PARK NATIONAL CORP /OH/
Form 10-Q
November 05, 2007

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# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 <br> FORM 10-Q 

## p QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2007
OR
o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$
Commission File Number 1-13006
Park National Corporation
(Exact name of registrant as specified in its charter)
Ohio
31-1179518
(State or other jurisdiction of
(I.R.S. Employer Identification No.) incorporation or organization)

50 North Third Street, Newark, Ohio 43055
(Address of principal executive offices) (Zip Code) (740) 349-8451
(Registrant s telephone number, including area code)
N/A
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes p No o
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer p Accelerated filer o Non-accelerated filer o
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes o No p
14,062,044 Common shares, no par value per share, outstanding at October 31, 2007.

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PARK NATIONAL CORPORATION
Consolidated Condensed Balance Sheets (Unaudited)
(dollars in thousands)

|  | September 30, 2007 | $\begin{gathered} \text { December 31, } \\ 2006 \end{gathered}$ |
| :---: | :---: | :---: |
| Assets: |  |  |
| Cash and due from banks | \$ 154,472 | \$ 177,990 |
| Money market instruments | 11,991 | 8,266 |
| Cash and cash equivalents | \$ 166,463 | \$ 186,256 |
| Interest bearing deposits | 1 | 1 |
| Securities available-for-sale, at fair value (amortized cost of \$1,525,351 and |  |  |
| \$1,299,686 at September 30, 2007 and December 31, 2006) | 1,505,168 | 1,275,079 |
| Securities held-to-maturity, at amortized cost (fair value approximates |  |  |
| \$160,597 and \$169,786 at September 30, 2007 and December 31, 2006) | 166,632 | 176,485 |
| Other investment securities | 63,345 | 61,934 |
| Loans (net of unearned income) | 4,174,652 | 3,480,702 |
| Allowance for loan losses | 79,846 | 70,500 |
| Net loans | 4,094,806 | 3,410,202 |
| Bank premises and equipment, net | 66,527 | 47,554 |
| Bank owned life insurance | 119,206 | 113,101 |
| Goodwill and other intangible assets | 199,679 | 78,003 |
| Other assets | 129,309 | 122,261 |
| Total assets | \$6,511,136 | \$ 5,470,876 |
| Liabilities and Stockholders Equity: |  |  |
| Deposits: |  |  |
| Noninterest bearing | \$ 692,749 | \$ 664,962 |
| Interest bearing | 3,842,423 | 3,160,572 |
| Total deposits | 4,535,172 | 3,825,534 |
| Short-term borrowings | 711,123 | 375,773 |
| Long-term debt | 550,198 | 604,140 |
| Junior Subordinated Debentures | 15,000 |  |
| Other liabilities | 71,305 | 94,990 |
| Total liabilities | 5,882,798 | 4,900,437 |


| Stockholders Equity: |  |  |
| :--- | ---: | ---: |
| Common stock (No par value; 20,000,000 shares authorized; 16,151,213 |  |  |
| shares issued in 2007 and 15,358,323 shares issued in 2006) | $\mathbf{3 0 0 , 3 2 1}$ | 217,067 |
| Retained earnings | $\mathbf{5 4 5 , 8 5 4}$ | 519,563 |
| Treasury stock (2,053,764 shares in 2007 and 1,436,794 shares in 2006) | $(\mathbf{1 9 7 , 8 9 2 )}$ | $(143,371)$ |
| Accumulated other comprehensive (loss), net of taxes | $(\mathbf{1 9 , 9 4 5 )}$ | $(22,820)$ |
| Total stockholders equity | $\mathbf{6 2 8 , 3 3 8}$ | 570,439 |
|  |  |  |
| Total liabilities and stockholders equity | $\mathbf{\$ 6 , 5 1 1 , 1 3 6}$ | $\$ 5,470,876$ |
| SEE ACCOMPANYING NOTES TO CONSOLIDATED FINANCIAL STATEMENTS |  |  |
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## PARK NATIONAL CORPORATION

Consolidated Condensed Statements of Income (Unaudited)
(dollars in thousands, except per share data)

|  | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2007 | 2006 |
| Interest and dividend income: |  |  |  |  |
| Interest and fees on loans | \$ 83,964 | \$65,843 | \$238,625 | \$188,991 |
| Interest and dividends on: |  |  |  |  |
| Obligations of U.S. Government, its agencies and other securities | 18,826 | 18,430 | 55,651 | 57,032 |
| Obligations of states and political subdivisions | 754 | 893 | 2,349 | 2,815 |
| Other interest income | 222 | 124 | 802 | 346 |
| Total interest and dividend income | 103,766 | 85,290 | 297,427 | 249,184 |
| Interest expense: |  |  |  |  |
| Interest on deposits: |  |  |  |  |
| Demand and savings deposits | 11,309 | 7,397 | 29,936 | 18,645 |
| Time deposits | 21,440 | 14,914 | 60,249 | 40,628 |
| Interest on borrowings: |  |  |  |  |
| Short-term borrowings | 6,479 | 4,284 | 14,651 | 11,513 |
| Long-term debt | 5,122 | 5,133 | 17,867 | 17,595 |
| Total interest expense | 44,350 | 31,728 | 122,703 | 88,381 |
| Net interest income | 59,416 | 53,562 | 174,724 | 160,803 |
| Provision for loan losses | 5,793 | 935 | 10,879 | 2,402 |
| Net interest income after provision for loan |  |  |  |  |
| Other income: |  |  |  |  |
| Income from fiduciary activities | \$ 3,614 | \$ 3,319 | \$ 10,689 | \$ 10,027 |
| Service charges on deposit accounts | 6,544 | 5,317 | 17,338 | 14,764 |

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| Other service income | $\mathbf{3 , 2 3 1}$ | 2,685 | $\mathbf{8 , 6 6 5}$ | 8,212 |
| :--- | :---: | ---: | ---: | ---: |
| Other | $\mathbf{5 , 6 7 1}$ | 5,033 | $\mathbf{1 7 , 0 0 4}$ | 15,072 |
| Total other income | $\mathbf{1 9 , 0 6 0}$ | 16,354 | $\mathbf{5 3 , 6 9 6}$ | 48,075 |
|  |  |  |  |  |
| Gain on sale of securities |  | 97 |  | 97 |
|  | Continued |  |  |  |

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PARK NATIONAL CORPORATION
Consolidated Condensed Statements of Income (Unaudited)
(Continued)
(dollars in thousands, except per share data)
Three Months Ended

September 30,
20072006
Other expense:

| Salaries and employee benefits | \$ | 24,386 | \$ | 20,268 | \$ | 71,014 | \$ | 59,834 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Occupancy expense |  | 2,678 |  | 2,275 |  | 7,991 |  | 6,719 |
| Furniture and equipment expense |  | 1,587 |  | 1,273 |  | 4,503 |  | 3,964 |
| Other expense |  | 14,166 |  | 11,673 |  | 41,098 |  | 34,840 |
| Total other expense |  | 42,817 |  | 35,489 |  | 124,606 |  | 105,357 |
| Income before income taxes |  | 29,866 |  | 33,589 |  | 92,935 |  | 101,216 |
| Income taxes |  | 8,562 |  | 9,784 |  | 27,058 |  | 29,718 |
| Net income | \$ | 21,304 | \$ | 23,805 | \$ | 65,877 | \$ | 71,498 |

Per Share:
Net income:

|  | $\$$ | $\mathbf{1 . 5 0}$ | $\$$ | 1.72 | $\$$ | $\mathbf{4 . 6 2}$ | $\$$ | 5.12 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Basic | $\$$ | $\mathbf{1 . 5 0}$ | $\$$ | 1.71 | $\$$ | $\mathbf{4 . 6 1}$ | $\$$ | 5.11 |
| Diluted |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Weighted average shares | $\mathbf{1 4 , 1 9 3 , 0 1 9}$ | $13,859,498$ | $\mathbf{1 4 , 2 7 3 , 7 5 9}$ | $13,957,097$ |  |  |  |  |
| Basic | $\mathbf{1 4 , 1 9 3 , 0 1 9}$ | $13,888,458$ | $\mathbf{1 4 , 2 7 9 , 8 1 0}$ | $13,998,253$ |  |  |  |  |
| Diluted |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Cash dividends declared | $\$$ | $\mathbf{0 . 9 3}$ | $\$$ | 0.92 | $\$$ | $\mathbf{2 . 7 9}$ | $\$$ | 2.76 |

SEE ACCOMPANYING NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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PARK NATIONAL CORPORATION
Consolidated Condensed Statements of Changes in Stockholders Equity (Unaudited)
(dollars in thousands, except share data)


SEE ACCOMPANYING NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## PARK NATIONAL CORPORATION

## Consolidated Condensed Statements of Cash Flows (Unaudited)

(dollars in thousands)

|  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: |
|  | 2007 | 2006 |
| Operating activities: |  |  |
| Net income | \$ 65,877 | \$ 71,498 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Depreciation, (accretion) and amortization, net | $(2,154)$ | (85) |
| Stock dividends on Federal Home Loan Bank stock |  | $(2,274)$ |
| Provision for loan losses | 10,879 | 2,402 |
| Amortization of core deposit intangibles | 2,759 | 1,911 |
| Realized investment security gains |  | (97) |
| Changes in assets and liabilities: |  |  |
| Increase in other assets | $(7,639)$ | $(12,265)$ |
| Decrease in other liabilities | $(13,138)$ | $(3,651)$ |
| Net cash provided by operating activities | 56,584 | 57,439 |
| Investing activities: |  |  |
| Proceeds from sales of: |  |  |
| Available-for-sale securities |  | 304 |
| Proceeds from maturity of: |  |  |
| Available-for-sale securities | 646,918 | 244,528 |
| Held-to-maturity securities | 9,852 | 15,926 |
| Purchases of: |  |  |
| Available-for-sale securities | $(841,746)$ | $(166,518)$ |
| Net decrease in interest bearing deposits with other banks |  | 299 |
| Net increase in loans | $(66,742)$ | $(61,780)$ |
| Loans acquired Ohio Legacy Bank, N.A. Branch | $(38,348)$ |  |
| Cash paid for branch acquistion, Ohio Legacy Bank, N.A. | $(\mathbf{2 , 6 9 3})$ |  |
| Cash paid for bank acquisition, Vision Bancshares, Inc. | $(44,993)$ |  |
| Purchases of premises and equipment, net | $(14,461)$ | $(3,730)$ |
| Premises and equipment acquired Ohio Legacy Bank, N.A. Branch | $(1,150)$ |  |
| Net cash (used in) provided by investing activities | $(353,363)$ | 29,029 |

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## PARK NATIONAL CORPORATION <br> Consolidated Condensed Statements of Cash Flows (Unaudited) (Continued) <br> (dollars in thousands)

|  | Nine Months Ended <br> September <br> $\mathbf{3 0}$ | $\mathbf{2 0 0 7}$ |
| :--- | ---: | :--- |

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## PARK NATIONAL CORPORATION <br> NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

For the Three and Nine Months Ended September 30, 2007 and 2006.
Note 1 Basis of Presentation
The consolidated financial statements included in this report have been prepared by Park National Corporation (the
Registrant , Corporation , Company , or Park ) without audit. In the opinion of management, all adjustments (consisti solely of normal recurring accruals) necessary for a fair presentation of results of operations for the interim periods included herein have been made. The results of operations for the periods ended September 30, 2007 are not necessarily indicative of the operating results to be anticipated for the fiscal year ending December 31, 2007. The accompanying unaudited consolidated condensed financial statements have been prepared in accordance with the instructions for Form 10-Q and, therefore, do not include all information and footnotes necessary for a fair presentation of the condensed balance sheets, condensed statements of income, condensed statements of changes in stockholders equity and condensed statements of cash flows in conformity with U.S. generally accepted accounting principles. These financial statements should be read in conjunction with the consolidated financial statements incorporated by reference in the Annual Report on Form 10-K of Park for the fiscal year ended December 31, 2006 from Park s 2006 Annual Report to Shareholders.
Park s significant accounting policies are described in Note 1 of the Notes to Consolidated Financial Statements included in Park s 2006 Annual Report to Shareholders. For interim reporting purposes, Park follows the same basic accounting policies and considers each interim period as an integral part of an annual period.
Park does not have any derivative financial instruments such as interest-rate swap agreements.
Note 2 Acquisitions and Intangible Assets
On March 9, 2007, Park acquired all of the stock and outstanding stock options of Vision Bancshares, Inc. (Vision ) for $\$ 87.8$ million in cash and 792,937 shares of Park common stock valued at $\$ 83.3$ million or $\$ 105.00$ per share. The goodwill recognized as a result of this acquisition was $\$ 109.0$ million. The fair value of the acquired assets of Vision was $\$ 686.5$ million and the fair value of the liabilities assumed was $\$ 624.4$ million at March $9,2007$.
At the time of the acquisition, Vision operated two bank subsidiaries (both named Vision Bank) which became bank subsidiaries of Park on March 9, 2007. On July 20, 2007, the bank operations of the two Vision Banks were consolidated under a single charter through the merger of the Vision bank headquartered in Gulf Shores, Alabama ( Vision Alabama ) with and into the Vision bank headquartered in Panama City, Florida (Vision Florida , Vision , or Vision Bank ), under the charter of Vision Florida. Vision Florida operates 18 branch locations in the Gulf Coast communities, in Baldwin County, Alabama and in the Florida panhandle. The markets that Vision Florida operates in are expected to grow faster than many of the non-metro markets in which Park s subsidiary banks operate in Ohio. Management expects that the acquisition of Vision will improve the future growth rate for Park s loans and deposits.

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On September 21, 2007, a national bank subsidiary of Park, The First-Knox National Bank of Mount Vernon
( First-Knox ), acquired the Millersburg, Ohio banking office (the Millersburg branch ) of Ohio Legacy Bank, N.A.
( Ohio Legacy ). First-Knox acquired substantially all of the loans administered at the Millersburg branch of Ohio Legacy and assumed substantially all of the deposit liabilities relating to the deposit accounts assigned to the Millersburg branch. The fair value of loans acquired was approximately $\$ 38$ million and deposit liabilities acquired were approximately $\$ 23$ million.
First-Knox paid a premium of approximately $\$ 1.7$ million in connection with the purchase of the deposit liabilities. First-Knox recognized a loan premium adjustment of $\$ 700,000$ and a certificate of deposit adjustment of $\$ 300,000$, resulting in a total increase to core deposit intangibles of $\$ 2.7$ million. No goodwill was recognized as part of this transaction. In addition, First-Knox paid $\$ 900,000$ for the acquisition of the branch office building that Ohio Legacy was leasing from a third party.
The following table shows the activity in goodwill and core deposit intangibles during the first nine months of 2007.

| (In Thousands) | Goodwill | Intangibles | Total |
| :--- | :---: | :---: | :---: |
|  | $\$ 72,334$ | $\$ 5,669$ | $\$ 78,003$ |
|  | 109,021 | 12,720 | 121,741 |
|  |  | 2,694 | 2,694 |
| Acquisition | $\$ 181,355$ | $\$ 2,759>$ | $<2,759>$ |
|  |  | 18,324 | $\$ 199,679$ |

December 31, 2006
Vision Acquisition
Millersburg Branch Acquisition
Amortization
September 30, 2007
\$181,355 \$18,324
\$199,679
The core deposit intangibles are being amortized to expense principally on the straight-line method, over periods ranging from six to ten years. The amortization period for the Vision acquisition and the Millersburg branch acquisition core deposit intangibles is six years. Management expects that the core deposit amortization expense will be $\$ 1.1$ million for the fourth quarter of 2007.
Core deposit amortization expense is projected to be as follows for each of the following years:

|  | Annual |
| :---: | :---: |
| (In Thousands) | Amortization |
| 2007 | $\$ 3,847$ |
| 2008 | 4,025 |
| 2009 | 3,746 |
| 2010 | 3,422 |
| 2011 | 2,677 |
| Total | $\$ 17,717$ |

Goodwill is evaluated on an annual basis for impairment and otherwise when circumstances warrant. Goodwill was evaluated during the first quarter of 2007, and no impairment charge was necessary.
Note 3 Allowance for Loan Losses
The allowance for loan losses is that amount believed adequate to absorb probable incurred credit losses in the loan portfolio based on management $s$ evaluation of various factors including overall growth in the loan portfolio, an analysis of individual loans, prior and current loss experience, and current economic conditions. A provision for loan losses is charged to operations based on management s periodic evaluation of these and other pertinent factors.

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Commercial loans are individually risk graded. Where appropriate, reserves are allocated to individual loans based on management sestimate of the borrower s ability to repay the loan given the availability of collateral and other sources of cash flow. Homogenous loans, such as consumer installment loans and residential mortgage loans are not individually risk graded. Reserves are established for each pool of loans based on historical loan loss experience, current economic conditions, loan delinquency and other environmental factors.
The following table shows the activity in the allowance for loan losses for the three and nine months ended September 30, 2007 and 2006.


Annualized Ratio of Net Charge-Offs to
Average Loans
Ratio of Allowance for Loan Losses to End of Period Loans, Net of Unearned Income

| $.56 \%$ | $.11 \%$ | $.37 \%$ | $.10 \%$ |
| :---: | :---: | :---: | :---: |
| $1.91 \%$ $2.06 \%$  <br> $-11-$  $1.91 \%$ | $2.06 \%$ |  |  |

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Note 4 Earnings Per Share
The following table sets forth the computation of basic and diluted earnings per share for the three and nine months ended September 30, 2007 and 2006.
(Dollars in Thousands, Except Per Share Data)
Three Months Ended
September 30,
2007
\$ 21,304 \$ 23,805
Net Income
Denominator:
Denominator for Basic Earnings Per Share (Weighted Average Shares Outstanding)
Effect of Dilutive Securities
Denominator for Diluted Earnings Per
Share (Weighted Average Shares
Outstanding Adjusted for the Dilutive Securities)
Earnings per Share:
$\begin{array}{lllllllll}\text { Basic Earnings Per Share } & \$ & 1.50 & \$ & 1.72 & \$ & 4.62 & \$ & 5.12\end{array}$
$\begin{array}{lllllllll}\text { Diluted Earnings Per Share } & \$ & 1.50 & \$ & 1.71 & \$ & 4.61 & \$ & 5.11\end{array}$
For the three and nine month periods ending September 30, 2007, options to purchase 534,200 and 533,047 shares of common stock, respectively, were outstanding but not included in the computation of diluted earnings per share because the respective option exercise prices exceeded the market value of the underlying common shares such that their inclusion would have had an anti-dilutive effect. The amount of 534,200 represented all outstanding options at September 30, 2007. For the three and nine month periods ending September 30, 2006, options to purchase 430,672 and 430,142 shares of common stock, respectively, were outstanding but not included in the computation of diluted net income per share due to their having the same anti-dilutive effect as those disclosed for the three and nine month periods ending September 30, 2007.
Note 5 Segment Information
The Corporation is a multi-bank holding company headquartered in Newark, Ohio. The operating segments for the Corporation are its financial institution subsidiaries. The Corporation s financial institution subsidiaries are The Park National Bank (PNB), The Richland Trust Company (RTC), Century National Bank (CNB), The First-Knox National Bank of Mount Vernon (FKNB), United Bank, N.A. (UB), Second National Bank (SNB), The Security National Bank and Trust Co. (SEC), The Citizens National Bank of Urbana (CIT) and Vision Bank (VIS).

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|  | Operating Results for the Three Months Ended September 30, 2007 (In Thousands) |  |  |  |  | Balances at September 30, 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Provision |  |  |  |  |  |
|  |  | Loan | Other |  |  |  |
|  | Income | Losses | Income | Expense | Net Income | Assets |
| PNB | \$18,141 | \$ 913 | \$ 7,566 | \$12,708 | \$ 8,160 | \$2,104,721 |
| RTC | 4,188 | 570 | 1,359 | 2,788 | 1,447 | 577,790 |
| CNB | 6,447 | 270 | 2,291 | 4,067 | 2,898 | 734,695 |
| FKNB | 7,506 | 380 | 2,221 | 4,397 | 3,269 | 820,836 |
| UB | 1,885 | 20 | 650 | 1,630 | 605 | 201,486 |
| SNB | 3,093 | 40 | 750 | 1,922 | 1,322 | 438,345 |
| SEC | 7,038 | 640 | 2,459 | 5,021 | 2,636 | 782,804 |
| CIT | 1,252 | 40 | 444 | 1,011 | 441 | 146,642 |
| VIS | 7,744 | 2,420 | 1,120 | 6,189 | 176 | 890,566 |
| All Other | 2,122 | 500 | 200 | 3,084 | 350 | <186,749> |
| TOTAL | \$59,416 | \$5,793 | \$ 19,060 | \$42,817 | \$21,304 | \$6,511,136 |

Balances at
Operating Results for the Three Months Ended September 30, 2006 (In Thousands) Provision

|  | Net Interest | for <br> Loan |  |  |  |  |  | Other | Other |  |  |
| :--- | ---: | :---: | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: | :---: |
|  | Income | Losses | Income | Expense | Net Income | Assets |  |  |  |  |  |
| PNB | $\$ 18,343$ | $\$ 310$ | $\$ 7,108$ | $\$ 11,832$ | $\$ 8,958$ | $\$ 1,992,672$ |  |  |  |  |  |
| RTC | 4,557 | 100 | 1,113 | 2,757 | 1,854 | 504,325 |  |  |  |  |  |
| CNB | 6,269 | 70 | 2,135 | 4,087 | 2,813 | 719,227 |  |  |  |  |  |
| FKNB | 7,634 | 50 | 1,873 | 4,465 | 3,303 | 765,368 |  |  |  |  |  |
| UB | 1,906 | 20 | 593 | 1,555 | 633 | 210,699 |  |  |  |  |  |
| SNB | 2,846 | 40 | 606 | 1,890 | 1,076 | 397,668 |  |  |  |  |  |
| SEC | 7,557 | 80 | 2,352 | 5,090 | 3,188 | 873,386 |  |  |  |  |  |
| CIT | 1,323 | 65 | 419 | 1,059 | 422 | 163,495 |  |  |  |  |  |
| IIS |  |  |  |  |  |  |  |  |  |  |  |
| All Other | 3,127 | 200 | 252 | 2,754 | 1,558 | $<233,507>$ |  |  |  |  |  |
| TOTAL | $\$ 53,562$ | $\$ 935$ | $\$ 16,451$ | $\$ 35,489$ | $\$ 23,805$ | $\$ 5,393,333$ |  |  |  |  |  |

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Operating Results for the Nine Months Ended September 30, 2007
(In Thousands)
Provision

|  | Net Interest | for |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  | Loan |  |  | Other |
|  | Income | Losses | Income | Expense | Net Income |
| PNB | $\$ 54,229$ | $\$ 2,164$ | $\$ 21,214$ | $\$ 38,143$ | $\$ 23,709$ |
| RTC | 12,706 | 1,470 | 3,939 | 8,444 | 4,452 |
| CNB | 19,094 | 1,065 | 7,277 | 12,361 | 8,555 |
| FKNB | 22,642 | 900 | 6,054 | 13,531 | 9,421 |
| UB | 5,656 | 45 | 1,832 | 4,885 | 1,748 |
| SNB | 9,238 | 115 | 2,036 | 5,854 | 3,705 |
| SEC | 22,105 | 1,465 | 7,220 | 15,228 | 8,618 |
| CIT | 3,830 | 65 | 1,253 | 3,118 | 1,294 |
| VIS | 18,078 | 2,505 | 2,377 | 13,301 | 2,917 |
| All Other | 7,146 | 1,085 | 494 | 9,741 | 1,458 |
|  |  |  |  |  |  |
| TOTAL | $\$ 174,724$ | $\$ 10,879$ | $\$ 53,696$ | $\$ 124,606$ | $\$ 65,877$ |

Operating Results for the Nine Months Ended September 30, 2006
(In Thousands)
Provision

|  | Net Interest | for |  | Other |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Loan | Other |  |  |
|  | Income | Losses | Income | Expense | Net Income |
| PNB | \$ 54,123 | \$ 923 | \$20,734 | \$ 34,935 | \$26,339 |
| RTC | 13,899 | 270 | 3,427 | 8,311 | 5,780 |
| CNB | 19,183 | 110 | 6,235 | 12,275 | 8,638 |
| FKNB | 22,787 | 205 | 5,836 | 13,047 | 10,174 |
| UB | 5,796 | <160> | 1,665 | 4,739 | 1,966 |
| SNB | 8,884 | 95 | 1,766 | 5,706 | 3,414 |
| SEC | 22,761 | 280 | 6,745 | 15,166 | 9,473 |
| CIT | 4,082 | 105 | 1,229 | 3,219 | 1,354 |
| VIS |  |  |  |  |  |
| All Other | 9,288 | 574 | 535 | 7,959 | 4,360 |
| TOTAL | \$160,803 | \$ 2,402 | \$48,172 | \$ 105,357 | \$71,498 |

The operating results of the Parent Company and Guardian Financial Service Company (GFC) in the All Other row are used to reconcile the segment totals to the consolidated condensed statements of income for the periods ended
September 30, 2007 and 2006. The reconciling amounts for consolidated total assets for both of the periods ended
September 30, 2007 and 2006 consist of the elimination of intersegment borrowings, and the assets of the Parent Company and GFC which are not eliminated.
Note 7 Stock Option Plans
Park did not grant any stock options during the first nine months of 2007 or 2006. Additionally, no stock options became vested during the first nine months of 2007 or 2006.

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The following table summarizes stock option activity during the first nine months of 2007.

|  |  | Weighted <br> Average <br> Exercise |
| :--- | :---: | ---: |
|  | Stock | Options |

All of the stock options outstanding at September 30, 2007 were exercisable. The aggregate intrinsic value of the outstanding stock options at September 30, 2007 was $\$ 0$.
The intrinsic value of the stock options exercised during the third quarter of 2007 was $\$ 0$ and $\$ 47,000$ for the first nine months of 2007 compared to $\$ 28,000$ for the third quarter of 2006 and $\$ 703,000$ for the first nine months of 2006 . The weighted average contractual remaining term was 1.8 years for the stock options outstanding at September 30, 2007. All of the common shares delivered upon exercise of incentive stock options granted under the Park National Corporation 2005 Incentive Stock Option Plan (the 2005 Plan ) and the Park National Corporation 1995 Incentive Stock Option Plan (the 1995 Plan ) are to be treasury shares. At September 30, 2007, incentive stock options (granted under both the 2005 Plan and 1995 Plan) covering 522,396 common shares were outstanding. The remaining outstanding stock options at September 30, 2007 covering 11,804 common shares were granted under a stock option plan (the Security Plan ) assumed by Park in the acquisition of Security Banc Corporation in 2001. At September 30, 2007, Park held 918,681 treasury shares that are allocated for the stock option plans (including the Security Plan).

## Note 8 Loans

The composition of the loan portfolio was as follows at the dates shown:

|  | September | December |
| :--- | ---: | ---: |
|  | (In Thousands) | 30, |

Note 9 Investment Securities
The amortized cost and fair values of investment securities are shown in the following table. Management evaluates investment securities on a quarterly basis for other-than-temporary impairment. No impairment charges have been deemed necessary in 2007 or 2006 . The unrealized losses are primarily the result of changes in interest rates and will not prohibit Park from receiving its contractual principal and interest payments.
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| (In Thousands) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2007 | Amortized |  | Gross |  | Gross |  | Estimated |  |
|  |  |  | Unrealized |  | Unrealized |  |  |  |
|  |  |  |  | ding |  | Holding | Fair |  |
| Securities Available-for-Sale |  | Cost |  |  |  | Losses |  | Value |
| Obligations of U.S. Treasury and Other U.S. |  |  |  |  |  |  |  |  |
| Government Sponsored Entities | \$ | 200,995 | \$ | 988 | \$ | 20 | \$ | 201,963 |
| Obligation of States and Political Subdivisions |  | 49,031 |  | 672 |  | 28 |  | 49,675 |
| U.S. Government Sponsored Entities |  |  |  |  |  |  |  |  |
| Asset-Backed Securities and Other |  |  |  |  |  |  |  |  |
| Asset-Backed Securities |  | 1,273,032 |  | 2,274 |  | 24,343 |  | 1,250,963 |
| Equity Securities |  | 2,293 |  | 508 |  | 234 |  | 2,567 |
| Total | \$ | 1,525,351 | \$ | 4,442 | \$ | 24,625 | \$ | 1,505,168 |
| September 30, 2007 | Amortized |  | GrossUnrecognized |  |  | Gross | Estimated |  |
|  |  |  | Unrecognized |  |  |
|  |  |  |  | olding |  | Holding |  | Fair |
| Securities Held-to-Maturity |  | Cost |  |  |  | Gains |  | Losses |  | Value |
| Obligations of States and Political Subdivisions |  | 13,780 |  | 116 |  | \$ |  | \$ 13,896 |
| U.S. Government Sponsored Entities |  |  |  |  |  |  |  |  |
| Asset-Backed Securities and Other |  |  |  |  |  |  |  |  |
| Asset-Backed Securities |  | 152,852 |  | 3 |  | 6,154 |  | 146,701 |
| Total |  | 166,632 |  | 119 |  | \$ 6,154 |  | \$ 160,597 |
| (In Thousands) |  |  |  |  |  |  |  |  |
| December 31, 2006 |  |  |  | ross |  | Gross |  |  |
|  | Amortized |  | Unrealized |  | Unrealized Holding |  | Estimated |  |
|  |  |  |  | lding |  |  |  |  |
| Securities Available-for-Sale |  | Cost |  | ains |  | Losses |  | Fair Value |
| Obligations of U.S. Treasury and Other U.S. |  |  |  |  |  |  |  |  |
| Government Sponsored Entities | \$ | 90,988 | \$ | 140 |  | 419 |  | \$ 90,709 |
| Obligation of States and Political Subdivisions 53,947 1,006 3 54,950 <br> U.S. Government Sponsored Entities     |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Asset-Backed Securities and Other |  |  |  |  |  |  |  |  |
| Asset-Backed Securities |  | 1,153,515 |  | 932 |  | 26,823 |  | 1,127,624 |
| Equity Securities |  | 1,236 |  | 595 |  | 35 |  | 1,796 |
| Total | \$ | 1,299,686 | \$ | 2,673 |  | \$ 27,280 | \$ 1,275,079 |  |
|  |  |  |  | Gross |  | Gross | Estimated |  |
| December 31, 2006 <br> Securities Held-to-Maturity |  |  | Unrecognized |  | Unrecognized |  |  |  |
|  |  |  |  |  |  |  |  |  |


|  | Amortized Cost |  | Holding Gains |  | Holding Losses |  | Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Obligations of States and Political Subdivisions | \$ | 15,140 | \$ | 169 | \$ |  | \$ | 15,309 |
| U.S. Government Sponsored Entities |  |  |  |  |  |  |  |  |
| Asset-Backed Securities and Other |  |  |  |  |  |  |  |  |
| Asset-Backed Securities |  | 161,345 |  | 1 |  | 6,869 |  | 154,477 |
| Total | \$ | 176,485 | \$ | 170 | \$ | 6,869 | \$ | 169,786 |
|  |  | 16- |  |  |  |  |  |  |

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For the third quarter ended September 30, 2007, the tax equivalent yield on the total investment portfolio was $5.14 \%$ and the average maturity was 4.0 years. U.S. Government Sponsored Entities asset-backed securities comprised approximately $75 \%$ of the total investment portfolio at the end of the third quarter of 2007. This segment of the investment portfolio consists of fifteen-year mortgage-backed securities and fifteen-year collateralized mortgage obligations.
The average maturity of the investment portfolio would lengthen if long-term interest rates would increase as the principal repayments from mortgage-backed securities and collateralized mortgage obligations would be reduced. Management estimates that the average maturity of the investment portfolio would lengthen to 5.1 years with a 100 basis point increase in long-term interest rates and to 5.2 years with a 200 basis point increase in long-term interest rates. Conversely, management estimates that repayments would increase and that the average maturity of the investment portfolio would decrease to 3.6 years and 2.6 years respectively, with a 100 basis point and 200 basis point decrease in long-term rates.
Note 10 Other Investment Securities
Other investment securities consist of stock investments in the Federal Home Loan Bank and the Federal Reserve Bank. These restricted stock investments are carried at their amortized costs.

| Federal (In Thousands) | $\begin{gathered} \text { September } \\ 30, \\ 2007 \end{gathered}$ |  | $\begin{gathered} \text { December } \\ 31, \\ 2006 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$ | 56,934 | \$ | 55,523 |
| Federal Reserve Bank Stock |  | 6,411 |  | 6,411 |
| Total | \$ | 63,345 | \$ | 61,934 |

## Note 11 Benefit Plans

Park has a noncontributory defined benefit pension plan covering substantially all of its employees. The plan provides benefits based on an employee s years of service and compensation.
Park s funding policy is to contribute annually an amount that can be deducted for federal income tax purposes using a different actuarial cost method and different assumptions from those used for financial reporting purposes.
Management does not expect to make a pension plan contribution during the fourth quarter of 2007. A pension plan contribution of $\$ 9,117,417$ was paid during the first quarter of 2006.
The following table shows the components of net periodic benefit expense.

| (In Thousands) | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 |  | 2007 |  | 2006 |
|  | \$ 810 | \$ 795 | \$ | 2,430 |  | 2,385 |
|  | 776 | 722 |  | 2,328 |  | 2,165 |
| Plan Assets | <1,066> | <994> |  | <3,198> |  | <2,982> |
| ior Service Cost | 8 | 3 |  | 24 |  | 10 |
| ctuarial Loss | 138 | 139 |  | 414 |  | 416 |
|  | \$ 666 | \$ 665 |  | 1,998 |  | 1,994 |

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Note 12 Income Taxes
In June 2006, the Financial Accounting Standards Board ( FASB ) issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109 (FIN 48), which prescribes a recognition threshold of more-likely-than-not, and a measurement attribute for all tax positions taken or expected to be taken on a tax return, in order for those tax positions to be recognized in the financial statements. The benefit recognized for a tax position that meets the more-likely-than-not criteria is measured based on the largest benefit that is more than 50 percent likely to be realized, taking into consideration the amounts and probabilities of the outcome upon settlement. FIN 48 also provides guidance on disclosures and other issues. Effective January 1, 2007, Park adopted the provisions of FIN 48 and there was no material effect on the financial statements. As a result, there was no cumulative effect related to adopting FIN 48. As of January 1, 2007, Park had provided a liability of $\$ 789,000$ for unrecognized tax benefits related to various federal and state income tax matters. Park recognizes interest and penalties through the income tax provision. The total amount of interest and penalties on the date of adoption was $\$ 76,000$. In the third quarter ended September 30, 2007, Park claimed a $\$ 29$ million deduction related to the 1994 write-off of regulatory goodwill by one its affiliate banks by filing an amended 2003 federal income tax return. Park increased its unrecognized tax benefit by approximately $\$ 10$ million related to this item. Although Park believes it is within its rights by claiming this deduction, it is highly uncertain as to whether this deduction will be allowed. Consequently, Park has not recognized a related income tax benefit. Management does not expect the total amount of unrecognized tax benefits to significantly change in the next quarter. Park is no longer subject to examination by federal taxing authorities for the tax year 2003 and the years prior.
Note 13 Recent Accounting Pronouncements
In February 2007, the FASB issued Statement of Financial Accounting Standards ( SFAS ) No. 159, The Fair Value Option for Financial Assets and Financial Liabilities . SFAS No. 159 gives entities the option to measure eligible financial assets and financial liabilities at fair value on an instrument by instrument basis, that are otherwise not permitted to be accounted for at fair value under other accounting standards. The fair value option permits companies to choose to measure eligible items at fair value at specified election dates. Subsequent changes in fair value must be reported in earnings. SFAS No. 159 is effective for financial statements issued for fiscal years beginning after November 15, 2007. We will adopt SFAS No. 159 on January 1, 2008. Management does not expect that the adoption of this standard will have a material impact on Park s financial statements.
In September 2006, FASB issued SFAS No. 157, Fair Value Measurements . SFAS No. 157 defines fair value, establishes a framework for measuring fair value in United States generally accepted accounting principles and expands disclosures about fair value measurements. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007. Management is currently in the process of evaluating the impact of adopting this Statement on Park s Consolidated Condensed Financial Statements.

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In July 2006, the Emerging Issues Task Force ( EITF ) of FASB issued a draft abstract for EITF Issue No. 06-04, Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements . This draft abstract from EITF reached a consensus that for an endorsement split-dollar life insurance arrangement within the scope of this Issue, an employer should recognize a liability for future benefits in accordance with SFAS No. 106, Employers Accounting for Postretirement Benefits Other Than Pensions . The Task Force concluded that a liability for the benefit obligation under SFAS No. 106 has not been settled through the purchase of an endorsement type life insurance policy. In September 2006, FASB agreed to ratify the consensus reached in EITF Issue No. 06-04. This new accounting standard will be effective for fiscal years beginning after December 15, 2007. At September 30, 2007, Park and its subsidiary banks owned $\$ 119.2$ million of bank owned life insurance policies. These life insurance policies are generally subject to endorsement split-dollar life insurance arrangements. These arrangements were designed to provide a pre-and postretirement benefit for senior officers and directors of Park and its subsidiary banks. Park s management has completed its initial evaluation of the impact of the adoption of EITF Issue No. 06-4 on Park s financial statements. Based on the most recent analysis performed by management, if the post-retirement benefit for senior officers and directors of Park and its subsidiaries remain unchanged, Park believes there will be a charge of approximately $\$ 12$ million to stockholders equity on January 1 , 2008.

Note 14 Consolidation of Ohio Banking Operations
On July 30, 2007, Park announced a plan to review current processes and identify opportunities to improve efficiency by converting to one operating system. One outcome of this initiative will be the combination of the eight banking charters of Park s Ohio-based subsidiary banks into one national bank charter, The Park National Bank. Functions to be reviewed as part of this project include, but are not limited to: compliance, regulatory reporting, accounting, product development, data processing, and loan and deposit operations. On August 21, 2007, Park signed an agreement with its data processing vendor for the system conversions of the 12 Ohio-based banking subsidiaries and divisions. The contract requires total payments of approximately $\$ 700,000 ; \$ 350,000$ of which was prepaid upon the signing of the agreement on August 21, 2007. The entire contract obligation will be expensed ratably, as incurred, over the 15 -month period ending December 31, 2008. It is anticipated that using a common operational platform and centralizing certain functions will result in expense reduction due to having fewer operational support positions over the next two years. However, specific reductions in employment have not been determined at this time.
On October 22, 2007, the Compensation Committee of the Board of Directors of Park approved a severance plan known as the Discretionary Employment Transition Policy ( Severance Plan ). Management anticipates that as affected positions are identified in 2008 for elimination, employees will be evaluated to determine if they qualify for the severance package. Park s Severance Policy provides for the payment of one week of salary for each year of service up to ten years. For each year of service over ten, the Severance Policy will pay out two weeks of salary. The minimum payment for a covered employee will be four weeks of salary. There is no maximum severance payment under this Severance Policy.

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## ITEM 2 MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management s discussion and analysis contains forward-looking statements that are provided to assist in the understanding of anticipated future financial performance. Forward-looking statements provide current expectations or forecasts of future events and are not guarantees of future performance. The forward-looking statements are based on management s expectations and are subject to a number of risks and uncertainties. Although management believes that the expectations reflected in such forward-looking statements are reasonable, actual results may differ materially from those expressed or implied in such statements. Risk and uncertainties that could cause actual results to differ materially include without limitation, Park s ability to execute its business plan; Park s ability to successfully integrate acquisitions into Park s operations; Park s ability to achieve the anticipated cost savings and revenue synergies from acquisitions; general economic and financial market conditions, either national or in the state in which Park and its subsidiaries do business, are less favorable than expected; Park s ability to execute its plan to convert to one operating system; changes in interest rates; competitive pressures among financial institutions increase significantly; changes in banking regulations or other regulatory or legislative requirements affecting the respective businesses of Park and its subsidiaries; changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board or other regulatory agencies; the effect of critical accounting policies and judgments; demand for loans in the respective market areas served by Park and its subsidiaries, and other risk factors relating to the banking industry as detailed from time to time in Park s reports filed with the Securities and Exchange Commission including those described in Item 1A. Risk Factors of Part I of Park s Annual Report on Form 10-K for the fiscal year ended December 31, 2006 and in Item 1A. Risk Factors of Part II of this Quarterly Report on Form 10-Q. Undue reliance should not be placed on the forward-looking statements, which speak only as of the date hereof. Park does not undertake, and specifically disclaims any obligation, to publicly release the result of any revisions that may be made to update any forward-looking statement to reflect the events or circumstances after the date on which the forward-looking statement is made, or reflect the occurrence of unanticipated events, except to the extent required by law.
Critical Accounting Policies
Note 1 of the Notes to Consolidated Financial Statements included in Park s 2006 Annual Report to Shareholders lists significant accounting policies used in the development and presentation of Park s consolidated financial statements. The accounting and reporting policies of Park conform with U.S. generally accepted accounting principles and general practices within the financial services industry. The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and the accompanying notes. Actual results could differ from those estimates.
Park considers that the determination of the allowance for loan losses involves a higher degree of judgement and complexity than its other significant accounting policies. The allowance for loan losses is calculated with the objective of maintaining a reserve level believed by management to be sufficient to absorb probable incurred credit losses in the loan portfolio. Management s determination of the adequacy of the allowance for loan losses is based on periodic evaluations of the loan portfolio and of current economic conditions. However, this evaluation is inherently subjective as it requires material estimates, including expected default probabilities, loss given default, the amounts and timing of expected future cash flows on impaired loans and estimated losses on consumer loans and residential mortgage loans based on historical loss experience and the current economic conditions. All of those factors may be susceptible to significant change. To the extent that actual results differ from management estimates, additional loan loss provisions may be required that would adversely impact earnings for future periods.

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Management believes that the accounting for goodwill and other intangible assets also involves a higher degree of judgement than most other significant accounting policies. Statement of Financial Accounting Standards ( SFAS ) No. 142, Accounting for Goodwill and Other Intangible Assets establishes standards for the amortization of acquired intangible assets and impairment assessment of goodwill. At September 30, 2007, Park had core deposit intangibles of $\$ 18.3$ million subject to amortization and $\$ 181.4$ million of goodwill, which was not subject to periodic amortization. Goodwill arising from business combinations represents the value attributable to unidentifiable intangible assets in the business acquired. Park s goodwill relates to the value inherent in the banking industry and that value is dependent upon the ability of Park s banking subsidiaries to provide quality, cost effective banking services in a competitive marketplace. The goodwill value of $\$ 181.4$ million is supported by revenue that is in part driven by the volume of business transacted. A decrease in earnings resulting from a decline in the customer base or the inability to deliver cost-effective services over sustained periods can lead to impairment of goodwill that could adversely impact earnings in future periods. SFAS No. 142 requires an annual evaluation of goodwill for impairment. This evaluation, which is performed annually, was performed during the first quarter of 2007 and no impairment charge was deemed necessary.

## Comparison of Results of Operations

## For the Three and Nine Months Ended September 30, 2007 and 2006

Impact of the Vision Acquisition on Park s Consolidated Financial Statements in 2007
Park acquired Vision on March 9, 2007. (See Note 2 of the Notes to Consolidated Financial Statements for information concerning this acquisition.) The following table displays (for selected balance sheet items at September 30, 2007) the consolidated condensed balance sheet item, the total for the balance sheet item for Vision Bank and the total for the balance sheet item without Vision Bank.

Selected Balance Sheet Items

| September 30, 2007 |  |  |  |  | December 31, 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consolidated | Park <br> Without |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  | VisionBank |  |  |  | Park |  |
| Park |  |  | Vision Bank |  |  |  |
| \$ 154,472 | \$ | 15,051 | \$ | 139,421 | \$ | 177,990 |
| \$ 1,735,145 | \$ | 114,260 | \$ | 1,620,885 | \$ | 1,513,498 |
| \$4,174,652 | \$ | 616,576 | \$ | 3,558,076 | \$ | 3,480,702 |
| \$ 79,846 | \$ | 9,627 | \$ | 70,219 | \$ | 70,500 |
| \$4,094,806 | \$ | 606,949 | \$ | 3,487,857 | \$ | 3,410,202 |
| \$ 66,527 | \$ | 18,696 | \$ | 47,831 | \$ | 47,554 |
| \$ 199,679 | \$ | 120,504 | \$ | 79,175 | \$ | 78,003 |
| \$ 692,749 | \$ | 71,955 | \$ | 620,794 | \$ | 664,962 |
| \$ 3,842,423 | \$ | 576,999 | \$ | 3,265,424 | \$ | 3,160,572 |
| \$4,535,172 | \$ | 648,954 | \$ | 3,886,218 | \$ | 3,825,534 |
| \$ 1,276,321 | \$ | 47,606 | \$ | 1,228,715 | \$ | 979,913 |

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Total Assets
$\$ 6,511,136 \quad \$ 890,566 \quad \$ 5,620,570 \quad \$ \quad 5,470,876$
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The following table compares the income statement for the third quarter of 2007 with the income statement for the third quarter of 2006. The 2007 income statement has been adjusted to separately display the impact of Vision Bank which was acquired on March 9, 2007.

Summary Income Statement
(In Thousands)
$\left.\begin{array}{lllllll} & & & & & & \begin{array}{c}\text { Quarter } \\ \text { Ended }\end{array} \\ \text { September }\end{array}\right)$

The following table compares the income statement for the first nine months of 2007 with the income statement for the first nine months of 2006. The 2007 income statement has been adjusted to separately display the impact of Vision Bank from March 9, 2007 through September 30, 2007.

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|  | Summary Income Statement <br> (In Thousands) |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Nine Months Ended |  |  |  |

## Summary Discussion of Results

Net income decreased by $\$ 2.5$ million or $10.5 \%$ to $\$ 21.3$ million for the three months ended September 30, 2007 from $\$ 23.8$ million for the same period in 2006. For the nine months ended September 30, 2007, net income decreased by $\$ 5.6$ million or $7.9 \%$ to $\$ 65.9$ million from $\$ 71.5$ million for the same period in 2006. The annualized net income to average asset ratio (ROA) was $1.35 \%$ and $1.46 \%$ for the three and nine month periods ended September 30, 2007 compared to $1.77 \%$ and $1.78 \%$ for the same periods in 2006. The annualized net income to average equity ratio (ROE) was $13.69 \%$ and $14.33 \%$ for the three and nine month periods ended September 30, 2007 compared to $17.66 \%$
and $17.73 \%$ for the three and nine month periods ended September 30, 2006. The reduction in net income for both periods was largely due to the increase in the loan loss provision, which increased $\$ 4.9$ million and $\$ 8.5$ million for each of the three and nine month periods ended September 30, 2007, respectively, compared to the same periods in 2006.

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The annualized net income to average tangible realized equity ratio (ROTRE) was $18.89 \%$ and $18.74 \%$ for the three and nine month periods ended September 30, 2007 and $19.06 \%$ and $19.35 \%$ for the same periods in 2006. Diluted earnings per share decreased by $12.3 \%$ to $\$ 1.50$ for the three month period ended September 30, 2007 compared to $\$ 1.71$ per share for the same period in 2006. Diluted earnings per share for the nine months ended September 30, 2007 was $\$ 4.61$, a decrease of $9.8 \%$ from $\$ 5.11$ for the same nine month period in 2006.
Park s management uses certain non-GAAP (generally accepted accounting principles) financial measures to evaluate Park s performance. Specifically, management reviews ROTRE and has included in this Quarterly Report on Form 10-Q information relating to ROTRE for the three-month and nine-month periods ended September 30, 2007 and 2006. For purposes of calculating the non-GAAP financial measure of ROTRE, net income for each period is divided by average tangible realized equity during the period. Average tangible realized equity equals average stockholders equity during the applicable period less (i) average goodwill and other intangible assets during the period and (ii) average accumulated other comprehensive income (loss), net of taxes, during the period. Management believes that ROTRE presents a meaningful view of Park s operating performance and ensures comparability of operating performance from period to period while eliminating certain non-operational effects of acquisitions and unrealized gains and losses arising from mark-to-market accounting for the fair market value of investment securities. Reconciliation of average stockholders equity to average tangible realized equity:

|  | Three Months Ended September 30, 2007 |  | Nine Months Ended September 30, 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2007 | 2006 |
| Average Stockholders Equity | \$ 617,483 | \$ 534,805 | \$ 614,612 | \$ 539,102 |
| Less: Avg. Goodwill and Other Intangible Assets | 197,776 | 67,676 | 168,734 | 68,309 |
| Plus: Avg. Accumulated Other Comprehensive Loss, Net of Taxes | 27,616 | 28,471 | 24,167 | 23,203 |
| Average Tangible Realized Equity | \$447,323 | \$ 495,600 | \$ 470,045 | \$ 493,996 |

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The following table summarizes the change in net income for the three and nine month periods ended September 30, 2007 compared to the same periods in 2006.

|  | Months | Nine Months |
| :--- | :---: | :---: |
| Increase in Net Interest Income | $\$ 5,854$ | $\$ 13,921$ |
| Increase in Provision for Loan Losses | $<4,858>$ | $<8,477>$ |
| Increase in Other Income | 2,706 | 5,621 |
| Decrease in Gain on Sale of Securities | $<97>$ | $<97>$ |
| Increase in Other Expense | $<7,328>$ | $<19,249>$ |
| Decrease in Income Before Taxes | $<3,723>$ | $<8,281>$ |
| Decrease in Income Taxes | 1,222 | 2,660 |
| Decrease in Net Income | $\$<2,501>$ | $\$<5,621>$ |

The acquisition of Vision on March 9, 2007 contributed to the increases in net interest income, provision for loan losses, other income, and other expenses for the three and nine month periods ended September 30, 2007. At the same time, net interest income was reduced as a result of the cash payment to Vision shareholders and the assumption of debt from the Vision acquisition.
Net Interest Income Comparison for the Third Quarter of 2007 and 2006
Net interest income (the difference between total interest income and total interest expense) is Park s principal source of earnings, making up approximately $75.7 \%$ of total revenues for the three month period ending September 30, 2007 and $76.5 \%$ of total revenues for 2007 year to date. Net interest income increased by $10.9 \%$ to $\$ 59.4$ million for the three months ended September 30, 2007 from $\$ 53.6$ million for the same period in 2006. Vision Bank contributed $\$ 7.7$ million of net interest income during the third quarter, which represents a reduction in Vision s contribution from the second quarter by $\$ 0.6$ million. This reduction in Vision s net interest income, while loan balances increased, was due to the increase in non-accrual loans and the resulting write-off of $\$ 403,000$ of accrued interest income during the third quarter. Vision s contribution was also reduced by $\$ 1.4$ million due to the interest expense pertaining to cash paid and debt assumed at the time of the acquisition. Without Vision, net interest income would have decreased by $\$ 440,000$, or $0.8 \%$.

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The following table compares the average balance sheet and tax equivalent yield/cost for interest earning assets and interest bearing liabilities for the third quarter of 2007 with the same quarter in 2006.

| (In Thousands) | 2007 |  |  | $2006$ Tax <br> Equivalent |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Tax |  |  |
|  | Average | Equivalent | Average |  |
|  | Balance | \% | Balance | \% |
| Loans | \$4,115,617 | 8.11\% | \$ 3,367,532 | 7.77\% |
| Taxable Investments | 1,499,233 | 4.98\% | 1,501,592 | 4.87\% |
| Tax Exempt Investments | 63,689 | 6.68\% | 75,184 | 6.72\% |
| Money Market Instruments | 16,800 | 5.23\% | 7,621 | 5.74\% |
| Interest Earning Assets | \$ 5,695,339 | 7.26\% | \$4,951,929 | 6.87\% |
| Interest Bearing Deposits | \$ 3,837,602 | 3.39\% | \$ 3,200,769 | 2.77\% |
| Short-Term Borrowings | 545,844 | 4.71\% | 384,183 | 4.42\% |
| Long-Term Debt | 474,025 | 4.29\% | 473,948 | 4.30\% |
| Interest Bearing Liabilities | \$ 4,857,471 | 3.62\% | \$ 4,058,900 | 3.10\% |
| Excess Interest Earning Assets | \$ 837,868 |  | \$ 893,029 |  |
| Net Interest Spread |  | 3.64\% |  | 3.77\% |
| Net Interest Margin |  | 4.17\% |  | 4.33\% |

Average interest earning assets for the third quarter ended September 30, 2007 increased by $\$ 743$ million or $15.0 \%$ to $\$ 5,695$ million compared to $\$ 4,952$ million for the same period in 2006 . The increase was due to the $\$ 748$ million increase in average loans outstanding during the period.
Average loans increased by $\$ 748$ million or $22.2 \%$ to $\$ 4,116$ million for the quarter ended September 30, 2007 from $\$ 3,368$ million for the same period in 2006. Vision Bank had average loans for the quarter of $\$ 611$ million, which was up slightly from $\$ 596$ million at the time of the acquisition. Excluding the impact of acquisitions during 2007, loans have increased $\$ 39$ million or $1.5 \%$ annualized. Management anticipates loans to increase approximately $\$ 20$ million for the fourth quarter of 2007.

|  | Amount |
| :--- | ---: |
| September 30, 2006 | $\mathbf{3 , 3 9 0 , 4 7 7}$ |
| Acquisition of Anderson Bank | 52,853 |
| Growth in Loans | 37,372 |
| December 31, 2006 | $\mathbf{3 , 4 8 0 , 7 0 2}$ |
| Acquisition of Vision Banks | 595,565 |
| Growth in Loans | 12,416 |
| March 31, 2007 | $\mathbf{4 , 0 8 8 , 6 8 3}$ |
| Growth in Loans | 36,804 |
| June 30, 2007 | $\mathbf{4 , 1 2 5 , 4 8 7}$ |
| Acquisition of Branch | 38,120 |
| Growth in Loans | 11,045 |
| September 30, 2007 | $\mathbf{4 , 1 7 4 , 6 5 2}$ |

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The average yield on the loan portfolio was $8.11 \%$ for the quarter ended September 30, 2007 compared to $7.77 \%$ for the same period in 2006. Even with the write-off of non-accrual loan interest income of $\$ 403,000$, Vision loans yielded $8.87 \%$ during the quarter. Excluding Vision Bank, loans would have yielded $7.97 \%$ for the three months ended September 30, 2007. Management expects that the average yield on the loan portfolio will decrease slightly during the fourth quarter of 2007 , as a result of the decrease in the prime rate of 50 basis points to $7.75 \%$ on September 18, 2007.
Average investment securities, including money market instruments, were $\$ 1,580$ million for the third quarter of 2007 compared to $\$ 1,584$ million for the third quarter of 2006 . The following table compares the average investment securities, including money market instruments, for the past five quarters. The table also includes the average federal funds rate and average five year U.S. Treasury rate for the past five quarters.

|  | September | June | March | December | September |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (Dollars in Thousands) | 2007 | 2007 | 2007 | 2006 | 2006 |
| Average Investment Securities | $\$ 1,579,722$ | $\$ 1,559,980$ | $\$ 1,584,679$ | $\$ 1,559,663$ | $\$ 1,584,397$ |
| Average Federal Funds Rate | $5.07 \%$ | $5.25 \%$ | $5.25 \%$ | $5.25 \%$ | $5.25 \%$ |
| Average Five Year Treasury |  |  |  |  |  |
| Rate | $4.50 \%$ | $4.76 \%$ | $4.65 \%$ | $4.60 \%$ | $4.84 \%$ |

We experienced significant changes in interest rates during the quarter ended September 30, 2007. Rates changed as follows:

June 29, 2007
September 28, 2007

## Change

|  | United States Treasury Rates |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Federal | Six |  |  |  |
| Funds | Months | Two Year | Five Year | Ten Year |
| $5.25 \%$ | $4.94 \%$ | $4.86 \%$ | $4.92 \%$ | $5.02 \%$ |
| $4.75 \%$ | $4.08 \%$ | $3.98 \%$ | $4.24 \%$ | $4.59 \%$ |
| $<.50 \%>$ | $<.86 \%>$ | $<.88 \%>$ | $<. \mathbf{6 8 \%} \%$ | $<.43 \%>$ |

Park took advantage of the change in market conditions in August 2007 (as shown in the above table) and purchased $\$ 356$ million in investment securities during that month. Typically, the investments purchased by Park yield 50 to 75 basis points more than a five year U.S. Treasury security. However, in August, the spreads between mortgage-backed securities and U.S. Treasuries with the same maturity grew to 140 basis points. The investments purchased in August have a weighted average yield of $5.71 \%$.
The average yield on taxable investment securities was $4.98 \%$ for the third quarter of 2007 compared to $4.87 \%$ for the same period in 2006. The tax equivalent yield on tax exempt investment securities was $6.68 \%$ for the third quarter of 2007 compared to $6.72 \%$ for the same period in 2006. No tax exempt investment securities were purchased during the past year.
Average interest bearing liabilities have increased by $\$ 798$ million or $19.7 \%$ to $\$ 4,857$ million for the three months ended September 30, 2007 from $\$ 4,059$ million for the same period in 2006. The average cost of interest bearing liabilities has increased to $3.62 \%$ for the third quarter 2007 from $3.10 \%$ for the same period in 2006.

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For the three months ended September 30, 2007, average interest bearing deposits increased by $\$ 637$ million or $19.9 \%$ to $\$ 3,838$ million from $\$ 3,201$ million for the same period in 2006. The average cost of interest bearing deposits was $3.39 \%$ for the third quarter 2007 compared to $2.77 \%$ for the same quarter in 2006. Vision Bank had average interest bearing deposits for the third quarter of $\$ 566$ million, with an average cost of $4.81 \%$. Excluding the impact of Vision Bank, the increase in cost of interest bearing deposits for the third quarter 2007 compared to the same period in 2006 would have been 37 basis points, which came from a blend of both interest paying demand accounts and certificates of deposits.
Average total borrowings increased by $\$ 162$ million or $18.8 \%$ to $\$ 1,020$ million for the third quarter of 2007 compared to $\$ 858$ million for the same period in 2006. The average cost of these borrowings for the three months ended September 30, 2007 was $4.51 \%$ compared to $4.35 \%$ for the same period in 2006. In September 2007, Park entered into new borrowing arrangements for $\$ 150$ million with a weighted average rate of $4.01 \%$, repricing terms that vary from six to twelve months, and final maturities of 10 years. In addition, at the end of September 2007, Park entered into a $\$ 100$ million short-term advance with the Federal Home Loan Bank, with a rate of $4.75 \%$ and a four month maturity.
The net interest spread (the difference between the yield on interest earnings assets and the cost of interest bearing liabilities) decreased to $3.64 \%$ for the three months ended September 30, 2007 from $3.77 \%$ for the same period in 2006. The tax equivalent net interest margin (defined as net interest income divided by average interest earning assets) decreased by 16 basis points to $4.17 \%$ for the three months ended September 30, 2007 from $4.33 \%$ for the same quarter in 2006. The net interest margin was $4.32 \%$ for the second quarter of 2007. The increase in the cost of interest bearing deposits to $3.39 \%$ for the third quarter of 2007 from $2.77 \%$ for the same period in 2006 was the most influential factor contributing to the reduction in net interest margin.
Net Interest Income Comparison for the First Nine Months of 2007 and 2006
Net interest income for the nine month period ending September 30, 2007 increased by $\$ 13.9$ million or $8.7 \%$ to $\$ 174.7$ million compared to $\$ 160.8$ million for the same period in 2006.
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The following table compares the average balance and the annualized tax equivalent yield/cost for interest earning assets and interest bearing liabilities for the first nine months of 2007 with the same period in 2006.

| (In Thousands) Nine Months Ended September 30, 2007 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In Thousands) | Tax |  |  | Tax |
|  | Average | Equivalent | Average | Equivalent |
|  | Balance | \% | Balance | \% |
| Loans | \$ 3,948,942 | 8.09\% | \$ 3,339,023 | 7.58\% |
| Taxable Investments | 1,488,163 | 5.00\% | 1,552,156 | 4.91\% |
| Tax Exempt Investments | 66,405 | 6.69\% | 79,181 | 6.91\% |
| Money Market Instruments | 20,207 | 5.30\% | 8,143 | 5.47\% |
| Interest Earning Assets | \$ 5,523,717 | 7.23\% | \$ 4,978,503 | 6.74\% |
| Interest Bearing Deposits | \$ 3,678,205 | 3.28\% | \$3,162,824 | 2.51\% |
| Short-Term Borrowings | 426,768 | 4.59\% | 375,014 | 4.10\% |
| Long-Term Debt | 559,656 | 4.27\% | 555,163 | 4.24\% |
| Interest Bearing Liabilities | \$ 4,664,629 | 3.52\% | \$ 4,093,001 | 2.89\% |
| Excess Interest Earning Assets | \$ 859,088 |  | \$ 885,502 |  |
| Net Interest Spread |  | 3.72\% |  | 3.85\% |
| Net Interest Margin |  | 4.26\% |  | 4.36\% |

Average interest earning assets increased by $\$ 545$ million or $11.0 \%$ to $\$ 5,524$ million for the three quarters ended September 30, 2007 compared to $\$ 4,979$ million for the same period in 2006. The acquisition of Vision Bank made up $\$ 521$ million of this increase.
Average loans for the nine months ended September 30, 2007 increased by $\$ 610$ million or $18.3 \%$ to $\$ 3,949$ million compared to $\$ 3,339$ for the same period in 2006. The tax equivalent yield on loans for the three quarters ended September 30, 2007 was $8.09 \%$ compared to $7.58 \%$ for the same period in 2006. This 51 basis point increase in loan yield was due in large part to the Vision acquisition. The Vision loans have yielded $9.13 \%$ during the period from March 9, 2007 to September 30, 2007.
Average investment securities, including money market investments, decreased by $\$ 64$ million or $3.9 \%$ to $\$ 1,575$ million for the nine month period ended September 30, 2007 compared to $\$ 1,639$ million for the same period in 2006. The average yield on the investment portfolio for the first nine months of 2007 was $5.07 \%$ compared to $5.01 \%$ for the same period in 2006. The yield on the investment portfolio is projected by management to remain fairly constant for the last quarter of 2007.
Average interest bearing liabilities have increased by $\$ 572$ million or $14.0 \%$ to $\$ 4,665$ million for the nine months ended September 30, 2007 compared to $\$ 4,093$ million for the three quarters ended September 30, 2006. The average cost of interest bearing liabilities has increased by 63 basis points to $3.52 \%$ for the year to date period ended September 30, 2007 compared to $2.89 \%$ for the same period in 2006. The average cost of interest bearing liabilities for Vision was $4.79 \%$ for the period from March 9, 2007 through September 30, 2007.

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Average interest bearing deposits have increased to $\$ 3,678$ million for the nine month period ended September 30, 2007 from $\$ 3,163$ million for the same period in 2006, which is an increase of $\$ 515$ million or $16.3 \%$. The average cost of interest bearing deposits has increased by 77 basis points to $3.28 \%$ for the nine months ended September 30, 2007 compared to $2.51 \%$ for the same period in 2006. The average cost of the Vision Bank interest bearing deposits for the period from March 9, 2007 through September 30, 2007 was $4.78 \%$, which is 150 basis points higher than the Park average.
Average total borrowings, year to date 2007, were $\$ 986$ million compared to $\$ 930$ million for the same period last year. The average cost of total borrowed money was $4.41 \%$ for the first nine months of 2007 compared to $4.18 \%$ for the same period in 2006. Management expects the average cost of borrowings to decrease during the remaining three months of 2007.
The net interest spread has decreased 13 basis points to $3.72 \%$ for the three quarters ended September 30, 2007 compared to $3.85 \%$ for the nine months ended September 30, 2006. The net interest margin decreased by 10 basis points to $4.26 \%$ for the nine month period ended September 30, 2007 compared to $4.36 \%$ for the same period in 2006. Each month, management projects Park s financial statements for the remainder of the 2007 fiscal year. Management currently anticipates the following in its current forecast:

The federal funds rate decreases 50 basis points by December 31, 2007.
The yield curve continues to be flat to inverted with Treasury bill rates lower than the over-night federal funds rate.

Total loans outstanding will increase at an annual growth rate of between $2 \%$ to $3 \%$ for the last quarter of 2007 .
Investment securities are expected to increase slightly.
Total deposits will remain flat for the last quarter of 2007.
The net interest margin is expected to decrease slightly for the last quarter of the year.

## Provision for Loan Losses

The provision for loan losses increased by $\$ 4.9$ million or $520 \%$ to $\$ 5.8$ million for the three months ended September 30, 2007 compared to $\$ 935,000$ for the same period in 2006. Net loan charge-offs were $\$ 5.9$ million for the third quarter of 2007 compared to $\$ 935,000$ for the same period in 2006. Net loan charge-offs were $0.56 \%$ and $0.11 \%$ as a percentage of average loans on an annualized basis for the third quarter 2007 and 2006, respectively. Net loans charge-offs for Vision Bank were $\$ 2.3$ million for the third quarter.
The year to date provision for loan losses was $\$ 10.9$ million, an increase of $\$ 8.5$ million or $353 \%$ from $\$ 2.4$ million for the same period in 2006. Similarly, net loan charge-offs increased by $\$ 8.5$ million to $\$ 10.9$ million for the nine month period ended September 30, 2007 compared to $\$ 2.4$ million for the same period in 2006. Net loan charge-offs as an annualized percentage of average loans were $0.37 \%$ and $0.10 \%$ for the year to date periods ending September 30, 2007 and 2006, respectively.

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The reserve for loan losses as a percentage of outstanding loans at September 30, 2007 was $1.91 \%$ compared to $1.94 \%$ at June 30, 2007, 2.03\% at December 31, 2006 and 2.06\% at September 30, 2006. For the past several quarters, the provision for loan losses has closely followed net charge-offs. Nonperforming loans, defined as loans that are 90 days past due, nonaccrual and renegotiated loans, were $\$ 66.2$ million or $1.58 \%$ of loans at September 30, 2007, $\$ 42.4$ million or $1.03 \%$ at June 30, 2007, $\$ 40.6$ million or $0.99 \%$ of loans at March 31, 2007, $\$ 32.9$ million or $0.95 \%$ at December 31, 2006, and $\$ 29.0$ million or $0.85 \%$ of loans at September 30, 2006. Nonaccrual loans have increased by $\$ 42.0$ million during the first nine months of $2007, \$ 22.7$ million of the increase coming in the third quarter. Vision Bank added $\$ 18.2$ million of commercial loans to their nonaccrual loans during the third quarter, bringing its total nonaccrual commercial loans to $\$ 24.5$ million.
Parks annualized net loan charge-off ratio for the past five years has been $0.12 \%$ for $2006,0.18 \%$ for $2005,0.28 \%$ for $2004,0.43 \%$ for 2003 , and $0.48 \%$ for 2002 for a five year average of $0.30 \%$. Management expects that the annualized net loan charge-off ratio, similar to the third quarter 2007, will remain at a level greater than the five year average for the foreseeable future. It is unknown to what degree our markets could continue to see declines in credit conditions. However, we do not expect significant improvements until some time in 2008 or after.
The following table compares nonperforming assets at September 30, 2007, June 30, 2007 and December 31, 2006.


Nonaccrual Loans
Renegotiated Loans
Loans Past Due 90 Days or More
Total Nonperforming Loans

Other Real Estate Owned
Total Nonperforming Assets

| September <br> 30, | December |  |
| :---: | :---: | :---: |
| 2007 | June 30, | 31, |
|  | 2007 | 2006 |
| $\$ 58,031$ | $\$ 35,333$ | $\$ 16,004$ |
| 3,413 | 3,421 | 9,113 |
| 4,734 | 3,645 | 7,832 |
| 66,178 | 42,399 | 32,949 |
|  |  |  |
| 8,065 | 7,181 | 3,351 |
| $\$ 74,243$ | $\$ 49,580$ | $\$ 36,300$ |

Percentage of Nonperforming Loans to Loans, Net of Unearned Income
Percentage of Nonperforming Assets to Loans, Net of
Unearned Income
$\begin{array}{lll}\text { Percentage of Nonperforming Assets to Total Assets } & 1.14 \% & .79 \%\end{array}$

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## Total Other Income

Total other income for the third quarter of 2007 was $\$ 19.1$ million, an increase of $\$ 2.7$ million or $16.5 \%$ from the $\$ 16.4$ million of income recognized for the same period in 2006. In addition, total other income increased $\$ 5.6$ million or $11.7 \%$ to $\$ 53.7$ million for the nine months ended September 30, 2007 compared to $\$ 48.1$ million for the same period in 2006. Total other income for Vision Bank was $\$ 1.1$ million and $\$ 2.4$ million for the three and nine month periods ended September 30, 2007, respectively.
The following table is a summary of the changes in the components of total other income.

|  | (In Thousands) <br> Three Months Ended <br> September 30, <br> 2006 |  |  | Change | Nine Months Ended <br> September 30, |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 2007 |  | 2007 | 2006 | Change |  |  |
| Fees from Fiduciary | $\$ 3,614$ | $\$ 3,319$ | $\$$ | 295 | $\$ 10,689$ | $\$ 10,027$ | $\$ 662$ |
| Activities |  |  |  |  |  |  |  |
| Service Charges on Deposit | 6,544 | 5,317 | 1,227 | 17,338 | 14,764 | 2,574 |  |
| Accounts | 3,231 | 2,685 | 546 | 8,665 | 8,212 | 453 |  |
| Nonyield Loan Fees | 2,652 | 2,207 | 445 | 7,584 | 6,381 | 1,203 |  |
| Check Card and ATM Fee | 1,163 | 981 | 182 | 3,141 | 2,979 | 162 |  |
| Income | 1,856 | 1,845 | 11 | 6,279 | 5,712 | 567 |  |
| CSV Life Insurance |  |  |  |  |  |  |  |
| Other Income | $\$ 19,060$ | $\$ 16,354$ | $\$ 2,706$ | $\$ 53,696$ | $\$ 48,075$ | $\$ 5,621$ |  |

The increase in total other income for the three and nine month periods ended September 30, 2007 was primarily due to service charges on deposit accounts, nonyield loan fees, and check card and ATM fee income.
Service charges on deposits increased $\$ 1.2$ million to $\$ 6.5$ million for the quarter ended September 30, 2007 and increased $\$ 2.6$ million to $\$ 17.3$ million for the nine months ended September 30, 2007. Service charges from Vision Bank were $\$ 482,000$ and $\$ 1.1$ million for the three and nine month periods ended September 30, 2007, respectively. The remainder of the increase for both the three and nine month periods compared to 2006 was due to the increase in non-sufficient funds (NSF) charges and overdraft charges.
Check card and ATM fee income has increased $\$ 445,000$ to $\$ 2.7$ million for the three months ended and increased $\$ 1.2$ million to $\$ 7.6$ million for the nine months ended September 30, 2007. Vision Bank contributed $\$ 114,000$ and $\$ 252,000$ for the three and nine month periods ended September 30, 2007, respectively.
Nonyield loan fees increased by $\$ 546,000$ to $\$ 3.2$ million for the quarter ended September 30, 2007 and increased $\$ 453,000$ to $\$ 8.7$ million for the three quarters ended September 30, 2007. Primarily through the sale of its mortgage loans into the secondary market, Vision Bank contributed $\$ 587,000$ and $\$ 928,000$ for the three and nine month periods ended September 30, 2007, respectively.
Management has projected that other income will decrease slightly for the fourth quarter of 2007 from the third quarter ended September 30, 2007.
Gain (Loss) on Sale of Securities
There were no sales of securities during the first nine months of 2007. However, during the third quarter of 2006, Park sold securities and recognized a gain of $\$ 97,000$.

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## Total Other Expense

Total other expense increased by $\$ 7.3$ million to $\$ 42.8$ million for the three months ended September 30, 2007 and increased by $\$ 19.2$ million to $\$ 124.6$ million for the three quarters ended September 30, 2007. Vision contributed $\$ 6.2$ million and $\$ 13.3$ million to other expense for each of the three and nine month periods ended September 30, 2007, respectively. Without Vision Bank, other expenses would have increased by $\$ 1.1$ million and $\$ 5.9$ million for the three months and nine months ended September 30, 2007, respectively.
Excluding the impact of the Vision Bank acquisition, which took place on March 9, 2007, salaries and employee benefits would have increased by $\$ 879,000$ or $4.3 \%$ for the third quarter and increased $\$ 4.2$ million or $7.0 \%$ for the nine month period ending September 30, 2007. Salaries (excluding the impact of Vision Bank) increased only $\$ 39,000$ for the third quarter of 2007 and $\$ 2.0$ million or $4.3 \%$ for the nine months ended September 30, 2007 compared to the same periods in 2006. Benefits expense (excluding Vision) increased $\$ 840,000$ and $\$ 2.2$ million for the three and nine month periods ended September 30, 2007, respectively. Full-time equivalent ( FTE ) employees were 2,071 at September 30, 2007 compared to 1,882 at September 30, 2006. Excluding Vision Bank, which had 196 FTE at September 30, 2007, FTE for Park would have been 1,875 , which is a decrease of 7 FTE or $0.3 \%$ over the last 12 months. For the fourth quarter of 2007, management expects salaries and benefits expense to be approximately $\$ 24$ million.
The occupancy and furniture and equipment categories both remained fairly constant, when excluding the impact of Vision Bank, for the three and nine months ended September 30, 2007 compared to the same periods in 2006. The other category (excluding Vision), within other expense, increased by $\$ 374,000$ and $\$ 1.8$ million for the three and nine month periods ended September 30, 2007, respectively, compared to the same periods in 2006. Most of the increases for both the third quarter and nine months ended September 30, 2007, as compared to the same periods in 2006, were due to data processing, legal expenses, and supplies.
Management anticipates that total other expense will remain fairly constant for the fourth quarter compared to the third quarter of 2007.

## Income Tax

Income tax expense decreased $\$ 1.2$ million to $\$ 8.6$ million and decreased $\$ 2.7$ million to $\$ 27.1$ million for the three month and nine month periods ended September 30, 2007, respectively, compared to the same periods in 2006. The effective income tax rate (income tax expense divided by income before taxes) was $28.7 \%$ and $29.1 \%$, respectively, for the three and nine month periods ended September 30, 2007 compared to $29.1 \%$ and $29.4 \%$ for the same periods in 2006. The difference between the effective tax rates and the statutory tax rates continues to be primarily due to tax exempt interest income from state and local tax exempt entities and low income housing tax credits.
Vision Bank is subject to state income tax in the states of Alabama and Florida. State income tax expense was $\$ 5,700$ and $\$ 203,000$ for the three and nine month periods ended September 30, 2007, respectively.

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Park and its subsidiary banks headquartered in Ohio do not pay state income taxes to the state of Ohio, but pay a franchise tax based on their year-end equity. State tax expense for Park and its subsidiary banks headquartered in Ohio was $\$ 697,000$ and $\$ 2.1$ million for the three and nine month periods ended September 30, 2007, respectively, compared to $\$ 539,000$ and $\$ 1.9$ million, respectively, for the same periods in 2006. Franchise tax expense is included within the other expense category within Total Other Expense.

## Comparison of Financial Condition

At September 30, 2007 and December 31, 2006
Changes in Financial Condition and Liquidity
Total assets were $\$ 6,511$ million at September 30, 2007, an increase of $\$ 1,040$ million or $19 \%$ from $\$ 5,471$ million at December 31, 2006. Vision Bank had total assets (including $\$ 121$ million of goodwill and other intangibles from Park s purchase of Vision) of $\$ 891$ million at September 30, 2007. Assets also increased $\$ 42$ million during the third quarter as a result of a the purchase of the Millersburg branch by First-Knox.
Total investment securities increased $\$ 222$ million or $14.6 \%$ to $\$ 1,735$ million at September 30, 2007 from $\$ 1,513$ million at December 31, 2006. Vision Bank had $\$ 114$ million of investment securities at September 30, 2007. As mentioned earlier in this Form 10-Q, Park purchased $\$ 356$ million of investment securities during the third quarter of 2007.
Total loans outstanding increased by $\$ 694$ million or $19.9 \%$ to $\$ 4,175$ million at September 30, 2007 from $\$ 3,481$ million at December 31, 2006. Vision s loans have increased by $\$ 21$ million to $\$ 617$ million at September 30, 2007, from $\$ 596$ million at March 9, 2007, the date of acquisition. In addition, Park purchased $\$ 38$ million in loans as part of the Millersburg branch purchase from Ohio Legacy in September 2007. Excluding the impact of these two acquisitions, loans would have been $\$ 3,520$ million at September 30, 2007, which would have represented a $1.5 \%$ annualized increase.
Total liabilities have increased by $\$ 983$ million or $20 \%$ to $\$ 5,883$ million at September 30, 2007 from $\$ 4,900$ million at December 31, 2006. Vision Bank accounts for $\$ 703$ million of this increase. The remaining $\$ 280$ million is made up mainly of increases in total borrowed money and increases in total deposits.
Total deposits have increased by $\$ 709$ million or $18.6 \%$ to $\$ 4,535$ million at September 30, 2007 from $\$ 3,826$ million at December 31, 2006. Vision Bank has $\$ 649$ million in total deposits at September 30, 2007.
Total borrowed money was $\$ 1,276$ million at September 30, 2007 compared to $\$ 980$ million at December 31, 2006. This increase of $\$ 296$ million or $30 \%$ is made up of $\$ 48$ million from the Vision acquisition and approximately $\$ 250$ million of new borrowings during the third quarter, discussed earlier in this form $10-\mathrm{Q}$.

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Total stockholders equity has increased by $\$ 58$ million or $10.1 \%$ to $\$ 628$ million at September 30, 2007 from $\$ 570$ million at December 31, 2006. Common stock increased by $\$ 83.3$ million during the first nine months of 2007 due to the issuance of 792,937 shares for the acquisition of Vision Bank on March 9, 2007. Retained earnings increased by $\$ 26.3$ million during the nine month period ended September 30, 2007, due to the year to date earnings of $\$ 65.9$ million, which was offset by cash dividends declared on common stock for the year of $\$ 39.6$ million. Treasury stock has increased by $\$ 54.5$ million or $38.0 \%$ to $\$ 197.9$ million at September 30, 2007 compared to $\$ 143.4$ million at December 31, 2006. This increase was due to the repurchase of an aggregate of 620,531 shares of common stock for $\$ 54.8$ million offset by $\$ 296,000$ for treasury stock reissued for stock options. Accumulated other comprehensive loss decreased by $\$ 2.9$ million during the first nine months of 2007 to $\$ 19.9$ million at September 30, 2007. Long-term interest rates, consistent in duration with the maturity of Park s investment portfolio, have decreased steadily during the first nine months of 2007.
The increase or decrease in the investment securities portfolio and short-term borrowings and long-term debt is greatly dependent upon the growth in loans and deposits. The primary objective of management is to grow loan and deposit totals. To the extent that management is unable to grow loan totals at a desired growth rate, additional investment securities may be acquired. Likewise, both short-term borrowings and long-term debt are utilized to fund the growth in earning assets if the growth in deposits and cash flow from operations is not sufficient to do so.
Effective liquidity management ensures that the cash flow requirements of depositors and borrowers, as well as the operating cash needs of the Corporation, are met. Funds are available from a number of sources, including the securities portfolio, the core deposit base, Federal Home Loan Bank borrowings, and the capability to securitize or package loans for sale. The Corporation s loan to asset ratio was $64.12 \%$ at September 30, 2007 compared to $63.62 \%$ at December 31, 2006 and $62.86 \%$ at September 30, 2006. Cash and cash equivalents totaled $\$ 166.5$ million at September 30, 2007 compared to $\$ 186.3$ million at December 31, 2006 and $\$ 155.8$ million at September 30, 2006. The present funding sources provide more than adequate liquidity for the Corporation to meet its cash flow needs. Capital Resources
Stockholders equity at September 30, 2007 was $\$ 628$ million or $9.7 \%$ of total assets compared to $\$ 570$ million or $10.4 \%$ of total assets at December 31, 2006 and $\$ 558$ million or $10.3 \%$ of total assets at September 30, 2006. Financial institution regulators have established guidelines for minimum capital ratios for banks, thrifts, and bank holding companies. The net unrealized gain or loss on available-for-sale securities is generally not included in computing regulatory capital. The minimum leverage capital ratio (defined as stockholders equity less intangible assets divided by tangible assets) is $4 \%$ and the well capitalized ratio is greater than or equal to $5 \%$. Park s leverage ratio was $7.64 \%$ at September 30, 2007 and $9.96 \%$ at December 31, 2006. The minimum Tier 1 risk-based capital ratio (defined as leverage capital divided by risk-adjusted assets) is $4 \%$ and the well capitalized ratio is greater than or equal to $6 \%$. Park s Tier 1 risk-based capital ratio was $10.46 \%$ at September 30, 2007 and $14.72 \%$ at December 31, 2006. The minimum total risk-based capital ratio (defined as leverage capital plus supplemental capital divided by risk-adjusted assets) is $8 \%$ and the well capitalized ratio is greater than or equal to $10 \%$. Park s total risk-based capital ratio was $11.71 \%$ at September 30, 2007 and $15.98 \%$ at December 31, 2006.

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The financial institution subsidiaries of Park each met the well capitalized ratio guidelines at September 30, 2007. The following table indicates the capital ratios for each subsidiary and Park at September 30, 2007.

|  | Tier I <br> Risk-Based | Total <br> Risk-Based |  |
| :--- | ---: | ---: | ---: |
| Park National Bank | $5.92 \%$ | $8.13 \%$ | $10.69 \%$ |
| Richland Trust Company | $5.61 \%$ | $10.94 \%$ | $12.19 \%$ |
| Century National Bank | $7.05 \%$ | $10.92 \%$ | $12.31 \%$ |
| First-Knox National Bank | $5.66 \%$ | $7.91 \%$ | $10.28 \%$ |
| Second National Bank | $5.62 \%$ | $8.27 \%$ | $10.45 \%$ |
| United Bank, N.A. | $6.87 \%$ | $12.95 \%$ | $14.20 \%$ |
| Security National Bank | $6.53 \%$ | $10.16 \%$ | $11.61 \%$ |
| Citizens National Bank | $8.77 \%$ | $17.82 \%$ | $19.07 \%$ |
| Vision Bank | $9.07 \%$ | $10.45 \%$ | $11.71 \%$ |
| Park National Corporation | $7.64 \%$ | $10.46 \%$ | $1.71 \%$ |
| Minimum Capital Ratio | $4.00 \%$ | $4.00 \%$ | $8.00 \%$ |
| Well Capitalized Ratio | $5.00 \%$ | $6.00 \%$ | $10.00 \%$ |

Contractual Obligations and Commitments
In the ordinary course of operations, Park enters into certain contractual obligations. Such obligations include the funding of operations through debt issuances as well as leases for premises. See page 36 of Park s 2006 Annual Report to Shareholders (Table 12) for disclosure concerning contractual obligations and commitments at December 31, 2006. As described in Note 2 of the Notes to Consolidated Financial Statements of this Form 10-Q, Park completed its acquisition of Vision on March 9, 2007. An estimated purchase obligation of $\$ 90.4$ million was included in Table 12 on page 36 of Park s 2006 Annual Report to Shareholders for this transaction. This obligation was paid to the shareholders of Vision as part of the closing of the acquisition. Park assumed the obligations of Vision as part of the transaction. See page 21 of this Form 10-Q for disclosure of the deposit liabilities and borrowings of Vision Bank at September 30, 2007.

## Financial Instruments with Off-Balance Sheet Risk

All of the subsidiary banks of Park are party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of their respective customers. These financial instruments include loan commitments and standby letters of credit. The instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the financial statements.
The exposure to credit loss (for the subsidiary banks of Park) in the event of nonperformance by the other party to the financial instrument for loan commitments and standby letters of credit is represented by the contractual amount of those instruments. Park (and all of its subsidiary banks) uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. Since many of the loan commitments may expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extended loan commitments to customers.

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The total amounts of off-balance sheet financial instruments with credit risk were as follows:

|  | September 30, | December 31, |  |
| :--- | :---: | :---: | :---: |
|  | (In Thousands) | 2007 | 2006 |
| Loan Commitments |  | $\$ 1,008,745$ | $\$ 824,412$ |
| Unused Credit Card lines | $\$ 138,170$ | $\$ 140,100$ |  |
| Standby Letters of Credit | $\$ 19,687$ |  |  |

The large increase in loan commitments is primarily due to the acquisition of Vision. Vision Bank is included in the September 30, 2007 amounts. The loan commitments are generally for variable rates of interest.

## ITEM 3 QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Management reviews interest rate sensitivity on a quarterly basis by modeling the financial statements under various interest rate scenarios. The primary reason for these efforts is to guard Park from adverse impacts of unforeseen changes in interest rates. Management continues to believe that further changes in interest rates will have a small impact on net income, consistent with the disclosure on pages 35 and 36 of Park s 2006 Annual Report to Shareholders, which is incorporated by reference into Park s 2006 Form 10-K.
On page 35 (Table 11) of Park s 2006 Annual Report to Shareholders, management reported that Park s twelve month cumulative rate sensitivity gap was a negative (liabilities exceeding assets) $\$ 396$ million or $7.92 \%$ of interest earning assets at December 31, 2006. At July 31, 2007, Park s twelve month cumulative rate sensitivity gap decreased to a negative (liabilities exceeding assets) $\$ 28$ million or $0.50 \%$ of interest earning assets. The most significant factor contributing to this change in sensitivity gap was the change in twelve month repricing assumptions on core deposits. Specifically savings account deposits where the repricing assumption changed from $50 \%$ of the balances to $10 \%$ of the balances within twelve months. Had these assumptions not changed, the cumulative rate sensitivity gap would have been a negative $\$ 245$ million or $4.32 \%$ of earning assets. In addition, contributing to the reduction in the negative twelve month cumulative rate sensitivity gap of $\$ 368$ million, was the acquisition of Vision, as Vision had a positive (assets exceeding liabilities) twelve month cumulative rate sensitivity gap position.
Management supplements the interest rate sensitivity gap analysis with periodic simulations of balance sheet sensitivity under various interest rate and what-if scenarios to better forecast and manage the net interest margin. Management uses a 50 basis point change in market interest rates per quarter for a total of 200 basis points per year in evaluating the impact of changing interest rates on net interest income and net income over a twelve month horizon. On page 36 of Park s 2006 Annual Report to Shareholders, management reported that at December 31, 2006, the earnings simulation model projected that net income would increase by $0.1 \%$ using a rising interest rate scenario and decrease by $0.7 \%$ using a declining interest rate scenario over the next year. At July 31, 2007, the earnings simulation model projected that net income would increase by $0.3 \%$ using a rising interest rate scenario and decrease by $1.3 \%$ using a declining interest rate scenario. The primary reason for the change in the simulation results from year-end 2006 to July 31, 2007 is due to the acquisition of Vision. At September 30, 2007, management continues to believe that gradual changes in interest rates ( 50 basis points per quarter for a total of 200 basis points per year) will have a small impact on net income.

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## ITEM 4 CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures
With the participation of the Chairman of the Board and Chief Executive Officer (the principal executive officer) and the Chief Financial Officer (the principal financial officer) of Park, Park s management has evaluated the effectiveness of Park s disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act )) as of the end of the quarterly period covered by this Quarterly Report on Form 10-Q. Based on that evaluation, Park s Chairman of the Board and Chief Executive Officer and Park s Chief Financial Officer have concluded that:
information required to be disclosed by Park in this Quarterly Report on Form 10-Q and other reports that Park files or submits under the Exchange Act would be accumulated and communicated to Park s management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure;
information required to be disclosed by Park in this Quarterly Report on Form 10-Q and the other reports that Park files or submits under the Exchange Act would be recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms; and
Park s disclosure controls and procedures were effective as of the end of the quarterly period covered by this Quarterly Report on
Form 10-Q.
There were no changes in Park s internal control over financial reporting (as defined in Rule 13a 15(f) under the Exchange Act) that occurred during Park s fiscal quarter ended September 30, 2007, that have materially affected, or are reasonably likely to materially affect, Park s internal control over financial reporting.

## PARK NATIONAL CORPORATION <br> PART II OTHER INFORMATION

Item 1. Legal Proceedings
There are no pending legal proceedings to which Park or any of its subsidiaries is a party or to which any of their property is subject, except for routine legal proceedings to which Park s subsidiary banks are parties incidental to their respective banking business. Park considers none of those proceedings to be material.

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## Item 1A. Risk Factors

There are certain risks and uncertainties in our business that could cause our actual results to differ materially from those anticipated. In ITEM 1A. RISK FACTORS of Part I of Park s Annual Report on Form 10-K for the fiscal year ended December 31, 2006 (the 2006 Form 10-K ), we included a detailed discussion of our risk factors. The following information updates certain of our risk factors and should be read in conjunction with the risk factors disclosed in the 2006 Form 10-K. These risk factors should be read carefully in connection with evaluating our business and in connection with the forward-looking statements contained in this Quarterly Report on Form 10-Q. Any of the risks described below or in the 2006 Form 10-K could materially adversely affect our business, financial condition or future results and the actual outcome of matters as to which forward-looking statements are made. These are not the only risks we face. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

## We may face risks and uncertainties as we convert our Ohio-based community banking subsidiaries and divisions to one operating system and combine their charters.

On July 30, 2007, we announced our intention to consolidate the banking operations of our eight subsidiary banks located in Ohio under one charter that of The Park National Bank, which will remain a national bank. In addition, we will create a single operating system for our 12 Ohio-based community banking subsidiaries and divisions, which will operate as divisions of The Park National Bank. Each community bank division will retain its local leadership, local decision-making and unique local identity. We anticipate that a single charter and common operating system will ease complex reporting procedures, reduce time and money spent on duplicated efforts, enhance risk management and strengthen each bank $s$ ability to provide more rapid responses and high-quality services. As we proceed with the combination of charters and conversions to one operation system, we will face risks and uncertainties which must be addressed. These risks and uncertainties include, but may not be limited to: (1) the timing of receipt of the necessary regulatory approvals for the consolidation, which may be different than we anticipate; (2) difficulties we may encounter in the consolidation of the charters of our eight Ohio-based subsidiary banks with respect to product offerings, customer service, customer retention, reporting and enterprise risk management systems and realizing the anticipated operating efficiencies; and (3) the loss of key employees as we proceed with the consolidation.

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Changes in economic and political conditions could adversely affect our earnings, as our borrowers ability to repay loans and the value of the collateral securing our loans decline.
Our success depends, to a certain extent, upon economic and political conditions, local and national, as well as governmental monetary policies. Conditions such as inflation, recession, unemployment, changes in interest rates, money supply and other factors beyond our control may adversely affect our asset quality, deposit levels and loan demand and, therefore, our earnings. Because we have a significant amount of real estate loans, decreases in real estate values could adversely affect the value of property used as collateral. Adverse changes in the economy may also have a negative effect on the ability of our borrowers to make timely repayments of their loans, which would have an adverse impact on our earnings. The substantial majority of the loans made by our subsidiaries are to individuals and businesses in Ohio or in Gulf Coast communities in Alabama and the Florida panhandle. Consequently, a significant decline in the economy in Ohio or in Gulf Coast communities in Alabama or the panhandle of Florida could have a materially adverse effect on our financial condition and results of operations.
As disclosed earlier within this Form 10-Q, we have experienced deteriorating credit conditions in the Ohio, Alabama, and Florida markets in which we operate. Net loan charge-offs were $0.56 \%$ and $0.11 \%$ as a percentage of average loans on an annualized basis for the third quarter 2007 and 2006, respectively. Net loans charge-offs for Vision Bank were $\$ 2.3$ million for the third quarter of 2007. Nonperforming loans, defined as loans that are 90 days past due, nonaccrual and renegotiated loans, were $\$ 66.2$ million or $1.58 \%$ of loans at September 30, 2007 and $\$ 29.0$ million or $0.85 \%$ of loans at September 30, 2006. Nonaccrual loans have increased by $\$ 42.0$ million during the first nine months of 2007, $\$ 22.7$ million of the increase came in the third quarter. Vision Bank added $\$ 18.2$ million of commercial loans to its nonaccrual loans during the third quarter, bringing its total nonaccrual commercial loans to $\$ 24.5$ million. It is uncertain when the negative credit trends in our markets will reverse and therefore, Park s future earnings are susceptible to further declining credit conditions in the markets in which we operate.

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## We have no prior operating experience in the Alabama and Florida markets in which Vision Bank operates.

As of the date of this Quarterly Report on Form 10-Q, we and our subsidiaries operated 154 offices across 29 Ohio counties, one office in Kentucky, eight offices in one Alabama county and ten offices across four Florida counties. Park s merger with Vision, which was effective as of 6:00 p.m., Eastern Standard Time, on March 9, 2007, resulted in the expansion of our banking operations into the Alabama and Florida markets served by the two Vision Banks one headquartered in Gulf Shores, Alabama ( Vision Alabama ) and the other in Panama City, Florida ( Vision Florida ). Effective July 20, 2007, the bank operations of the two Vision Banks were consolidated under a single charter through the merger of Vision Alabama with and into Vision Florida, under the charter of Vision Florida. The resulting financial institution is a Florida state-chartered bank operating under the name Vision Bank or Vision . We have no prior operating experience in these markets and, therefore, have relied and will continue to rely to a large extent on the existing Boards of Directors and management of Vision Bank with respect to their operations. We, together with Vision Bank, have entered into employment agreements with the following executive officers of Vision Bank: J. Daniel Sizemore, Chairman of the Board and Chief Executive Officer of Vision; William E. Blackmon, Executive Vice President and Regional President of Vision Bank; Andrew W. Braswell, Executive Vice President and Senior Lending Officer of Vision; Joey W. Ginn, President of Vision Bank; and Robert S. McKean, Executive Vice President; as well as seven other senior officers of Vision. Each of these employment agreements, which became effective at the effective time of the merger, continues the executive officer sor employee s employment relationship with Vision Bank, after the effective time of the merger for at least a three-year term. However, there is no guarantee that we will be able to retain the services of these executive officers and employees of Vision, or that we will be able to successfully manage the operations of the Vision in the Alabama and Florida markets. Furthermore, on November 1, 2007, J. Daniel Sizemore and William E. Blackmon submitted their formal resignations to the Board of Directors of Vision Bank and Park, to be effective November 30, 2007, in order to pursue opportunities with another bank headquartered in western Alabama. The market in which the bank in western Alabama operates does not overlap nor compete with the markets that Vision Bank currently serves. Pursuant to their employment agreements dated September 14, 2006, Mr. Sizemore and Mr. Blackmon have voluntarily terminated their employment, and as a result, there will be no severance payments from Vision Bank or Park. Mr. Sizemore and Mr. Blackmon will be entitled to any unpaid base salary, the value of any accrued but unpaid vacation and any unreimbursed business expenses, all as of the date of termination or employment. In addition, they will be entitled to any rights and benefits (if any) provided under plans and programs of Vision Bank (including the salary continuation agreements entered into July 14, 2004 (and amended by first amendments entered into June 26, 2006 and second amendments entered into June 1, 2007) with Vision Bank), determined in accordance with the applicable terms and provisions of such plans and programs. We believe that we can maintain our focus in the Florida and Alabama markets and that the remaining management team of Vision Bank is qualified to carry out our existing Vision strategy.
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
(a.) Not applicable
(b.) Not applicable
(c.) The following table provides information regarding purchases of Park s common shares made by or on behalf of Park or any affiliated purchaser as defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934, as amended, during the three months ended September 30, 2007 as well as information concerning changes in the maximum number of common shares that may be purchased under Park s previously announced repurchase programs as a result of the forfeiture of previously outstanding incentive stock options:

| Total | Average | Total Number of | Maximum Number |
| :---: | :---: | :---: | :---: |
| Number | Price | Common | of |
| Shares Purchased | Common Shares |  |  |
| of Common | Paid Per | as Part of | that May |
| Shares | Common |  |  |


|  |  | Publicly <br> Announced Plans | Yet be Purchased <br> Under <br> the Plans or |  |
| :--- | ---: | :---: | :---: | :---: |
| $\quad$ Period | Purchased | Share | or Programs (1) | Programs (2) |

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(1) All of the common shares reported were purchased in the open market under Park s publicly announced stock repurchase programs.
(2) The number shown represents, as of the end of each period, the maximum aggregate number of common shares that may yet be purchased as part of Park s publicly announced stock repurchase authorization to fund the Park National Corporation 2005 and 1995 Incentive Stock Option Plans as well as Park s publicly announced stock repurchase program.
On November 21, 2005, Park announced that its Board of Directors had granted management the authority to purchase up to an aggregate of 1 million common shares from time to time over the three-year period ended November 20, 2008. As of September 30, 2007, Park has purchased 620,006 common shares under this stock repurchase authorization during 2007. In addition, on July 16, 2007, Park announced that its Board of Directors authorized management to purchase up to an aggregate of 1 million additional common shares over the three-year period ended July 15,2010 in open market purchases or through privately negotiated transactions, to be held as treasury shares for general corporate purposes. At September 30, 2007, 1,042,174 common shares remained authorized for repurchase under both of these authorizations.
The Park National Corporation 2005 Incentive Stock Option Plan (the 2005 Plan ) was adopted by the Board of Directors of Park on January 18, 2005 and was approved by the Park shareholders at the Annual Meeting of Shareholders on April 18, 2005. Under the 2005 Plan, 1,500,000 common shares are authorized for delivery upon the exercise of incentive stock options granted under the 2005 Plan. All of the common shares delivered upon the exercise of incentive stock options granted under the 2005 Plan are to be treasury shares. As of September 30, 2007, incentive stock options covering 204,615 common shares were outstanding and $1,295,385$ common shares were available for future grants.
The Park National Corporation 1995 Incentive Stock Option Plan (the 1995 Plan ) was adopted April 17, 1995, and amended April 20, 1998 and April 16, 2001. Pursuant to the terms of the 1995 Plan, all of the common shares delivered upon exercise of incentive stock options granted under the 1995 Plan are to be treasury shares. No further incentive stock options may be granted under the 1995 Plan. As of September 30, 2007, incentive stock options covering 317,781 common shares were outstanding.
Incentive stock options, granted under both the 2005 Plan and the 1995 Plan, covering 522,396 common shares were outstanding as of September 30, 2007 and $1,295,385$ common shares were available for future grants. With 906,877 common shares held as treasury shares for purposes of the 2005 Plan and 1995 Plan at September 30, 2007, an additional 910,904 common shares remain authorized for repurchase for purposes of funding the 2005 Plan and 1995 Plan.
Item 3. Defaults Upon Senior Securities
Not applicable.
Item 4. Submission of Matters to a Vote of Security Holders
Not applicable
Item 5. Other Information
Not applicable

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Item 6. Exhibits

## Exhibits

Plan of Merger and Merger Agreement between Vision Bank (an Alabama state-chartered bank with its
main office located in Gulf Shores, Alabama) and Vision Bank (a Florida state-chartered bank with its
main office located in Panama City, Florida), dated July 10, 2007 (incorporated herein by reference to
Exhibit 2.1 to Park National Corporation s Quarterly Report on Form 10-Q for the quarterly period ended
June 30, 2007, (File No 1-13006))
3.1 (a) Articles of Incorporation of Park National Corporation as filed with the Ohio Secretary of State on March 24, 1992 (incorporated herein by reference to Exhibit 3(a) to Park National Corporation s Form 8-B, filed on May 20, 1992 (File No. 0-18772)( Park s Form 8-B ))
3.1 (b) Certificate of Amendment to the Articles of Incorporation of Park National Corporation as filed with the Ohio Secretary of State on May 6, 1993 (incorporated herein by reference to Exhibit 3(b) to Park National Corporation s Annual Report on Form 10-K for the fiscal year ended December 31, 1993 (File No. 0-18772))
3.1 (c) Certificate of Amendment to the Articles of Incorporation of Park National Corporation as filed with the Ohio Secretary of State on April 16, 1996 (incorporated herein by reference to Exhibit 3(a) to Park National Corporation s Quarterly Report on Form 10-Q for the quarterly period ended March 31, 1996 (File No. 1-13006))
3.1 (d) Certificate of Amendment by Shareholders to the Articles of Incorporation of Park National Corporation as filed with the Ohio Secretary of State on April 22, 1997 (incorporated herein by reference to Exhibit 3(a)(1) to Park National Corporation s Quarterly Report on Form 10-Q for the quarterly period ended June 30, 1997 (File No. 1-13006) ( Park s June 30, 1997 Form 10-Q ))
3.1 (e) Articles of Incorporation of Park National Corporation (reflecting amendments through April 22, 1997) [for SEC reporting compliance purposes only not filed with the Ohio Secretary of State] (incorporated herein by reference to Exhibit 3(a)(2) to Park s June 30, 1997 Form 10-Q)
3.2 (a) Regulations of Park National Corporation (incorporated herein by reference to Exhibit 3(b) to Park s Form 8-B)
3.2 (b) Certified Resolution regarding Adoption of Amendment to Subsection 2.02(A) of the Regulations of Park National Corporation by Shareholders on April 21, 1997 (incorporated herein by reference to Exhibit 3(b)(1) to Park s June 30, 1997 Form 10-Q)
3.2 (c) Certificate Regarding Adoption of Amendments to Sections 1.04 and 1.11 of Park National Corporation s Regulations by the Shareholders on April 17, 2006 (incorporated herein by reference to Exhibit 3.1 to Park National Corporation s Current Report on Form 8-K dated and filed on April 18, 2006 (File No. 1-13006))

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Exhibits
3.2 (d) Regulations of Park National Corporation (reflecting amendments through April 17, 2006) [for purposes of SEC reporting compliance only] (incorporated herein by reference to Exhibit 3.2 to Park National Corporation s Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2006 (File No. 1-13006))
10.1 Second Amendment to the Vision Bank Salary Continuation Plan dated July 14, 2004 for J. Daniel Sizemore, executed and effective June 1, 2007, between Vision Bank, a state-chartered commercial bank located in Panama City, Florida, and J. Daniel Sizemore.
10.2 Second Amendment to the Vision Bank Salary Continuation Plan dated July 14, 2004 for J. Daniel Sizemore, executed and effective June 1, 2007, between Vision Bank, a state-chartered commercial bank located in Gulf Shores, Alabama, and J. Daniel Sizemore.
31.1 Rule 13a 14(a)/15d 14(a) Certification (Principal Executive Officer)
31.2 Rule 13a 14(a)/15d 14(a) Certification (Principal Financial Officer)
32.1 Section 1350 Certification (Principal Executive Officer)
32.2 Section 1350 Certification (Principal Financial Officer)
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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## PARK NATIONAL CORPORATION

DATE: November 5, 2007
BY: /s/ C. Daniel DeLawder
C. Daniel DeLawder

Chairman of the Board and
Chief Executive Officer

DATE: November 5, 2007

BY: /s/ John W. Kozak<br>John W. Kozak<br>Chief Financial Officer<br>-45-

