

QCR HOLDINGS INC  
Form 10-K  
March 05, 2008

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**U.S. SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**  
**FORM 10-K**  
**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES**  
**EXCHANGE ACT OF 1934**  
**For the fiscal year ended December 31, 2007.**  
**Commission file number: 0-22208**  
**QCR HOLDINGS, INC.**  
(Exact name of registrant as specified in its charter)

Delaware 42-1397595  
(State of incorporation) (I.R.S. Employer Identification No.)  
3551 Seventh Street, Suite 204, Moline, Illinois 61265  
(Address of principal executive offices)  
(309) 736-3580  
(Registrant's telephone number, including area code)  
Securities registered pursuant to Section 12(b) of the Exchange Act:  
Common stock, \$1.00 Par Value The NASDAQ Capital Market  
Securities registered pursuant to Section 12(g) of the Exchange Act:  
Preferred Share Purchase Rights.

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  
Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act.  
Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers in response to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated  Accelerated filer  Non-accelerated filer  Smaller reporting   
filer   company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No   
The aggregate market value of the voting and non-voting common equity held by non-affiliates of the registrant, based on the last sales price quoted on The Nasdaq Capital Market on June 30, 2007, the last business day of the registrant's most recently completed second fiscal quarter, was approximately \$72,660,623.

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date: As of February 27, 2008, the Registrant had outstanding 4,602,966 shares of common stock, \$1.00 par value per share.

Documents incorporated by reference:  
Part III of Form 10-K Proxy statement for annual meeting of stockholders to be held in May 2008.



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**Part I**

Item 1. Business

**General.** QCR Holdings, Inc. (the Company) is a multi-bank holding company headquartered in Moline, Illinois that was formed in February 1993 under the laws of the state of Delaware. The Company serves the Quad City, Cedar Rapids, Rockford and Milwaukee communities through the following four wholly-owned banking subsidiaries, which provide full-service commercial and consumer banking and trust and asset management services:

Quad City Bank and Trust Company (Quad City Bank & Trust), which is based in Bettendorf, Iowa and commenced operations in 1994,

Cedar Rapids Bank and Trust Company (Cedar Rapids Bank & Trust), which is based in Cedar Rapids, Iowa and commenced operations in 2001,

Rockford Bank and Trust Company (Rockford Bank & Trust), which is based in Rockford, Illinois and commenced operations in 2005, and

First Wisconsin Bank and Trust Company (First Wisconsin Bank & Trust), which is based in Brookfield, Wisconsin and commenced operations in 2007.

The Company also engages in merchant and cardholder credit card processing through its wholly-owned subsidiary, Quad City Bancard, Inc. (Bancard), based in Moline, Illinois, in direct financing lease contracts through its 80% equity investment in M2 Lease Funds, LLC (M2 Lease Funds), based in Brookfield, Wisconsin, and in real estate holdings through its 57% equity investment in Velie Plantation Holding Company, LLC (Velie Plantation Holding Company), based in Moline, Illinois.

**Subsidiary Banks.** Quad City Bank & Trust was capitalized on October 13, 1993 and commenced operations on January 7, 1994. Quad City Bank & Trust is an Iowa-chartered commercial bank that is a member of the Federal Reserve System with depository accounts insured by the Federal Deposit Insurance Corporation (the FDIC) to the maximum amount permitted by law. Quad City Bank & Trust provides full service commercial and consumer banking and trust and asset management services in the Quad Cities and adjacent communities through its five offices that are located in Bettendorf and Davenport, Iowa and in Moline, Illinois. At December 31, 2007, Quad City Bank & Trust had total segment assets of \$860.7 million. See Financial Statement Note 20 for additional business segment information.

Cedar Rapids Bank & Trust is an Iowa-chartered commercial bank that is a member of the Federal Reserve System with depository accounts insured by the FDIC to the maximum amount permitted by law. The Company commenced operations in Cedar Rapids in June 2001 operating as a branch of Quad City Bank & Trust. The Cedar Rapids branch operation then began functioning under the Cedar Rapids Bank & Trust charter in September 2001. Cedar Rapids Bank & Trust provides full-service commercial and consumer banking and trust and asset management services to Cedar Rapids, Iowa and adjacent communities through its two facilities, which were both completed in the summer of 2005. The headquarters for Cedar Rapids Bank & Trust is located in downtown Cedar Rapids, and its first branch location is located in northern Cedar Rapids. At December 31, 2007, Cedar Rapids Bank & Trust had total segment assets of \$383.9 million. See Financial Statement Note 20 for additional business segment information.

The Company commenced operations in Rockford, Illinois in September 2004 operating as a branch of Quad City Bank & Trust, and that operation began functioning under the Rockford Bank & Trust charter in January 2005. Rockford Bank & Trust is an Illinois-chartered commercial bank that is a member of the Federal Reserve System with depository accounts insured by the FDIC to the maximum amount permitted by law. It provides full-service commercial and consumer banking to Rockford and adjacent communities through its original office located in downtown Rockford and its branch facility located on Guilford Road at Alpine Road in Rockford, which was completed in 2006. At December 31, 2007, Rockford Bank & Trust had total segment assets of \$157.8 million. See Financial Statement Note 20 for additional business segment information.

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On February 20, 2007, the Company purchased its fourth bank charter, First Wisconsin Bank & Trust. The Company commenced operations in the Milwaukee area in April 2006, operating initially as a loan production office/deposit production office of Rockford Bank & Trust, until June 2006, at which time such office became a branch of Rockford Bank & Trust. In October 2006, the Company announced that it had entered into a series of agreements providing for the acquisition of a Wisconsin-chartered bank and the subsequent move of the branch into the purchased charter. First Wisconsin Bank & Trust is a Wisconsin-chartered commercial bank that is a member of the Federal Reserve System with depository accounts insured by the FDIC to the maximum amount permitted by law. It provides full-service commercial and consumer banking to the Milwaukee, Wisconsin area and adjacent communities through its office located in Brookfield, Wisconsin. At December 31, 2007, First Wisconsin Bank & Trust had total segment assets of \$70.7 million. See Financial Statement Note 20 for additional business segment information.

**Operating Subsidiaries.** Bancard was capitalized in April 1995 as a Delaware corporation that provides merchant and cardholder credit card processing services. Bancard provides credit card processing for merchants and cardholders of the Company's four subsidiary banks and 128 agent banks. During 2007, Bancard processed in excess of 3.8 million merchant transactions with a dollar volume exceeding \$387.7 million.

On August 26, 2005, Quad City Bank & Trust acquired 80% of the membership units of M2 Lease Funds. John Engelbrecht, the President and Chief Executive Officer of M2 Lease Funds, retained 20% of the membership units. M2 Lease Funds, which is based in Brookfield, Wisconsin, is engaged in the business of leasing machinery and equipment to commercial and industrial businesses under direct financing lease contracts. Quad City Bank & Trust's acquisition of M2 Lease Funds resulted in goodwill of \$3.4 million and minority interest, which at December 31, 2007, was \$1.1 million. In accordance with the provisions of FAS Statement 142, goodwill is not being amortized, but is being evaluated annually for impairment. There was no impairment of goodwill in 2007.

Since 1998, the Company has held a 20% equity investment in Velie Plantation Holding Company. In 2006, the Company acquired an additional 37% of the membership units bringing its total investment to 57% in aggregate. Velie Plantation Holding Company is engaged in holding the real estate property known as the Velie Plantation Mansion in Moline, Illinois. Six additional investors in Velie Plantation Holding Company have retained 43% of the membership units. The acquisition of a majority of the membership units resulted in minority interest of \$664 thousand at December 31, 2007.

**Trust Preferred Subsidiaries.** Following is a listing of the Company's non-consolidated subsidiaries formed for the issuance of trust preferred securities, including pertinent information as of December 31, 2007 and 2006:

| Name                             | Date Issued   | Amount Issued | Interest Rate            | Interest Rate as of 12/31/07 | Interest Rate as of 12/31/06 |
|----------------------------------|---------------|---------------|--------------------------|------------------------------|------------------------------|
| QCR Holdings Statutory Trust II  | February 2004 | \$12,372,000  | 6.93%*                   | 6.93%                        | 6.93%                        |
| QCR Holdings Statutory Trust III | February 2004 | 8,248,000     | 2.85% over 3-month LIBOR | 8.08%                        | 8.31%                        |
| QCR Holdings Statutory Trust IV  | May 2005      | 5,155,000     | 1.80% over 3-month LIBOR | 7.04%                        | 7.16%                        |
| QCR Holdings Statutory Trust V   | February 2006 | 10,310,000    | 6.62%**                  | 6.62%                        | 6.62%                        |



\* Rate is fixed until March 31, 2011, then becomes variable based on 3-month LIBOR plus 2.85%, reset quarterly.

\*\* Rate is fixed until April 7, 2011, then becomes variable based on 3-month LIBOR plus 1.55%, reset quarterly.

Securities issued by Trust II mature in thirty years, but are callable at par after seven years from issuance. Securities issued by Trust III, Trust IV, and Trust V mature in thirty years, but are callable at par after five years from issuance.

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**Other Ownership Interests.** The Company invests its capital in stocks of financial institutions and mutual funds, as well as participates in loans with the subsidiary banks. In addition to its wholly-owned and majority-owned subsidiaries, the Company owns a 20% equity position in Nobel Real Estate Investors, LLC ( Nobel Real Estate ). In July 2007, the Company sold its 20% equity interest in Nobel Electronic Transfer, LLC ( Nobel ) to TriSource Solutions, LLC ( TriSource ) in exchange for \$500 thousand in cash and a 2.25% equity interest in TriSource, which it continues to own. In June 2005, Cedar Rapids Bank & Trust entered into a joint venture as a 50% owner of Cedar Rapids Mortgage Company, LLC ( Cedar Rapids Mortgage Company ).

The Company and its subsidiaries collectively employed 350 full-time equivalents at December 31, 2007.

**Business.** The Company's principal business consists of attracting deposits from the public and investing those deposits in loans and securities. The deposits of the subsidiary banks are insured to the maximum amount allowable by the FDIC. The Company's results of operations are dependent primarily on net interest income, which is the difference between the interest earned on its loans and securities and the interest paid on deposits and borrowings. The Company's operating results are affected by economic and competitive conditions, particularly changes in interest rates, government policies and actions of regulatory authorities, as described more fully in this Form 10-K. Its operating results also can be affected by merchant credit card fees, trust fees, deposit service charge fees, fees from the sale of residential real estate loans and other income. Operating expenses include employee compensation and benefits, occupancy and equipment expense, professional and data processing fees, advertising and marketing expenses, bank service charges, insurance, and other administrative expenses.

The Board of Governors of the Federal Reserve System (the Federal Reserve ) is the primary federal regulator of the Company and its subsidiaries. In addition, Quad City Bank & Trust and Cedar Rapids Bank & Trust are regulated by the Iowa Superintendent of Banking (the Iowa Superintendent ), Rockford Bank & Trust is regulated by the State of Illinois Department of Financial and Professional Regulation ( the Illinois DFPR ), and First Wisconsin Bank & Trust is regulated by the State of Wisconsin Department of Financial Institutions (the Wisconsin DFI ). The FDIC, as administrator of the Deposit Insurance Fund, has regulatory authority over the subsidiary banks.

**Lending.** The Company and its subsidiaries provide a broad range of commercial and retail lending and investment services to corporations, partnerships, individuals and government agencies. The subsidiary banks actively market their services to qualified lending customers. Lending officers actively solicit the business of new borrowers entering their market areas as well as long-standing members of the local business community. The subsidiary banks have established lending policies which include a number of underwriting factors to be considered in making a loan, including location, loan-to-value ratio, cash flow, interest rate and the credit history of the borrower.

Quad City Bank & Trust's current legal lending limit is approximately \$11.1 million. As of December 31, 2007, commercial loans, including commercial real estate loans, made up approximately 82% of the loan portfolio, while residential mortgages and consumer loans each comprised approximately 9%.

Cedar Rapids Bank & Trust's current legal lending limit is approximately \$4.7 million. As of December 31, 2007, commercial loans, including commercial real estate loans, made up approximately 85% of the loan portfolio, while residential mortgages comprised approximately 8% and consumer loans comprised approximately 7%.

Rockford Bank & Trust's current legal lending limit is approximately \$3.2 million. As of December 31, 2007, commercial loans, including commercial real estate loans, made up approximately 86% of the loan portfolio, while residential mortgages comprised approximately 8% and consumer loans comprised approximately 6%.

First Wisconsin Bank & Trust's current legal lending limit is approximately \$1.9 million. As of December 31, 2007, commercial loans, including commercial real estate loans, made up approximately 84% of the loan portfolio, while residential mortgages comprised approximately 2% and consumer loans comprised approximately 14%.

As part of the loan monitoring activity at the four subsidiary banks, credit administration personnel interact closely with senior bank management. The Company has also instituted a separate loan review function to analyze credits of the subsidiary banks. Management has attempted to identify problem loans at an early stage and to aggressively seek a resolution of these situations.

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As noted above, the subsidiary banks are active commercial lenders. The areas of emphasis include loans to wholesalers, manufacturers, building contractors, developers, business services companies and retailers. The banks provide a wide range of business loans, including lines of credit for working capital and operational purposes, and term loans for the acquisition of facilities, equipment and other purposes. Collateral for these loans generally includes accounts receivable, inventory, equipment and real estate. In addition, the subsidiary banks often take personal guarantees to help assure repayment. Loans may be made on an unsecured basis if warranted by the overall financial condition of the borrower. Terms of commercial business loans generally range from one to five years. Some of the subsidiary banks' commercial business loans have floating interest rates or reprice within one year. The banks also make commercial real estate loans. Collateral for these loans generally includes the underlying real estate and improvements, and may include additional assets of the borrower.

The subsidiary banks sell the majority of their residential real estate loans in the secondary market. During the year ended December 31, 2007, the subsidiary banks originated \$135.0 million of residential real estate loans and sold \$103.6 million, or 77%, of these loans. During the year ended December 31, 2006, the subsidiary banks originated \$134.3 million of residential real estate loans and sold \$84.2 million, or 63%, of these loans. During the year ended December 31, 2005, the subsidiary banks originated \$122.1 million of residential real estate loans and sold \$99.6 million, or 82%, of these loans. Generally, the subsidiary banks' residential mortgage loans conform to the underwriting requirements of Freddie Mac and Fannie Mae to allow the subsidiary banks to resell loans in the secondary market. The subsidiary banks structure most loans that will not conform to those underwriting requirements as adjustable rate mortgages that mature in one to five years, and then retain these loans in their portfolios. The subsidiary banks' residential real estate loan portfolios, net of loans held for sale, were approximately \$78.0 million at December 31, 2007. Servicing rights are not presently retained on the loans sold in the secondary market.

The consumer lending departments of each bank provide many types of consumer loans including motor vehicle, home improvement, home equity, signature loans and small personal credit lines.

**Competition.** The Company currently operates in the highly competitive Quad City, Cedar Rapids, Rockford, and Milwaukee markets. Competitors include not only other commercial banks, credit unions, thrift institutions, and mutual funds, but also, insurance companies, finance companies, brokerage firms, investment banking companies, and a variety of other financial services and advisory companies. Many of these competitors are not subject to the same regulatory restrictions as the Company. Many of these unregulated competitors compete across geographic boundaries and provide customers increasing access to meaningful alternatives to banking services. Additionally, the Company competes in markets with a number of much larger financial institutions with substantially greater resources and larger lending limits. These competitive trends are likely to continue and may increase as a result of the continuing reduction on restrictions on the interstate operations of financial institutions. Under the Gramm-Leach-Bliley Act of 1999, securities firms and insurance companies that elect to become financial holding companies may acquire banks and other financial institutions. The financial services industry is also likely to become more competitive as further technological advances enable more companies to provide financial services.

**Appendices.** The commercial banking business is a highly regulated business. See Appendix A for a summary of the federal and state statutes and regulations that are applicable to the Company and its subsidiaries. Supervision, regulation and examination of banks and bank holding companies by bank regulatory agencies are intended primarily for the protection of depositors rather than stockholders of bank holding companies and banks.

See Appendix B for tables and schedules that show selected comparative statistical information relating to the business of the Company required to be presented pursuant to the securities laws. Consistent with the information presented in Form 10-K, results are presented for the fiscal years ended December 31, 2007, 2006, 2005, 2004 and 2003.

**Internet Site, Securities Filings and Governance Documents.** The Company maintains Internet sites for itself and its four banking subsidiaries. The Company makes available free of charge through these sites its annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and other reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act after it electronically files such material with, or furnishes it to, the Securities and Exchange Commission. Also available are many of our corporate governance documents, including our Code of Conduct and Ethics Policy. The sites are [www.qcrh.com](http://www.qcrh.com), [www.qcvt.com](http://www.qcvt.com), [www.crvt.com](http://www.crvt.com),

[www.rfrdbank.com](http://www.rfrdbank.com), and [www.firstwisconsinbank.com](http://www.firstwisconsinbank.com).

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Item 1A. Risk Factors

In addition to the other information in this Annual Report on Form 10-K, stockholders or prospective investors should carefully consider the following risk factors:

**Our business is concentrated in and dependent upon the continued growth and welfare of the Quad City, Cedar Rapids, Rockford and Milwaukee markets.**

We operate primarily in the Quad City, Cedar Rapids, Rockford, and Milwaukee markets, and as a result, our financial condition, results of operations and cash flows are subject to changes in the economic conditions in those areas. We have developed a particularly strong presence in Bettendorf, Cedar Rapids and Davenport, Iowa and Moline and Rockford, Illinois and their surrounding communities. Our success depends upon the business activity, population, income levels, deposits and real estate activity in these markets. Although our customers' business and financial interests may extend well beyond these market areas, adverse economic conditions that affect these market areas could reduce our growth rate, affect the ability of our customers to repay their loans to us and generally affect our financial condition and results of operations. Because of our geographic concentration, we are less able than other regional or national financial institutions to diversify our credit risks across multiple markets.

**We face intense competition in all phases of our business from other banks and financial institutions.**

The banking and financial services businesses in all of our markets are highly competitive. Our competitors include large regional banks, local community banks, savings and loan associations, securities and brokerage companies, mortgage companies, insurance companies, finance companies, money market mutual funds, credit unions and other non-bank financial services providers. Many of these competitors are not subject to the same regulatory restrictions as we are. Many of our unregulated competitors compete across geographic boundaries and are able to provide customers with a feasible alternative to traditional banking services. Additionally, if the regulatory trend toward reducing restrictions on the interstate operations of financial institutions continues, we will continue to experience increased competition as a result.

Increased competition in our markets may also result in a decrease in the amounts of our loans and deposits, reduced spreads between loan rates and deposit rates or loan terms that are more favorable to the borrower. Any of these results could have a material adverse effect on our ability to grow and remain profitable. If increased competition causes us to significantly discount the interest rates we offer on loans or increase the amount we pay on deposits, our net interest income could be adversely impacted. If increased competition causes us to relax our underwriting standards, we could be exposed to higher losses from lending activities. Additionally, many of our competitors are much larger in total assets and capitalization, have greater access to capital markets and larger lending limits and offer a broader range of financial services than we can offer.

**Our community banking strategy relies heavily on our subsidiaries' independent management teams, and the unexpected loss of key managers may adversely affect our operations.**

We rely heavily on the success of our bank subsidiaries' independent management teams. Accordingly, much of our success to date has been influenced strongly by our ability to attract and to retain senior management experienced in banking and financial services and familiar with the communities in our market areas. Our ability to retain executive officers, the current management teams, branch managers and loan officers of our operating subsidiaries will continue to be important to the successful implementation of our strategy. It is also critical, as we grow, to be able to attract and retain qualified additional management and loan officers with the appropriate level of experience and knowledge about our market areas to implement our community-based operating strategy. The unexpected loss of services of any key management personnel, or the inability to recruit and retain qualified personnel in the future, could have an adverse effect on our business, financial condition and results of operations.

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**Our continued pace of growth may require us to raise additional capital in the future, but that capital may not be available when it is needed.**

We are required by federal and state regulatory authorities to maintain adequate levels of capital to support our operations. We anticipate that our existing capital resources will satisfy our capital requirements for the foreseeable future. However, we may at some point need to raise additional capital to support our continued growth. Our ability to raise additional capital, if needed, will depend on conditions in the capital markets at that time, which are outside our control, and on our financial performance. Accordingly, we cannot assure you of our ability to raise additional capital, if needed, on terms acceptable to us. If we cannot raise additional capital when needed, our ability to further expand our operations through internal growth, branching, *de novo* bank formations and/or acquisitions could be materially impaired.

**We may experience difficulties in managing our growth and our growth strategy involves risks that may negatively impact our net income.**

While we have no current plans, we may expand into additional communities or attempt to strengthen our position in our current markets by undertaking additional *de novo* bank formations or branch openings. Based on our experience, we believe that it generally takes several years for new banking facilities to achieve overall profitability, due to the impact of organizational and overhead expenses and the start-up phase of generating loans and deposits. If we undertake additional branching and *de novo* bank and business formations, we are likely to continue to experience the effects of higher operating expenses relative to operating income from the new operations, which may have an adverse effect on our levels of reported net income, return on average equity and return on average assets. Other effects of engaging in such growth strategies may include potential diversion of our management's time and attention and general disruption to our business.

In addition to branching and *de novo* bank formations, we may acquire banks and related businesses that we believe provide a strategic fit with our business. To the extent that we grow through acquisitions, we cannot assure you that we will be able to adequately and profitably manage this growth. Acquiring other banks and businesses will involve similar risks to those commonly associated with branching and *de novo* bank formations, but may also involve additional risks, including:

potential exposure to unknown or contingent liabilities of banks and businesses we acquire;

exposure to potential asset quality issues of the acquired bank or related business;

difficulty and expense of integrating the operations and personnel of banks and businesses we acquire; and

the possible loss of key employees and customers of the banks and businesses we acquire.

**Interest rates and other conditions impact our results of operations.**

Our profitability is in part a function of the spread between the interest rates earned on investments and loans and the interest rates paid on deposits and other interest-bearing liabilities. Like most banking institutions, our net interest spread and margin will be affected by general economic conditions and other factors, including fiscal and monetary policies of the federal government, that influence market interest rates and our ability to respond to changes in such rates. At any given time, our assets and liabilities will be such that they are affected differently by a given change in interest rates. As a result, an increase or decrease in rates, the length of loan terms or the mix of adjustable and fixed rate loans in our portfolio could have a positive or negative effect on our net income, capital and liquidity. We measure interest rate risk under various rate scenarios and using specific criteria and assumptions. A summary of this process, along with the results of our net interest income simulations is presented at Quantitative and Qualitative Disclosures About Market Risk included under Item 7A of Part II of this Form 10-K. Although we believe our current level of interest rate sensitivity is reasonable and effectively managed, significant fluctuations in interest rates may have an adverse effect on our business, financial condition and results of operations.

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**We must effectively manage our credit risk.**

There are risks inherent in making any loan, including risks inherent in dealing with individual borrowers, risks of nonpayment, risks resulting from uncertainties as to the future value of collateral and risks resulting from changes in economic and industry conditions. We attempt to minimize our credit risk through prudent loan application approval procedures, careful monitoring of the concentration of our loans within specific industries and periodic independent reviews of outstanding loans by our credit review department. However, we cannot assure you that such approval and monitoring procedures will reduce these credit risks.

The majority of our subsidiary banks' loan/lease portfolios are invested in commercial loans/leases, and we focus on lending to small to medium-sized businesses. The size of the loans/leases we can offer to commercial customers is less than the size of the loans/leases that our competitors with larger lending limits can offer. This may limit our ability to establish relationships with the area's largest businesses. As a result, we may assume greater lending risks than financial institutions that have a lesser concentration of such loans/leases and tend to make loans/leases to larger businesses. Collateral for these loans/leases generally includes accounts receivable, inventory, equipment and real estate. However, depending on the overall financial condition of the borrower, some loans are made on an unsecured basis. In addition to commercial loans/leases and commercial real estate loans, our subsidiary banks are also active in residential mortgage and consumer lending.

**Commercial and industrial loans/leases make up a large portion of our loan/lease portfolio.**

Commercial and industrial loans/leases were \$435.4 million, or approximately 39% of our total loan/lease portfolio, as of December 31, 2007. Our commercial loans/leases are primarily made based on the identified cash flow of the borrower and secondarily on the underlying collateral provided by the borrower. Most often, this collateral is accounts receivable, inventory and equipment. Credit support provided by the borrower for most of these loans/leases and the probability of repayment is based on the liquidation value of the pledged collateral and enforcement of a personal guarantee, if any exists. As a result, in the case of loans secured by accounts receivable, the availability of funds for the repayment of these loans may be substantially dependent on the ability of the borrower to collect amounts due from its customers. The collateral securing other loans/leases may depreciate over time, may be difficult to appraise and may fluctuate in value based on the success of the business.

**Our loan/lease portfolio has a significant concentration of commercial real estate loans, which involve risks specific to real estate value.**

Commercial real estate lending comprises a significant portion of our lending business. Specifically, commercial real estate loans were \$499.5 million, or approximately 45% of our total loan/lease portfolio, as of December 31, 2007. Our commercial real estate loans increased by approximately 43% from their levels at December 31, 2006. The market value of real estate can fluctuate significantly in a short period of time as a result of market conditions in the geographic area in which the real estate is located. Although a significant portion of such loans are secured by real estate as a secondary form of collateral, adverse developments affecting real estate values in one or more of our markets could increase the credit risk associated with our loan portfolio. Additionally, real estate lending typically involves higher loan principal amounts and the repayment of the loans generally is dependent, in large part, on sufficient income from the properties securing the loans to cover operating expenses and debt service. Economic events or governmental regulations outside of the control of the borrower or lender could negatively impact the future cash flow and market values of the affected properties.

If the problems that have occurred in residential real estate and mortgage markets throughout much of the United States were to spread to the commercial real estate market, particularly within one or more of our markets, the value of collateral securing our commercial real estate loans could decline. In such case, we may not be able to realize the amount of security that we anticipated at the time of originating the loan, which could cause us to increase our provision for loan losses and adversely affect our operating results, financial condition and/or capital. We generally have not experienced a downturn in credit performance by our commercial real estate loan customers, but in light of the uncertainty that exists in the economy and credit markets nationally, there can be no guarantee that we will not experience any deterioration in such performance.

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**Our allowance for loan/lease losses may prove to be insufficient to absorb potential losses in our loan/lease portfolio.**

We established our allowance for loan/lease losses in consultation with management of our subsidiaries and maintain it at a level considered adequate by management to absorb loan/lease losses that are inherent in the portfolio. The amount of future loan/lease losses is susceptible to changes in economic, operating and other conditions, including changes in interest rates, which may be beyond our control, and such losses may exceed current estimates. At December 31, 2007, our allowance for loan/lease losses as a percentage of total gross loans/leases was 1.09% and as a percentage of total non-performing loans/leases was approximately 161%. Although management believes that the allowance for loan/lease losses is adequate to absorb losses on any existing loans/leases that may become uncollectible, we cannot predict loan/lease losses with certainty, and we cannot assure you that our allowance for loan/lease losses will prove sufficient to cover actual loan/lease losses in the future. Loan/lease losses in excess of our reserves may adversely affect our business, financial condition and results of operations. Additional information regarding our allowance for loan/lease losses and the methodology we use to determine an appropriate level of reserves is located in the Management's Discussion and Analysis section included under Item 7 of Part II of this Form 10-K.

**Our Bancard operation faces other risks.**

Bancard, our credit card processing subsidiary, is subject to certain risks, which could have a negative impact on its operations. These risks primarily are competition, credit risks and the possibility that merchants' willingness to accept credit cards will decline. Many of Bancard's competitors have greater financial, technological, marketing and personnel resources than Bancard and there can be no assurance that Bancard will be able to compete effectively with such entities.

Bancard is also subject to credit risks. When a billing dispute arises between a cardholder and a merchant, and if the dispute is not resolved in favor of the merchant, the transaction is charged back to the merchant. If Bancard is unable to collect such chargeback from the merchant's account, and if the merchant refuses or is unable to reimburse Bancard for the chargeback due to bankruptcy or other reasons, Bancard bears the loss for the amount of the refund paid to the cardholder. Bancard, in general, handles processing for smaller merchants, which may present greater risk of loss.

Although Bancard maintains a reserve against these losses, there is no assurance that it will be adequate. Additionally, VISA and MasterCard have the ability to increase the interchange rates charged to merchants for credit card transactions. There can be no assurance that merchants will continue to accept credit cards as payment if they feel rates are too high. Bancard is also subject to an approval process by the VISA and MasterCard credit card associations. In the event Bancard fails to comply with these standards, Bancard's designation as a certified processor could be suspended or terminated. There can be no assurance that VISA or MasterCard will maintain Bancard's registrations or that the current VISA or MasterCard rules allowing Bancard to provide transaction processing services will remain in effect.



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**We have a continuing need for technological change and we may not have the resources to effectively implement new technology.**

The financial services industry is undergoing rapid technological changes with frequent introductions of new technology-driven products and services. In addition to enabling us to better serve our customers, the effective use of technology increases efficiency and enables us to reduce costs. Our future success will depend in part upon our ability to address the needs of our customers by using technology to provide products and services that will satisfy customer demands for convenience as well as to create additional efficiencies in our operations as we continue to grow and expand our market areas. Many of our larger competitors have substantially greater resources to invest in technological improvements. As a result, they may be able to offer additional or superior products to those that we will be able to offer, which would put us at a competitive disadvantage. Accordingly, we cannot provide you with assurance that we will be able to effectively implement new technology-driven products and services or be successful in marketing such products and services to our customers.

**System failure or breaches of our network security could subject us to increased operating costs as well as litigation and other liabilities.**

The computer systems and network infrastructure we use could be vulnerable to unforeseen problems. Our operations are dependent upon our ability to protect our computer equipment against damage from physical theft, fire, power loss, telecommunications failure or a similar catastrophic event, as well as from security breaches, denial of service attacks, viruses, worms and other disruptive problems caused by hackers. Any damage or failure that causes an interruption in our operations could have a material adverse effect on our financial condition and results of operations. Computer break-ins, phishing and other disruptions could also jeopardize the security of information stored in and transmitted through our computer systems and network infrastructure, which may result in significant liability to us and may cause existing and potential customers to refrain from doing business with us. Although we, with the help of third-party service providers, intend to continue to implement security technology and establish operational procedures to prevent such damage, there can be no assurance that these security measures will be successful. In addition, advances in computer capabilities, new discoveries in the field of cryptography or other developments could result in a compromise or breach of the algorithms we and our third-party service providers use to encrypt and protect customer transaction data. A failure of such security measures could have a material adverse effect on our financial condition and results of operations.

**We are subject to certain operational risks, including, but not limited to, customer or employee fraud and data processing system failures and errors.**

Employee errors and employee and customer misconduct could subject us to financial losses or regulatory sanctions and seriously harm our reputation. Misconduct by our employees could include hiding unauthorized activities from us, improper or unauthorized activities on behalf of our customers or improper use of confidential information. It is not always possible to prevent employee errors and misconduct, and the precautions we take to prevent and detect this activity may not be effective in all cases. Employee errors could also subject us to financial claims for negligence. We maintain a system of internal controls and insurance coverage to mitigate against operational risks, including data processing system failures and errors and customer or employee fraud. Should our internal controls fail to prevent or detect an occurrence, or if any resulting loss is not insured or exceeds applicable insurance limits, it could have a material adverse effect on our business, financial condition and results of operations.

**Government regulation can result in limitations on our operations.**

We operate in a highly regulated environment and are subject to supervision and regulation by a number of governmental regulatory agencies, including the Federal Reserve, the FDIC, the Iowa Superintendent, the Illinois DFPR, and the Wisconsin DFI. Regulations adopted by these agencies, which are generally intended to provide protection for depositors and customers rather than for the benefit of stockholders, govern a comprehensive range of

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matters relating to ownership and control of our shares, our acquisition of other companies and businesses, permissible activities for us to engage in, maintenance of adequate capital levels and other aspects of our operations. These bank regulators possess broad authority to prevent or remedy unsafe or unsound practices or violations of law. The laws and regulations applicable to the banking industry could change at any time and we cannot predict the effects of these changes on our business and profitability. Increased regulation could increase our cost of compliance and adversely affect profitability. For example, new legislation or regulation may limit the manner in which we may conduct our business, including our ability to offer new products, obtain financing, attract deposits, make loans and achieve satisfactory interest spreads.

In addition, there have been a number of legislative and regulatory proposals that have arisen in the wake of the recent troubles in the credit markets in the United State that would have an impact on the operation of bank holding companies and their bank and non-bank subsidiaries. It is impossible to predict whether or in what form these proposals may be adopted in the future and, if adopted, what their effect will be on us.

**Failure to pay interest on our debt or dividends on our preferred stock may adversely impact our ability to pay common stock dividends.**

As of December 31, 2007, we had \$36.1 million of junior subordinated debentures held by four business trusts that we control. Interest payments on the debentures, which totaled \$2.6 million for 2007, must be paid before we pay dividends on our capital stock, including our common stock. We have the right to defer interest payments on the debentures for up to 20 consecutive quarters. However, if we elect to defer interest payments, all deferred interest must be paid before we may pay dividends on our capital stock. As of December 31, 2007, the Company had 568 shares of non-cumulative perpetual preferred stock issued and outstanding. Although the preferred shares will accrue no dividends, dividends will be payable on the preferred shares if declared, but no dividends may be declared on the Company's common stock unless and until dividends have been declared on the outstanding shares. Deferral, of either interest payments on the debentures or preferred dividends on the preferred shares, could cause a subsequent decline in the market price of our common stock because the Company would not be able to pay dividends on its common stock.

**There is a limited trading market for our common shares, and you may not be able to resell your shares at or above the price stockholders paid for them.**

Although our common shares are listed for quotation on The Nasdaq Capital Market, the trading in our common shares has substantially less liquidity than many other companies listed on Nasdaq. A public trading market having the desired characteristics of depth, liquidity and orderliness depends on the presence in the market of willing buyers and sellers of our common shares at any given time. This presence depends on the individual decisions of investors and general economic and market conditions over which we have no control. We cannot assure you that the volume of trading in our common shares will increase in the future.

**Item 1B. Unresolved Staff Comments**

There are no unresolved staff comments.

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## Item 2. Properties

The following table is a listing of the Company's operating facilities for its subsidiary banks:

| Facility Address   | Facility<br>Square<br>Footage | Facility Owned<br>or<br>Leased |
|--|-------------------------------|--------------------------------|
| <b><i>Quad City Bank &amp; Trust</i></b>                     |                               |                                |
| 2118 Middle Road in Bettendorf, IA                           | 6,700                         | Owned                          |
| 4500 Brady Street in Davenport, IA                           | 36,000                        | Owned                          |
| 3551 7 <sup>th</sup> Street in Moline, IL                    | 30,000                        | Owned *                        |
| 5515 Utica Ridge Road in Davenport, IA                       | 6,000                         | Leased                         |
| 1700 Division Street in Davenport, IA                        | 12,000                        | Owned                          |
| <b><i>Cedar Rapids Bank &amp; Trust</i></b>                  |                               |                                |
| 400 1 <sup>st</sup> Avenue NE, Suite 100 in Cedar Rapids, IA | 36,000                        | Owned                          |
| 5400 Council Street in Cedar Rapids, IA                      | 5,900                         | Owned                          |
| <b><i>Rockford Bank &amp; Trust</i></b>                      |                               |                                |
| 127 North Wyman Street in Rockford, IL                       | 7,800                         | Leased                         |
| 4571 Guilford Road in Rockford, IL                           | 20,000                        | Owned                          |
| <b><i>First Wisconsin Bank &amp; Trust</i></b>               |                               |                                |
| 175 North Patrick Boulevard in Brookfield, WI                | 2,100                         | Leased                         |

\* The building is owned by Velie Plantation Holding Company, in which the Company has a 57% interest.

The subsidiary banks intend to limit their investment in premises to no more than 50% of their capital. Management believes that the facilities are of sound construction, in good operating condition, are appropriately insured and are adequately equipped for carrying on the business of the Company.

No individual real estate property or mortgage amounts to 10% or more of consolidated assets.

## Item 3. Legal Proceedings

There are no material pending legal proceedings to which the Company or its subsidiaries is a party other than ordinary routine litigation incidental to their respective businesses.

## Item 4. Submission of Matters to a Vote of Security Holders

There were no matters submitted to the stockholders of the Company for a vote during the fourth quarter of the fiscal year ended December 31, 2007.



**Table of Contents****Part II****Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities**

**Market Information.** The common stock, par value \$1.00 per share, of the Company is listed on The Nasdaq Capital Market under the symbol QCRH. The stock began trading on October 6, 1993. As of December 31, 2007, there were 4,597,744 shares of common stock outstanding held by approximately 2,600 holders of record. The following table sets forth the high and low sales prices of the common stock, as reported by The Nasdaq Capital Market, for the periods indicated.

|                | 2007        |          | 2006        |          | 2005        |          |
|----------------|-------------|----------|-------------|----------|-------------|----------|
|                | sales price |          | sales price |          | sales price |          |
|                | High        | Low      | High        | Low      | High        | Low      |
| First quarter  | \$17.900    | \$15.280 | \$19.660    | \$17.440 | \$22.000    | \$20.000 |
| Second quarter | 17.750      | 15.150   | 19.950      | 16.250   | 22.060      | 19.830   |
| Third quarter  | 16.430      | 13.760   | 18.169      | 16.210   | 22.750      | 20.500   |
| Fourth quarter | 16.000      | 14.250   | 18.860      | 16.772   | 20.500      | 17.920   |

**Dividends.** On April 26, 2007, the Company declared a cash dividend of \$0.04 per share, or \$183 thousand, which was paid on July 6, 2007, to stockholders of record as of June 22, 2007. On October 25, 2007, the Company declared a cash dividend of \$0.04 per share, or \$184 thousand, which was paid on January 7, 2008, to stockholders of record as of December 21, 2007. In the future, it is the Company's intention to continue to consider the payment of dividends on a semi-annual basis. The Company anticipates an ongoing need to retain much of its operating income to help provide the capital for continued growth, but believes that operating results have reached a level that can sustain dividends to stockholders as well.

The Company is heavily dependent on dividend payments from its subsidiary banks to make dividend payments on the Company's preferred and common stock. Under applicable state laws, the banks are restricted as to the maximum amount of dividends that they may pay on their common stock. Iowa, Illinois and Wisconsin law provide that state-chartered banks in those states may not pay dividends in excess of their undivided profits. Before declaring its first dividend, Rockford Bank & Trust, as a *de novo* institution, is required by Illinois law to carry at least one-tenth of its net profits since the issuance of its charter to its surplus until its surplus is equal to its capital. In addition, First Wisconsin Bank & Trust may not pay dividends until after the year 2009 and only then if two consecutive satisfactory composite CAMELS ratings have been obtained, unless the prior approval of the Federal Reserve Bank of Chicago is obtained.

The Company's ability to pay dividends to its shareholders may be affected by both general corporate law considerations and policies of the Federal Reserve applicable to bank holding companies. The payment of dividends by any financial institution or its holding company is affected by the requirement to maintain adequate capital pursuant to applicable capital adequacy guidelines and regulations, and a financial institution generally is prohibited from paying any dividends if, following payment thereof, the institution would be undercapitalized.

The Company also has certain contractual restrictions on its ability to pay dividends. The Company has issued junior subordinated debentures in four private placements. Under the terms of the debentures, the Company may be prohibited, under certain circumstances, from paying dividends on shares of its common stock. During the fourth quarters of 2006 and 2007, the Company issued shares of non-cumulative perpetual preferred stock. Also, under the terms of this preferred stock, the Company may be prohibited, under certain circumstances, from paying dividends on shares of its common stock. None of these circumstances currently exist.

**Purchase of Equity Securities by the Company.** The Company did not repurchase any of its common stock during the fourth quarter of 2007.

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**Stockholder Return Performance Graph.** The following graph indicates, for the period commencing December 31, 2002, a comparison of cumulative total returns for QCR Holdings, Inc., the Nasdaq Composite Index and the SNL Bank NASDAQ Index prepared by SNL Securities, Charlottesville, Virginia. The graph was prepared at the Company's request by SNL Securities.

| <i>Index</i>           | <i>Period Ending</i> |                 |                 |                 |                 |                 |
|------------------------|----------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|                        | <b>12/31/02</b>      | <b>12/31/03</b> | <b>12/31/04</b> | <b>12/31/05</b> | <b>12/31/06</b> | <b>12/31/07</b> |
| QCR Holdings, Inc.     | \$ 100.00            | \$ 166.47       | \$ 188.04       | \$ 177.10       | \$ 159.48       | \$ 129.35       |
| NASDAQ Composite Index | \$ 100.00            | \$ 150.01       | \$ 162.89       | \$ 165.13       | \$ 180.85       | \$ 198.60       |
| SNL Bank NASDAQ Index  | \$ 100.00            | \$ 129.08       | \$ 147.94       | \$ 143.43       | \$ 161.02       | \$ 126.42       |

**Item 6. Selected Financial Data**

The following Selected Consolidated Financial Data of the Company is derived in part from, and should be read in conjunction with, our consolidated financial statements and the accompanying notes thereto. See Item 8 Financial Statements. Results for past periods are not necessarily indicative of results to be expected for any future period.

**Table of Contents****SELECTED CONSOLIDATED FINANCIAL DATA**

(dollars in thousands, except per share data)

|  | Years Ended December 31, |              |              |            |            |
|--|--------------------------|--------------|--------------|------------|------------|
|  | 2007                     | 2006         | 2005         | 2004       | 2003       |
| <b>Statement of Income Data:</b>                                     |                          |              |              |            |            |
| Interest income  | \$ 85,725                | \$ 68,803    | \$ 48,688    | \$ 38,017  | \$ 33,378  |
| Interest expense   | 49,356                   | 38,907       | 21,281       | 13,325     | 11,950     |
| Net interest income  | 36,369                   | 29,896       | 27,407       | 24,692     | 21,428     |
| Provision for loan/lease losses                                      | 2,864                    | 3,284        | 877          | 1,372      | 3,405      |
| Non-interest income  | 14,093                   | 11,983       | 10,073       | 8,682      | 11,168     |
| Non-interest expenses  | 39,037                   | 34,669       | 29,433       | 24,281     | 21,035     |
| Pre-tax net income   | 8,561                    | 3,926        | 7,170        | 7,721      | 8,156      |
| Income tax expense   | 2,396                    | 858          | 2,282        | 2,504      | 2,695      |
| Minority interest in income of consolidated subsidiaries             | 388                      | 266          | 78           |            |            |
| Net income   | 5,777                    | 2,802        | 4,810        | 5,217      | 5,461      |
| <b>Per Common Share Data:</b>  |                          |              |              |            |            |
| Net income-basic   | \$ 1.03                  | \$ 0.57      | \$ 1.06      | \$ 1.23    | \$ 1.31    |
| Net income-diluted   | 1.02                     | 0.57         | 1.04         | 1.20       | 1.28       |
| Cash dividends declared  | 0.08                     | 0.08         | 0.08         | 0.08       | 0.07       |
| Dividend payout ratio  | 7.77%                    | 14.04%       | 7.55%        | 6.50       | % 5.34%    |
| <b>Balance Sheet:</b>  |                          |              |              |            |            |
| Total assets   | \$ 1,476,564             | \$ 1,271,675 | \$ 1,042,614 | \$ 870,084 | \$ 710,040 |
| Securities   | 235,905                  | 194,774      | 182,365      | 149,561    | 128,843    |
| Loans/leases   | 1,106,900                | 960,747      | 756,254      | 648,351    | 522,471    |
| Allowance for estimated losses on loans/leases                       | 12,024                   | 10,612       | 8,884        | 9,262      | 8,643      |
| Deposits   | 929,427                  | 875,447      | 698,504      | 588,016    | 511,652    |
| Stockholders' equity:  |                          |              |              |            |            |
| Preferred  | 20,158                   | 12,884       |              |            |            |
| Common   | 65,908                   | 57,999       | 54,467       | 50,774     | 41,823     |
| <b>Key Ratios:</b>   |                          |              |              |            |            |
| Return on average assets   | 0.43%                    | 0.24%        | 0.51%        | 0.65       | % 0.83%    |
| Return on average common equity                                      | 9.31                     | 5.02         | 9.14         | 11.89      | 13.93      |
| Return on average total equity                                       | 7.70                     | 4.85         | 9.14         | 11.89      | 13.93      |
| Net interest margin (TEY) (1)  | 2.97                     | 2.87         | 3.25         | 3.41       | 3.55       |
| Efficiency ratio (2)   | 77.36                    | 82.78        | 78.53        | 72.75      | 64.53      |
| Nonperforming assets to total assets                                 | 0.51                     | 0.58         | 0.36         | 1.23       | 0.70       |
| Allowance for estimated losses on loans/leases to total loans/leases | 1.09                     | 1.10         | 1.17         | 1.43       | 1.65       |
| Net charge-offs to average loans/leases                              | 0.14                     | 0.18         | 0.25         | 0.13       | 0.34       |
|  | 5.55                     | 5.01         | 5.63         | 5.49       | 5.94       |

Average total stockholders' equity  
to average assets

(1) Interest earned  
and yields on  
nontaxable  
investments are  
determined on a  
tax equivalent  
basis using a  
34% tax rate.

(2) Non-interest  
expenses  
divided by the  
sum of net  
interest income  
before provision  
for loan/lease  
losses and  
non-interest  
income.



**Table of Contents****Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*The following discussion provides additional information regarding our operations for the twelve-month periods ending December 31, 2007, 2006, and 2005, and our financial condition at December 31, 2007 and 2006. This discussion should be read in conjunction with Selected Consolidated Financial Data and our consolidated financial statements and the accompanying notes thereto included or incorporated by reference elsewhere in this document.*

**Overview**

The Company was formed in February 1993 for the purpose of organizing Quad City Bank & Trust. Over the past fifteen years, the Company has grown to include three additional banking subsidiaries and a number of nonbanking subsidiaries. As of December 31, 2007, the Company had \$1.48 billion in consolidated assets.

The Company reported earnings of \$5.8 million, or \$1.03 basic earnings per share, for 2007, compared to \$2.8 million, or \$0.57 basic earnings per share, for 2006, and \$4.8 million, or \$1.06 basic earnings per share, for 2005. During 2007, the Company experienced steady and profitable growth including a combined increase in net interest income and other non-interest income of \$8.6 million, or 20%, as compared to 2006. The largest contributor to this significant improvement in earnings was an increase in net interest income of \$6.5 million, or 22%, from the previous year. Additionally, non-interest income increased \$2.1 million, or 18%, which was largely attributable to increases in trust fees, deposit service charges, and investment advisory fees. Additionally, the Company more effectively managed expenses as evidenced by an improvement in the efficiency ratio from 82.78% in 2006 to 77.36% in 2007. The Company's results of operations are dependent primarily on net interest income, which is the difference between interest income, principally from loans and investment securities, and interest expense, principally on customer deposits and borrowings. Changes in net interest income result from changes in volume, net interest spread and net interest margin. Volume refers to the average dollar level of interest-earning assets and interest-bearing liabilities. Net interest spread refers to the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities. Net interest margin refers to the net interest income divided by average interest-earning assets and is influenced by the level and relative mix of interest-earning assets and interest-bearing liabilities. As noted above, net interest income increased \$6.5 million, or 22%, to \$36.4 million for 2007, from \$29.9 million for 2006. For 2007, average earning assets increased by \$183.1 million, or 17%, and average interest-bearing liabilities increased by \$164.9 million, or 17%, when compared with average balances for 2006. A comparison of yields, spreads and margins from 2007 to 2006 shows the following:

The average yield on interest-earning assets increased 40 basis points to 6.95%.

The average cost of interest-bearing liabilities increased 34 basis points to 4.38%.

The net interest spread improved 6 basis points from 2.51% to 2.57%.

The net interest margin improved 10 basis points from 2.87% to 2.97%.

The Company's management closely monitors and manages net interest margin. From a profitability standpoint, an important challenge for the Company's subsidiary banks is the improvement of their net interest margins. Management continually addresses this issue with the use of alternative funding sources and pricing strategies.

The Company's operating results are also affected by sources of non-interest income, including merchant credit card fees, trust fees, deposit service charge fees, gains from the sales of residential real estate loans and other income. The Company's operating results are also affected by economic and competitive conditions, particularly changes in interest rates, government policies and actions of regulatory authorities. The majority of the subsidiary banks' loan portfolios are invested in commercial loans. Deposits from commercial customers represent a significant funding source, as well. Trust department income continues to be a significant contributor to non-interest income. During 2007, trust department fees contributed \$3.7 million. During 2006, trust department fees totaled \$3.0 million. Trust department fees contributed \$2.8 million to our non-interest income during 2005. Income is generated primarily from fees charged based on assets under administration for corporate and personal trusts and for custodial services. Assets under administration at December 31, 2007 increased \$296.5 million during the year to \$1.19 billion, resulting primarily

from

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the development of existing relationships and the addition of new trust relationships. Assets under administration at December 31, 2006 were \$894.1 million, which was an increase of \$82.9 million from December 31, 2005, when assets totaled \$811.2 million.

The Company's operating results were also affected by non-interest expenses, which include employee compensation and benefits, occupancy and equipment expense, and other administrative expenses. The Company has continued to add facilities and employees to accommodate both our historical growth and anticipated future growth. As such, overhead expenses have had a significant impact on earnings. This trend is likely to continue as the Company and our four banks continue to add the facilities and resources necessary to attract and serve additional customers.

**Critical Accounting Policy**

The Company's financial statements are prepared in accordance with accounting principles generally accepted in the United States of America. The financial information contained within these statements is, to a significant extent, financial information that is based on approximate measures of the financial effects of transactions and events that have already occurred. Based on its consideration of accounting policies that involve the most complex and subjective decisions and assessments, management has identified its most critical accounting policy to be that related to the allowance for loan/lease losses. The Company's allowance for loan/lease loss methodology incorporates a variety of risk considerations, both quantitative and qualitative in establishing an allowance for loan/lease loss that management believes is appropriate at each reporting date. Quantitative factors include the Company's historical loss experience, delinquency and charge-off trends, collateral values, governmental guarantees, payment status, changes in nonperforming loans/leases, and other factors. Quantitative factors also incorporate known information about individual loans/leases, including borrowers' sensitivity to interest rate movements. Qualitative factors include the general economic environment in the Company's markets, including economic conditions throughout the Midwest, and in particular, the economic health of certain industries. Size and complexity of individual credits in relation to loan/lease structure, existing loan/lease policies and pace of portfolio growth are other qualitative factors that are considered in the methodology. As the Company adds new products and increases the complexity of its loan/lease portfolio, it enhances its methodology accordingly. Management may report a materially different amount for the provision for loan/lease losses in the statement of operations to change the allowance for loan/lease losses if its assessment of the above factors were different. The discussion regarding the Company's allowance for loan/lease losses should be read in conjunction with the Company's financial statements and the accompanying notes presented elsewhere herein, as well as the portion of this Management's Discussion and Analysis section entitled "Financial Condition - Allowance for Loan/Lease Losses." Although management believes the levels of the allowance as of December 31, 2007, 2006, and 2005 were adequate to absorb losses inherent in the loan/lease portfolio, a decline in local economic conditions, or other factors, could result in increasing losses that cannot be reasonably predicted at this time.

**Results of Operations****2007 compared with 2006**

**Overview.** Net income for 2007 was \$5.8 million compared to net income of \$2.8 million for 2006 for an increase of \$3.0 million, or 107%. Basic earnings per share for 2007 were \$1.03 compared to \$0.57 for 2006. The increase in net income was comprised of an increase in net interest income after provision for loan losses of \$6.9 million in combination with an increase in aggregate non-interest income of \$2.1 million, offset by an increase in non-interest expenses of \$4.4 million. The primary factor which contributed to the improvement in net income from 2006 to 2007 was the increase in net interest margin from 2.87% to 2.97% coupled with the growth in average earning assets and liabilities of 17%.

**Interest income.** Interest income grew \$16.9 million from \$68.8 million for 2006 to \$85.7 million for 2007. The 25% increase in interest income was attributable to greater average outstanding balances in interest-earning assets, principally loans receivable, in combination with an improved aggregate asset yield. The average yield on interest earning assets for 2007 was 6.95% compared to 6.55% for 2006.

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**Interest expense.** Interest expense increased by \$10.5 million, from \$38.9 million for 2006 to \$49.4 million for 2007. The 27% increase in interest expense was primarily attributable to an aggregate increase in interest rates, in combination with greater average outstanding balances in interest-bearing liabilities, primarily customer deposits. The average cost on interest bearing liabilities was 4.38% for 2007 compared to 4.04% for 2006.

**Provision for loan/lease losses.** The provision for loan/lease losses is established based on a number of factors, including the Company's historical loss experience, delinquencies and charge-off trends, the local and national economy and the risk associated with the loans/leases in the portfolio as described in more detail in the Critical Accounting Policy section. The Company had an allowance for estimated losses on loans/leases of approximately 1.09% of total gross loans/leases at December 31, 2007, compared to approximately 1.10% of total gross loans at December 31, 2006, and 1.17% at December 31, 2005. The provision for loan/lease losses decreased slightly to \$2.9 million for 2007, compared to \$3.3 million for 2006. During both periods, management made monthly provisions for loan/lease losses based upon a number of factors; principally the increase in loans/leases and a detailed analysis of the loan/lease portfolio. In 2007, the Company experienced \$146.2 million of growth within the loan/lease portfolio which was the largest contributor to the \$2.9 million of provision expense. During 2007, there were transfers totaling \$496 thousand of loans to other real estate owned. For 2007, commercial and commercial real estate loans/leases had total charge-offs of \$1.4 million, and there were \$327 thousand of commercial recoveries. Consumer loan charge-offs and recoveries totaled \$469 thousand and \$92 thousand, respectively, for 2007. For 2007, credit cards accounted for 89% of the consumer loan net charge-offs. Residential real estate loans had \$174 thousand of charge-offs and \$173 thousand of recoveries during 2007. Net charge-offs to average loans/leases improved from 0.18% for 2006 to 0.14% for 2007. The ability to grow profitably is, in part, dependent upon the ability to maintain asset quality. Management continually focuses its efforts at the subsidiary banks to attempt to improve the overall quality of the Company's loan/lease portfolio.

**Non-interest income.** The following table sets forth the various categories of non-interest income for the years ended December 31, 2007 and 2006.

Non-interest Income

|   | Years ended<br>December 31, |               | %<br>change |
|---|-----------------------------|---------------|-------------|
|   | 2007                        | 2006          |             |
| Credit card fees, net of processing costs | \$ 1,731,992                | \$ 1,947,984  | (11.1)%     |
| Trust department fees                     | 3,743,120                   | 3,049,440     | 22.7%       |
| Deposit service fees                      | 2,711,040                   | 1,928,246     | 40.6%       |
| Gains on sales of loans, net              | 1,219,800                   | 991,536       | 23.0%       |
| Securities losses, net                    | 0                           | (142,866)     | NA          |
| Gains on sales of foreclosed assets       | 1,007                       | 664,223       | (99.8)%     |
| Gains on sales of other assets            | 435,791                     | 0             | NA          |
| Earnings on bank-owned life insurance     | 892,395                     | 759,100       | 17.6%       |
| Investment advisory and management fees   | 1,575,887                   | 1,216,350     | 29.6%       |
| Other                                     | 1,781,944                   | 1,569,092     | 13.6%       |
| Total non-interest income                 | \$ 14,092,976               | \$ 11,983,105 | 17.6%       |

Analysis concerning changes in non-interest income for 2007, when compared to 2006, is as follows:

Bancard's credit card fees, net of processing costs, decreased \$216 thousand. The majority of this decrease was due to an increase in net charge-offs of \$223 thousand from 2006 while its fees remained the same.

Trust department fees increased \$694 thousand. This was the result of the continued development of existing trust relationships and the addition of new trust customers throughout the past twelve months. Total trust assets under administration were \$1.19 billion at December 31, 2007 compared to \$894.1 million at December 31, 2006.

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Deposit service fees increased \$783 thousand. This increase was primarily a result of an increase in NSF (non-sufficient funds or overdraft) charges related to demand deposit accounts at the Company's subsidiary banks.

Gains on sales of residential mortgage loans, net, increased \$228 thousand. Loans originated for sale during 2007 were \$104.0 million and during 2006 were \$87.7 million. Proceeds on the sales of loans during 2007 and 2006 were \$104.9 million and \$85.2 million, respectively.

During 2007, the Company did not have any sales of securities. In March 2006, the Company recognized an impairment loss of \$143 thousand on a mortgage-backed mutual fund investment held in Quad City Bank & Trust's securities portfolio, and in April, incurred an additional loss of \$71 thousand on the subsequent sale of that security. In July 2006, the losses were partially offset when the Company recognized a gain of \$71 thousand on the partial redemption of class B common stock of Mastercard Incorporated held by Quad City Bank & Trust, as a member bank of Mastercard International Incorporated.

In 2007, the Company sold a foreclosed asset for a gain of \$1 thousand. During 2006, a foreclosed asset, determined by litigation to be property of Quad City Bank & Trust, was sold at auction for a net gain of \$650 thousand. During 2006, the Company realized an additional net gain of \$14 thousand on the sale of three other foreclosed assets at Quad City Bank & Trust.

On July 11, 2007, the Company announced the sale of its 20% interest in Nobel to TriSource Solutions, LLC (TriSource). The consideration received by the Company in the sale was \$500 thousand in cash and a 2.25% ownership in TriSource, resulting in a net gain on sale of investment of \$436 thousand.

Earnings on the cash surrender value of life insurance increased \$133 thousand. During the year ended December 31, 2007, the subsidiary banks purchased additional bank-owned life insurance (BOLI) on key executives, increasing the level of insurance by \$10.0 million.

Investment advisory and management fees increased \$360 thousand. This increase was due to both the continued development of existing customers and the addition of new customers with a resulting growth in the number and value of accounts during the year ended December 31, 2007.

Other non-interest income increased \$213 thousand. Other non-interest income consisted primarily of income from affiliated companies, earnings on other assets, Visa check card fees, and ATM fees.

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**Non-interest expenses.** The following table sets forth the various categories of non-interest expenses for the years ended December 31, 2007 and 2006.

Non-interest Expenses

|   | Years ended<br>December 31, |               | %<br>change |
|---|-----------------------------|---------------|-------------|
|   | 2007                        | 2006          |             |
| Salaries and employee benefits          | \$ 24,086,588               | \$ 21,262,541 | 13.3%       |
| Professional and data processing fees   | 3,877,117                   | 3,192,326     | 21.5%       |
| Advertising and marketing               | 1,356,420                   | 1,367,545     | (0.8)%      |
| Occupancy and equipment expense         | 5,008,821                   | 4,762,827     | 5.2%        |
| Stationery and supplies                 | 612,603                     | 670,915       | (8.7)%      |
| Postage and telephone                   | 1,020,503                   | 961,394       | 6.1%        |
| Bank service charges                    | 579,923                     | 583,687       | (0.6)%      |
| FDIC and other insurance                | 1,020,629                   | 612,058       | 66.8%       |
| Loss on disposals/sales of fixed assets | 223,308                     | 36,305        | 515.1%      |
| Other                                   | 1,251,147                   | 1,219,386     | 2.6%        |
| Total non-interest expenses             | \$ 39,037,059               | \$ 34,668,984 | 12.6%       |

Analysis concerning changes in non-interest expenses for 2007, when compared to 2006, is as follows:

Salaries and benefits increased \$2.8 million. The increase was primarily due to an increase in the number of full-time equivalent employees from 331 to 350 from year-to-year. Of the 19 new full-time equivalent employees, 13 were attributable to the Company's continued expansion in its newest markets, Rockford and Milwaukee.

Professional and data processing fees increased \$685 thousand. The primary contributors to the year-to-year increase were legal, consulting, and data processing fees incurred at the subsidiary banks.

Occupancy and equipment expense increased \$246 thousand. The increase was the result of costs associated with additional furniture, fixtures and equipment, such as depreciation and repairs as well as increases in maintenance, utilities, and property taxes across the Company's existing properties.

FDIC and other insurance expense increased \$409 thousand from the prior year. The large majority of this increase was the result of the FDIC's new premium pricing system and the assessment methodology for deposit insurance coverage now being applied to the subsidiary banks.

Loss on disposals/sales of fixed assets increased \$187 thousand. During the first quarter of 2007, Quad City Bank & Trust contributed two vacant lots to a developer to allow for the development of upscale retail space adjacent to its Five Points facility, which resulted in an aggregate write-off of \$239 thousand.

**Income tax expense.** The provision for income taxes was \$2.4 million for the year ended December 31, 2007 compared to \$858 thousand for the year ended December 31, 2006 for an increase of \$1.5 million, or 179%. The increase was the result of an increase in income before income taxes of \$4.6 million, or 118%, for 2007 when compared to 2006. Primarily due to an increase in the proportionate share of taxable income to total income from year to year, the Company experienced an increase in the effective tax rate from 21.8% for 2006 to 28.0% for 2007. The Company's adoption of FIN 48 resulted in no effect to the provision of income taxes for 2007.

**Table of Contents****2006 compared with 2005**

**Overview.** Net income for 2006 was \$2.8 million compared to net income of \$4.8 million for 2005 for a decrease of \$2.0 million, or 42%. Basic earnings per share for 2006 were \$0.57 compared to \$1.06 for 2005. The decrease in net income was comprised of an increase in net interest income after provision for loan losses of \$81 thousand in combination with an increase in aggregate non-interest income of \$1.9 million and a decrease in federal and state income taxes of \$1.4 million, offset by an increase in non-interest expenses of \$5.2 million. Several factors contributed to the decline in net income from 2005 to 2006. Primary factors included a \$2.4 million, or 274%, increase in the provision for loan/lease losses, an increase in salaries and employee benefits of 29%, or \$4.8 million, and \$2.0 million of pretax operating costs associated with the start-up of the new banking operation in Milwaukee.

**Interest income.** Interest income grew from \$48.7 million for 2005 to \$68.8 million for 2006. The 41% increase in interest income was attributable to greater average outstanding balances in interest-earning assets, principally loans receivable, in combination with an improved aggregate asset yield. The average yield on interest earning assets for 2006 was 6.55% compared to 5.75% for 2005.

**Interest expense.** Interest expense increased by \$17.6 million, from \$21.3 million for 2005 to \$38.9 million for 2006. The 83% increase in interest expense was primarily attributable to an aggregate increase in interest rates, in combination with greater average outstanding balances in interest-bearing liabilities, primarily customer deposits. The average cost on interest bearing liabilities was 4.04% for 2006 compared to 2.79% for 2005.

**Provision for loan/lease losses.** The provision for loan/lease losses is established based on a number of factors, including the local and national economy and the risk associated with the loans/leases in the portfolio. The Company had an allowance for estimated losses on loans/leases of approximately 1.10% of total gross loans/leases at December 31, 2006, compared to approximately 1.17% of total gross loans at December 31, 2005.. The provision for loan/lease losses increased significantly to \$3.3 million for 2006, compared to \$877 thousand for 2005. During both periods, management made monthly provisions for loan/lease losses based upon a number of factors; principally the increase in loans/leases and a detailed analysis of the loan/lease portfolio. In 2006, along with more than \$204 million of growth within the loan/lease portfolio, the Company experienced the write-off of a single credit relationship for \$992 thousand. During 2006, the net growth in the loan/lease portfolio generated a provision expense of \$2.3 million, and 31%, or \$1.0 million of provision expense, was the result of adjustments to the allowance for estimated losses on loans/leases based on write-offs, payoffs, or restructures of credits within the Company's portfolio. During 2005, the successful resolution of several large credits primarily in Quad City Bank & Trust's loan/lease portfolio, through foreclosure, payoff, or restructuring, resulted in reductions to both provision expense and the level of allowance for loan/lease losses. During 2006, there were transfers totaling \$130 thousand of loans to other real estate owned. For 2006, commercial loans/leases had total charge-offs of \$1.4 million, of which \$992 thousand, or 70%, resulted from a single customer relationship at Rockford Bank & Trust, and there were \$262 thousand of commercial recoveries. Consumer loan charge-offs and recoveries totaled \$460 thousand and \$50 thousand, respectively, for 2006. For 2006, credit cards accounted for 27% of the consumer loan net charge-offs. Real estate loans had \$45 thousand of charge-offs and \$52 thousand of recovery activity during 2006. The ability to grow profitably is, in part, dependent upon the ability to maintain asset quality. Management continually focuses its efforts at the subsidiary banks to attempt to improve the overall quality of the Company's loan/lease portfolio.



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**Non-interest income.** The following table sets forth the various categories of non-interest income for the years ended December 31, 2006 and 2005.

**Non-interest Income**

|   | Years ended<br>December 31, |               | %<br>change |
|---|-----------------------------|---------------|-------------|
|   | 2006                        | 2005          |             |
| Credit card fees, net of processing costs | \$ 1,947,984                | \$ 1,782,452  | 9.3%        |
| Trust department fees                     | 3,049,440                   | 2,818,832     | 8.2%        |
| Deposit service fees                      | 1,928,246                   | 1,582,530     | 21.9%       |
| Gains on sales of loans, net              | 991,536                     | 1,254,242     | (21.0)%     |
| Securities gains/(losses), net            | (142,866)                   | 50            | NA          |
| Gains on sales of foreclosed assets       | 664,223                     | 42,380        | 1467.3%     |
| Earnings on bank-owned life insurance     | 759,100                     | 656,005       | 15.7%       |
| Investment advisory and management fees   | 1,216,350                   | 691,800       | 75.8%       |
| Other                                     | 1,569,092                   | 1,244,212     | 26.1%       |
| Total non-interest income                 | \$ 11,983,105               | \$ 10,072,503 | 19.0%       |

Analysis concerning changes in non-interest income for 2006, when compared to 2005, is as follows:

Bancard's credit card fees, net of processing costs, improved by \$166 thousand. Increases during 2006 in Bancard's cardholder processing operation provided essentially all of the improvement in credit card fees, net of processing costs. The year-to-year increase in local and agent bank merchant processing volumes and the subsequent increase in merchant processing fee income during 2006 was offset by aggregate reversals during 2005 of \$134 thousand of specific allocations to the allowance for local merchant chargeback losses, and \$118 thousand in recoveries during 2005 of prior period expenses.

Trust department fees increased \$231 thousand. This was the result of the continued development of existing trust relationships and the addition of new trust customers throughout 2006. Total trust assets under administration were \$894.1 million at December 31, 2006 compared to \$811.2 million at December 31, 2005.

Deposit service fees increased \$346 thousand. This increase was primarily a result of an increase in service fees collected on the demand deposit accounts in a unique program at Cedar Rapids Bank & Trust. The twelve-month average balance of the Company's consolidated demand deposits at December 31, 2006 increased \$85.6 million from December 31, 2005. Service charges and NSF (non-sufficient funds or overdraft) charges related to the Company's demand deposit accounts were the main components of deposit service fees.

Gains on sales of loans, net, decreased \$263 thousand. Loans originated for sale during 2006 were \$87.7 million and during 2005 were \$98.7 million. Proceeds on the sales of loans during 2006 and 2005 were \$85.2 million and \$100.8 million, respectively.

In March 2006, the Company recognized an impairment loss of \$143 thousand on a mortgage-backed mutual fund investment held in Quad City Bank & Trust's securities portfolio, and in April, incurred an additional loss of \$71 thousand on the subsequent sale of that security. In July 2006, the losses were partially offset when the Company recognized a gain of \$71 thousand on the partial redemption of class B common stock of Mastercard Incorporated held by Quad City Bank & Trust, as a member bank of Mastercard International Incorporated.

During 2006, a foreclosed asset, determined by litigation to be property of Quad City Bank & Trust, was sold at auction for a net gain of \$650 thousand. During 2006, the Company realized an additional net gain of \$14 thousand on the sale of three other foreclosed assets at Quad City Bank & Trust.

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Earnings on the cash surrender value of life insurance increased \$103 thousand. At December 31, 2006, levels of bank-owned life insurance (BOLI) on key executives at the subsidiary banks was \$13.9 million at Quad City Bank & Trust, \$4.2 million at Cedar Rapids Bank & Trust, and \$825 thousand at Rockford Bank & Trust.

Investment advisory and management fees increased \$525 thousand. Beginning January 1, 2006, the investment representatives at Quad City Bank & Trust, who had previously been employees of LPL Financial Services, were brought on as staff of the bank. As a result of this organizational change, fees are now reported gross rather than net of representative commissions, as in previous years. Approximately 70% of the year-to-year increase was due to this change. The balance of the increase was due to the increased volume of investment services provided by representatives of LPL Financial Services at the subsidiary banks, primarily at Quad City Bank & Trust.

Other non-interest income increased \$325 thousand. During 2006, M2 Lease Funds had \$93 thousand in gains on the disposal of leased assets, which contributed to other non-interest income. M2 Lease Funds was acquired during the third quarter of 2005. Other non-interest income in each period consisted primarily of income from affiliated companies, earnings on other assets, Visa check card fees, and ATM fees.

***Non-interest expenses.*** The following table sets forth the various categories of non-interest expenses for the years ended December 31, 2006 and 2005.

**Non-interest Expenses**

|   | Years ended<br>December 31, |               | %       |
|---|-----------------------------|---------------|---------|
|   | 2006                        | 2005          |         |
| Salaries and employee benefits          | \$ 21,262,541               | \$ 16,458,860 | 29.2%   |
| Professional and data processing fees   | 3,192,326                   | 2,865,064     | 11.4%   |
| Advertising and marketing               | 1,367,545                   | 1,221,039     | 12.0%   |
| Occupancy and equipment expense         | 4,762,827                   | 4,316,443     | 10.3%   |
| Stationery and supplies                 | 670,915                     | 645,985       | 3.9%    |
| Postage and telephone                   | 961,394                     | 842,779       | 14.1%   |
| Bank service charges                    | 583,687                     | 516,537       | 13.0%   |
| Insurance                               | 612,058                     | 594,282       | 3.0%    |
| Loss on disposals/sales of fixed assets | 36,305                      | 332,283       | (89.1)% |
| Other                                   | 1,219,386                   | 1,639,876     | (25.6)% |
| Total non-interest expenses             | \$ 34,668,984               | \$ 29,433,148 | 17.8%   |

Analysis concerning changes in non-interest expenses for 2006, when compared to 2005, is as follows:

Salaries and benefits increased \$4.8 million. The increase was primarily due to an increase in the average number of employees from 286 full time equivalents (FTEs) to 329 from year-to-year, as a result of the Company's continued expansion. Also, the Company experienced increases in the expense for several employee compensation programs, such as the SERPs, the deferred compensation program and stock-based compensation programs during 2006, primarily related to a combination of the application of the provisions of SFAS 123R and a senior officer's planned retirement in 2009. As the result of a previously described organizational change at Quad City Bank & Trust, commissions for investment representatives, previously net from fees, are now included as a portion of salaries and benefits expense. The Company's application of the provisions of SFAS 123R is described in detail in Note 1, Nature of Business and Significant Accounting Policies.

Professional and data processing fees increased \$327 thousand. The primary contributors to the year-to-year increase were legal, consulting, and data processing fees incurred at the subsidiary banks.

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Advertising and marketing expense increased \$147 thousand. Cedar Rapids Bank & Trust and Rockford Bank & Trust, as the primary contributors, accounted for 84% of the increase.

Occupancy and equipment expense increased \$446 thousand. The increase was a reflection of the Company's investment during 2005 in five new subsidiary bank facilities, in combination with the related costs associated with additional furniture, fixtures and equipment, such as depreciation, maintenance, utilities, and property taxes. However, the year-to-year increase in occupancy and equipment expense was offset by a \$344 thousand intercompany elimination of rental income earned by Velie Plantation Holding Company, which had not been a consolidated subsidiary of the Company at December 31, 2005.

Loss on disposals/sales of fixed assets decreased \$296 thousand. During the third quarter of 2005, in conjunction with Cedar Rapids Bank & Trust's move into their new main office facility, the Company took a one-time \$332 thousand write-off of tenant improvements which had been made to the GreatAmerica Building, which had initially served as that subsidiary's main office.

Other non-interest expense decreased \$420 thousand. During 2005, Quad City Bank & Trust incurred \$303 thousand of write-downs on the property value of other real estate owned (OREO) and \$114 thousand of other expense incurred on OREO property. Also, during the third quarter of 2006, the subsidiary banks re-allocated \$236 thousand of accrued non-interest expense into specific accrual categories, such as legal expense and marketing expense.

**Income tax expense.** The provision for income taxes was \$858 thousand for the year ended December 31, 2006 compared to \$2.3 million for the year ended December 31, 2005 for a decrease of \$1.4 million, or 62%. The decrease was the result of a decrease in income before income taxes of \$3.2 million, or 46%, for 2006 when compared to 2005. Primarily due to an increase in the proportionate share of tax-exempt income to total income from year to year, the Company experienced a decrease in the effective tax rate from 31.8% for 2005 to 21.8% for 2006.

**Financial Condition**

Total assets of the Company increased by \$204.9 million, or 16%, to \$1.48 billion at December 31, 2007 from \$1.27 billion at December 31, 2006. Total assets of the Company increased by \$229.1 million, or 22%, to \$1.27 billion at December 31, 2006 from \$1.04 billion at December 31, 2005. This growth primarily resulted from an increase in the securities and loans/leases portfolio funded by deposits received from customers and by proceeds from Federal Home Loan Bank advances and other borrowings.

**Investments.** Securities increased by \$41.1 million, or 21%, to \$235.9 million at December 31, 2007 from \$194.8 million at December 31, 2006. The net increase was the result of a number of transactions in the securities portfolio. The Company purchased additional securities, classified as available for sale, in the amount of \$129.1 million, and there was an increase in unrealized gains on securities available for sale, before applicable income tax of \$4.5 million. These increases were partially offset by paydowns of \$562 thousand that were received on mortgage-backed securities, proceeds from calls, maturities and redemptions of \$92.0 million, and the amortization of premiums, net of the accretion of discounts, of \$93 thousand.

Securities increased by \$12.4 million, or 7%, to \$194.8 million at December 31, 2006 from \$182.4 million at December 31, 2005. The net increase was the result of a number of transactions in the securities portfolio. The Company purchased additional securities, classified as available for sale, in the amount of \$79.8 million, and there was an increase in unrealized gains on securities available for sale, before applicable income tax of \$923 thousand. These increases were partially offset by paydowns of \$706 thousand that were received on mortgage-backed securities, proceeds from calls and maturities of \$62.4 million, proceeds from sales of \$4.8 million, net losses of \$143 thousand, and the amortization of premiums, net of the accretion of discounts, of \$252 thousand.

As of December 31, 2007, there existed no security in the investment portfolio (other than U.S. Government and U.S. Government agency securities) that exceeded 10% of stockholders' equity at that date.

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**Loans/leases.** Total gross loans/leases receivable increased by \$146.2 million, or 15%, to \$1.11 billion at December 31, 2007 from \$960.7 million at December 31, 2006. The increase was the result of the origination or purchase of \$591.6 million of commercial business, consumer and real estate loans/leases, less loans transferred to other real estate owned (OREO) of \$496 thousand, loan/lease charge-offs, net of recoveries, of \$1.5 million and loan/lease repayments or sales of loans of \$443.4 million.

At December 31, 2007, no one customer accounted for more than 10% of revenues or loans.

Total gross loans/leases receivable increased by \$204.5 million, or 27%, to \$960.7 million at December 31, 2006 from \$756.3 million at December 31, 2005. The increase was the result of the origination or purchase of \$515.7 million of commercial business, consumer and real estate loans/leases, less loans transferred to other real estate owned (OREO) of \$130 thousand, loan/lease charge-offs, net of recoveries, of \$1.6 million and loan/lease repayments or sales of loans of \$309.5 million.

**Allowance for Loan/Lease Losses.** The allowance for estimated losses on loans/leases was \$12.0 million at December 31, 2007 compared to \$10.6 million at December 31, 2006, for an increase of \$1.4 million, or 13%. The allowance for estimated losses on loans/leases was \$10.6 million at December 31, 2006 compared to \$8.9 million at December 31, 2005, for an increase of \$1.7 million, or 19%. The adequacy of the allowance for estimated losses on loans/leases was determined by management based on factors that included the overall composition of the loan/lease portfolio, types of loans/leases, past loss experience, loan/lease delinquencies, potential substandard and doubtful credits, economic conditions and other factors that, in management's judgment, deserved evaluation in estimating loan/lease losses. To ensure that an adequate allowance was maintained, provisions were made based on the increase in loans/leases and a detailed analysis of the loan/lease portfolio. The loan/lease portfolio was reviewed and analyzed monthly with specific detailed reviews completed on all credits risk-rated less than fair quality and carrying aggregate exposure in excess of \$250 thousand. The adequacy of the allowance for estimated losses on loans/leases was monitored by the credit administration staff, and reported to management and the board of directors.

Net charge-offs for the years ended December 31, 2007, 2006, and 2005, were \$1.5 million, \$1.6 million, and \$1.7 million, respectively. One measure of the adequacy of the allowance for estimated losses on loans/leases is the ratio of the allowance to the total loan/lease portfolio. Provisions were made monthly to ensure that an adequate level was maintained. The allowance for estimated losses on loans/leases as a percentage of total gross loans/leases was 1.09% at December 31, 2007, 1.10% at December 31, 2006, and 1.17% at December 31, 2005.

Although management believes that the allowance for estimated losses on loans/leases at December 31, 2007 was at a level adequate to absorb probable losses on existing loans/leases, there can be no assurance that such losses will not exceed the estimated amounts or that the Company will not be required to make additional provisions for loan/lease losses in the future. Asset quality is a priority for the Company and its subsidiaries. The ability to grow profitably is in part dependent upon the ability to maintain that quality. The Company is focusing efforts at its subsidiary banks in an attempt to improve the overall quality of the Company's loan/lease portfolio. Future events could at any time adversely affect cash flows for both commercial and individual borrowers, as a result of which, the Company could experience increases in problem assets, delinquencies and losses on loans/leases, and require further increases in the provision.

**Nonperforming Assets.** The policy of the Company is to place a loan/lease on nonaccrual status if: (a) payment in full of interest or principal is not expected or (b) principal or interest has been in default for a period of 90 days or more unless the obligation is both in the process of collection and well secured. Well secured is defined as collateral with sufficient market value to repay principal and all accrued interest. A debt is in the process of collection if collection of the debt is proceeding in due course either through legal action, including judgment enforcement procedures, or in appropriate circumstances, through collection efforts not involving legal action which are reasonably expected to result in repayment of the debt or in its restoration to current status.

Nonaccrual loans/leases were \$6.5 million at December 31, 2007 which represented a slight decrease of \$50 thousand when compared to December 31, 2006. Nonaccrual loans/leases comprised of \$5.3 million of commercial and commercial real estate loans/leases, \$878 thousand of real estate loans, and \$276 thousand of consumer loans. Of the

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\$5.3 million of commercial and commercial real estate nonaccrual loans/leases, \$4.2 million was a result of two large lending relationships (one at Quad City Bank & Trust, and the other at Rockford Bank & Trust). Nonaccrual loans at December 31, 2007 represented less than 1% of the Company's held for investment loan portfolio. At December 31, 2007, 48% of the Company's nonaccrual loans/leases were held in Quad City Bank & Trust's portfolio, 33% were held in Rockford Bank & Trust's portfolio, 17% were held in Cedar Rapids Bank & Trust's portfolio, and 2% were held in M2 Lease Funds' portfolio.

Nonaccrual loans/leases were \$6.5 million at December 31, 2006 compared to \$2.6 million at December 31, 2005, for an increase of \$3.9 million, or 154%. The increase in nonaccrual loans/leases was comprised of increases in commercial loans of \$3.8 million and real estate loans of \$160 thousand, and a decrease in consumer loans of \$30 thousand. Nonaccrual commercial loans totaled \$5.5 million, of which \$4.0 million was due to a single large lending relationship at Quad City Bank & Trust. Nonaccrual loans at December 31, 2006 represented less than 1% of the Company's held for investment loan portfolio. At December 31, 2006, 82% of the Company's nonaccrual loans/leases were held in Quad City Bank & Trust's portfolio, 13% were held in M2 Lease Funds' portfolio, and 5% were held in Cedar Rapids Bank & Trust's portfolio.

As of December 31, 2007, 2006, and 2005, past due loans of 30 days or more and still accruing amounted to \$12.3 million, \$8.2 million, and \$8.7 million, respectively. Past due loans as a percentage of gross loans receivable were 1.1% at December 31, 2007, 0.9% at December 31, 2006, and 1.2% at December 31, 2005.

**Other Assets.** Premises and equipment decreased by \$256 thousand, or 1%, to \$32.3 million at December 31, 2007 from \$32.5 million at December 31, 2006. This slight decrease was a result of Company purchases of additional furniture, fixtures and equipment of \$2.0 million offset by \$2.3 million of depreciation expense. Additional information regarding the composition of this account and related accumulated depreciation is described in Note 5 to the consolidated financial statements.

Premises and equipment increased by \$6.9 million, or 27%, to \$32.5 million at December 31, 2006 from \$25.6 million at December 31, 2005. This increase resulted primarily from \$4.0 million in construction costs incurred for Rockford Bank & Trust's first branch facility, which opened in November 2006, in combination with a \$4.0 million real estate acquisition, resulting from a majority ownership in Velie Plantation Holding Company at December 31, 2006.

Additionally, there were Company purchases of additional furniture, fixtures and equipment of \$1.3 million offset by \$2.4 million of depreciation expense. Additional information regarding the composition of this account and related accumulated depreciation is described in Note 5 to the consolidated financial statements.

On August 26, 2005, Quad City Bank & Trust acquired 80% of the membership units of M2 Lease Funds. The purchase price of \$5.0 million resulted in \$3.2 million in goodwill. In accordance with the provisions of FAS statement 142, goodwill is not being amortized, but is evaluated annually for impairment.

Accrued interest receivable on loans, securities, and interest-bearing deposits at financial institutions increased by \$804 thousand, or 11%, to \$8.0 million at December 31, 2007 from \$7.2 million at December 31, 2006. Accrued interest receivable on loans, securities, and interest-bearing deposits at financial institutions increased by \$2.4 million, or 48%, to \$7.2 million at December 31, 2006 from \$4.8 million at December 31, 2005. Increases were due to a combination of greater average outstanding balances in interest-bearing assets, as well as increased average yields on interest-bearing assets.

Bank-owned life insurance ( BOLI ) increased by \$10.0 million from \$18.9 million at December 31, 2006 to \$28.9 million at December 31, 2007. BOLI increased by \$1.5 million from \$17.4 million at December 31, 2005 to \$18.9 million at December 31, 2006. Banks may generally buy BOLI as a financing or cost recovery vehicle for pre-and post-retirement employee benefits. During 2007, the subsidiary banks purchased additional BOLI in the amount of \$9.1 million. These purchases combined with existing BOLI, resulted in each subsidiary bank holding investments in BOLI policies near the regulatory maximum of 25% of capital. As the owners and beneficiaries of these holdings, the banks monitor the associated risks, including diversification, lending-limit, concentration, interest rate risk, credit risk, and liquidity. Quarterly financial information on the insurance carriers is provided to the Company by its compensation-consulting firm. Benefit expense associated with the supplemental retirement benefits and deferred compensation arrangements was \$595 thousand and \$324 thousand, respectively, for 2007. Earnings on BOLI totaled





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\$892 thousand for 2007. Benefit expense associated with both the supplemental retirement benefits and deferred compensation arrangements was \$533 thousand and \$269 thousand, respectively, for 2006. Earnings on BOLI totaled \$759 thousand for 2006.

**Deposits.** Deposits increased by \$54.0 million, or 6%, to \$929.4 million at December 31, 2007 from \$875.4 million at December 31, 2006. The increase resulted from a \$54.5 million net increase in non-interest bearing, NOW, money market and savings accounts combined with a \$17.3 million net increase in interest-bearing certificates of deposit offset by a net decrease in brokered certificates of deposit of \$17.8 million.

Deposits increased by \$176.9 million, or 25%, to \$875.4 million at December 31, 2006 from \$698.5 million at December 31, 2005. The increase resulted from a \$67.7 million net increase in non-interest bearing, NOW, money market and savings accounts combined with a \$73.8 million net increase in interest-bearing certificates of deposit, and a net increase in brokered certificates of deposit of \$35.4 million.

**Short-term Borrowings.** Short-term borrowings increased by \$71.5 million, or 64%, from \$111.7 million as of December 31, 2006 to \$183.2 million as of December 31, 2007. Short-term borrowings increased by \$4.2 million, or 4%, from \$107.5 million as of December 31, 2005 to \$111.7 million as of December 31, 2006. The subsidiary banks offer short-term repurchase agreements to some of their major customers. Also, the subsidiary banks purchase Federal funds for short-term funding needs from the Federal Reserve Bank, or from their correspondent banks. Short-term borrowings were comprised of customer repurchase agreements of \$93.3 million, \$62.3 million, and \$54.7 million at December 31, 2007, 2006, and 2005, respectively, as well as Federal funds purchased from correspondent banks of \$89.9 million at December 31, 2007, \$49.4 million at December 31, 2006, and \$52.8 million at December 31, 2005.

**FHLB Advances and Other Borrowings.** FHLB advances increased \$16.9 million, or 11%, from \$151.9 million as of December 31, 2006 to \$168.8 million as of December 31, 2007. FHLB advances increased \$21.9 million, or 17%, from \$130.0 million as of December 31, 2005 to \$151.9 million as of December 31, 2006. As of December 31, 2007, the subsidiary banks held \$9.7 million of FHLB stock in aggregate. As a result of their memberships in the FHLB of Des Moines and Chicago, the subsidiary banks have the ability to borrow funds for short-term or long-term purposes under a variety of programs. The subsidiary banks utilized FHLB advances for loan matching as a hedge against the possibility of rising interest rates or when these advances provided a less costly source of funds than customer deposits.

Other borrowings increased significantly by \$43.9 million from \$3.8 million at December 31, 2006 to \$47.7 million at December 31, 2007. The majority of the increase was a result of the Company entering into fixed rate structured wholesale repurchase agreement transactions in the amount of \$40 million. These borrowings have five-year terms with various put options, and are collateralized by U.S. government agency bonds. Quad City Bank & Trust carries \$30 million of the liability, and Cedar Rapids Bank & Trust carries \$10 million of the liability, as the result of these transactions. Additional information regarding these transactions is described in Note 9 to the consolidated financial statements. The remaining increase was a result of activity on the line of credit at an upstream correspondent bank. Draws occurred throughout the year for the initial capitalization of First Wisconsin Bank & Trust, capital maintenance purposes at each of the subsidiaries, and for general corporate purposes. During the fourth quarter of 2007, with proceeds from the issuance of \$7.5 million of non-cumulative perpetual preferred stock, the Company reduced the balance on the line of credit by \$5.0 million.

Other borrowings decreased \$7.0 million, or 65%, from \$10.8 million at December 31, 2005 to \$3.8 million at December 31, 2006. In February 2006, with proceeds from the issuance of the trust preferred securities of Trust V, the Company made a payment to reduce the balance on a line of credit at an upstream correspondent bank by \$10.0 million. In March 2006, the Company drew an advance of \$8.5 million, primarily to provide \$3.0 million of additional capital to Quad City Bank & Trust and \$4.5 million of additional capital to Cedar Rapids Bank & Trust for capital maintenance purposes at each of these subsidiaries. During the third quarter of 2006, the Company drew additional advances totaling \$6.0 million, primarily to provide \$3.2 million of additional capital to Quad City Bank & Trust and \$1.5 million of additional capital to Rockford Bank & Trust for capital maintenance purposes at each of these subsidiaries. During the fourth quarter of 2006, with proceeds from the issuance \$12.9 million of non-cumulative perpetual preferred stock, the Company reduced the balance on the line of credit by \$12.5 million. In December 2006, the Company drew an additional \$1.0 million for general corporate purposes.



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Junior subordinated debentures remained at \$36.1 million at December 31, 2007 as at December 31, 2006. Additional information regarding the composition of this account is described in Note 10 to the consolidated financial statements. Junior subordinated debentures increased \$10.3 million, or 40%, from \$25.8 million at December 31, 2005 to \$36.1 million at December 31, 2006. On February 4, 2006, the Company issued \$10,000,000 of fixed/floating rate capital securities through a newly formed subsidiary, Trust V Trust V is a 100% owned non-consolidated subsidiary of the Company. Trust V used the proceeds from the sale of the trust preferred securities, along with the funds from its equity, to purchase junior subordinated debentures of the Company in the amount of \$10.3 million.

**Stockholders' Equity.** In the fourth quarter of 2007, the Company issued 300 shares of Series C Non-Cumulative Perpetual Preferred Stock at \$25 thousand per share for a total of \$7.5 million with a stated rate of 9.50%. The Preferred Shares will accrue no dividends, and dividends will be payable on the Preferred Shares only if declared. The capital raised was used to pay down the balance on the Company's line of credit. Similarly, in the fourth quarter of 2006, the Company issued 268 shares of Series B Non-Cumulative Perpetual Preferred Stock at \$50 thousand per share for a total of \$12.9 million with a stated rate of 8.00%. The Preferred Shares will accrue no dividends, and dividends will be payable on the Preferred Shares only if declared. The capital raised was used to pay down the balance on the Company's line of credit.

Common stock of \$4.6 million as of December 31, 2007 increased by \$37 thousand, or less than 1%, from December 31, 2006. The slight increase was the net result of stock issued from the net exercise of stock options and stock purchased under the employee stock purchase plan. Common stock of \$4.5 million as of December 31, 2005 increased by \$29 thousand, or less than 1%, to \$4.6 million at December 31, 2006. The slight increase was the net result of stock issued from the net exercise of stock options and stock purchased under the employee stock purchase plan.

Additional paid-in capital increased to \$42.3 million as of December 31, 2007 from \$34.3 million as of December 31, 2006. The increase of \$8.0 million, or 23%, resulted primarily from \$7.2 million in proceeds received in excess of the \$1.00 per share par value for the 300 shares of Preferred Stock issued. Additional paid-in capital increased to \$34.3 million as of December 31, 2006 from \$20.8 million at December 31, 2005. The increase of \$13.5 million, or 65%, resulted primarily from \$12.9 million in proceeds received in excess of the \$1.00 per share par value for the 268 shares of Preferred Stock issued.

Retained earnings increased \$4.3 million, or 13%, to \$36.3 million at December 31, 2007 from \$32.0 million at December 31, 2006. The increase reflected net income for the fiscal year reduced by a combination of \$367 thousand in common dividends declared during 2007 and \$1.0 million in preferred dividends declared during 2007. A cash dividend of \$0.04 was paid in July 2007. And, in October 2007, the Company declared a cash dividend of \$0.04 per share payable on January 7, 2008 to stockholders of record on December 21, 2007. The preferred dividends were declared and paid quarterly on the Series B Preferred Stock. Retained earnings increased by \$2.3 million, or 8%, to \$32.0 million at December 31, 2006 from \$29.7 million at December 31, 2005. The increase reflected net income for the fiscal year reduced by a combination of \$364 thousand in common dividends declared during 2006 and \$164 thousand in preferred dividends declared in December 2006. A cash dividend of \$0.04 was paid in July 2006. On October 26, 2006, the board of directors declared a cash dividend of \$0.04 per share payable on January 5, 2007, to stockholders of record on December 22, 2006.

Accumulated other comprehensive income was \$2.8 million as of December 31, 2007 compared to \$28 thousand as of December 31, 2006. The increase was attributable to the increase during the period on the fair value of the securities identified as available for sale, primarily as a result of declining interest rates in the latter half of 2007. Accumulated other comprehensive income was \$28 thousand as of December 31, 2006 compared to a loss of \$567 thousand as of December 31, 2005. The increase was attributable to the increase during the period in the fair value of the securities identified as available for sale, primarily as a result of a relatively modest decrease in market interest rates during 2006.

**Table of Contents****Liquidity and Capital Resources**

Liquidity measures the ability of the Company to meet maturing obligations and its existing commitments, to withstand fluctuations in deposit levels, to fund its operations, and to provide for customers' credit needs. One source of liquidity is cash and short-term assets, such as interest-bearing deposits in other banks and federal funds sold, which totaled \$52.9 million at December 31, 2007, \$47.0 million at December 31, 2006, and \$44.7 million at December 31, 2005. The subsidiary banks have a variety of sources of short-term liquidity available to them, including federal funds purchased from correspondent banks, sales of securities available for sale, FHLB advances, brokered certificates of deposits, lines of credit and loan participations or sales. The Company also generates liquidity from the regular principal payments and prepayments made on its portfolio of loans and mortgage-backed securities. The liquidity of the Company is comprised of three primary classifications: cash flows from operating activities, cash flows from investing activities, and cash flows from financing activities. Net cash provided by operating activities, comprised primarily of net income and net proceeds on the sale of loans, was \$10.1 million for 2007 compared to net cash provided by operating activities, comprised predominately of the increase in other liabilities, of \$7.2 million for 2006. Net cash provided by operating activities, comprised predominately of the increase in other liabilities, was \$7.2 million for 2006 compared to net cash provided by operating activities, primarily net income and net proceeds on the sale of loans, of \$9.6 million for 2005. Net cash used in investing activities, consisting principally of loan funding and the purchase of securities, was \$204.1 million for 2007 and \$222.9 million for 2006, comprised predominately of loan originations and the purchase of securities. Net cash used in investing activities, consisting principally of loan funding and the purchase of securities, was \$222.9 million for 2006 and \$127.7 million for 2005, comprised predominately of loan originations and the purchase of securities. Net cash provided by financing activities, consisting primarily of deposit growth and proceeds from borrowings, was \$192.8 million for 2007 compared to \$219.2 million, comprised predominately of growth in deposits and proceeds from Federal Home Loan Bank advances for 2006. Net cash provided by financing activities, consisting primarily of deposit growth and proceeds from Federal Home Loan Bank advances, was \$219.2 million for 2006 compared to \$135.7 million, comprised predominately of growth in deposits and proceeds from Federal Home Loan Bank advances for 2005.

At December 31, 2007, the subsidiary banks had fourteen lines of credit totaling \$132.5 million, of which \$11.0 million was secured and \$121.5 million was unsecured. At December 31, 2007, the subsidiary banks used \$41.0 million of these available lines. At December 31, 2007, the Company had a \$25.0 million unsecured revolving credit note with a maturity date of April 4, 2008. At December 31, 2007, the note carried a balance outstanding of \$7.0 million. Interest is payable monthly at the Federal Funds rate plus 1.25% per annum, as defined in the credit agreement. As of December 31, 2007, the interest rate on the note was 5.40%.

At December 31, 2006, the subsidiary banks had fourteen lines of credit totaling \$104.5 million, of which \$13.0 million was secured and \$91.5 million was unsecured. At December 31, 2006, the subsidiary banks were not drawn on any of these available lines. At December 31, 2006, the Company had a \$15.0 million unsecured revolving credit note with a maturity date of April 6, 2007.

In recent years, the Company has secured additional capital through various resources including approximately \$36.1 million through the issuance of trust preferred securities and \$20.4 million through the issuance of non-cumulative perpetual preferred stock. See Financial Statement Notes 10 and 1, for information on the issuance of trust preferred securities, and preferred stock respectively.

**Commitments, Contingencies, Contractual Obligations, and Off-balance Sheet Arrangements**

In the normal course of business, the subsidiary banks make various commitments and incur certain contingent liabilities that are not presented in the accompanying consolidated financial statements. The commitments and contingent liabilities include various guarantees, commitments to extend credit, and standby letters of credit.

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Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The subsidiary banks evaluate each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the banks upon extension of credit, is based upon management's credit evaluation of the counter party. Collateral held varies but may include accounts receivable, marketable securities, inventory, property, plant and equipment, and income-producing commercial properties.

Standby letters of credit are conditional commitments issued by the subsidiary banks to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements and, generally, have terms of one year, or less. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The banks hold collateral, as described above, supporting those commitments if deemed necessary. In the event the customer does not perform in accordance with the terms of the agreement with the third party, the banks would be required to fund the commitments. The maximum potential amount of future payments the banks could be required to make is represented by the contractual amount. If the commitment is funded, the banks would be entitled to seek recovery from the customer. At December 31, 2007 and 2006, no amounts had been recorded as liabilities for the banks' potential obligations under these guarantees.

As of December 31, 2007 and 2006, commitments to extend credit aggregated \$479.1 million and \$459.3 million, respectively. As of December 31, 2007 and 2006, standby letters of credit aggregated \$15.2 million and \$18.6 million, respectively. Management does not expect that all of these commitments will be funded.

The Company had also executed contracts for the sale of mortgage loans in the secondary market in the amount of \$6.5 million and \$6.2 million as of December 31, 2007 and 2006, respectively. These amounts were included in loans held for sale at the respective balance sheet dates.

Residential mortgage loans sold to investors in the secondary market are sold with varying recourse provisions. Essentially, all loan sales agreements require the repurchase of a mortgage loan by the seller in situations such as, breach of representation, warranty, or covenant, untimely document delivery, false or misleading statements, failure to obtain certain certificates or insurance, unmarketability, etc. Certain loan sales agreements contain repurchase requirements based on payment-related defects that are defined in terms of the number of days/months since the purchase, the sequence number of the payment, and/or the number of days of payment delinquency. Based on the specific terms stated in the agreements of investors purchasing residential mortgage loans from the Company's subsidiary banks, the Company had \$45.0 million and \$39.7 million of sold residential mortgage loans with recourse provisions still in effect at December 31, 2007 and December 31, 2006, respectively. The subsidiary banks did not repurchase any loans from secondary market investors under the terms of loans sales agreements during the years ended December 31, 2007, 2006 or 2005. In the opinion of management, the risk of recourse to the subsidiary banks is not significant, and accordingly no liabilities have been established related to such.

Aside from cash on-hand and in-vault, the majority of the Company's cash is maintained at upstream correspondent banks. The total amount of cash on deposit, certificates of deposit, and federal funds sold exceeded federal insured limits by approximately \$14.0 million and \$7.0 million as of December 31, 2007 and 2006, respectively. In the opinion of management, no material risk of loss exists due to the financial condition of the upstream correspondent banks.

In an arrangement with Goldman, Sachs and Company, certain subsidiary banks offer a cash management program for select customers. Based on a predetermined minimum balance, which must be maintained in the account, excess funds are automatically swept daily to an institutional money market fund distributed by Goldman Sachs. At December 31, 2007 and December 31, 2006, the Company had \$47.1 million and \$23.5 million, respectively, of customer funds invested in this cash management program.

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The Company has various financial obligations, including contractual obligations and commitments, which may require future cash payments. The following table presents, as of December 31, 2007, significant fixed and determinable contractual obligations to third parties by payment date. Further discussion of the nature of each obligation is included in the referenced note to the consolidated financial statements.

| Description and<br>Financial Statement Note<br>Reference | Total              | Payments Due by Period<br>(in thousands) |                 |                 |                  |
|--|--------------------|--|-----------------|-----------------|------------------|
|  |                    | One year<br>Or less                      | 1-3 years       | 4-5 years       | After 5<br>years |
| Deposits without a stated maturity                       | \$ 512,846         | \$ 512,846                               | \$              | \$              | \$               |
| Certificates of deposits (6)                             | 416,581            | 327,840                                  | 65,601          | 23,140          |                  |
| Short-term borrowings (7)                                | 183,196            | 183,196                                  |                 |                 |                  |
| Federal Home Loan Bank advances<br>(8)                   | 168,815            | 15,100                                   | 22,300          | 50,750          | 80,665           |
| Other borrowings (9)                                     | 47,690             | 7,690                                    |                 |                 | 40,000           |
| Junior subordinated debentures (10)                      | 36,085             |  |                 |                 | 36,085           |
| Rental commitments (5)                                   | 4,507              | 694                                      | 1,411           | 1,109           | 1,293            |
| Operating contracts                                      | 3,121              | 1,787                                    | 1,326           | 8               |                  |
| <b>Total contractual cash obligations</b>                | <b>\$1,372,841</b> | <b>\$1,049,153</b>                       | <b>\$90,638</b> | <b>\$75,007</b> | <b>\$158,043</b> |

Purchase obligations represent obligations under agreements to purchase goods or services that are enforceable and legally binding on the Company and that specify all significant terms, including: fixed or minimum quantities to be purchased; fixed, minimum or variable price provisions; and the approximate timing of the transaction. The Company had no purchase obligations at December 31, 2007. The Company's operating contract obligations represent short and long-term lease payments for data processing equipment and services, software, and other equipment and professional services.

**Impact of Inflation and Changing Prices**

The consolidated financial statements and the accompanying notes have been prepared in accordance with U.S. generally accepted accounting principles, which require the measurement of financial position and operating results in terms of historical dollar amounts without considering the changes in the relative purchasing power of money over time due to inflation. The impact of inflation is reflected in the increased cost of the Company's operations. Unlike industrial companies, nearly all of the assets and liabilities of the Company are monetary in nature. As a result, interest rates have a greater impact on the Company's performance than do the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the price of goods and services.

**Table of Contents****Impact of New Accounting Standards**

In September 2006, FASB issued Statement of Financial Accounting Standard No. 157 ( SFAS No. 157 ), Fair Value Measurements, which defines fair value, establishes guidelines for measuring fair value and expands disclosures regarding fair value measurements. SFAS No. 157 does not require any new fair value measurements but rather eliminates inconsistencies in guidance found in various prior accounting pronouncements. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007. The Company is in the process of evaluating the impact that SFAS No. 157 may have on its consolidated financial statements.

In February of 2007, FASB issued Statement of Financial Accounting Standard No. 159 ( SFAS 159 ), The Fair Value Option for Financial Assets and Financial Liabilities , which gives entities the option to measure eligible financial assets, and financial liabilities at fair value on an instrument by instrument basis, that are otherwise not permitted to be accounted for at fair value under other accounting standards. The election to use the fair value option is available for eligible items that exist on the date that a company adopts SFAS No. 159 or when an entity first recognizes a financial asset or financial liability. The decision to elect the fair value option for an eligible item is irrevocable. Subsequent changes in fair value must be recorded in earnings. This statement is effective as of the beginning of a company s first fiscal year after November 15, 2007. The statement offered early adoption provisions that the Company elected not to exercise. The Company is in the process of evaluating the impact that SFAS No. 159 may have on its consolidated financial statements.

In December 2007, FASB Issued Statement No. 141 (revised 2007), Business Combinations. Statement No. 141R fundamentally changes the manner in which the entity will account for a business combination. This statement is effective for fiscal years beginning on or after December 15, 2008 and is predominantly prospective. The Company is currently evaluating the impact of the adoption of Statement No. 141R.

In December 2007, FASB issued Statement No. 160, Noncontrolling Interest in Consolidated Financial Statements. Statement No. 160 changes the measurement, recognition and presentation of minority interests in consolidated subsidiaries (now referred to as noncontrolling interests). This statement is effective for fiscal years beginning on or after December 15, 2008 and is prospective for the change related to measurement and recognition and retrospective for the changes related to presentation. The Company is currently evaluating the impact of the adoption of Statement No. 160.

**FORWARD LOOKING STATEMENTS**

This document (including information incorporated by reference) contains, and future oral and written statements of the Company and its management may contain, forward-looking statements, within the meaning of such term in the Private Securities Litigation Reform Act of 1995, with respect to the financial condition, results of operations, plans, objectives, future performance and business of the Company. Forward-looking statements, which may be based upon beliefs, expectations and assumptions of the Company s management and on information currently available to management, are generally identifiable by the use of words such as believe, expect, anticipate, bode, predict, project, appear, plan, intend, estimate, may, will, would, could, should likely, or other similar. Additionally, all statements in this document, including forward-looking statements, speak only as of the date they are made, and the Company undertakes no obligation to update any statement in light of new information or future events. The Company s ability to predict results or the actual effect of future plans or strategies is inherently uncertain. The factors that could have a material adverse effect on the operations and future prospects of the Company and its subsidiaries are detailed in the Risk Factors section included under Item 1A. of Part I of this Form 10-K. In addition to the risk factors described in that section, there are other factors that may impact any public company, including ours, which could have a material adverse effect on the operations and future prospects of the Company and its subsidiaries. These additional factors include, but are not limited to, the following:

The economic impact of past and any future terrorist attacks, acts of war or threats thereof and the response of the United States to any such threats and attacks.

The costs, effects and outcomes of existing or future litigation.

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Changes in accounting policies and practices, as may be adopted by state and federal regulatory agencies, the Financial Accounting Standards Board, the Securities and Exchange Commission and the Public Company Accounting Oversight Board.

The ability of the Company to manage the risks associated with the foregoing as well as anticipated. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements.

**Item 7A. Quantitative and Qualitative Disclosures About Market Risk**

The Company, like other financial institutions, is subject to direct and indirect market risk. Direct market risk exists from changes in interest rates. The Company's net income is dependent on its net interest income. Net interest income is susceptible to interest rate risk to the degree that interest-bearing liabilities mature or reprice on a different basis than interest-earning assets. When interest-bearing liabilities mature or reprice more quickly than interest-earning assets in a given period, a significant increase in market rates of interest could adversely affect net interest income. Similarly, when interest-earning assets mature or reprice more quickly than interest-bearing liabilities, falling interest rates could result in a decrease in net income.

In an attempt to manage its exposure to changes in interest rates, management monitors the Company's interest rate risk. Each subsidiary bank has an asset/liability management committee of the board of directors that meets quarterly to review the bank's interest rate risk position and profitability, and to make or recommend adjustments for consideration by the full board of each bank. Management also reviews the subsidiary banks' securities portfolios, formulates investment strategies, and oversees the timing and implementation of transactions to assure attainment of the board's objectives in the most effective manner. Notwithstanding the Company's interest rate risk management activities, the potential for changing interest rates is an uncertainty that can have an adverse effect on net income. In adjusting the Company's asset/liability position, the board and management attempt to manage the Company's interest rate risk while maintaining or enhancing net interest margins. At times, depending on the level of general interest rates, the relationship between long-term and short-term interest rates, market conditions and competitive factors, the board and management may decide to increase the Company's interest rate risk position somewhat in order to increase its net interest margin. The Company's results of operations and net portfolio values remain vulnerable to increases in interest rates and to fluctuations in the difference between long-term and short-term interest rates.

One method used to quantify interest rate risk is a short-term earnings at risk summary, which is a detailed and dynamic simulation model used to quantify the estimated exposure of net interest income to sustained interest rate changes. This simulation model captures the impact of changing interest rates on the interest income received and interest expense paid on all interest sensitive assets and liabilities reflected on the Company's consolidated balance sheet. This sensitivity analysis demonstrates net interest income exposure over a one year horizon, assuming no balance sheet growth and a 200 basis point upward and a 200 basis point downward shift in interest rates, where interest-bearing assets and liabilities reprice at their earliest possible repricing date. The model assumes a parallel and pro rata shift in interest rates over a twelve-month period. Application of the simulation model analysis at December 31, 2007 demonstrated a 2.10% decrease in interest income with a 200 basis point increase in interest rates, and a 2.50% increase in interest income with a 200 basis point decrease in interest rates. Both simulations are within the board-established policy limits of a 10% decline in value.

Interest rate risk is the most significant market risk affecting the Company. For that reason, the Company engages the assistance of a national consulting firm and their risk management system to monitor and control the Company's interest rate risk exposure. Other types of market risk, such as foreign currency exchange rate risk and commodity price risk, do not arise in the normal course of the Company's business activities.



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**Item 8. Financial Statements**

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**Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Stockholders QCR Holdings, Inc.

We have audited the accompanying consolidated balance sheets of QCR Holdings, Inc. and subsidiaries as of December 31, 2007 and 2006, and the related consolidated statements of income, changes in stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2007. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of QCR Holdings, Inc. and subsidiaries as of December 31, 2007 and 2006, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2007, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), QCR Holdings, Inc. and subsidiaries' internal control over financial reporting as of December 31, 2007, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and our report dated March 4, 2008 expressed an unqualified opinion on the effectiveness of QCR Holdings, Inc. and subsidiaries' internal control over financial reporting.

/s/ McGladrey & Pullen, LLP

Davenport, Iowa

March 4, 2008

McGladrey & Pullen, LLP is a member firm of RSM International  
an affiliation of separate and independent legal entities.

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**QCR Holdings, Inc.  
and Subsidiaries  
Consolidated Balance Sheets  
December 31, 2007 and 2006**

|  | 2007                   | 2006                   |
|--|------------------------|------------------------|
| <b>Assets</b>  |                        |                        |
| Cash and due from banks                                      | \$ 41,195,890          | \$ 42,502,770          |
| Federal funds sold   | 6,620,000              | 2,320,000              |
| Interest-bearing deposits at financial institutions          | 5,096,048              | 2,130,096              |
| Securities held to maturity, at amortized cost               | 350,000                | 350,000                |
| Securities available for sale, at fair value (Note 3)        | 235,554,653            | 194,423,893            |
|  | 235,904,653            | 194,773,893            |
| Loans receivable, held for sale (Note 4)                     | 6,507,583              | 6,186,632              |
| Loans/leases receivable, held for investment (Note 4)        | 1,100,392,324          | 954,560,692            |
|  | 1,106,899,907          | 960,747,324            |
| Less allowance for estimated losses on loans/leases (Note 4) | (12,023,637)           | (10,612,082)           |
|  | 1,094,876,270          | 950,135,242            |
| Premises and equipment, net (Note 5)                         | 32,268,686             | 32,524,840             |
| Goodwill   | 3,222,688              | 3,222,688              |
| Intangible asset   | 887,542                |                        |
| Accrued interest receivable                                  | 7,964,557              | 7,160,298              |
| Bank-owned life insurance                                    | 28,888,938             | 18,877,526             |
| Other assets   | 19,639,070             | 18,027,603             |
| <b>Total assets</b>  | <b>\$1,476,564,342</b> | <b>\$1,271,674,956</b> |
| <b>Liabilities and Stockholders Equity</b>                   |                        |                        |
| Liabilities:   |                        |                        |
| Deposits:  |                        |                        |
| Noninterest-bearing  | \$ 165,286,011         | \$ 124,184,486         |
| Interest-bearing   | 764,141,207            | 751,262,781            |
| <b>Total deposits (Note 6)</b>                               | <b>929,427,218</b>     | <b>875,447,267</b>     |
| Short-term borrowings (Note 7)                               | 183,195,840            | 111,683,951            |
| Federal Home Loan Bank advances (Note 8)                     | 168,815,006            | 151,858,749            |
| Other borrowings (Note 9)                                    | 47,690,122             | 3,761,636              |
| Junior subordinated debentures (Note 10)                     | 36,085,000             | 36,085,000             |

|   |                        |                        |
|---|------------------------|------------------------|
| Other liabilities   | 23,564,681             | 20,592,953             |
| <b>Total liabilities</b>                                  | <b>1,388,777,867</b>   | <b>1,199,429,556</b>   |
| Minority interest in consolidated subsidiaries            | 1,720,683              | 1,362,820              |
| Commitments and Contingencies (Note 16)                   |                        |                        |
| Stockholders' Equity (Note 14):                           |                        |                        |
| Preferred stock, \$1 par value, shares authorized 250,000 | 568                    | 268                    |
| December 2007 - 568 shares issued and outstanding         |                        |                        |
| December 2006 - 268 shares issued and outstanding         |                        |                        |
| Common stock, \$1 par value; shares authorized 10,000,000 | 4,597,744              | 4,560,629              |
| December 2007 - 4,597,744 shares issued and outstanding   |                        |                        |
| December 2006 - 4,560,629 shares issued and outstanding   |                        |                        |
| Additional paid-in capital                                | 42,317,374             | 34,293,511             |
| Retained earnings   | 36,338,566             | 32,000,213             |
| Accumulated other comprehensive income                    | 2,811,540              | 27,959                 |
| <b>Total stockholders' equity</b>                         | <b>86,065,792</b>      | <b>70,882,580</b>      |
| <b>Total liabilities and stockholders' equity</b>         | <b>\$1,476,564,342</b> | <b>\$1,271,674,956</b> |

See Notes to Consolidated Financial Statements.

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Consolidated Statements of Income****Years Ended December 31, 2007, 2006, and 2005**

|  | 2007              | 2006              | 2005              |
|--|-------------------|-------------------|-------------------|
| Interest and dividend income:                                    |                   |                   |                   |
| Loans/leases, including fees                                     | \$74,679,005      | \$60,098,090      | \$42,427,118      |
| Securities:  |                   |                   |                   |
| Taxable  | 9,411,975         | 6,995,972         | 5,345,980         |
| Nontaxable   | 1,039,623         | 914,128           | 579,817           |
| Interest-bearing deposits at financial institutions              | 346,382           | 319,491           | 129,460           |
| Federal funds sold   | 248,055           | 475,345           | 205,893           |
| <b>Total interest and dividend income</b>                        | <b>85,725,040</b> | <b>68,803,026</b> | <b>48,688,268</b> |
| Interest expense:  |                   |                   |                   |
| Deposits   | 32,299,290        | 27,064,755        | 12,842,421        |
| Short-term borrowings  | 5,361,783         | 3,169,069         | 2,181,997         |
| Federal Home Loan Bank advances                                  | 7,237,026         | 5,609,114         | 4,168,077         |
| Other borrowings   | 1,835,464         | 574,517           | 501,241           |
| Junior subordinated debentures                                   | 2,622,531         | 2,489,879         | 1,587,049         |
| <b>Total interest expense</b>                                    | <b>49,356,094</b> | <b>38,907,334</b> | <b>21,280,785</b> |
| <b>Net interest income</b>                                       | <b>36,368,946</b> | <b>29,895,692</b> | <b>27,407,483</b> |
| Provision for loan/lease losses (Note 4)                         | 2,863,902         | 3,284,242         | 877,084           |
| <b>Net interest income after provision for loan/lease losses</b> | <b>33,505,044</b> | <b>26,611,450</b> | <b>26,530,399</b> |
| Noninterest income:  |                   |                   |                   |
| Credit card fees, net of processing costs                        | 1,731,992         | 1,947,984         | 1,782,452         |
| Trust department fees  | 3,743,120         | 3,049,440         | 2,818,832         |
| Deposit service fees   | 2,711,040         | 1,928,246         | 1,582,530         |
| Gains on sales of loans, net                                     | 1,219,800         | 991,536           | 1,254,242         |
| Securities gains (losses), net                                   |                   | (142,866)         | 50                |
| Gains on sales of foreclosed assets                              | 1,007             | 664,223           | 42,380            |
| Gains on sales of other assets                                   | 435,791           |                   |                   |
| Earnings on bank-owned life insurance                            | 892,395           | 759,100           | 656,005           |
| Investment advisory and management fees                          | 1,575,887         | 1,216,350         | 691,800           |
| Other  | 1,781,944         | 1,569,092         | 1,244,212         |
| <b>Total noninterest income</b>                                  | <b>14,092,976</b> | <b>11,983,105</b> | <b>10,072,503</b> |
| Noninterest expenses:  |                   |                   |                   |
| Salaries and employee benefits                                   | 24,086,588        | 21,262,541        | 16,458,860        |

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|   |                     |                     |                     |
|---|---------------------|---------------------|---------------------|
| Professional and data processing fees   | 3,877,117           | 3,192,326           | 2,865,064           |
| Advertising and marketing   | 1,356,420           | 1,367,545           | 1,221,039           |
| Occupancy and equipment expense   | 5,008,821           | 4,762,827           | 4,316,443           |
| Stationery and supplies   | 612,603             | 670,915             | 645,985             |
| Postage and telephone   | 1,020,503           | 961,394             | 842,779             |
| Bank service charges  | 579,923             | 583,687             | 516,537             |
| FDIC and other Insurance  | 1,020,629           | 612,058             | 594,282             |
| Loss on disposals/sales of fixed assets   | 223,308             | 36,305              | 332,283             |
| Other   | 1,251,147           | 1,219,386           | 1,639,876           |
| <b>Total noninterest expenses</b>   | <b>39,037,059</b>   | <b>34,668,984</b>   | <b>29,433,148</b>   |
| <b>Income before income taxes</b>   | <b>8,560,961</b>    | <b>3,925,571</b>    | <b>7,169,754</b>    |
| Federal and state income taxes (Note 11)  | 2,395,693           | 857,842             | 2,282,201           |
| <b>Income before minority interest in net income of consolidated subsidiaries</b> | <b>6,165,268</b>    | <b>3,067,729</b>    | <b>4,887,553</b>    |
| Minority interest in income of consolidated subsidiaries                          | 387,791             | 265,524             | 77,538              |
| <b>Net Income</b>   | <b>\$ 5,777,477</b> | <b>\$ 2,802,205</b> | <b>\$ 4,810,015</b> |
| Net Income  | \$ 5,777,477        | \$ 2,802,205        | \$ 4,810,015        |
| Less: preferred stock dividends   | 1,072,000           | 164,373             |                     |
| <b>Net income available to common stockholders</b>                                | <b>\$ 4,705,477</b> | <b>\$ 2,637,832</b> | <b>\$ 4,810,015</b> |
| Earnings per common share (Note 15):  |                     |                     |                     |
| Basic   | \$ 1.03             | \$ 0.57             | \$ 1.06             |
| Diluted   | \$ 1.02             | \$ 0.57             | \$ 1.04             |
| Weighted average common shares outstanding  | 4,581,919           | 4,609,626           | 4,518,162           |
| Weighted average common and common equivalent shares outstanding                  | 4,599,568           | 4,653,229           | 4,616,556           |
| Cash dividends declared per common share  | \$ 0.08             | \$ 0.08             | \$ 0.08             |
| See Notes to Consolidated Financial Statements.                                   |                     |                     |                     |

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Consolidated Statements of Changes in Stockholders' Equity  
Years Ended December 31, 2007, 2006, and 2005**

|  | Preferred<br>Stock | Common<br>Stock     | Additional<br>Paid-In<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss) | Total                |
|--|--------------------|---------------------|----------------------------------|----------------------|---|----------------------|
| <b>Balance,<br/>December 31, 2004</b>  |                    | <b>4,496,730</b>    | <b>20,329,033</b>                | <b>25,278,666</b>    | <b>669,371</b>  | <b>50,773,800</b>    |
| Comprehensive<br>income:   |                    |                     |                                  |                      |   |                      |
| Net income   |                    |                     |                                  | 4,810,015            |   | 4,810,015            |
| Other comprehensive<br>(loss), net of tax (Note<br>2)  |                    |                     |                                  |                      | (1,236,850)   | (1,236,850)          |
| <b>Comprehensive<br/>income</b>  |                    |                     |                                  |                      |   | <b>3,573,165</b>     |
| Cash dividends<br>declared, \$0.08 per<br>share  |                    |                     |                                  | (361,981)            |   | (361,981)            |
| Proceeds from issuance<br>of 10,584 shares of<br>common stock as a<br>result of stock<br>purchased under the<br>Employee Stock<br>Purchase Plan (Note<br>13) |                    | 10,584              | 181,458                          |                      |   | 192,042              |
| Proceeds from issuance<br>of 25,335 shares of<br>common stock as a<br>result of stock options<br>exercised (Note 13)   |                    | 25,335              | 167,764                          |                      |   | 193,099              |
| Exchange of 1,425<br>shares of common<br>stock in connection<br>with options exercised   |                    | (1,425)             | (27,994)                         |                      |   | (29,419)             |
| Tax benefit of<br>nonqualified stock<br>options exercised  |                    |                     | 125,993                          |                      |   | 125,993              |
| <b>Balance,<br/>December 31, 2005</b>  | <b>\$</b>          | <b>\$ 4,531,224</b> | <b>\$ 20,776,254</b>             | <b>\$ 29,726,700</b> | <b>\$ (567,479)</b>                                       | <b>\$ 54,466,699</b> |

|   |               |                     |                      |                      |                  |                      |
|---|---------------|---------------------|----------------------|----------------------|------------------|----------------------|
| Comprehensive income:   |               |                     |                      |                      |                  |                      |
| Net income  |               |                     |                      | 2,802,205            |                  | 2,802,205            |
| Other comprehensive income, net of tax (Note 2)   |               |                     |                      |                      | 595,438          | 595,438              |
| <b>Comprehensive income</b>   |               |                     |                      |                      |                  | <b>3,397,643</b>     |
| Common cash dividends declared, \$0.08 per share  |               |                     |                      | (364,319)            |                  | (364,319)            |
| Preferred cash dividends declared   |               |                     |                      | (164,373)            |                  | (164,373)            |
| Proceeds from issuance of 268 shares of preferred stock   | 268           |                     | 12,884,146           |                      |                  | 12,884,414           |
| Proceeds from issuance of 14,552 shares of common stock as a result of stock purchased under the Employee Stock Purchase Plan (Note 13) |               | 14,552              | 223,901              |                      |                  | 238,453              |
| Proceeds from issuance of 16,221 shares of common stock as a result of stock options exercised (Note 13)                                |               | 16,221              | 109,522              |                      |                  | 125,743              |
| Exchange of 1,368 shares of common stock in connection with options exercised   |               | (1,368)             | (23,458)             |                      |                  | (24,826)             |
| Tax benefit of nonqualified stock options exercised   |               |                     | 37,795               |                      |                  | 37,795               |
| Stock-based compensation expense  |               |                     | 285,351              |                      |                  | 285,351              |
| <b>Balance, December 31, 2006</b>   | <b>\$ 268</b> | <b>\$ 4,560,629</b> | <b>\$ 34,293,511</b> | <b>\$ 32,000,213</b> | <b>\$ 27,959</b> | <b>\$ 70,882,580</b> |
| Comprehensive income:   |               |                     |                      |                      |                  |                      |
| Net income  |               |                     |                      | 5,777,477            |                  | 5,777,477            |
| Other comprehensive income, net of tax (Note 2)   |               |                     |                      |                      | 2,783,581        | 2,783,581            |
|   |               |                     |                      |                      |                  | <b>8,561,058</b>     |



**Comprehensive  
income**

|   |               |                     |                      |                      |                     |                      |
|---|---------------|---------------------|----------------------|----------------------|---------------------|----------------------|
| Common cash dividends declared, \$0.08 per share  |               |                     | (367,124)            |                      | (367,124)           |                      |
| Preferred cash dividends declared   |               |                     | (1,072,000)          |                      | (1,072,000)         |                      |
| Proceeds from issuance of 300 shares of preferred stock   | 300           |                     | 7,273,279            |                      | 7,273,579           |                      |
| Proceeds from issuance of 19,834 shares of common stock as a result of stock purchased under the Employee Stock Purchase Plan | 19,834        |                     | 259,054              |                      | 278,888             |                      |
| Proceeds from issuance of 19,069 shares of common stock as a result of stock options exercised                                | 19,069        |                     | 154,007              |                      | 173,076             |                      |
| Exchange of 1,788 shares of common stock in connection with options exercised   | (1,788)       |                     | (28,643)             |                      | (30,431)            |                      |
| Tax benefit of nonqualified stock options exercised   |               |                     | 22,370               |                      | 22,370              |                      |
| Stock-based compensation expense  |               |                     | 343,796              |                      | 343,796             |                      |
| <b>Balance, December 31, 2007</b>   | <b>\$ 568</b> | <b>\$ 4,597,744</b> | <b>\$ 42,317,374</b> | <b>\$ 36,338,566</b> | <b>\$ 2,811,540</b> | <b>\$ 86,065,792</b> |

See Notes to Consolidated Financial Statements.

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Consolidated Statements of Cash Flows  
Years Ended December 31, 2007, 2006, and 2005**

|   | 2007              | 2006             | 2005             |
|---|-------------------|------------------|------------------|
| Cash Flows from Operating Activities:   |                   |                  |                  |
| Net income  | \$ 5,777,477      | \$ 2,802,205     | \$ 4,810,015     |
| Adjustments to reconcile net income to net cash provided by operating activities: |                   |                  |                  |
| Depreciation  | 2,293,874         | 2,395,174        | 2,008,773        |
| Provision for loan/lease losses   | 2,863,902         | 3,284,242        | 877,084          |
| Deferred income taxes   | 511,109           | (394,934)        | (109,452)        |
| Amortization of offering costs on subordinated debentures                         | 14,317            | 14,317           | 14,317           |
| Stock-based compensation expense  | 21,348            | 171,125          |                  |
| Minority interest in income of consolidated subsidiaries                          | 387,791           | 265,524          | 77,538           |
| Gains on sale of foreclosed assets  | (1,007)           | (664,223)        | (42,380)         |
| Gains on sale of other assets   | (435,791)         |                  |                  |
| (Accretion of discounts) amortization of premiums on securities, net              | (92,868)          | 252,457          | 524,808          |
| Investment securities losses (gains), net   |                   | 142,866          | (50)             |
| Loans originated for sale   | (103,958,168)     | (87,721,100)     | (98,719,913)     |
| Proceeds on sales of loans  | 104,860,392       | 85,161,720       | 100,840,794      |
| Net gains on sales of loans   | (1,219,800)       | (991,536)        | (1,254,242)      |
| Net losses on disposals/sales of premises and equipment                           | 223,308           | 36,305           | 332,283          |
| Tax benefit of nonqualified stock options exercised                               |                   |                  | 125,993          |
| Increase in accrued interest receivable   | (804,259)         | (2,310,920)      | (776,616)        |
| Increase in other assets  | (3,563,530)       | (819,095)        | (2,113,950)      |
| Increase in other liabilities   | 3,185,676         | 5,560,811        | 2,973,423        |
| <b>Net cash provided by operating activities</b>                                  | <b>10,063,771</b> | <b>7,184,938</b> | <b>9,568,425</b> |
| Cash Flows from Investing Activities:   |                   |                  |                  |
| Net (increase) decrease in federal funds sold                                     | (4,300,000)       | 2,130,000        | (1,560,000)      |
| Net (increase) decrease in interest-bearing deposits at financial institutions    | (2,965,952)       | (859,430)        | 2,586,897        |
| Proceeds from sale of foreclosed assets   | 93,901            | 1,220,942        | 1,272,757        |
| Proceeds from sale of other assets  | 500,000           |                  |                  |
| Activity in securities portfolio:   |                   |                  |                  |
| Purchases   | (129,121,827)     | (79,759,340)     | (82,280,843)     |
| Calls, maturities and redemptions   | 92,041,150        | 62,386,012       | 45,787,488       |
| Paydowns  | 562,361           | 705,794          | 1,197,070        |
| Sales   |                   | 4,786,122        |                  |
| Activity in bank-owned life insurance:  |                   |                  |                  |
| Purchases   | (9,119,017)       | (750,766)        | (776,634)        |

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|   |                        |                        |                        |
|---|------------------------|------------------------|------------------------|
| Increase in cash value                              | (892,395)              | (759,100)              | (656,026)              |
| Net loans/leases originated and held for investment | (147,780,355)          | (202,624,972)          | (78,520,322)           |
| Purchase of premises and equipment                  | (2,261,028)            | (9,334,578)            | (9,779,493)            |
| Purchase of intangible asset                        | (887,542)              |                        |                        |
| Payment for acquisition of M2 Lease Funds, LLC      |                        |                        | (4,967,300)            |
| <b>Net cash used in investing activities</b>        | <b>\$(204,130,704)</b> | <b>\$(222,859,316)</b> | <b>\$(127,696,406)</b> |

(Continued)

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**QCR Holdings, Inc.  
and Subsidiaries  
Consolidated Statements of Cash Flows (Continued)  
Years Ended December 31, 2007, 2006, and 2005**

|   | 2007               | 2006               | 2005               |
|---|--------------------|--------------------|--------------------|
| Cash Flows from Financing Activities:   |                    |                    |                    |
| Net increase in deposit accounts  | \$ 53,979,951      | \$ 176,943,368     | \$ 110,488,216     |
| Net increase in short-term borrowings   | 71,511,889         | 4,214,100          | 2,698,673          |
| Activity in Federal Home Loan Bank advances:  |                    |                    |                    |
| Advances  | 71,400,000         | 61,500,000         | 49,700,000         |
| Payments  | (54,443,743)       | (39,642,105)       | (11,721,023)       |
| Net increase (decrease) in other borrowings   | 43,928,486         | (7,003,278)        | (20,603,724)       |
| Proceeds from issuance of junior subordinated debentures  |                    | 10,310,000         | 5,155,000          |
| Tax benefit of nonqualified stock options exercised   | 22,370             | 37,795             |                    |
| Payment of cash dividends   | (1,334,012)        | (363,143)          | (360,598)          |
| Proceeds from issuance of preferred stock, net  | 7,273,579          | 12,884,414         |                    |
| Proceeds from issuance of common stock, net   | 421,533            | 339,370            | 355,722            |
| <b>Net cash provided by financing activities</b>  | <b>192,760,053</b> | <b>219,220,521</b> | <b>135,712,266</b> |
| <b>Net increase (decrease) in cash and due from banks</b>   | <b>(1,306,880)</b> | <b>3,546,143</b>   | <b>17,584,285</b>  |
| Cash and due from banks, beginning  | 42,502,770         | 38,956,627         | 21,372,342         |
| Cash and due from banks, ending   | \$ 41,195,890      | \$ 42,502,770      | \$ 38,956,627      |
| Supplemental Disclosures of Cash Flow Information, cash payments for:   |                    |                    |                    |
| Interest  | \$ 49,277,295      | \$ 36,621,518      | \$ 20,407,363      |
| Income and franchise taxes  | 1,960,408          | 1,496,155          | 1,340,742          |
| Supplemental Schedule of Noncash Investing Activities:  |                    |                    |                    |
| Change in accumulated other comprehensive income, unrealized gains (losses) on securities available for sale, net | 2,783,581          | 595,438            | (1,236,850)        |
| Exchange of shares of common stock in connection with options exercised   | (30,431)           | (24,826)           | (29,419)           |
| Transfers of loans to other real estate owned   | 496,376            | 129,895            | 169,441            |
| Acquisition of M2 Lease Funds, LLC, cash paid at settlement   |                    |                    | \$ 4,967,300       |
| Fair value of assets acquired and liabilities assumed:  |                    |                    |                    |
| Leases receivable held for investment, net  |                    |                    | 31,673,951         |
| Premises and equipment, net   |                    |                    | 82,714             |

|                   |                     |
|-------------------|---------------------|
| Goodwill          | <b>3,222,688</b>    |
| Other assets      | <b>47,177</b>       |
| Other borrowings  | <b>(25,368,638)</b> |
| Other liabilities | <b>(4,117,165)</b>  |
| Minority interest | <b>(573,427)</b>    |
|                   | <b>\$ 4,967,300</b> |

See Notes to Consolidated Financial Statements.

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 1. Nature of Business and Significant Accounting Policies****Nature of business:**

QCR Holdings, Inc. (the Company) is a bank holding company providing bank and bank related services through its subsidiaries, Quad City Bank and Trust Company (Quad City Bank & Trust), Cedar Rapids Bank and Trust Company (Cedar Rapids Bank & Trust), Rockford Bank and Trust Company (Rockford Bank & Trust), First Wisconsin Bank and Trust Company (First Wisconsin Bank & Trust), Quad City Bancard, Inc. (Bancard), M2 Lease Funds, LLC (M2 Lease Funds), Velie Plantation Holding Company, LLC (Velie Plantation Holding Company), QCR Holdings Statutory Trust II (Trust II), QCR Holdings Statutory Trust III (Trust III), QCR Holdings Statutory Trust IV (Trust IV), and QCR Holdings Statutory Trust V (Trust V). Quad City Bank & Trust is a commercial bank that serves the Iowa and Illinois Quad Cities and adjacent communities. Cedar Rapids Bank & Trust is a commercial bank that serves Cedar Rapids, Iowa, and adjacent communities. Rockford Bank & Trust is a commercial bank that serves Rockford, Illinois, and adjacent communities.

In October 2006, the Company announced that it had entered into a series of agreements that would result in the addition of a Wisconsin-chartered bank. On February 20, 2007, the Company completed these transactions and the company's fourth bank charter, First Wisconsin Bank and Trust Company began serving the Milwaukee, Wisconsin area. Under agreements with Security Bank Shares, Inc., Ridgeland Bancorp, Inc., and Ridgeland's stockholders, QCR Holdings, Inc. acquired from Ridgeland Bancorp ownership of Farmers State Bank, of Ridgeland, Wisconsin. Concurrently with this acquisition, the Company transferred its Wisconsin branch of Rockford Bank & Trust to Farmers State Bank, and Farmers State Bank sold its banking offices in Ridgeland and Dallas, Wisconsin, to Security Bank, New Auburn, Wisconsin, a banking subsidiary of Security Bank Shares, Inc. The Company's newly acquired Wisconsin bank charter was renamed from Farmer's State Bank to First Wisconsin Bank and Trust Company and was also relocated from Ridgeland to Pewaukee, Wisconsin. The Company provided the new charter with \$10,000,000 in capital.

Quad City Bank & Trust and Cedar Rapids Bank & Trust are chartered and regulated by the state of Iowa, Rockford Bank & Trust is chartered and regulated by the state of Illinois, and First Wisconsin Bank & Trust is chartered and regulated by the state of Wisconsin. All four subsidiary banks are insured and subject to regulation by the Federal Deposit Insurance Corporation, and are members of and regulated by the Federal Reserve System. Bancard conducts the Company's credit card operation and is regulated by the Federal Reserve System. M2 Lease Funds, which is an 80% owned subsidiary, based in the Milwaukee, Wisconsin, area is engaged in the business of direct financing lease contracts. Velie Plantation Holding Company, LLC, which is a 55.6% owned subsidiary, is engaged in holding the real estate property known as the Velie Plantation Mansion in Moline, Illinois. Trust II, III, IV and V were formed for the purpose of issuing various trust preferred securities (see Note 10).

**Significant accounting policies:**

**Accounting estimates:** The preparation of financial statements, in conformity with generally accepted accounting principles, requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Lease residual values and the allowance for estimated losses on loans/leases are inherently subjective as they require material estimates that are susceptible to significant change. The fair value of financial instruments is an estimate that can be computed within a range.

**Principles of consolidation:** The accompanying consolidated financial statements include the accounts of the Company and its subsidiaries, except Trust II, III, IV and V, which do not meet the criteria for consolidation. All material intercompany accounts and transactions have been eliminated in consolidation.

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 1. Nature of Business and Significant Accounting Policies (Continued)**

**Presentation of cash flows:** For purposes of reporting cash flows, cash and due from banks include cash on hand and non-interest bearing amounts due from banks. Cash flows from federal funds sold, interest bearing deposits at financial institutions, loans/leases, deposits, and short-term and other borrowings are treated as net increases or decreases.

**Cash and due from banks:** The subsidiary banks are required by federal banking regulations to maintain certain cash and due from bank reserves. The reserve requirement was approximately \$692,000 and \$8,800,000 as of December 31, 2007 and 2006, respectively.

**Investment securities:** Investment securities held to maturity are those debt securities that the Company has the ability and intent to hold until maturity regardless of changes in market conditions, liquidity needs, or changes in general economic conditions. Such securities are carried at cost adjusted for amortization of premiums and accretion of discounts. If the ability or intent to hold to maturity is not present for certain specified securities, such securities are considered available for sale as the Company intends to hold them for an indefinite period of time but not necessarily to maturity. Any decision to sell a security classified as available for sale would be based on various factors, including movements in interest rates, changes in the maturity mix of the Company's assets and liabilities, liquidity needs, regulatory capital considerations, and other factors. Securities available for sale are carried at fair value. Unrealized gains or losses, net of taxes, are reported as increases or decreases in accumulated other comprehensive income. Realized gains or losses, determined on the basis of the cost of specific securities sold, are included in earnings. Management evaluates securities for other-than-temporary impairment on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Banks(s)/Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

**Loans receivable held for sale:** Residential real estate loans, which are originated and intended for resale in the secondary market in the foreseeable future, are classified as held for sale. These loans are carried at the lower of cost or estimated market value in the aggregate. As assets specifically acquired for resale, the origination of, disposition of, and gain/loss on these loans are classified as operating activities in the statement of cash flows.

**Loans receivable held for investment:** Loans that management has the intent and ability to hold for the foreseeable future, or until pay-off or maturity occurs, are classified as held for investment. These loans are stated at the amount of unpaid principal adjusted for charge-offs, the allowance for estimated losses on loans, and any deferred fees and/or costs on originated loans. Interest is credited to earnings as earned based on the principal amount outstanding. Deferred direct loan origination fees and/or costs are amortized as an adjustment of the related loan's yield. As assets held for and used in the production of services, the origination and collection of these loans is classified as an investing activity in the statement of cash flows.

When collection of loan payments is considered doubtful, income recognition is ceased and the loan receivable is placed on nonaccrual status. Previously recorded but uncollected amounts on nonaccrual loans are reversed at the time the loan is placed on nonaccrual status. Cash collected on nonaccrual loans is recorded as income unless the principal is doubtful of collection in which case cash received is applied to principal.

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 1. Nature of Business and Significant Accounting Policies (Continued)**

**Direct finance leases receivable held for investment:** The Company leases machinery and equipment to customers under leases that qualify as direct financing leases for financial reporting and as operating leases for income tax purposes. Under the direct financing method of accounting, the minimum lease payments to be received under the lease contract, together with the estimated unguaranteed residual values (approximately 3% to 15% of the cost of the related equipment), are recorded as lease receivables when the lease is signed and the lease property delivered to the customer. The excess of the minimum lease payments and residual values over the cost of the equipment is recorded as unearned lease income. Unearned lease income is recognized over the term of the lease on a basis that results in an approximate level rate of return on the unrecovered lease investment. Lease income is recognized on the interest method. Residual is the estimated fair market value of the equipment on lease at lease termination. In estimating the equipment's fair value at lease termination, the Company relies on historical experience by equipment type and manufacturer and, where available, valuations by independent appraisers, adjusted for known trends. The Company's estimates are reviewed continuously to ensure reasonableness; however, the amounts the Company will ultimately realize could differ from the estimated amounts.

When collection of lease payments is considered doubtful, income recognition is ceased and the lease receivable is placed on nonaccrual status. Previously recorded but uncollected amounts on nonaccrual leases are reversed at the time the lease is placed on nonaccrual status. Cash collected on nonaccrual leases is recorded as income unless the principal is doubtful of collection in which case cash received is applied to principal.

The Company defers and amortizes fees and certain incremental direct costs over the contractual term of the lease as an adjustment to the yield. These initial direct leasing costs generally approximate 3% of the leased asset's cost. The unamortized direct costs are recorded as a reduction of unearned lease income.

**Allowance for estimated losses on loans/leases:** The allowance for estimated losses on loans/leases is maintained at the level considered adequate by management of the Company and the subsidiaries to provide for losses that are probable. The allowance is increased by provisions charged to expense and reduced by net charge-offs. In determining the adequacy of the allowance, the Company, the subsidiary banks, and M2 Lease Funds consider the overall composition of the loan/lease portfolio. Loans/leases which have identified weaknesses are classified into higher risk groups, or are identified for continued monitoring. Historical loss percentages are then applied to various classifications and, considering economic conditions and other factors that in management's judgment deserve evaluation, additional identified and unidentified loss amounts are added.

Loans/leases are considered impaired when, based on current information and events, it is probable the Company and the bank involved will not be able to collect all amounts due. The portion of the allowance for loan/lease losses applicable to an impaired loan/lease is computed based on the present value of the estimated future cash flows of interest and principal discounted at the loan's/lease's effective interest rate or on the fair value of the collateral for collateral dependent loans/leases. The entire change in present value of expected cash flows of impaired loans/leases is reported as bad debt expense in the same manner in which impairment initially was recognized or as a reduction in the amount of bad debt expense that otherwise would be reported. The Company and subsidiaries recognize interest income on impaired loans/leases on a cash basis.

**Credit related financial instruments:** In the ordinary course of business, the Company has entered into commitments to extend credit and standby letters of credit. Such financial instruments are recorded when they are funded.

**Transfers of financial assets:** Transfers of financial assets are accounted for as sales only when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when: (1) the assets have been isolated from the Company, (2) the transferee obtains the right to pledge or exchange the assets it received, and no condition both constrains the transferee from taking advantage of its right to pledge or exchange and provides more than a modest benefit to the transferor, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity or the ability to unilaterally cause the holder to return specific assets.





**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 1. Nature of Business and Significant Accounting Policies (Continued)**

**Premises and equipment:** Premises and equipment are stated at cost less accumulated depreciation. Depreciation is computed primarily by the straight-line method over the estimated useful lives.

**Goodwill:** The Company has recorded goodwill from the purchase of 80% of M2 Lease Funds. In accordance with the provisions of FAS Statement No. 142, goodwill is not being amortized, but is evaluated annually for impairment. An impairment charge is recognized only when the calculated fair value of the reporting unit, including goodwill, is less than its carrying amount. Based on the annual analysis completed in July 2007, the Company believes that no goodwill impairment existed.

**Bank-owned life insurance:** Bank-owned life insurance is carried at cash surrender value with increases/decreases reflected as income/expense in the statement of income.

**Foreclosed assets:** Assets acquired through, or in lieu of, loan foreclosures, which are included in other assets on the consolidated balance sheets are held for sale and are recorded at the lower of cost or fair value. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less costs to sell.

**Preferred Stock:** In the fourth quarter of 2007, the Company closed a private placement offering resulting in the issuance of 300 shares of Series C Non-Cumulative Perpetual Preferred Stock ( Series C Preferred Stock ) to accredited investors for an aggregate purchase price of \$7,500,000, or \$25,000 per share. The shares of Series C Preferred Stock have a stated dividend rate of 9.50%. Dividends are not accrued and are payable only if declared and no dividends may be declared on the Company's common stock unless and until dividends have been declared on the outstanding shares of Series C Preferred Stock. The Company has the right at any other time after the first anniversary of the issuance of the shares of Series C Preferred Stock, subject to all required regulatory approvals, to redeem all, but not less than all, of the shares then outstanding. Any such redemption shall be made by the Company upon at least 30 days prior written notice. The shares shall be redeemed for an amount per share in cash which is equal to: (i) the sum of (A) \$25,000; plus (B) a premium in the amount of \$2,375 multiplied by a fraction the numerator of which is the total number of calendar days the shares being redeemed have been outstanding and the denominator of which is 365; but (ii) less the aggregate amount of any dividends that have been paid on the shares. The Series C Preferred Stock was not registered under the Securities Act of 1933 (the Act ) and was issued pursuant to an exemption from registration under Regulation D of the rules promulgated under the Act.

In the fourth quarter of 2006, the Company closed a private placement offering resulting in the issuance of 268 shares of Series B Non-Cumulative Perpetual Preferred Stock ( Series B Preferred Stock ) to accredited investors for an aggregate purchase price of \$13,400,000, or \$50,000 per share. The shares of Series B Preferred Stock have a stated dividend rate of 8.00%. Dividends are not accrued and are payable only if declared and no dividends may be declared on the Company's common stock unless and until dividends have been declared on the outstanding shares of Series B Preferred Stock. The Company has the right at any other time after the first anniversary of the issuance of the shares of Series B Preferred Stock, subject to all required regulatory approvals, to redeem all, but not less than all, of the shares then outstanding. Any such redemption shall be made by the Company upon at least 30 days prior written notice. The shares can redeemed for an amount per share in cash which is equal to: (i) the sum of (A) \$50,000; plus (B) a premium in the amount of \$4,000 multiplied by a fraction the numerator of which is the total number of calendar days the shares being redeemed have been outstanding and the denominator of which is 365; but (ii) less the aggregate amount of any dividends that have been paid on the shares. The Series B Preferred Stock was not registered under the Securities Act of 1933 (the Act ) and was issued pursuant to an exemption from registration under Regulation D of the rules promulgated under the Act.

**Stock-based compensation plans:** At December 31, 2007, the Company has three stock-based employee compensation plans, which are described more fully in Note 13.

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 1. Nature of Business and Significant Accounting Policies (Continued)**

The Company adopted the provisions of Statement of Financial Accounting Standard 123R ( SFAS 123R ) effective as of January 1, 2006. SFAS 123R eliminates the ability to account for stock-based compensation using APB 25 and requires that all share-based awards made to employees and directors, including stock options, SARs and stock purchase plan transactions be recognized as compensation cost in the income statement based on their fair values on the measurement date, which is generally the date of the grant. The Company transitioned to fair-value based accounting for stock-based compensation using a modified version of prospective application ( modified prospective application ). Under the modified prospective application, compensation cost included in noninterest expenses for the year ended December 31, 2007 and 2006 includes 1) compensation cost for unvested share-based payments granted prior to January 1, 2006, based on the grant-date fair value estimated in accordance with the original provisions of Statement of Financial Accounting Standard 123 ( SFAS 123 ), and 2) compensation cost for all share-based payments granted subsequent to January 1, 2006, and any modifications to existing awards, based on the grant-date fair value estimated in accordance with the provisions of SFAS 123R. Prior periods were not restated to reflect the impact of adopting the new standard.

As a result of applying the provisions of SFAS 123R during the years ended December 31, 2007 and 2006, the Company recognized additional stock-based compensation expense related to stock options, stock purchases, and SARs of \$21,000 and \$171,000, respectively. As required by SFAS 123R, management made an estimate of expected forfeitures and is recognizing compensation costs only for those equity awards expected to vest.

The Company receives a tax deduction for certain stock option exercises during the period the options are exercised, generally for the excess of the price at which the options are sold over the exercise price of the options. Prior to adoption of SFAS 123R, the Company reported all tax benefits resulting from the exercise of stock options as operating cash flows in our consolidated statements of cash flows. In accordance with SFAS 123R, for the year ended December 31, 2006, the Company revised its consolidated statements of cash flows presentation to report the tax benefits from the exercise of stock options as financing cash flows.

The Company uses the Black-Scholes option pricing model to estimate the fair value of stock option grants with the following assumptions for the indicated periods:

|  | 2007             | 2006             | 2005             |
|--|------------------|------------------|------------------|
| Dividend yield                         | 0.46% to 0.53%   | 0.42% to 0.48%   | 0.36% to 0.41%   |
| Expected volatility                    | 24.33% to 24.74% | 24.46% to 26.55% | 24.49% to 24.81% |
| Risk-free interest rate                | 4.53% to 5.06%   | 4.47% to 5.26%   | 4.23% to 4.48%   |
| Expected life of option grants         | 6 years          | 6 years          | 10 years         |
| Weighted-average grant date fair value | \$5.80           | \$6.48           | \$8.99           |

The Company also uses the Black-Scholes option pricing model to estimate the fair value of stock purchase grants with the following assumptions for the indicated periods:

|  | 2007             | 2006             | 2005             |
|--|------------------|------------------|------------------|
| Dividend yield                         | 0.45% to 0.50%   | 0.41% to 0.46%   | 0.38%            |
| Expected volatility                    | 13.98% to 17.80% | 10.93% to 13.06% | 15.85% to 24.81% |
| Risk-free interest rate                | 4.94% to 5.04%   | 4.17% to 5.21%   | 2.21% to 3.31%   |
| Expected life of option grants         | 3 to 6 months    | 3 to 6 months    | 3 to 6 months    |
| Weighted-average grant date fair value | \$2.36           | \$2.44           | \$3.09           |

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 1. Nature of Business and Significant Accounting Policies (Continued)**

The fair value is amortized on a straight-line basis over the vesting periods of the grants and will be adjusted for subsequent changes in estimated forfeitures. The expected dividend yield assumption is based on the Company's current expectations about its anticipated dividend policy. Expected volatility is based on historical volatility of the Company's common stock price. The risk-free interest rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of the grant. The expected life of grants is derived using the simplified method as allowed under the provisions of the Securities and Exchange Commission's Staff Accounting Bulletin No. 107 (SAB 107) and represents the period of time that options are expected to be outstanding. In December 2007, the SEC released Staff Accounting Bulletin No. 110 (SAB 110). SAB 110 amends SAB 107 to allow for the continued use, under certain circumstances, of the simplified method in developing an estimate of the expected term of plain vanilla stock options accounted for under SFAS 123R. As a result, the Company will continue to use the simplified method. Historical data is used to estimate forfeitures used in the model. Two separate groups of employees (employees subject to broad based grants, and executive employees and directors) are used.

As of December 31, 2007, there was \$616,517 of unrecognized compensation cost related to share based payments, which is expected to be recognized over a weighted average period of 2.8 years.

The aggregate intrinsic value is calculated as the difference between the exercise price of the underlying awards and the quoted price of the Company's common stock for the 117,307 options that were in-the-money at December 31, 2007. The aggregate intrinsic value at December 31, 2007 was \$578,760 on options outstanding and \$576,994 on options exercisable. During the year ended December 31, 2007, 2006, and 2005, the aggregate intrinsic value of options exercised under the Company's stock option plans was \$57,169, \$95,735, and \$143,982, respectively, determined as of the date of the option exercise.

The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of FASB Statement No. 123, Accounting for Stock-Based Compensation (SFAS 123), to stock-based employee compensation for periods prior to the January 1, 2006 adoption date. For purposes of this pro forma disclosure, the value of the option and purchase plan grants were estimated using a Black-Scholes option pricing model and amortized on a straight-line basis over the respective vesting period of the awards.

|  |                     |
|--|---------------------|
|  | 2005                |
| Net income, as reported  | \$ 4,810,015        |
| Deduct total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects | (174,598)           |
| <b>Net income</b>  | <b>\$ 4,635,417</b> |
| Earnings per share:  |                     |
| Basic:   |                     |
| As reported  | \$ 1.06             |
| Pro forma  | 1.03                |
| Diluted:   |                     |
| As reported  | 1.04                |
| Pro forma  | 1.01                |

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 1. Nature of Business and Significant Accounting Policies (Continued)**

**Income taxes:** The Company files its tax return on a consolidated basis with its subsidiaries. The entities follow the direct reimbursement method of accounting for income taxes under which income taxes or credits which result from the inclusion of the subsidiaries in the consolidated tax return are paid to or received from the parent company. Deferred income taxes are provided under the liability method whereby deferred tax assets are recognized for deductible temporary differences and net operating loss and tax credit carryforwards and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax basis. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment. When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that would be ultimately sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above is reflected as a liability for unrecognized tax benefits in the accompanying balance sheet along with any associated interest and penalties that would be payable to the taxing authorities upon examination.

Interest and penalties associated with unrecognized tax benefits are classified as additional income taxes in the statement of income.

**Trust assets:** Trust assets held by the subsidiary banks in a fiduciary, agency, or custodial capacity for their customers, other than cash on deposit at the subsidiary banks, are not included in the accompanying consolidated financial statements since such items are not assets of the subsidiary banks.

**Earnings per common share:** Basic earnings per share is computed by dividing net income, less preferred stock dividends declared, by the weighted average number of common stock shares outstanding for the respective period. Diluted earnings per share is computed by dividing net income, less preferred stock dividends declared, by the weighted average number of common stock and common stock equivalents outstanding for the respective period.

**Reclassifications:** Certain amounts in the prior year financial statements have been reclassified, with no effect on net income or stockholders' equity, to conform with the current period presentation.

**New Accounting Pronouncements:** In September 2006, FASB issued Statement of Financial Accounting Standard No. 157 ( SFAS No. 157 ), Fair Value Measurements, which defines fair value, establishes guidelines for measuring fair value and expands disclosures regarding fair value measurements. SFAS No. 157 does not require any new fair value measurements but rather eliminates inconsistencies in guidance found in various prior accounting pronouncements. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007. The Company is in the process of evaluating the impact that SFAS No. 157 may have on its consolidated financial statements.

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 1. Nature of Business and Significant Accounting Policies (Continued)**

In February of 2007, FASB issued Statement of Financial Accounting Standard No. 159 ( SFAS 159 ), The Fair Value Option for Financial Assets and Financial Liabilities , which gives entities the option to measure eligible financial assets, and financial liabilities at fair value on an instrument by instrument basis, that are otherwise not permitted to be accounted for at fair value under other accounting standards. The election to use the fair value option is available for eligible items that exist on the date that a company adopts SFAS No. 159 or when an entity first recognizes a financial asset or financial liability. The decision to elect the fair value option for an eligible item is irrevocable. Subsequent changes in fair value must be recorded in earnings. This statement is effective as of the beginning of a company's first fiscal year after November 15, 2007. The statement offered early adoption provisions that the Company elected not to exercise. The Company is in the process of evaluating the impact that SFAS No. 159 may have on its consolidated financial statements.

In December 2007, FASB issued Statement No. 141 (revised 2007), Business Combinations. Statement No. 141R fundamentally changes the manner in which the entity will account for a business combination. This Statement is effective for fiscal years beginning on or after December 15, 2008 and is predominantly prospective. The company is currently evaluating the impact of the adoption of Statement No. 141R.

In December 2007, FASB issued Statement No. 160, Noncontrolling Interests in Consolidated Financial Statements. Statement No. 160 changes the measurement, recognition and presentation of minority interests in consolidated subsidiaries (now referred to as noncontrolling interests). This statement is effective for fiscal years beginning on or after December 15, 2008 and is prospective for the change related to measurement and recognition and retrospective for the changes related to presentation. The company is currently evaluating the impact of the adoption of Statement No. 160.

**Note 2. Comprehensive Income**

Comprehensive income is the total of net income and other comprehensive income (loss), which for the Company is comprised entirely of unrealized gains and losses on securities available for sale.

Other comprehensive income (loss) for the years ended December 31, 2007, 2006, and 2005 is comprised as follows:

|  | Before<br>Tax       | Tax<br>Expense<br>(Benefit) | Net<br>of Tax       |
|--|---------------------|-----------------------------|---------------------|
| Year ended December 31, 2007:  |                     |                             |                     |
| Unrealized gains on securities available for sale:                         |                     |                             |                     |
| Unrealized holding gains arising during the period                         | \$ 4,519,576        | \$ 1,735,995                | \$ 2,783,581        |
| Less reclassification adjustment for gains (losses) included in net income |                     |                             |                     |
| <b>Other comprehensive income</b>  | <b>\$ 4,519,576</b> | <b>\$ 1,735,995</b>         | <b>\$ 2,783,581</b> |
| Year ended December 31, 2006:  |                     |                             |                     |
| Unrealized gains (losses) on securities available for sale:                |                     |                             |                     |
| Unrealized holding gains arising during the period                         | \$ 780,219          | \$ 276,937                  | \$ 503,282          |
| Less reclassification adjustment for (losses) included in net income       | (142,866)           | (50,710)                    | (92,156)            |
| <b>Other comprehensive income</b>  | <b>\$ 923,085</b>   | <b>\$ 327,647</b>           | <b>\$ 595,438</b>   |

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Year ended December 31, 2005:

Unrealized (losses) on securities available for sale:

|   |                |              |                |
|---|----------------|--------------|----------------|
| Unrealized holding (losses) arising during the period | \$ (1,967,594) | \$ (730,775) | \$ (1,236,819) |
|---|----------------|--------------|----------------|

|   |    |    |    |
|---|----|----|----|
| Less reclassification adjustment for gains included in net income | 50 | 19 | 31 |
|---|----|----|----|

|                                   |                       |                     |                       |
|-----------------------------------|-----------------------|---------------------|-----------------------|
| <b>Other comprehensive (loss)</b> | <b>\$ (1,967,644)</b> | <b>\$ (730,794)</b> | <b>\$ (1,236,850)</b> |
|-----------------------------------|-----------------------|---------------------|-----------------------|

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**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 3. Investment Securities**

The amortized cost and fair value of investment securities as of December 31, 2007 and 2006 are summarized as follows:

|  | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>(Losses) | Fair<br>Value |
|--|-------------------|------------------------------|---------------------------------|---------------|
| <b>December 31, 2007:</b>                |                   |                              |                                 |               |
| Securities held to maturity, other bonds | \$ 350,000        | \$                           | \$ (278)                        | \$ 349,722    |
| Securities available for sale:           |                   |                              |                                 |               |
| U.S. Treasury securities                 | \$ 3,303,637      | \$ 59,099                    | \$                              | \$ 3,362,736  |
| U.S. govt. sponsored agency securities   | 197,713,761       | 4,031,826                    | (28,083)                        | 201,717,504   |
| Mortgage-backed securities               | 1,599,905         | 5,842                        | (7,807)                         | 1,597,940     |
| Municipal securities                     | 25,119,113        | 490,081                      | (38,897)                        | 25,570,297    |
| Corporate securities                     | 1,864,726         | 11,942                       |                                 | 1,876,668     |
| Trust preferred securities               | 200,000           |                              | (200)                           | 199,800       |
| Other securities                         | 1,201,325         | 64,291                       | (35,908)                        | 1,229,708     |
|  | \$231,002,467     | \$4,663,081                  | \$(110,895)                     | \$235,554,653 |
| <b>December 31, 2006:</b>                |                   |                              |                                 |               |
| Securities held to maturity, other bonds | \$ 350,000        | \$ 8,149                     | \$ (307)                        | \$ 357,842    |
| Securities available for sale:           |                   |                              |                                 |               |
| U.S. Treasury securities                 | \$ 2,106,899      | \$ 3,840                     | \$ (276)                        | \$ 2,110,463  |
| U.S. govt. sponsored agency securities   | 157,623,292       | 199,173                      | (843,448)                       | 156,979,017   |
| Mortgage-backed securities               | 2,084,340         |                              | (51,627)                        | 2,032,713     |
| Municipal securities                     | 28,583,691        | 372,314                      | (79,013)                        | 28,876,992    |
| Corporate securities                     | 2,366,594         | 27,773                       |                                 | 2,394,367     |
| Trust preferred securities               | 450,000           | 10,800                       |                                 | 460,800       |
| Other securities                         | 1,176,467         | 400,382                      | (7,308)                         | 1,569,541     |
|  | \$194,391,283     | \$1,014,282                  | \$(981,672)                     | \$194,423,893 |



**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 3. Investment Securities (Continued)**

Gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, as of December 31, 2007 and 2006, are summarized as follows:

|  | Less than 12 Months |                         | 12 Months or More |                         | Total          |                         |
|--|---------------------|-------------------------|-------------------|-------------------------|----------------|-------------------------|
|  | Fair Value          | Gross Unrealized Losses | Fair Value        | Gross Unrealized Losses | Fair Value     | Gross Unrealized Losses |
| <b>December 31, 2007:</b>                |                     |                         |                   |                         |                |                         |
| Securities held to maturity, other bonds | \$ 49,982           | \$ (18)                 | \$ 49,741         | \$ (260)                | \$ 99,723      | \$ (278)                |
| Securities available for sale:           |                     |                         |                   |                         |                |                         |
| U.S. govt. sponsored agency securities   | 3,499,245           | (921)                   | 11,986,235        | (27,162)                | 15,485,480     | (28,083)                |
| Mortgage-backed securities               | 6,244               | (8)                     | 1,352,956         | (7,799)                 | 1,359,200      | (7,807)                 |
| Municipal securities                     | 2,175,325           | (36,573)                | 1,150,219         | (2,324)                 | 3,325,544      | (38,897)                |
| Trust preferred securities               | 199,800             | (200)                   |                   |                         | 199,800        | (200)                   |
| Other securities                         | 578,486             | (26,216)                | 36,804            | (9,692)                 | 615,290        | (35,908)                |
|  | \$ 6,459,100        | \$ (63,918)             | \$ 14,526,214     | \$ (46,977)             | \$ 20,985,314  | \$ (110,895)            |
| <b>December 31, 2006:</b>                |                     |                         |                   |                         |                |                         |
| Securities held to maturity, other bonds | \$                  | \$                      | \$ 49,693         | \$ (307)                | \$ 49,693      | \$ (307)                |
| Securities available for sale:           |                     |                         |                   |                         |                |                         |
| U.S. Treasury securities                 |                     |                         | 99,748            | (276)                   | 99,748         | (276)                   |
| U.S. govt. sponsored agency securities   | 47,615,026          | (217,030)               | 75,540,891        | (626,418)               | 123,155,917    | (843,448)               |
| Mortgage-backed securities               | 316,950             | (54)                    | 1,715,763         | (51,573)                | 2,032,713      | (51,627)                |
| Municipal securities                     | 3,990,590           | (19,116)                | 5,365,926         | (59,897)                | 9,356,516      | (79,013)                |
| Other securities                         | 752,409             | (7,308)                 |                   |                         | 752,409        | (7,308)                 |
|  | \$ 52,674,975       | \$ (243,508)            | \$ 82,722,328     | \$ (738,164)            | \$ 135,397,303 | \$ (981,672)            |

At December 31, 2007, the investment portfolio included 325 securities. Of this number, 26 securities have current unrealized losses, which have existed for twelve months or more. All of these securities are considered to be acceptable credit risks. Based upon an evaluation of the available evidence, including recent changes in market rates, credit rating information and information obtained from regulatory filings, management believes the declines in fair value for those securities are temporary. In addition, the Bank(s)/Company have the intent and ability to hold these investment securities for a period of time sufficient to allow for an anticipated recovery.

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 3. Investment Securities (Continued)**

Should the impairment of any of these securities become other than temporary, the cost basis of the investment will be reduced and the resulting loss recognized in net earnings in the period on which the other-than-temporary impairment is identified.

In March 2006, the company recognized an impairment loss of \$142,586 on a mortgage-backed mutual fund investment held in the available for sale security portfolio at Quad City Bank & Trust. In April 2006, the company recognized an additional loss of \$71,293 on the sale of this investment. All sales of securities, as applicable, for the years ended December 31, 2007, 2006 and 2005, respectively, were from securities identified as available for sale. Information on proceeds received, as well as the gains and losses from the sale of those securities is as follows:

|                                       | 2007 | 2006        | 2005 |
|---------------------------------------|------|-------------|------|
| Proceeds from sales of securities     | \$   | \$4,786,122 | \$   |
| Gross gains from sales of securities  |      |             |      |
| Gross losses from sales of securities |      | 71,293      |      |

The amortized cost and fair value of securities as of December 31, 2007 by contractual maturity are shown below. Expected maturities of mortgage-backed securities may differ from contractual maturities because the mortgages underlying the mortgage-backed securities may be called or prepaid without any penalties. Therefore, these securities are not included in the maturity categories in the following summary. Other securities are excluded from the maturity categories as there is no fixed maturity date.

|                                       | Amortized<br>Cost | Fair Value    |
|---------------------------------------|-------------------|---------------|
| Securities held to maturity:          |                   |               |
| Due after one year through five years | \$ 200,000        | \$ 199,741    |
| Due after five years                  | 150,000           | 149,981       |
|                                       | \$ 350,000        | \$ 349,722    |
| Securities available for sale:        |                   |               |
| Due in one year or less               | \$ 42,071,921     | \$ 42,123,647 |
| Due after one year through five years | 41,220,399        | 42,054,273    |
| Due after five years                  | 144,908,917       | 148,549,085   |
|                                       | 228,201,237       | 232,727,005   |
| Mortgage-backed securities            | 1,599,905         | 1,597,940     |
| Other securities                      | 1,201,325         | 1,229,708     |
|                                       | \$231,002,467     | \$235,554,653 |

As of December 31, 2007 and 2006, investment securities with a carrying value of \$206,678,180 and \$149,381,225, respectively, were pledged on securities sold under agreements to repurchase and for other purposes as required or permitted by law.



**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 4. Loans/Leases Receivable**

The composition of the loan/lease portfolio as of December 31, 2007 and 2006 is presented as follows:

|   | 2007            | 2006          |
|---|-----------------|---------------|
| Real estate loans held for sale – residential mortgage  | \$ 6,507,583    | \$ 6,186,632  |
| Real estate loans – residential mortgage                | 69,243,629      | 68,913,610    |
| Real estate loans – construction                        | 8,787,190       | 6,534,234     |
| Commercial loans  | 368,169,985     | 396,598,398   |
| Commercial real estate loans                            | 499,486,146     | 350,339,235   |
| Direct financing leases                                 | 67,223,693      | 52,627,879    |
| Installment and other consumer loans                    | 85,930,782      | 78,058,107    |
|   | 1,105,349,008   | 959,258,095   |
| Plus deferred loan/lease origination costs, net of fees | 1,550,899       | 1,489,229     |
|   | 1,106,899,907   | 960,747,324   |
| Less allowance for estimated losses on loans/leases     | (12,023,637)    | (10,612,082)  |
|   | \$1,094,876,270 | \$950,135,242 |

Loans/leases on nonaccrual status amounted to \$6,488,409 and \$6,538,109 as of December 31, 2007 and 2006, respectively. Interest income in the amount of \$166,883, \$613,250, and \$570,055 for the years ended December 31, 2007, 2006, and 2005, respectively, would have been earned on the nonaccrual loans/leases had they been performing in accordance with their original terms. Cash interest collected on nonaccrual loans was \$574,067, \$246,124, and \$298,168 for the years ended December 31, 2007, 2006 and 2005, respectively.

Changes in the allowance for estimated losses on loans/leases for the years ended December 31, 2007, 2006, and 2005 are presented as follows:

|   | 2007         | 2006         | 2005         |
|---|--------------|--------------|--------------|
| Balance, beginning                                | \$10,612,082 | \$ 8,883,855 | \$ 9,261,991 |
| Provisions charged to expense                     | 2,863,902    | 3,284,242    | 877,084      |
| Loans/leases charged off                          | (2,044,093)  | (1,919,515)  | (2,045,846)  |
| Recoveries on loans/leases previously charged off | 591,746      | 363,500      | 357,172      |
| Acquisition of M2 Lease Funds                     |              |              | 433,454      |
| Balance, ending                                   | \$12,023,637 | \$10,612,082 | \$ 8,883,855 |

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 4. Loans/Leases Receivable (Continued)**

Loans/leases considered to be impaired as of December 31, 2007, 2006 and 2005 are as follows:

|   | 2007        | 2006        | 2005        |
|---|-------------|-------------|-------------|
| Impaired loans/leases for which an allowance has been provided                                | \$5,058,107 | \$5,617,727 | \$1,826,429 |
| Allowance provided for impaired loans/leases, included in the allowance for loan/lease losses | \$1,507,674 | \$2,032,801 | \$1,096,493 |
| Impaired loans/leases for which no allowance has been provided                                | \$ 164,330  | \$ 665,785  | \$          |

Impaired loans/leases for which no allowance has been provided have adequate collateral, based on management's current estimates.

The following summarizes additional information regarding impaired loans/leases:

|  | 2007        | 2006        | 2005        |
|--|-------------|-------------|-------------|
| Average recorded investment in impaired loans/leases for the years ended                           | \$5,821,901 | \$5,020,599 | \$1,508,112 |
| Interest income on impaired loans/leases recognized for cash payments received for the years ended | \$ 528,584  | \$ 212,027  | \$ 120,120  |
| Loans past due 90 days or more and still accruing interest as of December 31,                      | \$ 499,546  | \$ 754,685  | \$ 603,637  |

There were no direct financing leases which were past due 90 days or more and still accruing interest as of December 31, 2007.

Loans are made in the normal course of business to directors, officers, and their related interests. The terms of these loans, including interest rates and collateral, are similar to those prevailing for comparable transactions with other persons. An analysis of the changes in the aggregate committed amount of loans greater than or equal to \$60,000 during the years ended December 31, 2007, 2006, and 2005, was as follows:

|   | 2007         | 2006         | 2005          |
|---|--------------|--------------|---------------|
| Balance, beginning                            | \$18,404,968 | \$11,386,193 | \$ 17,533,546 |
| Net increase due to change in related parties | 7,517,875    | 5,402,821    | 248,623       |
| Advances                                      | 5,188,811    | 4,379,210    | 7,801,170     |
| Repayments                                    | (9,714,045)  | (2,763,256)  | (14,197,146)  |

|                 |              |              |               |
|-----------------|--------------|--------------|---------------|
| Balance, ending | \$21,397,609 | \$18,404,968 | \$ 11,386,193 |
|-----------------|--------------|--------------|---------------|

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**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 4. Loans/Leases Receivable (Continued)**

The Company's loan portfolio includes a geographic concentration in the Midwest. Additionally, the loan portfolio included a concentration of loans in certain industries as of December 31, 2007 as follows:

| Industry Name                                    | Balance     |
|--|-------------|
| Lessors of Non-Residential Buildings & Dwellings | 182,381,381 |
| Lessors of Residential Buildings & Dwellings     | 43,556,555  |
| Land Subdivision                                 | 42,111,753  |

**Note 5. Premises and Equipment**

The following summarizes the components of premises and equipment as of December 31, 2007 and 2006:

|  | 2007         | 2006         |
|--|--------------|--------------|
| Land   | \$ 5,525,022 | \$ 5,088,125 |
| Buildings (useful lives 15 to 50 years)              | 25,165,334   | 25,053,432   |
| Furniture and equipment (useful lives 3 to 10 years) | 15,191,339   | 13,710,682   |
|  | 45,881,695   | 43,852,239   |
| Less accumulated depreciation                        | 13,613,009   | 11,327,399   |
|  | \$32,268,686 | \$32,524,840 |

Certain facilities are leased under operating leases. Rental expense was \$510,804, \$584,813, and \$1,037,747, for the years ended December 31, 2007, 2006, and 2005, respectively.

Future minimum rental commitments under noncancelable leases are as follows as of December 31, 2007:

|                          |              |
|--------------------------|--------------|
| Year ending December 31: |              |
| 2008                     | 694,116      |
| 2009                     | 711,391      |
| 2010                     | 699,324      |
| 2011                     | 580,377      |
| 2012                     | 528,664      |
| Thereafter               | 1,293,019    |
|                          | \$ 4,506,891 |



**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 6. Deposits**

The aggregate amount of certificates of deposit, each with a minimum denomination of \$100,000, was \$244,830,326 and \$251,349,867 as of December 31, 2007 and 2006, respectively.

As of December 31, 2007, the scheduled maturities of certificates of deposit were as follows:

| Year ending December 31: |                |
|--------------------------|----------------|
| 2008                     | 327,839,978    |
| 2009                     | 41,128,880     |
| 2010                     | 24,472,389     |
| 2011                     | 15,125,572     |
| 2012                     | 8,013,924      |
|                          | \$ 416,580,743 |

**Note 7. Short-Term Borrowings**

Short-term borrowings as of December 31, 2007 and 2006 are summarized as follows:

|  | 2007           | 2006           |
|--|----------------|----------------|
| Overnight repurchase agreements with customers | \$ 93,255,840  | \$ 62,273,951  |
| Federal funds purchased                        | 89,940,000     | 49,410,000     |
|  | \$ 183,195,840 | \$ 111,683,951 |

Information concerning repurchase agreements is summarized as follows as of December 31, 2007 and 2006:

|   | 2007          | 2006          |
|---|---------------|---------------|
| Average daily balance during the period       | \$ 76,802,788 | \$ 62,906,621 |
| Average daily interest rate during the period | 3.43%         | 2.96%         |
| Maximum month-end balance during the period   | \$ 94,526,420 | \$ 66,448,872 |
| Weighted average rate as of end of period     | 2.60%         | 2.25%         |

Securities underlying the agreements as of end of period:

|                |                |                |
|----------------|----------------|----------------|
| Carrying value | \$ 114,913,586 | \$ 101,410,110 |
| Fair value     | 114,913,586    | 101,410,110    |

The securities underlying the agreements as of December 31, 2007 and 2006 were under the Company's control in safekeeping at third-party financial institutions.

Information concerning federal funds purchased is summarized as follows as of December 31, 2007 and 2006:

|   | 2007         | 2006         |
|---|--------------|--------------|
| Average daily balance during the period       | \$64,954,256 | \$34,673,281 |
| Average daily interest rate during the period | 5.87%        | 4.87%        |
| Maximum month-end balance during the period   | \$93,100,000 | \$68,450,000 |
| Weighted average rate as of end of period     | 5.20%        | 5.11%        |



**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 8. Federal Home Loan Bank Advances**

The subsidiary banks are members of the Federal Home Loan Bank (FHLB) of Des Moines or Chicago. As of December 31, 2007 and 2006, the subsidiary banks held \$9,673,900 and \$8,450,700, respectively, of FHLB stock, which is included in other assets on the consolidated balance sheet. Maturity and interest rate information on advances from the FHLB as of December 31, 2007 and 2006 is as follows:

|                            | December 31, 2007     |   |
|----------------------------|-----------------------|---|
|                            | Amount Due            | Weighted<br>Average<br>Interest<br>Rate<br>at<br>Year-End |
| Maturity:                  |                       |   |
| Year ending December 31:   |                       |   |
| 2008                       | 15,100,000            | 3.48%   |
| 2009                       | 14,200,000            | 4.05  |
| 2010                       | 8,100,000             | 5.16  |
| 2011                       | 9,000,000             | 5.08  |
| 2012                       | 41,750,000            | 3.45  |
| Thereafter                 | 80,665,006            | 4.52  |
| <b>Total FHLB advances</b> | <b>\$ 168,815,006</b> | <b>4.50</b>   |

Of the advances outstanding, \$127,500,000 have options which allow the FHLB, at its discretion, to terminate the advances and require the subsidiary banks to repay at predetermined dates prior to the stated maturity date of the advances.

|                            | December 31, 2006     |   |
|----------------------------|-----------------------|---|
|                            | Amount Due            | Weighted<br>Average<br>Interest<br>Rate<br>at<br>Year-End |
| Maturity:                  |                       |   |
| Year ending December 31:   |                       |   |
| 2007                       | 42,200,000            | 3.84%   |
| 2008                       | 15,100,000            | 3.40  |
| 2009                       | 14,200,000            | 3.99  |
| 2010                       | 8,100,000             | 5.16  |
| 2011                       | 8,000,000             | 5.08  |
| Thereafter                 | 64,258,749            | 4.50  |
| <b>Total FHLB advances</b> | <b>\$ 151,858,749</b> | <b>4.22</b>   |

Advances are collateralized by securities with a carrying value of \$23,524,159 and \$29,236,702 as of December 31, 2007 and 2006, respectively, and by loans pledged of \$326,898,241 and \$271,824,874, respectively, in aggregate. On pledged loans, the FHLB applies varying collateral maintenance levels from 135% to 220% based on the loan type.

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 9. Other Borrowings and Unused Lines of Credit**

Other borrowings as of December 31, 2007 and 2006 are summarized as follows:

|                                 | 2007         | 2006        |
|---------------------------------|--------------|-------------|
| Wholesale repurchase agreements | \$40,000,000 | \$          |
| 364-day revolving note          | 7,000,000    | 3,500,000   |
| Other                           | 690,122      | 261,636     |
|                                 | \$47,690,122 | \$3,761,636 |

In May 2007 the Company entered a structured wholesale repurchase agreement transaction. This wholesale repurchase agreement is in the amount of \$30,000,000 bearing a fixed interest rate of 4.55%. The wholesale repurchase agreement has a 5-year maturity and contains a continuous quarterly put option effective after 2 years. Embedded within this contract is an interest cap option that results when the 3-month LIBOR rate increases to 5.36% or higher. If that situation occurs, the rate paid will be decreased by the difference between the 3-month LIBOR rate and 5.36%. In no case will the rate paid fall below 0.00%.

In August 2007, the Company entered into a structured wholesale repurchase agreement transaction. This wholesale repurchase agreement is in the amount of \$5,000,000 bearing a fixed interest rate of 4.20%. The wholesale repurchase agreement has a 5-year maturity and contains a continuous quarterly put option effective after 1 year.

In October 2007, the Company entered into a structured wholesale repurchase agreement transaction. This wholesale repurchase agreement is in the amount of \$5,000,000 bearing a fixed interest rate of 3.99%. The wholesale repurchase agreement has a 5-year maturity and contains a continuous quarterly put option effective after 1 year.

At December 31, 2007, the Company had a single \$25,000,000 unsecured revolving credit note with a maturity date of April 4, 2008. At December 31, 2007, the note carried a balance outstanding of \$7,000,000. Interest is payable monthly at the effective Federal Funds rate plus 1.25% per annum, as defined in the credit agreement. As of December 31, 2007, the interest rate on the note was 5.40%.

The current revolving note agreement contains certain covenants that place restrictions on additional debt and stipulate minimum capital and various operating ratios.

Unused lines of credit of the subsidiary banks as of December 31, 2007 and 2006 are summarized as follows:

|           | 2007         | 2006          |
|-----------|--------------|---------------|
| Secured   | \$ 3,000,000 | \$ 13,000,000 |
| Unsecured | 88,500,000   | 91,500,000    |
|           | \$91,500,000 | \$104,500,000 |

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 10. Junior Subordinated Debentures**

Junior subordinated debentures are summarized as of December 31, 2007 and 2006 as follows:

|                           | 2007          | 2006          |
|---------------------------|---------------|---------------|
| Note Payable to Trust II  | \$ 12,372,000 | \$ 12,372,000 |
| Note Payable to Trust III | 8,248,000     | 8,248,000     |
| Note Payable to Trust IV  | 5,155,000     | 5,155,000     |
| Note Payable to Trust V   | 10,310,000    | 10,310,000    |
|                           | \$ 36,085,000 | \$ 36,085,000 |

A schedule of the Company's trust preferred offerings outstanding as of December 31, 2007 and 2006, is as follows:

| Name                             | Date<br>Issued   | Amount<br>Issued | Interest<br>Rate               | Interest<br>Rate as<br>of<br>12/31/07 | Interest<br>Rate as<br>of<br>12/31/06 |
|----------------------------------|------------------|------------------|--------------------------------|---------------------------------------|---------------------------------------|
| QCR Holdings Statutory Trust II  | February<br>2004 | \$ 12,372,000    | 6.93%*                         | 6.93%                                 | 6.93%                                 |
| QCR Holdings Statutory Trust III | February<br>2004 | 8,248,000        | 2.85% over<br>3-month<br>LIBOR | 8.08%                                 | 8.31%                                 |
| QCR Holdings Statutory Trust IV  | May<br>2005      | 5,155,000        | 1.80% over<br>3-month<br>LIBOR | 7.04%                                 | 7.16%                                 |
| QCR Holdings Statutory Trust V   | February<br>2006 | 10,310,000       | 6.62%**                        | 6.62%                                 | 6.62%                                 |

\* Rate is fixed until March 31, 2011, then becomes variable based on 3-month LIBOR plus 2.85%, reset quarterly.

\*\* Rate is fixed until April 7, 2011, then becomes variable based on 3-month LIBOR plus 1.55%, reset quarterly.

Securities issued by Trust II mature in thirty years, but are callable at par after seven years from issuance. Securities issued by Trust III, Trust IV, and Trust V mature in thirty years, but are callable at par after five years from issuance.

**Note 11. Federal and State Income Taxes**

Federal and state income tax expense was comprised of the following components for the years ended December 31, 2007, 2006, and 2005:

|          | 2007        | 2006        | 2005        |
|----------|-------------|-------------|-------------|
| Current  | \$1,923,300 | \$1,252,776 | \$2,391,653 |
| Deferred | 472,393     | (394,934)   | (109,452)   |
|          | \$2,395,693 | \$ 857,842  | \$2,282,201 |

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 11. Federal and State Income Taxes (Continued)**

A reconciliation of the expected federal income tax expense to the income tax expense included in the consolidated statements of income was as follows for the years ended December 31, 2007, 2006, and 2005:

|  | Year Ended<br>December 31,<br>2007 |                          | Year Ended<br>December 31,<br>2006 |                          | Year Ended<br>December 31,<br>2005 |                          |
|--|------------------------------------|--------------------------|------------------------------------|--------------------------|------------------------------------|--------------------------|
|  | Amount                             | % of<br>Pretax<br>Income | Amount                             | % of<br>Pretax<br>Income | Amount                             | % of<br>Pretax<br>Income |
| Computed expected tax expense              | \$2,996,336                        | 35.0%                    | \$1,373,950                        | 35.0%                    | \$2,509,414                        | 35.0%                    |
| Effect of graduated tax rates interest     | (81,732)                           | (1.0)                    | (39,256)                           | (1.0)                    | (71,698)                           | (1.0)                    |
| Tax exempt income, net                     | (502,639)                          | (5.9)                    | (360,351)                          | (9.2)                    | (231,370)                          | (3.2)                    |
| Bank-owned life insurance                  | (269,286)                          | (3.1)                    | (234,667)                          | (6.0)                    | (213,388)                          | (3.0)                    |
| State income taxes, net of federal benefit | 339,856                            | 4.0                      | 182,958                            | 4.7                      | 262,850                            | 3.7                      |
| Other                                      | (86,842)                           | (1.0)                    | (64,792)                           | (1.7)                    | 26,393                             | 0.4                      |
|  | \$2,395,693                        | 28.0%                    | \$ 857,842                         | 21.8%                    | \$2,282,201                        | 31.8%                    |

On January 1, 2007, the Company adopted FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an Interpretation of SFAS No. 109 ( FIN 48 ). This statement clarifies the criteria that an individual tax position must satisfy for some or all of the benefits of that position to be recognized in a company's financial statements. FIN 48 prescribes a recognition threshold of more-likely-than-not, and a measurement attribute for all tax positions taken or expected to be taken on a tax return, in order for those tax positions to be recognized in the financial statements. The adoption of FIN 48 had no impact on the Company's consolidated financial statements.

The aggregate amount of unrecognized tax benefits included in liabilities was as follows:

|   |            |
|---|------------|
| Balance at January 1, 2007  | \$ 635,617 |
| Impact of tax positions taken during 2007                                 | 150,368    |
| Gross decrease related to tax positions taken prior to 2007               | (210)      |
| Gross increase related to tax positions taken prior to 2007               | 35,646     |
| Reduction as a result of a lapse of the applicable statute of limitations | (3,449)    |
| Balance at December 31, 2007  | \$ 817,972 |

All unrecognized tax benefits, if recognized, would affect the effective tax rate. The liability for unrecognized tax benefits includes accrued interest for tax positions, which either do not meet the more-likely-than-not recognition threshold or where the tax benefit is measured at an amount less than the tax benefit claimed or expected to be claimed on an income tax return. At December 31, 2007 and 2006, accrued interest on uncertain tax positions was approximately \$139,000 and \$104,000, respectively. Estimated interest related to the underpayment of income taxes is



classified as a component of Income Taxes in the Statement of Income and totaled \$35,000 for the twelve months ended December 31, 2007.

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 11. Federal and State Income Taxes (Continued)**

The Company's federal income tax returns are open and subject to examination from the 2004 tax return year and forward. Various state franchise and income tax returns are generally open from the 2003 and later tax return years based on individual state statute of limitations. M2 Lease Funds currently is under audit from the Internal Revenue Service for its 2005 tax year.

The net deferred tax assets included with other assets on the consolidated balance sheets consisted of the following as of December 31, 2007 and 2006:

|   | 2007               | 2006               |
|---|--------------------|--------------------|
| Deferred tax assets:                                  |                    |                    |
| Compensation  | \$2,241,883        | \$1,859,693        |
| Loan/lease losses                                     | 4,151,989          | 3,732,247          |
| Other   | 132,863            | 30,066             |
|   | 6,526,735          | 5,622,006          |
| Deferred tax liabilities:                             |                    |                    |
| Net unrealized gains on securities available for sale | 1,740,646          | 4,651              |
| Premises and equipment                                | 3,033,744          | 1,532,501          |
| Investment accretion                                  | 32,493             | 33,101             |
| Deferred loan origination fees, net                   | 10,706             | 136,068            |
| Other   | 129,714            | 127,865            |
|   | 4,947,303          | 1,834,186          |
| <b>Net deferred tax asset</b>                         | <b>\$1,579,432</b> | <b>\$3,787,820</b> |

The change in deferred income taxes was reflected in the consolidated financial statements as follows for the years ended December 31, 2007, 2006, and 2005:

|  | 2007        | 2006        | 2005        |
|--|-------------|-------------|-------------|
| Provision for income taxes   | \$ 472,393  | \$(394,934) | \$(109,452) |
| Statement of stockholders' equity-accumulated other comprehensive income (loss), unrealized gains (losses) on securities available for sale, net | 1,735,995   | 327,647     | (730,794)   |
|  | \$2,208,388 | \$ (67,287) | \$(840,246) |

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 12. Employee Benefit Plans**

The Company has a profit sharing plan which includes a provision designed to qualify under Section 401(k) of the Internal Revenue Code of 1986, as amended, to allow for participant contributions. All employees are eligible to participate in the plan. The Company matches 100% of the first 3% of employee contributions, and 50% of the next 3% of employee contributions, up to a maximum amount of 4.5% of an employee's compensation. Additionally, at its discretion, the Company may make additional contributions to the plan which are allocated to the accounts of participants in the plan based on relative compensation. Company contributions for the years ended December 31, 2007, 2006, and 2005 were as follows:

|                            | 2007      | 2006      | 2005      |
|----------------------------|-----------|-----------|-----------|
| Matching contribution      | \$719,529 | \$674,786 | \$557,299 |
| Discretionary contribution | 101,900   | 52,300    | 90,100    |
|                            | \$821,429 | \$727,086 | \$647,399 |

The Company has entered into nonqualified supplemental executive retirement plans (SERPs) with certain executive officers. The SERPs allow certain executives to accumulate retirement benefits beyond those provided by the qualified plans. During the years ended December 31, 2007, 2006 and 2005, the Company expensed \$594,794, \$533,239, and \$176,313, respectively, related to these plans. As of December 31, 2007 and 2006, the liability related to the SERPs was \$1,438,346 and \$843,552, respectively.

The Company has entered into deferred compensation agreements with certain executive officers. Under the provisions of the agreements the officers may defer compensation and the Company matches the deferral up to certain maximums. The Company's matching contribution varies by officer and is a maximum of between \$10,000 and \$20,000 annually. Interest on the deferred amounts is earned at The Wall Street Journal's prime rate subject to a minimum of 6% and a maximum of 12% with such limits differing by officer. Upon retirement, the officer will receive the deferral balance in 180 equal monthly installments. During the years ended December 31, 2007, 2006 and 2005 the Company expensed \$246,649, \$169,015, and \$124,562, respectively, related to the agreements. As of December 31, 2007 and 2006 the liability related to the agreements totals \$1,307,879 and \$1,009,230, respectively. The Company has also entered into deferred compensation agreements with certain management officers. Under the provisions of the agreements the officers may defer compensation and the Company matches the deferral up to certain maximums. The Company's matching contribution differs by officer and is a maximum between 4% and 10% of officer's compensation. Interest on the deferred amounts is earned at The Wall Street Journal's prime rate plus one percentage point, and has a minimum of 4% and shall not exceed 8%. Upon retirement, the officer will receive the deferral balance in 180 equal monthly installments. During the years ended December 31, 2007, 2006 and 2005, the Company expensed \$164,966, \$98,674, and \$44,111, respectively related to the agreements. As of December 31, 2007 and 2006, the liability related to the agreements totaled \$780,786 and \$445,206, respectively.

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 13. Stock-Based Compensation**

Stock-based compensation expense, calculated in accordance with the provisions of SFAS 123, was reflected in the consolidated financial statements as follows for the years ended December 31, 2007 and 2006. Prior to January 1, 2006, the Company accounted for its stock compensation plans in accordance with APB Opinion No. 25, and related interpretations.

|                                  | 2007       | 2006       |
|----------------------------------|------------|------------|
| Stock option and incentive plans | \$ 295,763 | \$ 246,340 |
| Stock purchase plan              | 48,033     | 39,011     |
| Stock appreciation rights        | (322,448)  | (114,226)  |
|                                  | \$ 21,348  | \$ 171,125 |

**Stock option and incentive plans:**

The Company's Board of Directors and its stockholders adopted in June 1993 the QCR Holdings, Inc. Stock Option Plan (Stock Option Plan). Up to 225,000 shares of common stock may be issued to employees and directors of the Company and its subsidiaries pursuant to the exercise of incentive stock options or nonqualified stock options granted under the Stock Option Plan. All of the options have been granted under this plan, and on June 30, 2003, the plan expired. The Company's Board of Directors adopted in November 1996 the QCR Holdings, Inc. 1997 Stock Incentive Plan (1997 Stock Incentive Plan). Up to 225,000 shares of common stock may be issued to employees and directors of the Company and its subsidiaries pursuant to the exercise of nonqualified stock options and restricted stock granted under the 1997 Stock Incentive Plan. As of December 31, 2006, there are no remaining options available for grant under this plan. The Company's Board of Directors adopted in January 2004, and the stockholders approved in May 2004, the QCR Holdings, Inc. 2004 Stock Incentive Plan (2004 Stock Incentive Plan). Up to 225,000 shares of common stock may be issued to employees and directors of the Company and its subsidiaries pursuant to the exercise of nonqualified stock options and restricted stock granted under the 2004 Stock Incentive Plan. As of December 31, 2007, there are 52,846 remaining options available for grant under this plan. The Stock Option Plan, the 1997 Stock Incentive Plan, and the 2004 Stock Incentive Plan (stock option plans) are administered by the Executive Committee appointed by the Board of Directors (Committee).

The number and exercise price of options granted under the stock option plans is determined by the Committee at the time the option is granted. In no event can the exercise price be less than the value of the common stock at the date of the grant for incentive stock options. All options have a 10-year life and will vest and become exercisable from 1-to-5 years after the date of the grant. Only nonqualified stock options have been issued to date.

In the case of nonqualified stock options, the stock option plans provide for the granting of Tax Benefit Rights to certain participants at the same time as these participants are awarded nonqualified options. Each Tax Benefit Right entitles a participant to a cash payment, which is expensed by the Company, equal to the excess of the fair market value of a share of common stock on the exercise date over the exercise price of the related option multiplied by the difference between the rate of tax on ordinary income over the rate of tax on capital gains (federal and state).

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 13. Stock-Based Compensation (Continued)**

A summary of the stock option plans as of December 31, 2007, 2006, and 2005 and changes during the years then ended is presented below:

|  | 2007     |  | December 31,<br>2006 |  | 2005     |  |
|--|----------|--|----------------------|--|----------|--|
|  | Shares   | Weighted<br>Average<br>Exercise<br>Price | Shares               | Weighted<br>Average<br>Exercise<br>Price | Shares   | Weighted<br>Average<br>Exercise<br>Price |
| Outstanding, beginning   | 281,594  | \$14.43                                  | 252,658              | \$13.25                                  | 244,816  | \$11.56                                  |
| Granted  | 74,650   | 16.67                                    | 54,650               | 18.73                                    | 34,400   | 21.08                                    |
| Exercised  | (19,069) | 16.57                                    | (16,221)             | 17.82                                    | (25,335) | 20.62                                    |
| Forfeited  | (5,098)  | 13.98                                    | (9,493)              | 18.72                                    | (1,223)  | 12.63                                    |
| Outstanding, ending  | 332,077  | 15.25                                    | 281,594              | 14.43                                    | 252,658  | 13.25                                    |
| Exercisable, ending  | 186,939  |  | 167,455              |  | 146,979  |  |
| Weighted average fair<br>value per option of<br>options granted during<br>the period | \$ 5.80  |  | \$ 6.48              |  | \$ 8.99  |  |

A further summary of options outstanding as of December 31, 2007 is presented below:

| Range of<br>Exercise Prices | Options Outstanding   |   |  | Options Exercisable   |  |
|-----------------------------|-----------------------|---|--|-----------------------|--|
|                             | Number<br>Outstanding | Weighted<br>Average<br>Remaining<br>Contractual<br>Life | Weighted<br>Average<br>Exercise<br>Price | Number<br>Exercisable | Weighted<br>Average<br>Exercise<br>Price |
| \$6.90                      | 13,830                | 3.50  | \$ 6.90                                  | 13,830                | \$ 6.90                                  |
| \$7.00 to \$7.13            | 33,650                | 3.26  | 7.01                                     | 33,650                | 7.01                                     |
| \$7.45 to \$9.39            | 16,350                | 2.34  | 8.54                                     | 16,350                | 8.54                                     |
| \$9.87 to \$11.64           | 31,679                | 3.76  | 10.34                                    | 31,169                | 10.33                                    |
| \$11.83 to \$16.85          | 86,948                | 7.05  | 15.76                                    | 24,538                | 13.77                                    |
| \$17.00 to \$18.60          | 50,600                | 7.75  | 18.06                                    | 15,261                | 18.37                                    |
| \$18.67 to \$20.90          | 69,900                | 7.16  | 19.48                                    | 40,421                | 19.51                                    |
| \$21.00 to \$22.00          | 29,120                | 7.17  | 21.28                                    | 11,720                | 21.28                                    |
|                             | 332,077               |   |  | 186,939               |  |



**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 13. Stock-Based Compensation (Continued)****Stock purchase plan:**

The Company's Board of Directors and its stockholders adopted in October 2002 the QCR Holdings, Inc. Employee Stock Purchase Plan (the "Purchase Plan"). As of January 1, 2007 there were 101,682 shares of common stock available for issuance under the Purchase Plan. For each six-month offering period, the Board of Directors will determine how many of the total number of available shares will be offered. The purchase price is the lesser of 90% of the fair market value at the date of the grant or the investment date. The investment date, as established by the Board of Directors of the Company, is the date common stock is purchased after the end of each calendar quarter during an offering period. The maximum dollar amount any one participant can elect to contribute in an offering period is \$5,000. Additionally, the maximum percentage that any one participant can elect to contribute is 8% and 5% of his or her compensation for the years ended December 31, 2007 and 2006, respectively. During the year ended December 31, 2007, 20,328 shares were granted and 19,834 purchased. Shares granted during the year ended December 31, 2007 had a weighted average fair value of \$2.36 per share.

**Stock appreciation rights:**

The 1997 Stock Incentive Plan and 2004 Stock Incentive Plan allow the granting of stock appreciation rights (SARs). SARs are rights entitling the grantee to receive cash equal to the fair market value of the appreciation in the market value of a stated number of shares from the date of grant. Like options, the number and exercise price of SARs granted is determined by the Committee. The SARs vest 20% per year, and the term of the SARs may not exceed 10 years from the date of the grant. As of December 31, 2007, 2006, and 2005 there were 86,325, 94,875, and 104,775 SARs, respectively, outstanding, with 86,325, 94,875, and 93,435, respectively, exercisable. As of December 31, 2007 and 2006 the liability related to the SARs totals \$428,986 and \$825,752, respectively.

A further summary of SARs is presented below:

| Grant Date Price | December 31, 2007   |                     | Liability Recorded for SARs |           |
|------------------|---------------------|---------------------|-----------------------------|-----------|
|                  | SARs<br>Outstanding | SARs<br>Exercisable | December 31,<br>2007        | 2006      |
| \$6.90           | 30,900              | 30,900              | \$241,638                   | \$360,912 |
| \$7.00           | 9,000               | 9,000               | 69,120                      | 124,740   |
| \$9.11           |                     |                     |                             | 58,928    |
| \$10.75          | 15,825              | 15,825              | 70,421                      | 131,348   |
| \$11.83          | 4,425               | 4,425               | 16,594                      | 30,754    |
| \$12.17          | 750                 | 750                 | 2,483                       | 4,912     |
| \$14.22          | 25,425              | 25,425              | 28,730                      | 114,158   |
|                  | 86,325              | 86,325              | \$428,986                   | \$825,752 |

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 14. Regulatory Capital Requirements and Restrictions on Dividends**

The Company (on a consolidated basis) and the subsidiary banks are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company and subsidiary banks' financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the subsidiary banks must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Prompt corrective action provisions are not applicable to bank holding companies.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the subsidiary banks to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined) and of Tier 1 capital (as defined) to average assets (as defined). Except as noted in (A) in the following table, management believes, as of December 31, 2007 and 2006, that the Company and the subsidiary banks met all capital adequacy requirements to which they are subject.

As of December 31, 2007, the most recent notification from the Federal Deposit Insurance Corporation categorized the subsidiary banks as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, an institution must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the following tables. There are no conditions or events since the notification that management believes have changed the subsidiary banks' categories. The Company and the subsidiary banks' actual capital amounts and ratios as of December 31, 2007 and 2006 are also presented in the table (dollars in thousands).

|                            | Actual     |        | For Capital Adequacy Purposes |        | To Be Well Capitalized Under Prompt Corrective Action Provisions |          |
|----------------------------|------------|--------|-------------------------------|--------|--|----------|
|                            | Amount     | Ratio  | Amount                        | Ratio  | Amount   | Ratio    |
| As of December 31, 2007:   |            |        |                               |        |  |          |
| Company:                   |            |        |                               |        |  |          |
| Total risk-based capital   | \$ 127,901 | 10.48% | \$ 97,617                     | > 8.0% | N/A  | N/A      |
| Tier 1 risk-based capital  | 105,524    | 8.65%  | 48,808                        | > 4.0% | N/A  | N/A      |
| Leverage ratio             | 105,524    | 7.42%  | 56,879                        | > 4.0% | N/A  | N/A      |
| Quad City Bank & Trust:    |            |        |                               |        |  |          |
| Total risk-based capital   | \$ 72,074  | 10.16% | \$ 56,752                     | > 8.0% | \$ 70,940  | > 10.00% |
| Tier 1 risk-based capital  | 66,111     | 9.32%  | 28,376                        | > 4.0% | 42,564   | > 6.00%  |
| Leverage ratio             | 66,111     | 7.86%  | 33,665                        | > 4.0% | 42,081   | > 5.00%  |
| Cedar Rapids Bank & Trust: |            |        |                               |        |  |          |



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|                                   |           |        |          |   |      |          |   |        |
|-----------------------------------|-----------|--------|----------|---|------|----------|---|--------|
| Total risk-based capital          | \$ 31,941 | 10.32% | \$24,760 | > | 8.0% | \$30,950 | > | 10.00% |
| Tier 1 risk-based capital         | 28,140    | 9.09%  | 12,380   | > | 4.0% | 18,570   | > | 6.00%  |
| Leverage ratio                    | 28,140    | 7.50%  | 15,012   | > | 4.0% | 18,765   | > | 5.00%  |
| Rockford Bank & Trust (A):        |           |        |          |   |      |          |   |        |
| Total risk-based capital          | \$ 15,851 | 10.95% | \$11,584 | > | 8.0% | \$14,479 | > | 10.00% |
| Tier 1 risk-based capital         | 14,300    | 9.88%  | 5,792    | > | 4.0% | 8,688    | > | 6.00%  |
| Leverage ratio                    | 14,300    | 9.77%  | 5,852    | > | 4.0% | 7,315    | > | 5.00%  |
| First Wisconsin Bank & Trust (B): |           |        |          |   |      |          |   |        |
| Total risk-based capital          | \$ 8,787  | 15.41% | \$ 4,562 | > | 8.0% | \$ 5,703 | > | 10.00% |
| Tier 1 risk-based capital         | 8,079     | 14.17% | 2,281    | > | 4.0% | 3,422    | > | 6.00%  |
| Leverage ratio                    | 8,079     | 13.08% | 2,470    | > | 4.0% | 3,088    | > | 5.00%  |

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 14. Regulatory Capital Requirements and Restrictions on Dividends (Continued)**

|                             | Actual     |        | For Capital Adequacy Purposes |        |           | To Be Well Capitalized Under Prompt Corrective Action Provisions |  |
|-----------------------------|------------|--------|-------------------------------|--------|-----------|--|--|
|                             | Amount     | Ratio  | Amount                        | Ratio  | Amount    | Ratio  |  |
| As of December 31,<br>2006: |            |        |                               |        |           |  |  |
| Company:                    |            |        |                               |        |           |  |  |
| Total risk-based capital    | \$ 114,784 | 10.46% | \$ 87,827                     | > 8.0% | N/A       | N/A  |  |
| Tier 1 risk-based capital   | 90,176     | 8.21%  | 43,914                        | > 4.0  | N/A       | N/A  |  |
| Leverage ratio              | 90,176     | 7.21%  | 50,031                        | > 4.0  | N/A       | N/A  |  |
| Quad City Bank & Trust:     |            |        |                               |        |           |  |  |
| Total risk-based capital    | \$ 74,221  | 10.50% | \$ 56,568                     | > 8.0% | \$ 70,710 | > 10.00%   |  |
| Tier 1 risk-based capital   | 67,749     | 9.58%  | 28,284                        | > 4.0  | 42,426    | > 6.00%  |  |
| Leverage ratio              | 67,749     | 8.22%  | 32,971                        | > 4.0  | 41,214    | > 5.00%  |  |
| Cedar Rapids Bank & Trust:  |            |        |                               |        |           |  |  |
| Total risk-based capital    | \$ 28,331  | 10.25% | \$ 22,109                     | > 8.0% | \$ 27,637 | > 10.00%   |  |
| Tier 1 risk-based capital   | 25,104     | 9.08%  | 11,055                        | > 4.0  | 16,582    | > 6.00%  |  |
| Leverage ratio              | 25,104     | 7.66%  | 13,107                        | > 4.0  | 16,384    | > 5.00%  |  |
| Rockford Bank & Trust (A):  |            |        |                               |        |           |  |  |
| Total risk-based capital    | \$ 10,264  | 10.53% | \$ 7,801                      | > 8.0% | \$ 9,751  | > 10.00%   |  |
| Tier 1 risk-based capital   | 9,352      | 9.59%  | 3,901                         | > 4.0  | 5,851     | > 6.00%  |  |
| Leverage ratio              | 9,352      | 8.70%  | 4,298                         | > 4.0  | 5,373     | > 5.00%  |  |

(A) As a de novo bank, Rockford Bank & Trust cannot, without the prior consent of the Federal Reserve Bank, pay dividends until after the first three years of operations and two consecutive satisfactory CAMELS ratings. In addition, the Bank is required to maintain a tangible Tier I leverage ratio of at least 9% throughout its first three years of operations. At December 31, 2006, Rockford Bank & Trust did not maintain a tangible Tier 1 leverage ratio of at least 9%, which was corrected with an injection of capital from the Company. See Note 17(A). The de novo period for Rockford Bank & Trust expired on January 3, 2008.

(B) As a de novo bank, First Wisconsin Bank & Trust cannot, without the prior consent of the Federal Reserve Bank, pay dividends until after the first three years of operations and two consecutive satisfactory CAMELS ratings. In addition, the Bank is required to maintain a tangible Tier 1 leverage ratio of at least 9% throughout its first three years of operations. The de novo period for First Wisconsin Bank & Trust will expire on February 20, 2010.

The Company's ability to pay dividends to its shareholders may be affected by both general corporate law considerations and policies of the Federal Reserve applicable to bank holding companies.

The payment of dividends by any financial institution or its holding company is affected by the requirement to maintain adequate capital pursuant to applicable capital adequacy guidelines and regulations, and a financial institution generally is prohibited from paying any dividends if, following payment thereof, the institution would be undercapitalized. Notwithstanding the availability of funds for dividends, however, the Federal Reserve may prohibit the payment of any dividends by the Banks if the Federal Reserve determines such payment would constitute an unsafe or unsound practice.

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 15. Earnings Per Common Share**

The following information was used in the computation of basic and diluted earnings per common share for the years ended December 31, 2007, 2006, and 2005:

|  | 2007        | 2006        | 2005        |
|--|-------------|-------------|-------------|
| Net income   | \$5,777,477 | \$2,802,205 | \$4,810,015 |
| Less preferred stock dividends   | 1,072,000   | 164,373     |             |
| Net income available to common stockholders  | \$4,705,477 | \$2,637,832 | \$4,810,015 |
| Weighted average common shares outstanding   | 4,581,919   | 4,609,626   | 4,518,162   |
| Weighted average common shares issuable upon exercise of stock options and under the Employee Stock Purchase Plan* | 17,649      | 43,603      | 98,394      |
| Weighted average common and common equivalent shares outstanding   | 4,599,568   | 4,653,229   | 4,616,556   |

\* Excludes anti-dilutive shares of 213,900, 138,814, and 49,950 at December 31, 2007, 2006 and 2005, respectively.

**Note 16. Commitments and Contingencies**

In the normal course of business, the subsidiary banks make various commitments and incur certain contingent liabilities that are not presented in the accompanying consolidated financial statements. The commitments and contingent liabilities include various guarantees, commitments to extend credit, and standby letters of credit.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The subsidiary banks evaluate each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the subsidiary banks upon extension of credit, is based upon management's credit evaluation of the counterparty. Collateral held varies but may include accounts receivable, marketable securities, inventory, property, plant and equipment, and income-producing commercial properties.

Standby letters of credit are conditional commitments issued by the subsidiary banks to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements and, generally, have terms of one year or less. The credit risk involved in issuing letters of credit is

essentially the same as that involved in extending loan facilities to customers. The subsidiary banks hold collateral, as described above, supporting those commitments if deemed necessary. In the event the customer does not perform in accordance with the terms of the agreement with the third party, the subsidiary banks would be required to fund the commitments. The maximum potential amount of future payments the subsidiary banks could be required to make is represented by the contractual amount. If the commitment is funded, the subsidiary banks would be entitled to seek recovery from the customer. At December 31, 2007 and 2006 no amounts have been recorded as liabilities for the subsidiary banks potential obligations under these guarantees.

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**QCR Holdings, Inc.  
and Subsidiaries**

**Notes to Consolidated Financial Statements**

**Note 16. Commitments and Contingencies (Continued)**

As of December 31, 2007 and 2006, commitments to extend credit aggregated \$479,126,000 and \$459,311,000, respectively. As of December 31, 2007 and 2006, standby letters of credit aggregated \$15,245,000 and \$18,629,000, respectively. Management does not expect that all of these commitments will be funded.

The Company has also executed contracts for the sale of mortgage loans in the secondary market in the amount of \$6,507,583 and \$6,186,632 as of December 31, 2007 and 2006, respectively. These amounts are included in loans held for sale at the respective balance sheet dates.

Residential mortgage loans sold to investors in the secondary market are sold with varying recourse provisions. Essentially, all loan sales agreements require the repurchase of a mortgage loan by the seller in situations such as, breach of representation, warranty, or covenant, untimely document delivery, false or misleading statements, failure to obtain certain certificates or insurance, unmarketability, etc. Certain loan sales agreements contain repurchase requirements based on payment-related defects that are defined in terms of the number of days/months since the purchase, the sequence number of the payment, and/or the number of days of payment delinquency. Based on the specific terms stated in the agreements of investors purchasing residential mortgage loans from the Company's subsidiary banks, the Company had \$44,999,539 and \$39,666,000 of sold residential mortgage loans with recourse provisions still in effect at December 31, 2007 and 2006, respectively. The subsidiary banks did not repurchase any loans from secondary market investors under the terms of loans sales agreements during the years ended December 31, 2007, 2006, and 2005. In the opinion of management, the risk of recourse and the subsequent requirement of loan repurchase to the subsidiary banks is not significant, and accordingly no liabilities have been established related to such.

Aside from cash on-hand and in-vault, the majority of the Company's cash is maintained at upstream correspondent banks. The total amount of cash on deposit, certificates of deposit, and federal funds sold exceeded federal insured limits by approximately \$14,000,000 and \$7,000,000 as of December 31, 2007 and 2006, respectively. In the opinion of management, no material risk of loss exists due to the financial condition of the upstream correspondent banks. In an arrangement with Goldman, Sachs and Company (Goldman Sachs), certain subsidiary banks offer a cash management program for select customers. Based on a predetermined minimum balance, which must be maintained in the account, excess funds are automatically swept daily to an institutional money market fund distributed by Goldman Sachs. At December 31, 2007 and December 31, 2006, the Company had \$47,133,788 and \$23,482,000 and, respectively, of customer funds invested in this cash management program.

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 17. Quarterly Results of Operations (Unaudited)**

|   |                     | Year Ended December 31, 2007 |                     |                          |  |
|---|---------------------|------------------------------|---------------------|--------------------------|--|
|   | March<br>2007       | June<br>2007                 | September<br>2007   | December<br>2007         |  |
| Total interest income                                       | \$ 19,942,071       | \$ 21,045,728                | \$ 22,102,454       | \$ 22,634,787            |  |
| Total interest expense                                      | 11,607,731          | 12,232,724                   | 12,790,693          | 12,724,946               |  |
| <b>Net interest income</b>                                  | <b>8,334,340</b>    | <b>8,813,004</b>             | <b>9,311,761</b>    | <b>9,909,841</b>         |  |
| Provision for loan losses                                   | 406,457             | 824,535                      | 1,037,351           | 595,559                  |  |
| Noninterest income  | 3,127,829           | 3,598,743                    | 3,858,490           | 3,507,914                |  |
| Noninterest expenses  | 9,201,518           | 9,588,611                    | 9,875,764           | 10,371,166               |  |
| <b>Income before income taxes and<br/>minority interest</b> | <b>1,854,194</b>    | <b>1,998,601</b>             | <b>2,257,136</b>    | <b>2,451,030</b>         |  |
| Federal and state income taxes                              | 500,566             | 545,049                      | 646,281             | 703,797                  |  |
| Minority interest in income of<br>consolidated subsidiary   | 90,942              | 142,947                      | 17,046              | 136,856                  |  |
| <b>Net income</b>   | <b>\$ 1,262,686</b> | <b>\$ 1,310,605</b>          | <b>\$ 1,593,809</b> | <b>\$ 1,610,377</b>      |  |
| Earnings per common share:                                  |                     |                              |                     |                          |  |
| Basic   | \$ 0.22             | \$ 0.23                      | \$ 0.29             | \$ 0.29                  |  |
| Diluted   | 0.22                | 0.23                         | 0.29                | 0.29                     |  |
|   |                     | Year Ended December 31, 2006 |                     |                          |  |
|   | March<br>2006       | June<br>2006                 | September<br>2006   | December<br>2006         |  |
| Total interest income                                       | \$ 14,868,849       | \$ 16,222,226                | \$ 18,373,203       | \$ 19,338,748            |  |
| Total interest expense                                      | 7,752,028           | 8,970,128                    | 10,689,212          | 11,495,966               |  |
| <b>Net interest income</b>                                  | <b>7,116,821</b>    | <b>7,252,098</b>             | <b>7,683,991</b>    | <b>7,842,782</b>         |  |
| Provision for loan losses                                   | 543,844             | 351,736                      | 728,678             | 1,659,984 <sup>(A)</sup> |  |
| Noninterest income  | 2,796,049           | 3,596,766                    | 2,742,322           | 2,847,968                |  |
| Noninterest expenses  | 8,193,513           | 8,682,140                    | 9,007,578           | 8,785,753                |  |
| <b>Income before income taxes and<br/>minority interest</b> | <b>1,175,513</b>    | <b>1,814,988</b>             | <b>690,057</b>      | <b>245,013</b>           |  |
| Federal and state income taxes                              | 288,958             | 563,750                      | 125,094             | (119,960)                |  |
| Minority interest in income of<br>consolidated subsidiary   | 53,384              | 47,757                       | 45,410              | 118,973                  |  |
| <b>Net income</b>   | <b>\$ 833,171</b>   | <b>\$ 1,203,481</b>          | <b>\$ 519,553</b>   | <b>\$ 246,000</b>        |  |

Earnings per common share:

|         |    |      |    |      |    |      |    |      |
|---------|----|------|----|------|----|------|----|------|
| Basic   | \$ | 0.18 | \$ | 0.26 | \$ | 0.11 | \$ | 0.02 |
| Diluted |    | 0.18 |    | 0.26 |    | 0.11 |    | 0.02 |

(A) Fourth quarter 2006 net income was significantly impacted by the increased provision expense associated with the charge-off of \$992,115 of a single commercial credit in our Milwaukee market. This action reduced fourth quarter after tax net income by \$649,231 or \$0.14 per common share.



**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 18. Parent Company Only Financial Statements**

The following is condensed financial information of QCR Holdings, Inc. (parent company only):

**Condensed Balance Sheets****December 31, 2007 and 2006**

|   | 2007                  | 2006                  |
|---|-----------------------|-----------------------|
| <b>Assets</b>                                       |                       |                       |
| Cash and due from banks                             | \$ 1,390,032          | \$ 1,200,403          |
| Interest-bearing deposits at financial institutions | 170,145               | 158,919               |
| Securities available for sale, at fair value        | 1,229,708             | 1,569,541             |
| Investment in bank subsidiaries                     | 122,478,056           | 104,410,202           |
| Investment in nonbank subsidiaries                  | 1,639,236             | 1,710,251             |
| Other assets  | 4,865,810             | 3,022,677             |
| <b>Total assets</b>                                 | <b>\$ 131,772,987</b> | <b>\$ 112,071,993</b> |
| <b>Liabilities and Stockholders Equity</b>          |                       |                       |
| Liabilities:  |                       |                       |
| Other borrowings                                    | \$ 7,000,000          | \$ 3,500,000          |
| Junior subordinated debentures                      | 36,085,000            | 36,085,000            |
| Other liabilities                                   | 2,622,195             | 1,604,413             |
| <b>Total liabilities</b>                            | <b>45,707,195</b>     | <b>41,189,413</b>     |
| Stockholders Equity:                                |                       |                       |
| Preferred stock                                     | 568                   | 268                   |
| Common stock  | 4,597,744             | 4,560,629             |
| Additional paid-in capital                          | 42,317,374            | 34,293,511            |
| Retained earnings                                   | 36,338,566            | 32,000,213            |
| Accumulated other comprehensive income              | 2,811,540             | 27,959                |
| <b>Total stockholders equity</b>                    | <b>86,065,792</b>     | <b>70,882,580</b>     |
| <b>Total liabilities and stockholders equity</b>    | <b>\$ 131,772,987</b> | <b>\$ 112,071,993</b> |

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 18. Parent Company Only Financial Statements (Continued)****Condensed Statements of Income****Years Ended December 31, 2007, 2006, and 2005**

|  | 2007               | 2006               | 2005               |
|--|--------------------|--------------------|--------------------|
| Total interest income                        | \$ 218,795         | \$ 126,990         | \$ 48,991          |
| Securities gains, net                        |                    |                    | 50                 |
| Equity in net income of bank subsidiaries    | 8,905,497          | 5,521,908          | 6,491,611          |
| Equity in net income of nonbank subsidiaries | 215,849            | 369,964            | 405,220            |
| Other  | 516,693            | 244,503            | 386,382            |
| <b>Total income</b>                          | <b>9,856,834</b>   | <b>6,263,365</b>   | <b>7,332,254</b>   |
| Interest expense                             | 3,347,664          | 3,038,143          | 1,988,963          |
| Salaries and employee benefits               | 1,417,738          | 1,264,543          | 778,402            |
| Professional and data processing fees        | 677,874            | 388,136            | 508,237            |
| Other  | 433,934            | 446,057            | 344,280            |
| <b>Total expenses</b>                        | <b>5,877,210</b>   | <b>5,136,879</b>   | <b>3,619,882</b>   |
| <b>Income before income tax benefit</b>      | <b>3,979,624</b>   | <b>1,126,486</b>   | <b>3,712,372</b>   |
| Income tax benefit                           | 1,797,853          | 1,675,719          | 1,097,643          |
| <b>Net income</b>                            | <b>\$5,777,477</b> | <b>\$2,802,205</b> | <b>\$4,810,015</b> |

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 18. Parent Company Only Financial Statements (Continued)****Condensed Statements of Cash Flows****Years Ended December 31, 2007, 2006, and 2005**

|   | 2007                | 2006                | 2005                |
|---|---------------------|---------------------|---------------------|
| Cash Flows from Operating Activities:   |                     |                     |                     |
| Net income  | \$ 5,777,477        | \$ 2,802,205        | \$ 4,810,015        |
| Adjustments to reconcile net income to net cash (used in) provided by operating activities: |                     |                     |                     |
| Distributions in excess of (less than) earnings of:   |                     |                     |                     |
| Bank subsidiaries   | 2,094,503           | (3,621,909)         | (6,491,611)         |
| Nonbank subsidiaries  | 69,656              | (35,841)            | 28,893              |
| Depreciation  | 2,633               | 2,500               | 3,877               |
| Provision for loan losses   |                     |                     | 3,269               |
| Gain on sale of other assets  | (435,791)           |                     |                     |
| Investment securities gains, net  |                     |                     | (50)                |
| Stock-based compensation expense  | 343,796             | 285,351             |                     |
| Tax benefit of nonqualified stock options exercised   |                     |                     | 125,993             |
| (Increase) decrease in accrued interest receivable  | 142,974             | (103,172)           | 26,788              |
| (Increase) decrease in other assets   | (3,314,476)         | (243,954)           | 424,737             |
| Increase (decrease) in other liabilities  | 912,670             | 101,394             | (176,051)           |
| <b>Net cash (used in) provided by operating activities</b>                                  | <b>5,593,442</b>    | <b>(813,426)</b>    | <b>(1,244,140)</b>  |
| Cash Flows from Investing Activities:   |                     |                     |                     |
| Net (increase) decrease in interest-bearing deposits at financial institutions              | (11,226)            | (63,192)            | 319,712             |
| Purchase of securities available for sale   | (24,857)            | (13,675)            | (167,736)           |
| Proceeds from calls and maturities of securities  |                     | 50,000              | 298,988             |
| Proceeds from sale of other assets  | 500,000             |                     |                     |
| Capital infusion, bank subsidiaries   | (15,750,000)        | (14,100,000)        | (14,000,000)        |
| Capital infusion, nonbank subsidiaries  |                     | (910,000)           | (155,000)           |
| Net loans repaid  |                     |                     | 22,084              |
| Purchase of premises and equipment  | (1,200)             |                     | (7,500)             |
| <b>Net cash used in investing activities</b>  | <b>(15,287,283)</b> | <b>(15,036,867)</b> | <b>(13,689,452)</b> |
| Cash Flows from Financing Activities:   |                     |                     |                     |
| Net increase (decrease) in other borrowings   | 3,500,000           | (7,000,000)         | 4,500,000           |
| Proceeds from issuance of junior subordinated debentures                                    |                     | 10,310,000          | 5,155,000           |
| Tax benefit of nonqualified stock options exercised   | 22,370              | 37,795              |                     |
| Payment of cash dividends on common and preferred stock                                     | (1,334,012)         | (363,143)           | (360,598)           |
| Proceeds from issuance of preferred stock, net  | 7,273,579           | 12,884,414          |                     |

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|   |                  |                   |                    |
|---|------------------|-------------------|--------------------|
| Proceeds from issuance of common stock, net               | 421,533          | 339,370           | 355,722            |
| <b>Net cash provided by financing activities</b>          | <b>9,883,470</b> | <b>16,208,436</b> | <b>9,650,124</b>   |
| <b>Net increase (decrease) in cash and due from banks</b> | <b>189,629</b>   | <b>358,143</b>    | <b>(5,283,468)</b> |
| Cash and due from banks:                                  |                  |                   |                    |
| Beginning   | 1,200,403        | 842,260           | 6,125,728          |
| Ending  | \$ 1,390,032     | \$ 1,200,403      | \$ 842,260         |

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**QCR Holdings, Inc.  
and Subsidiaries**

**Notes to Consolidated Financial Statements**

**Note 19. Fair Value of Financial Instruments**

FASB Statement No. 107, *Disclosures about Fair Value of Financial Instruments*, requires disclosures of fair value information about financial instruments for which it is practicable to estimate that value. When quoted market prices are not available, fair values are based on estimates using present value or other techniques. Those techniques are significantly affected by the assumptions used, including the discounted rates and estimates of future cash flows. In this regard, fair value estimates cannot be substantiated by comparison to independent markets and, in many cases, could not be realized in an immediate settlement. Some financial instruments and all nonfinancial instruments are excluded from the disclosures. The aggregate fair value amounts presented do not represent the underlying value of the Company.

The following methods and assumptions were used by the Company in estimating the fair value of their financial instruments.

Cash and due from banks, federal funds sold, and interest-bearing deposits at financial institutions: The carrying amounts reported in the balance sheets for cash and due from banks, federal funds sold, and interest-bearing deposits at financial institutions equal their fair values.

Investment securities: Fair values for investment securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments.

Loans/leases receivable: The fair values for variable rate loans equal their carrying values. The fair values for all other types of loans/leases are estimated using discounted cash flow analyses, using interest rates currently being offered for loans/leases with similar terms to borrowers with similar credit quality. The fair value of loans held for sale is based on quoted market prices of similar loans sold in the secondary market.

Accrued interest receivable and payable: The fair value of accrued interest receivable and payable is equal to its carrying value.

Deposits: The fair values disclosed for demand deposits equal their carrying amounts, which represent the amount payable on demand. Fair values for time deposits are estimated using a discounted cash flow calculation that applies interest rates currently being offered on time deposits to a schedule of aggregate expected monthly maturities on time deposits.

Short-term borrowings: The fair value for short-term borrowings is equal to its carrying value.

Federal Home Loan Bank advances and junior subordinated debentures: The fair value of these instruments is estimated using discounted cash flow analyses, based on the Company's current incremental borrowing rates for similar types of borrowing arrangements.

Other borrowings: The fair value for the wholesale repurchase agreements is estimated using rates currently available for debt with similar terms and remaining maturities. The fair value for variable rate other borrowings is equal to its carrying value.

Commitments to extend credit: The fair value of these commitments is not material.

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 19. Fair Value of Financial Instruments (Continued)**

The carrying values and estimated fair values of the Company's financial instruments as of December 31, 2007 and 2006 are presented as follows:

|  | 2007              |                         | 2006              |                         |
|--|-------------------|-------------------------|-------------------|-------------------------|
|  | Carrying<br>Value | Estimated<br>Fair Value | Carrying<br>Value | Estimated<br>Fair Value |
| Cash and due from banks                                | \$ 41,195,890     | \$ 41,195,890           | \$ 42,502,770     | \$ 42,502,770           |
| Federal funds sold                                     | 6,620,000         | 6,620,000               | 2,320,000         | 2,320,000               |
| Interest-bearing deposits at<br>financial institutions | 5,096,048         | 5,096,048               | 2,130,096         | 2,130,096               |
| Investment securities:                                 |                   |                         |                   |                         |
| Held to maturity                                       | 350,000           | 349,722                 | 350,000           | 357,842                 |
| Available for sale                                     | 235,554,653       | 235,554,653             | 194,423,893       | 194,423,893             |
| Loans/leases receivable, net                           | 1,094,876,270     | 1,096,292,000           | 950,135,242       | 946,862,000             |
| Accrued interest receivable                            | 7,964,557         | 7,964,557               | 7,160,298         | 7,160,298               |
| Deposits   | 929,427,218       | 932,165,000             | 875,447,267       | 874,762,000             |
| Short-term borrowings                                  | 183,195,840       | 183,195,840             | 111,683,951       | 111,683,951             |
| Federal Home Loan Bank<br>advances                     | 168,815,006       | 174,912,000             | 151,858,749       | 151,133,000             |
| Other borrowings                                       | 47,690,122        | 48,550,000              | 3,761,636         | 3,761,636               |
| Junior subordinated debentures                         | 36,085,000        | 34,602,700              | 36,085,000        | 37,041,365              |
| Accrued interest payable                               | 4,774,551         | 4,774,551               | 4,696,214         | 4,696,214               |

**Note 20. Business Segment Information**

The Company's business segments operate utilizing strong intercompany relationships, primarily with Quad City Bank & Trust. Cedar Rapids Bank & Trust, Rockford Bank & Trust and First Wisconsin Bank & Trust all look to Quad City Bank & Trust as their primary upstream correspondent bank. These relationships produce Federal funds activity, both purchases and sales, which result in intercompany interest income/expense, and intercompany deposit service fee/income expense, that is eliminated in segment reporting. At December 31, 2007, the net effect of this elimination to Quad City Bank & Trust's net income was negative \$406,000 for 2007. The reciprocal net effects of this elimination to net income were a positive \$130,000 to Cedar Rapids Bank & Trust, a positive \$132,000 to Rockford Bank & Trust and a positive \$144,000 to First Wisconsin Bank & Trust. At December 31, 2006, the net effect of this elimination to Quad City Bank & Trust's net income was negative \$49,000 for 2006. The reciprocal net effects of this elimination to net income were a positive \$42,000 to Cedar Rapids Bank & Trust and a positive \$7,000 to Rockford Bank & Trust. At December 31, 2005, the negative net effect of this elimination to Quad City Bank & Trust's net income was \$98,000 for 2005. The reciprocal net effects to net income, at December 31, 2005, were a positive \$152,000 to Cedar Rapids Bank & Trust and a negative \$54,000 to Rockford Bank & Trust for the year.

Business segment information presented in the All other category includes the selected financial information for the parent-only entity and its 56% owned subsidiary, Velie Plantation Holding Company.

In 2007, the Company determined that its Leasing Services business segment (M2 Lease Funds) was more appropriately presented as consolidated into the Quad City Bank & Trust Commercial Banking business segment. Accordingly, the selected financial information was reclassified for the years ended December 31, 2006 and 2005.

**Table of Contents****QCR Holdings, Inc.  
and Subsidiaries****Notes to Consolidated Financial Statements****Note 20. Business Segment Information (Continued)**

Selected financial information on the Company's business segments, with all inter-company accounts and transactions eliminated, is presented as follows for the years ended December 31, 2007, 2006, and 2005:

|                                       | Commercial Banking   |                              |                          |                                    |                           |                     |             |                              |                       |  |
|---------------------------------------|----------------------|------------------------------|--------------------------|------------------------------------|---------------------------|---------------------|-------------|------------------------------|-----------------------|--|
|                                       | Quad Bank<br>& Trust | Cedar Rapids<br>Bank & Trust | Rockford<br>Bank & Trust | First<br>Wisconsin<br>Bank & Trust | Credit Card<br>Processing | Trust<br>Management | All other   | Intercompany<br>Eliminations | Consolidated<br>Total |  |
| <b>Months Ended December 31, 2007</b> |                      |                              |                          |                                    |                           |                     |             |                              |                       |  |
| Income                                | \$ 58,138,479        | \$ 25,112,511                | \$ 8,434,430             | \$ 2,801,140                       | \$ 1,731,992              | \$ 3,743,120        | \$ 764,114  | \$ (907,770)                 | \$ 99,800,000         |  |
| Assets                                | 7,485,756            | 2,359,902                    | (849,961)                | (1,165,738)                        | 137,426                   | 1,075,539           | (3,137,543) | (127,904)                    | 5,700,000             |  |
| Liabilities                           | 860,707,797          | 383,953,801                  | 157,816,671              | 70,660,417                         | 1,069,831                 |                     | 11,960,271  | (9,604,446)                  | 1,476,500,000         |  |
| Equity                                | 1,293,148            | 580,101                      | 306,414                  | 70,994                             | 32,320                    |                     | 10,897      |                              | 2,283,874             |  |
| Income                                | 898,150              | 926,492                      | 111,847                  | 265,164                            | 39,847                    |                     | 19,528      |                              | 2,250,000             |  |
| Assets                                | 3,222,688            |                              |                          | 887,542                            |                           |                     |             |                              | 4,110,230             |  |
| <b>Months Ended December 31, 2006</b> |                      |                              |                          |                                    |                           |                     |             |                              |                       |  |
| Income                                | \$ 50,754,327        | \$ 20,535,062                | \$ 5,015,189             | \$                                 | \$ 1,947,984              | \$ 3,049,440        | \$ 390,404  | \$ (906,275)                 | \$ 80,700,000         |  |
| Assets                                | 5,588,203            | 1,634,451                    | (2,404,317)              |                                    | 295,529                   | 703,570             | (2,895,349) | (119,882)                    | 2,800,000             |  |
| Liabilities                           | 826,583,341          | 342,574,303                  | 107,234,480              |                                    | 1,311,990                 |                     | 10,133,185  | (16,162,343)                 | 1,271,000,000         |  |
| Equity                                | 1,492,127            | 615,561                      | 192,686                  |                                    | 33,331                    |                     | 61,469      |                              | 2,300,000             |  |
| Income                                | 747,898              | 260,264                      | 4,346,189                |                                    | 5,228                     |                     | 3,974,999   |                              | 9,334,578             |  |
| Assets                                | 3,222,688            |                              |                          |                                    |                           |                     |             |                              | 3,222,688             |  |
| <b>Months Ended December 31, 2005</b> |                      |                              |                          |                                    |                           |                     |             |                              |                       |  |
| Income                                | \$ 38,186,234        | \$ 14,671,574                | \$ 1,163,172             | \$                                 | \$ 1,782,452              | \$ 2,818,832        | \$ 482,711  | \$ (344,203)                 | \$ 58,700,000         |  |
| Assets                                | 6,000,692            | 1,030,578                    | (1,243,441)              |                                    | 357,932                   | 611,647             | (2,039,527) | 92,134                       | 4,800,000             |  |
| Liabilities                           | 723,579,622          | 289,863,023                  | 41,296,253               |                                    | 1,159,471                 |                     | 8,378,967   | (21,663,808)                 | 1,042,000,000         |  |
| Equity                                | 1,485,921            | 392,491                      | 97,125                   |                                    | 29,359                    |                     | 3,877       |                              | 2,000,000             |  |
| Income                                | 1,825,188            | 6,170,123                    | 1,744,149                |                                    | 32,533                    |                     | 7,500       |                              | 9,771,993             |  |
| Assets                                | 3,222,688            |                              |                          |                                    |                           |                     |             |                              | 3,222,688             |  |

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Item 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosure  
None.

Item 9A. Controls and Procedures

**Evaluation of disclosure controls and procedures.** An evaluation was performed under the supervision and with the participation of the Company's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) promulgated under the Exchange Act) as of December 31, 2007. Based on that evaluation, the Company's management, including the Chief Executive Officer and Chief Financial Officer, concluded that the Company's disclosure controls and procedures were effective to ensure that information required to be disclosed in the reports filed and submitted under the Exchange Act was recorded, processed, summarized and reported as and when required.

**Management's Report on Internal Control Over Financial Reporting.** The Company's management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) of the Exchange Act). Internal control over financial reporting includes controls and procedures designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Internal control over financial reporting includes those policies and procedures that: (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

All internal control systems, no matter how well designed, have inherent limitations, including the possibility of human error and the circumvention of overriding controls. Accordingly, even effective internal control can provide only reasonable assurance with respect to financial statement preparation. Further, because of changes in conditions, the effectiveness of internal control may vary over time.

The Company's management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2007. Management's assessment is based on the criteria established in the *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and was designed to provide reasonable assurance that the Company maintained effective internal control over financial reporting as of December 31, 2007. Based on this assessment, management believes that the Company maintained effective internal control over financial reporting as of December 31, 2007.

McGladrey & Pullen, LLP, the Company's independent registered public accounting firm, has issued an attestation report on the Company's internal control over financial reporting as of December 31, 2007, which is included following in this Form 10-K.



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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders

QCR Holdings, Inc.

We have audited QCR Holdings, Inc. and subsidiaries' internal control over financial reporting as of December 31, 2007, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). QCR Holdings, Inc. and subsidiaries' management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, QCR Holdings, Inc. and subsidiaries maintained, in all material respects, effective internal control over financial reporting as of December 31, 2007, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO)

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of the Company as of December 31, 2007 and 2006, and the related consolidated statements of income, changes in stockholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2007 of QCR Holdings, Inc. and subsidiaries and our report dated March 4, 2008 expressed an unqualified opinion.

/s/ McGladrey & Pullen, LLP

March 4, 2008

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**Changes in Internal Control over Financial Reporting.** During 2005, the Company underwent a comprehensive effort to ensure compliance with the requirements under Section 404 of the Sarbanes-Oxley Act of 2002. Continuing enhancements to the Company's control environment were made during 2007 as part of the Company's ongoing efforts to improve internal control over financial reporting. There have been no significant changes to the Company's internal control over financial reporting during the period covered by this report that have materially effected, or are reasonably likely to affect the Company's internal control over financial reporting.

Item 9B. Other Information

None.

**Part III**

Item 10. Directors, Executive Officers and Corporate Governance

The information required by this item is set forth in the 2008 Proxy Statement, and is incorporated herein by reference.

Item 11. Executive Compensation

The information required by this item is set forth under the caption "Executive Compensation" in the 2008 Proxy Statement, and is incorporated herein by reference.

Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information required by this item is set forth under the caption "Security Ownership of Certain Beneficial Owners" in the 2008 Proxy Statement, and is incorporated herein by reference, or is presented below.

Equity Compensation Plan Information

The table below sets forth the following information as of December 31, 2007 for (i) all compensation plans previously approved by the Company's stockholders and (ii) all compensation plans not previously approved by the Company's stockholders:

- (a) the number of securities to be issued upon the exercise of outstanding options, warrants and rights;
- (b) the weighted-average exercise price of such outstanding options, warrants and rights; and
- (c) other than securities to be issued upon the exercise of such outstanding options, warrants and rights, the number of securities remaining available for future issuance under the plans.

Table of Contents**EQUITY COMPENSATION PLAN INFORMATION**

| <b>Plan category</b>                                       | <b>Number of securities to be issued upon exercise of outstanding options, warrants and rights<br/>(a)</b> | <b>Weighted-average exercise price of outstanding options, warrants and rights<br/>(b)</b> | <b>Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column(a))<br/>(c)</b> |
|--|--|--|---|
| Equity compensation plans approved by security holders     | 336,450  | \$ 15.22   | 134,200(1)  |
| Equity compensation plans not approved by security holders |  |  |   |
| <b>Total</b>   | 336,450  | \$ 15.22   | 134,200(1)  |

(1) Includes 81,354 shares available under the QCR Holdings, Inc. Employee Stock Purchase Plan.

**Item 13. Certain Relationships and Related Transactions, and Director Independence**

The information required by this item is set forth under the captions Security Ownership of Certain Beneficial Owners, Corporate Governance and the Board of Directors, and Transactions with Management and Directors in the 2008 Proxy Statement, and is incorporated herein by reference.

**Item 14. Principal Accountant Fees and Services**

The information required by this item is set forth under the caption Independent Registered Public Accounting Firm in the 2008 Proxy statement and is incorporated herein by reference.

**Part IV****Item 15. Exhibits and Financial Statement Schedules****(a) 1. Financial Statements**

These documents are listed in the Index to Consolidated Financial Statements under Item 8.

**(a) 2. Financial Statement Schedules**

Financial statement schedules are omitted, as they are not required or are not applicable, or the required information is shown in the consolidated financial statements and the accompanying notes thereto.

**(a) 3. Exhibits**

The following exhibits are either filed as a part of this Annual Report on Form 10-K or are incorporated herein by reference:

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| Exhibit Number. | Exhibit Description   |
|-----------------|---|
| 3.1             | Certificate of Incorporation of QCR Holdings, Inc., as amended (incorporated herein by reference to Exhibit 3(i) of Registrant's Annual Report on Form 10-K for the year ended December 31, 2004).  |
| 3.2             | Bylaws of QCR Holdings, Inc. (incorporated herein by reference to Exhibit 99.1 of the Registrant's Form 8-K dated December 20, 2007).   |
| 4.1             | Specimen Stock Certificate of QCR Holdings, Inc. (incorporated herein by reference to Exhibit 4.1 of Registrant's Form SB-2, File No. 33-67028).  |
| 4.2             | Registration of Preferred Share Purchase Rights of QCR Holdings, Inc. (incorporated by reference to Item 1. of Registrant's form 8-A12G, File No. 000-22208).   |
| 4.3             | Certificate of Designation of Series of Preferred Stock of QCR Holdings, Inc., Statement of Description of Rights, Preferences and Limitations of Series B Non-Cumulative Perpetual Preferred Stock (incorporated herein by reference to Exhibit 99.1 of Registrant's Form 8-K dated November 3, 2006). |
| 4.4             | Designation of Rights, Preferences and Limitations of Series C Non-Cumulative Perpetual Preferred Stock of QCR Holdings, Inc. (incorporated herein by reference to Exhibit 99.1 of Registrant's Form 8-K dated December 28, 2007).  |
| 10.1            | Employment Agreement between QCR Holdings, Inc., Quad City Bank and Trust Company and Michael A. Bauer dated January 1, 2004 (incorporated herein by reference to Exhibit 10(i) of Registrant's Annual Report on Form 10-K for the year ended December 31, 2003).                                       |
| 10.2            | Employment Agreement between QCR Holdings, Inc., Quad City Bank and Trust Company and Douglas M. Hultquist dated January 1, 2004 (incorporated herein by reference to Exhibit 10(ii) of Registrant's Annual Report on Form 10-K for the year ended December 31, 2003).                                  |
| 10.3            | Executive Deferred Compensation Agreement between Quad City Bank and Trust Company and Michael A. Bauer dated January 1, 2004 (incorporated herein by reference to Exhibit 10(iii) of Registrant's Annual Report on Form 10-K for the year ended December 31, 2003).                                    |
| 10.4            | Executive Deferred Compensation Agreement between Quad City Bank and Trust Company and Douglas M. Hultquist dated January 1, 2004 (incorporated herein by reference to Exhibit 10(iv) of Registrant's Annual Report on Form 10-K for the year ended December 31, 2003).                                 |
| 10.5            | Lease Agreement between Quad City Bank and Trust Company and 56 Utica L.L.C. (incorporated herein by reference to Exhibit 10.5 of Registrant's Annual Report on Form 10-K for the year ended June 30, 2000).  |
| 10.6            | Employment Agreement between Quad City Bank and Trust Company and Larry J. Helling dated January 1, 2004 (incorporated herein by reference to Exhibit 10(vi) of Registrant's Annual Report on Form 10-K for the year ended December 31, 2003).  |



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| Exhibit Number. | Exhibit Description  |
|-----------------|--|
| 10.7            | Executive Deferred Compensation Agreement for Todd A. Gipple, Executive Vice President and Chief Financial Officer of QCR Holdings, Inc. dated January 1, 2004 (incorporated herein by reference to Exhibit 10(viii) of Registrant's Annual Report on Form 10-K for the year ended December 31, 2003).                     |
| 10.8            | Executive Deferred Compensation Agreement for Larry J. Helling, President and Chief Executive Officer of Cedar Rapids Bank and Trust Company dated January 1, 2004 (incorporated herein by reference to Exhibit 10(ix) of Registrant's Annual Report on Form 10-K for the year ended December 31, 2003).                   |
| 10.9            | Employment Agreement between QCR Holdings, Inc. and Todd A. Gipple dated January 1, 2004 (incorporated herein by reference to Exhibit 10(xi) of Registrant's Annual Report on Form 10-K for the year ended December 31, 2003).   |
| 10.10           | QCR Holdings, Inc. Employee Stock Purchase Plan (incorporated herein by reference to Exhibit 5.1 of Registrant's Form S-8, file No. 333-101356).   |
| 10.11           | Dividend Reinvestment Plan of QCR Holdings, Inc. (incorporated herein by reference to Exhibit 5.1 of Registrant's Form S-3, File No. 333-102699).  |
| 10.12           | Indenture by and between QCR Holdings, Inc. / QCR Holdings Statutory Trust II and U.S. Bank National Association, as debenture and institutional trustee, dated February 18, 2004 (incorporated herein by reference to Exhibit 10(i) of Registrant's Quarterly Report on Form 10Q for the quarter ended March 31, 2004).   |
| 10.13           | Indenture by and between QCR Holdings, Inc. / QCR Holdings Statutory Trust III and U.S. Bank National Association, as debenture and institutional trustee, dated February 18, 2004 (incorporated herein by reference to Exhibit 10(ii) of Registrant's Quarterly Report on Form 10Q for the quarter ended March 31, 2004). |
| 10.14           | Employment Agreement between QCR Holdings, Inc. and Thomas Budd dated June 2004 (incorporated herein by reference to Exhibit 10(i) of Registrant's Quarterly Report on Form 10Q for the period ended June 30, 2004).   |
| 10.15           | Employment Agreement between QCR Holdings, Inc. and Shawn Way dated June 2004 (incorporated herein by reference to Exhibit 10(ii) of Registrant's Quarterly Report on Form 10Q for the period ended June 30, 2004).  |
| 10.16           | Lease Agreement between Quad City Bank and Trust Company and 127 North Wyman Development, L.L.C. dated November 3, 2004 (incorporated herein by reference to Exhibit 10(i) of Registrant's Quarterly Report on Form 10-Q for the period ended September 30, 2004).   |
| 10.17           | 2004 Stock Incentive Plan of QCR Holdings, Inc. (incorporated herein by reference to Exhibit B of Registrant's Form Pre 14A, filed March 5, 2004, File No. 000-22208).   |
| 10.18           |  |

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Director Compensation Schedule of QCR Holdings, Inc. (incorporated herein by reference to Registrant's Form 8-K, filed February 2, 2005, file No. 000-22208).

- 10.19 Non-Qualified Supplemental Executive Retirement Agreement between Quad City Bank and Trust Company and Certain Key Executives dated February 1, 2004 (incorporated herein by reference to Exhibit 10.20 of Registrant's Annual Report on form 10-K for the year ended December 31, 2004).

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| Exhibit Number. | Exhibit Description   |
|-----------------|---|
| 10.20           | Non-Qualified Supplemental Executive Retirement Agreement between Cedar Rapids Bank and Trust Company and Certain Key Executives dated February 1, 2004 (incorporated herein by reference to Exhibit 10(xxi) of Registrant's Annual Report on Form 10-K for the year ended December 31, 2004).                                  |
| 10.21           | Executive Deferred Compensation Agreement between QCR Holdings, Inc. and Thomas Budd dated July 15, 2004 (incorporated herein by reference to Exhibit 10(xxii) of Registrant's Annual Report on Form 10-K for the year ended December 31, 2004).  |
| 10.22           | Deferred Income Plan of Quad City Holdings, Inc. (incorporated herein by reference to Exhibit 99.1 of Registrant's Form S-8, filed October 21, 1997, File No. 333-38341).   |
| 10.23           | Stock Option Plan of Quad City Holdings, Inc. (incorporated herein by reference to Exhibit 10.1 of Registrant's Form SB-2, File No. 33-67028).  |
| 10.24           | 1997 Stock Incentive Plan of Quad City Holdings, Inc. (incorporated herein by reference to Exhibit 10.1 of Registrant's Form S-8, File No. 333-87229).  |
| 10.25           | Indenture by and between QCR Holdings, Inc./QCR Holdings Statutory Trust IV and Wells Fargo Bank, National Association, as debenture and institutional trustee, dated May 4, 2005 (incorporated herein by reference to Exhibit 10(i) of Registrant's Quarterly Report on Form 10Q for the quarter ended March 31, 2005).        |
| 10.26           | Second Amended and Restated Operating Agreement between Quad City Bank and Trust Company and John Engelbrecht dated August 26, 2005 (incorporated herein by reference to Exhibit 10(i) of Registrant's Quarterly Report on Form 10Q for the quarter ended September 30, 2005).  |
| 10.27           | Indenture by and between QCR Holdings, Inc./QCR Holdings Statutory Trust V and Wells Fargo Bank, National Association, as debenture and institutional trustee, dated February 24, 2006 (incorporated herein by reference to Exhibit 10.27 of the Registrant's Annual Report on form 10-K for the year ended December 31, 2005). |
| 10.28           | Employment Agreement by and between QCR Holdings, Inc., Quad City Bank and Trust Company and Michael A. Bauer, as amended and restated March 21, 2006 (incorporated herein by reference to Exhibit 10(i) of Registrant's Form 8-K dated March 24, 2006).  |
| 10.29           | Amendment Number One to the Non-Qualified Supplemental Executive Retirement Agreement by and between Quad City Bank and Trust Company and Michael A. Bauer, dated March 21, 2006 (incorporated herein by reference to Exhibit 10(ii) of Registrant's Form 8-K dated March 24, 2006).  |
| 10.30           | Quad City Bank and Trust Company Executive Deferred Compensation Agreement by and between Quad City Bank and Trust Company and Michael A. Bauer, as amended and restated on March 21, 2006 (incorporated herein by reference to Exhibit 10(iii) of Registrant's Form 8-K dated March 24, 2006).                                 |



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- 10.31 Employment Agreement by and between QCR Holdings, Inc., Quad City Bank and Trust Company and Michael A. Bauer, as amended and restated December 14, 2006 (incorporated herein by reference to Exhibit 10.31 of the Registrant's Annual Report on form 10-K for the year ended December 31, 2006).
- 21.1 Subsidiaries of QCR Holdings, Inc. (exhibit is being filed herewith).

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| Exhibit Number. | Exhibit Description  |
|-----------------|--|
| 23.1            | Consent of Independent Registered Public Accounting Firm McGladrey & Pullen, LLP (exhibit is being filed herewith).                                |
| 31.1            | Certification of Chief Executive Officer Pursuant to Rule 13a-14(a)/15d-14(a).   |
| 31.2            | Certification of Chief Financial Officer Pursuant to Rule 13a-14(a)/15d-14(a).   |
| 32.1            | Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 32.2            | Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |

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**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**QCR HOLDINGS, INC.**

Dated: March 4, 2008

By: /s/ Douglas M. Hultquist

Douglas M. Hultquist  
President and Chief Executive Officer

Pursuant to the requirements of the Securities and Exchange Act of 1934, this report has been signed by the following persons in the capacities and on the dates indicated.

| Signature  | Title  | Date          |
|--|--|---------------|
| /s/ James J. Brownson<br>James J. Brownson       | Chairman of the Board of Directors                 | March 4, 2008 |
| /s/ Douglas M. Hultquist<br>Douglas M. Hultquist | President, Chief Executive Officer and<br>Director | March 4, 2008 |
| /s/ Patrick S. Baird<br>Patrick Baird            | Director   | March 4, 2008 |
| /s/ Michael A. Bauer<br>Michael A. Bauer         | Director   | March 4, 2008 |
| /s/ Larry J. Helling<br>Larry J. Helling         | Director   | March 4, 2008 |
| /s/ Mark C. Kilmer<br>Mark C. Kilmer             | Director   | March 4, 2008 |
| /s/ John K. Lawson<br>John K. Lawson             | Director   | March 4, 2008 |
| /s/ Charles M. Peters<br>Charles M. Peters       | Director   | March 4, 2008 |
| /s/ Ronald G. Peterson<br>Ronald G. Peterson     | Director   | March 4, 2008 |

Ronald G. Peterson

/s/ John A. Rife

Director

March 4, 2008

John A. Rife

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**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**QCR HOLDINGS, INC.**

Dated: March 4, 2008

By: /s/ Douglas M. Hultquist

Douglas M. Hultquist  
 President and Chief Executive Officer

Pursuant to the requirements of the Securities and Exchange Act of 1934, this report has been signed by the following persons in the capacities and on the dates indicated.

| Signature            | Title   | Date          |
|----------------------|---|---------------|
|                      | Chairman of the Board of Directors              | March 4, 2008 |
| James J. Brownson    |   |               |
|                      | President, Chief Executive Officer and Director | March 4, 2008 |
| Douglas M. Hultquist |   |               |
|                      | Director  | March 4, 2008 |
| Patrick Baird        |   |               |
|                      | Director  | March 4, 2008 |
| Michael A. Bauer     |   |               |
|                      | Director  | March 4, 2008 |
| Larry J. Helling     |   |               |
|                      | Director  | March 4, 2008 |
| Mark C. Kilmer       |   |               |
|                      | Director  | March 4, 2008 |
| John K. Lawson       |   |               |
|                      | Director  | March 4, 2008 |
| Charles M. Peters    |   |               |
|                      | Director  | March 4, 2008 |

Ronald G. Peterson

Director

March 4, 2008

John A. Rife

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**Table of Contents****Appendix A****SUPERVISION AND REGULATION****General**

Financial institutions, their holding companies and their affiliates are extensively regulated under federal and state law. As a result, the growth and earnings performance of the Company may be affected not only by management decisions and general economic conditions, but also by the requirements of federal and state statutes and by the regulations and policies of various bank regulatory authorities, including the Iowa Superintendent of Banking (the Iowa Superintendent), the State of Illinois Department of Financial and Professional Regulation (the Illinois DFPR), the State of Wisconsin Department of Financial Institutions (the Wisconsin DFI), the Board of Governors of the Federal Reserve System (the Federal Reserve) and the Federal Deposit Insurance Corporation (the FDIC). Furthermore, taxation laws administered by the Internal Revenue Service and state taxing authorities and securities laws administered by the Securities and Exchange Commission (the SEC) and state securities authorities have an impact on the business of the Company. The effect of these statutes, regulations and regulatory policies may be significant, and cannot be predicted with a high degree of certainty.

Federal and state laws and regulations generally applicable to financial institutions regulate, among other things, the scope of business, the kinds and amounts of investments, reserve requirements, capital levels relative to operations, the nature and amount of collateral for loans, the establishment of branches, mergers and consolidations and the payment of dividends. This system of supervision and regulation establishes a comprehensive framework for the respective operations of the Company and its subsidiaries and is intended primarily for the protection of the FDIC-insured deposits and depositors of the Banks, rather than shareholders.

The following is a summary of the material elements of the regulatory framework that applies to the Company and its subsidiaries. It does not describe all of the statutes, regulations and regulatory policies that apply, nor does it restate all of the requirements of those that are described. As such, the following is qualified in its entirety by reference to applicable law. Any change in statutes, regulations or regulatory policies may have a material effect on the business of the Company and its subsidiaries.

**The Company**

**General.** The Company, as the sole shareholder of the Banks (as defined below), is a bank holding company. As a bank holding company, the Company is registered with, and is subject to regulation by, the Federal Reserve under the Bank Holding Company Act of 1956, as amended (the BHCA). In accordance with Federal Reserve policy, the Company is expected to act as a source of financial strength to the Banks and to commit resources to support the Banks in circumstances where the Company might not otherwise do so. Under the BHCA, the Company is subject to periodic examination by the Federal Reserve. The Company is also required to file with the Federal Reserve periodic reports of the Company's operations and such additional information regarding the Company and its subsidiaries as the Federal Reserve may require.

**Acquisitions, Activities and Change in Control.** The primary purpose of a bank holding company is to control and manage banks. The BHCA generally requires the prior approval of the Federal Reserve for any merger involving a bank holding company or any acquisition by a bank holding company of another bank or bank holding company. Subject to certain conditions (including deposit concentration limits established by the BHCA), the Federal Reserve may allow a bank holding company to acquire banks located in any state of the United States. In approving interstate acquisitions, the Federal Reserve is required to give effect to applicable state law limitations on the aggregate amount of deposits that may be held by the acquiring bank holding company and its insured depository institution affiliates in the state in which the target bank is located (provided that those limits do not discriminate against out-of-state depository institutions or their holding companies) and state laws that require that the target bank have been in existence for a minimum period of time (not to exceed five years) before being acquired by an out-of-state bank holding company.

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The BHCA generally prohibits the Company from acquiring direct or indirect ownership or control of more than 5% of the voting shares of any company that is not a bank and from engaging in any business other than that of banking, managing and controlling banks or furnishing services to banks and their subsidiaries. This general prohibition is subject to a number of exceptions. The principal exception allows bank holding companies to engage in, and to own shares of companies engaged in, certain businesses found by the Federal Reserve to be so closely related to banking ... as to be a proper incident thereto. This authority would permit the Company to engage in a variety of banking-related businesses, including the operation of a thrift, consumer finance, equipment leasing, the operation of a computer service bureau (including software development), and mortgage banking and brokerage. The BHCA generally does not place territorial restrictions on the domestic activities of non-bank subsidiaries of bank holding companies.

Additionally, bank holding companies that meet certain eligibility requirements prescribed by the BHCA and elect to operate as financial holding companies may engage in, or own shares in companies engaged in, a wider range of nonbanking activities, including securities and insurance underwriting and sales, merchant banking and any other activity that the Federal Reserve, in consultation with the Secretary of the Treasury, determines by regulation or order is financial in nature, incidental to any such financial activity or complementary to any such financial activity and does not pose a substantial risk to the safety or soundness of depository institutions or the financial system generally. As of the date of this filing, the Company has not applied for approval to operate as a financial holding company.

Federal law also prohibits any person or company from acquiring control of an FDIC-insured depository institution or its holding company without prior notice to the appropriate federal bank regulator. Control is conclusively presumed to exist upon the acquisition of 25% or more of the outstanding voting securities of a bank or bank holding company, but may arise under certain circumstances at 10% ownership.

**Capital Requirements.** Bank holding companies are required to maintain minimum levels of capital in accordance with Federal Reserve capital adequacy guidelines. If capital levels fall below the minimum required levels, a bank holding company, among other things, may be denied approval to acquire or establish additional banks or non-bank businesses.

The Federal Reserve's capital guidelines establish the following minimum regulatory capital requirements for bank holding companies: (i) a risk-based requirement expressed as a percentage of total assets weighted according to risk; and (ii) a leverage requirement expressed as a percentage of total assets. The risk-based requirement consists of a minimum ratio of total capital to total risk-weighted assets of 8% and a minimum ratio of Tier 1 capital to total risk-weighted assets of 4%. The leverage requirement consists of a minimum ratio of Tier 1 capital to total assets of 3% for the most highly rated companies, with a minimum requirement of 4% for all others. For purposes of these capital standards, Tier 1 capital consists primarily of permanent stockholders' equity less intangible assets (other than certain loan servicing rights and purchased credit card relationships). Total capital consists primarily of Tier 1 capital plus certain other debt and equity instruments that do not qualify as Tier 1 capital and a portion of the company's allowance for loan and lease losses.

The risk-based and leverage standards described above are minimum requirements. Higher capital levels will be required if warranted by the particular circumstances or risk profiles of individual banking organizations. For example, the Federal Reserve's capital guidelines contemplate that additional capital may be required to take adequate account of, among other things, interest rate risk, or the risks posed by concentrations of credit, nontraditional activities or securities trading activities. Further, any banking organization experiencing or anticipating significant growth would be expected to maintain capital ratios, including tangible capital positions (*i.e.*, Tier 1 capital less all intangible assets), well above the minimum levels. As of December 31, 2007, the Company had regulatory capital in excess of the Federal Reserve's minimum requirements.

**Dividend Payments.** The Company's ability to pay dividends to its shareholders may be affected by both general corporate law considerations and policies of the Federal Reserve applicable to bank holding companies. As a Delaware corporation, the Company is subject to the limitations of the Delaware General Corporation Law (the DGCL), which allow the Company to pay dividends only out of its surplus (as defined and computed in accordance with the provisions of the DGCL) or if the Company has no such surplus, out of its net profits for the fiscal year in which the dividend is declared and/or the preceding fiscal year. Additionally, policies of the Federal Reserve caution



that a bank holding company should not pay cash dividends unless its net income available to  
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common shareholders over the past year has been sufficient to fully fund the dividends and the prospective rate of earnings retention appears consistent with its capital needs, asset quality, and overall financial condition. The Federal Reserve also possesses enforcement powers over bank holding companies and their non-bank subsidiaries to prevent or remedy actions that represent unsafe or unsound practices or violations of applicable statutes and regulations. Among these powers is the ability to proscribe the payment of dividends by banks and bank holding companies.

**Federal Securities Regulation.** The Company's common stock is registered with the SEC under the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended (the Exchange Act). Consequently, the Company is subject to the information, proxy solicitation, insider trading and other restrictions and requirements of the SEC under the Exchange Act.

**The Banks**

Quad City Bank and Trust Company (Quad City Bank & Trust) and Cedar Rapids Bank and Trust Company (Cedar Rapids Bank & Trust) are chartered under Iowa law (collectively, the Iowa Banks); Rockford Bank and Trust Company (Rockford Bank & Trust) is chartered under Illinois law; and First Wisconsin Bank and Trust Company (First Wisconsin Bank & Trust) is chartered under Wisconsin law (collectively, the Banks). The deposit accounts of the Banks are insured by the FDIC's Deposit Insurance Fund (DIF) to the maximum extent provided under federal law and FDIC regulations. The Banks are also members of the Federal Reserve System (member banks).

As Iowa-chartered, FDIC-insured member banks, the Iowa Banks are subject to the examination, supervision, reporting and enforcement requirements of the Iowa Superintendent, as the chartering authority for Iowa banks. As an Illinois-chartered, FDIC-insured member bank, Rockford Bank & Trust is subject to the examination, supervision, reporting and enforcement requirements of the Illinois DFPR, as the chartering authority for Illinois banks. As a Wisconsin-chartered, FDIC-insured member bank, First Wisconsin Bank & Trust is subject to the examination, supervision, reporting and enforcement requirements of the Wisconsin DFI. The Banks are also subject to the examination, reporting and enforcement requirements of the Federal Reserve, the primary federal regulator of member banks. In addition, the FDIC, as administrator of the DIF, has regulatory authority over the Banks.

**Deposit Insurance.** As FDIC-insured institutions, the Banks are required to pay deposit insurance premium assessments to the FDIC. The FDIC has adopted a risk-based assessment system whereby FDIC-insured depository institutions pay insurance premiums at rates based on their risk classification. An institution's risk classification is assigned based on its capital levels and the level of supervisory concern the institution poses to the regulators. Under the regulations of the FDIC, as presently in effect, insurance assessments range from 0.05% to 0.43% of total deposits (subject to adjustment by the FDIC and the application of assessment credits, if any, issued by the FDIC in 2007).

**FICO Assessments.** The Financing Corporation (FICO) is a mixed-ownership governmental corporation chartered by the former Federal Home Loan Bank Board pursuant to the Federal Savings and Loan Insurance Corporation Recapitalization Act of 1987 to function as a financing vehicle for the recapitalization of the former Federal Savings and Loan Insurance Corporation. FICO issued 30-year non-callable bonds of approximately \$8.2 billion that mature by 2019. Since 1996, federal legislation has required that all FDIC-insured depository institutions pay assessments to cover interest payments on FICO's outstanding obligations. These FICO assessments are in addition to amounts assessed by the FDIC for deposit insurance. During the year ended December 31, 2007, the FICO assessment rate was approximately 0.01% of deposits.

**Supervisory Assessments.** Each of the Banks is required to pay supervisory assessments to its respective state banking regulator to fund the operations of that agency. The amount of the assessment payable by each Bank is calculated on the basis of that Bank's total assets. During the year ended December 31, 2007, the Iowa Banks paid supervisory assessments to the Iowa Superintendent totaling \$134 thousand, Rockford Bank & Trust paid supervisory assessments to the Illinois DFPR totaling \$36 thousand and First Wisconsin Bank & Trust paid supervisory assessments to the Wisconsin DFI totaling \$1 thousand.

**Capital Requirements.** Banks are generally required to maintain capital levels in excess of other

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businesses. The Federal Reserve has established the following minimum capital standards for state-chartered insured member banks, such as the Banks: (i) a leverage requirement consisting of a minimum ratio of Tier 1 capital to total assets of 3% for the most highly-rated banks with a minimum requirement of at least 4% for all others; and (ii) a risk-based capital requirement consisting of a minimum ratio of total capital to total risk-weighted assets of 8% and a minimum ratio of Tier 1 capital to total risk-weighted assets of 4%. In general, the components of Tier 1 capital and total capital are the same as those for bank holding companies discussed above.

The capital requirements described above are minimum requirements. Higher capital levels will be required if warranted by the particular circumstances or risk profiles of individual institutions. For example, regulations of the Federal Reserve provide that additional capital may be required to take adequate account of, among other things, interest rate risk or the risks posed by concentrations of credit, nontraditional activities or securities trading activities. Both the Illinois DFPR's order issuing a charter to Rockford Bank & Trust and the FDIC's approval of deposit insurance for the bank were conditioned upon it maintaining a Tier 1 capital to assets ratio of not less than 8% until January 3, 2008; and the Federal Reserve's approval of Rockford Bank & Trust's application to become a member bank was conditioned upon the bank maintaining a Tier 1 capital to assets ratio of not less than 9% until January 3, 2008. In addition, the Federal Reserve conditioned its approval of the Company's acquisition of First Wisconsin Bank & Trust upon the bank's maintenance of a tangible leverage ratio in excess of 9% through the year 2009.

Further, federal law and regulations provide various incentives for financial institutions to maintain regulatory capital at levels in excess of minimum regulatory requirements. For example, a financial institution that is well-capitalized may qualify for exemptions from prior notice or application requirements otherwise applicable to certain types of activities and may qualify for expedited processing of other required notices or applications. Additionally, one of the criteria that determines a bank holding company's eligibility to operate as a financial holding company is a requirement that all of its financial institution subsidiaries be well-capitalized. Under the regulations of the Federal Reserve, in order to be well-capitalized a financial institution must maintain a ratio of total capital to total risk-weighted assets of 10% or greater, a ratio of Tier 1 capital to total risk-weighted assets of 6% or greater and a ratio of Tier 1 capital to total assets of 5% or greater.

Federal law also provides the federal banking regulators with broad power to take prompt corrective action to resolve the problems of undercapitalized institutions. The extent of the regulators' powers depends on whether the institution in question is adequately capitalized, undercapitalized, significantly undercapitalized or critically undercapitalized, in each case as defined by regulation. Depending upon the capital category to which an institution is assigned, the regulators' corrective powers include: (i) requiring the institution to submit a capital restoration plan; (ii) limiting the institution's asset growth and restricting its activities; (iii) requiring the institution to issue additional capital stock (including additional voting stock) or to be acquired; (iv) restricting transactions between the institution and its affiliates; (v) restricting the interest rate the institution may pay on deposits; (vi) ordering a new election of directors of the institution; (vii) requiring that senior executive officers or directors be dismissed; (viii) prohibiting the institution from accepting deposits from correspondent banks; (ix) requiring the institution to divest certain subsidiaries; (x) prohibiting the payment of principal or interest on subordinated debt; and (xi) ultimately, appointing a receiver for the institution.

As of December 31, 2007: (i) neither of the Iowa Banks was subject to a directive from the Federal Reserve to increase its capital to an amount in excess of the minimum regulatory capital requirements; (ii) each of the Iowa Banks exceeded its minimum regulatory capital requirements under Federal Reserve capital adequacy guidelines; and (iii) each of the Iowa Banks was well-capitalized, as defined by Federal Reserve regulations. As of December 31, 2007, Rockford Bank & Trust (i) met the capital to assets ratios established by the Illinois DFPR, the FDIC and the Federal Reserve; and (ii) was well-capitalized, as defined by Federal Reserve regulations. As of December 31, 2007, First Wisconsin Bank & Trust (i) maintained a tangible leverage ratio in excess of 9%; and (ii) was well-capitalized, as defined by Federal Reserve regulations.

***Liability of Commonly Controlled Institutions.*** Under federal law, institutions insured by the FDIC may be liable for any loss incurred by, or reasonably expected to be incurred by, the FDIC in connection with the default of commonly controlled FDIC-insured depository institutions or any assistance provided by the FDIC to commonly controlled FDIC-insured depository institutions in danger of default. Because the Company controls each of the

Banks, the Banks are commonly controlled for purposes of these provisions of federal law.

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***Dividend Payments.*** The primary source of funds for the Company is dividends from the Banks. In general, the Banks may only pay dividends either out of their historical net income after any required transfers to surplus or reserves have been made or out of their retained earnings. Before declaring its first dividend, Rockford Bank & Trust, as a de novo institution, is required by Illinois law to carry at least one-tenth of its net profits since the issuance of its charter to its surplus until its surplus is equal to its capital. The Federal Reserve Act also imposes limitations on the amount of dividends that may be paid by state member banks, such as the Banks. Generally, a member bank may pay dividends out of its undivided profits, in such amounts and at such times as the bank's board of directors deems prudent. Without prior Federal Reserve approval, however, a state member bank may not pay dividends in any calendar year that, in the aggregate, exceed the bank's calendar year-to-date net income plus the bank's retained net income for the two preceding calendar years. For at least the first three years of its operation, the ability of Rockford Bank & Trust to pay dividends is conditioned upon the prior approval of the Federal Reserve. In addition, First Wisconsin Bank & Trust may not pay dividends until after the year 2009 and two consecutive satisfactory composite CAMELS ratings, unless the prior approval of the Federal Reserve Bank of Chicago is obtained.

The payment of dividends by any financial institution is affected by the requirement to maintain adequate capital pursuant to applicable capital adequacy guidelines and regulations, and a financial institution generally is prohibited from paying any dividends if, following payment thereof, the institution would be undercapitalized. As described above, each of the Iowa Banks exceeded its minimum capital requirements under applicable guidelines as of December 31, 2007. As of December 31, 2007, approximately \$2.1 million would have been available to be paid as dividends by the Iowa Banks. Notwithstanding the availability of funds for dividends, however, the Federal Reserve may prohibit the payment of any dividends by the Banks if the Federal Reserve determines such payment would constitute an unsafe or unsound practice.

***Insider Transactions.*** The Banks are subject to certain restrictions imposed by federal law on extensions of credit to the Company and its subsidiaries, on investments in the stock or other securities of the Company and its subsidiaries and the acceptance of the stock or other securities of the Company or its subsidiaries as collateral for loans made by the Banks. Certain limitations and reporting requirements are also placed on extensions of credit by the Banks to their respective directors and officers, to directors and officers of the Company and its subsidiaries, to principal shareholders of the Company and to related interests of such directors, officers and principal shareholders. In addition, federal law and regulations may affect the terms upon which any person who is a director or officer of the Company or any of its subsidiaries or a principal shareholder of the Company may obtain credit from banks with which the Banks maintain correspondent relationships.

***Safety and Soundness Standards.*** The federal banking agencies have adopted guidelines that establish operational and managerial standards to promote the safety and soundness of federally insured depository institutions. The guidelines set forth standards for internal controls, information systems, internal audit systems, loan documentation, credit underwriting, interest rate exposure, asset growth, compensation, fees and benefits, asset quality and earnings.

In general, the safety and soundness guidelines prescribe the goals to be achieved in each area, and each institution is responsible for establishing its own procedures to achieve those goals. If an institution fails to comply with any of the standards set forth in the guidelines, the institution's primary federal regulator may require the institution to submit a plan for achieving and maintaining compliance. If an institution fails to submit an acceptable compliance plan, or fails in any material respect to implement a compliance plan that has been accepted by its primary federal regulator, the regulator is required to issue an order directing the institution to cure the deficiency. Until the deficiency cited in the regulator's order is cured, the regulator may restrict the institution's rate of growth, require the institution to increase its capital, restrict the rates the institution pays on deposits or require the institution to take any action the regulator deems appropriate under the circumstances. Noncompliance with the standards established by the safety and soundness guidelines may also constitute grounds for other enforcement action by the federal banking regulators, including cease and desist orders and civil money penalty assessments.

***Branching Authority.*** The Iowa Banks have the authority under Iowa law to establish branches anywhere in the State of Iowa, subject to receipt of all required regulatory approvals. In 1997, the Company formed a de novo Illinois bank that was merged into Quad City Bank & Trust, resulting in the Quad City Bank & Trust establishing a branch office in Illinois. Under Illinois law, Quad City Bank & Trust may continue to establish offices in Illinois to



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the same extent permitted for an Illinois bank (subject to certain conditions, including certain regulatory notice requirements). Similarly, Rockford Bank & Trust and Wisconsin Bank & Trust have the authority under Illinois law and Wisconsin law, respectively, to establish branches anywhere in their home state, subject to receipt of all required regulatory approvals.

Federal law permits state and national banks to merge with banks in other states subject to: (i) regulatory approval; (ii) federal and state deposit concentration limits; and (iii) state law limitations requiring the merging bank to have been in existence for a minimum period of time (not to exceed five years) prior to the merger. The establishment of new interstate branches or the acquisition of individual branches of a bank in another state (rather than the acquisition of an out-of-state bank in its entirety) is permitted only in those states the laws of which expressly authorize such expansion.

**State Bank Investments and Activities.** Each of the Banks generally is permitted to make investments and engage in activities directly or through subsidiaries as authorized by the laws of the state under which it is chartered. However, under federal law and FDIC regulations, FDIC-insured state banks are prohibited, subject to certain exceptions, from making or retaining equity investments of a type, or in an amount, that are not permissible for a national bank. Federal law and FDIC regulations also prohibit FDIC-insured state banks and their subsidiaries, subject to certain exceptions, from engaging as principal in any activity that is not permitted for a national bank unless the bank meets, and continues to meet, its minimum regulatory capital requirements and the FDIC determines the activity would not pose a significant risk to the deposit insurance fund of which the bank is a member. These restrictions have not had, and are not currently expected to have, a material impact on the operations of the Banks.

**Federal Reserve System.** Federal Reserve regulations, as presently in effect, require depository institutions to maintain non-interest earning reserves against their transaction accounts (primarily NOW and regular checking accounts), as follows: for transaction accounts aggregating \$43.9 million or less, the reserve requirement is 3% of total transaction accounts; and for transaction accounts aggregating in excess of \$43.9 million, the reserve requirement is \$1.038 million plus 10% of the aggregate amount of total transaction accounts in excess of \$43.9 million. The first \$9.3 million of otherwise reservable balances are exempted from the reserve requirements. These reserve requirements are subject to annual adjustment by the Federal Reserve. The Banks are in compliance with the foregoing requirements.

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**Appendix B**

**GUIDE 3 INFORMATION**

The following tables and schedules show selected comparative financial information required by the Securities and Exchange Commission Securities Act Guide 3, regarding the business of QCR Holdings, Inc. ( the Company ) for the periods shown.

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I. Distribution of Assets, Liabilities and Stockholders Equity; Interest Differential  
 A. and B. Consolidated Average Balance Sheets and Analysis of Net Interest Earnings

|   | Years Ended December 31, |               |             |                     |               |             |                   |               |             |
|---|--------------------------|---------------|-------------|---------------------|---------------|-------------|-------------------|---------------|-------------|
|   | 2007                     |               |             | 2006                |               |             | 2005              |               |             |
|   | Average                  | Interest      | Average     | Average             | Interest      | Average     | Average           | Interest      | Average     |
|   | Balance                  | Earned        | Yield       | Balance             | Earned        | Yield       | Balance           | Earned        | Yield       |
|   |                          | or Paid       | or Cost     |                     | or Paid       | or Cost     |                   | or Paid       | or Cost     |
|   | (Dollars in Thousands)   |               |             |                     |               |             |                   |               |             |
| <b>ASSETS</b>                                       |                          |               |             |                     |               |             |                   |               |             |
| Interest earnings assets:                           |                          |               |             |                     |               |             |                   |               |             |
| Federal funds sold                                  | \$ 5,450                 | \$ 248        | 4.55%       | \$ 10,230           | \$ 475        | 4.64%       | \$ 6,256          | \$ 206        | 3.29%       |
| Interest-bearing deposits at financial institutions | 6,142                    | 346           | 5.63        | 6,440               | 320           | 4.97        | 3,583             | 129           | 3.60        |
| Investment securities (1)                           | 209,670                  | 10,987        | 5.24        | 185,468             | 8,381         | 4.52        | 159,467           | 6,224         | 3.90        |
| Gross loans/leases receivable (2)                   | 1,019,830                | 74,679        | 7.32        | 855,872             | 60,098        | 7.02        | 682,858           | 42,427        | 6.21        |
| <b>Total interest earning assets</b>                | <b>1,241,092</b>         | <b>86,260</b> | <b>6.95</b> | <b>1,058,010</b>    | <b>69,274</b> | <b>6.55</b> | <b>852,164</b>    | <b>48,986</b> | <b>5.75</b> |
| Noninterest-earning assets:                         |                          |               |             |                     |               |             |                   |               |             |
| Cash and due from banks                             | \$ 37,439                |               |             | \$ 35,318           |               |             | \$ 29,576         |               |             |
| Premises and equipment, net                         | 31,879                   |               |             | 27,755              |               |             | 23,016            |               |             |
| Less allowance for estimated losses on loans/leases | (11,362)                 |               |             | (9,780)             |               |             | (9,048)           |               |             |
| Other   | 52,433                   |               |             | 42,234              |               |             | 39,198            |               |             |
| <b>Total assets</b>                                 | <b>\$ 1,351,481</b>      |               |             | <b>\$ 1,153,537</b> |               |             | <b>\$ 934,906</b> |               |             |
| <b>LIABILITIES AND STOCKHOLDERS EQUITY</b>          |                          |               |             |                     |               |             |                   |               |             |
| Interest-bearing liabilities:                       |                          |               |             |                     |               |             |                   |               |             |
| Interest-bearing demand deposits                    | \$ 310,469               | 11,082        | 3.57%       | \$ 272,484          | 9,082         | 3.33%       | \$ 198,359        | 3,356         | 1.69%       |
| Savings deposits                                    | 31,302                   | 651           | 2.08        | 32,065              | 703           | 2.19        | 22,823            | 264           | 1.16        |
| Time deposits                                       | 413,620                  | 20,568        | 4.97        | 380,524             | 17,280        | 4.54        | 299,673           | 9,222         | 3.08        |

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|  |              |           |       |              |           |       |            |           |       |
|--|--------------|-----------|-------|--------------|-----------|-------|------------|-----------|-------|
| Short-term borrowings  | 143,785      | 5,390     | 3.75  | 97,580       | 3,169     | 3.25  | 98,089     | 2,183     | 2.23  |
| Federal Home Loan Bank advances  | 160,474      | 7,237     | 4.51  | 135,282      | 5,609     | 4.15  | 107,927    | 4,168     | 3.86  |
| Junior subordinated debentures   | 36,085       | 2,623     | 7.27  | 34,796       | 2,490     | 7.16  | 23,842     | 1,587     | 6.66  |
| Other borrowings   | 31,398       | 1,806     | 5.75  | 9,456        | 574       | 6.07  | 11,074     | 501       | 4.52  |
| Total interest-bearing liabilities   | 1,127,133    | 49,357    | 4.38  | 962,187      | 38,907    | 4.04  | 761,787    | 21,281    | 2.79  |
| Noninterest-bearing demand   | 128,234      |           |       | 119,561      |           |       | 108,116    |           |       |
| Other noninterest-bearing liabilities  | 21,098       |           |       | 14,026       |           |       | 12,353     |           |       |
| Total liabilities  | 1,276,465    |           |       | 1,095,774    |           |       | 882,256    |           |       |
| Stockholders equity  | 75,018       |           |       | 57,763       |           |       | 52,650     |           |       |
| Total liabilities and stockholders equity  | \$ 1,351,483 |           |       | \$ 1,153,537 |           |       | \$ 934,906 |           |       |
| Net interest income  |              | \$ 36,903 |       |              | \$ 30,367 |       |            | \$ 27,705 |       |
| Net interest spread  |              |           | 2.57% |              |           | 2.51% |            |           | 2.95% |
| Net interest margin  |              |           | 2.97% |              |           | 2.87% |            |           | 3.25% |
| Ratio of average interest earning assets to average interest-bearing liabilities |              | 110.11%   |       |              | 109.96%   |       |            | 111.86%   |       |

(1) Interest earned and yields on nontaxable investment securities are determined on a tax equivalent basis using a 34% tax rate in each year presented.

- (2) Loan/lease fees  
are not material  
and are included  
in interest  
income from  
loans/leases  
receivable.

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## C. Analysis of Changes of Interest Income/Interest Expense

**For the years ended December 31, 2007, 2006 and 2005**

|   | Inc./(Dec.)<br>from<br>Prior Year | Components<br>of Change (1)<br>Rate | Volume   |
|---|-----------------------------------|-------------------------------------|----------|
| <b>2007 vs. 2006</b>                                      |                                   |                                     |          |
| (Dollars in Thousands)                                    |                                   |                                     |          |
| <b>INTEREST INCOME</b>                                    |                                   |                                     |          |
| Federal funds sold  | \$ (226)                          | \$ (8)                              | \$ (218) |
| Interest-bearing deposits at other financial institutions | 27                                | 43                                  | (16)     |
| Investment securities (2)                                 | 2,575                             | 1,403                               | 1,172    |
| Gross loans/leases receivable (2) (3)                     | 14,580                            | 2,664                               | 11,916   |
| <br>  |                                   |                                     |          |
| Total change in interest income                           | \$16,956                          | \$4,102                             | \$12,854 |
| <br>  |                                   |                                     |          |
| <b>INTEREST EXPENSE</b>                                   |                                   |                                     |          |
| Interest-bearing demand deposits                          | \$ 2,000                          | \$ 674                              | \$ 1,326 |
| Savings deposits  | (52)                              | (35)                                | (17)     |
| Time deposits   | 3,288                             | 1,717                               | 1,571    |
| Short-term borrowings                                     | 2,221                             | 546                                 | 1,675    |
| Federal Home Loan Bank advances                           | 1,628                             | 521                                 | 1,107    |
| Junior subordinated debentures                            | 133                               | 40                                  | 93       |
| Other borrowings  | 1,232                             | (32)                                | 1,264    |
| <br>  |                                   |                                     |          |
| Total change in interest expense                          | \$10,450                          | \$3,431                             | \$ 7,019 |
| <br>  |                                   |                                     |          |
| Total change in net interest income                       | \$ 6,506                          | \$ 671                              | \$ 5,835 |

|   | Inc./(Dec.)<br>from<br>Prior Year | Components<br>of Change (1)<br>Rate | Volume   |
|---|-----------------------------------|-------------------------------------|----------|
| <b>2006 vs. 2005</b>                                      |                                   |                                     |          |
| (Dollars in Thousands)                                    |                                   |                                     |          |
| <b>INTEREST INCOME</b>                                    |                                   |                                     |          |
| Federal funds sold  | \$ 269                            | \$ 105                              | \$ 164   |
| Interest-bearing deposits at other financial institutions | 191                               | 62                                  | 129      |
| Investment securities (2)                                 | 2,158                             | 1,062                               | 1,096    |
| Gross loans/leases receivable (2) (3)                     | 17,670                            | 5,996                               | 11,674   |
| <br>  |                                   |                                     |          |
| Total change in interest income                           | \$20,288                          | \$ 7,225                            | \$13,063 |

**INTEREST EXPENSE**

|                                     |           |            |          |
|-------------------------------------|-----------|------------|----------|
| Interest-bearing demand deposits    | \$ 5,726  | \$ 4,134   | \$ 1,592 |
| Savings deposits                    | 439       | 302        | 137      |
| Time deposits                       | 8,058     | 5,141      | 2,917    |
| Short-term borrowings               | 986       | 997        | (11)     |
| Federal Home Loan Bank advances     | 1,441     | 325        | 1,116    |
| Junior subordinated debentures      | 903       | 127        | 776      |
| Other borrowings                    | 73        | 153        | (80)     |
| <br>                                |           |            |          |
| Total change in interest expense    | \$ 17,626 | \$ 11,179  | \$ 6,447 |
| <br>                                |           |            |          |
| Total change in net interest income | \$ 2,662  | \$ (3,954) | \$ 6,616 |

(1) The column increase/decrease from prior year is segmented into the changes attributable to variations in volume and the changes attributable to changes in interest rates. The variations attributable to simultaneous volume and rate changes have been proportionately allocated to rate and volume.

(2) Interest earned and yields on nontaxable investment securities are determined on a tax equivalent basis using a 34% tax rate in each year presented.

(3) Loan/lease fees are not material

and are included  
in interest income  
from loans/leases  
receivable.

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## II. Investment Portfolio

## A. Investment Securities

The following tables present the amortized cost and fair value of investment securities as of December 31, 2007, 2006 and 2005.

|  | Amortized<br>Cost | Gross<br>Unrealized<br>Gains<br>(Dollars in Thousands) | Gross<br>Unrealized<br>(Losses) | Fair<br>Value |
|--|-------------------|--|---------------------------------|---------------|
| <b>December 31, 2007</b>               |                   |  |                                 |               |
| Securities held to maturity:           |                   |  |                                 |               |
| Other bonds                            | \$ 350            | \$   | \$                              | \$ 350        |
| Totals                                 | \$ 350            | \$   | \$                              | \$ 350        |
| Securities available for sale:         |                   |  |                                 |               |
| U.S. Treasury securities               | \$ 3,303          | \$ 59  | \$                              | \$ 3,362      |
| U.S. gov t.sponsored agency securities | 197,714           | 4,032  | (28)                            | 201,718       |
| Mortgage-backed securities             | 1,600             | 6  | (8)                             | 1,598         |
| Municipal securities                   | 25,119            | 490  | (39)                            | 25,570        |
| Corporate securities                   | 1,865             | 12   |                                 | 1,877         |
| Trust preferred securities             | 200               |  |                                 | 200           |
| Other securities                       | 1,201             | 64   | (35)                            | 1,230         |
| Totals                                 | \$231,002         | \$4,663  | \$ (110)                        | \$235,555     |
| <b>December 31, 2006</b>               |                   |  |                                 |               |
| Securities held to maturity:           |                   |  |                                 |               |
| Other bonds                            | \$ 350            | \$ 8   | \$                              | \$ 358        |
| Totals                                 | \$ 350            | \$ 8   | \$                              | \$ 358        |
| Securities available for sale:         |                   |  |                                 |               |
| U.S. Treasury securities               | \$ 2,107          | \$ 4   | \$                              | \$ 2,111      |
| U.S. gov t.sponsored agency securities | 157,623           | 199  | (843)                           | 156,979       |
| Mortgage-backed securities             | 2,084             |  | (52)                            | 2,032         |
| Municipal securities                   | 28,584            | 372  | (79)                            | 28,877        |
| Corporate securities                   | 2,367             | 28   |                                 | 2,395         |
| Trust preferred securities             | 450               | 11   |                                 | 461           |
| Other securities                       | 1,176             | 400  | (7)                             | 1,569         |

|        |            |          |          |            |
|--------|------------|----------|----------|------------|
| Totals | \$ 194,391 | \$ 1,014 | \$ (981) | \$ 194,424 |
|--------|------------|----------|----------|------------|

**December 31, 2005**

## Securities held to maturity:

|             |        |      |    |        |
|-------------|--------|------|----|--------|
| Other bonds | \$ 150 | \$ 5 | \$ | \$ 155 |
|-------------|--------|------|----|--------|

|        |        |      |    |        |
|--------|--------|------|----|--------|
| Totals | \$ 150 | \$ 5 | \$ | \$ 155 |
|--------|--------|------|----|--------|

## Securities available for sale:

|                          |        |    |    |        |
|--------------------------|--------|----|----|--------|
| U.S. Treasury securities | \$ 100 | \$ | \$ | \$ 100 |
|--------------------------|--------|----|----|--------|

|  |         |    |         |         |
|--|---------|----|---------|---------|
| U.S. gov t.sponsored agency securities | 150,115 | 55 | (1,630) | 148,540 |
|--|---------|----|---------|---------|

|                            |       |   |      |       |
|----------------------------|-------|---|------|-------|
| Mortgage-backed securities | 2,720 | 4 | (54) | 2,670 |
|----------------------------|-------|---|------|-------|

|                      |        |     |      |        |
|----------------------|--------|-----|------|--------|
| Municipal securities | 18,485 | 368 | (40) | 18,813 |
|----------------------|--------|-----|------|--------|

|                      |       |    |     |       |
|----------------------|-------|----|-----|-------|
| Corporate securities | 4,672 | 72 | (2) | 4,742 |
|----------------------|-------|----|-----|-------|

|                            |     |    |  |     |
|----------------------------|-----|----|--|-----|
| Trust preferred securities | 850 | 69 |  | 919 |
|----------------------------|-----|----|--|-----|

|                  |       |     |       |       |
|------------------|-------|-----|-------|-------|
| Other securities | 6,163 | 373 | (105) | 6,431 |
|------------------|-------|-----|-------|-------|

|        |            |        |            |            |
|--------|------------|--------|------------|------------|
| Totals | \$ 183,105 | \$ 941 | \$ (1,831) | \$ 182,215 |
|--------|------------|--------|------------|------------|

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**Table of Contents****B. Investment Securities, Maturities, and Yields**

The following table presents the maturity of securities held on December 31, 2007 and the weighted average stated coupon rates by range of maturity:

|   | Amortized<br>Cost<br>(Dollars in Thousands) | Weighted<br>Average<br>Yield |
|---|---|------------------------------|
| U.S. Treasury securities:                   |   |                              |
| Within 1 year                               | 1,199                                       | 4.06%                        |
| After 1 but within 5 years                  | 2,104                                       | 4.88%                        |
| <br>Total                                   | <br>\$ 3,303                                | <br>4.58%                    |
| <br>U.S. Gov t.Sponsored Agency securities: |   |                              |
| Within 1 year                               | \$ 37,150                                   | 3.92%                        |
| After 1 but within 5 years                  | 33,120                                      | 5.25%                        |
| After 5 but within 10 years                 | 94,094                                      | 5.48%                        |
| After 10 years                              | 33,350                                      | 5.57%                        |
| <br>Total                                   | <br>\$ 197,714                              | <br>5.16%                    |
| <br>Mortgage-backed securities:             |   |                              |
| Within 1 year                               | \$ 533                                      | 4.30%                        |
| After 1 but within 5 years                  | 834   | 4.53%                        |
| After 5 but within 10 years                 | 233   | 6.00%                        |
| <br>Total                                   | <br>\$ 1,600                                | <br>4.67%                    |
| <br>Municipal securities:                   |   |                              |
| Within 1 year                               | \$ 1,858                                    | 4.35%                        |
| After 1 but within 5 years                  | 5,996                                       | 4.90%                        |
| After 5 but within 10 years                 | 7,310                                       | 4.55%                        |
| After 10 years                              | 9,955                                       | 4.09%                        |
| <br>Total                                   | <br>\$ 25,119                               | <br>4.44%                    |
| <br>Corporate securities:                   |   |                              |
| Within 1 year                               | \$ 1,865                                    | 6.20%                        |
| <br>Trust preferred securities:             |   |                              |

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|   |          |       |
|---|----------|-------|
| After 10 years  | \$ 200   | 7.80% |
| Other bonds:  |          |       |
| After 1 but within 5 years                            | 200      | 5.46% |
| After 5 but within 10 years                           | 150      | 5.48% |
| Total   | \$ 350   | 5.47% |
| Other securities with no maturity or stated face rate | \$ 1,201 |       |

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## III. Loan/Lease Portfolio

A. Types of Loans/Leases The composition of the loan/lease portfolio is presented as follows:

|  | <b>2007</b>        | <b>2006</b>      | <b>December 31,<br/>2005</b> | <b>2004</b>      | <b>2003</b>      |
|--|--------------------|------------------|------------------------------|------------------|------------------|
|  |                    |                  | (Dollars in Thousands)       |                  |                  |
| Real estate loans held for sale residential mortgage | \$ 6,508           | \$ 6,187         | \$ 2,632                     | \$ 3,499         | \$ 3,790         |
| Real estate loans residential mortgage               | 69,244             | 68,913           | 54,125                       | 52,423           | 29,604           |
| Real estate loans construction                       | 8,787              | 6,534            | 2,811                        | 3,608            | 2,254            |
| Commercial loans                                     | 368,170            | 396,599          | 323,732                      | 286,419          | 239,309          |
| Commercial real estate loans                         | 499,486            | 350,339          | 269,730                      | 246,098          | 196,036          |
| Direct financing leases                              | 67,223             | 52,628           | 34,911                       |                  |                  |
| Installment and other consumer loans                 | 85,931             | 78,058           | 67,090                       | 55,736           | 50,984           |
| <b>Total loans/leases</b>                            | <b>\$1,105,349</b> | <b>\$959,258</b> | <b>\$755,031</b>             | <b>\$647,783</b> | <b>\$521,977</b> |
| Deferred loan/lease origination costs (fees), net    | 1,551              | 1,489            | 1,223                        | 568              | 494              |
| Less allowance for estimated losses on loans/leases  | (12,024)           | (10,612)         | (8,884)                      | (9,262)          | (8,643)          |
| <b>Net loans/leases</b>                              | <b>\$1,094,876</b> | <b>\$950,135</b> | <b>\$747,370</b>             | <b>\$639,089</b> | <b>\$513,828</b> |

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## III. Loan/Lease Portfolio

## B. Maturities and Sensitivities of Loans/Leases to Changes in Interest Rates

| At December 31, 2007                                    | Due in one<br>year or less | Due after<br>one<br>through 5<br>years | Maturities After One Year |                                 |                              |
|---|----------------------------|--|---------------------------|---------------------------------|------------------------------|
|   |                            |  | Due after<br>5 years      | Predetermined<br>interest rates | Adjustable<br>interest rates |
| (Dollars in Thousands)                                  |                            |  |                           |                                 |                              |
| Real estate loans held for sale<br>residential mortgage | \$                         | \$                                     | \$ 6,508                  | \$ 6,508                        | \$                           |
| Real estate loans residential<br>mortgage               | 2,413                      | 331                                    | 66,500                    | 14,452                          | 52,379                       |
| Real estate loans construction                          | 8,787                      |  |                           |                                 |                              |
| Commercial loans  | 147,484                    | 168,630                                | 52,056                    | 166,389                         | 54,297                       |
| Commercial real estate loans                            | 139,297                    | 243,777                                | 116,412                   | 307,571                         | 52,618                       |
| Direct financing leases                                 | 2,723                      | 48,965                                 | 15,535                    | 64,500                          |                              |
| Installment and other consumer<br>loans                 | 31,076                     | 47,141                                 | 7,714                     | 36,299                          | 18,556                       |
| Total loans/leases                                      | \$331,780                  | \$508,844                              | \$264,725                 | \$595,719                       | \$177,850                    |

| At December 31, 2006                                    | Due in one<br>year or less | Due after<br>one<br>through 5<br>years | Maturities After One Year |                                 |                              |
|---|----------------------------|--|---------------------------|---------------------------------|------------------------------|
|   |                            |  | Due after<br>5 years      | Predetermined<br>interest rates | Adjustable<br>interest rates |
| (Dollars in Thousands)                                  |                            |  |                           |                                 |                              |
| Real estate loans held for sale<br>residential mortgage | \$                         | \$                                     | \$ 6,187                  | \$ 6,187                        | \$                           |
| Real estate loans residential<br>mortgage               | 2,962                      | 159                                    | 65,792                    | 14,837                          | 51,114                       |
| Real estate loans construction                          | 6,534                      |  |                           |                                 |                              |
| Commercial loans  | 134,874                    | 198,175                                | 63,550                    | 216,415                         | 45,310                       |
| Commercial real estate loans                            | 119,173                    | 175,036                                | 56,130                    | 191,146                         | 40,020                       |
| Direct financing leases                                 | 1,891                      | 30,565                                 | 20,172                    | 50,737                          |                              |
| Installment and other consumer<br>loans                 | 30,429                     | 43,761                                 | 3,868                     | 32,892                          | 14,737                       |
| Total loans/leases                                      | \$295,863                  | \$447,696                              | \$215,699                 | \$512,214                       | \$151,181                    |

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## III. Loan/Lease Portfolio

## C. Risk Elements

## 1. Nonaccrual, Past Due and Restructured Loans/Leases

The following tables represent Nonaccrual, Past Due, Renegotiated Loans/Leases, and other Real Estate Owned:

|  | 2007           | 2006           | December 31,<br>2005   | 2004            | 2003           |
|--|----------------|----------------|------------------------|-----------------|----------------|
|  |                |                | (Dollars in Thousands) |                 |                |
| Loans/leases accounted for on nonaccrual basis | \$6,488        | \$6,538        | \$2,579                | \$ 7,608        | \$4,204        |
| Accruing loans/leases past due 90 days or more | 500            | 755            | 604                    | 1,133           | 756            |
| Other real estate owned                        | 496            | 93             | 545                    | 1,925           |                |
| Troubled debt restructurings                   |                |                |                        |                 |                |
| <b>Totals</b>                                  | <b>\$7,484</b> | <b>\$7,386</b> | <b>\$3,728</b>         | <b>\$10,666</b> | <b>\$4,960</b> |

The policy of the company is to place a loan/lease on nonaccrual status if: (a) payment in full of interest or principal is not expected, or (b) principal or interest has been in default for a period of 90 days or more unless the obligation is both in the process of collection and well secured. Well secured is defined as collateral with sufficient market value to repay principal and all accrued interest. A debt is in the process of collection if collection of the debt is proceeding in due course either through legal action, including judgment enforcement procedures, or in appropriate circumstances, through collection efforts not involving legal action which are reasonably expected to result in repayment of the debt or in restoration to current status.

2. Potential Problem Loans/Leases. To management's best knowledge, there are no such significant loans/leases that have not been disclosed in the above table.

3. Foreign Outstandings. None.

4. Loan/Lease Concentrations. At December 31, 2007, there was a single concentration of loans/leases exceeding 10%, which is not otherwise disclosed in Item III. A. That concentration is Lessors of Non-Residential Buildings & Dwellings at 16.5%.

## D. Other Interest-Bearing Assets

There are no interest-bearing assets required to be disclosed here.

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## IV. Summary of Loan/Lease Loss Experience

## A. Analysis of the Allowance for Estimated Losses on Loans/Leases

The following tables summarize activity in the allowance for estimated losses on loans/leases of the Company:

|   | 2007                   | 2006      | Years ended<br>December 31,<br>2005 | 2004      | 2003      |
|---|------------------------|-----------|-------------------------------------|-----------|-----------|
|   | (Dollars in Thousands) |           |                                     |           |           |
| Average amount of loans/leases outstanding, before allowance for estimated losses on loans/leases | \$1,019,830            | \$855,872 | \$682,858                           | \$587,450 | \$480,314 |
| Allowance for estimated losses on loans/leases:   |                        |           |                                     |           |           |
| Balance, beginning of fiscal period   | \$ 10,612              | \$ 8,884  | \$ 9,262                            | \$ 8,643  | \$ 6,879  |
| Charge-offs:  |                        |           |                                     |           |           |
| Commercial  | (1,401)                | (1,415)   | (1,530)                             | (624)     | (1,777)   |
| Real Estate   | (174)                  | (45)      | (160)                               | (49)      |           |
| Installment and other consumer  | (469)                  | (460)     | (356)                               | (292)     | (298)     |
| Subtotal charge-offs  | (2,044)                | (1,920)   | (2,046)                             | (965)     | (2,075)   |
| Recoveries:   |                        |           |                                     |           |           |
| Commercial  | 327                    | 262       | 245                                 | 137       | 192       |
| Real Estate   | 173                    | 52        | 25                                  |           |           |
| Installment and other consumer  | 92                     | 50        | 87                                  | 75        | 242       |
| Subtotal recoveries   | 592                    | 364       | 357                                 | 212       | 434       |
| Net charge-offs   | (1,452)                | (1,556)   | (1,689)                             | (753)     | (1,641)   |
| Provision charged to expense  | 2,864                  | 3,284     | 877                                 | 1,372     | 3,405     |
| Acquisition of M2 Lease Funds, LLC  |                        |           | 434                                 |           |           |
| Balance, end of fiscal year   | \$ 12,024              | \$ 10,612 | \$ 8,884                            | \$ 9,262  | \$ 8,643  |
| Ratio of net charge-offs to average loans/leases  | 0.14%                  | 0.18%     | 0.25%                               | 0.13%     | 0.34%     |

outstanding

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**Table of Contents****B. Allocation of the Allowance for Estimated Losses on Loans/Leases**

The following tables present the allowance for the estimated losses on loans/leases by type of loans/leases and the percentage of loans/leases in each category to total loans/leases:

|  | <b>December 31, 2007</b> |  | <b>December 31, 2006</b>             |  | <b>December 31, 2005</b> |                                 |
|--|--------------------------|--|--------------------------------------|--|--------------------------|---------------------------------|
|  | Amount                   | % of<br>Loans/Leases<br>to Total<br>Loans/Leases | Amount<br><br>(Dollars in Thousands) | % of<br>Loans/Leases<br>to Total<br>Loans/Leases | Amount                   | % of Loans<br>to Total<br>Loans |
| Real estate loans held for sale residential mortgage | \$ 46                    | 0.59%  | \$ 67                                | 0.64%  | \$ 16                    | 0.35%                           |
| Real estate loans residential mortgage               | 486                      | 6.26   | 356                                  | 7.18   | 250                      | 7.17                            |
| Real estate loans construction                       | 62                       | 0.79   | 40                                   | 0.68   | 12                       | 0.37                            |
| Commercial loans                                     | 5,148                    | 33.31  | 4,465                                | 41.35  | 3,999                    | 35.72                           |
| Commercial real estate loans                         | 4,214                    | 45.19  | 3,943                                | 36.52  | 3,332                    | 42.88                           |
| Direct financing leases                              | 874                      | 6.09   | 805                                  | 5.49   | 546                      | 4.62                            |
| Installment and other consumer loans                 | 1,184                    | 7.77   | 920                                  | 8.14   | 725                      | 8.89                            |
| Unallocated  | 10                       | NA   | 16                                   | NA   | 4                        | NA                              |
| <b>Total</b>   | <b>\$12,024</b>          | <b>100.00%</b>                                   | <b>\$10,612</b>                      | <b>100.00%</b>                                   | <b>\$8,884</b>           | <b>100.00%</b>                  |

|  | <b>December 31, 2004</b> |   | <b>December 31, 2003</b> |                                 |
|--|--------------------------|---|--------------------------|---------------------------------|
|  | Amount                   | % of Loans<br>to Total<br>Loans<br>(Dollars in Thousands) | Amount                   | % of Loans<br>to Total<br>Loans |
| Real estate loans held for sale residential mortgage | \$ 17                    | 0.54%   | \$ 4                     | 0.73%                           |
| Real estate loans residential mortgage               | 205                      | 8.09  | 272                      | 5.67                            |
| Real estate loans construction                       | 21                       | 0.56  | 11                       | 0.43                            |
| Commercial loans                                     | 4,532                    | 44.22   | 4,222                    | 45.84                           |
| Commercial real estate loans                         | 3,891                    | 37.99   | 3,454                    | 37.56                           |
| Installment and other consumer loans                 | 591                      | 8.60  | 678                      | 9.77                            |
| Unallocated  | 5                        | NA  | 2                        | NA                              |
| <b>Total</b>   | <b>\$9,262</b>           | <b>100.00%</b>  | <b>\$8,643</b>           | <b>100.00%</b>                  |





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## V. Deposits.

The average amount of and average rate paid for the categories of deposits for the years ended December 31, 2007, 2006, and 2005 are discussed in the consolidated average balance sheets and can be found on pages B-2 and B-3 of Appendix B.

Included in interest bearing deposits at December 31, 2007 were certificates of deposit totaling \$244,830,326 that were \$100,000 or greater. Maturities of these certificates were as follows:

|  | <b>December 31,<br/>2007</b> |
|--|------------------------------|
|  | (Dollars in<br>Thousands)    |
| One to three months                                  | \$ 97,555                    |
| Three to six months                                  | 59,727                       |
| Six to twelve months                                 | 32,365                       |
| Over twelve months                                   | 55,183                       |
| <br>   |                              |
| Total certificates of deposit greater than \$100,000 | \$ 244,830                   |

## VI. Return on Equity and Assets.

The following tables present the return on assets and equity and the equity to assets ratio of the Company:

|  | <b>Years ended<br/>December 31,</b> |              |             |
|--|-------------------------------------|--------------|-------------|
|  | <b>2007</b>                         | <b>2006</b>  | <b>2005</b> |
|  | (Dollars in Thousands)              |              |             |
| Average total assets                   | \$ 1,351,481                        | \$ 1,153,537 | \$ 934,906  |
| Average equity                         | 75,018                              | 57,763       | 52,650      |
| Net income                             | 5,777                               | 2,802        | 4,810       |
| Return on average assets               | 0.43%                               | 0.24%        | 0.51%       |
| Return on average common equity        | 9.31%                               | 5.02%        | 9.14%       |
| Return on average total equity         | 7.70%                               | 4.85%        | 9.14%       |
| Dividend payout ratio                  | 7.77%                               | 14.04%       | 7.55%       |
| Average equity to average assets ratio | 5.55%                               | 5.01%        | 5.63%       |

## VII. Short Term Borrowings.

The information requested is disclosed in Note 7 to the December 31, 2007 Consolidated Financial Statements.