CORN PRODUCTS INTERNATIONAL INC Form 424B5 July 02, 2002

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#### PROSPECTUS SUPPLEMENT

(To Prospectus Dated August 11, 1999)

# \$200,000,000

## **8.25%** Senior Notes due 2007

The notes will bear interest at the rate of 8.25% per year. We will pay interest on the notes each January 15 and July 15, beginning on January 15, 2003. The notes will mature on July 15, 2007. We may redeem all or any portion of the notes at any time at the redemption price described under Description of Notes Optional Redemption. There will be no sinking fund for the notes.

The notes will be unsecured obligations of our company and will rank equally with all of our other unsecured, senior indebtedness. The notes will be issued only in registered form in denominations of \$1,000 and integral multiples of \$1,000.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or determined if this prospectus supplement or the accompanying prospectus is truthful or complete. Any representation to the contrary is a criminal offense.

	Per note	Total
Public Offering Price	98.992%	\$197,984,000
Underwriting Discount	0.600%	\$ 1,200,000
Proceeds to Corn Products (before expenses)	98.392%	\$196,784,000

Interest on the notes will accrue from July 8, 2002 to date of delivery.

The underwriters expect to deliver the notes in book-entry form only through The Depository Trust Company on or about July 8, 2002.

# **Salomon Smith Barney**

# SunTrust Robinson Humphrey BNY Capital Markets, Inc.

June 28, 2002

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You should rely only on the information contained or incorporated by reference in this prospectus supplement and the accompanying prospectus. We have not authorized anyone to provide you with additional information or information that is different. This document may only be used where it is legal to sell these securities. You should assume that the information appearing in this prospectus supplement and the accompanying prospectus is accurate as of the date on the front cover of this prospectus supplement and the date of the accompanying prospectus only.

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#### FORWARD LOOKING STATEMENTS

Each of this prospectus supplement, the accompanying prospectus and the documents we incorporate by reference in this prospectus supplement and the accompanying prospectus contain forward-looking statements concerning our financial position, business and future earnings and prospects, in addition to other statements using words such as anticipate, believe, plan, estimate, expect, intend and other similar expressions. These statements contain certain inherent risks and uncertainties. Although we believe our expectations reflected in these forward-looking statements are based on reasonable assumptions, you are cautioned that no assurance can be given that our expectations will prove correct. Actual results and developments may differ materially from the expectations conveyed in these statements, based on factors such as the following: fluctuations in worldwide commodities markets and the associated risks of hedging against such fluctuations; fluctuations in aggregate industry supply and market demand; general political, economic, business, market and weather conditions in the various geographic regions and countries in which we manufacture and sell our products, including fluctuations in the value of local currencies, energy costs and availability and changes in regulatory controls regarding quotas, tariffs, taxes and biotechnology issues; and increased competitive and/or customer pressure in the corn-refining industry. Our forward-looking statements speak only as of the date on which they are made and we do not undertake any obligation to update any forward-looking statement to reflect events or circumstances after the date of the statement. If we do update or correct one or more of these statements, you should not conclude that we will make additional updates or corrections. For a further description of risk factors, see our most recently filed Annual Report on Form 10-K and subsequent reports on Forms 10-Q and 8-K.

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#### PROSPECTUS SUPPLEMENT SUMMARY

The following is a summary and does not contain all of the information that may be important to you. You should read this prospectus supplement and the accompanying prospectus, as well as the documents incorporated by reference in this prospectus supplement and the accompanying prospectus, before deciding to purchase any notes. Unless the context indicates otherwise, references to us, we or Corn Products refer to the corn-refining and related businesses of Bestfoods, formerly CPC International Inc., for periods prior to January 1, 1998 and to Corn Products International, Inc. and its subsidiaries for the periods on and after such date.

#### Corn Products International, Inc.

Corn Products International, Inc., together with its subsidiaries, produces a large variety of food ingredients and industrial products derived from the wet milling of corn and other starch-based materials (such as tapioca and yucca). Our products include the following:

Sweetener products (57% of 2001 sales), such as high fructose corn syrup sold as a sweetener in soft drinks, fruit drinks and pastries; glucose corn syrup sold for use in food products; high maltose corn syrup sold to brewing companies; dextrose sold for confectionery, pharmaceutical and industrial applications; and maltodextrins, glucose and corn syrup solids sold for use in food products;

Starch products (20% of 2001 sales), such as cornstarch sold to cornstarch packers and starches sold to the paper, corrugating and textile industries; and

By-products and others (23% of 2001 sales), such as corn oil sold to producers of margarine, salad dressings, shortening and mayonnaise; and corn gluten meal and steepwater sold as additives to animal feed.

We are one of the largest corn refiners in the world and the leading corn refiner in Latin America. In addition, we are the world s leading producer of dextrose and have a strong regional leadership in cornstarch and liquid sweeteners. We have operations in 13 countries and sell our products in about 70 countries around the world, primarily in North America, South America and Asia/ Africa. We have leading market positions in many of the markets we serve.

During 2001, we had consolidated net sales of \$1.89 billion and operating profit of \$166 million. Our North America operations generated 64% and 35% of net sales and operating profit, respectively. Our South America operations generated 23% and 39% of net sales and operating profit, respectively. Our Asia/ Africa operations generated 13% and 26% of net sales and operating profit, respectively.

Our current business plan is centered on:	
Restoring United States profits;	
Improving return on equity;	
Reducing working capital; and	
Paying down debt.	
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#### The Offering

Issuer Corn Products International, Inc.

Securities Offered \$200,000,000 aggregate principal amount of 8.25% Senior Notes due 2007.

Maturity July 15, 2007.

Interest Will accrue on the notes from July 8, 2002 and will be payable on January 15 and July 15 of

each year, beginning January 15, 2003.

Ranking The notes will be unsecured obligations of our company and will rank equally with all of our other

unsecured, senior indebtedness, including \$200 million of our 8.45% Senior Notes due 2009. At March 31, 2002, we had approximately \$721 million of indebtedness outstanding on a consolidated basis, of which \$234 million of foreign subsidiary indebtedness would be structurally senior to the

notes.

Optional Redemption We may redeem the notes at any time at our option, in whole or in part, at a redemption price equal to

the greater of:

100% of the principal amount of the notes being redeemed; and

the sum of the present values of the remaining scheduled payments of principal and interest on the notes being redeemed from the redemption date to the maturity date discounted to the date of redemption on a semi-annual basis (assuming a 360-day year consisting of twelve 30-day months) at a discount rate equal to the Treasury Rate plus 35 basis points. We will also pay the accrued and unpaid

interest on the notes to the redemption date.

Use of Proceeds We intend to use the net proceeds of the offering to repay short term indebtedness. See Use of

Proceeds for more information.

Restrictive Covenants The supplemental indenture governing the notes will contain a limitation that restricts the ability of our

foreign subsidiaries to create or incur indebtedness if it would cause the amount of indebtedness of our foreign subsidiaries to exceed 45% of our and our subsidiaries total consolidated indebtedness. This limitation does not restrict the amount of indebtedness between us and any of our subsidiaries or indebtedness between any of our subsidiaries. In addition, the indenture restricts us from creating or incurring secured debt, subject to certain exceptions, or effecting certain sales and leaseback transactions if the total of such related debt would exceed 10% of consolidated net tangible assets.

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## **Summary Historical Financial Information**

The following table presents summary historical financial information for us. The information below should be read in conjunction with our Management s Discussion and Analysis of Financial Condition and Results of Operations and our historical consolidated financial statements and notes thereto included in this prospectus supplement. The statement of income data and balance sheet data for each of the years ended December 31, 2001, 2000 and 1999 are derived from our audited consolidated financial statements. The statement of income data and balance sheet data for each of the three months ended March 31, 2002 and 2001 are derived from our unaudited condensed consolidated financial statements.

	Year Ended December 31,		Three M Ended M		
	1999	2000	2001	2001	2002
			dollars in millic	ons)	
Statement of income data:					
Net sales	\$1,735	\$1,865	\$1,887	\$ 455	\$ 432
Cost of sales	1,450	1,559	1,588	380	373
Gross profit	285	306	299	75	59
Selling, general and administrative expenses	134	135	148	40	37
Restructuring and other charges, net(a)		20			
Earnings from non-consolidated affiliates and other income	(6)	(5)	(15)	(4)	(10)
Operating income	157	156	166	39	32
Financing costs	35	54	64	15	10
- manufacture control			<del></del>		
Income before income taxes	122	102	102	24	22
Provision for income taxes	43	36	36	8	8
Minority interest in earnings	5	18	9	3	3
Net income(b)	\$ 74	\$ 48	\$ 57	\$ 13	\$ 11
Balance sheet data:	Φ 226	Φ 226	Ф. 224	Φ 254	Ф 202
Working capital(c)	\$ 326	\$ 336	\$ 324	\$ 354	\$ 293
Current ratio	1.2x	1.1x	0.8x	1.1x	0.8x
Plants and properties, net	\$1,349	\$1,407	\$1,293	\$1,374	\$1,220
Total debt Deferred income tax liability	544 182	720 185	756 186	804 178	721 193
Minority interest in subsidiaries	199	208	147	178	97
Stockholders equity	1,030	960	857	927	810
Total assets	2,217	2,339	2,227	2,310	2,075
Other financial data:					
Depreciation & amortization	\$ 122	\$ 135	\$ 127	\$ 33	\$ 26
EBIT	157	156	166	39	32
EBITDA(d)	279	291	293	72	58
Interest expense, net	33	55	56	15	9
Cash provided by (used for) operating activities	205	188	171	(4)	27
Cash used for investing activities	(271)	(262)	(171)	(88)	(20)
Cash provided by (used for) financing activities	68	74	27	88	(29)
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	Year E	Year Ended December 31,		Three Months Ended March 31,	
	1999	2000	2001	2001	2002
	(dollars in millions)				
Credit ratios:					
EBIT/interest	4.8x	2.8x	3.0x	2.6x	3.5x
EBITDA/interest	8.5x	5.3x	5.2x	4.8x	6.4x
Total debt/total capitalization(e)	27.8%	34.7%	38.8%	38.9%	39.6%
Total debt/ EBITDA	1.9x	2.5x	2.6x		
Cash flow from operations/total debt	37.7%	26.1%	22.6%		
Ratio of earnings to fixed charges(f)	3.5x	2.6x	2.6x	2.3x	3.0x

- (a) In 2000, a \$20 million pretax special charge was recorded that pertained to a workforce reduction program and the write-off of certain capital projects.
- (b) On January 1, 2002 we adopted Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets (SFAS 142). SFAS 142 stipulates that goodwill should no longer be amortized and should instead be subject to an annual impairment assessment. The adoption of SFAS 142 s provisions resulted in us discontinuing the amortization of goodwill beginning January 1, 2002. On a pre-tax basis, goodwill amortization, which is included in selling, general and administrative expenses, was \$5 million, \$12 million and \$11 million for the full years ended December 31, 1999, 2000 and 2001, respectively, and \$3 million for the first three months of 2001.
- (c) Excludes short-term debt.
- (d) EBITDA equals operating income plus depreciation and amortization. We present EBITDA here to provide additional information about our ability to meet our future debt service, capital expenditure and working capital requirements. EBITDA is not a measure of financial performance under accounting principles generally accepted in the United States of America, and you should not consider it as an alternative either to net income as an indicator of our operating performance or to cash flow from operations as a measure of our liquidity. Our definition of EBITDA may be different than that used by other companies.
- (e) Total capitalization equals the sum of total debt, deferred income tax liability, minority interest in subsidiaries and stockholders equity.
- (f) The ratio of earnings to fixed charges equals earnings divided by fixed charges. Earnings is defined as income before extraordinary charges, income taxes and minority interest in earnings plus fixed charges minus capitalized interest. Extraordinary charges include special charges, restructuring charges and spin-off costs. Fixed charges is defined as interest expense on debt plus amortization of discount on debt plus the interest portion of rental expense on operating leases.

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#### USE OF PROCEEDS

We estimate that the net proceeds of this offering will be approximately \$196 million, after deducting the underwriting discount and estimated offering expenses. We intend to use the net proceeds from the sale of the notes to pay down a portion of the outstanding balance of the short term borrowings under our current, 5-year unsecured revolving credit facility which matures in December 2002. As of March 31, 2002, the outstanding balance under this facility was \$287 million bearing interest at a weighted average rate of 2.2% per annum.

#### **CAPITALIZATION**

The following table sets forth at March 31, 2002 our cash and cash equivalents, short-term debt, long-term debt, deferred income tax liability, minority interest in subsidiaries, total stockholders equity and total capitalization on an actual basis and as adjusted to give effect to the issuance of the notes and the application of the net proceeds as described under Use of Proceeds. The table should be read in conjunction with our Management s Discussion and Analysis of Financial Condition and Results of Operations and our condensed consolidated financial statements and the notes thereto included in this prospectus supplement, as well as Use of Proceeds.

	At Ma	At March 31, 2002		
	Actual	As Adjusted		
	(in	millions)		
Cash and cash equivalents	\$ 41	\$ 41		
Short-term debt:				
5-year revolving credit facility	\$ 287	\$ 91		
Other short-term borrowings	122	122		
Current portion of long-term debt	10	10		
	<del></del>			
Total short-term debt	419	223		
Long-term debt:				
Notes offered hereby		200		
8.45% senior notes due 2009	200	200		
Other long-term debt	102	102		
Other long-term debt	102	102		
Total long-term debt	302	502		
Deferred income tax liability	193	193		
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Minority interest in subsidiaries	97	97		
Minority interest in subsidiaries				
Common stock	1	1		
Additional paid-in capital	1,073	1,073		
Less: treasury stock	(53)	(53)		
Deferred compensation restricted stock	(3)	(3)		
Accumulated other comprehensive loss	(390)	(390)		
Retained earnings	182	182		
rotanica carmings	102	102		
T ( 1 ( 1 1 1 1 )		010		
Total stockholders equity	810	810		
Total capitalization(a)	\$1,821	\$1,825		

(a) Total capitalization equals the sum of total debt, deferred income tax liability, minority interest in subsidiaries and stockholders equity. S-8

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#### **BUSINESS**

#### Overview

We produce a large variety of food ingredients and industrial products derived from the wet milling of corn and other starch-based materials (such as tapioca and yucca). We are one of the largest corn refiners in the world and the leading corn refiner in Latin America. In addition, we are the world's leading producer of dextrose and have a strong regional leadership in cornstarch and liquid sweeteners. We had consolidated net sales of \$1.89 billion in 2001. Approximately 64% of our 2001 revenues were provided from our North America operations with the remainder coming from our South America and Asia/ Africa operations.

Corn refining is a capital-intensive two-step process that involves the wet milling and processing of corn. During the front-end process, corn is steeped in water and separated into starch and by-products such as animal feed and germ. The starch is then either dried for sale or further modified or refined through various processes to make sweeteners and other starch-based products designed to serve the particular needs of various industries. Our sweetener products include high fructose corn syrups, also known as HFCS, glucose corn syrups, high maltose corn syrups, dextrose, maltodextrins and glucose and corn syrup solids. Our starch-based products include both industrial and food grade starches.

We supply a broad range of customers in many industries. Our most important customers are in the food and beverage, pharmaceutical, paper products, corrugated and laminated paper, textile and brewing industries and in the animal feed markets worldwide. We believe our customers value our local approach to service.

#### **Products**

Our sweetener products have grown to account for more than one half of our net sales while starch products and by-products each account for less than one quarter of our net sales.

Sweetener Products. Our sweetener products represented approximately 57%, 55% and 51% of our net sales for 2001, 2000 and 1999, respectively.

High Fructose Corn Syrup. We produce the following types of high fructose corn syrup:

HFCS 55, which is primarily used as a sweetener in soft drinks; and

HFCS 42, which is used as a sweetener in various consumer products such as fruit-flavored beverages, yeast-raised breads, rolls, dough, ready-to-eat cakes, yogurt and ice cream.

Glucose Corn Syrups. Corn syrups are fundamental ingredients in many industrial products and are widely used in food products like baked goods, snack foods, beverages, canned fruits, condiments, candy and other sweets, dairy products, ice cream, jams and jellies, prepared mixes and table syrups. We offer corn syrups that are manufactured through an ion exchange process, a method that creates the highest quality, purest corn syrups.

*High Maltose Corn Syrup.* This special type of glucose syrup has a unique carbohydrate profile, making it ideal for use as a source of fermentable sugars in brewing beers. High maltose corn syrups are also used in the production of confections, canning and some other food processing applications.

Dextrose. We were granted the first United States patent for dextrose in 1923. We currently produce dextrose products that are grouped in three different categories: monohydrate, anhydrous and specialty. Monohydrate dextrose is used across the food industry in many of the same products as glucose corn syrups, especially in confectionery applications. Anhydrous dextrose is used to make solutions for intravenous injection and other pharmaceutical applications, as well as some specialty food applications. Specialty dextrose products are used in a wide range of applications, from confectionery tableting to dry mixes to carriers for high intensity sweeteners. Dextrose also has a wide range of industrial applications, including use in wall board and production of biodegradable surface

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agents and moisture agents, and is also used as the base for fermentation products including vitamins, organic acids, amino acids and alcohol.

Maltodextrins and Glucose and Corn Syrup Solids. These products have a multitude of food applications, including formulations where liquid corn syrups cannot be used. Maltodextrins are resistant to browning, provide excellent solubility, do not retain moisture, and are ideal for their carrier/bulking properties. Corn syrup solids have a bland flavor, remain clear in solution, and are easy to handle and also provide bluing properties.

Starch Products. Starch products represented approximately 20%, 21% and 22% of our net sales for 2001, 2000 and 1999, respectively. Starches are an important component in a wide range of processed foods, where they are used particularly as a thickener and binder. Cornstarch is also sold to cornstarch packers for sale to consumers. Starches are also used in paper production to produce a smooth surface for printed communications and to improve strength in today s recycled papers. In the corrugating industry, starches are used to produce high quality adhesives for the production of shipping containers, display board and other corrugated applications. The textile industry has successfully used starches for over a century to provide size and finishes for manufactured products. Industrial starches are used in the production of construction materials, adhesives, pharmaceuticals and cosmetics, as well as in mining, water filtration and oil and gas drilling.

*By-Products and Others*. By-products and others accounted for 23%, 24% and 27% of our net sales for 2001, 2000 and 1999, respectively. Refined corn oil is sold to packers of cooking oil and to producers of margarine, salad dressings, shortening, mayonnaise and other foods. Corn gluten feed is sold as animal feed. Corn gluten meal and steepwater are sold as additives for animal feed.

#### **Geographic Scope and Operations**

We operate in one business segment, corn refining, and are managed on a geographic regional basis. The business includes regional operations in North America, South America and Asia/ Africa. In 2001, approximately 64% of our net sales were derived from operations in North America, while South America and Asia/ Africa represented approximately 23% and 13%, respectively. See Note 14 to our Consolidated Financial Statements (entitled Segment Information) for additional financial information regarding geographic areas.

Our North America region consists of operations in the United States, Canada and Mexico. It includes CornProductsMCP Sweeteners LLC (CPMCP), a non-consolidated joint marketing company that was formed with Minnesota Corn Processors, LLC (MCP) on December 1, 2000 for the purpose of selling and distributing certain designated sweetener products throughout the United States. For a further discussion of CPMCP, see Management s Discussion and Analysis of Financial Condition and Results of Operations Recent Developments and Outlook. The region s facilities include 10 plants producing regular and modified starches, dextrose, high fructose and high maltose corn syrups and corn syrup solids, dextrins and maltodextrins, caramel color and sorbitol. Our plant in Bedford Park, Illinois is a major supplier of starch and dextrose products for our United States and export customers. Our other United States plants in Winston-Salem, North Carolina and Stockton, California represent a high percentage of the production capacities for their local areas, as do our Canadian plants in Cardinal, London and Port Colborne, Ontario. We are the largest corn refiner in Mexico with two plants in Guadalajara and a plant in each of Mexico City and San Juan del Rio.

We are the largest corn refiner in South America, with leading production capacities in Argentina, Brazil, Chile and Colombia. Our South America region includes 12 plants that produce regular, modified, waxy and tapioca starches, high fructose and high maltose corn syrups and corn syrup solids, dextrins and maltodextrins, dextrose, caramel color, sorbitol and vegetable adhesives.

Our Asia/ Africa region consists of corn-refining operations in Kenya, Malaysia, Pakistan, South Korea and Thailand. The region s facilities include 6 plants that produce modified, regular, waxy and tapioca starches, dextrins, glucose, dextrose and caramel color.

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In addition to the operations in which we engage directly, we have strategic alliances through technical license agreements with companies in India, South Africa, Zimbabwe, Serbia and Venezuela. As a group, our strategic alliance partners produce high fructose, glucose and high maltose syrups (both corn and tapioca), regular, modified, waxy and tapioca starches, dextrose and dextrins, maltodextrins and caramel color. These products have leading positions in many of their target markets.

#### Competition

The corn-refining industry is highly competitive. Most of our products are viewed as commodities that compete with virtually identical products and derivatives manufactured by other companies in the industry. The United States is a particularly competitive market. Competitors include ADM Corn Processing Division (a division of Archer-Daniels-Midland Company), Cargill, A.E. Staley Manufacturing Co. (a subsidiary of Tate & Lyle, plc), National Starch and Chemical Company (a subsidiary of Imperial Chemicals Industries plc) and several others. Mexico and Canada face competition from the United States and local production including ALMEX, a Mexican joint venture between ADM and Staley. In South America, Cargill and National Starch have corn-refining operations in Brazil. Other local corn refiners also operate in many of our markets. Competition within markets is largely based on price, quality and product availability.

Several of our products also compete with products made from raw materials other than corn. High fructose corn syrup and monohydrate dextrose compete principally with cane and beet sugar products. By-products such as corn oil and gluten meal compete with products of the corn dry milling industry and with soybean oil, soybean meal and others. Fluctuations in prices of these competing products may affect prices of, and profits derived from, our products.

#### Customers

We supply a broad range of customers in over 60 industries. Approximately 22% of our 2001 net sales were to companies engaged in the processed foods industry and approximately 20% of our 2001 net sales were to companies engaged in the soft drink industry. Additionally, approximately 15% of our 2001 net sales were to feed users.

#### **Raw Materials**

The basic raw material of the corn-refining industry is yellow dent corn. In the United States, the corn-refining industry processes about 10% to 15% of the annual United States corn crop. The supply of corn in the United States has been, and is anticipated to continue to be, adequate for our domestic needs. The price of corn, which is determined by reference to prices on the Chicago Board of Trade, fluctuates as a result of three primary supply factors farmer planting decisions, climate and government policies and three major market demand factors livestock feeding, shortages or surpluses of world grain supplies and domestic and foreign government policies and trade agreements.

Corn is also grown in other areas of the world, including Canada, South Africa, Argentina, Brazil, China and Australia. Our affiliates outside the United States utilize both local supplies of corn and corn imported from other geographic areas, including the United States. The supply of corn for these affiliates is also generally expected to be adequate for our needs. Corn prices for our non-United States affiliates generally fluctuate as a result of the same factors that affect United States corn prices.

Due to the competitive nature of the corn-refining industry and the availability of substitute products not produced from corn, such as sugar from cane or beet, end product prices may not necessarily fluctuate in relation to raw material costs of corn.

We follow a policy of hedging our exposure to commodity fluctuations with commodities futures contracts for certain of our North American corn purchases. All firm priced business is hedged when contracted. Other business may or may not be hedged at any given time based on management s judgment as to the need to fix the costs of our raw materials to protect our profitability. See the discussion of

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commodity costs under Management s Discussion and Analysis of Financial Condition and Results of Operations Risk and Uncertainties for more information.

#### **Product Development**

Our product development activity is focused on developing product applications for identified customer and market needs. Through this approach, we have developed value-added products for use in the corrugated paper, food, textile, baking and confectionery industries. We usually collaborate with customers to develop the desired product application either in the customers facilities, our technical service laboratories or on a contract basis. These efforts are supported by our marketing, product technology and technology support staff. Product development is enhanced through technology transfers pursuant to existing licensing arrangements.

#### Sales and Distribution

Salaried sales personnel, who are generally dedicated to customers in a geographic region, sell our products directly to manufacturers and distributors. In addition, we have a staff that provides technical support to the sales personnel on an industry basis. In 2001, we began selling and distributing certain designated sweetener production destined for sale in the United States through our joint marketing company with Minnesota Corn Processors. For more information, see Management s Discussion and Analysis of Financial Condition and Results of Operations CornProductsMCP Sweeteners LLC. We generally utilize contract truck drivers to deliver bulk products to customer destinations but also have some of our own trucks for product delivery. In North America, the trucks generally ship to nearby customers. For those customers located considerable distances from our plants, a combination of railcars and trucks is used to deliver product. Railcars are generally leased for terms of five to fifteen years.

#### Patents, Trademarks And Technical License Agreements

We own a number of patents, which relate to a variety of products and processes, and a number of established trademarks under which we market such products. We also have the right to use certain other patents and trademarks pursuant to patent and trademark licenses. We do not believe that any individual patent or trademark is material. There is not currently any pending challenge to the use or registration of any of our significant patents or trademarks that would have a material adverse impact on us or our results of operations.

We are a party to several technical license agreements with third parties in other countries whereby we provide technical, management and business advice on the operations of corn-refining businesses and receive royalties in return. These arrangements provide us with product penetration in the various countries in which they exist, as well as experience and relationships that could facilitate future expansion. The duration of the agreements range from one to ten years or longer, and most of these relationships have been in place for many years. These agreements in the aggregate provide us with approximately \$1 million of annual revenue.

#### **Employees**

As of December 31, 2001, we had approximately 6,600 employees, of which approximately 800 were located in the United States. Approximately 38% of United States and 53% of non-United States employees are unionized. We believe our union and non-union employee relations are good.

#### **Properties**

We operate, directly and through our subsidiaries, 28 manufacturing facilities, 27 of which are owned and one of which is leased (Jundiai, Brazil). In addition, we own our corporate headquarters in Bedford Park, Illinois.

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While we have achieved high capacity utilization, we believe our manufacturing facilities are sufficient to meet our current production needs. We have preventive maintenance and de-bottlenecking programs designed to further improve grind capacity and facility reliability.

We have electricity co-generation facilities at all of our United States and Canadian plants, as well as at our plants in San Juan del Rio, Mexico, Baradero, Argentina and Faisalabad, Pakistan, that provide electricity at lower costs than are available from third parties. We generally own and operate such co-generation facilities ourself, but our large facilities in Stockton, California and Cardinal, Ontario, are owned by, and operated pursuant to, co-generation agreements with third parties.

We believe we have competitive, up-to-date and cost-effective facilities. In recent years, significant capital expenditures have been made to update, expand and improve our facilities, averaging in excess of \$100 million per year for the last five years. Capital investments have included the rebuilding of our plants in Cali, Colombia and Baradero, Argentina; an expansion of both grind capacity and dextrose production capacity at our Argo facility in Bedford Park, Illinois and our facility in Baradero, Argentina; entry into the high maltose corn syrup business in Brazil, Colombia and Argentina; entry into the HFCS business in Argentina; and the installation of energy co-generation facilities in Canada. In addition, prior to our acquisition of Arancia Corn Products, S.A. de C.V., the Mexican business completed a major expansion of the San Juan del Rio plant to produce HFCS. We believe these capital expenditures will allow us to operate highly efficient facilities for the foreseeable future with further annual capital expenditures that are in line with historical averages.

#### **Government Regulation and Environmental Matters**

As a manufacturer and maker of food items and items for use in the pharmaceutical industry, our operations and the use of many of our products are subject to various United States federal, state, foreign and local statutes and regulations, including the Federal Food, Drug and Cosmetic Act and the Occupational Safety and Health Act, and to regulation by various government agencies, including the United States Food and Drug Administration, which prescribe requirements and establish standards for product quality, purity and labeling. The finding of a failure to comply with one or more regulatory requirements can result in a variety of sanctions, including monetary fines. We may also be required to comply with United States, state, foreign and local laws regulating food handling and storage. We believe these laws and regulations have not negatively affected our competitive position.

Our operations are also subject to various United States, state, foreign and local laws and regulations with respect to environmental matters, including air and water quality and underground fuel storage tanks, and other regulations intended to protect public health and the environment. We believe we are in material compliance with all such applicable laws and regulations. Based upon current laws and regulations and the interpretations thereof, we do not expect that the costs of future environmental compliance will be a material expense, although there can be no assurance that we will remain in compliance or that the costs of remaining in compliance will not have a material adverse effect on our financial condition and results of operations.

We anticipate that we will spend an immaterial amount in fiscal 2002 for environmental control equipment to be incorporated into existing facilities and in planned construction projects. This equipment is intended to enable us to continue our policy of compliance with existing environmental laws and regulations. Under the United States Clean Air Act Amendments of 1990, air toxin regulations will be promulgated for a number of industry source categories. The United States Environmental Protection Agency s regulatory timetable specifies the promulgation of standards for industrial boilers in the year 2002, which have not yet been promulgated. At that time, our United States facilities may require additional pollution control devices to meet these standards. Currently, we cannot accurately estimate the ultimate financial impact of the standards.

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#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The year 2001 was a challenging year for us given the difficult economic environment worldwide and local currency weakness in South America and Asia/ Africa. Despite these difficulties, however, net income increased from 2000 (which included special charges of \$0.37 per diluted common share), significant operating cash flows were generated (although less than 2000), and sales volume grew 4%, an important fundamental in our business.

In North America, our joint marketing company, CPMCP, commenced operations to better serve our customer base. However, selling prices for our products were depressed and the economic recession unfavorably affected our business in the region. This, coupled with higher energy costs and lower by-product pricing that began to recover during the year, caused operating income in the region to decline 16%. In South America, operating earnings increased 11% as we achieved strong year-over-year sales volume growth despite the weak economic conditions in the region. In Asia/ Africa, operating income fell 17% primarily due to local currency weakness in the region.

#### **Recent Developments and Outlook**

#### Mexico HFCS Tax

On January 1, 2002, the Mexican Congress passed a value-added tax on soft drinks sweetened with HFCS which, on March 5, 2002, was suspended until September 30, 2002. In response to the enactment of the tax, which at the time effectively ended the use of HFCS for soft drinks in Mexico, we ceased production of HFCS 55 in Mexico by stopping production of HFCS 55 at our San Juan del Rio plant, one of our plants in Mexico. Effective with the March 5, 2002 suspension of the tax, we resumed the production and sale of HFCS in Mexico, although at levels below historical volumes. Since the temporary suspension of the tax, HFCS demand in Mexico has been depressed and our earnings there have suffered as a result.

Management continues to seek a permanent repeal of the tax. While we are hopeful for a permanent solution ahead of September 30, 2002 (the date that the suspension of the tax is scheduled to expire), in the absence of a favorable solution, it is likely that HFCS demand in Mexico will remain below historic levels adversely impacting our operating results and cash flows.

### CornProductsMCP Sweeteners LLC

In 2001, we began selling, marketing and distributing designated sweetener production destined for sale in the United States through CPMCP, a limited liability joint marketing company with MCP. On June 6, 2002, MCP announced that it had signed a letter of intent with Archer-Daniels-Midland Company (ADM) reflecting their intentions to attempt to negotiate a definitive agreement that may lead to a sale of MCP to ADM. The letter does not contain any offer or price regarding sale terms, nor does it obligate MCP or ADM to enter into a definitive agreement.

If ADM were to acquire MCP without terminating CPMCP, the document governing the joint marketing company would require ADM to, among other things, sell, market and distribute all of its designated sweetener products destined for sale in the United States through CPMCP. In the event of a sale of MCP to ADM, we would have the right to terminate the joint marketing company without paying a termination fee. Regardless of whether there is a potential change in control, either member of CPMCP has the option to terminate the joint marketing company by giving written notice at any time and paying a stipulated termination fee.

We have no current intention to terminate CPMCP, nor have we received notice from MCP to that effect. We cannot give any assurance that ADM and MCP will consummate a transaction or that, even if such a transaction is consummated, CPMCP will be terminated. If CPMCP were to terminate in connection with an acquisition of MCP by ADM, we believe that we would be able to unwind the joint

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marketing company and resume the marketing of our own designated sweetener products without a material adverse impact on our future financial position, results of operations or cash flows.

#### **Results of Operations**

#### First Quarter 2002 Compared To First Quarter 2001

Net Income. Net income for the quarter ended March 31, 2002 decreased to \$11.2 million, or \$0.31 per diluted share, from \$12.7 million, or \$0.36 per diluted share, in the first quarter of 2001. The results for first quarter 2002 included \$4.6 million (\$3.0 million after-tax) of net non-recurring earnings consisting primarily of a gain from the sale of a business unit, net of certain one-time charges. The non-recurring earnings include an \$8.0 million pretax gain from the February 2002 sale of Enzyme-Bio Systems Ltd., partially offset by \$4.3 million of charges principally related to workforce reductions in North America. Additionally, a one-time gain of \$0.9 million associated with the curtailment of certain benefit costs pertaining to the aforementioned sale and workforce reduction was recorded. Excluding the net non-recurring income, we earned \$8.2 million, or \$0.23 per diluted share in first quarter 2002, down 35% from the \$12.7 million earned in first quarter 2001. This decrease was principally due to lower sales volumes and foreign currency weakness, which more than offset reduced financing costs and the discontinuation of goodwill amortization.

*Net Sales.* First quarter 2002 net sales totaled \$432 million, down 5% from first quarter 2001 sales of \$455 million. This decrease reflects an 8% decline associated with lower volume and a 6% reduction attributable to weaker foreign currencies, which more than offset a 9% price/mix improvement.

North America net sales for first quarter 2002 were down 2% from the same period last year primarily due to the effect of the sale of Enzyme-Bio Systems. Excluding past sales generated by Enzyme-Bio Systems, sales in the region were flat, as a 6% price/mix improvement was offset by lower volume. The volume decrease primarily reflects reduced demand in Mexico as a result of the Mexican HFCS tax issue. In South America, net sales decreased 16% from first quarter 2001 reflecting a 12% regional volume decline driven by soft economic conditions in Argentina and Brazil. Additionally, while price/mix improvements in the region have been significant (up approximately 19% from first quarter 2001), the increases in Argentina are currently lagging the devaluation of the Argentine peso. In Asia/ Africa, net sales increased 1% from last year, as a 3% price/mix improvement and modest volume growth more than offset a 2% sales reduction attributable to weaker currencies.

Cost of Sales and Operating Expenses. Cost of sales for first quarter 2002 decreased 2% from first quarter 2001 partially due to the effect of the sale of Enzyme-Bio Systems. Excluding past expenses of Enzyme-Bio Systems, cost of sales declined 1% from first quarter 2001. Gross margins were 13.6%, down from 16.5% in first quarter 2001, reflecting lower volumes, as well as the impact of the decline in value of foreign currencies, particularly in Argentina and Brazil.

Driven partially by a change in accounting that prohibits the amortization of goodwill, first quarter 2002 operating expenses decreased to \$36.9 million from \$39.8 million in first quarter 2001, despite the recording of the one-time charges and curtailment gain, which together totaled \$3.4 million. Excluding the effect of the one-time items, first quarter 2002 operating expenses totaled \$33.5 million, representing 7.7% of net sales, down from 8.1% last year before amortization of goodwill. This decline in operating expenses principally reflects lower United States and Canadian SG&A costs and, to a lesser extent, the disposition of Enzyme-Bio Systems.

Operating Income. First quarter 2002 operating income, which includes the previously mentioned \$4.6 million of net non-recurring earnings, decreased 20% to \$31.5 million from \$39.6 million in first quarter 2001. Excluding the net non-recurring earnings, operating income decreased 32% to \$26.9 million from \$39.6 million, reflecting significantly lower earnings in North America and South America. North America operating income of \$6.7 million decreased 55% from \$15.0 million in the first quarter of 2001, mainly due to the impact of Mexico s HFCS tax on our Mexican business. South America operating

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income of \$13.7 million for first quarter 2002 decreased 28% from \$18.9 million in first quarter 2001, primarily due to soft economic conditions and weaker currencies in Argentina and Brazil. Asia/ Africa operating income increased 13% to \$11.9 million from \$10.5 million in first quarter 2001.

Financing Costs. Financing costs for first quarter 2002 were \$9.6 million, down from \$15.5 million in first quarter 2001, reflecting lower interest rates and reduced debt.

*Provision For Income Taxes.* Our effective tax rate increased to 36% for first quarter 2002, from 35% in first quarter 2001. The higher estimated tax rate for 2002 is based on the expected change in the mix of domestic and foreign earnings for the full year.

*Minority Interest in Earnings*. The decrease in minority interest for first quarter 2002 reflects our increased ownership in Arancia and a reduction in earnings from Argentina, partially offset by increased earnings in Korea and Pakistan.

Comprehensive Income (Loss). We recorded a comprehensive loss of \$46 million for first quarter 2002 as compared with a comprehensive loss of \$29 million in first quarter 2001. The increase resulted from a \$30 million unfavorable variance in the currency translation adjustment, partially offset by reduced unrealized losses from cash flow hedges, net of income taxes. The unfavorable \$30 million currency translation adjustment related primarily to the negative impact of weakened local currencies, particularly in Argentina, versus a stronger U.S. dollar.

#### **2001 Compared To 2000**

Net Income. We reported net income of \$57 million, or \$1.60 per diluted common share for the year 2001, as compared to \$48 million, or \$1.35 per diluted common share for 2000. The 2001 results include \$5.4 million (\$3.5 million after-tax) of non-recurring earnings from a tax refund, net of certain one-time charges. The results for 2000 include special charges of \$20 million (\$13 million after-tax) pertaining to a workforce reduction program (\$17.5 million) and the write-off of certain capital projects (\$2.5 million). Excluding the non-recurring earnings from 2001 results and the special charges recorded in 2000, we earned \$53 million, or \$1.50 per diluted share in 2001, down from \$61 million, or \$1.72 per diluted share in 2000. This decrease principally reflects weaker foreign currencies, higher energy costs and increased financing costs, which more than offset favorable contributions from sales volume growth, improved selling prices and a reduction in minority interest in earnings.

*Net Sales.* A summary of net sales is shown below:

	2001	2000	Increase (Decrease)	% Change
		(Dollars	in millions)	
North America	\$1,212	\$1,157	\$ 55	5%
South America	440	460	(20)	(4)%
Asia/ Africa	235	248	(13)	(5)%
				_
Total	\$1,887	\$1,865	\$ 22	1%

Net sales for 2001 grew 1% to \$1.89 billion from \$1.87 billion in 2000, as increased sales in North America more than offset sales declines in South America and Asia/ Africa.

Increased volume worldwide and improved price/mix resulted in net sales growth of 4% and 3%, respectively, which was largely offset by a 6% reduction attributable to weaker foreign currencies, particularly in Brazil and Korea. Sales in North America grew 5%, reflecting 3% volume growth and 2% price/mix improvement. Significantly higher volume and improved price/mix in both Canada and Mexico more than offset a volume decline in the United States. South America sales declined 4% as currency weakness throughout the region more than offset an 8% growth attributable to increased volume and a 3% price/mix improvement. The value of local currencies in relation to the U.S. dollar fell in each country within the region, with the decline in the Brazilian real having the most significant impact. Local currency weakness also caused sales in Asia/ Africa to decline in terms of U.S. dollars from 2000. Sales in Asia/

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Africa decreased 5% as weaker currencies in Korea, and to a lesser extent in Pakistan, more than offset 4% price/mix improvement and 2% volume growth in the region.

Cost of Sales and Operating Expenses. Cost of sales for 2001 increased 2% to \$1.59 billion from \$1.56 billion in 2000, on sales volume growth of 4%. Excluding the effect of non-recurring items, cost of sales increased approximately 3% from 2000, while gross margins declined to 15% from 16% in 2000. The reduction in the gross profit margin principally reflects higher energy costs and lower by-product selling prices, particularly during the first half of 2001.

Selling, general and administrative (SG&A) expenses for 2001 increased to \$148 million from \$135 million in 2000, due in part to the recording of certain non-recurring costs. Excluding the non-recurring costs, SG&A expenses totaled \$143 million, representing 7.6% of net sales, up from 7.3% in 2000. This increase resulted mainly from higher administrative costs and increased general corporate expenses.

Earnings from non-consolidated affiliates and other income for 2001 increased to \$15 million from \$5 million in 2000, primarily due to the recording of our share of the earnings of CPMCP, our new joint marketing company that is accounted for under the equity method, partially offset by reduced fee and royalty income.

Operating Income. A summary of operating income is shown below:

	2001	2000	Favorable (Unfavorable) Variance	Favorable (Unfavorable) % Change
			Dollars in millions)	
North America	\$ 62	\$ 74	\$(12)	(16)%
South America	68	61	7	11%
Asia/ Africa	45	54	(9)	(17)%
Corporate expenses	(14)	(13)	(1)	(8)%
Total	\$161	\$176	\$(15)	(9)%
Non-recurring items	5	(20)	25	nm*
Operating income	\$166	\$156	\$ 10	6%

<sup>\*</sup> nm not meaningful

Operating income for 2001 increased 6% to \$166 million from \$156 million in 2000. However, excluding the non-recurring earnings recorded in 2001 and the special charges taken in 2000, operating income declined 9% to \$161 million from \$176 million in 2000. The decline in operating income reflects reduced earnings in North America and Asia/ Africa of 16% and 17%, respectively, which more than offset an 11% improvement in South America. The decrease in North America resulted primarily from higher energy costs and lower by-product selling prices, particularly during the first half of 2001. The lower results in Asia/ Africa principally reflect unfavorable translation effects associated with the previously mentioned currency weakness in the region. South America operating income grew 11% as earnings in the Southern Cone of South America almost doubled from 2000, more than offsetting lower operating profits in Brazil.

Financing Costs. Financing costs increased to \$64 million in 2001 from \$54 million in 2000. This increase was primarily due to the recognition of \$8 million of foreign currency transaction losses in 2001 (\$7 million of which resulted from the previously mentioned devaluation of the Argentine peso), as compared to foreign currency transaction gains of \$1 million in 2000. A decrease in capitalized interest and higher average outstanding indebtedness due to acquisition related borrowings, partially offset by lower weighted average interest rates, also contributed to the increased financing costs.

*Provision For Income Taxes.* Our effective tax rate was 35% for both 2001 and 2000. The tax rates reflect the favorable effect of foreign source income in countries where tax rates are generally lower than in the United States.

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Minority Interest In Earnings. Minority interest in earnings decreased to \$9 million in 2001 from \$18 million in 2000. This decrease mainly reflects the increase in our ownership interest in Doosan Corn Products Korea, Inc., our Korean affiliate, from 50% to 75%, effective January 2001.

Comprehensive Loss. We recorded a comprehensive loss of \$93 million in 2001 compared to a comprehensive loss of \$15 million in 2000. The increased loss principally reflects unfavorable currency translation adjustments and, to a lesser extent, net losses of \$21 million (net of tax benefits) on cash flow hedges as required by Statement of Financial Accounting Standards No. 133. See also the section titled New Accounting Standards for more information regarding FAS No. 133. For 2001, we recorded a negative currency translation adjustment of \$130 million, compared to negative currency translation adjustments of \$63 million and \$72 million in 2000 and 1999, respectively. The unfavorable \$130 million currency translation adjustment for 2001 primarily reflects the impact of the Argentine currency devaluation and the continued weakness of other local currencies relative to the U.S. dollar, particularly the Brazilian real.

#### **2000 Compared To 1999**

*Net Income.* We reported net income of \$48 million, or \$1.35 per diluted common share for the year 2000, as compared to \$74 million, or \$1.98 per diluted common share for 1999. The results for 2000 include the previously mentioned special charges of \$20 million (\$13 million after-tax). Excluding the special charges of \$0.37 per diluted common share, 2000 net earnings were \$1.72 per diluted common share.

In 2000, we changed our inventory costing method in the United States from last-in-first-out (LIFO) to first-in-first-out (FIFO) to establish a uniform inventory costing method for our worldwide operations. Prior year financial statements have been retroactively restated to reflect the change in accounting principle. The decrease in the net income for 2000 primarily reflected lower selling prices for sweeteners in North America, lower selling prices for by-products and higher energy costs worldwide, the special charges, and increased interest expense and minority interest, which more than offset significantly improved operating results for South America and Asia/ Africa.

Net Sales. A summary of net sales is shown below:

	2000	1999	Increase (Decrease)	% Change
		(Dollars	in millions)	
North America	\$1,157	\$1,240	\$ (83)	(7)%
South America	460	364	96	26%
Asia/ Africa	248	131	117	89%
Total	\$1,865	\$1,735	\$130	7.5%

Net sales for 2000 increased 7.5% to \$1.87 billion from \$1.74 billion in 1999, as significant sales increases in South America and Asia/Africa more than offset a 7% sales decline in North America.

Worldwide volume improvement resulted in 11% sales growth, which more than offset a 4% sales reduction due to price/ mix. The sales increase for South America included sales contributed from acquired operations in Argentina. Excluding the effect of the acquisition, South America sales increased approximately 13% as improved price/ mix and volume growth added approximately 15% and 2%, respectively, while currency translation resulted in a 4% reduction. The sales increase for Asia/ Africa principally reflected sales contributed from the operations acquired in our December 1999 Korean acquisition. Excluding the effect of the acquisition, Asia/ Africa sales were up 2%, reflecting slightly improved price/mix and modest volume growth. The sales decrease in North America reflected a 9% reduction due to price/ mix, with a 2% improvement from increased volume.

Cost of Sales and Operating Expenses. Cost of sales for 2000 increased 8% from 1999 on sales volume growth of approximately 11%. Gross profit for 2000 increased 7% from 1999 to \$306 million.

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Driven mainly by growth from the aforementioned acquisitions, gross profits in South America increased 23%, while gross profits in Asia/ Africa nearly doubled from 1999. In North America, gross profits declined 19% due to reduced margins resulting from lower product selling prices and higher energy costs. Gross profit margin as a percentage of sales was 16% for 2000, unchanged from 1999, as an improvement in Asia/ Africa was offset by decreases in North America and South America.

Operating expenses for 2000, which include the previously mentioned \$20 million of non-recurring special charges, totaled \$155 million. Excluding the special charges, operating expenses increased 1% from 1999, primarily reflecting operating expenses of the acquired Korean and Argentine businesses largely offset by reduced North American costs and lower corporate expenses.

Operating Income. A summary of operating income is shown below:

	2000	1999	Favorable (Unfavorable) Variance	Favorable (Unfavorable) % Change
		(I	Oollars in millions)	
North America	\$ 74	\$ 93	\$(19)	(20)%
South America	61	49	12	24%
Asia/ Africa	54	29	25	86%
Corporate expenses	(13)	(14)	1	7%
Total	\$176	\$157	\$ 19	12%
Non-recurring items	(20)		(20)	nm*
	<del></del>			
Operating income	\$156	\$157	\$ (1)	(1)%

<sup>\*</sup> nm not meaningful

Operating income for 2000, including the special charges of \$20 million, was \$156 million, compared to \$157 million in 1999. Excluding the non-recurring special charges, operating income increased 12% from 1999, as significant improvement in Asia/ Africa and South America operations, driven principally by growth in Korea and Argentina, more than offset a 20% decline in North America. The decrease in North America was mainly due to lower average selling prices for sweeteners and by-products, combined with higher energy costs.

*Financing Costs.* Financing costs increased to \$54 million in 2000 from \$35 million in 1999. This increase was attributable to increased debt levels mainly associated with acquisitions and common stock repurchases and higher weighted average interest rates.

*Provision for Income Taxes.* Our effective tax rate was 35% for both 2000 and 1999. The tax rates reflect the favorable effect of foreign source income in countries where tax rates are generally lower than in the United States. The decrease in the provision for income taxes reflects the lower pretax earnings in 2000 as compared to 1999.

*Minority Interest in Earnings.* The increase in minority interest in earnings from \$5 million in 1999 to \$18 million in 2000 reflects an increase in the minority shareholders interest and increased earnings from the Korean and Argentine operations.

## **Liquidity and Capital Resources**

At March 31, 2002, our total assets decreased to \$2,075 million from \$2,227 million at December 31, 2001. The decline in total assets mainly reflects further weakening of the Argentine peso.

For the three months ended March 31, 2002, cash provided by operating activities was \$27 million, compared to cash used for operations of \$4 million in the prior year period. This increase primarily reflects a reduction in cash used for working capital purposes, compared to the year-ago period. Cash used for

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investing activities totaled \$20 million for the first three months of 2002, reflecting capital expenditures and acquisition-related payments, partially offset by proceeds from the sale of Enzyme-Bio Systems. In February 2002, the minority shareholders in Arancia, our Mexican subsidiary, exercised their right to require us to purchase the remaining minority interest in Arancia. Accordingly, in March 2002 we purchased the remaining minority interest in Arancia for approximately \$42 million in cash and common stock. On February 5, 2002, we sold our Beloit, Wisconsin based Enzyme Bio-Systems Ltd. subsidiary to Genencor International, Inc. for approximately \$35 million in cash (including working capital). Concurrently, we entered into a 7-year supply agreement with Genencor where we will purchase enzymes to be used in our manufacturing process at market prices. The sale of Enzyme Bio-Systems did not have a material impact on our financial statements. Capital expenditures of \$13 million for the first three months of 2002 are in line with our capital spending plans for the year, which target a reduction of at least 10% from 2001. Our capital expenditures and acquisition of the 10% minority interest in Arancia were funded by operating cash flows and with proceeds from the sale of Enzyme-Bio Systems.

We have a \$340 million 5-year unsecured revolving credit facility in the United States due December 2002. We intend to enter into a new, 3-year unsecured revolving credit facility to replace our current facility.

In addition, we have a number of short-term credit facilities consisting of operating lines of credit. At March 31, 2002, we had total debt outstanding of \$721 million compared to \$756 million at December 31, 2001. The decrease mainly reflects payments made during the quarter. The debt outstanding includes: \$287 million outstanding under the United States revolving credit facility at a weighted average interest rate of 2.2% for the three months ended March 31, 2002; \$200 million of 8.45% Senior Notes due 2009; and various affiliate indebtedness totaling \$234 million which includes borrowings outstanding under local country operating credit lines. The weighted average interest rate on affiliate debt was approximately 6.7% for the first three months of 2002. On March 14, 2002, we entered into interest rate swap agreements that effectively converted the interest rate associated with our notes due 2009 to a variable interest rate.

We expect that our operating cash flows and borrowing availability under our credit facilities will be more than sufficient to fund our anticipated capital expenditures, dividends and other investing and/or financing strategies for the foreseeable future.

*Minority Interest in Subsidiaries.* Minority interest in subsidiaries decreased \$50 million to \$97 million at March 31, 2002 from \$147 million at December 31, 2001. The decrease is mainly attributable to our purchase of the minority interest in Arancia. Effective with the purchase, Arancia became a wholly-owned subsidiary of ours.

Net Cash Flows. A summary of operating cash flows for the years ended December 31, 2001 and 2000 is shown below:

	2001	2000
	(Dollar millio	
Net income	\$ 57	\$ 48
Depreciation and amortization	127	135
Income from non-consolidated affiliates	(14)	(1)
Foreign currency transaction (gains) losses	8	(1)
Deferred taxes	2	15
Minority interest in earnings	9	18
Changes in working capital	(16)	(1)
Other	(2)	(25)
Cash provided from operations	\$171	\$188
		_

We generated \$171 million of operating cash flows in fiscal year 2001, compared to \$188 million in the previous year. This decrease primarily reflects an increase in working capital, due in part, to margin

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calls on corn futures contracts of approximately \$20 million and \$8 million of energy credit receivables relating to a co-generation facility in Stockton, California, partially offset by a reduction in inventories. We will continue to hedge our corn purchases through the use of corn futures contracts and, accordingly, will be required to make or be entitled to receive cash deposits for margin calls depending upon the movement in the market price for corn. The cash provided from operations was used to fund most of our 2001 investing and financing activities. The remainder of the investing and financing activities were funded with proceeds from net borrowings of \$46 million. Listed below are our primary investing and financing activities for 2001 (in millions):

Capital expenditures	\$ 94
Payments to acquire additional businesses (primarily Korea and Thailand)	79
Dividends paid	23
Payments on debt	83
Proceeds from borrowings	129

#### **Risk and Uncertainties**

We operate in one business segment, corn refining, and the business is managed on a geographic regional basis. In each country where we conduct business, our business and assets are subject to varying degrees of risk and uncertainty. We insure our business and assets in each country against insurable risk in a manner that we deem appropriate. Because of this geographic dispersion, we believe that a loss from non-insurable events in any one country would not have a material adverse effect on our operations as a whole. We believe there is no concentration of risk with any single customer or supplier, or small group of customers or suppliers, whose failure or non-performance would materially affect our results. We also have policies to manage other financial risks discussed below.

Commodity Costs. Our finished products are made primarily from corn. Purchased corn accounts for between 40% and 65% of our finished product costs. In North America, we sell a large portion of our finished product at firm prices established in supply contracts which extend for up to one year. In order to minimize the effect of volatility in the cost of corn related to these firm-priced supply contracts, we enter into corn futures contracts or take hedging positions in the corn futures market. From time to time, we may also enter into anticipatory hedges. These contracts typically mature within one year. At expiration, we settle the derivative contracts at a net amount equal to the difference between the then-current price of corn and the fixed contract price. While these hedging instruments are subject to fluctuations in value, changes in the value of the underlying exposures we are hedging generally offset such fluctuations. While the corn futures contracts or hedging positions are intended to minimize the volatility of corn costs on operating profits, occasionally the hedging activity can result in losses, some of which may be material. Outside of North America, sales of finished product under long-term, firm-priced supply contracts are not material.

Our hedging instruments generally relate to contracted firm-priced business. Based on our overall commodity hedge exposure at December 31, 2001, a hypothetical 10% change in market rates applied to the fair value of the instruments would have no material impact on our earnings, cash flows, financial position or fair value of commodity price and risk-sensitive instruments over a one-year period.

International Operations and Foreign Exchange. For more than 70 years, we have operated a multinational business subject to the risks inherent in operating in foreign countries, with foreign currencies. Our non-United States operations are subject to foreign currency exchange fluctuations, as well as to political, economic and other risks, such as those previously described under Recent Developments and Outlook pertaining to the Mexico HFCS Tax.

Because we primarily sell world commodities, we believe that local prices will adjust relatively quickly to offset the effect of a local devaluation. We generally do not enter into foreign currency hedging transactions. However, we may occasionally hedge commercial transactions and certain liabilities that are

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denominated in a currency other than the currency of the operating unit entering into the underlying transaction.

Interest Rate Exposure. Approximately 33% of our borrowings at December 31, 2001 were fixed rate bonds and loans. The remaining 67% of our borrowings are at floating interest rates of which approximately 10% are long-term loans and 57% are short-term credit facilities. Should short-term rates change, this could affect our interest cost. A hypothetical increase of 1 percentage point in the weighted average interest rate for 2001 would have increased interest expense and lowered pretax income for 2001 by approximately \$4 million.

#### **Critical Accounting Policies**

Management s Discussion and Analysis of Financial Condition and Results of Operations (MD&A) discusses our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period.

In response to Release No. 33 8040 Cautionary Advice Regarding Disclosure About Critical Accounting Policies of the Securities and Exchange Commission, we identified the most critical accounting principles upon which the financial statements are based and that involve the most complex or subjective decisions and assessments. These policies relate to hedging activities; goodwill and other intangible assets; and property, plant and equipment and depreciation. We disclose these accounting policies in the notes to the consolidated financial statements. The MD&A should be read in conjunction with the consolidated financial statements and related notes included in this prospectus supplement.

#### **New Accounting Standards**

Effective January 1, 2001, we adopted Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities (SFAS 133), as amended by SFAS No. 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities, an Amendment of SFAS 133 (SFAS 138). SFAS 133 and 138 establish standards for recognition and measurement of derivatives and hedging activities, and require that all derivative instruments be recorded on the balance sheet at their respective fair values. Upon adoption, we recorded a cumulative effect type credit of \$14 million (net of income taxes of \$8 million) to accumulated other comprehensive income (loss), to recognize at fair value all derivatives that were designated as hedges of variable cash flows of certain forecasted transactions.

On January 1, 2002, we adopted Financial Accounting Standards Board (FASB) Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets (SFAS 142), which supersedes APB Opinion No. 17, Intangible Assets. SFAS 142 addresses how intangible assets that are acquired individually or with a group of other assets (but not those acquired in a business combination) should be accounted for in financial statements upon their acquisition. SFAS 142 also addresses how goodwill and other intangible assets should be accounted for after they have been initially recognized in the financial statements. SFAS 142 stipulates that goodwill should no longer be amortized and should instead be subject to an annual impairment assessment. We completed the impairment test during the quarter ended March 31, 2002 and no impairment loss was recognized. Except for discontinuing the recording of goodwill amortization (which approximated \$3 million for the first quarter 2001 and \$11 million for the full year 2001), the adoption of SFAS 142 did not have a material effect on our consolidated financial statements.

Also, on January 1, 2002, we adopted SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets (SFAS 144), which supersedes SFAS 121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of (SFAS 121). While SFAS 144 retains many

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of the fundamental recognition and measurement provisions of SFAS 121, it changes the criteria required to be met to classify an asset as held for sale. SFAS 144 also supersedes the accounting and reporting provisions of APB Opinion No. 30, Reporting the Results of Operations Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions, and, among other things, broadens reporting for discontinued operations to include a component of an entity, rather than just a segment of a business. The adoption of SFAS 144 did not have a material effect on our consolidated financial statements.

In June 2001, the FASB issued SFAS No. 143, Accounting for Asset Retirement Obligations (SFAS 143), which addresses financial accounting and reporting for legal obligations associated with the retirement of tangible long-lived assets and the related asset retirement costs. We are required to adopt SFAS 143 on January 1, 2003. The impact of the adoption of SFAS 143, if any, is not expected to be significant.

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#### DESCRIPTION OF THE NOTES

The notes will be issued under an indenture dated as of August 18, 1999, as supplemented by the first supplemental indenture, to be dated as of July 8, 2002, between us and The Bank of New York, as trustee. When we refer to the indenture in this prospectus supplement, we mean the indenture as supplemented by the first supplemental indenture. The following description of the particular terms of the notes supplements the description of the general terms and provisions of debt securities in the accompanying prospectus.

#### General

The notes will mature on July 15, 2007. Each note will bear interest at the rate of 8.25% per annum, payable semiannually on January 15 and July 15 of each year, commencing January 15, 2003. Interest will be paid to the person in whose name the note is registered, subject to certain exceptions as provided in the indenture, at the close of business on January 1 or July 1, as the case may be, immediately preceding the interest payment dates. Interest on the notes will be computed on the basis of a 360-day year comprised of twelve 30-day months. Principal and interest will be payable, and the notes will be transferable or exchangeable, at the office or offices or agency maintained by us for these purposes. Payment of interest on the notes may be made at our option by check mailed to the registered holders.

The notes will be unsecured obligations of our company and will rank equally with all our other unsecured, senior indebtedness, including \$200 million of our 8.45% Senior Notes due 2009. The notes will be effectively subordinated to all liabilities of our subsidiaries, including trade payables. Since we conduct many of our operations through our subsidiaries, our right to participate in any distribution of the assets of a subsidiary when it winds up its business is subject to the prior claims of the creditors of the subsidiary. This means that your right as a holder of our notes will also be subject to the prior claims of these creditors if a subsidiary liquidates or reorganizes or otherwise winds up its business. Unless we are considered a creditor of the subsidiary, your claims will not be recognized ahead of these creditors. At March 31, 2002, we had approximately \$721 million of indebtedness outstanding on a consolidated basis, of which \$234 million of foreign subsidiary indebtedness would be structurally senior to the notes.

The notes are originally being issued in the aggregate principal amount of \$200,000,000. The indenture does not limit the amount of notes, debentures or other evidences of indebtedness that we may issue under the indenture and provides that notes, debentures or other evidences of indebtedness may be issued from time to time in one or more series. We may from time to time, without giving notice to or seeking the consent of the holders of the notes, issue notes having the same ranking and the same interest rate, maturity and other terms as the notes issued in this offering. Any additional securities having such similar terms, together with the applicable notes, will constitute a single series of securities under the indenture.

Any payment otherwise required to be made in respect of the notes on a date that is not a business day for the securities may be made on the next succeeding business day with the same force and effect as if made on that date. No additional interest shall accrue as a result of a delayed payment. A business day is defined in the indenture as a day other than a Saturday, Sunday or other day on which banking institutions in New York City, or any other city in which the paying agent is being utilized, are authorized or required by law or executive order to close.

The notes will be issued only in fully registered form without coupons and in denominations of \$1,000 or any whole multiple of \$1,000. No service charge will be made for any transfer or exchange of the notes, but we may require payment of a sum sufficient to cover any tax or other governmental charge payable in connection with a transfer or exchange. The notes will be represented by one or more global securities registered in the name of a nominee of The Depository Trust Company. Except as described in accompanying prospectus under Description of Debt Securities Global Securities, the notes will not be issuable in certificated form.

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The indenture does not contain any covenants or other provisions applicable to these notes which might afford beneficial owners of notes protection in the event of a highly leveraged transaction, change in credit rating of the notes or other similar occurrence. Although there can be no assurances that such transactions will not take place, management has no current plans to engage in any such transactions.

#### **Additional Restrictions**

In addition to the restrictions set forth in the accompanying prospectus under the heading Description of Debt Securities Certain Restrictions, under the first supplemental indenture governing the notes, we will agree not to permit any of our foreign subsidiaries, directly or indirectly, to create, incur, assume, guarantee or in any manner become liable for the payment of any Indebtedness if the aggregate amount of the Indebtedness of our foreign subsidiaries would, after giving effect to such Indebtedness, exceed 45% of our total consolidated Indebtedness. This restriction will not apply to and will not take into account Indebtedness between us and any of our subsidiaries or Indebtedness between any of our subsidiaries. For the definition of Indebtedness, see Description of Debt Securities Certain Definitions in the accompanying prospectus.

#### **Optional Redemption**

We will not be required to make mandatory redemption or sinking fund payments prior to the maturity of the notes.

The notes are redeemable, in whole or in part, at any time at our option, at a redemption price equal to the greater of:

100% of the principal amount of the notes being redeemed; and

as determined by a Reference Treasury Dealer (as defined below), the sum of the present values of the remaining scheduled payments of principal and interest on the notes being redeemed from the redemption date to the maturity date discounted to the date of redemption on a semi-annual basis (assuming a 360-day year consisting of twelve 30-day months) at a discount rate equal to the Treasury Rate (as defined below) plus 35 basis points. We will also pay the accrued and unpaid interest on the notes to the redemption date.

Notice of any redemption will be mailed at least 30 days but not more than 60 days before the redemption date to each holder of the notes to be redeemed.

In the case of any partial redemption, the trustee will select the particular notes for redemption on a pro rata basis, by lot or by such other method as the trustee in its sole discretion deems to be fair and appropriate, although no note of \$1,000 in principal amount at maturity or less will be redeemed in part. If any note is to be redeemed in part only, the notice of redemption relating to the note will state the portion of the principal amount of the note to be redeemed. A new note in principal amount at maturity equal to the unredeemed portion of the note will be issued in the name of the holder of the note upon cancellation of the original note.

Meaning of Terms. The following terms are relevant to the determination of the redemption price if any of the notes are redeemed:

Comparable Treasury Issue means the United States Treasury security selected by the Reference Treasury Dealer as having a maturity comparable to the remaining term of the notes to be redeemed that

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would be utilized, at the time of selection and in accordance with customary financial practice, in pricing new issues of corporate debt securities of comparable maturity to the remaining term of the notes.

Comparable Treasury Price means, with respect to any redemption date:

the average of the Reference Treasury Dealer Quotations for such redemption date, after excluding the highest and lowest such Reference Treasury Dealer Quotations;

if the trustee obtains fewer than three such Reference Treasury Dealer Quotations, the average of all such quotations; or

if only one Reference Treasury Dealer Quotation is received, such quotation.

Reference Treasury Dealer means

Salomon Smith Barney Inc. (or its respective affiliates which are Primary Treasury Dealers), and its respective successors; provided, however, that if any of the foregoing shall cease to be a primary U.S. Government securities dealer in New York City (Primary Treasury Dealer), we will substitute therefor another Primary Treasury Dealer; and

any other Primary Treasury Dealer(s) selected by us.

Reference Treasury Dealer Quotation means, with respect to each Reference Treasury Dealer and any redemption date, the average, as determined by the trustee, of the bid and asked prices for the Comparable Treasury Issue (expressed in each case as a percentage of its principal amount) quoted in writing to the trustee by such Reference Treasury Dealer by 5:00 p.m. (New York City time) on the third business day preceding such redemption date.

Treasury Rate means, with respect to any redemption date, the rate per annum equal to the semiannual equivalent yield to maturity of the Comparable Treasury Issue, assuming a price for the Comparable Treasury Issue (expressed as a percentage of its principal amount) equal to the Comparable Treasury Price for such redemption date.

#### **Book-Entry System**

The notes will be in the form of one or more global securities registered in the name of a nominee of The Depository Trust Company, as depositary. The provisions set forth in the accompanying prospectus under Description of Debt Securities Global Securities will be applicable to the notes

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#### UNDERWRITING

Salomon Smith Barney Inc. is acting as the representative of the underwriters named below. Subject to the terms and conditions stated in the underwriting agreement dated the date of this prospectus supplement, each underwriter named below has agreed to purchase, and we have agreed to sell to that underwriter, the principal amount of notes set forth opposite the underwriter s name.

Underwriter	Principal Amount of notes
Salomon Smith Barney Inc.	\$140,000,000
SunTrust Capital Markets, Inc.	50,000,000
BNY Capital Markets, Inc.	10,000,000
Total	\$200,000,000

The underwriting agreement provides that the obligations of the underwriters to purchase the notes included in this offering are subject to approval of legal matters by counsel and to other conditions. The underwriters are obligated to purchase all the notes if they purchase any of the notes.

The underwriters propose to offer some of the notes directly to the public at the public offering price set forth on the cover page of this prospectus supplement and some of the notes to dealers at the public offering price less a concession not to exceed 0.350% of the principal amount of the notes. The underwriters may allow, and dealers may reallow, a concession not to exceed 0.250% of the principal amount of the notes on sales to other dealers. After the initial offering of the notes to the public, the representatives may change the public offering price and concessions.

We expect that delivery of the notes will be made against payment therefor on or about July 8, 2002, which is the fifth business day following the date hereof. Under Rule 15c6-1 of the Securities Exchange Act of 1934, trades in the secondary market generally are required to settle in three business days, unless the parties to any such trade expressly agree otherwise. Accordingly, purchasers who wish to trade notes on the date of this prospectus supplement or the following business day will be required to specify an alternate settlement cycle at the time of any such trade to prevent failed settlement. Purchasers of notes who wish to trade notes on the date of this prospectus supplement or the following business day should consult their own advisors.

The following table shows the underwriting discounts and commissions that we are to pay to the underwriters in connection with this offering (expressed as a percentage of the principal amount of the notes).

		Paid by Corn Products	
Per note	0.6009		

In connection with the offering, Salomon Smith Barney, on behalf of the underwriters, may purchase and sell notes in the open market. These transactions may include over-allotment, syndicate covering transactions and stabilizing transactions. Over-allotment involves syndicate sales of notes in excess of the principal amount of notes to be purchased by the underwriters in the offering, which creates a syndicate short position. Syndicate covering transactions involve purchases of the notes in the open market after the distribution has been completed in order to cover syndicate short positions. Stabilizing transactions consist of certain bids or purchases of notes made for the purpose of preventing or retarding a decline in the market price of the notes while the offering is in progress.

The underwriters also may impose a penalty bid. Penalty bids permit the underwriters to reclaim a selling concession from a syndicate member when Salomon Smith Barney, in covering syndicate short positions or making stabilizing purchases, repurchases notes originally sold by that syndicate member.

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Any of these activities may have the effect of preventing or retarding a decline in the market price of the notes. They may also cause the price of the notes to be higher than the price that otherwise would exist in the open market in the absence of these transactions. The underwriters may conduct these transactions in the over-the-counter market or otherwise. If the underwriters commence any of these transactions, they may discontinue them at any time.

We estimate that our total expenses for this offering will be \$400,000.

We have agreed to indemnify the several underwriters against certain liabilities, including liabilities under the Securities Act of 1933, or to contribute to payments the underwriters may be required to make because of any of those liabilities.

The underwriters and their affiliates have, directly and indirectly, provided various investment and commercial banking services to us and our affiliates for which they have received customary fees and commissions, including participating as lenders in our current, 5-year unsecured revolving credit facility. The underwriters and their affiliates may, from time to time, engage in transactions with and perform services for us in the ordinary course of their business. Because more than 10% of the net proceeds of the offering will be used to repay indebtedness that we owe to affiliates of Salomon Smith Barney Inc. under our current, 5-year unsecured revolving credit facility, the offering is being made in accordance with Rule 2710(c)(8) of the Conduct Rules of the National Association of Securities Dealers. Inc.

#### LEGAL MATTERS

The validity of the notes will be passed upon for us by Marcia E. Doane, Esq., our Vice President, General Counsel and Corporate Secretary and by Sidley Austin Brown & Wood, Chicago, Illinois. Certain legal matters will be passed upon for the underwriters by Mayer, Brown, Rowe & Maw, Chicago, Illinois. Ms. Doane is one of our full-time employees and, as of May 31, 2002, she owned 6,276 shares of our common stock, held 5,534 shares of our restricted common stock and held vested options to acquire an additional 63,000 shares of our common stock.

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#### WHERE YOU CAN FIND MORE INFORMATION

We file annual, quarterly and special reports and other information with the SEC. You may read and copy any document we file with the SEC at the SEC s Public Reference Room at 450 Fifth Street, N.W., Room 1200, Washington, D.C. 20549. You may obtain further information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. Our SEC filings are also available to the public over the Internet at the SEC s web site at http://www.sec.gov. In addition, you may inspect our SEC filings at the offices of the New York Stock Exchange, 20 Broad Street, New York, New York 10005. You may find additional information about Corn Products and our subsidiaries at our web site at http://www.cornproducts.com. The information on our web site is not a part of this prospectus supplement or the accompanying prospectus.

The SEC allows us to incorporate by reference into this prospectus supplement and the accompanying prospectus the information we file with the SEC, which means that we can disclose important information to you by referring you to those documents. Any information referenced this way is considered to be part of the accompanying prospectus, and any information that we file later with the SEC will automatically update and supersede this information. We incorporate by reference the following documents that we have filed with the SEC (SEC file number 1-13397) and any future filings that we make with the SEC under Sections 13(a), 13(c), 14, or 15(d) of the Securities Exchange Act of 1934 after the date of the initial registration statement to which this prospectus supplement relates and before the effectiveness of the registration statement and after the effectiveness of the registration statement until we complete our sale of the securities to the public:

Our Annual Report on Form 10-K for the year ended December 31, 2001, as amended by our Form 10-K/A filed with the SEC on June 26, 2002; and

Our Quarterly Report on Form 10-Q for the quarter ended March 31, 2002, as amended by our Form 10-Q/A filed with the SEC on June 26, 2002.

The accompanying prospectus is a part of a registration statement that we have filed with the SEC relating to the notes. As permitted by SEC rules, the accompanying prospectus does not contain all of the information included in the registration statement and the accompanying exhibits and schedules we file with the SEC. You may refer to the registration statement and the exhibits and schedules for more information about us and our securities. The registration statement and exhibits and schedules are also available at the SEC s Public Reference Room or through its web site. You may obtain a copy of these filings, at no cost, by writing to or telephoning us at the following address:

Corn Products International, Inc.

P.O. Box 345, 6500 South Archer Road Bedford Park, Illinois 60501-1933 Attention: Corporate Communications Telephone: (708) 563-6582.

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# **Corn Products International, Inc.**

## **Condensed Consolidated Statements of Income**

(Unaudited)

Three Months Ended March 31,

	water 31,	
	2002	2001
	(In millions, except per share amounts)	
Net sales before shipping and handling costs	\$457.7	\$498.7
Less: Shipping and handling costs	25.8	44.1
Net sales	431.9	454.6
Cost of sales	373.1	379.6
Gross profit	58.8	75.0
Operating expenses	36.9	39.8
Income from non-consolidated affiliates and other income	9.6	4.4
Operating income	31.5	39.6
Financing costs	9.6	15.5
Income before income taxes and minority interest	21.9	24.1
Provision for income taxes	7.9	8.4
	14.0	15.7
Minority interest in earnings	2.8	3.0
, c		
Net income	\$ 11.2	\$ 12.7
Weighted average common shares outstanding:		
Basic	35.5	35.3
Diluted	35.6	35.5
Earnings per common share:		
Basic	\$ 0.31	\$ 0.36
Diluted	\$ 0.31	\$ 0.36

See Notes To Condensed Consolidated Financial Statements

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# **Corn Products International, Inc.**

## **Condensed Consolidated Balance Sheets**

	As of:	
	March 31, 2002 (unaudited)	December 31, 2001
- -		, except share are amounts)
Assets		
Current assets		
Cash and cash equivalents	\$ 41	\$ 65
Accounts receivable net	252	279
Inventories	190	201
Prepaid expenses	13	10
Total current assets	496	555
Property, plant and equipment net	1,220	1,293
Goodwill, net of accumulated amortization	264	283
Deferred tax asset	204	20
Investments	41	41
Other assets	34	35
	<del></del>	
Total assets	\$2,075	\$2,227
The 1990 and the 11 and 12 and 15 and		
Liabilities and stockholders equity Current liabilities		
Short-term borrowings and current portion of long-term debt	\$ 419	\$ 444
Accounts payable and accrued liabilities	203	231
Total current liabilities	622	675
Non-current liabilities	51	50
Long-term debt	302	312
Deferred income taxes	193	186
Minority interest in subsidiaries	97	147
Stockholders equity	71	117
Preferred stock authorized 25,000,000 shares \$0.01 par value none issued		
Common stock authorized 200,000,000 shares \$0.01 par value 37,659,887		
issued at March 31, 2002 and December 31, 2001	1	1
Additional paid in capital	1,073	1,073
Less: Treasury stock (common stock; 2,133,277 and 2,253,578 shares at		
March 31, 2002 and December 31, 2001, respectively) at cost	(53)	(56)
Deferred compensation restricted stock	(3)	(3)
Accumulated comprehensive loss	(390)	(333)
Retained earnings	182	175
Total stockholders equity	810	857
Total liabilities and stockholders equity	\$2,075	\$2,227

See Notes To Condensed Consolidated Financial Statements

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## **Corn Products International, Inc.**

## **Condensed Consolidated Statements of Comprehensive Income (Loss)**

## (Unaudited)

	Three Months Ended March 31,	
	2002	2001
	(In millions)	
Net Income	\$ 11	\$ 13
Comprehensive income/loss:		
Gain (loss) on cash flow hedges:		
Cumulative effect of adoption of SFAS 133, net of income tax effect of		
\$8 million		14
Amount of (gains) losses on cash flow hedges reclassified to earnings, net of income tax effect of \$3 million and \$1 million, respectively	7	(2)
Unrealized gains (losses) on cash flow hedges, net of income tax effect		
of \$1 million and \$12 million, respectively	(3)	(23)
Currency translation adjustment	(61)	(31)
Comprehensive income (loss)	\$(46)	\$(29)

## **Corn Products International, Inc.**

## Condensed Consolidated Statements of Stockholders Equity

## (Unaudited)

	Common Stock	Additional Paid-In Capital	Treasury Stock	Deferred Compensation	Accumulated Comprehensive Income (Loss)	Retained Earnings
				(In millions)		
Balance, December 31, 2001	\$ 1	\$1,073	\$(56)	\$(3)	\$(333)	\$175
Net income for the period						11
Dividends declared						(4)
Amount of (gains) losses on cash flow hedges reclassified to earnings, net of income tax effect of \$3 million					7	
Unrealized gains (losses) on cash flow hedges, net of income tax effect of \$1 million					(3)	
Translation adjustment					(61)	
Other			3			
Balance, March 31, 2002	\$ 1	\$1,073	\$(53)	\$(3)	\$(390)	\$182

See Notes To Condensed Consolidated Financial Statements

# **Corn Products International, Inc.**

## **Condensed Consolidated Statements of Cash Flows**

# (Unaudited)

For the Three Months Ended March 31,

	March 31,		
	2002	2001	
	(In mil	lions)	
Cash provided by (used for) operating activities:	Φ.11	Φ. 12	
Net income	\$ 11	\$ 13	
Non-cash charges (credits) to net income:	26	22	
Depreciation and amortization	26	33	
Minority interest in earnings	3	3	
Income from non-consolidated affiliates	(1)	(4)	
Gain on sale of business	(8)		
Changes in trade working capital, net of effect of disposal/acquisition:			
Accounts receivable and prepaid items	8	(27)	
Inventories	1	15	
Accounts payable and accrued liabilities	(15)	(34)	
Other	2	(3)	
		—	
Cash provided by (used for) operating activities	27	(4)	
complete contract of (more cos) of comme			
Cook and ideal by (and for ) investing a stirition			
Cash provided by (used for) investing activities:	(12)	(12)	
Capital expenditures, net of proceeds on disposal	(13)	(13)	
Proceeds from sale of business	35	(75)	
Payments for acquisitions	(42)	(75)	
Cash used for investing activities	(20)	(88)	
Cash provided by (used for) financing activities:			
Proceeds from borrowings	27	106	
Payments on debt	(52)	(14)	
Dividends paid	(4)	(4)	
Dividends paid	( <del>+</del> )	( <del>1</del> )	
	<u> </u>		
Cash (used for) provided by financing activities	(29)	88	
		_	
Effect of foreign exchange rate changes on cash	(2)		
Decrease in cash and cash equivalents	(24)	(4)	
Cash and cash equivalents, beginning of period	65	41	
Cash and Cash equivalents, organishing of period		<del></del>	
Cash and cash equivalents, end of period	\$ 41	\$ 37	

See Notes To Condensed Consolidated Financial Statements

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#### Corn Products International, Inc.

#### **Notes to Condensed Consolidated Financial Statements**

#### 1. Interim financial statements

References to the Company are to Corn Products International, Inc. and its consolidated subsidiaries. These statements should be read in conjunction with the consolidated financial statements and the related notes to those statements contained in the Company s Annual Report to Stockholders that were incorporated by reference in Form 10-K for the year ended December 31, 2001.

The unaudited condensed consolidated interim financial statements included herein were prepared by management and reflect all adjustments (consisting solely of normal recurring items) which are, in the opinion of management, necessary to present a fair statement of results of operations for the interim periods ended March 31, 2002 and 2001 and the financial position of the Company as of March 31, 2002 and December 31, 2001. The results for the three months ended March 31, 2002 are not necessarily indicative of the results expected for the year.

Certain prior year amounts have been reclassified in the Condensed Consolidated Financial Statements to conform with the current year presentation.

#### 2. Mexico HFCS tax

On January 1, 2002, the Mexican Congress passed a value-added tax on soft drinks sweetened with high fructose corn syrup (HFCS), which on March 5, 2002, was suspended until September 30, 2002. In response to the enactment of the tax, which at the time effectively ended the use of HFCS for soft drinks in Mexico, the Company ceased production of HFCS 55 at its San Juan del Rio plant, one of its four plants in Mexico. Effective with the March 5, 2002 suspension of the tax, the Company resumed the production and sale of HFCS in Mexico, although at levels below historical volumes. Since the temporary suspension of the tax, HFCS demand in Mexico has been depressed and earnings have suffered as a result. Management continues to seek a permanent repeal of the tax. In the event the tax is not permanently repealed by September 30, 2002 and customers do not return to more normal purchasing levels, the Company s financial position, as well as its future operating results and cash flows, could be adversely affected.

### 3. Devaluation of the Argentine Peso

On January 6, 2002, the Argentine government announced a devaluation of its currency and the establishment of a floating rate. The Company s financial statements for the year ended December 31, 2001 reflect this event. In the first quarter of 2002, the Company recognized an additional other comprehensive loss of approximately \$61 million relating to the further devaluation of the Argentine peso in relation to the U.S. dollar. This loss was included in the accumulated other comprehensive loss account within the stockholders equity section of the Company s Condensed Consolidated Balance Sheet. However, the devaluation did not have a material adverse effect on the Company s first quarter 2002 net income. Continued weakening of the Argentine peso relative to the U.S. dollar could result in the recognition of additional foreign currency translation losses in accumulated other comprehensive income and a reduction in the Company s total stockholders equity in the future. Additionally, any further devaluations of the Argentine currency and/or other economic and policy developments in Argentina could have an

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#### Corn Products International, Inc.

### Notes to Condensed Consolidated Financial Statements (Continued)

adverse impact on the Company s financial position, results of operations and cash flows in future periods, and such effects could be significant.

#### 4. New accounting standards

On January 1, 2002, the Company adopted Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets (SFAS 142), which supersedes APB Opinion No. 17, Intangible Assets. SFAS 142 addresses how intangible assets that are acquired individually or with a group of other assets (but not those acquired in a business combination) should be accounted for in financial statements upon their acquisition. SFAS 142 also addresses how goodwill and other intangible assets should be accounted for after they have been initially recognized in the financial statements. SFAS 142 stipulates that goodwill should no longer be amortized and should instead be subject to an annual impairment assessment. The Company completed the transitional impairment test required by SFAS 142 during the quarter ended March 31, 2002. No impairment loss was recognized in connection with the adoption of SFAS 142 as of January 1, 2002. The following information is disclosed in accordance with SFAS 142:

#### Goodwill

The carrying amount of goodwill by geographic segment as of March 31, 2002, was as follows:

	March 31, 2002
	(In millions)
North America	\$119
South America	25
Asia/Africa	120
Total goodwill	\$264

The adoption of SFAS 142 s provisions relating to goodwill amortization resulted in the Company discontinuing the amortization of goodwill beginning January 1, 2002. On a pre-tax basis, goodwill amortization recorded in the first three months of 2001 was \$3 million, which related to North America (\$0.8 million), South America (\$0.5 million), and Asia/Africa (\$1.7 million). On an after-tax basis, goodwill amortization recorded in

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#### Corn Products International, Inc.

#### **Notes to Condensed Consolidated Financial Statements** (Continued)

the first three months of 2001 was \$1.9 million. The following table provides a comparison of the effects of adopting SFAS 142 for the quarters ended March 31, 2002 and 2001:

	Three Months Ended	
	March 31, 2002	March 31, 2001
	(In millions, except per share data)	
Net income	\$11.2	\$12.7
Add back: goodwill amortization (net of income taxes)		1.9
Adjusted net income	\$11.2	\$14.6
Basic and diluted earnings per common share:		
As reported earnings per share	\$0.31	\$0.36
Add back: goodwill amortization		0.05
Adjusted earnings per share	\$0.31	\$0.41

Also on January 1, 2002, the Company adopted Statement of Financial Accounting Standards No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets (SFAS 144), which supersedes SFAS 121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of (SFAS 121). While SFAS 144 retains many of the fundamental recognition and measurement provisions of SFAS 121, it changes the criteria required to be met to classify an asset as held for sale. SFAS 144 also supersedes the accounting and reporting provisions of APB Opinion No. 30, Reporting the Results of Operations Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions, and, among other things, broadens reporting for discontinued operations to include a component of an entity, rather than just a segment of a business. The adoption of SFAS 144 did not have a material effect on the Company's consolidated financial statements.

In June 2001, the Financial Accounting Standards Board (FASB) issued SFAS No. 143, Accounting for Asset Retirement Obligations (SFAS 143), which addresses financial accounting and reporting for legal obligations associated with the retirement of tangible long-lived assets and the related asset retirement costs. The Company is required to adopt SFAS 143 on January 1, 2003. The impact of the adoption of SFAS 143, if any, is not expected to be significant.

#### 5. Sale of Non-Core business

On February 5, 2002, the Company sold its interest in Enzyme Bio-Systems Ltd. of Beloit, Wisconsin for approximately \$35 million in cash. The Company recorded a pretax gain from the sale of approximately \$8 million, which is included in other income in the first quarter 2002 Condensed Consolidated Statement of Income.

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#### Corn Products International, Inc.

### **Notes to Condensed Consolidated Financial Statements** (Continued)

#### 6. Acquisitions

On March 4, 2002, the Company increased its ownership in Arancia Corn Products, S.A. de C.V. ( Arancia ), its consolidated Mexican subsidiary, from 90 percent to 100 percent by paying approximately \$39 million in cash and issuing 70,000 shares of common stock valued at approximately \$2 million.

#### 7. Restructuring charges

One of the Company s continuing business strategies is to improve North America profitability. In order to remain competitive while improving margins, the Company has implemented a restructuring plan that includes the termination of approximately 200 employees throughout the three North American countries in which it operates and the cancellation of certain lease obligations. In connection with this restructuring plan the Company recorded charges of \$4.3 million during the first quarter of 2002. Of this amount, approximately \$3.5 million represents employee severance costs and related benefits and the balance represents provisions relating to the lease obligations. The charge of \$4.3 million was recorded in general and administrative expenses. As of March 31, 2002, approximately 175 of the 200 employee terminations were completed. It is anticipated that the remaining actions under the restructuring plan will be completed during the second quarter of 2002. The remaining accrual as of March 31, 2002 is approximately \$1 million.

#### 8. Interest rate swaps

On March 14, 2002, the Company entered into interest rate swap agreements to take advantage of the current interest rate environment by effectively converting the interest rate associated with the Company s 8.45 percent \$200 million senior notes due 2009 to variable rates. These agreements involve the exchange of fixed rate payments (at 8.45 percent) for variable rate payments on \$200 million of notional principal without the exchange of the underlying face amount. Under the terms of the agreements, the Company receives fixed rate payments and makes variable rate payments based on the six month U.S. dollar LIBOR rate plus a spread. The fair value of these agreements are reflected in the accompanying Condensed Consolidated Balance Sheets as an adjustment to the carrying value of the hedged debt obligation. Interest rate differentials to be paid or received under these agreements are recognized over the six month period as adjustments to interest expense. The Company does not hold or issue interest rate swap agreements for trading purposes.

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### Corn Products International, Inc.

## Notes to Condensed Consolidated Financial Statements (Continued)

#### 9. Inventories

Inventories are summarized as follows:

	At March 31, 2002	At December 31, 2001
		(In millions)
Finished and in process	\$ 90	\$ 91
Raw materials	67	75
Manufacturing supplies and other	33	35
Total Inventories	\$190	\$201

### 10. Segment information

The Company operates in one business segment Corn Refining and is managed on a geographic regional basis. Its North America operations include corn-refining businesses in the United States, Canada and Mexico and its non-consolidated equity interest in CornProductsMCP Sweeteners LLC. Its South America operations include corn-refining businesses in Brazil, Argentina, Colombia, Chile, Ecuador and Uruguay. Its Asia/ Africa operations include corn-refining businesses in Korea, Pakistan, Malaysia, Thailand and Kenya.

		Months March 31,
	2002	2001
	(In m	illions)
Net Sales		
North America	\$275.8	\$280.1
South America	98.2	117.4
Asia/ Africa	57.9	57.1
Total	\$431.9	\$454.6
	_	
<b>Operating Income</b>		
North America	\$ 6.7	\$ 15.0*
South America	13.7	18.9
Asia/ Africa	11.9	10.5
Corporate	(5.4)	(4.8)*
Non-recurring income, net	4.6	
-		
Total	\$ 31.5	\$ 39.6

<sup>\*</sup> Certain expenses that had previously been reflected in North America results are now classified as corporate expenses. Prior year information has been reclassified to conform with the current year presentation.

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# **Corn Products International, Inc.**

# **Notes to Condensed Consolidated Financial Statements** (Continued)

	At March 31, 2002	At December 31, 2001
	(In	millions)
Total Assets		
North America	\$1,360	\$1,430
South America	415	489
Asia/ Africa	300	308
Total	\$2,075	\$2,227

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### Report of Management

The Management of Corn Products International, Inc. is responsible for the financial and operating information contained in this Annual Report, including the financial statements covered by the independent auditors—report. The statements were prepared in conformity with accounting principles generally accepted in the United States of America and include, where necessary, informed estimates and judgements.

The Company maintains systems of accounting and internal control designed to provide reasonable assurance that assets are safeguarded against loss, and that transactions are executed and recorded properly so as to ensure that the financial records are reliable for preparing financial statements.

Elements of these control systems include the establishment and communication of accounting and administrative policies and procedures, the selection and training of qualified personnel and continuous programs of internal audits.

The Company s financial statements are reviewed by its Audit Committee, which is composed entirely of independent outside directors. This Committee meets periodically with the independent auditors and management to review the scope and results of the annual audit, interim reviews, internal controls, internal auditing and financial reporting matters. The independent auditors have direct access to the Audit Committee.

James W. Ripley Chief Financial Officer January 22, 2002 F-12

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### **Report of Independent Auditors**

#### The Board of Directors and Stockholders of

#### **Corn Products International, Inc.:**

We have audited the accompanying consolidated balance sheets of Corn Products International, Inc. and its subsidiaries (the Company) as of December 31, 2001 and 2000, and the related consolidated statements of income, comprehensive income, stockholders equity and cash flows for each of the years in the three-year period ended December 31, 2001. These consolidated financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Corn Products International, Inc. and its subsidiaries as of December 31, 2001 and 2000, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2001, in conformity with accounting principles generally accepted in the United States of America.

As described in Note 2 to the consolidated financial statements, the Company adopted Statement of Financial Accounting Standard No. 133, Accounting for Derivative Instruments and Hedging Activities, as of January 1, 2001.

KPMG LLP

Chicago, Illinois January 22, 2002

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# **Corn Products International, Inc.**

## **Consolidated Statements of Income**

Vacan	Ended	December	21
i ear	Liiueu	December	ы.

	real Ended December 31,			
	2001	2000	1999	
		(In millions, except per share amounts)		
Net sales before shipping and handling costs	\$2,034	\$2,036	\$1,880	
Less shipping and handling costs	<u>147</u>	<u>171</u>	145	
Net sales	1,887	1,865	1,735	
Cost of sales	1,588	1,559	1,450	
Gross profit	299	306	285	
Selling, general and administrative costs	148	135	134	
Special charges		20		
Earnings from non-consolidated affiliates and other income	(15)	(5)	(6)	
	133	150	128	
Operating income	166	156	157	
Financing costs-net	64	54	35	
Income before income taxes and minority interest	102	102	122	
Provision for income taxes	36	36	43	
Minority interest in earnings	9	18	5	
Net income	\$ 57	\$ 48	\$ 74	
Weighted average common shares outstanding:				
Basic	35.3	35.3	37.3	
Diluted	35.5	35.3	37.4	
Basic and diluted earnings per common share:				
Net income per common share	\$ 1.60	\$ 1.35	\$ 1.98	

See Notes to the Consolidated Financial Statements.

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# **Corn Products International, Inc.**

## **Consolidated Balance Sheets**

	As of December 31,		
	2001	2000	
A	(In millions, except per share amounts)		
Assets Current Assets			
Cash and cash equivalents	\$ 65	\$ 41	
Accounts receivable net	279	274	
Inventories	201	232	
Prepaid expenses	10	8	
Total current assets	555	555	
Property, plant and equipment, at cost			
Land	92	91	
Buildings	326	372	
Machinery and equipment	2,328	2,452	
	2,746	2,915	
Less accumulated depreciation	(1,453)	(1,508)	
•			
	1,293	1,407	
Goodwill and other intangible assets (less accumulated	1,2,3	1,107	
amortization of \$26 and \$16)	283	313	
Deferred tax asset	20	2	
Investments	41	28	
Other assets	35	34	
Total assets	\$ 2,227	\$ 2,339	
Liabilities and stockholders equity			
Current liabilities			
Short-term borrowings and current portion of long-term debt	\$ 444	\$ 267	
Accounts payable	143	136	
Accrued liabilities	88	83	
Total current liabilities	675	486	
Non-current liabilities	50	47	
Long-term debt	312	453	
Deferred income taxes	186	185	
Minority interest in subsidiaries	147	208	
Stockholders equity			
Preferred stock authorized 25,000,000 shares \$0.01 par value, none issued			
Common stock authorized 200,000,000 shares \$0.01 par			
value 37,659,887 issued at December 31, 2001 and 2000	1	1	
Additional paid-in capital	1,073	1,073	
	(56)	(60)	

Less: Treasury stock (common stock; 2,253,578 and 2,391,913 shares in 2001 and 2000, respectively) at cost

Deferred compensation restricted stock (3) (3)

Accumulated other comprehensive loss (333) (183)

Retained earnings 175 132

Total stockholders equity		857	960
Total liabilities and stockholders	equity	\$ 2,227	\$ 2,339

See Notes to the Consolidated Financial Statements.

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# **Corn Products International, Inc.**

# **Consolidated Statements of Comprehensive Income (Loss)**

	Year Ended December 31,		
	2001	2000	1999
		(In millions)	
Net Income	\$ 57	\$ 48	\$ 74
Other comprehensive income (loss):			
Gain (loss) on cash flow hedges:			
Cumulative effect of adoption of SFAS 133, net of income taxes of \$8 million	14		
Unrealized gains (losses) on cash flow hedges, net of income tax effect of \$11 million	(21)		
Amount of (gains) losses on cash flow hedges reclassified to earnings, net of income tax effect of \$7 million	(13)		
Currency translation adjustment	(130)	(63)	(72)
Comprehensive income (loss)	\$ (93)	\$(15)	\$ 2

See Notes to the Consolidated Financial Statements.

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# **Corn Products International, Inc.**

# Consolidated Statements of Stockholders Equity

	Common Stock	Additional Paid-In Capital	Treasury Stock	Deferred Compensation	Accumulated Other Comprehensive Income (Loss)	Retained Earnings
			(1	In millions)		
Balance, December 31, 1998	\$ 1	\$1,072	\$ (1)	\$ (2)	\$ (48)	\$ 37
			_	_	·	
Net income						74
Dividends declared						(13)
Issuance of restricted common stock as compensation		1				
Purchase of treasury stock			(19)			
Currency translation adjustment					(72)	
				_		
Balance, December 31, 1999	\$ 1	\$1,073	\$(20)	\$ (2)	\$(120)	\$ 98
				_		
Net income						48
Dividends declared						(14)
Issuance of restricted common stock as compensation			1	(1)		(-1)
Issuance of common stock in connection with acquisition			3			
Purchase of treasury stock			(44)			
Currency translation adjustment					(63)	
			_	_		
Balance, December 31, 2000	\$ 1	\$1,073	\$(60)	\$ (3)	\$(183)	\$132
,				_		·
Net income						57
Dividends declared						(14)
Cumulative effect of adoption of SFAS 133, net of income						(11)
taxes of \$8 million					&nb	