

Edgar Filing: ZIXIT CORP - Form S-3

ZIXIT CORP  
Form S-3  
March 07, 2002

As filed with the Securities and Exchange Commission on March 7, 2002.  
Registration No. 333-

=====

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

-----

FORM S-3  
REGISTRATION STATEMENT UNDER THE SECURITIES ACT OF 1933

ZIXIT CORPORATION  
(Exact name of registrant as specified in its charter)

TEXAS  
(State or other jurisdiction of  
incorporation or organization)

75-2216818  
(I.R.S. Employer  
Identification No.)

2711 N. HASKELL AVENUE  
SUITE 2300, LB 36  
DALLAS, TEXAS 75204-2960  
(214) 370-2000  
(Address, including zip code, and telephone number,  
including area code, of registrant's principal  
executive offices)

-----

STEVE M. YORK  
CHIEF FINANCIAL OFFICER  
2711 N. HASKELL AVENUE  
SUITE 2300, LB 36  
DALLAS, TEXAS 75204-2960  
(214) 370-2000  
(Name, address, including zip code, and telephone number,  
including area code, of agent for service)

-----

Approximate date of commencement of proposed sale to the public: From  
time-to-time after the effective date of this registration statement.

If the only securities being registered on this form are being offered  
pursuant to dividend or interest reinvestment plans, please check the following  
box: [ ]

If any of the securities being registered on this form are to be  
offered on a delayed or continuous basis pursuant to Rule 415 of the Securities  
Act of 1933, other than securities offered only in connection with dividend or  
interest reinvestment plans, check the following box: [X]

If this form is filed to register additional securities for an offering  
pursuant to Rule 462(b) under the Securities Act of 1933, please check the  
following box and list the Securities Act registration statement number of the  
earlier effective registration statement for the same offering. [ ]

Edgar Filing: ZIXIT CORP - Form S-3

If this form is a post-effective amendment filed pursuant to Rule 462(c) under the Securities Act of 1933, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. [ ]

If delivery of the prospectus is expected to be made pursuant to Rule 434, please check the following box: [ ]

CALCULATION OF REGISTRATION FEE

TITLE OF SHARES TO BE REGISTERED	AMOUNT TO BE REGISTERED	PROPOSED MAXIMUM AGGREGATE PRICE PER UNIT(1)	PROPOSED MAXIMUM AGGREGATE OFFERING PRICE(1)
Common Stock, \$.01 par value	916,667	\$3.97	\$3,639,168

- (1) Estimated solely for the purpose of calculating the registration fee, pursuant to Rule 457(c) under the Securities Act, based on the average of the high and low prices of the common stock on The Nasdaq Stock Market on February 28, 2002.

-----

THE REGISTRANT HEREBY AMENDS THIS REGISTRATION STATEMENT ON SUCH DATE OR DATES AS MAY BE NECESSARY TO DELAY ITS EFFECTIVE DATE UNTIL THE REGISTRANT SHALL FILE A FURTHER AMENDMENT WHICH SPECIFICALLY STATES THAT THIS REGISTRATION STATEMENT SHALL THEREAFTER BECOME EFFECTIVE IN ACCORDANCE WITH SECTION 8(a) OF THE SECURITIES ACT OF 1933 OR UNTIL THIS REGISTRATION STATEMENT SHALL BECOME EFFECTIVE ON SUCH DATE AS THE COMMISSION, ACTING PURSUANT TO SAID SECTION 8(a), MAY DETERMINE.

The information in this prospectus is not complete and may be changed. The selling shareholders may not sell these securities until the registration statement filed with the Securities and Exchange Commission is effective. This prospectus is not an offer to sell these securities, and we are not soliciting offers to buy these securities in any state where the offer or sale is not permitted.

Subject to Completion

March 7, 2002

ZIXIT CORPORATION

916,667 SHARES

COMMON STOCK

-----

This prospectus relates to an offering of up to 916,667 shares of our common stock, par value \$.01 per share, which are issuable to the selling shareholders upon the exercise of certain common stock warrants. The warrants were issued to the selling shareholders on March 1, 2002 in connection with

## Edgar Filing: ZIXIT CORP - Form S-3

David P. Cook's transfer of his own employee stock options to acquire 916,667 shares of common stock back to us, and our issuance of warrants for the same number of shares to the selling shareholders on substantially the same terms and conditions as those governing Mr. Cook's original stock options.

The common stock being registered is being offered for the account of those security holders described under "Selling Shareholders" on page 8. We will not receive any proceeds from the sale of the shares of common stock offered under this prospectus.

The shares may be offered in transactions on The Nasdaq Stock Market, in negotiated transactions, or through a combination of methods of distribution, at prices relating to the prevailing market prices, at negotiated prices or at fixed prices that may be changed. Please see "Plan of Distribution" on page 11.

Our common stock is quoted on The Nasdaq Stock Market under the symbol "ZIXI." On March 5, 2002, the last sale price of our common stock, as reported on Nasdaq, was \$5.00 per share.

-----  
THIS INVESTMENT INVOLVES A HIGH DEGREE OF RISK. YOU SHOULD PURCHASE  
SHARES ONLY IF YOU CAN AFFORD A LOSS OF ALL OR A PORTION OF YOUR INVESTMENT.  
PLEASE SEE "RISK FACTORS" BEGINNING ON PAGE 1.

-----  
NEITHER THE SECURITIES AND EXCHANGE COMMISSION NOR  
ANY STATE SECURITIES COMMISSION HAS APPROVED OR DISAPPROVED  
OF THESE SECURITIES OR PASSED UPON THE ADEQUACY OR ACCURACY  
OF THIS PROSPECTUS. ANY REPRESENTATION TO THE CONTRARY  
IS A CRIMINAL OFFENSE.

-----  
The date of this prospectus is March 7, 2002.

### TABLE OF CONTENTS

ZixIt Corporation.....	1
Risk Factors.....	1
Documents Incorporated by Reference.....	7
Where You Can Get More Information.....	8
Selling Shareholders.....	8
Plan of Distribution.....	11
Use of Proceeds.....	12
Indemnification of Directors and Officers.....	12
Legal Matters.....	13
Experts.....	13

YOU SHOULD RELY ONLY ON THE INFORMATION CONTAINED IN THIS PROSPECTUS AND NOT ON

## Edgar Filing: ZIXIT CORP - Form S-3

ANY UNAUTHORIZED INFORMATION OR REPRESENTATIONS. NEITHER ZIXIT CORPORATION NOR ANY OF ITS REPRESENTATIVES HAS AUTHORIZED ANYONE TO PROVIDE PROSPECTIVE INVESTORS WITH ANY INFORMATION OR TO REPRESENT ANYTHING NOT CONTAINED IN OR INCORPORATED BY REFERENCE IN THIS PROSPECTUS. FURTHERMORE, NO DEALER, SALESPERSON OR OTHER PERSON IS AUTHORIZED TO GIVE ANY INFORMATION OR TO REPRESENT ANYTHING NOT CONTAINED IN OR INCORPORATED BY REFERENCE IN THIS PROSPECTUS. THIS PROSPECTUS IS AN OFFER TO SELL ONLY THE SHARES OFFERED BY THIS PROSPECTUS, BUT ONLY UNDER THE CIRCUMSTANCES AND IN JURISDICTIONS WHERE IT IS LAWFUL TO DO SO. THE INFORMATION CONTAINED IN THIS PROSPECTUS IS CURRENT ONLY AS OF ITS DATE, REGARDLESS OF THE TIME OF THE DELIVERY OF THIS PROSPECTUS OR ANY SALE OF THESE SECURITIES.

ii

### ZIXIT CORPORATION

Prior to 1999, we provided systems and solutions for the intelligent transportation, electronic security and other markets. Our operations included the design, manufacturing, installation and support of hardware and software products utilizing our wireless data and security technologies. We sold the businesses comprising this industry segment during 1998 and 1997.

Since January 1999, we have been developing and marketing products and services that bring privacy, security and convenience to Internet users. ZixMail(TM) is a secure email application and messaging service that enables Internet users worldwide to easily send encrypted, digitally-signed communications to any email address in the world, even if the recipient does not subscribe to ZixMail. We recently announced two new products, ZixBlast(TM), which is now generally available, and ZixVPM(TM) (Zix Virtual Private Messenger), which is scheduled to be released in the Spring of 2002. ZixBlast, priced on a transaction basis, will allow enterprises to track messages and receive cumulative reports detailing receipt confirmations for customized, encrypted, time and date stamped emails sent via ZixMail to large volumes of recipients. ZixVPM is a server-based, highly secure enterprise-wide solution for email sent over the Internet that allows IT administrators to ensure that all email sent beyond a company's firewall by specified individuals or departments is encrypted.

We were incorporated in Texas in 1988. Our executive offices are located at 2711 North Haskell Avenue, Suite 2300, LB 36, Dallas, Texas 75204-2960, and our telephone number is (214) 370-2000. Our Web site address is [www.zixit.com](http://www.zixit.com). Information contained on our Web site is not a part of this prospectus. In this prospectus, "we," "us," "our" and "ZixIt" refer to ZixIt Corporation and its subsidiaries unless the context otherwise requires.

### RISK FACTORS

The following is a "safe harbor" statement under the Private Securities Litigation Reform Act of 1995: Certain matters discussed in this prospectus contain statements that constitute forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (we refer to it as the "Exchange Act"). The words "expect," "estimate," "anticipate," "predict," "believe," "plan," "should," "goal" and similar expressions and variations thereof are intended to identify forward-looking statements. We caution you that any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and that actual results may differ materially from those projected in the forward-looking statements as

## Edgar Filing: ZIXIT CORP - Form S-3

a result of various factors.

Before investing in our common stock offered by this prospectus, you should carefully consider the following risks and uncertainties, in addition to the other information contained or incorporated by reference in this prospectus. Also, you should be aware that the risks and uncertainties described below are not the only ones facing us. Additional risks and uncertainties that we do not yet know of or that we currently think are immaterial may also impair our business operations. If any of those risks or uncertainties or any of the risks and uncertainties described below actually occur, our business, financial condition, prospects or results of

1

operations could be materially and adversely affected. In that case, the trading price of the common stock offered in this prospectus could decline, and you may lose all or part of your investment.

WE HAVE NO SIGNIFICANT REVENUES, AND WE MAY NOT BE ABLE TO RAISE NEEDED FUNDS.

We currently have no significant revenues; however, we believe existing cash and marketable securities combined with the scheduled installment payments due from resellers and distributors are sufficient to sustain our estimated level of operating expenditures through the end of the first quarter of 2003. We are considering various capital funding alternatives in order to strengthen our financial position. We cannot assure you that we will be able to raise additional capital on satisfactory terms, if and when needed.

THE MARKET MAY NOT BROADLY ACCEPT OUR PRODUCTS AND SERVICES, WHICH WOULD PREVENT US FROM OPERATING PROFITABLY.

We must be able to achieve broad market acceptance for our products and services in order to operate profitably. We have not yet been able to do this. To our knowledge, there are currently no secure Internet communications and e-commerce businesses similar to ours, that currently operate at the scale that we would require, at our current expenditure levels and proposed pricing, to become profitable. There is no assurance that our products and services will become generally accepted or that they will be compatible with any standards that become generally accepted, nor is there any assurance that enough paying users will ultimately be obtained to enable us to operate profitably.

WE ARE RELYING ON ESTABLISHING AND MAINTAINING STRATEGIC AND OTHER COLLABORATIVE RELATIONSHIPS TO GAIN CUSTOMERS AND GROW REVENUES. FAILURE TO ESTABLISH AND MAINTAIN SUCH RELATIONSHIPS WOULD RESULT IN REDUCED REVENUES.

One of our primary business strategies has been to enter into strategic or other similar collaborative relationships to reach a larger customer base than we can reach through our direct sales and marketing efforts. To date, these strategic and collaborative business relationships have not yielded any significant revenues.

Assuming we are successful in entering into business relationships that yield revenues, we will want to maintain these relationships and enter into additional relationships to successfully execute our business plan. If we are unable to do so, we will have to devote substantially more resources to the distribution, sale and marketing of our products and services than we would otherwise.

## Edgar Filing: ZIXIT CORP - Form S-3

Furthermore, our ability to achieve future growth will also depend on our ability to continue to establish direct seller channels and to develop multiple distribution channels. Failure to enter into productive reseller arrangements could harm our business.

2

OUR INDUSTRY IS HIGHLY COMPETITIVE AND, IF WE DO NOT COMPETE EFFECTIVELY, WE MAY SUFFER PRICE REDUCTIONS, REDUCED GROSS MARGINS AND LOSS OF MARKET SHARE.

We anticipate that the secure Internet communications business will remain intensely competitive. We compete with larger and smaller companies that provide products and services that are similar to ours. Our competitors may develop new technologies in the future that are perceived as being more secure, effective or cost efficient than the technology underlying our products and services. We expect that competition will increase in the near term and that our primary long-term competitors may not yet have entered the market. Increased competition could result in pricing pressures, reduced margins or the failure of our secure Internet communications business to achieve or maintain market acceptance, any of which could harm our business.

OUR INABILITY TO INTRODUCE NEW PRODUCTS AND SERVICES AND TO IMPLEMENT TECHNOLOGICAL CHANGES COULD HARM OUR BUSINESS.

The emerging nature of the Internet and the secure Internet communications business and their rapid evolution, require us continually to provide new products and services and to improve the performance, features and reliability of our existing products and services, particularly in response to competitive offerings. The success of new or enhanced products and services depends on several factors, including timely completion, introduction and market acceptance. We may not succeed in developing and marketing new or enhanced products and services that respond to competitive and technological developments and changing customer needs. This could harm our business.

IF THE MARKET FOR SECURE INTERNET AND E-COMMERCE DOES NOT CONTINUE TO GROW, DEMAND FOR OUR PRODUCTS AND SERVICES WILL BE ADVERSELY AFFECTED.

The market for secure Internet and e-commerce is at an early stage of development. Continued growth of the secure Internet and e-commerce market will depend, in part, on the following:

- o the continued expansion of Internet usage and the number of organizations adopting or expanding intranets and extranets; and
- o the public recognition of the potential threat posed by computer hackers and other unauthorized users.

A decline in the growth of this market could reduce demand for our products and services, which would harm our business.

3

CAPACITY LIMITS ON OUR TECHNOLOGY AND NETWORK HARDWARE AND SOFTWARE MAY

## Edgar Filing: ZIXIT CORP - Form S-3

BE DIFFICULT TO PROJECT, AND WE MAY NOT BE ABLE TO EXPAND AND UPGRADE OUR SYSTEMS TO MEET INCREASED USE, WHICH WOULD RESULT IN REDUCED REVENUES.

As traffic from our customers through our network increases, we may need to expand and upgrade our technology and network hardware and software. We may not be able to accurately project the rate of increase in usage on our network. In addition, we may not be able to expand and upgrade, in a timely manner, our systems and network hardware and software capabilities to accommodate increased traffic on our network. If we do not timely and appropriately expand and upgrade our systems and network hardware and software, we may lose customers and revenues.

SECURITY INTERRUPTIONS TO OUR SECURE DATA CENTER COULD DISRUPT OUR BUSINESS, AND ANY SECURITY BREACHES COULD EXPOSE US TO LIABILITY AND NEGATIVELY IMPACT CUSTOMER DEMAND FOR OUR PRODUCTS AND SERVICES.

Our business depends on the uninterrupted operation of our secure data center. We must protect this center from loss, damage or interruption caused by fire, power loss, telecommunications failure or other events beyond our control. Any damage or failure that causes interruptions in our secure data center operations could materially harm our business, financial condition and results of operations.

In addition, our ability to issue digitally-signed certified time-stamps and public encryption codes in connection with our products and services depends on the efficient operation of the Internet connections between customers and our data center. We depend on Internet service providers efficiently operating these connections. These providers have experienced periodic operational problems or outages in the past. Any of these problems or outages could adversely affect customer satisfaction.

Furthermore, it is critical that our facilities and infrastructure remain secure and the market perceives them to be secure. Despite our implementation of network security measures, our infrastructure may be vulnerable to physical break-ins, computer viruses, attacks by hackers and similar disruptions from unauthorized tampering with our computer systems. In addition, we are vulnerable to coordinated attempts to overload our systems with data, resulting in denial or reduction of service to some or all of our users for a period of time. We may not carry sufficient business interruption insurance to compensate us for losses that may occur as a result of any of these events; therefore, it is possible that we may have to use additional resources to address these problems.

Messages sent through our ZixMail.net(TM) message portal will reside, for a user-specified period of time, in our data center facilities. Also, since we receive payments online for our ZixMail service, certain confidential customer information is retained in our data center facilities. Any physical or electronic break-ins or other security breaches or compromises of this information could expose us to significant liability, and customers could be reluctant to use our Internet-related products and services.

4

As was previously announced, we determined in June 2001 that credit card databases at our independently operated subsidiary, Anacom Communications, Inc. (we refer to it as "Anacom"), had been improperly accessed. The ZixMail and ZixMail.net systems and our secure data center operations were entirely separate from those of Anacom. No ZixIt technologies or operations were involved in the incident. We are currently unable to assess the amount of the liability, if any, to Anacom or us, which may result from the unauthorized access to Anacom's databases.

## Edgar Filing: ZIXIT CORP - Form S-3

WE MAY HAVE TO DEFEND OUR RIGHTS IN INTELLECTUAL PROPERTY THAT WE USE IN OUR PRODUCTS AND SERVICES, WHICH COULD BE DISRUPTIVE AND EXPENSIVE TO OUR BUSINESS.

We may have to defend our intellectual property rights or defend against claims that we are infringing the rights of others. Intellectual property litigation and controversies are disruptive and expensive. Infringement claims could require us to develop non-infringing products or enter into royalty or licensing arrangements. Royalty or licensing arrangements, if required, may not be obtainable on terms acceptable to us. Our business could be significantly harmed if we are not able to develop or license the necessary technology. Furthermore, it is possible that others may independently develop substantially equivalent intellectual property, thus enabling them to effectively compete against us.

OUR PRODUCTS AND SERVICES COULD CONTAIN UNKNOWN DEFECTS OR ERRORS.

Any of our products and services could contain undetected defects or errors. Despite our testing, defects or errors may occur, which could result in loss of or delay in revenues, failure to achieve market acceptance, diversion of development resources, injury to our reputation, litigation claims, increased insurance costs or increased service and warranty costs. Any of these could prevent us from implementing our business model and achieving the revenues we need to operate profitably.

PUBLIC KEY CRYPTOGRAPHY TECHNOLOGY IS SUBJECT TO RISKS.

Our products and services employ, and future products and services may employ, public key cryptography technology. With public key cryptography technology, a user has a public key and a private key, which are used to encrypt and decrypt messages. The security afforded by this technology depends, in large measure, on the integrity of a user's private key, which is dependent, in part, on the application of certain mathematical principles. The integrity of a user's private key is predicated on the assumption that it is difficult to mathematically derive a user's private key from the user's related public key. Should methods be developed that make it easier to derive a user's private key, the security of encryption products using public key cryptography technology would be reduced or eliminated and such products could become unmarketable. This could require us to make significant changes to our products, which could damage our reputation and otherwise hurt our business. Moreover, there have been public reports of the successful decryption of certain encrypted messages. This, or related, publicity could adversely affect public perception of the security afforded by public key cryptography technology, which could harm our business.

5

WE DEPEND ON KEY PERSONNEL.

We depend on the performance of our senior management team and other key employees, particularly highly skilled technical and sales and marketing personnel. Our success also depends on our ability to attract, retain and motivate these individuals. There is competition for these personnel, and we face a tight employment market for the particular individuals we need to attract. There are no agreements with any of our personnel that prevent them from leaving ZixIt at any time. In addition, we do not maintain key person life insurance for any of our personnel. The loss of the services of any of our key employees or our failure to attract, retain and motivate key employees could harm our business.



## Edgar Filing: ZIXIT CORP - Form S-3

WE COULD BE AFFECTED BY GOVERNMENT REGULATION.

Exports of software products using encryption technology are generally restricted by the United States government (we refer to it as the "U.S."). Although we have obtained U.S. government approval to export our ZixMail product to almost all countries in the world, the list of countries to which ZixMail cannot be exported could be revised in the future. Furthermore, some foreign countries impose restrictions on the use of encryption products, such as the ZixMail product. Failure to obtain the required governmental approvals would preclude the sale or use of our products in international markets.

OUR STOCK PRICE MAY BE VOLATILE.

The market price of our common stock has fluctuated significantly in the past and is likely to fluctuate in the future. Also, the market prices of securities of other Internet-related companies have been highly volatile and, as is well known, have generally declined substantially and broadly.

TERRORIST ATTACKS HAVE CONTRIBUTED TO ECONOMIC INSTABILITY IN THE U.S.; CONTINUED TERRORIST ATTACKS, WAR OR OTHER CIVIL DISTURBANCES COULD LEAD TO FURTHER ECONOMIC INSTABILITY AND DEPRESS OUR STOCK PRICE.

On September 11, 2001, the U.S. was the target of terrorist attacks of unprecedented scope. These attacks caused instability in the global financial markets and contributed to volatility in the stock prices of U.S. publicly traded companies. These attacks may lead to armed hostilities or to further acts of terrorism and civil disturbances in the U.S. or elsewhere, which may further contribute to economic instability in the U.S. and could harm our business.

WE MAY HAVE LIABILITY FOR INDEMNIFICATION CLAIMS ARISING FROM THE SALE OF OUR PREVIOUS BUSINESSES IN 1998 AND 1997.

We disposed of our remaining operating businesses in 1998 and 1997. In selling those businesses, we agreed to provide customary indemnification to the purchasers of those businesses for breaches of representations and warranties, covenants and other specified matters. Although we believe that we have adequately provided for future costs associated with these indemnification obligations, indemnifiable claims could exceed our estimates.

6

WE MAY ENCOUNTER OTHER UNANTICIPATED RISKS AND UNCERTAINTIES IN THE INTERNET MARKET OR IN DEVELOPING NEW PRODUCTS AND SERVICES, AND WE CANNOT ASSURE YOU THAT WE WILL BE SUCCESSFUL IN RESPONDING TO ANY UNANTICIPATED RISKS OR UNCERTAINTIES.

There are no assurances that we will be successful or that we will not encounter other, and even unanticipated, risks. We discuss other operating, financial or legal risks or uncertainties in our periodic filings with the Securities and Exchange Commission (we refer to it as the "SEC"). We are, of course, also subject to general economic risks.

DOCUMENTS INCORPORATED BY REFERENCE

We furnish our shareholders with annual reports containing audited financial statements and other appropriate reports. We also file annual, quarterly and special reports, proxy statements and other information with the SEC. Instead of repeating information that we have already filed with the SEC,

## Edgar Filing: ZIXIT CORP - Form S-3

we are allowed to "incorporate by reference" in this prospectus information contained in those documents we have filed with the SEC. These documents are considered to be part of this prospectus.

We incorporate by reference in this prospectus the documents listed below and any future filings we make with the SEC under Sections 13(a), 13(c), 14 or 15(d) of the Exchange Act until the selling shareholders sell all of the shares of common stock offered by this prospectus:

- o our Annual Report on Form 10-K, including audited financial statements, for our fiscal year ended December 31, 2001;
- o all other reports we have filed pursuant to Section 13(a) or 15(d) of the Exchange Act since the end of our fiscal year covered by the Annual Report referred to above; and
- o the description of our common stock contained in our Registration Statement on Form 8-A, dated September 25, 1989, including any amendment or report filed for the purpose of updating such description.

Any documents that we file with the SEC pursuant to Section 13(a), 13(c), 14 or 15(d) of the Exchange Act, prior to the termination of the offering, will also be considered to be part of this prospectus and will automatically update and supersede the information contained in this prospectus.

At your request, we will provide you, without charge, a copy of any of the documents we have incorporated by reference into this prospectus but not delivered with the prospectus (other than exhibits to such documents, unless those exhibits are specifically incorporated by reference into the documents that this prospectus incorporates). If you want more information, write or call:

7

Steve M. York  
Senior Vice President and Chief Financial Officer  
ZixIt Corporation  
2711 North Haskell Avenue  
Suite 2300, LB 36  
Dallas, Texas 75204-2960  
Telephone: (214) 370-2000

### WHERE YOU CAN GET MORE INFORMATION

We are delivering this prospectus to you in accordance with the U.S. securities laws. We have filed a registration statement with the SEC to register the common stock that the selling shareholder is offering to you. This prospectus is part of that registration statement. As allowed by the SEC's rules, this prospectus does not contain all of the information that is included in the registration statement.

You may obtain a copy of the registration statement, or a copy of any other filing we have made with the SEC, directly from the SEC. You may either:

- o read and copy any materials we have filed with the SEC at the SEC's Public Reference Room maintained at 450 Fifth Street, N.W., Washington, D.C. 20549, as well as the following regional offices: 233 Broadway, New York, New York 10279; and

## Edgar Filing: ZIXIT CORP - Form S-3

Citicorp Center, 500 West Madison Street, Suite 1400, Chicago, Illinois 60661-2511; or

- o visit the SEC's Internet site at <http://www.sec.gov>, which contains reports, proxy statements, and other information regarding issuers that file electronically.

You can obtain more information about the SEC's Public Reference Room by calling the SEC at 1-800-SEC-0330.

### SELLING SHAREHOLDERS

The shares of common stock being offered are issuable to the selling shareholders upon the exercise of certain common stock warrants. The warrants were issued to the selling shareholders on March 1, 2002 in connection with David P. Cook's transfer of his own employee stock options to acquire 916,667 shares of our common stock back to us, and our issuance of warrants for the same number of shares to the selling shareholders on substantially the same terms and conditions as those governing Mr. Cook's original stock options.

The table below sets forth information with respect to the beneficial ownership of our common stock by the selling shareholders immediately prior to this offering and as adjusted to reflect the sale of shares of common stock pursuant to this offering. The table assumes that the selling shareholders sell all of the shares offered by them in this offering. We are unable, however, to determine the exact number of shares that will actually be sold or when or if these sales will occur. All information with respect to the beneficial ownership was furnished to us by the selling

8

shareholders in February 2002. Of the 916,667 shares offered by this prospectus, all 916,667 shares have been reserved for issuance by us to the selling shareholders upon the exercise of outstanding and immediately exercisable warrants.

Except for H. Wayne Huizenga, who has been elected Co-Vice Chairman of our Board of Directors and is an affiliate of certain of the shareholders, none of the selling shareholders has had any position, office or other material relationship with us within the past three years to our knowledge.

The percentage of shares beneficially owned after this offering by each of the selling shareholders is based on the 17,557,854 shares of our common stock outstanding on February 28, 2002.

NAME OF BENEFICIAL OWNER -----	NUMBER OF SHARES BENEFICIALLY OWNED PRIOR TO THIS OFFERING (1) (2)	NUMBER OF SHARES BEING REGISTERED FOR RESALE IN THIS OFFERING (2)
	-----	-----
1. Andrew J. Sukawaty Revocable Trust dated January 14, 2000	9,026	2,083
2. Rosalie V. Arthur	4,515	1,042
3. Rosanne Badowski	6,943	2,083
4. John E. Berndt	9,026	2,083
5. Berrard Holdings Limited Partnership	90,276	20,833

Edgar Filing: ZIXIT CORP - Form S-3

6.	Cris V. Branden	13,890	4,167
7.	Kevin E. Brauer	9,026	2,083
8.	Cascade Investment, L.L.C.	69,443	20,833
9.	William J. Conaty	9,026	2,083
10.	Dennis D. Dammerman	9,026	2,083
11.	DBV Investments, L.P.	69,443	20,833
12.	John C. Esrey	9,026	2,083
13.	William T. Esrey, Jr.	9,026	2,083
14.	David E. Fanta	6,856	1,667
15.	David C. Feldman	7,223	1,667
16.	Robert J. Henninger, Jr.	52,693 (4)	14,583
17.	Albert Fried, Jr.	20,833	6,250
18.	Michael B. Fuller and Mary G. Fuller, Joint Tenants	9,026	2,083
19.	G. Harry Huizenga Enterprises, L.L.C.	9,030	2,084
20.	Troy L. Gabriel	6,772	1,563
21.	H. Family Limited Partnership	451,387	104,167
22.	H. Wayne Huizenga, Jr.	225,693	52,083
23.	H. Wayne Huizenga Sr. Perpetual Trust Master Trust I Share A (dated December 23, 1999)	65,827	15,191
24.	H. Wayne Huizenga Sr. Perpetual Trust Master Trust I Share B (dated December 23, 1999)	65,827	15,191

9

		NUMBER OF SHARES BENEFICIALLY OWNED PRIOR TO THIS OFFERING (1) (2)	NUMBER OF SHARES BEING REGISTERED FOR RESALE IN THIS OFFERING (2)
NAME OF BENEFICIAL OWNER	-----	-----	-----
25.	H. Wayne Huizenga Sr. Perpetual Trust Master Trust I Share C (dated December 23, 1999)	65,827	15,191
26.	H. Wayne Huizenga SR Perpetual Trust Master Trust I Share D (dated December 23, 1999)	65,827	15,191
27.	Kris E. Hansel	1,807	417
28.	Harris W. Hudson Limited Partnership	180,556	41,667
29.	Holly J. Hudson Limited Partnership	85,011	19,618
30.	Steven W. Hudson Limited Partnership	85,011	19,618
31.	Huizenga Family Foundation, Inc.	45,136	10,416
32.	Huizenga Investments Limited Partnership	90,285	20,835
33.	Joseph H. Izhakoff	1,390	417
34.	Jean Huizenga Enterprises, L.L.C.	9,026	2,083
35.	George D. Johnson, Jr.	155,356	41,667
36.	J.W. Croghan Trustee, JWC Trust dated December 28, 1982	69,443	20,833
37.	Kevin F. Flynn June 21, 1992 Non-Exempt Trust	477,455	109,375
38.	Kirk Holdings Limited Partnership	12,845	3,854
39.	Meljay C. Krause	9,026	2,083
40.	Arthur A. Kurtze	9,026	2,083
41.	October Capital, LLC	69,450	20,835
42.	Lion Ventures LLC	8,680	2,604
43.	LM Private Investments, L.P.	5,556	1,667
44.	Martha J. Huizenga Holdings Limited Partnership	45,140	10,417
45.	Michael S. Egan Grantor Retained Annuity Trust F/B/O Riley Martin Michael Egan (dated April 30,	9,026	2,083

Edgar Filing: ZIXIT CORP - Form S-3

1996)		
46. Michael S. Egan Grantor Retained Annuity Trust F/B/O Teague Michael Thomas Egan (dated April 30, 1996)	9,026	2,083
47. Michael S. Egan Living Trust	93,886	21,666
48. Gene Ostrow	6,943	2,083
49. Philip V. Petrocelli	6,943	2,083
50. PKI Investment Company, L.L.C.	121,525	36,458
51. Gary Reiner	9,026	2,083
52. Richard Rosenblatt	24,306	7,292
53. John M. Samuels	9,026	2,083
54. Theodore H. Schell	9,026	2,083
55. John A. Schneider	90,279	20,834
56. Robin M. Segaul	901	208
57. Keith S. Sherin	6,943	2,083
58. Donald R. Sinclair	7,223	1,667
59. Thistle Hill Partners, Ltd.	7,223	1,667

10

NAME OF BENEFICIAL OWNER -----	NUMBER OF SHARES BENEFICIALLY OWNED PRIOR TO THIS OFFERING (1) (2) -----	NUMBER OF SHARES BEING REGISTERED FOR RESALE IN THIS OFFERING (2) -----
60. William T. Esrey, Trustee U/T/A dated December 12, 1985, F/B/O William T. Esrey	90,285	20,835
61. I. Benjamin Watson, III	9,026	2,083
62. Weezor I Limited Partnership	173,608	52,083
63. John F. Welch	69,450	20,835
64. Wincrest Ventures, L.P.	72,223	16,667
65. Peter W. Wright	90,276	20,833
66. LKL Partners, a Florida general partnership	57,679	15,103
Total	3,704,561	916,667

\* Less than 1%.

(1) Beneficial ownership is determined in accordance with the rules of the SEC and includes an aggregate of (a) 645,504 of the shares acquired by the selling shareholders pursuant to a Common Stock and Warrant Purchase Agreement, dated April 11, 2000, by and among us and H. Wayne Huizenga and his affiliates and assigns (we refer to it as the "Purchase Agreement"), (b) 2,138,890 shares that may be immediately acquired by the selling shareholders upon the exercise of certain warrants issued to them pursuant to the Purchase Agreement and (c) 3,500 shares acquired by one of the selling shareholders on the open market. All of such shares (other than those purchased on the open market) were registered by us on May 8, 2000 on Form S-3 (Registration No. 333-36556) for resale by the selling shareholders.

(2) Includes an aggregate of 916,667 shares that may be acquired by the selling

## Edgar Filing: ZIXIT CORP - Form S-3

shareholders upon the exercise of the warrants that are the subject of this prospectus.

- (3) Assumes that the selling shareholders sell all of the 916,667 shares offered by them in this offering and none of the other shares beneficially owned by them.
- (4) Includes beneficial ownership of 38,110 shares transferred from Finally Limited Partnership.

### PLAN OF DISTRIBUTION

The sale of shares offered in this prospectus by the selling shareholders or pledgees may be effected from time-to-time directly, or by one or more broker-dealers or agents, in one or more transactions on The Nasdaq Stock Market or other exchanges on which our common stock may be listed for trading, in negotiated transactions, or through a combination of such methods of distribution, at prices related to prevailing market prices, at negotiated prices or at fixed prices, which may be changed. The selling shareholders will act independently of us in making decisions with respect to the timing, manner and size of each sale.

This prospectus also may be used, with our consent, by donees of the shares of common stock under circumstances requiring or making desirable its use. To the extent required, we will file, during any period in which offers or sales are being made, one or more supplements to this prospectus to set forth the names of donees of selling shareholders and any other material information with respect to the plan of distribution not previously disclosed.

11

In the event one or more broker-dealers or agents agree to sell the shares, they may do so by purchasing the shares as principals or by selling the shares as agents for the selling shareholder. Any broker-dealer that does this may receive compensation in the form of discounts, concessions or commissions from the selling shareholder or the purchasers of the shares for which the broker-dealer may act as agent or to whom they sell as principal, or both, which compensation as to a particular broker-dealer may be in excess of customary compensation. To our knowledge, the selling shareholders have not entered into any agreement, arrangement or understanding with any particular broker-dealer or market maker with respect to the shares offered hereby, nor do we know the identity of any brokers or market makers that will participate in the offering. In managing their investment in us, the selling shareholders could employ various methods involving hedging, short sales or loans or pledges of the shares covered by this prospectus.

Under applicable rules and regulations under the Exchange Act, any person engaged in a distribution of the shares may not simultaneously engage in market-making activities with respect to our common stock for the applicable period under Regulation M of the Exchange Act prior to the commencement of the distribution. In addition, the selling shareholders will be subject to applicable provisions of the Exchange Act and the rules and regulations thereunder, including, without limitation, Regulation M. These provisions may limit the timing of purchases and sales of the shares by the selling shareholders. All of the foregoing may affect the marketability of the shares.

In order to comply with some states' securities laws, if applicable, our common stock will be sold in jurisdictions only through registered or licensed brokers or dealers. In some states, our common stock may not be sold

## Edgar Filing: ZIXIT CORP - Form S-3

unless it has been registered or qualified for sale in such state or an exemption from registration or qualification is available and is complied with. We will pay substantially all of the expenses incident to this offering of the shares by the selling shareholders to the public other than commissions, concessions and discounts of brokers, dealers or other agents.

### USE OF PROCEEDS

We will not receive any of the proceeds from the sale of the common stock by the selling shareholders, rather, the selling shareholders will receive those proceeds directly. We will, however, receive proceeds from any cash exercises of the warrants by the selling shareholders under the warrant agreements. All proceeds received as a result of the exercise of those warrants will be used as working capital for our operations.

### INDEMNIFICATION OF DIRECTORS AND OFFICERS

As permitted by the Texas Business Corporation Act, our Restated Articles of Incorporation provide that our directors shall not be personally liable to us or our shareholders for monetary damages for breach of fiduciary duty as a director, except for liability for:

- o any breach of the director's duty of loyalty to us or to our shareholders;
- o any act or omission not in good faith or which involves intentional misconduct or a knowing violation of law;
- o any transaction from which the director derived any improper personal benefit;

12

- o any act or omission where the liability of the director is expressly provided by statute; or
- o any act related to an unlawful stock repurchase or payment of a dividend.

In addition, our Restated Articles of Incorporation and Restated Bylaws include provisions permitted by the Texas Business Corporation Act whereby our directors, officers, employees, and agents generally are to be indemnified against certain liabilities to the fullest extent authorized by the Texas Business Corporation Act. In addition, the employment agreement between John A. Ryan and us, dated November 14, 2001, provides Mr. Ryan, our Chairman, President and Chief Executive Officer, with a contractual right to indemnification as an officer and/or director of us as set forth in Article VII of our Restated Bylaws, dated September 14, 1999.

### LEGAL MATTERS

The validity of the stock offered hereby will be passed upon for us by Ronald A. Woessner, our Senior Vice President, General Counsel and Secretary.

### EXPERTS

The consolidated financial statements appearing in the Annual Report on Form 10-K for our fiscal year ended December 31, 2001, referred to under

## Edgar Filing: ZIXIT CORP - Form S-3

"Documents Incorporated by Reference" on page 7, have been audited by Ernst & Young LLP, independent auditors, as set forth in their report thereon, included therein, and incorporated herein by reference. Such consolidated financial statements are incorporated herein by reference in reliance upon such report given upon the authority of such firm as experts in accounting and auditing.

13

### PART II

#### ITEM 14. OTHER EXPENSES OF ISSUANCE AND DISTRIBUTION.

SEC registration fee	\$ 334.80
Nasdaq filing fee	2,000.00*
Accounting fees and expenses	1,000.00*
Legal fees and expenses	5,000.00*
Miscellaneous expenses	2,000.00*
	-----
Total	\$10,334.80
	=====

-----  
\* Estimated.

All of the above expenses will be paid by the registrant.

#### ITEM 15. INDEMNIFICATION OF DIRECTORS AND OFFICERS.

As permitted by the Texas Business Corporation Act, the registrant's Restated Articles of Incorporation provide that its directors shall not be personally liable to the registrant or its shareholders for monetary damages for breach of fiduciary duty as a director, except for liability for (i) any breach of the director's duty of loyalty to the registrant or its shareholders, (ii) any act or omission not in good faith or which involves intentional misconduct or a knowing violation of law, (iii) any transaction from which the director derived any improper personal benefit, (iv) any act or omission where the liability of the director is expressly provided for by statute, or (v) any act related to an unlawful stock repurchase or payment of a dividend. In addition, the registrant's Restated Articles of Incorporation and Restated Bylaws include certain provisions permitted by the Texas Business Corporation Act whereby its directors, officers, employees and agents generally are to be indemnified against certain liabilities to the fullest extent authorized by the Texas Business Corporation Act. The registrant maintains insurance on behalf of its directors and executive officers insuring them against any liability asserted against them in their capacities as directors or officers or arising out of such status.

#### ITEM 16. EXHIBITS.

The exhibits to this registration statement are listed in the Index to Exhibits on page II-5 of this registration statement, which Index is incorporated herein by reference.

#### ITEM 17. UNDERTAKINGS.

(a) The undersigned registrant hereby undertakes:



## Edgar Filing: ZIXIT CORP - Form S-3

(1) To file, during any period in which offers or sales are being made, a post-effective amendment to this registration statement:

(i) To include any prospectus required by Section 10(a)(3) of the Securities Act of 1933;

II-1

(ii) To reflect in the prospectus any facts or events arising after the effective date of the registration statement (or the most recent post-effective amendment thereof) which, individually or in the aggregate, represent a fundamental change in the information set forth in the registration statement. Notwithstanding the foregoing, any increase or decrease in volume of securities offered (if the total dollar value of securities offered would not exceed that which was registered) and any deviation from the low or high end of the estimated maximum offering range may be reflected in the form of prospectus filed with the Commission pursuant to Rule 424(b) if, in the aggregate, the changes in volume and price represent no more than 20 percent change in the maximum aggregate offering price set forth in the "Calculation of Registration Fee" table in the effective registration statement.

(iii) To include any material information with respect to the plan of distribution not previously disclosed in the registration statement or any material change to such information in the registration statement;

provided, however, that paragraphs (a)(1)(i) and (a)(1)(ii) do not apply if the registration statement is on Form S-3, Form S-8 or Form F-3, and the information required to be included in a post-effective amendment by those paragraphs is contained in periodic reports filed with or furnished to the Commission by the registrant pursuant to Section 13 or Section 15(d) of the Securities Exchange Act of 1934 that are incorporated by reference in the registration statement.

(2) That, for the purpose of determining any liability under the Securities Act of 1933, each such post-effective amendment shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.

(3) To remove from registration by means of a post-effective amendment any of the securities being registered which remain unsold at the termination of the offering.

(b) The undersigned registrant hereby undertakes that, for purposes of determining any liability under the Securities Act of 1933, each filing of the registrant's annual report pursuant to Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934 (and, where applicable, each filing of an employee benefit plan's annual report pursuant to Section 15(d) of the Securities Exchange Act of 1934) that is incorporated by reference in the registration statement shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.

(c) Insofar as indemnification for liabilities arising under the

## Edgar Filing: ZIXIT CORP - Form S-3

Securities Act of 1933 may be permitted to directors, officers and controlling persons of the registrant pursuant to the provisions described in Item 6 or otherwise, the registrant has been advised that in the opinion of the Securities and Exchange Commission, such indemnification is against public policy as expressed in the Securities Act and is, therefore, unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the registrant of expenses incurred or paid by a director, officer or controlling person of the registrant in the successful

II-2

defense of any action, suit or proceeding) is asserted by such director, officer or controlling person in connection with the securities being registered, the registrant will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question whether such indemnification by it is against public policy as expressed in the Securities Act and will be governed by the final adjudication of such issue.

### SIGNATURES

Pursuant to the requirements of the Securities Act of 1933, the registrant certifies that it has reasonable grounds to believe that it meets all of the requirements for filing on Form S-3 and has duly caused this registration statement to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Dallas, State of Texas, on March 7, 2002.

ZIXIT CORPORATION

By: /s/ Steve M. York

-----  
Steve M. York  
Senior Vice President, Chief Financial  
Officer and Treasurer

II-3

### POWER OF ATTORNEY

Each of the undersigned hereby appoints John A. Ryan and Steve M. York, and each of them acting individually, as his true and lawful attorneys-in-fact and agents, with full power of substitution, for and in the name, place and stead of the undersigned, in any and all capacities, to sign and file with the Securities and Exchange Commission under the Securities Act of 1933, any and all amendments and exhibits to this registration statement, any and all supplemental registration statements (including post-effective amendments), and any and all applications, instruments and other documents to be filed with the Securities and Exchange Commission pertaining to the registration of the securities covered hereby or the transactions contemplated herein.

Pursuant to the requirements of the Securities Act of 1933, this registration statement has been signed by the following persons in the capacities and on the dates indicated.

Edgar Filing: ZIXIT CORP - Form S-3

Signature -----	Title -----	Date ----
/s/ John A. Ryan ----- John A. Ryan	Chairman, President, Chief Executive Officer and Director (Principal Executive Officer)	March 7, 2002
/s/ Steve M. York ----- Steve M. York	Senior Vice President, Chief Financial Officer and Treasurer (Principal Financial and Accounting Officer)	March 7, 2002
/s/ David P. Cook ----- David P. Cook	Founder and Director	March 7, 2002
/s/ H. Wayne Huizenga ----- H. Wayne Huizenga	Co-Vice Chairman and Director	March 7, 2002
/s/ Michael E. Keane ----- Michael E. Keane	Director	March 7, 2002
/s/ James S. Marston ----- James S. Marston	Director	March 7, 2002
/s/ Jeffrey P. Papows ----- Jeffrey P. Papows	Co-Vice Chairman and Director	March 7, 2002
/s/ Antonio R. Sanchez, Jr. ----- Antonio R. Sanchez, Jr.	Director	March 7, 2002
/s/ Dr. Ben G. Streetman ----- Dr. Ben G. Streetman	Director	March 7, 2002

II-4

INDEX TO EXHIBITS

EXHIBIT  
NUMBER

DESCRIPTION

Edgar Filing: ZIXIT CORP - Form S-3

- 
- \*4.1 Form of Common Stock Warrant Certificate.
  - \*5.1 Opinion of Ronald A. Woessner as to the validity of the securities being registered.
  - 23.1 Consent of Ronald A. Woessner (included in his opinion filed as Exhibit 5.1).
  - \*23.2 Consent of Ernst & Young LLP.
  - 24.1 Power of Attorney (included in Part II of this registration statement).

-----

\* Filed electronically herewith.

II-5