results of operations and cash flows for the interim periods presented.

Operating results for the nine months ended September 30, 2006 are not necessarily indicative of the results the Company expects for the entire year. Please also review the Risk Factors section included in our Form 10-K for the year ended December 31, 2005.

SIGNIFICANT ACCOUNTING POLICIES

CASH EQUIVALENTS

The Company considers all highly liquid investments with an original maturity or remaining maturity at the time of purchase of three months or less to be cash equivalents. Based upon its investment policy, the Company invests its cash primarily in deposits with major financial institutions, in highly rated

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commercial paper, short-term United States treasury obligations, United States and municipal government agency securities and United States government sponsored enterprises. The Company held approximately \$9.7 million and \$5.4 million in highly liquid investments included in cash and cash equivalents at September 30, 2006 and December 31, 2005, respectively.

The Company maintains its cash and cash equivalents at financial institutions. The combined account balances at several institutions typically exceed Federal Deposit Insurance Corporation ("FDIC") insurance coverage and, as a result, there is a concentration of credit risk related to amounts on deposit in excess of FDIC insurance coverage. Management believes this risk is not significant.

7

MARKETABLE SECURITIES

Management determines the appropriate classification of its investments at the time of purchase and reevaluates such determination at each balance sheet date. As of September 30, 2006 and December 31, 2005, all marketable securities were classified as available for sale. Available-for-sale securities are carried at fair value, with unrealized holding gains and losses, net of tax, reported as a separate component of shareholders' equity. Since the fair value of the marketable securities - available for sale equals the cost basis for such securities, there is no effect on comprehensive income for the periods reported. The Company held approximately \$1.5 million and \$2.7 million in highly liquid investments classified as marketable securities as of September 30, 2006 and December 31, 2005, respectively.

LONG-LIVED ASSETS

Fixed assets are stated at cost. Depreciation is computed on the straight-line method over the estimated useful lives of the related assets. Estimated useful lives for furniture and equipment range from three to eight years. Leasehold improvements are amortized over the shorter of the related lease term or estimated useful lives of the assets, which is generally five years.

IMPAIRMENT OF LONG-LIVED ASSETS AND LONG-LIVED ASSETS TO BE DISPOSED OF

The Company reviews property and equipment and intangible assets with finite lives for impairment upon the occurrence of certain events or circumstances which indicate that the related amounts may be impaired. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell.

GOODWILL

Goodwill represents the excess of costs over the fair value of the acquired business assets. Historically, goodwill has been derived from the acquisition of businesses and the purchase of a portion or all of a partner's equity interest in a clinic in certain partnerships formed prior to January 18, 2001.

The fair value of goodwill and other intangible assets with indefinite lives are tested for impairment annually and upon the occurrence of certain events, and are written down to fair value if considered impaired. The Company evaluates goodwill for impairment on an annual basis (in its third quarter) by comparing the fair value of each reporting unit to the carrying value of the reporting unit including related goodwill. A reporting unit refers to the acquired interest of a single clinic or group of clinics. Local management typically continues to manage the acquired clinic or group of clinics on behalf of the

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Company. For each clinic or group of clinics, the Company maintains discrete financial information and both corporate and local management regularly review the operating results. For each purchase of the equity interest, goodwill, if deemed appropriate, is assigned to the respective clinic or group of clinics. The evaluation of goodwill in the third quarter of 2006 did not result in any goodwill amounts that were deemed permanently impaired. During the nine months ended September 30, 2006, the Company wrote-off \$192,000 in goodwill related to closed clinics.

MINORITY INTERESTS

In the majority of the Company's partnership agreements, the therapist partner begins with a 20% profit interest in his or her clinic partnership, which increases by 3% at the end of each year thereafter up to a maximum of 35%. Within the balance sheet and statement of net income, the Company has historically recorded therapist partners' profit interest in the clinic partnerships as minority interests in subsidiary limited partnerships. The Emerging Issues Task Force ("EITF") issued EITF 00-23, "Issues Related to the Accounting for Stock Compensation under APB No. 25 and FASB Interpretation No. 44" ("EITF 00-23"), which provides specific accounting guidance relating to various incentive compensation issues. For partnerships formed after January 18, 2001, in situations where the therapist limited partner has minimal risk, EITF 00-23 requires the Company to expense as compensation rather than as a minority interest in earnings, the therapist partners' interest in profits. Moreover, EITF 00-23 requires that the Company expense as compensation rather than capitalizing as goodwill, the purchase of minority interests in the partnerships for clinic partnerships formed after January 18, 2001. For partnerships formed after January 18, 2001 in situations where the therapist limited partner has made a substantial investment and has more than inconsequential risk, the minority interest is reported in the minority interests in subsidiary limited partnerships line item.

8

The following table summarizes the minority interests in earnings of subsidiary limited partnerships and related compensation included in salaries and related costs (in thousands):

| | THREE MONTHS ENDED SEPTEMBER 30, | | NINE MONTHS ENDED SEPTEMBER 30, | |
|--|-------------------------------------|---------|------------------------------------|---------|
| | 2006 | 2005 | 2006 | 2005 |
| | ----- | ----- | ----- | ----- |
| Partnerships formed after January 18, 2001 (1) | \$ 334 | \$ 270 | \$ 926 | \$ 816 |
| Partnerships formed prior to January 18, 2001 (2) .. | 1,043 | 1,180 | 3,429 | 3,663 |
| | ----- | ----- | ----- | ----- |
| All partnerships | \$1,377 | \$1,450 | \$4,355 | \$4,479 |
| | ===== | ===== | ===== | ===== |

(1) Expensed as salaries and related costs pursuant to EITF 00-23.

(2) Reported as minority interests in subsidiary limited partnerships in the statements of net income.

As of September 30, 2006 and December 31, 2005, undistributed minority interests

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related to certain partnerships formed after January 18, 2001 in the amount of \$799,000 and \$593,000, respectively, were classified as other long-term liabilities. The undistributed minority interests related to certain partnerships formed prior to January 18, 2001 are included in the line item in our balance sheets entitled "minority interest in subsidiary limited partnerships".

REVENUE RECOGNITION

Revenues are recognized in the period in which services are rendered. Net patient revenues (patient revenues less estimated contractual adjustments) are reported at the estimated net realizable amounts from insurance companies, third-party payors, patients and others for services rendered. The Company has agreements with third-party payors that provide for payments to the Company at amounts different from its established rates. The allowance for estimated contractual adjustments is based on terms of payor contracts and historical collection and write-off experience.

The Company determines allowances for doubtful accounts based on the specific agings and payor classifications at each clinic. The provision for doubtful accounts is included in clinic operating costs in the statement of net income. Net accounts receivable includes only those amounts the Company estimates to be collectible.

Since 1999, reimbursement for outpatient therapy services has been made according to a fee schedule published by the Department of Health and Human Services. Under the Balanced Budget Act of 1997, the total amount paid by Medicare in any one year for outpatient physical and/or occupational therapy (including speech-language pathology) to any one patient is limited to \$1,500 (the "Medicare Cap or Limit"), except for services provided in hospitals. After a three-year moratorium, this Medicare Limit on therapy services was implemented for services rendered on or after September 1, 2003 subject to an adjusted total of \$1,590 (the "Adjusted Medicare Limit"). Effective December 8, 2003, a moratorium was again placed on the Adjusted Medicare Limit for the remainder of 2003 and for years 2004 and 2005.

Under the Medicare Prescription Drug, Improvement and Modernization Act of 2003, the Adjusted Medicare Limit was reinstated effective as of January 1, 2006. Outpatient therapy services rendered to Medicare beneficiaries by the Company's therapists are subject to the cap, except to the extent these services are rendered pursuant to certain management and professional services agreements with inpatient facilities, in which case the caps do not apply. The Medicare Limit for 2006 is \$1,740 subject to an exception policy created by Centers for Medicare and Medicaid Service, as more fully defined in the February 15, 2006 Medicare Fact Sheet. The exception process allows for automatic and manual exceptions to the Medicare Cap for medically necessary services. The exception process specified diagnoses that qualify for an automatic exception to the therapy caps if the condition or complexity has a direct and significant impact on the course of therapy being provided and the additional treatment is medically necessary. The exception process further provides that manual exceptions may be granted if the condition or complexity does not allow for an automatic exception, but is believed to require medically necessary services. In the absence of an exception, patients who are impacted by the cap may choose themselves to pay for services in excess of the cap; however, it is assumed that the cap will result in lost revenues to the Company.

Laws and regulations governing the Medicare program are complex and subject to

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interpretation. The Company believes that it is in compliance in all material respects with all applicable laws and regulations and is not aware of any pending or threatened investigations involving allegations of potential wrongdoing that would have a material effect on the Company's financial statements as of September 30, 2006. Compliance with such laws and regulations can be subject to future government review and interpretation, as well as significant regulatory action including fines, penalties, and exclusion from the Medicare program.

CONTRACTUAL ALLOWANCES

Contractual allowances result from the differences between the rates charged for services performed and expected reimbursements by both insurance companies and government sponsored healthcare programs for such services. Medicare regulations and the various third party payors and managed care contracts are often complex and may include multiple reimbursement mechanisms payable for the services provided in our clinics. We estimate contractual allowances based on our interpretation of the applicable regulations, payor contracts and historical calculations. Each month the Company estimates its contractual allowance for each clinic based on payor contracts and the historical collection experience of the clinic and applies an appropriate contractual allowance reserve percentage to the gross accounts receivable balances for each payor of the clinic. Based on our historical experience, calculating the contractual allowance reserve percentage at the payor level is sufficient to allow us to provide the necessary detail and accuracy with our collectibility estimates. However, the services authorized and provided and related reimbursement are subject to interpretation that could result in payments that differ from our estimates. Payor terms are periodically revised necessitating continual review and assessment of the estimates made by management. Our billing system does not capture the exact change in our contractual allowance reserve estimate from period to period in order to assess the accuracy of our revenues and hence our contractual allowance reserves. Management regularly compares its cash collections to corresponding net revenues measured both in the aggregate and on a clinic-by-clinic basis. In the aggregate, historically the difference between net revenues and corresponding cash collections has generally been less than 1% of net revenues. Additionally, analysis of subsequent period's contractual write-offs on a payor basis shows a less than 1% difference between the actual aggregate contractual reserve percentage as compared to the estimated contractual allowance reserve percentage associated with the same period end balance. As a result, we believe that a reasonable likely change in the contractual allowance reserve estimate would not likely be more than 1% at September 30, 2006.

INCOME TAXES

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

FAIR VALUES OF FINANCIAL INSTRUMENTS

The carrying amounts reported in the balance sheet for cash and cash equivalents, accounts receivable, accounts payable and notes payable approximate their fair values due to the short-term maturity of these financial instruments. The carrying amounts for marketable securities - available for sale approximate the fair value on the respective balance sheet dates.

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SEGMENT REPORTING

Operating segments are components of an enterprise for which separate financial information is available that is evaluated regularly by chief operating decision makers in deciding how to allocate resources and in assessing performance. The Company identifies operating segments based on management responsibility and believes it meets the criteria for aggregating its operating segments into a single reporting segment.

USE OF ESTIMATES

In preparing the Company's consolidated financial statements, management makes certain estimates and assumptions that affect the amounts reported in the consolidated financial statements and related disclosures. Actual results may differ from these estimates.

10

SELF-INSURANCE PROGRAM

The Company utilizes a self-insurance plan for its employee group health insurance coverage administered by a third party. Predetermined loss limits have been arranged with the insurance company to limit the Company's maximum liability and cash outlay. Accrued expenses include the estimated incurred but unreported costs to settle unpaid claims and estimated future claims.

RECLASSIFICATIONS

In accordance with Statement of Financial Accounting Standards ("SFAS") No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" ("SFAS 144"), the Company has reported for all periods presented the operating losses and closure costs related to the clinics closed in 2006. Therefore, prior period amounts have been reclassified to conform to the current year presentation. The closure costs and operating results of the three clinics closed in the first quarter were deemed immaterial and therefore not reported as discontinued operations in the first and second 2006 quarterly reports.

In addition, certain reclassifications have been made to prior period amounts to conform to current period presentation of auction rate securities as marketable securities rather than cash and cash equivalents in the consolidated balance sheet as of December 31, 2005. The Consolidated Statement of Cash Flows for the nine months ended September 30, 2005 reflects the activity in the marketable securities - available for sale for such period. Since the fair value of the marketable securities - available for sale equals the cost basis, there is no effect on current assets, total assets, net income or comprehensive income.

STOCK OPTIONS AND RESTRICTED STOCK

Effective January 1, 2006, the Company adopted Statement No. 123R, Share-Based Payment (SFAS 123R), which requires companies to measure and recognize compensation expense for all stock-based payments at fair value. SFAS 123R is being applied on the modified prospective basis. Prior to the adoption of SFAS 123R, the Company applied the intrinsic-value-based method of accounting prescribed by Accounting Principles Board (APB) Opinion No. 25, Accounting for Stock Issued to Employees, and related interpretations including FASB Interpretation No. 44, Accounting for Certain Transactions Involving Stock Compensation, an interpretation of APB Opinion No. 25, to account for its fixed-plan stock options. Under the intrinsic-value-based method, compensation expense was recognized only to the extent that the current market price of the

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underlying stock on the date of grant exceeded the exercise price. Historically, the Company has granted stock options with an exercise price equal to the current market price of the underlying stock, therefore, the Company had not recognized any compensation expense related to stock-based payments.

Under the modified prospective approach, SFAS 123R applies to new awards and to awards that were outstanding on January 1, 2006 that are subsequently modified, repurchased or cancelled. Under the modified prospective approach, compensation cost recognized for the first nine months of 2006 includes compensation for all stock-based payments granted prior to, but not yet vested on January 1, 2006, based on the grant-date fair value estimated in accordance with the provisions of SFAS 123, and compensation cost for the stock-based payment granted subsequent to January 1, 2006, based on the grant-date fair value estimated with the provisions of SFAS 123R. Prior periods were not restated to reflect the impact of adopting the new standard.

The impact of adopting SFAS 123R on January 1, 2006 resulted in lowering net income and net income per diluted share for the three and nine months ended September 30, 2006 by \$170,000, or \$0.01 per diluted share, and \$440,000, or \$0.04 per diluted share, respectively.

11

The following table illustrates the effect on net income and net income per share had the Company accounted for stock-based compensation in accordance with SFAS 123 for the three and nine months ended September 30, 2005 (in thousands, except per share data):

| | THREE MONTHS SEPTEMBER 30, 2005 | NINE MONTHS SEPTEMBER 30, 2005 |
|--|---------------------------------------|--------------------------------------|
| | ----- | ----- |
| Actual net income | \$2,377 | \$7,169 |
| Deduct: Total stock based compensation expense determined under the fair value method, net of taxes | 268 | 633 |
| | ----- | ----- |
| Pro forma net income | \$2,109 | \$6,536 |
| | ===== | ===== |
| Earnings per share: | | |
| Actual basic earnings per common share | \$ 0.20 | \$ 0.60 |
| Actual diluted earnings per common share | \$ 0.20 | \$ 0.59 |
| Pro forma basic earnings per common share | \$ 0.18 | \$ 0.55 |
| Pro forma diluted earnings per common share | \$ 0.17 | \$ 0.54 |

Prior to October 1, 2005, the Company utilized Black-Scholes, a standard option pricing model, to measure the fair value of stock options granted to employees. The Black-Scholes model does not provide for the interaction among economic and behavioral assumptions. While SFAS 123R permits entities to continue to use such a model, the standard also permits the use of a "lattice" model. For the fourth quarter of 2005, the Company determined that the Trinomial Lattice Model was the best available measure of the fair value of employee stock options. The Trinomial Lattice Model accounts for changing employee behavior as the stock price changes. The use of a lattice model captures the observed pattern of increasing rates of exercise as the stock price increases. Also, SFAS 123R requires that the benefits associated with the tax deductions attributable to

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the grant of stock options that are in excess of recognized compensation cost be reported as a financing cash flow, rather than as an operating cash flow as required under previous literature.

The following weighted-average assumptions were used in estimating the fair value per share of the options granted under the stock option plans and assuming no dividends for the nine months ended September 30, 2006 and 2005:

| | 2006 | 2005 |
|----------------------------|-------|-------|
| | ---- | ---- |
| Risk-free interest rates | 4.28% | 4.17% |
| Expected volatility | 30.0% | 54.2% |
| Expected life (in years) | n/a | 5.5 |
| Suboptimal exercise factor | 3 | n/a |
| Exit rate post-vesting | 12.5% | n/a |

The Company calculates the expected volatility for stock-based awards using historical volatility adjusted for periods of excess volatility. The Company estimates the forfeiture rate for stock-based awards based on historical data. Currently, the Company estimates the forfeiture rate to be 13%.

Stock option activity is summarized as follows:

| | Number of Shares | Exercise Price | Weighted Average Exercise Price | Weighted- Average Remaining Contractual Term | Aggreg Intrin Valu 000' |
|-----------------------------------|---------------------|-------------------|--|--|----------------------------------|
| | ----- | ----- | ----- | ----- | ----- |
| Outstanding at December 31, 2005 | 1,142,084 | \$2.81 - \$18.98 | \$13.39 | | |
| Granted | 2,000 | \$19.29 | 19.29 | | |
| Exercised | (20,680) | \$3.04 - \$16.34 | 4.00 | | |
| Cancelled | (4,032) | \$12.60 - \$18.42 | 17.87 | | |
| Forfeited | (37,350) | \$12.60 - \$18.98 | 13.87 | | |
| | ----- | | | | |
| Outstanding at September 30, 2006 | 1,082,022 | \$2.81 - \$19.29 | 13.54 | 7.30 Years | \$-- |
| | ===== | | | | |
| Exercisable at September 30, 2006 | 663,762 | \$2.81 - \$19.29 | 13.10 | 6.87 Years | \$-- |
| | ===== | | | | |

12

The weighted average grant-date fair value of options granted during the nine months ended September 30, 2006 and 2005, respectively, was \$6.55 and \$8.56, respectively. The total intrinsic value of options exercised during the nine months ended September 30, 2006 and 2005 was \$190,000 and \$1.7 million, respectively.

A summary of the status of the nonvested shares as of September 30, 2006 and the changes during the nine months ended September 30, 2006, is presented below:

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| | Number of Shares | Weighted-Average Grant-Date Fair Value |
|---------------------------------|---------------------|--|
| | ----- | ----- |
| Nonvested at January 1, 2006 | 519,710 | \$8.43 |
| Granted | 2,000 | 6.55 |
| Vested | (66,100) | 7.74 |
| Forfeited | (37,350) | 7.48 |
| | ----- | |
| Nonvested at September 30, 2006 | 418,260 | 8.61 |
| | ===== | |

As of September 30, 2006, the future pre-tax expense of nonvested stock options is \$2.5 million to be recognized in the remainder of 2006 through 2010.

As of September 30, 2006, a total of 217,099 shares remained available for grant under the Company's stock option plans.

In the second quarter of 2006, the Company granted 5,000 shares of restricted stock to an employee pursuant to its 2003 Stock Incentive Plan for \$0.01 per share. The restricted stock was subject to continued employment by the employee and vested 1,000 shares on the date of grant and the remaining 4,000 shares were to vest in equal installments on the following four anniversaries of the date of grant. During the third quarter, the employee's employment terminated. A compensation expense for this grant of \$16,000 was recognized based on the estimated fair value of \$16.00 per share on the date of grant.

RECENTLY PROMULGATED ACCOUNTING PRONOUNCEMENTS

In May 2005, the FASB issued SFAS No. 154, "Accounting Changes and Error Corrections" ("SFAS 154"), which replaces Accounting Principles Board Opinion No. 20, "Accounting Changes" and SFAS No. 3, "Reporting Accounting Changes in Interim Financial Statements - An Amendment of APB Opinion No. 28." SFAS 154 provides guidance on the accounting for and reporting of accounting changes and error corrections. It establishes retrospective application, or the latest practicable date, as the required method for reporting a change in accounting principle and the reporting of a correction of an error. SFAS 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. The adoption of this statement did not have a material effect on our financial condition or results of operations.

In June 2005, the EITF issued EITF Issue No. 05-6, "Determining the Amortization Period for Leasehold Improvements Purchased after Lease Inception or Acquired in a Business Combination." This accounting guidance states that leasehold improvements that are placed in service significantly after, and not contemplated at or near, the beginning of the lease term should be amortized over the shorter of the useful life of the assets or a term that includes required lease periods and renewals that are deemed to be reasonably assured at the date the leasehold improvements are purchased. Leasehold improvements acquired in a business combination should be amortized over the shorter of the useful life of the assets or a term that includes required lease periods and renewals that are deemed to be reasonably assured at the date of acquisition. The Company is required to apply EITF Issue No. 05-6 to leasehold improvements that are purchased or acquired in reporting periods beginning after June 29, 2005. The adoption of this issue did not have a material impact on our consolidated statement of net income or consolidated balance sheet in the reporting period in which adopted or for those periods following adoption.

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In October 2005, the FASB issued FASB Staff Position No. 13-1 ("FAS 13-1") "Accounting for Rental Costs Incurred during a Construction Period". FAS 13-1 requires rental costs associated with ground or building operating leases that are incurred during a construction period to be recognized as rental expense. The rental costs must be included in income from operations. FAS 13-1 is effective for the first reporting period beginning after December 15, 2005. The adoption of FAS 13-1 did not have a material effect on our consolidated financial position, results of operations or cash flows.

13

In June 2006, the FASB issued FASB Interpretation No. 48 ("FIN 48") - Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on accounting for derecognition, interest, penalties, accounting in interim periods, disclosure and classification of matters related to uncertainty in income taxes, and transitional requirements upon adoption of FIN 48. FIN 48 is effective for fiscal years beginning after December 15, 2006. Management is currently evaluating the impact of this statement on the Company. Management does not believe that the adoption of FIN 48 will have a material impact on the financial statements of the Company.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements," ("SFAS 157") which addresses how companies should measure fair value when they are required to use a fair value measure for recognition or disclosure purposes under generally accepted accounting principles ("GAAP"). As a result of SFAS 157 there is now a common definition of fair value to be used throughout GAAP. The FASB believes that the new standard will make the measurement of fair value more consistent and comparable and improve disclosures about those measures. SFAS 157 is effective for fiscal years beginning after November 15, 2007. Management is currently evaluating the impact of the statement on the Company. Management does not believe the adoption of SFAS 157 will have a material impact on its financial statements.

In September 2006, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 108, "Considering Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements," ("SAB 108"). SAB 108, which becomes effective beginning on January 1, 2007, provides guidance on the consideration of the effects of prior period misstatements in quantifying current year misstatements for the purpose of a materiality assessment. SAB 108 requires an entity to evaluate the impact of correcting all misstatements, including both the carryover and reversing effects of prior year misstatements, on current year financial statements. If a misstatement is material to the current year financial statements, the prior year financial statements should also be corrected, even though such revision was, and continues to be, immaterial to the prior year financial statements. Correcting prior year financial statements for immaterial errors would not require previously filed reports to be amended. Such correction should be made in the current period filings. Management is currently evaluating the impact of adopting SAB 108. Management does not believe that the adoption of SAB 108 will have a material impact on its financial statements.

14

2. EARNINGS PER SHARE

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The computations of basic and diluted earnings per share for the Company are as follows (in thousands, except per share data):

| | THREE MONTHS ENDED SEPTEMBER 30, | | NINE MONTHS ENDED SEPTEMBER 30, | |
|---|-------------------------------------|----------|------------------------------------|----------|
| | 2006 | 2005 | 2006 | 2005 |
| | (UNAUDITED) | | (UNAUDITED) | |
| Numerator: | | | | |
| Net income from continuing operations | \$ 1,884 | \$ 2,592 | \$ 6,126 | \$ 7,126 |
| Net loss from discontinued operations | (1,332) | (215) | (1,934) | (1,934) |
| | \$ 552 | \$ 2,377 | \$ 4,192 | \$ 5,192 |
| Denominator: | | | | |
| Denominator for basic earnings per share --- weighted-average shares | 11,675 | 11,982 | 11,750 | 11,982 |
| Effect of dilutive securities: Stock options | 126 | 158 | 151 | 151 |
| | 11,801 | 12,140 | 11,901 | 12,133 |
| Earnings per share: | | | | |
| Basic - income from continuing operations | \$ 0.16 | \$ 0.21 | \$ 0.52 | \$ 0.59 |
| Basic - loss from discontinued operations | (0.11) | (0.01) | (0.16) | (0.16) |
| | \$ 0.05 | \$ 0.20 | \$ 0.36 | \$ 0.43 |
| Diluted - income from continuing operations | \$ 0.16 | \$ 0.21 | \$ 0.51 | \$ 0.59 |
| Diluted - loss from discontinued operations | (0.11) | (0.01) | (0.16) | (0.16) |
| | \$ 0.05 | \$ 0.20 | \$ 0.35 | \$ 0.43 |

Options to purchase 252,000 and 0 shares for the three months ended September 30, 2006 and September 30, 2005, respectively, and 173,000 and 127,000 shares for the nine months ended September 30, 2006 and September 30, 2005, respectively, were excluded from the diluted earnings per share calculations for the respective periods because the options' exercise prices were greater than the average market price of the common shares during the periods.

3. PURCHASE OF COMMON STOCK

In September 2001, the Board of Directors ("Board") authorized the Company to purchase, in the open market or in privately negotiated transactions, up to 1,000,000 shares of its common stock. On February 26, 2003, on December 8, 2004 and on August 23, 2005, the Board authorized share repurchase programs of up to 250,000, 500,000 and 500,000 additional shares, respectively, of the Company's outstanding common stock. As of September 30, 2006, there were approximately 150,000 shares remaining that could be purchased under these programs. Since there is no expiration date for these share repurchase programs, additional shares may be purchased from time to time in the open market or private transactions depending on price, availability and the Company's cash position. Shares purchased are held as treasury shares and may be used for such valid

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corporate purposes or retired as the Board considers advisable. During the quarter ended September 30, 2006, the Company purchased 173,734 shares of its common stock on the open market for \$2.3 million. During the nine months ended September 30, 2006, the Company purchased 304,952 shares of its common stock on the open market for \$4.3 million.

15

4. ACQUISITIONS

ACQUISITION OF BUSINESSES

On May 18, 2005, the Company acquired a majority interest in Hamilton Physical Therapy, an operator of three physical and occupational therapy clinics located in central New Jersey ("Hamilton Acquisition"). The Company acquired a 75% interest with existing partners retaining a 25% interest. The Company paid \$5,425,000, consisting of a three-year note payable in the amount of \$500,000 and cash of \$4,925,000. In addition, the Company incurred \$75,000 of capitalized acquisition costs. The purchase agreement also provides for possible contingent consideration of up to \$650,000 based on the achievement of a certain designated level of operating results within a three-year period following the acquisition. Any contingent payment made will increase goodwill. In July 2006, the Company paid additional consideration of \$90,000 which increased goodwill.

On December 19, 2005, the Company acquired a majority interest in Excel Physical Therapy, an operator of two physical therapy clinics located near Anchorage, Alaska ("Excel Acquisition"). The Company acquired a 65% interest with existing partners retaining a 35% interest. The Company paid \$1,600,000, consisting of a three-year note payable in the amount of \$309,710 and cash of \$1,290,000. In addition, the Company incurred \$84,000 of capitalized acquisition costs. The purchase agreement also provides for possible contingent consideration of up to \$325,000 based on the achievement of a certain designated level of operating results within a three-year period following the acquisition. Any contingent payment made will increase goodwill.

The acquisitions resulted in approximately \$7.0 million of goodwill (inclusive of the additional consideration paid in July 2006) which is deductible for tax purposes. Other assets related to the acquisitions included accounts receivable valued at \$214,000, furniture and equipment valued at \$235,000 and non-competition agreements valued at \$171,000 which is being amortized over five years (of which approximately \$41,000 had been amortized at September 30, 2006). The Company also assumed certain employee benefits of approximately \$287,000 and recorded minority interests in subsidiary limited partnerships of approximately \$73,000.

The Company is permitted to make, and has occasionally made, changes to preliminary purchase price allocations during the first year after completing the acquisitions.

Unaudited proforma consolidated financial information for these acquisitions has not been included as the results were not material to current operations.

ACQUISITIONS OF MINORITY INTERESTS

During the second quarter of 2006, the Company purchased the 35% minority interest in a limited partnership for \$298,000 and during the first quarter of 2006, the Company purchased the 35% minority interest in a limited partnership for \$800,000.

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During 2005, the Company purchased a 15% minority interest from a limited partner who owned a 20.5% minority interest in a limited partnership for \$774,000. The limited partner retained a 5.5% minority interest. Also, during 2005, the Company purchased the 35% minority interest in a limited partnership for \$193,000, the 20% minority interest in another limited partnership for \$54,000 and the 35% minority interest in another limited partnership for \$463,000.

On June 1, 2002, the Company purchased the 35% minority interest in a limited partnership for \$220,000. Additional consideration may be paid in the future based upon clinic performance. Based on the clinic's performance, the Company paid additional consideration of \$31,000, \$41,000, \$32,360 and \$18,000 in August 2003, 2004, 2005 and 2006, respectively. In July 2002, the Company sold half of the purchased interest to another therapist for \$220,000 in a note payable from future profits of the partnership. The Company discounted the note receivable by 50% and is recognizing gain on the sale as payments are made.

For all minority interest purchases noted above, the Company paid or has agreed to pay to the minority limited partner any undistributed earnings earned through an agreed date prior to the purchase date.

The Company's minority interest purchases were accounted for as purchases and accordingly, the results of operations of the acquired minority interest percentage are included in the accompanying financial statements from the dates of purchase. In addition, the Company is permitted to make, and has occasionally made, changes to preliminary purchase price allocations during the first year after completing the purchase.

16

The changes in the carrying amount of goodwill consisted of the following (in thousands):

| | NINE MONTHS ENDED SEPTEMBER 30, 2006 ----- |
|-------------------------------------|--|
| Beginning balance | \$ 14,339 |
| Goodwill acquired during the period | 1,243 |
| Goodwill written off | (192) |
| Adjustment to purchase price | 54 |
| | ----- |
| Ending balance | \$ 15,444 ===== |

In connection with the closure of facilities, the Company wrote-off \$192,000 of goodwill during the nine months ended September 30, 2006, which is included in the statement of income for such period in the line item - loss from discontinued operations.

5. CLOSURE COSTS AND DISCONTINUED OPERATIONS

After a thorough review of the Company's clinics, management decided to close 28 unprofitable clinics in the third quarter of 2006. Previously, during the second quarter of 2006, three clinics were closed. The operating results of these 31 locations have been reported as discontinued operations for all periods

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presented as required by SFAS 144. The following are the net revenues and pre-tax losses reported for these locations (in thousands):

| | THREE MONTHS ENDED SEPTEMBER 30, | | NINE MONTHS ENDED SEPTEMBER 30, | |
|--------------|-------------------------------------|----------|------------------------------------|----------|
| | 2006 | 2005 | 2006 | 2005 |
| Net revenues | \$ 580 | \$1,256 | \$ 2,748 | \$4,481 |
| Pre-tax loss | \$(2,105) | \$ (342) | \$(3,056) | \$ (308) |

The pre-tax loss for the quarter and nine months ended September 30, 2006 included \$1.7 million and \$1.9 million in costs associated with the closure of these facilities. The \$1.7 million in closure costs for the quarter include \$1.1 million for lease commitments, \$0.4 million for write-off of leasehold improvements and other assets, \$0.1 million for write-off of goodwill and \$0.1 million for severance. The \$1.9 million in closure costs for the nine months include \$1.2 million for lease commitments, \$0.4 million for write-off of leasehold improvements and other assets, \$0.2 million for write-off of goodwill and \$0.1 million for severance.

In addition, during 2005, management closed nine clinics, of which eight were closed in the fourth quarter of 2005. The operating results of these nine locations were not material to the operations of the Company and therefore the operating results of these clinics were not reclassified and reported as discontinued operations.

The accrual balance, which consisted of lease commitments for the closed clinics at December 31, 2005, and the accrual balance and activity for the nine months ended September 30, 2006 are as follows (in thousands):

| TYPE OF COST | DEC 31, 2005 BALANCE | ADDITIONS | ACTIVITY | SEPTEMBER 30, 2006 BALANCE |
|------------------------|----------------------------|-----------|----------|----------------------------------|
| Lease commitments | \$278 | \$1,243 | \$(351) | \$1,170 |
| Leasehold improvements | -- | 366 | (366) | -- |
| Goodwill | -- | 192 | (192) | -- |
| Severance | -- | 80 | (80) | -- |
| | ----- | ----- | ----- | ----- |
| | \$278 | \$1,881 | \$(989) | \$1,170 |
| | ===== | ===== | ===== | ===== |

Lease commitments represent the future payments remaining under lease agreements adjusted for estimated early settlements. At September 30, 2006, \$244,000 of the accrual balance was classified as long-term and is included in the balance sheet line item - Other Long-Term Liabilities.

The cash flow impact of these 31 clinics is deemed immaterial for the

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consolidated statements of cash flows.

6. NOTES PAYABLE

Notes payable as of September 30, 2006 and December 31, 2005 consist of the following (in thousands):

| | SEPTEMBER 30, 2006 ----- | DECEMBER 2005 ----- |
|--|--------------------------------|---------------------------|
| Promissory note payable in quarterly principal installments of \$41,667 plus accrued interest through May 18, 2008, interest accrues at 6% per annum | \$ 292 | \$ 417 |
| Promissory note payable in quarterly principal installments of \$25,809 plus accrued interest through December 19, 2008, interest accrues at 5.75% per annum | 232 | 310 |
| | ----- | ----- |
| | 524 | 727 |
| Less current portion | (244) | (244) |
| | ----- | ----- |
| | \$ 280 | \$ 483 |
| | ===== | ===== |

In connection with the Hamilton Acquisition, the Company incurred a note payable in the amount of \$500,000, payable in equal quarterly principal installments of \$41,667 beginning September 1, 2005 plus any accrued and unpaid interest. Interest accrues at a fixed rate of 6% per annum. All outstanding principal and any accrued and unpaid interest then outstanding is due and payable on May 18, 2008.

In connection with the Excel Acquisition, the Company incurred a note payable in the amount of \$309,710, payable in equal quarterly principal installments of \$25,809 beginning April 1, 2006 plus any accrued and unpaid interest. Interest accrues at a fixed rate of 5.75% per annum. All outstanding principal and any accrued and unpaid interest then outstanding is due and payable on December 19, 2008.

Effective September 30, 2005, the Company entered into an unsecured Credit Agreement ("Credit Agreement"). The Credit Agreement, which matures on September 30, 2007, allows the Company to borrow funds not to exceed at any one time an outstanding balance of \$5,000,000 ("Commitment"). The outstanding balance bears interest, at the Company's option, at a rate per annum equal to either the prime rate, as defined in the agreement, or the adjusted LIBOR rate, as defined in the agreement, plus three-quarters of one percent. The Company is required to pay a commitment fee, which is paid quarterly in arrears, of 0.20% per annum on the daily average difference between the Commitment and the outstanding balance. As of the date of this report, there are no funds outstanding under this credit agreement.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

EXECUTIVE SUMMARY

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OUR BUSINESS

We operate outpatient physical and occupational therapy clinics that provide preventive, curative and post-operative care for a variety of orthopedic-related disorders and sports-related injuries, treatment for neurologically-related injuries and rehabilitation of injured workers. At September 30, 2006, we operated 282 outpatient physical and occupational therapy clinics in 40 states. The average age of our clinics at September 30, 2006 was 5.2 years. We have developed 271 of the clinics and acquired 11. To date, we have sold six clinics, closed 74 facilities and consolidated four clinics with other existing clinics. During the first nine months of 2006, we added 27 new clinics and closed 31 unprofitable clinics, including 28 in the third quarter. Refer to the discussion of "Discontinued Operations" below.

In addition to our owned clinics, we also manage physical therapy facilities for third parties, primarily physicians, with four third-party facilities under management as of September 30, 2006.

SELECTED OPERATING AND FINANCIAL DATA

During the nine months ended September 30, 2006, we closed 31 unprofitable clinics of which 28 were closed in the third quarter. In accordance with current accounting literature, the results of operations and closure costs for these 31 clinics are presented as discontinued operations for all periods presented, net of the tax benefit. The following table and discussion relates to continuing operations unless otherwise noted. Mature Clinics in the following discussion relates to clinics opened or acquired before October 1, 2005 and not closed in 2006.

The following table presents selected operating and financial data that we believe are key indicators of our operating performance.

| | FOR THE THREE MONTHS ENDED SEPTEMBER 30, | | FOR THE NINE MONTHS ENDED SEPTEMBER 30, | |
|--|---|----------|--|----------|
| | 2006 | 2005 | 2006 | 2005 |
| Number of clinics | 282 | 251 | 282 | 251 |
| Working days | 63 | 64 | 191 | 192 |
| Average visits per day per clinic | 19.5 | 21.1 | 20.1 | 20.6 |
| Total patient visits | 341,000 | 335,000 | 1,031,000 | 957,000 |
| Net patient revenue per visit | \$ 96.40 | \$ 96.76 | \$ 96.93 | \$ 96.70 |
| Statements of operations per visit: | | | | |
| Net revenues | \$ 97.33 | \$ 98.34 | \$ 98.38 | \$ 98.33 |
| Salaries and related costs | (51.37) | (49.89) | (51.34) | (49.14) |
| Rent, clinic supplies, contract labor and other | (20.39) | (19.14) | (20.05) | (19.32) |
| Provision for doubtful accounts | (1.74) | (1.07) | (1.52) | (1.00) |
| | ----- | ----- | ----- | ----- |
| Contribution from clinics | 23.83 | 28.24 | 25.47 | 28.87 |
| Corporate office costs | (12.13) | (12.17) | (12.74) | (12.82) |
| | ----- | ----- | ----- | ----- |
| Operating income from continuing operations | \$ 11.70 | \$ 16.07 | \$ 12.73 | \$ 16.05 |
| | ===== | ===== | ===== | ===== |

RESULTS OF OPERATIONS

THREE MONTHS ENDED SEPTEMBER 30, 2006 COMPARED TO THE THREE MONTHS ENDED

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SEPTEMBER 30, 2005

- Net revenues increased to \$33.2 million for the three months ended September 30, 2006 ("2006 Third Quarter") from \$33.0 million for the three months ended September 30, 2005 ("2005 Third Quarter") due to a 1.9% increase in patient visits from 335,000 to 341,000 which was partially offset by a \$0.36 decrease from \$96.76 to \$96.40 in net patient revenue per visit. The 2006 Third Quarter included 63 working days versus 64 for the 2005 Third Quarter. The adjusted net revenues and visits for the 2005 Third Quarter on a 63 working day basis is \$32.4 million and 329,000, respectively. On an adjusted working days basis, net revenues increased 2.4%.

19

- Net income (inclusive of discontinued operations) was \$0.05 per diluted share for the 2006 Third Quarter as compared to \$0.20 for the 2005 Third Quarter. Net income (inclusive of discontinued operations) for the 2006 Third Quarter was \$0.6 million versus \$2.4 million for the same period last year. The 2006 Third Quarter includes a loss from discontinued operations of \$1.3 million, or \$0.11 per diluted share versus \$0.2 million, or \$0.01 per diluted share for the 2005 Third Quarter. Total diluted shares were 11.8 million for the 2006 Third Quarter and 12.1 million for the 2005 Third Quarter.
- During the 2006 Third Quarter, the Company closed 28 clinics incurring a \$1.7 million pre-tax charge. The net operating loss for those clinics and three closed earlier in the year was \$426,000 pre-tax.

NET PATIENT REVENUES

- Net patient revenues increased to \$32.9 million for the 2006 Third Quarter from \$32.4 million for the 2005 Third Quarter, an increase of \$0.5 million, or 1.5%, due to a 1.9% increase in patient visits to 341,000 which was offset partially by a \$0.36 decrease in net patient revenues per visit to \$96.40 from 96.76. On an adjusted working days basis (63 working days), net patient revenues for the 2005 Third Quarter was \$31.9 million. On an adjusted working days basis, the 2006 Third Quarter net patient revenues increased 3.1% as compared to the 2005 Third Quarter.
- Total patient visits increased 6,000 or 1.9%, to 341,000 for the 2006 Third Quarter from 335,000 for the 2005 Third Quarter. The growth in visits was attributable to an increase of approximately 24,000 visits in clinics opened or acquired between October 1, 2005 and September 30, 2006 (the "New Clinics") offset by a decrease of 18,000 for Mature Clinics.
- Net patient revenues from New Clinics increased approximately \$2.3 million of which \$277,000 related to the two clinics acquired in December 2005. The offsetting decrease of \$1.8 million in net patient revenues was from Mature Clinics. Of the \$1.8 million decrease, a \$0.4 million increase related to clinics opened or acquired between January 1, 2004 and September 30, 2005 (excluding those clinics closed in 2006) and a \$2.2 million decrease related to clinics opened prior to January 1, 2004 (excluding those clinics closed in 2006).

Net patient revenues are based on established billing rates less allowances and discounts for patients covered by contractual programs and workers'

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compensation. Net patient revenues reflect contractual and other adjustments relating to patient discounts from certain payors. Payments received under these programs are based on predetermined rates and are generally less than the established billing rates of the clinics.

CLINIC OPERATING COSTS

Clinic operating costs as a percent of net revenues were 75.5% for the 2006 Third Quarter and 71.3% for the 2005 Third Quarter.

CLINIC OPERATING COSTS - SALARIES AND RELATED COSTS

Salaries and related costs increased to \$17.5 million for the 2006 Third Quarter from \$16.7 million for the 2005 Third Quarter, an increase of \$0.8 million, or 4.9%. Of the \$0.8 million increase, a \$1.4 million increase was incurred at the New Clinics which was offset by a decrease of \$0.6 million at the Mature Clinics. Salaries and related costs as a percent of net revenues increased to 52.8% for the 2006 Third Quarter compared to 50.7% for the 2005 Third Quarter.

CLINIC OPERATING COSTS - RENT, CLINIC SUPPLIES, CONTRACT LABOR AND OTHER

Rent, clinic supplies, contract labor and other increased to \$7.0 million for the 2006 Third Quarter from \$6.4 million for the 2005 Third Quarter, an increase of \$0.6 million, or 8.5%. Approximately \$0.8 million was incurred at the New Clinics and a decrease of \$0.2 million was achieved at the Mature Clinics. Rent, clinic supplies, contract labor and other as a percent of net revenues was 21.0% for the 2006 Third Quarter and 19.5% for the 2005 Third Quarter.

20

CLINIC OPERATING COSTS - PROVISION FOR DOUBTFUL ACCOUNTS

The provision for doubtful accounts increased to \$0.6 million for the 2006 Third Quarter from \$0.4 million for the 2005 Third Quarter, an increase of \$0.2 million or 65.8%. The provision for doubtful accounts as a percent of net patient revenues was 1.8% for the 2006 Third Quarter and 1.1% for the 2005 Third Quarter. Our allowance for bad debts as a percent of total patient accounts receivable was 6.8% at September 30, 2006, as compared to 7.6% at December 31, 2005. Our percentage of gross receivables outstanding 120 days or longer decreased from 26.7% of total outstanding receivables at December 31, 2005 to 25.9% at September 30, 2006.

CORPORATE OFFICE COSTS

Corporate office costs, consisting primarily of salaries and benefits of corporate office personnel, rent, insurance costs, depreciation and amortization, travel, legal, professional, and recruiting fees, were essentially flat for the two periods at \$4.1 million or 12.5% of net revenue. Effective January 1, 2006, the Company adopted Statement No. 123R, Share-Based Payment (SFAS 123R), which requires companies to measure and recognize compensation expense for all stock-based payments at fair value. Prior periods were not restated to reflect the impact of adopting the new standard. The 2006 Third Quarter corporate office costs include \$273,000 of equity compensation for stock options. After adjusting for stock-based compensation expense, corporate office costs would have been 11.6% of net revenue for the 2006 Third Quarter.

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MINORITY INTERESTS IN EARNINGS OF SUBSIDIARY LIMITED PARTNERSHIPS

Minority interests in earnings of subsidiary limited partnerships decreased \$0.2 million to \$1.0 million for the 2006 Third Quarter from \$1.2 million for the 2005 Third Quarter. Minority interest as a percentage of operating income before corporate office costs remained relatively flat between the two periods.

PROVISION FOR INCOME TAXES

The provision for income taxes decreased to \$1.2 million for the 2006 Third Quarter from \$1.7 million for the 2005 Third Quarter, a decrease of approximately \$0.5 million, or 30.4% as a result of lower pre-tax income. During the 2006 Third Quarter, we accrued state and federal income taxes at an effective tax rate of 38.2% versus 39.2% for the 2005 Third Quarter.

LOSS FROM DISCONTINUED OPERATIONS

During the 2006 Third Quarter, the Company closed 28 clinics and incurred a loss from discontinued operations of \$1.3 million net of tax benefit. The loss includes a charge of \$1.7 million related to clinic closure costs and \$0.4 million for operating losses incurred at these 28 clinics and for three other clinics closed earlier in 2006, net of a tax benefit of \$0.8 million. Clinic closure costs include \$1.1 million for lease commitments, \$0.4 million for write-off of leasehold improvements and other assets, \$0.1 million for write-off of goodwill and \$0.1 million for severance. The 2005 Third Quarter includes a loss from discontinued operations of \$0.2 million net of tax benefit related to the operating losses of these 31 clinics.

NINE MONTHS ENDED SEPTEMBER 30, 2006 COMPARED TO THE NINE MONTHS ENDED SEPTEMBER 30, 2005

- Net revenues rose 7.7% to \$101.4 million for the nine months ended September 30, 2006 ("2006 Nine Months") from \$94.1 million for the nine months ended September 30, 2005 ("2005 Nine Months") due to an increase in patient visits from 957,000 to 1,031,000 combined with a \$0.23 increase from \$96.70 to \$96.93 in net patient revenue per visit. The 2006 Nine Months included 191 working days versus 192 for the 2005 Nine Months. The adjusted net revenue and visits for the 2005 Nine Months on an 191 working day basis is \$93.7 million and 952,000, respectively. On an adjusted working day basis, net revenues increased 8.3%.

21

- Net income (inclusive of discontinued operations) was \$0.35 per diluted share for the 2006 Nine Months as compared to \$0.59 for the 2005 Nine Months. Net income (inclusive of discontinued operations) for the 2006 Nine Months was \$4.2 million versus \$7.2 million for the same period last year. The 2006 Nine Months includes a loss from discontinued operations of \$1.9 million, or \$0.16 per diluted share versus \$0.2 million, or \$0.02 per diluted share for the 2005 Nine Months. Total diluted shares were 11.9 million for the 2006 Nine Months and 12.1 million for the 2005 Nine Months.
- During the 2006 Nine Months, the Company closed 31 clinics incurring a \$1.9 million pre-tax charge. The net operating loss for those clinics was \$1.2 million pre-tax.

NET PATIENT REVENUES

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- Net patient revenues increased to \$99.9 million for the 2006 Nine Months from \$92.6 million for the 2005 Nine Months, an increase of \$7.3 million, or 7.9%, due to an 7.7% increase in patient visits to 1,031,000 and a \$0.23 increase in net patient revenues per visit to \$96.93 from \$96.70. On an adjusted working days basis (191 working days), net patient revenues for the 2005 Nine Months was \$92.1 million. On an adjusted working days basis, the 2006 Nine Months net patient revenues increased 8.5% as compared to the 2005 Nine Months.
- Total patient visits increased 74,000 or 7.7%, to 1,031,000 for the 2006 Nine Months from 957,000 for the 2005 Nine Months. The growth in visits was attributable to an increase of approximately 54,000 visits or 5.6% in New Clinics together with an increase of 20,000 visits or 2.1% in Mature Clinics.
- Net patient revenues from New Clinics accounted for approximately 75.0% of the total increase, or approximately \$5.5 million, of which \$1.1 million related to the two clinics acquired in December 2005. The remaining increase of \$1.8 million in net patient revenues was from Mature Clinics. Of this \$1.8 million increase, a \$4.1 million increase related to clinics opened between January 1, 2004 and June 30, 2005 (excluding those clinics closed in 2006), a \$2.0 million increase related to three clinics acquired in May 2005 and a \$4.3 million decrease related to clinics opened prior to January 1, 2004 (excluding those clinics closed in 2006).

CLINIC OPERATING COSTS

Clinic operating costs as a percent of net revenues were 74.1% for the 2006 Nine Months and 70.6% for the 2005 Nine Months.

CLINIC OPERATING COSTS - SALARIES AND RELATED COSTS

Salaries and related costs increased to \$52.9 million for the 2006 Nine Months from \$47.0 million for the 2005 Nine Months, an increase of \$5.9 million, or 12.5%. Of the \$5.9 million increase, \$3.2 million was incurred at the New Clinics and \$2.7 million at the Mature Clinics due to rising salary costs. Salaries and related costs as a percent of net revenues increased to 52.2% for the 2006 Nine Months compared to 50.0% for the 2005 Nine Months. Significant demand for physical therapists coupled with a limited supply of licensed clinicians has resulted in an increase in salary costs.

CLINIC OPERATING COSTS - RENT, CLINIC SUPPLIES, CONTRACT LABOR AND OTHER

Rent, clinic supplies, contract labor and other increased to \$20.7 million for the 2006 Nine Months from \$18.5 million for the 2005 Nine Months, an increase of \$2.2 million, or 11.7%. Approximately \$2.1 million was incurred at the New Clinics and \$0.1 million was incurred at the Mature Clinics. Rent, clinic supplies, contract labor and other as a percent of net revenues was 20.4% for the 2006 Nine Months compared to 19.6% for the 2005 Nine Months.

CLINIC OPERATING COSTS - PROVISION FOR DOUBTFUL ACCOUNTS

The provision for doubtful accounts increased to \$1.6 million for the 2006 Nine Months from \$1.0 million for the 2005 Nine Months, an increase of \$0.6 million or 63.3%. The provision for doubtful accounts as a percent of net patient revenues was 1.6% for the 2006 Nine Months and 1.0% for the 2005 Nine Months. Our allowance for bad debts as a percent of total patient accounts receivable was 6.8% at September 30,

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2006, as compared to 7.6% at December 31, 2005. Our percentage of gross receivables outstanding 120 days or longer was reduced from 26.7% of total outstanding receivables at December 31, 2005 to 25.9% at September 30, 2006.

22

CORPORATE OFFICE COSTS

Corporate office costs, consisting primarily of salaries and benefits of corporate office personnel, rent, insurance costs, depreciation and amortization, travel, legal, professional, and recruiting fees, increased to \$13.1 million for the 2006 Nine Months from \$12.3 million for the 2005 Nine Months, an increase of \$0.8 million, or 7.1%. Corporate office costs increased primarily as a result of a non-cash charge of \$0.7 million related to stock-based compensation expense. Effective January 1, 2006, the Company adopted Statement No. 123R, Share-Based Payment (SFAS 123R), which requires companies to measure and recognize compensation expense for all stock-based payments at fair value. Prior periods were not restated to reflect the impact of adopting the new standard. Corporate office costs as a percent of revenues remained at 13.0% for the 2006 Nine Months and 2005 Nine Months. After adjusting for stock-based compensation expense, corporate office costs would have been 12.2% of revenues for the 2006 Nine Months.

MINORITY INTERESTS IN EARNINGS OF SUBSIDIARY LIMITED PARTNERSHIPS

Minority interests in earnings of subsidiary limited partnerships decreased \$0.2 million to \$3.4 million for the 2006 Nine Months from \$3.6 million for the 2005 Nine Months. Minority interest as a percentage of operating income before corporate office costs remained relatively consistent between the 2006 Nine Months and the 2005 Nine Months.

PROVISION FOR INCOME TAXES

The provision for income taxes decreased to \$3.8 million for the 2006 Nine Months from \$4.6 million for the 2005 Nine Months, a decrease of approximately \$0.8 million, or 17.2% as a result of lower pre-tax income. During the 2006 Nine Months, we accrued state and federal income taxes at an effective tax rate of 38.3% versus 38.4% for the 2005 Nine Months.

LOSS FROM DISCONTINUED OPERATIONS

During the 2006 Nine Months, the Company closed 31 clinics and incurred a loss from discontinued operations of \$1.9 million net of tax benefit. The loss includes a charge of \$1.9 million related to clinic closure costs and \$1.2 million for operating losses incurred at these clinics, net of a tax benefit of \$1.1 million. Clinic closure costs include \$1.2 million for lease commitments, \$0.4 million for write-off of leasehold improvements and other assets, \$0.2 million for write-off of goodwill and \$0.1 million for severance. The 2005 Nine Months includes a loss from discontinued operations of \$0.2 million net of tax benefit related to the operating losses of these 31 clinics.

LIQUIDITY AND CAPITAL RESOURCES

We believe that our business is generating enough cash flow from operating activities to allow us to meet our normal short-term and long-term cash requirements. At September 30, 2006, we had \$15.9 million in cash and cash equivalents and marketable securities - available for sale ("Cash Equivalents Available") compared to \$15.0 million at December 31, 2005. Although the

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start-up costs associated with opening new clinics, and our planned capital expenditures are significant, we believe that our Cash Equivalents Available are sufficient to fund the working capital needs of our operating subsidiaries, payment of clinic closure costs accrued, future clinic development and investments through at least September 2007. Included in cash and cash equivalents at September 30, 2006 were \$4.3 million in a money market fund and \$7.0 million in investments which include short-term high-grade commercial paper (credit rating of A1/P1 or better), municipal obligations and government sponsored enterprise investments.

Cash Equivalents Available increased \$0.9 million from December 31, 2005 to September 30, 2006 due primarily to cash provided by operating activities of \$13.9 million, offset by \$3.9 million used for the purchase of fixed assets, \$4.3 million used for the repurchase of the Company's common stock, \$3.5 million used for distributions to minority investors in subsidiary limited partnerships and \$1.2 million used for the purchase of minority interests.

At September 30, 2006, we had \$0.9 million in accrued expenses related to lease commitments for closed clinics. This amount will be paid over the next twelve months.

Effective September 30, 2005, the Company entered into an unsecured Credit Agreement. The Credit Agreement, which matures on September 30, 2007, allows the Company to borrow funds not to exceed at any one time an outstanding principal balance of \$5,000,000 ("Commitment"). The outstanding balance bears interest, at the Company's option, at a rate per annum equal to either the prime rate, as defined in the agreement, or the adjusted LIBOR rate, as defined in the agreement, plus three-quarters of one percent. The Company is required to pay a commitment fee, which is paid quarterly in arrears, of 0.20% per annum on the daily average difference between the Commitment and the outstanding balance. As of the date of this report, there were no funds outstanding under the Credit Agreement.

23

Historically, we have generated sufficient cash from operations to fund our development activities and cover operational needs. We generally develop new clinics rather than acquire them, which requires less capital. We plan to continue developing new clinics and make additional acquisitions in select markets. We have from time to time purchased the minority interests of limited partners in our clinic partnerships. We may purchase additional minority interests in the future. Generally, any acquisition or purchase of minority interests is expected to be accomplished using a combination of cash, notes or common stock. We believe that existing funds and the availability of funds under the Credit Agreement, supplemented by cash flows from existing operations, will be sufficient to meet our current operating needs, development plans and any purchases of minority interests through at least September 2007.

In conjunction with the Hamilton Acquisition, we entered into a note payable with the sellers in the amount of \$500,000 payable in equal quarterly principal installments of \$41,667, beginning September 1, 2005, plus any accrued and unpaid interest. Interest accrues at a fixed rate of 6% per annum. All outstanding principal and any accrued and unpaid interest then outstanding is due and payable on the third anniversary of the note, May 18, 2008. The purchase agreement also provides for possible contingent consideration of up to \$650,000 based on the achievement of a certain designated level of operating results within a three-year period following the acquisition. In addition, we entered into a 5-year lease for each of the three facilities. In July 2006, we paid \$90,000 additional consideration related to this acquisition upon achievement of

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the predefined operating results for the first year and such amount was added to goodwill.

In conjunction with the Excel Acquisition, we entered into a note payable with the sellers in the amount of \$309,710 payable in equal quarterly principal installments of \$25,809, beginning April 1, 2006, plus any accrued and unpaid interest. Interest accrues at a fixed rate of 5.75% per annum. All outstanding principal and any accrued and unpaid interest then outstanding is due and payable on the third anniversary of the note, December 19, 2008. The purchase agreement also provides for possible contingent consideration of up to \$325,000 based on the achievement of a certain designated level of operating results within a three-year period following the acquisition. In addition, we entered into a 5-year lease for one of the facilities and assumed a lease expiring September 30, 2009 on the other facility.

In September 2001, the Board of Directors ("Board") authorized the Company to purchase, in the open market or in privately negotiated transactions, up to 1,000,000 shares of its common stock. On February 26, 2003, on December 8, 2004 and on August 23, 2005, the Board authorized share repurchase programs of up to 250,000, 500,000 and 500,000 additional shares, respectively, of the Company's outstanding common stock. As of September 30, 2006, there were approximately 150,000 shares remaining that could be purchased under these programs. Since there is no expiration date for these share repurchase programs, additional shares may be purchased from time to time in the open market or private transactions depending on price, availability and the Company's cash position. Shares purchased are held as treasury shares and may be used for such valid corporate purposes or retired as the Board considers advisable. During the quarter ended September 30, 2006, the Company purchased 173,734 shares of its common stock on the open market for \$2.3 million. During the nine months ended September 30, 2006, the Company purchased 304,952 shares of its common stock on the open market for \$4.3 million.

FACTORS AFFECTING FUTURE RESULTS

Clinic Development

As of September 30, 2006, we had 282 clinics in operation, 27 of which were opened in the first nine months of 2006. We expect to incur initial operating losses from new clinics opened in 2006. Generally, we experience losses during the initial period of a new clinic's operation. Operating margins for newly opened clinics tend to be lower than more seasoned clinics because of start-up costs and lower patient visits and revenues. Patient visits and revenues gradually increase in the first year of operation, as patients and referral sources become aware of the new clinic. Revenues typically continue to increase during the two years following the first anniversary of a clinic opening. Based on the historical performance of our newer clinics, generally the clinics opened in 2006 would favorably impact our results of operations beginning in 2007.

Medicare Reimbursement Changes

In November 2006, The Centers for Medicare and Medicaid Services (CMS) released the final rule regarding Revisions to Payment Policies Under the Physician Fee Schedule for calendar year 2007. The rule is projected to result in a 10% reduction in reimbursement for outpatient physical and occupational therapy provided to Medicare and Medicaid patients. The rule also provides for a \$1,780 therapy reimbursement cap per Medicare or Medicaid patient for 2007 with no exception process. The fee schedule will be published in the December 1, 2006 Federal Register and will take effect January 1, 2007.

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Through the first three quarters of 2006, Medicare and Medicaid reimbursement accounted for 19% of the Company's billed services or approximately \$19.0 million of net patient revenue from continuing operations. Using that interim figure, then on an annualized basis a corresponding 10% reduction to the Company in Medicare and Medicaid payments could result in a more than \$2.5 million reduction in revenue unless Congress were to change the fee schedule and exception process or unless the Company were to be successful in offsetting the Medicare and Medicaid reduction through expansion of its business with other reimbursement sources.

FORWARD LOOKING STATEMENTS

We make statements in this report that are considered to be forward-looking statements within the meaning under Section 21E of the Securities Exchange Act of 1934. These statements contain forward-looking information relating to the financial condition, results of operations, plans, objectives, future performance and business of our Company. These statements (often using words such as "believes", "expects", "intends", "plans", "appear", "should" and similar words) involve risks and uncertainties that could cause actual results to differ materially from those we project. Included among such statements are those relating to opening new clinics, availability of personnel and the reimbursement environment. The forward-looking statements are based on our current views and assumptions and actual results could differ materially from those anticipated in such forward-looking statements as a result of certain risks, uncertainties, and factors, which include, but are not limited to:

- revenue and earnings expectations;
- general economic, business, and regulatory conditions including federal and state regulations;
- availability and cost of qualified physical and occupational therapists;
- salary costs and personnel productivity;
- failure of our clinics to maintain their Medicare certification status or changes in Medicare guidelines;
- competitive and/or economic conditions in our markets which may require us to close certain clinics and thereby incur closure costs and losses including the possible write-off or write-down of goodwill;
- changes in reimbursement rates or payment methods from third party payors including governmental agencies and deductibles and co-pays owed by patients;
- maintaining adequate internal controls;
- availability, terms, and use of capital;
- future acquisitions; and
- weather and other seasonal factors.

Many factors are beyond our control.

Given these uncertainties, you should not place undue reliance on our forward-looking statements. Please see the other sections of this report and our other periodic reports filed with the Securities and Exchange Commission (the "SEC") for more information on these factors. Our forward-looking statements

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represent our estimates and assumptions only as of the date of this report. Except as required by law, we are under no obligation to update any forward-looking statement, regardless of the reason the statement is no longer accurate.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

We do not maintain any derivative instruments, interest rate swap arrangements, hedging contracts, futures contracts or the like. We have no material amount of debt.

ITEM 4. CONTROLS AND PROCEDURES.

(a) Evaluation of Disclosure Controls and Procedures

As of the last day of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our principal executive officer and principal financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based on this evaluation, our principal executive officer and principal financial officer concluded that our disclosure controls and procedures are effective in ensuring that information required to be disclosed in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and that such information is accumulated and communicated to our management, including our principal executive officer and principal financial officer, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

25

(b) Changes in Internal Control

There have been no changes in our internal control over financial reporting during our last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II - OTHER INFORMATION

ITEM 1A. RISK FACTORS.

The risk factor presented below updates and replaces a risk factor disclosed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2005, and should be considered in addition to the risk factors disclosed in that Annual Report. There have been no other material changes to the Company's risk factors as set forth in "Item 1A. Risk Factors," in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2005.

WE DEPEND UPON REIMBURSEMENT BY THIRD-PARTY PAYORS.

Substantially all of our revenues are derived from private and governmental third-party payors. In 2005, approximately 78% of our revenues were derived from managed care plans, commercial health insurers, workers' compensation payors, and other private pay revenue sources and approximately 22% of our revenues were derived from Medicare and Medicaid. Initiatives undertaken by industry and government to contain healthcare costs affect the profitability of our clinics. These payors attempt to control healthcare costs by contracting with healthcare providers to obtain services on a discounted basis. We believe that this trend will continue and may limit reimbursements for healthcare services. If insurers

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or managed care companies from whom we receive substantial payments were to reduce the amounts they pay for services, our profit margins may decline, or we may lose patients if we choose not to renew our contracts with these insurers at lower rates. In addition, in certain geographical areas, our clinics must be approved as providers by key health maintenance organizations and preferred provider plans. Failure to obtain or maintain these approvals would adversely affect financial results.

Reimbursement rates for outpatient therapy services provided to Medicare beneficiaries are established pursuant to a fee schedule published by the Department of Health and Human Services ("HHS"). Under the Balanced Budget Act of 1997, the total amount paid by Medicare in any one year for outpatient physical therapy or occupational therapy to any one patient was initially limited to \$1,500, subject to annual adjustment (the "Medicare Limit"). For purposes of the Medicare Limit, the aggregate charges for outpatient physical therapy and speech language pathology incurred by one beneficiary cannot exceed the Medicare Limit. After a three-year moratorium, the Medicare Limit on therapy services was initially implemented for services rendered on or after September 1, 2003. The Medicare Limit for fiscal year 2003 was adjusted up to \$1,590 (the "Adjusted Medicare Limit"). Effective December 8, 2003, a second moratorium was placed on the Adjusted Medicare Limit for the remainder of 2003 and for years 2004 and 2005.

Under the Medicare Prescription Drug, Improvement and Modernization Act of 2003, the Adjusted Medicare Limit was reinstated effective as of January 1, 2006. Outpatient therapy services rendered to Medicare beneficiaries by the Company's therapists will be subject to the cap, except to the extent these services are rendered pursuant to certain management and professional services agreements with inpatient facilities, in which case the caps would not apply. The Medicare Limit for 2006 is \$1,740 subject to an exception policy created by CMS, as more fully defined in the February 15, 2006 Medicare Fact Sheet. In summary, the exception process allows for automatic and manual exceptions to the Medicare Cap for medically necessary services. The exception process specified diagnosis that qualifies for an automatic exception to the therapy caps, if the condition or complexity has a direct and significant impact on the course of therapy being provided and the additional treatment is medically necessary. The exception process further provides that manual exceptions may be granted if the condition or complexity does not allow for an automatic exception, but is believed to require medically necessary services. In the absence of an exemption, patients who are impacted by the cap may choose to pay out of their own pockets for services in excess of the cap. The cap has resulted in some lost revenues to the Company and has had an adverse impact on net income year-to-date in 2006. For a further description of this and other laws and regulations involving governmental reimbursements, see "Business - Sources of Revenue" and "-- Regulation and Healthcare Reform" in Item 1 of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2005.

In November 2006, The Centers for Medicare and Medicaid Services (CMS) released the final rule regarding Revisions to Payment Policies Under the Physician Fee Schedule for calendar year 2007. The rule is projected to result in a 10% reduction in reimbursement for outpatient physical and occupational therapy provided to Medicare and Medicaid patients. The rule also provides for a \$1,780 therapy reimbursement cap per Medicare or Medicaid patient for 2007 with no exception process. The fee schedule will be published in the December 1, 2006 Federal Register and will take effect January 1, 2007.

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Through the first three quarters of 2006, Medicare and Medicaid reimbursement accounted for 19% of the Company's billed services or approximately \$19.0 million of net patient revenue from continuing operations. Using that interim figure, then on an annualized basis a corresponding 10% reduction to the Company in Medicare and Medicaid payments could result in a more than \$2.5 million reduction in revenue unless Congress were to change the fee schedule and exception process or unless the Company were to be successful in offsetting the Medicare and Medicaid reduction through expansion of its business with other reimbursement sources.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table provides information regarding shares of the Company's common stock repurchased by the Company during the quarter ended September 30, 2006.

| PERIOD | TOTAL NUMBER OF SHARES PURCHASED | AVERAGE PRICE PAID PER SHARE | TOTAL NUMBER OF SHARES PURCHASED AS PART OF PUBLICLY ANNOUNCED PLANS OR PROGRAMS (1) | MAXIMUM N OF SHARES T YET BE PUR UNDER THE P PROGRAM |
|---|-------------------------------------|---------------------------------|--|--|
| ----- | ----- | ----- | ----- | ----- |
| July 1, 2006 through July 31, 2006 | -- | \$ -- | -- | 323,6 |
| August 1, 2006 through August 31, 2006 | 34,192 | 14.91 | 34,192 | 289,5 |
| September 1, 2006 through September 30, 2006 | 139,542 | \$12.59 | 139,542 | 149,9 |
| | ----- | ----- | ----- | ----- |
| Total | 173,734 | \$13.05 | 173,734 | 149,9 |
| | ===== | ===== | ===== | ===== |

- (1) In September 2001, the Board authorized the Company to purchase, in the open market or in privately negotiated transactions, up to 1,000,000 shares of its common stock. On February 26, 2003, on December 8, 2004 and on August 23, 2005, the Board authorized share repurchase programs of up to 250,000, 500,000 and 500,000 additional shares, respectively, of the Company's outstanding common stock. As of September 30, 2006, there were approximately 150,000 shares remaining that could be purchased under these programs. Since there is no expiration date for these share repurchase programs, additional shares may be purchased from time to time in the open market or private transactions depending on price, availability and the Company's cash position. Shares purchased are held as treasury shares and may be used for such valid corporate purposes or retired as the Board considers advisable. All shares of common stock repurchased by the Company during the quarter ended September 30, 2006 were purchased under these programs.

ITEM 6. EXHIBITS.

(a) Exhibits

| EXHIBIT NO. | DESCRIPTION |
|----------------|-------------|
| ----- | ----- |

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- 31.1* Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer
- 31.2* Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer
- 32* Certification Pursuant to 18 U.S.C 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

* Filed herewith

27

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on our behalf by the undersigned thereunto duly authorized.

U.S. PHYSICAL THERAPY, INC.

Date: November 8, 2006

By: /s/ LAWRENCE W. MCAFEE

Lawrance W. McAfee
Chief Financial Officer
(duly authorized officer and
principal financial and accounting
officer)

28

INDEX OF EXHIBITS

| EXHIBIT NO. ----- | DESCRIPTION ----- |
|-------------------------|---|
| 31.1* | Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer |
| 31.2* | Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer |
| 32* | Certification Pursuant to 18 U.S.C 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |

* Filed herewith