

WILLIAMS COMPANIES INC

Form DEFR14A

May 05, 2009

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities  
Exchange Act of 1934 (Amendment No. )

Filed by the Registrant   
Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Pursuant to §240.14a-12

**The Williams Companies, Inc.**

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(Name of Registrant as Specified In Its Charter)

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(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required.
- Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

1) Title of each class of securities to which transaction applies:

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2) Aggregate number of securities to which transaction applies:

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3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

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1) Amount Previously Paid:

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2) Form, Schedule or Registration Statement No.:

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**The sole purpose of this revision to the original Definitive Proxy Statement filed on April 22, 2009, is to correct a typographical error in the table entitled, Grants of Plan Based Awards in Fiscal Year 2008, on page 37 of the Definitive Proxy Statement.**

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STEVEN J. MALCOLM  
CHAIRMAN OF THE BOARD

To the Stockholders of The Williams Companies, Inc.:

You are cordially invited to attend the 2009 annual meeting of stockholders of The Williams Companies, Inc. The meeting will be held on Thursday, May 21, 2009, in the Williams Resource Center Theater, One Williams Center, Tulsa, Oklahoma, at 11:00 a.m., Central time. We look forward to greeting personally as many of our stockholders as possible at the annual meeting.

The notice of the annual meeting and proxy statement accompanying this letter provide information concerning matters to be considered and acted upon at the annual meeting. At the annual meeting we will provide a report on our operations, followed by a question-and-answer and discussion period.

For security reasons, briefcases, backpacks, and other large bags are not permitted in the theater. All such items can be checked with security upon arrival at the theater.

We know that most of our stockholders are unable to attend the annual meeting in person. We solicit proxies so that you have an opportunity to vote on all matters that are scheduled to come before the annual meeting. Whether or not you plan to attend, you can be sure your shares are represented by promptly voting and submitting your proxy by phone, by Internet, or by completing, signing, dating, and returning your proxy card in the enclosed postage-paid envelope. Regardless of the number of shares you own, your vote is important.

Thank you for your continued interest in our Company.

Very truly yours,

Steven J. Malcolm

Enclosures  
April 22, 2009

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**THE WILLIAMS COMPANIES, INC.  
One Williams Center  
Tulsa, Oklahoma 74172**

**NOTICE OF ANNUAL MEETING OF STOCKHOLDERS**

**May 21, 2009**

The annual meeting of stockholders of The Williams Companies, Inc. will be held at the time and place and for the purposes indicated below.

- TIME** 11:00 a.m., Central time, on Thursday, May 21, 2009
- PLACE** Williams Resource Center Theater, One Williams Center, Tulsa, Oklahoma
- ITEMS OF BUSINESS**
1. To elect four directors;
  2. To ratify the appointment of Ernst & Young LLP as our independent auditors for 2009;
  3. To consider one stockholder proposal, if properly presented; and
  4. To transact such other business as may properly come before the annual meeting or any adjournment of the meeting.
- RECORD DATE** You can vote and attend the annual meeting if you were a stockholder of record at the close of business on March 30, 2009.
- ANNUAL REPORT** Our 2008 annual report, which includes a copy of our annual report on Form 10-K, accompanies this proxy statement.
- VOTING** EVEN IF YOU INTEND TO BE PRESENT AT THE ANNUAL MEETING, PLEASE PROMPTLY VOTE IN ONE OF THE FOLLOWING WAYS SO THAT YOUR SHARES OF COMMON STOCK MAY BE REPRESENTED AND VOTED AT THE ANNUAL MEETING:
1. CALL THE TOLL-FREE TELEPHONE NUMBER shown on the proxy card;
  2. VOTE VIA THE INTERNET on the website shown on the proxy card; or
  3. MARK, SIGN, DATE, AND RETURN the enclosed proxy card in the postage-paid envelope.

**Important Notice Regarding the Availability of proxy materials for the  
Stockholder Meeting to be held on May 21, 2009.**

**The annual report and proxy statement are available at  
<http://www.edocumentview.com/wmb>.**

By order of the Board of Directors,

La Fleur C. Browne  
*Corporate Secretary*

Tulsa, Oklahoma  
April 22, 2009

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**THE WILLIAMS COMPANIES, INC.  
One Williams Center  
Tulsa, Oklahoma 74172**

**PROXY STATEMENT**

**GENERAL**

We are providing this proxy statement to you as part of a solicitation by the Board of Directors (the **Board**) of The Williams Companies, Inc. for use at our 2009 Annual Stockholders Meeting and at any adjournment or postponement thereof. We will hold the meeting at the Williams Resource Center Theater, One Williams Center, Tulsa, Oklahoma, on Thursday, May 21, 2009, at 11:00 a.m., Central time.

Pursuant to new rules promulgated by the Securities and Exchange Commission ( **SEC** ), we have elected to provide access to our proxy materials both by sending you this full set of proxy materials, including a proxy card, and by notifying you of the availability of our proxy materials on the Internet. This proxy statement and our 2008 Annual Report are available at <http://www.edocumentview.com/wmb>, which does not have cookies that identify visitors to the site.

We expect to mail this proxy statement and accompanying proxy card to stockholders beginning on or about April 22, 2009. Unless the context otherwise requires, all references in this proxy statement to Williams, the Company, we, us, and our refer to The Williams Companies, Inc. and its consolidated subsidiaries.

**QUESTIONS AND ANSWERS ABOUT THE ANNUAL MEETING AND VOTING**

**Q: Why am I receiving these materials?**

A: You are receiving these materials because at the close of business on March 30, 2009 (the **Record Date**), you owned shares of our common stock. All stockholders of record on the Record Date are entitled to attend and vote at the annual meeting. Each stockholder will have one vote on each matter for every share of common stock owned on the Record Date. On the Record Date, we had 580,079,341 shares of common stock outstanding. The shares held in our treasury are not considered outstanding and will not be voted or considered present at the meeting.

**Q: What information is contained in these materials?**

A: This proxy statement includes information about the nominees for director and other matters to be voted on at the annual meeting. This proxy statement also includes information about the voting process and requirements, the compensation of our directors and the principle executive officer, the principal financial officer and the three other most highly compensated officers (collectively referred to as our **Named Executive Officers** or **NEOs**), and certain other information required under SEC rules.



**Q: What matters can I vote on?**

A: You can vote on the following matters:

election of four of our directors;

ratification of Ernst & Young LLP as our independent auditors for 2009;

a stockholder proposal requesting that the Company eliminate classification of terms of the Board to require all directors to stand for election annually; and

any other business properly coming before the annual meeting.

In the election of directors, you may vote **FOR** or **AGAINST** each individual nominee or indicate that you wish to **ABSTAIN** from voting on that nominee. For the other matters, you may vote **FOR** or **AGAINST** the matter, or you may indicate that you wish to **ABSTAIN** from voting on the matter.

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We know of no matters to be presented at the annual meeting other than those included in this notice. By signing the proxy card you are also giving authority to the persons named on the proxy card to take action on additional matters that may properly come before the annual meeting. Should any other matter requiring a vote of stockholders arise, including a question of adjourning the annual meeting, the persons named in the accompanying proxy card will vote according to their best judgment.

All votes are confidential, unless disclosure is legally necessary.

**Q: How does the Board recommend that I vote on each of the matters?**

A: The Board recommends that you vote **FOR** each of the director nominees and the ratification of the appointment of Ernst & Young LLP as our independent auditors for 2009 (**FOR ITEMS 1-2**) and **AGAINST** the other proposal (**AGAINST ITEM 3**).

**Q: How do I vote if I am a beneficial owner?**

A: You are a beneficial owner if your shares are held in a stock brokerage account or by a bank or other nominee (commonly referred to as being held in street name). Your broker, bank, or nominee is the stockholder of record and therefore has forwarded proxy-related materials to you as the beneficial owner. Most of our stockholders hold their shares through a stockbroker, bank, or other nominee rather than directly in their own name. As the beneficial owner, you have the right to direct your broker, bank, or other nominee how to vote your shares and are also invited to attend the meeting. However, since you are not the stockholder of record, you may not vote your shares in person at the meeting unless you obtain a signed legal proxy from you broker, bank, or nominee giving you the right to vote the shares.

As a beneficial owner, you may vote your shares in any one of the following ways:

Call the toll-free number shown on the proxy card;

Vote on the Internet on the website shown on the proxy card;

Mark, sign, date, and return the enclosed proxy card in the postage-paid envelope; or

Vote in person at the annual meeting *only if you obtain a signed legal proxy from your broker, bank, or nominee giving you this right.*

**Q: Will my shares held in street name be voted if I do not provide my proxy?**

A: If your shares are held in the name of a brokerage firm, your shares might be voted even if you do not provide the brokerage firm with voting instructions. Under the current rules of the New York Stock Exchange ( *NYSE* ), on certain routine matters, brokerage firms have the discretionary authority to vote shares for which their customers do not provide voting instructions. The election of directors and the proposal to ratify the appointment of Ernst & Young LLP as our independent auditors are considered routine matters for this purpose, assuming that no contest arises as to any of these matters. The stockholder proposal is not considered a routine matter and your bank or broker will not be permitted to vote your shares unless proper voting instructions are received from you.

**Q: How do I vote if I am a stockholder of record?**

A: You are a stockholder of record if your shares are registered in your name with our transfer agent, Computershare Investor Services, LLC.

As a stockholder of record, you may vote your shares in any one of the following ways:

Call the toll-free number shown on the proxy card;

Vote on the Internet on the website shown on the proxy card;

Mark, sign, date, and return the enclosed proxy card in the postage-paid envelope; or

Vote in person at the annual meeting.

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**Q: What if I return my proxy card or vote by Internet or phone but do not specify how I want to vote?**

A. If you sign and return your proxy card or complete the Internet or Telephone voting procedures, but do not specify how you want to vote your shares, we will vote them as follows:

**FOR** the election of each of the director nominees.

**FOR** the approval ratifying the appointment of Ernst & Young LLP as our independent auditors for the fiscal year ending December 31, 2009.

**AGAINST** the stockholder proposal.

If you participate in the Williams Investment Plus Plan and do not submit timely voting instructions, the trustee of the plan will vote the shares in your plan account in the same proportion that it votes shares in other plan accounts for which it did receive timely voting instructions, as explained below under the question *How do I vote if I participate in the Williams Investment Plus Plan?*

**Q: Can I change my vote or revoke my proxy?**

A: Yes. You can change your vote or revoke your proxy at any time before the final vote at the meeting. You can change your vote by voting again by telephone or on the Internet, executing and returning a later dated proxy, or attending the annual meeting and voting in person. If you are a beneficial owner, you can revoke your proxy by following the instructions sent to you by your broker, bank, or other nominee. If you are a stockholder of record, you can revoke your proxy by delivering a written notice of your revocation to our corporate secretary at One Williams Center, MD 47, Tulsa, Oklahoma 74172.

**Q: What shares are included on my proxy card?**

A. Your proxy card includes shares held in your own name and shares held in any Williams plan. You may vote these shares by Internet, telephone or mail, all as described on the enclosed proxy card.

**Q: How do I vote if I participate in the Williams Investment Plus Plan?**

A. If you hold shares in the Williams Investment Plus Plan, these shares have been added to your other holdings on your proxy card. Your completed proxy card serves as voting instructions to the trustee of the plan. You may direct the trustee how to vote your plan shares by submitting your proxy vote for those shares, along with the rest of your shares, by Internet, telephone or mail, all as described on the enclosed proxy card. If you do not instruct the trustee how to vote, your plan shares will be voted by the trustee in the same proportion that it votes shares in other plan accounts for which it did receive timely voting instructions.

**Q: What is the quorum requirement for the meeting?**

A: There must be quorum for any action to be taken at the meeting (other than adjournment or postponement of the meeting). For a quorum to exist at the meeting, stockholders holding a majority of the shares entitled to vote at the annual meeting must be present in person or by proxy. You will be considered part of the quorum if you return a signed and dated proxy card, if you vote by telephone or on the Internet, or if you vote in person at the annual meeting.

Abstentions and broker non-votes are counted as present and entitled to vote for determining a quorum. Broker non-votes are shares held by brokers or nominees over which the broker or nominee lacks discretionary power to vote and for which the broker or nominee has not received specific voting instructions from the beneficial owner.

See *Will my shares held in street name be voted if I do not provide my proxy?*

**Q: What is the voting requirement to approve each of the matters?**

A: A majority of the votes cast by the stockholders is required to approve Items 1-3. Other matters that may properly come before the annual meeting may also require more than a majority vote under our by-laws, the laws of Delaware, our restated certificate of incorporation, or other applicable laws.

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**Q: How will the votes be counted?**

A: Abstentions from voting on the election of a director nominee will not be considered a vote cast with respect to that director's election and therefore will not be counted in determining whether the director received a majority of the votes cast. Abstentions from voting on any other proposal will have the same effect as a vote against that proposal.

Broker non-votes (described two questions above) will be treated as not present and not entitled vote.

**Q: Who will count the votes?**

A: Votes for the annual meeting will be counted by a representative of Computershare Trust Company, who will act as the inspector of elections at the 2009 annual meeting.

**Q: Where can I find the voting results of the meeting?**

A: We will announce the voting results at the meeting. We will also disclose the voting results in our Quarterly Report on Form 10-Q for the period ended June 30, 2009.

**Q: May I propose actions for consideration at the 2010 meeting of stockholders?**

A: Yes. For your proposal to be considered for inclusion in our proxy statement for the 2010 meeting, we must receive your written proposal no later than December 24, 2009. If we change the date of the 2010 meeting by more than 30 days from the anniversary of the date of this year's meeting, then the deadline is a reasonable time before we begin to print and send our proxy materials. Your proposals must comply with SEC regulations regarding stockholder proposals.

For you to raise a proposal (including a director nomination) from the floor during our 2010 annual meeting of stockholders, we must receive a written notice of the proposal no earlier than January 22, 2010 and no later than February 22, 2010 and it must contain the additional information required by our by-laws. Proposals should be addressed to our corporate secretary at One Williams Center, MD 47, Tulsa, Oklahoma 74172.

**Q: Who is paying for this proxy solicitation?**

A: The proxy card accompanying this proxy statement is solicited by the Board. We expect to solicit proxies in person, by telephone, or other electronic means. In addition, we have retained MacKenzie Partners, Inc. to assist in the solicitation of proxies. We expect to pay MacKenzie Partners, Inc. an estimated \$17,500 in fees, plus expenses and disbursements.

We will pay the expenses of this proxy solicitation including the cost of preparing and mailing the proxy statement and accompanying proxy card. Such expenses may also include the charges and expenses of banks, brokerage firms and other custodians, nominees, or fiduciaries for forwarding proxies and proxy material to beneficial owners of our common stock.

**Q. Are you householding for stockholders sharing the same address?**

A: Yes. The SEC's rules regarding the delivery to stockholders of proxy statements and annual reports permit us to deliver a single copy of these documents to an address shared by two or more of our stockholders. This method of

delivery is referred to as householding, and can significantly reduce our printing and mailing costs. It also reduces the volume of mail you receive. This year, we are delivering only one proxy statement and 2008 Annual Report to multiple registered stockholders sharing an address, unless we receive instructions to the contrary from one or more of the stockholders. We will still be required, however, to send you and each other stockholder at your address an individual proxy voting card. If you nevertheless would like to receive more than one copy of this proxy statement and our 2008 Annual Report, we will promptly send you additional copies upon written or oral request directed to our transfer agent, Computershare Investor Services, LLC, toll free at 1- 800-884-4225. The same phone number may be used to notify us that you wish to receive a separate annual report or proxy statement in the future, or to request delivery of a single copy of an annual report or proxy statement if you are receiving multiple copies.

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**PROPOSAL 1 ELECTION OF DIRECTORS**

Our restated certificate of incorporation, as amended, provides for three classes of directors of as nearly equal size as possible and further provides that the total number of directors shall be determined by resolution adopted by the affirmative vote of a majority of the Board, except that the total number of directors may not be less than five nor more than 17. The term of each class of directors is normally three years, and the term of one class expires each year in rotation.

Each of the 2009 nominees for the office of director, Messrs Engelhardt, Green, Howell and Lorch were elected by Williams stockholders on May 18, 2006. The terms of Messrs Engelhardt, Green, Howell and Lorch expire this year. The persons named as proxies in the accompanying proxy, who have been designated by the Board, intend to vote, unless otherwise instructed in such proxy, for the election of Messrs. Engelhardt, Green, Howell, and Lorch. Should any nominee named herein become unable for any reason to stand for election as a director, the persons named in the proxy will vote for the election of such other person or persons as the Nominating and Governance Committee may recommend. The Board may propose to replace such nominee or, if none, the Nominating and Governance Committee may recommend that the size of the Board be reduced.

We have included below certain information about the nominees for election as directors as well as the directors who will continue in office after the annual meeting. Dr. Lillis, one of our directors, resigned from the Board effective March 18, 2009.

**Director Nominees Whose Terms Expire At The Annual Meeting In 2012**

**Irl F. Engelhardt, Age 62, Class II**

Director since 2005. Mr. Engelhardt has served as chairman of Patriot Coal Corporation since November 2007. He was chairman of Peabody Energy Corporation or its predecessor companies from 1993 to 2007, and chief executive officer from 1990 through 2005. He was also co-CEO of The Energy Group from 1997 to 1998 and chairman of Citizens Power from 1998 to 2000. Mr. Engelhardt is a director of Patriot Coal and Valero Energy Corporation and the former chairman of The Federal Reserve Bank of St. Louis.

**William E. Green, Age 72, Class II**

Director since 1998. Mr. Green is the founder of William Green & Associates, a Palo Alto, California law firm and has been with the firm since 1974. He is also the vice president, general counsel and secretary of AIM Broadcasting, LLC. He is a former trustee of Rochester Savings Bank. Mr. Green is a director of Philanthropic Ventures, Inc., Ramsell Holding Corporation and Flowers Heritage Foundation.

**W.R. Howell, Age 73, Class II**

Director since 1997. Mr. Howell is chairman emeritus of J.C. Penney Company, Inc. He was chairman of the board and chief executive officer of J.C. Penney from 1983 to 1996. He is a director of Pfizer, Inc. and Deutsche Bank Trust Corporation and Deutsche Bank Trust Company Americas, non-public wholly-owned subsidiaries of Deutsche Bank AG.

**George A. Lorch, Age 67, Class II**



Director since 2001. Mr. Lorch is chairman emeritus of Armstrong Holdings, Inc. He was the chief executive officer and president of Armstrong World Industries, Inc from 1993 to 1994 and chairman of the board and chief executive officer from 1994 to 2000. From May 2000 to August 2000 he was chairman of the board and chief executive officer of Armstrong Holdings, Inc. Mr. Lorch is a director of Pfizer, Inc., Autoliv, Inc., HSBC Finance and HSBC North America Holding Co., non-public, wholly owned subsidiaries of HSBC LLC.

**THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE FOR THE ELECTION OF DIRECTORS NAMED IN PROPOSAL 1.**

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**Directors Continuing in Office**

**Directors Whose Terms Expire At The Annual Meeting In 2010**

**Kathleen B. Cooper, Age 64, Class III**

Director since 2006. Dr. Cooper was appointed senior fellow of the Tower Center for Political Studies at Southern Methodist University in August 2007. For two previous academic years she was the dean of the College of Business Administration at the University of North Texas. From 2001 to 2005, she was an under secretary for economic affairs at the U.S. Department of Commerce. Dr. Cooper is a director of Texas Security Bank.

**William R. Granberry, Age 66, Class III**

Director since 2005. Mr. Granberry is a member of Compass Operating Company, LLC. From 1999 to 2004 he managed investments and consulted with oil and gas companies. He is a director of Legacy Reserves GP, LLC and Manor Park, Inc.

**William G. Lowrie, Age 65, Class III**

Director since 2003. Mr. Lowrie is a retired deputy chief executive officer of BP Amoco PLC, where he spent his entire 33-year career holding various positions of increasing responsibility at Amoco. Mr. Lowrie is a director of The Ohio State University Foundation.

**Directors Whose Terms Expire At The Annual Meeting In 2011**

**Joseph R. Cleveland, Age 64, Class I**

Director since 2008. Mr. Cleveland was the Chief Information Officer of Lockheed Martin Corporation from 2001 to 2008. He was also President of Lockheed Martin Enterprise Information Systems from 1995 to 2008.

**Juanita H. Hinshaw, Age 64, Class I**

Director since 2004. Ms. Hinshaw was senior vice president and chief financial officer of Graybar Electric Company from 2000 to 2005. Prior to joining Graybar Electric Company, she was with Monsanto Company for fifteen years. Ms. Hinshaw is a director of Insituform Technologies, Inc. and SYNERGETICS USA, INC.

**Frank T. MacInnis, Age 62, Class I**

Director since 1998. Mr. MacInnis has been chairman of the board and chief executive officer of EMCOR Group, Inc. since 1994. Mr. MacInnis is also chairman of the board and chief executive officer of ComNet Communications, Inc. He is a director of ITT Inc. and the Greater New York Chapter of the March of Dimes.

**Steven J. Malcolm, Age 60, Class I**

Director since 2001. Mr. Malcolm has been chairman of the board and chief executive officer of Williams since 2002. He was president and chief operating officer of Williams from September 2001 to 2002 and an executive vice president from May 2001 to September 2001. Mr. Malcolm was president and chief executive officer of Williams Energy Services, LLC, a subsidiary of Williams, from 1998 to 2001 and senior vice president and general manager of

Williams Field Services Company, a subsidiary of Williams, from 1994 to 1998. Mr. Malcolm is a director of Williams Partners GP LLC, the general partner of Williams Partners L.P., Williams Pipeline GP LLC, the general partner of Williams Pipeline Partners L.P., BOK Financial Corporation and Bank of Oklahoma N.A.

**Janice D. Stoney, Age 68, Class I**

Director since 1999. Ms. Stoney retired as an executive vice president from U S WEST Communications, Inc. in 1992. Ms. Stoney is a director of Whirlpool Corporation.

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**CORPORATE GOVERNANCE AND BOARD MATTERS**

**Corporate Governance**

*General*

Our Board is committed to sound corporate governance practices. Our Board believes that strong corporate governance is critical to achieving our performance goals, and to maintaining the trust and confidence of investors, employees, suppliers, business partners, regulatory agencies and other stockholders. Our Board has established broad corporate policies and has the responsibility for our overall performance and the operation of the Company by the Chief Executive Officer ( CEO ) and other officers.

*Corporate Governance Guidelines*

Our Corporate Governance Guidelines provide a framework for the governance of Williams and address the operation and structure of the Board, committees of the Board and other Board practices. The Corporate Governance Guidelines are reviewed at least annually by the Nominating and Governance Committee. The Corporate Governance Guidelines are available on our website at <http://www.williams.com> from the Corporate Responsibility/Corporate Governance/Guidelines tab.

*Meeting Preparation and Participation*

Our Board members actively participate in Board and committee meetings. Generally, materials are distributed to our Board members one week in advance of each regular Board meeting. To facilitate active participation, Board members are expected to review the materials in advance of the meetings.

*Strategic Planning*

During the year, the Board meets with management to discuss and approve strategic plans, financial goals, capital spending and other factors critical to successful performance. A mid-year review of progress on objectives and strategies is also conducted. During Board meetings, directors review key issues and financial performance. The Board meets privately with the CEO six times per year and meets in executive session at each regular Board meeting and additionally as required. Further, the CEO communicates regularly with the Board on important business opportunities and developments. In 2008, the Board also held one of its regularly scheduled meetings at one of our field locations to further the directors' education about our operations.

*Board/Committee/Director Evaluations*

The Board and each of the Board committees conduct annual self-assessments. The Nominating and Governance Committee also conducts individual director evaluations of all directors on an annual basis.

*Chief Executive Officer Evaluation and Management Succession*

The Board annually sets the CEO's performance goals and objectives and meets in executive session to assess the CEO's performance. The Board maintains a process for planning orderly succession for the CEO and other executive officer positions and oversees executive officer development and succession.

*Lead Director*

Mr. W. R. Howell currently serves as the Lead Director. The Lead Director presides over executive sessions of the non-employee directors, consults with our chairman of the Board and our corporate secretary to establish an agenda for each Board meeting, oversees the flow of information to the Board and acts as liaison between the non-employee directors and management.

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*Executive Sessions of Non-Employee Directors*

Non-employee directors meet without management present at each regularly scheduled Board meeting. Additional meetings may be called by the Lead Director in his discretion or at the request of the Board. The Lead Director presides over meetings of the non-employee directors.

*Committees of the Board*

In accordance with our by-laws, the Board annually elects from its members, the members and the chairman of each committee. The Board has adopted charters for each of the standing committees of the Board. The standing committees report to the full Board at each regular Board meeting.

*Director Independence*

The Board has adopted director independence standards, which are available as an attachment to our Corporate Governance Guidelines available on our website at <http://www.williams.com> from the Corporate Responsibility/Corporate Governance/Guidelines tab.

The Board has affirmatively determined that each of Mr. Cleveland, Dr. Cooper, Mr. Engelhardt, Mr. Granberry, Mr. Green, Ms. Hinshaw, Mr. Howell, Dr. Lillis, Mr. Lorch, Mr. Lowrie, Mr. MacInnis and Ms. Stoney is an independent director under the current Listing Standards of the NYSE and our director independence standards. In so doing, the Board determined that each of these individuals met the bright line independence standards of the NYSE and our director independence standards. In addition, the Board considered transactions and relationships between each director and any member of his or her immediate family and the Company and its affiliates and subsidiaries.

With respect to Mr. Howell, the Board considered the fact that Mr. Howell is a director of Deutsche Bank Trust Corporation and Deutsche Bank Trust Company Americas, which provide services to us. In determining that the relationship was not material, the Board considered the fact that the relationship arises only from his position as a director, that he has no material interest in any of the transactions, that he had no role in any such transactions, and that such relationship would not bar independence under the NYSE Listing Standards or our director independence standards.

With respect to Mr. Lorch, the Board considered the fact that Mr. Lorch is a director of HSBC Finance Corporation and HSCB North America Holding Co., which provide services to us. In determining that the relationship was not material, the Board considered the fact that the relationship arises only from his position as a director, that he has no material interest in any of the transactions, that he had no role in any such transactions, and that such relationship would not bar independence under the NYSE Listing Standards or our director independence standards.

With respect to Dr. Lillis, the Board considered the fact that Dr. Lillis is a director of Medco Health Solutions, Inc., a company that provides services to us. In determining that this relationship was not material, the Board considered the fact that the relationship arises only from his position as a director, that he has no material interest in any of the transactions, that he had no role in any such transactions, and that such a relationship would not bar independence under the NYSE Listing Standards or our director independence standards.

With respect to Ms. Hinshaw, the Board considered the fact that Ms. Hinshaw is a director of Insituform Technologies, Inc. a company whose subsidiaries, Bayou Coating LLC and Bayou Companies LLC, provide services to us. In determining that the relationship was not material, the Board considered the fact that the relationship arises only from her position as a director, that she has no material interest in any of the transactions, that she had no role in

any such transactions, and that the relationship would not bar independence under the NYSE Listing Standards or our director independence standards.

No member of our Board serves as an executive officer of any non-profit organization to which we made contributions within any single fiscal year of the preceding three years that exceeded the greater of \$1 million or 2% of such organization's consolidated gross revenues. Further, in accordance with our director independence

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standards, the Board determined that there were no discretionary contributions to a non-profit organization with which a director, or a director's spouse, has a relationship that impacts the director's independence.

The Board determined that Mr. Malcolm is not independent because he is an executive officer of the Company.

### *Transactions with Related Persons*

The Board has adopted written policies and procedures with respect to related person transactions. The policies and procedures are part of the Audit Committee charter. The Audit Committee is responsible for reviewing each transaction with related persons, promoters and certain control persons that are required to be disclosed in our filings with the SEC. The chair of the Audit Committee is responsible for reviewing related person transactions in the event it is impractical to convene an Audit Committee meeting prior to entering into a related person transaction. The Audit Committee or the chair, in good faith, shall approve only those related person transactions that are in, or not inconsistent with, our best interests and the best interests of our stockholders. Any proposed related person transaction involving a member of the Board shall be reviewed and approved by the full Board. During 2008, there were no transactions that required review or approval by the Audit Committee or the full Board in accordance with the policy.

### *Majority Vote Standard*

Our Board has adopted a majority vote standard for the election of directors in uncontested elections. The Board also provides for director resignations in the event a director fails to receive a majority of the votes cast in an uncontested election. We hold an irrevocable resignation for each director. If a director fails to receive the required votes for election, the Nominating and Governance Committee will act on an expedited basis to determine whether to accept the resignation. The Nominating and Governance Committee will then submit its recommendation for consideration by the Board. The Board will act on the recommendation and publicly disclose its decision within 90 days from the date of the certification of the election results. The Board expects the director whose tendered resignation is under consideration to abstain from participating in any decision regarding that tendered resignation. The Nominating and Governance Committee and the Board may consider any factors they deem relevant in deciding whether to accept a director's tendered resignation. If the Board accepts a director's tendered resignation, the Nominating and Governance Committee shall recommend to the Board whether to fill such vacancy or reduce the size of the Board.

### *Director Attendance at Annual Meeting of Stockholders*

We have a policy regarding Board member attendance at our annual meeting of stockholders. All Board members are expected to attend our annual meeting of stockholders. Twelve of the 13 of the then-current Board members attended the 2008 annual meeting of stockholders.

### *Communications with Directors*

Any stockholder or other interested party may communicate with our directors, individually or as a group, by contacting our corporate secretary or the Lead Director. The contact information is maintained on the Investor page of our website at <http://www.williams.com>.

The current contact information is as follows:

The Williams Companies, Inc.  
One Williams Center, MD 47  
Tulsa, Oklahoma 74172  
Attn: Lead Director



The Williams Companies, Inc.  
One Williams Center, MD 47  
Tulsa, Oklahoma 74172  
Attn: Corporate Secretary  
Email: lafleur.browne@williams.com

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All such communications will be forwarded to the relevant director(s) except for solicitations or other matters not related to our Company.

### *Code of Ethics*

We have adopted a code of ethics specific to the NEOs. The Code of Ethics for Senior Officers was filed with the SEC as Exhibit 14 to our annual report on Form 10-K for the year ended December 31, 2003. In addition, we have adopted a code of business conduct that is applicable to all employees and directors. The Code of Ethics for Senior Offices and the Williams Code of Business Conduct are available on the Company's website at <http://www.williams.com> on the Corporate Responsibility/Corporate Governance/Ethics & Compliance Program tab.

### *How to Obtain Copies of our Governance-Related Materials*

Copies of our Corporate Governance Guidelines, Code of Ethics for Senior Officers, the Williams Code of Business Conduct and the charters for the Audit Committee, the Compensation Committee and the Nominating and Governance Committee are available on our website at <http://www.williams.com> on the Corporate Responsibility/Corporate Governance tab. Copies of these documents are also available in print to any stockholder who requests them by sending a written request to our corporate secretary at The Williams Companies, Inc., One Williams Center, MD 47, Tulsa, Oklahoma 74172.

## **Board and Committee Structure and Meetings**

### *Board Meetings*

The full Board met 14 times in 2008. Further, the non-employee directors met six times without the chairman of the Board and CEO present. No director attended fewer than 75% of the aggregate of the Board and applicable committee meetings held in 2008.

### *Board Committees*

The Board has four standing committees: Audit, Compensation, Finance and Nominating and Governance. The Board has also established an ad hoc Litigation committee. Each standing committee's written charter, as adopted by the Board, is available on the Company's website at <http://www.williams.com>.

**Table of Contents***Board Committee Membership and Number of Meetings in 2008*

The following is a description of each of the committees, committee membership and number of committee meetings in 2008.

	<b>Audit Committee</b>	<b>Compensation Committee</b>	<b>Finance Committee</b>	<b>Nominating and Governance Committee</b>
Joseph R. Cleveland	ü		ü	
Kathleen B. Cooper		ü	ü	
Irl F. Engelhardt	ü		ü	
William R. Granberry		ü	ü	
William E. Green	ü			ü
Juanita H. Hinshaw	ü		1	
W. R. Howell		1		ü
George A. Lorch		ü		ü
William G. Lowrie	1			ü
Frank T. MacInnis		ü		1
Steven J. Malcolm				
Janice D. Stoney		ü		ü
<b>Number of Meetings in 2008</b>	<b>11</b>	<b>7</b>	<b>7</b>	<b>6</b>

1 = Chairperson

ü = Committee Member

*Audit Committee*

Williams has a separately designated standing Audit Committee established in accordance with Section 3(a)(58)(A) of the Securities Exchange Act of 1934, as amended ( *Exchange Act* ). The Audit Committee:

appoints, evaluates and determines the compensation of Ernst & Young LLP, our independent auditors;

assists the Board in fulfilling its responsibilities for generally overseeing the Company's financial reporting processes and the audit of the Company's financial statements, including the integrity of the Company's financial statements, the Company's compliance with legal and regulatory requirements, and risk assessment and risk management;

reviews the qualifications and independence of the independent registered public accounting firm;

reviews the performance of the Company's internal audit function and the independent registered public accounting firm;

reviews the Company's earnings releases;

reviews transactions between the Company and related persons that are required to be disclosed in our filings with the SEC;

oversees investigations into complaints concerning financial matters;

annually reviews its charter and performance; and

prepares the Audit Committee report for inclusion in the annual proxy statement.

Our Board has determined that all members of the Audit Committee are financially literate as defined by the rules of the NYSE and that Ms. Juanita H. Hinshaw and Mr. Irl F. Engelhardt qualify as audit committee financial experts as defined by the rules of the SEC. No Audit Committee member serves on more than three public

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company audit committees. Each member of the Audit Committee is independent within the meaning of the NYSE Listing Standards, Rule 10A-3 of the Exchange Act and the Company's director independence standards.

*Compensation Committee*

The Compensation Committee oversees and directs the design and implementation of strategic compensation programs for our NEOs that align the interests of our NEOs with those of our stockholders. The Compensation Committee's key responsibilities include:

- approving executive compensation philosophy, policies and programs;
- recommending to the Board incentive and equity-based compensation plans;
- setting corporate goals and objectives for compensation;
- evaluating the CEO and other NEOs' performance in light of those goals and objectives;
- approving the CEO and other NEOs' compensation including salary, incentive compensation, equity-based compensation and any other remuneration;
- maintaining certain settlor responsibilities for general employee benefits matters as detailed under the Company's ERISA plans;
- reviewing and approving the Compensation Discussion and Analysis required by the SEC for inclusion in the annual proxy statement; and
- reviewing and approving severance, change in control agreements and other arrangements for NEOs.

Compensation decisions for executives, which include NEOs, are reviewed and approved by the Compensation Committee. The Compensation Committee has strategic and administrative responsibility to compensate NEOs effectively and in a manner consistent with our compensation strategy.

The Compensation Committee has retained the services of Frederic W. Cook & Co., an independent executive compensation consulting firm. The independent compensation consultant:

- provides competitive market data and advice related to the CEO's compensation level and incentive design;
- reviews and evaluates management-developed market data and recommendations on compensation levels, incentive mix and incentive design;
- develops the criteria used to identify comparator companies for executive compensation and performance comparisons; and
- provides to the Compensation Committee information on executive compensation trends and implications to the Company.

The independent compensation consultant was selected by the Compensation Committee and reports to the chairman of that Committee. The agenda for meetings of the Compensation Committee is determined by its Chairman with the Senior Vice President, Strategic Services and Administration and Chief Administrative Officer (CAO). The CEO and

the CAO are invited to attend the Compensation Committee meetings, though they leave the room during discussions and deliberations of individual compensation actions affecting them personally. The Company's Compensation and Benefits department supports the Compensation Committee in its duties and, along with the CEO, may be delegated authority to fulfill certain administrative duties regarding the compensation programs. The Compensation Committee has authority under its charter to retain, approve fees for and terminate advisors, consultants and agents as it deems necessary to assist in the fulfillment of its responsibilities. The Compensation Committee reviews the total fees paid to outside consultants by the Company to ensure that the consultant maintains its objectivity and independence when rendering advice to the Committee. For more information on the Compensation Committee, please see the Compensation Discussion and Analysis in this proxy statement.

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Frederic W. Cook & Co., the same independent compensation consultant that provides services to the Compensation Committee, also provides competitive market data and advice to the Nominating and Governance Committee on non-employee director compensation.

Each member of the Compensation Committee is independent within the meaning of the NYSE Listing Standards and the Company's director independence standards.

*Finance Committee*

The Finance Committee provides oversight to the finance and investments functions of the Company. The Finance Committee:

- oversees the appropriate alignment between our financing strategies and our business units' operating plans and acquisitions or other investment opportunities;

- oversees the Company's capital structure, derivative policy, liquidity, borrowings, commodity exposure and share issuances and repurchases;

- reviews the Company's capital spending; and

- reviews the Company's investments and return on investment capital.

*Nominating and Governance Committee*

The Nominating and Governance Committee:

- identifies and recommends candidates to the Board consistent with the criteria approved by the Board;

- reviews candidates recommended by stockholders;

- recommends to the Board the individual to be the chairman of the Board and CEO;

- reviews and monitors significant developments in the regulation and practice of corporate governance;

- reviews and recommends to the Board compensation of non-employee directors;

- conducts a preliminary review of director independence and the financial literacy and expertise of the Audit Committee members;

- recommends assignments to the committees of the Board to ensure that membership complies with applicable laws and listing standards;

- oversees and assists the Board in the review of the Board's performance;

- annually reviews each committee charter, the corporate governance guidelines and the Code of Ethics for Senior Officers and the Williams Code of Business Conduct;

- oversees the Company's compliance programs;

reviews stockholder proposals and recommends responses to the Board;

develops and monitors stock ownership guidelines for directors; and

assesses the size and composition of the Board and develops and reviews director qualifications for approval by the Board.

Each member of the Nominating and Governance Committee is independent within the meaning of the NYSE Listing Standards and the Company's director independence standards.

*Consideration of nominees.* For Board membership, the Nominating and Governance Committee considers the appropriate balance of experience, skills and characteristics that best suits our needs and the needs of our stockholders. The Nominating and Governance Committee develops long-term Board succession plans to ensure that the appropriate balance is maintained. The process for electing director nominees entails making a preliminary assessment of each candidate based upon his/her resume and other biographical information, his/her willingness to



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serve and other background information. This information is then evaluated against the criteria set forth below, as well as the specific needs of the Company at that time. Qualified candidates are interviewed by the chairman of the Board and at least one member of the Nominating and Governance Committee. Candidates may then meet with other members of the Board and senior management. At the conclusion of this process, if it is determined that the candidate will be a good fit, the Nominating and Governance Committee will recommend the candidate to the Board for election at the next annual meeting. If the director nominee is a current Board member, the Nominating and Governance Committee also considers prior Williams Board performance and contributions. The Nominating and Governance Committee uses the same process for evaluating all candidates regardless of the source of the nomination.

*Qualifications of nominees.* The minimum qualifications and attributes that the Nominating and Governance Committee believes must be possessed by a director nominee include:

an understanding of business and financial affairs and the complexities of a business organization;

genuine interest in the Company and in representing all of its stockholders;

a willingness and ability to spend the time required to function effectively as a director;

an open-minded approach to matters and the resolve to make up his or her own mind on matters presented for consideration; and

a reputation for honesty and integrity beyond question.

All of the director nominees are current elected members of the Board. The Nominating and Governance Committee has in the past and may in the future engage the assistance of third parties to identify and evaluate potential director nominees, as it deems appropriate.

*Stockholder nominations.* The Nominating and Governance Committee will consider written recommendations from stockholders for director nominations. If you wish to nominate a candidate, please forward the candidate's name and a detailed description of the candidate's qualification, a document indicating the candidate's willingness to serve and evidence of the nominating stockholder's ownership of the Company's shares to: Corporate Secretary, One Williams Center, MD 47, Tulsa, Oklahoma 74172. A stockholder wishing to nominate a candidate must also comply with the notice and other requirements described above under the question *May I propose actions for consideration at next year's meeting of stockholders?*

**Table of Contents****SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT**

The following table sets forth information as of December 31, 2008, concerning beneficial ownership by holders of five percent or more of our common stock. Unless otherwise indicated, the persons named have sole voting and investment power with respect to the shares listed.

Name and Address	Number of Share of Common Stock	Percent of Class
FMR LLC <sup>1</sup> 82 Devonshire Street Boston, Massachusetts 02109	37,277,869	6.442%
Barclays Global Investors, NA, and Affiliates <sup>2</sup> 45 Fremont San Francisco, California 94105	39,232,187	6.780%

<sup>1</sup> A filing with the SEC on February 17, 2009, indicates that FMR LLC is a Parent Holding Company in accordance with Section 240.13d-1(b)(ii)(G). FMR LLC reports that it has sole power to vote or direct the vote of 1,373,269 shares and sole power to dispose or direct the disposition of 37,277,869 shares.

<sup>2</sup> Reflects shares beneficially owned by Barclays Global Investors, NA according to a Schedule 13G filed by Barclays Global Investors, NA with the SEC on February 5, 2009. The Schedule indicates that Barclays Global Investors, NA, a bank in accordance with Section 3(a)(6) of the Exchange Act, owns 26,274,487 shares of our common stock. Barclays Global Investors, NA reports that it has sole power to vote or direct the vote of 21,433,296 shares and sole power to dispose or direct the disposition of 26,274,487 shares. Barclays Global Fund Advisors, a bank in accordance with Section 3(a)(6) of the Exchange Act, owns 6,043,413 shares of our common stock. Barclays Global Fund Advisors reports that it has sole power to vote or direct the vote of 6,007,244 shares and sole power to dispose or direct the disposition of 6,043,413 shares. Barclays Global Investors Ltd, an investment advisor in accordance with Section 240.13d(b)(1)(ii)(E), owns 3,733,279 shares of our common stock. Barclays Global Investors Ltd reports that it has sole power to vote or direct the vote of 3,177,140 shares and sole power to dispose or direct the disposition of 3,733,279 shares. Barclays Global Investors Japan Limited, an investment advisor in accordance with Section 240.13d(b)(1)(ii)(E), owns 2,323,263 shares of our common stock. Barclays Global Investors Japan Limited reports that it has sole power to vote or direct the vote of 2,323,263 shares and sole power to dispose or direct the disposition of 2,323,263 shares. Barclays Global Investors Canada Limited, an investment advisor in accordance with Section 240.13d(b)(1)(ii)(E), owns 798,819 shares of our common stock. Barclays Global Investors Canada Limited reports that it has sole power to vote or direct the vote of 798,819 shares and sole power to dispose or direct the disposition of 798,819 shares. Barclays Global Investors Australia Limited, an investment advisor in accordance with Section 240.13d(b)(1)(ii)(E), owns 58,926 shares of our common stock. Barclays Global Investors Australia Limited reports that it has sole power to vote or direct the vote of 58,925 (sic) shares and sole power to dispose or direct the disposition of 58,926 shares.

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The following table sets forth, as of February 27, 2009, the number of shares of our common stock beneficially owned by each of our directors and nominees for directors, by the NEOs and by all directors and executive officers as a group.

Name of Individual or Group	Shares of	Shares Underlying	Total	Percent of Class <sup>4</sup>
	Common Stock Owned Directly or Indirectly <sup>1 2</sup>	Options Exercisable Within 60 Days <sup>3</sup>		
Alan Armstrong	278,408	219,489	497,897	*
Donald R. Chappel	455,021	396,145	851,166	*
Joseph R. Cleveland	3,931	0	3,931	*
Kathleen B. Cooper	9,689	4,500	14,189	*
Irl F. Engelhardt	39,680	12,000	51,680	*
William R. Granberry	11,949	9,000	20,949	*
William E. Green	44,543	35,072	79,615	*
Ralph A. Hill	329,148	174,508	503,656	*
Juanita H. Hinshaw	15,640	15,000	30,640	*
W. R. Howell	64,835	53,072	117,907	*
Charles M. Lillis(5)	55,125	28,536	83,661	*
George A. Lorch	54,759	43,631	98,390	*
William G. Lowrie	60,356	0	60,356	*
Frank T. MacInnis	58,761	53,072	111,883	*
Steven J. Malcolm	1,247,925	1,917,876	3,165,801	*
Janice D. Stoney	45,540	50,893	96,433	*
Phillip D. Wright	401,245	360,965	762,210	*
All directors and executive officers as a group (20 persons)	3,613,441	3,580,114	7,193,555	1.24%

\* Less than 1%.

<sup>1</sup> Includes shares held under the terms of incentive and investment plans as follows: Mr. Armstrong, 234,749 restricted stock units and 15 shares in the Company's investment plus plan; Mr. Chappel, 335,887 restricted stock units; Mr. Hill, 274,069 restricted stock units and 27,187 shares in the Company's investment plus plan; Mr. Malcolm, 635,593 restricted stock units and 46,680 shares in the Company's investment plus plan; and Mr. Wright, 234,749 restricted stock units and 15,421 shares in the company's investment plus plan. Restricted stock units includes both time-based and performance-based units and do not have voting or investment power. Shares held in the Company's investment plus plan have voting and investment power.

<sup>2</sup> Includes restricted stock units held under the terms of compensation plans over which directors have no voting or investment power as follows: Mr. Cleveland, 3,000; Dr. Cooper, 6,000; Mr. Engelhardt, 6,000; Mr. Granberry, 6,000; Mr. Green, 6,000; Ms. Hinshaw, 6,000; Mr. Howell, 14,315; Dr. Lillis, 7,412; Mr. Lorch, 45,296; Mr. Lowrie, 29,539; Mr. MacInnis, 6,000 and Ms. Stoney, 28,282.

<sup>3</sup> The SEC deems a person to have beneficial ownership of all shares that that person has the right to acquire within 60 days. The shares indicated represent stock options granted under our current or previous stock option plans,

which are currently exercisable or which will become exercisable within 60 days of February 27, 2009. Shares subject to options cannot be voted.

<sup>4</sup> Ownership percentage is reported based on 579,213,408 shares of common stock outstanding on February 27, 2009, plus, as to the holder thereof only and no other person, the number of shares (if any) that the person has the right to acquire as of February 27, 2009 or within 60 days from that date through the exercise of all options and other rights.

<sup>5</sup> Includes 500 shares held in the Lillis Family GST Trust.

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**SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE**

Section 16(a) of the Exchange Act requires the Company's directors and certain of its officers to file reports of their ownership of the Company's Common Stock and of changes in such ownership with the SEC and the NYSE. Regulations also require the Company to identify in this proxy statement any person subject to this requirement who failed to file any such report on a timely basis.

To the Company's knowledge, based solely on its review of the copies of such reports furnished to the Company and written representations from certain reporting persons, we believe that all of our officers, directors and greater than 10% stockholders complied with all Section 16(a) filing requirements applicable to them during the fiscal year ended December 31, 2008.

**COMPENSATION DISCUSSION AND ANALYSIS**

**Executive Summary**

This Compensation Discussion and Analysis seeks to explain our executive pay program to our stockholders. We continuously work to ensure that the features of our pay program are fulfilling the objectives we established when designing them. The main objective of our executive pay program is to reward executives for creating value for stockholders, consistent with the Company strategy and the following pay principles:

Our pay program should encourage executives to achieve business objectives and act in ways that are consistent with our values.

A large portion of the pay earned by executives should be contingent on performance.

Our incentive programs should encourage executives to consider the impact of decisions on stockholders in the short term, intermediate term, and long term.

The interests of executives should be aligned with the interests of stockholders.

Our pay program should be competitive and we should consider what executives holding similar jobs at other companies are paid to ensure competitiveness.

A portion of pay should be provided to compensate for the core activities required for performing in the role.

Our pay program should foster a culture of collaboration with shared focus and commitment to our Company.

We use different forms of pay to achieve our objectives. These forms of pay include base pay, annual cash incentives, long-term incentives in the form of equity, and benefits. Each form of pay accomplishes different objectives. Dividing the total pay awarded to NEOs among these various forms helps us to achieve a balance to better accomplish our goals and avoids placing too much value in any one element.

We follow a consistent process in determining the amounts of each form of pay for our NEOs. Our Compensation Committee plays a key role in this process by providing oversight and making decisions about executive pay. For NEOs other than the CEO, management and the CEO make recommendations to the Compensation Committee. NEOs other than the CEO have no role in setting pay for NEOs. The Compensation Committee has engaged an independent

compensation consultant to advise it in making executive pay decisions for the CEO and the other NEOs.

When considering how much to pay and what form of pay should be used, our Compensation Committee considers internal equity and pay information from a group of comparator companies. To supplement that information, market data from executive compensation surveys is used to validate the reasonableness of the information gathered from the comparator group.

After the pay information has been reviewed and discussed, a range for base pay for each position is set. The actual base pay for each NEO can be set above or below the median for this range due to the experience, skills, and sustained performance of the individual NEO.

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The target opportunity to earn annual cash incentives is also set after considering market data and internal equity. The actual cash incentive paid to NEOs varies based upon achievement of business goals and individual performance. We use Economic Value Added® (EVA®) as the measure of attainment of business goals.

We also grant long-term incentives to NEOs in the form of equity, including stock options, time-based restricted stock units and performance-based restricted stock units. Like the other forms of pay, a variety of factors, including the competitive market, the NEO's impact on our Company, and the NEO's performance, are used in determining the value of long-term incentives. Granting different forms of equity is intended to achieve different purposes, including aligning the interests of NEOs with the long-term interests of stockholders, facilitating executive ownership of Company stock, driving performance, and providing a retention element to our pay program.

We have adopted policies that further the goals of our executive pay program and also mitigate excessive risk taking by our NEOs, including a recoupment policy, stock ownership guidelines, and we discourage derivative transactions linked to our Company's common stock. We do not enter into employment agreements with our NEOs, but we do provide a change in control program.

**Objective of Our Pay Programs**

During 2008, we continued to focus on growing our business and creating stockholder value through our Game Plan for Growth strategy. Our pay program objective is to reward our NEOs and employees for successfully implementing our strategy. We use EVA® as the tool to measure our success. We believe that EVA® aligns NEOs and employees interests with stockholders' interests. Improving EVA® means creating sustainable value for our stockholders. Our NEOs and employees are rewarded for improving EVA®.

*What is EVA®?*

EVA® measures the value created by a company. Simply stated, it is the financial return in a given period less the capital charge for that period. The calculation we use is as follows:

$$\text{EVA}^{\circledR} = \text{net operating profits after taxes (NOPAT)} \quad \text{Less} \quad \text{Capital Charge (the amount of capital invested in Williams multiplied by the cost of capital)}$$

Generating profits in excess of both operating and capital costs (debt and equity) creates positive EVA®. If EVA® is positive, value has been created. The objectives of our EVA®-based incentive programs are to provide:

Alignment, by providing management an incentive to choose strategies and investments that maximize long-term stockholder value;

Leverage, by providing management sufficient incentive compensation to motivate them to put forth extra effort, take prudent risks and make tough decisions to maximize stockholder value;

Retention, by providing management sufficient total compensation to retain them; and

Cost control, by limiting the cost of compensation to levels that will maximize the wealth of current stockholders within the context of the other objectives.

Using EVA<sup>®</sup> creates a mind-set in our organization that all activities and incentives should focus on creating economic value for stockholders.

*Game Plan for Growth*

Our goal is to create sustainable growth and stockholder value by creating positive EVA<sup>®</sup>. In order to accomplish this, in early 2006 we set ambitious three-year goals that we refer to as the Game Plan for Growth. The performance of our NEOs and other employees is measured by progress made towards these goals. Individual



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adjustments within our annual cash incentive plan are based on each NEO's contributions to the Game Plan for Growth. The goals to be achieved by 2009 were as follows:

Be one of the top-performing investments in the energy sector by delivering total return to stockholders in the top 25 percent of comparable companies for at least two out of the three years.

Significantly improve EVA<sup>®</sup> while increasing the aggregate segment profit of \$1.5 billion by 50 percent.

Invest approximately \$5 billion in our natural-gas-based businesses in ways that create more EVA<sup>®</sup>, meet customers' needs and enhance our competitive position.

Increase production to more than one billion cubic feet of gas daily.

Put new rates into effect so that our Transco and Northwest Pipeline systems remain competitive and value-creating; manage our costs to maximize our return; and capture the highest percentage of demand growth of any pipeline.

Earn a reputation among top producers as the most reliable provider of gathering and processing services so that we increase the scale of our business—including via Williams Partners, L.P.—in key growth basins.

Execute power contracts that offset at least 50 percent of the financial obligations associated with our tolling agreements between 2010 and 2015.

Improve our safety culture as measured by key indicators in our Core Values & Beliefs survey and achieve our goals for the Environmental, Health and Safety Management System Framework.

Build a compliance track record that continuously improves our reputation among key regulators and governance bodies.

Exceed the norm for both the energy industry and high-performing companies in the employee engagement and diversity areas of our Core Values & Beliefs survey.

Over the past three years, we have achieved or exceeded each of these goals except falling short of being included in the top 25 percent of comparable companies in total return to stockholders two out of three years. Our success in executing the Game Plan for Growth led to the creation of significant positive EVA<sup>®</sup> and contributed to the following accomplishments in 2008:

Our exploration and production business achieved robust production total growth of 19 percent and domestic growth of 20 percent.

In addition to the organic growth, we also made two significant acquisitions in the Piceance Basin and Barnett Shale that added significant natural gas reserves to the exploration and production business.

The Company continued to expand our midstream business through two significant expansions, construction of the Willow Creek natural gas processing plant and increasing the processing and natural gas liquid (NGL) production capacities at the Echo Springs natural gas processing plant.

We made progress on several notable expansions in our gas pipeline business.

The initial public offering of a gas pipeline-focused master limited partnership, Williams Pipeline Partners L.P., was completed amidst very difficult market conditions.

Building on our legacy of being a responsible corporate citizen, we published our first Corporate Responsibility report. The report covers our activities during 2007, including the results of our initial greenhouse gas inventory, an overview of how we account for corporate responsibility processes and how we demonstrate our corporate citizenship through actions.

The results of the 2008 Core Values and Beliefs survey in the areas of both employee engagement and diversity were statistically significantly higher than those from our last survey which was completed in 2005.

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We improved our safety culture as measured by key indicators in our Core Values & Beliefs survey. A statistically significant increase was realized compared to 2005 results and when compared to the norms for the energy industry and high-performing companies.

**Our Pay Philosophy**

Our Pay Philosophy throughout the entire organization is to be competitive in the marketplace while also considering the value a job provides to the Company. In doing so, we seek to motivate high performance that produces returns for stockholders that are higher than they would earn by investing in other companies. We believe linking EVA® to what we pay NEOs helps ensure that the decisions we make are aligned with what is best for stockholders. Our pay programs also reward NEOs for the way they accomplish our goals to better ensure we reward the right behavior and the right results in the context of business and enterprise strategies while fostering a culture of collaboration and teamwork. This forms the basis of our pay-for-performance philosophy.

The principles of our pay philosophy influence the design and administration of our pay programs. Decisions about how we pay NEOs are based on these principles. The Compensation Committee uses several different types of pay that are linked to both our short-term and long-term performance in the executive pay program. Included are base pay, annual cash incentives, long-term incentives and benefits. The role of pay is to attract and retain the talent needed to drive stockholder value and help each of our businesses meet or exceed financial and operational performance targets. The chart below illustrates the linkage between the types of pay we use and our pay principles. Further, it creates an understanding of the amounts reported in the 2008 Summary Compensation Table in this Compensation Discussion and Analysis.

<b>Pay Principles</b>	<b>Base Pay</b>	<b>Annual Cash Incentives</b>	<b>Long-term Incentives</b>	<b>Benefits</b>
Pay should reinforce business objectives and values	ü	ü	ü	
A significant portion of an NEO's total pay should be variable based on performance		ü	ü	
Incentive pay should balance short-term, intermediate, and long-term performance		ü	ü	
Incentives should align interest of NEOs with stockholders		ü	ü	
Pay opportunity should be competitive	ü	ü	ü	ü
A portion of pay should be provided to compensate for the core activities required for performing in the role	ü			ü
Pay should foster a culture of collaboration with shared focus and commitment to our Company		ü	ü	

*Mitigating Risk*

Many elements of our executive compensation program serve to mitigate excessive risk taking. Several of the key factors include:

Mix of Pay: The mix of pay weighted to base salary, annual cash incentives and long-term incentives is consistent with comparator company practices and avoids placing too much value on any one element of compensation, particularly the annual cash incentive. The mix of our compensation program is intended to motivate NEOs to consider the impact of decisions on stockholders in the short, intermediate, and long terms.

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**Annual Cash Incentive:** Our annual cash incentive plan also limits annual cash incentive payments to 200% of target levels. Any incentive earned beyond this amount, up to a maximum of 400%, is placed in reserve and is at risk for future performance.

### **Performance-based Awards:**

To strengthen the relationship between pay and performance, our annual cash incentive and long-term incentive plans include performance-based awards. The entire annual cash incentive award is measured against EVA performance while a significant portion of the long-term equity awards provided to NEOs is in the form of performance-based restricted stock units and stock options. In order to earn the performance-based restricted stock unit award, the Company must achieve pre-determined three-year performance goals.

To drive a long-term perspective, all restricted stock unit awards have a three-year cliff vesting period as opposed to vesting annually.

Additionally, our NEOs' incentive compensation performance is measured at the enterprise level. This further mitigates risk by ensuring their interest is aligned with the overall success of Williams.

**Stock Ownership Guidelines** As discussed later in this Compensation Discussion and Analysis, all NEOs, consistent with their responsibilities to the stockholders as a whole, must hold an equity interest in the Company equal to a stated percentage of their base pay.

**Recoupment Policy** In the event we are required to restate our financial statements due to fraud or misconduct we have a recoupment policy in place to recover incentive-based compensation from NEOs.

**Derivative Transactions** Our insider trading policy discourages NEOs from entering into derivative transactions such as short sales where the value is based on the price of our common stock.

Our pay program is intended to motivate NEOs to achieve business objectives that generate stockholder returns while acting in ways that are consistent with our values.

## **The Pay Setting Process**

Setting pay is an annual process that occurs during the first quarter of the year. A review is done to ensure that we are (1) paying competitively (2) paying equitably and (3) paying in a way that encourages and rewards for performance that exceeded expectations. We follow the underlying principles of our pay philosophy as shown in the chart below. The size of the circles in the chart denotes the degree to which the underlying factors of our pay principles impact the pay awarded to the NEOs.

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When setting pay we determine a target pay mix (distribution of pay among different forms of pay) for the NEOs. The average target pay mix for all NEOs is illustrated below. Consistent with our pay-for-performance philosophy, the actual amounts paid, excluding benefits, are determined based on individual and Company performance. Because performance is a factor, the target and actual pay mix will vary specifically as it relates to the annual cash incentives.

## **Compensation Recommendations and Decisions**

### *Role of Management*

In order to make pay recommendations, management provides the CEO with data from the annual proxy statements of companies in our comparator group along with pay information compiled from executive and industry related salary surveys that are nationally recognized. The survey data is used as a supplemental data point as well as a reference for validating the reasonableness of the information gathered from the comparator group.

### *Role of the CEO*

Before making base pay and long-term incentive decisions, our CEO reviews the competitive market information for the other NEOs. After considering the market data, the CEO takes into account internal equity and individual performance and recommends base pay and long-term incentive awards to the Compensation Committee.

For our annual cash incentive plan, the CEO's recommendation is based on EVA<sup>®</sup> attainment with an adjustment for individual performance. Individual performance includes business unit EVA<sup>®</sup> results for the business unit leaders, achievement of goals including those in the Game Plan for Growth, and demonstration of key leadership competencies (see leadership competencies in the section entitled "Base Pay" in this Compensation Discussion and Analysis). The modifications made are fairly modest. For 2008 the adjustments made to the NEOs annual cash incentive awards were on average less than 4%.

### *Role of the Other NEOs*

Our other NEOs have no role in setting compensation for any of the NEOs.

### *Role of the Compensation Committee*

For all NEOs, except the CEO, the Compensation Committee reviews the CEO's recommendations, supporting market data, and individual performance assessments. Before the Compensation Committee determines the pay, their independent compensation consultant, Frederic W. Cook & Co., Inc., reviews all of the data and advises on the reasonableness of the pay recommendations.

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For the CEO, the Board meets in executive session without management present to review the CEO's performance. In this session, the Board reviews:

Evaluations of the CEO completed by each board member other than the CEO;

The CEO's written assessment of his own performance compared with the stated goals and objectives found in the Game Plan for Growth section;

Evaluations of the CEO completed by each of the other NEOs; and

EVA<sup>®</sup> performance of the Company relative to the goals established.

The Compensation Committee uses these evaluations and competitive market information provided by its independent compensation consultant to determine the CEO's base pay, annual cash incentive target, long-term incentive amounts and performance adjustments to be made to his annual cash incentive payment.

*Role of the Independent Compensation Consultant*

In 2007, the Compensation Committee engaged Frederic W. Cook & Co., Inc. to assist it in determining or approving the compensation for our NEOs. Frederic W. Cook & Co., Inc. also assists the Nominating and Governance Committee with regard to determining nonemployee director compensation but otherwise does no other work for the Company. Please refer to the section Corporate Governance and Board Matters Board and Committee Structure and Meetings Compensation Committee of this proxy statement for a discussion of the independent compensation consultant.

To assist the Compensation Committee in discussions and decisions about compensation for our CEO, the Committee's independent compensation consultant presents competitive market data that includes proxy data from the approved comparator group and published compensation data, using the same surveys and methodology used for our other NEOs (described in the Role of Management section in this Compensation Discussion and Analysis). Our comparator group is developed by the Committee's independent compensation consultant, with input from management, and is approved by the Compensation Committee.

**2008 Comparator Group**

This year's comparator group includes 18 companies (see below), consisting of a mix of both direct competitors and similar-sized companies within the broader energy industry.

The AES Corp.  
Anadarko Petroleum Corp.  
Apache Corp.  
Constellation Energy Grp. Inc.  
Devon Energy Corp.  
Dominion Resources Inc.  
Duke Energy Corp.  
El Paso Corp.  
Halliburton Co.

Hess Corp.  
Murphy Oil Corp.  
NiSource Inc.  
ONEOK Inc.  
PG&E Corp.  
Plains All American Pipeline LP  
Schlumberger Ltd.  
Sempra Energy  
Sunoco Inc.

Each year the Compensation Committee reviews the comparator group to validate the list of comparator companies and make any changes if appropriate. The 2007 comparator group continued to be appropriate in terms of size and business for Williams' executive officer pay comparisons in 2008. However, KeySpan was acquired by National Grid in 2007 and, as a result, was no longer available for comparison going forward.

For 2009, the Compensation Committee approved a revised comparator group. The 2008 group consists of companies in the broader energy industry. The group used for 2009 pay decisions puts more focus on companies that work in the same industry segment and reflect where we compete for business and talent.

*Objectives of our Comparator Group*

To determine competitive total pay levels, we use our comparator group when we consider the amount and form of pay used by competitors as well as how competitors divide pay among the various forms. Through the use of



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publicly available financial measures, we review our comparator group to validate the design of our incentive plans and test the pay and performance relationship of our NEOs.

### *Size Reflects Company's Business and Complexity*

We consider a range of revenues, assets, and market capitalization when selecting companies for our comparator group. This results in compensation that is appropriately scaled and reflects comparable complexities in business operations.

### *Industry and Business Operations Similarities*

In order to provide reasonable performance comparisons, our comparator group companies operate within the same industry and/or face similar business challenges and opportunities. Business consolidation and unique operating models today create some challenges in identifying comparator companies. As a result, we take a broader view of comparability to include organizations that are similar in some, but not all, respects.

### *Sufficient Number of Companies*

Our comparator group contains a sufficient number of companies to facilitate valid comparisons. We target 15 to 25 companies as the number of companies to use in order to have a valid comparator group.

## **How We Determine the Amount for Each Type of Pay**

The compensation data of our comparator group is the primary market data we use when benchmarking the competitive pay of our NEOs. Aggregate market data obtained from recognized third party executive compensation survey companies (e.g. Towers Perrin, Mercer, Hewitt) is used to supplement and validate comparator group market data. We typically obtain a range of annual revenues of the companies whose data is included in the aggregate analysis provided by the third party survey, but the identities of the specific companies included in the survey are not disclosed.

Because setting pay is not an exact science, the Compensation Committee uses comparator group data and compensation surveys as reference points in considering total pay packages for NEOs. Since this market data alone does not reflect the strategic competitive value of our roles within the Company, internal pay equity is also considered when making pay decisions. Because we take on an enterprise-wide perspective to promote collaboration and ensure our overall success, paying the NEOs equitably is important. Other considerations used when making pay decisions for the NEOs includes reviewing historical pay and tally sheets that include annual pay and benefit amounts. The Compensation Committee also reviews wealth accumulated over the past five years and the total aggregate value of all equity awards and holdings of the NEOs.

### *Base Pay*

Base pay serves as the foundation of our pay program. We use base pay to compensate our NEOs for carrying out duties of their jobs. Most other major components of pay are determined based on a relationship to base pay, including annual and long-term incentives, termination payments, and retirement benefits.

Base pay for the NEOs, including the CEO, is set considering the market median, with potential individual variation from the median due to experience, skills, and sustained performance of the individual as part of our pay-for-performance philosophy. Performance is measured in two ways; through the Right Results obtained in the Right Way. Right Results is an assessment of the NEOs' success in attaining their annual goals as they relate to the

Game Plan for Growth, business unit strategies, and personal development plans. Right Way reflects the NEOs behavior as exhibited through our leadership competencies. The following table contains our twenty leadership competencies grouped within five key areas.

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<b>MODEL THE WAY</b>	<b>INSPIRE A SHARED VISION</b>	<b>CHAMPION INNOVATION</b>	<b>LEVERAGE TALENT</b>	<b>OPTIMIZE BUSINESS PERFORMANCE</b>
Caring About People	Enterprise Perspective	Change Leadership	Building Effective Teams	Business Acumen
Integrity	Vision and Strategic Perspective	Entrepreneurial Spirit	Communication	Customer and Market Focus
Loyalty and Commitment		Promoting Diversity and Creativity Willingness to Take Risks	Developing People Resources Empowering Others	Decision Making Drive for Results
			Managerial Courage  Motivating and Inspiring Others	Functional/Technical Skills

The base pay increases made in early 2008 as well as the percentage of the market median is shown below. We believe that both the ratio of base pay of our NEOs to the market median and the percent increase given are appropriate when we consider experience, skills, sustained performance and the amount of pay to be at risk.

<b>Executive Officer</b>	<b>Position</b>	<b>% Increase from 2007</b>	<b>2008 Base Pay as a % of Market Median</b>
Steven J. Malcolm	CEO	4.8%	110%
Donald R. Chappel	CFO	4.3%	108%
Alan S. Armstrong	Senior Vice President, Midstream	7.8%	104%
Ralph A. Hill	Senior Vice President, Exploration & Production	7.8%	104%
Phillip D. Wright	Senior Vice President, Gas Pipelines	4.2%	108%

*Annual Cash Incentives Target*

We pay annual cash incentives to encourage and reward our NEOs for making decisions that improve our performance as measured by EVA®.

Similar to base pay, the starting point to determine annual cash incentive targets (expressed as a percent of base pay) is competitive market information. The market information gives us an idea of what other companies target to pay in annual cash incentives for similar jobs. The internal value of the job is then considered before the target is set for the year. We define the internal value of a job to be how important the job is to executing our strategy compared to the importance of other jobs in the Company. The annual cash incentive targets as a percentage of base pay for the NEOs in 2008 are as follows:

CEO	100%
CFO	75%
Other NEOs	65%

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*Annual Cash Incentives Actual*

Since we implemented EVA<sup>®</sup> in 2004, the annual cash incentive plan has been funded upon attainment of an established EVA<sup>®</sup> target. Applying EVA<sup>®</sup> measurement to this annual cash incentive process encourages management to make business decisions that help drive long-term stockholder value. To determine the funding of the annual cash incentive, we use the following calculation for each NEO:

$$\text{Base pay received in 2008} \quad \times \quad \text{Incentive Target \%} \quad \times \quad \text{EVA Goal Attainment \%}$$

Actual payments may be adjusted upwards to recognize individual performance that exceeded expectations, which include success toward our Game Plan for Growth and individual goals and successful demonstration of the leadership competencies discussed above. Payments may also be adjusted downwards if performance so warrants.

**How We Set the EVA<sup>®</sup> Goals**

Setting the EVA<sup>®</sup> goals for the annual cash incentive plan begins with an internal budgeting and planning process. The rigorous process includes an evaluation of the challenges and opportunities for the Company as well as each of our business units. The key steps in the process are as follows:

Business and financial plans are submitted by the business units and reviewed by the corporate planning department.

The business and financial plans are reviewed and analyzed by the CEO, CFO and other NEOs.

Management establishes the EVA<sup>®</sup> goal and presents it to the Compensation Committee.

The Compensation Committee reviews, discusses and makes adjustments as necessary to management's recommendations and sets the goal at the beginning of each fiscal year.

Once the goal is approved by the Compensation Committee, the progress relative to the goal is regularly monitored and reported to the Compensation Committee throughout the year.

**2008 EVA<sup>®</sup> Goal for the Annual Cash Incentive Plan**

The attainment percentage of EVA<sup>®</sup> goals results in payment of annual cash incentives along a continuum between threshold and stretch levels, which corresponds to 0% through 200% of the NEO's annual cash incentive target. As approved by the Compensation Committee, for every \$108 million change in EVA<sup>®</sup> the payout level increases/decreases by 100% up to a maximum of 400%. If EVA improvement exceeds 200%, any payout is placed in a reserve. Reserve payments are made annually if future performance thresholds are met, but in no event will the payout level exceed the capped level of 400%. Shown in the chart below are the EVA<sup>®</sup> improvement goals for the 2008 annual cash incentive and the resulting payout level:

**EVA<sup>®</sup>  
Improvement  
(In millions)**

\$39

**Payout Level as a % of Target  
(Attainment %)**

	Threshold (where incentives start to be earned)
<b>\$147</b>	<b>100%</b>
\$255	200%

Based on EVA<sup>®</sup> performance relative to the established goals, the Compensation Committee certified performance results of \$212 million in EVA<sup>®</sup> improvement and approved payment of the annual cash incentive plan at 160% of target. While our stock price declined late in the year primarily due to poor stock market performance and declining commodity prices, EVA<sup>®</sup> results reflect our strong full year 2008 performance results.

How the Annual Cash Incentive Plan Works

If EVA<sup>®</sup> exceeds our stretch goal of 200%, the annual cash incentive pool will fund up to a maximum of 400% of target for NEOs. Any award earned above 200% of target is not paid out in cash but instead is placed in a reserve, which is at risk for future performance. This means the reserve amounts will be paid only if future EVA<sup>®</sup> threshold

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levels are met. If threshold performance is not met, a portion of the reserve balance is subject to forfeiture. In years where threshold EVA<sup>®</sup> performance is met, one-third of the reserve balance is paid in cash. If the NEO leaves due to retirement, death or long-term disability, reserve payments may be made to him at the same time payments are made to other NEOs. If the NEO leaves for any other reason, the reserve balance is forfeited at that point. No interest is applied to the reserve balance, and NEOs have no vested right to the balance.

## **The EVA<sup>®</sup> Calculation**

EVA<sup>®</sup> is first calculated as previously discussed, NOPAT less Capital Charge. Our incentive program allows for adjustments to be made to EVA<sup>®</sup> calculations to reflect extraordinary items. After an analysis of companies that utilize EVA<sup>®</sup> as an incentive measure, we determined that it is standard practice to make adjustments to EVA<sup>®</sup> calculations to create better alignment with stockholders.

When determining which adjustments are appropriate, we are guided by the principle of ensuring that incentive payments do not result in unearned windfalls or undue penalties to NEOs. In other words, we make adjustments to ensure NEOs are not rewarded for positive results they did not take action to create nor are they penalized for certain unusual circumstances outside their control. We believe the adjustments improve the alignment of incentives with stockholder value creation and ensure EVA<sup>®</sup> is an incentive measure that effectively encourages NEOs to take actions to create value for stockholders. The categories of adjustments to our EVA<sup>®</sup> calculation are:

Gains, losses and impairments;

Mark-to-market, commodity price collar, and construction work-in-progress; and

Other unusual items that could result in unearned windfalls or undue penalties to NEOs such as certain litigation matters and natural disasters.

Management as well as the Compensation Committee's outside independent compensation consultant test our relative performance on various measures, including total stockholder return, earnings per share and cash flow, to the industry comparator group to ensure our EVA<sup>®</sup> performance is consistently delivering stockholder value. The Compensation Committee uses this analysis to validate our EVA<sup>®</sup> results.

The annual cash incentive plan satisfies the requirements for performance-based compensation as defined in Section 162(m) of the Internal Revenue Code of 1986, as amended (the Code) and is therefore a tax deductible expense. For payments under our annual cash incentive plan to be considered performance-based compensation under Section 162(m), the Compensation Committee can only exercise negative discretion relative to actual performance when determining the amount to be paid. In order to ensure compliance with Section 162(m), the Compensation Committee has established a target in excess of the maximum individual payout allowed to NEOs under our annual cash incentive plan. Reductions are made each year and are not a reflection of the performance of the NEOs but rather ensure flexibility with respect to paying based upon performance.

## *Long-Term Incentives*

Long-term incentives are provided in the form of equity and include stock options, time-based restricted stock units and performance based restricted stock units. We provide long-term incentives to reward performance and align NEOs with long-term stockholder interests by giving NEOs an ownership stake in the Company, encouraging sustained long-term performance, and providing a retention element.

To determine the value for long-term incentives granted to NEOs each year we consider the following factors:

the proportion of long-term incentives relative to base pay;

the NEO s impact on Company performance and ability to create value;

long-term business objectives;

awards made to executives in similar positions within our comparator group of companies;



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the market competitiveness of the role the NEO is in (in other words, is there a risk the NEO might leave to work for another company because there is a high demand for the talent that NEO possesses? );

the NEO s demonstrated performance over the past few years; and

the NEO s leadership performance.

The allocation of our long-term incentive program for 2008 is shown in the chart below. The long-term incentive mix for the CEO differs from the other NEOs due to the desire to have 100% of his long-term incentives be performance-based. Because the CEO has a greater ability to influence financial results, the Compensation Committee considers it appropriate that 100% of his long-term incentives are directly tied to performance based upon our pay or-performance philosophy.

	<b>CEO</b>	<b>Other NEOs</b>
<b>Stock Options</b>	50%	25%
<b>Time-Based Restricted Stock Units</b>	0%	25%
<b>Performance-Based Restricted Stock Units</b>	50%	50%

The primary objectives for each type of equity awarded are shown below. The size of the circles in the chart denotes the degree to which the equity type aligns with our objectives.

As shown above, performance-based awards and stock options have the strongest stockholder alignment. Because of this, we believe that it is necessary the NEOs have a greater portion of their long-term incentive mix tied to these equity vehicles.

**Stock Option Awards**

For participants, stock options have value only to the extent the price of our common stock on the date of exercise exceeds the price at the time the options were granted (in other words, the stock price must increase for stock options to have value).

**Time-Based Restricted Stock Units**

Time-Based Restricted Stock Unit grants were introduced in 2002, primarily as a retention device during a period of uncertainty and instability in our executive population. We continue to use this type of equity for retention purposes due to continued volatility in the industry and executive movement. In addition to retention, time-based restricted stock units facilitate stock ownership.

**Table of Contents****Performance-Based Restricted Stock Units**

To further strengthen the relationship between pay and performance, the performance-based restricted stock units are earned only upon our attaining specific EVA<sup>®</sup> goals and the NEO's continued employment. Shown in the chart below are the EVA<sup>®</sup> improvement goals for the performance-based restricted stock units for the 2006 to 2008 performance period and the resulting payout level:

<b>EVA<sup>®</sup> Improvement (In millions)</b>	<b>Payout Level as a % of Target (Attainment %)</b>
\$278	Threshold (where incentives start to be earned)
<b>\$386</b>	<b>100%</b>
\$494	200%

Based on EVA<sup>®</sup> performance relative to the established goals, the Compensation Committee certified performance results of \$440 million in EVA<sup>®</sup> improvement for the 2006 to 2008 performance period and approved payment of the performance-based restricted stock units at 150% of target.

EVA<sup>®</sup> created over a three-year period is used as a long-term performance measure to further drive and reinforce actions leading to desired EVA<sup>®</sup> results and to extend this focus over multiple years. This longer-term EVA<sup>®</sup> focus is intended to help achieve sustained financial improvement and align with longer-term stockholder interest.

In developing three-year performance goals the Compensation Committee considers circumstances facing the Company and each business unit, as well as challenges facing the industry. Achieving EVA<sup>®</sup> goals at a minimum or the threshold level is required for these awards to begin to be earned. Our intent is to establish three-year EVA<sup>®</sup> goals where each year the probability or level of difficulty to achieve target is consistent. In setting these goals, we expect that the performance will be at or below the threshold level (to achieve no payout) about 10-20% of the time, that the performance will be at or above the stretch level (to achieve a maximum or 200% payout) about 10-20% of the time, and that performance will range between the threshold level to stretch level (to achieve a 0% to 200% payout) about 70-80% of the time.

For awards granted in 2008, the three-year performance measure is the cumulative EVA<sup>®</sup> goals for 2008 through 2010. The cumulative EVA<sup>®</sup> goals were set during 2008 and will be certified at the end of the period when the Compensation Committee reviews progress toward EVA<sup>®</sup> goals over the three-year period. When calculating EVA<sup>®</sup> performance over the three-year period, the Compensation Committee will consider adjustments using a process and criteria similar to that described under Annual Cash Incentives. The EVA<sup>®</sup> Calculation in this Compensation Discussion and Analysis. However, individual performance is not considered in determining the actual number of shares earned.

**Grant Practices**

We typically make our annual equity grant in February or early March of each year. The Compensation Committee meets at least two days after the annual earnings release to approve the grants. The Compensation Committee approves all equity grants to NEOs and the grant date for such awards is on or after the date of such approval in order to ensure the market has time to absorb material information disclosed at the time of the earnings release and reflect that information in the stock price.

The grant date for off-cycle grants for individuals that are not NEOs, for reasons such as retention or new hires, is the first business day of the month following the approval of the grant. The purpose of this approach is to remove option grant timing from the influence of the release of material information.

Accounting and Tax Treatment

We consider the impact of accounting and tax treatment when designing all aspects of pay, but the primary driver of program design is the support of business objectives. Stock options and performance-based restricted stock units are intended to satisfy the requirements for performance-based compensation as defined in Section 162(m) of

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the Code and are therefore considered a tax deductible expense. Time-based restricted stock units do not qualify as performance-based and may not be fully deductible.

*Benefits*

Consistent with the Compensation Committee's philosophy to maximize pay at risk, our NEOs receive very few perquisites (perks) or supplemental benefits. The perks they receive are as follows:

**Retirement Restoration Benefits:** NEOs participate in our qualified retirement program on the same terms as our other employees. We offer a retirement restoration plan to our NEOs to maintain a proportional level of pension benefits to our NEOs as provided to other employees. The Code limits pension benefits based on an annual compensation limit. For 2008, the limit was \$230,000. Any reduction in an NEO's pension benefit in the tax-qualified pension plan due to this limit is made up for (subject to a cap) in the unfunded restoration retirement plan. Benefits for NEOs are calculated using the same benefit formula as that used to calculate benefits for all employees in the qualified pension plan. The value of pay in the form of stock option or other equity is not used in the formula to calculate benefits under the pension plan or restoration plan for NEOs, which is consistent with the treatment for all employees. Additionally, we do not provide a nonqualified benefit related to our qualified 401(k) defined contribution retirement plan.

**Financial Planning Allowance:** We offer financial planning to provide expertise on current tax laws to assist NEOs with personal financial planning and prepare for contingencies such as death and disability. In addition, by working with a financial planner, NEOs gain a better understanding of and appreciation for the programs the Company provides, which helps to maximize the retention and engagement aspects of the dollars the Company spends on these programs.

**Home security:** We pay home security for our CEO to ensure personal safety.

**Personal Use of Company Aircraft:** We provide limited personal use of the Company aircraft at the CEO's discretion. As shown in the footnotes to the 2008 Summary Compensation Table, the incremental cost associated with aircraft usage for personal reasons in 2008 was limited to the CEO. The incremental cost to the Company of all trips was approximately \$31,387. Our policy is to discourage personal use of the aircraft, but the CEO retains discretion to permit its use when he deems appropriate, such as when the destination is not well served by commercial airlines, personal emergencies, and the aircraft is not being used for business purposes.

**Event Center:** We have a suite and club seats at an event center that were purchased for business purposes. If it is not being used for business purposes, we make the suite and club seats available to our employees, including our NEOs, as a form of reward and recognition.

**Executive Physicals:** The Compensation Committee approved mandated physicals for the NEOs that began in 2009. NEO physicals will align with our wellness initiative as well as assist in mitigating risk. Mandated NEO physicals lessen vacancy succession risk because it helps to identify and prevent issues that would leave a NEO role vacated unexpectedly.

**Additional Executive Compensation Policies**

In addition to establishing the pay elements described above, we have adopted a number of policies to further the goals of the executive compensation program, particularly with respect to strengthening the alignment of our NEOs interests with stockholder long-term interests.

*Recoupment Policy*

In 2008, the Compensation Committee approved a recoupment policy to allow the Company to recover incentive-based compensation from NEOs in the event we are required to restate our financial statements due to fraud or intentional misconduct. The policy provides the Board discretion to determine situations where recovery of incentive pay is appropriate.

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*Stock Ownership Guidelines*

In 2005, the Board adopted stock ownership guidelines for all NEOs. All NEOs, consistent with their responsibilities to the stockholders as a whole, must hold an equity interest in the Company. Specifically, the CEO must own an amount of stock equal to at least five years' base pay. Other NEOs must own stock equal to at least three years' base pay. New NEOs are allowed five years from the date of election, promotion to NEO, or commencement of employment as an NEO to accumulate the required shares. Once the requirement is met, the individual is considered to be in compliance if the NEO continues to hold the number of shares to maintain the value necessary to fulfill the requirement.

Annually the Compensation Committee reviews the guidelines for competitiveness and alignment with best practice and monitors the NEOs' progress toward meeting the guidelines. The Compensation Committee maintains discretion to modify the guidelines in special circumstances of financial hardship such as illness of the NEO or a family member. All NEOs complied with the guidelines upon their adoption in 2005 and continue to own at least what is required under the guidelines.

*Derivative Transactions*

Our insider trading policy applies to transactions in positions or interests whose value is based on the performance or price of our common stock. Because of the inherent potential for abuse, Williams discourages employees and directors from entering into short sales or use of equivalent derivative securities. In addition, our insider trading policy requires that officers, directors, and certain key employees seeking to enter into such a transaction obtain pre-clearance.

*Employment Agreements*

We do not enter into employment agreements with our NEOs. We can remove a NEO prior to retirement when it is in the best interests of the Company.

*Termination and Severance Arrangements*

The NEOs are not covered under a severance plan; however the Compensation Committee exercises judgment and considers the circumstances surrounding the departure when deciding if a severance package is appropriate. If it is determined that a severance package is appropriate, the Compensation Committee takes into consideration the NEO's term of employment, past accomplishments, reasons for separation from the Company, and competitive market practice. The only pay or benefits an employee has a right to receive upon termination of employment are those that have already vested or which vest under the terms in place when equity was granted. Please refer to the "Change in Control Agreements" section in this proxy statement for further discussion of termination provisions.

*Change in Control Agreements*

Our change in control program provides severance benefits for our NEOs. Our program includes a double trigger (requires both a change in control and termination of NEO's employment) for benefits and equity vesting. While a double trigger for equity is not the competitive norm of our comparator group, this practice creates security for the NEOs but does not provide an incentive for the NEO to leave the Company. Our program is designed to encourage the NEOs to focus on the best interest of stockholders by alleviating their concerns about a possible detrimental impact to their compensation and benefits under a potential change in control, not to provide compensation advantages to NEOs for executing a transaction.

Our Compensation Committee reviews our change in control benefits annually to ensure they are consistent with competitive practice and aligned with our compensation philosophy. As part of the review, calculations are performed to determine the overall program costs to the Company if a change in control event were to occur and all covered NEOs were terminated as a result. An assessment of competitive norms including the reasonableness of the elements of compensation received is used to validate benefit levels for a change in control. In reviews of the change in control program to date, our Compensation Committee has concluded that the current benefits provided are appropriate and critical to attracting and retaining executive talent.

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The following chart details the benefits received if an NEO were to be terminated following a change in control as well as an analysis of those benefits as it relates to the Company, stockholders, and the NEO. Please also see the Change in Control Agreements section in this proxy statement for further discussion of our change in control program.

<b>Change in Control Benefit</b>	<b>What does the benefit provide to the Company and stockholders?</b>	<b>What does the benefit provide to the NEO?</b>	<b>Current Competitive Practice*</b>
Multiple of 3x Base Pay plus annual cash incentive at target	Continuation of employment of those who will influence the successful closing of the deal. Encourages NEOs to remain engaged and stay focused.	Financial security for the NEO equivalent to three years of continued employment.	ü
Accelerated vesting of stock awards	An incentive to stay during and after a change in control. If there is risk of forfeiture, a disincentive to stay or to support the transaction may be created.	The NEOs are kept whole, if they have a separation from service following a change in control.	ü
18 months of medical or health coverage through COBRA	This is a minimal cost to the Company that creates a competitive benefit.	Guaranteed health coverage paid by the Company.	ü
3x the previous years Retirement Restoration allocation	This is a minimal cost to the Company that creates a competitive benefit.	May allow those NEOs who are nearing retirement the ability to receive a cash payment to make up for lost allocations due to a change in control.	ü
Reimbursement of Legal Fees to enforce benefit	Keeps the NEO focused on the Company and not concerned about their personal situation and whether acquiring company will honor commitments after a change in control.	Security during a non-stable period of time.	
Outplacement assistance	Helps to keep NEO focused on supporting the transaction and less concerned about trying to secure another position.	Because executive jobs are harder to secure, this benefit assists the NEO in finding a comparable job.	



Gross up on excise and income tax	Ensures that the change in control benefits discussed above are delivered.	Safety from paying the excise tax on a payment that the NEO cannot control. The gross up helps to ensure the full benefit intended to be delivered to the NEO is delivered.	ii
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\* Competitiveness was determined through a review of our comparator companies change in control benefits.

**Table of Contents****2009 Pay Program Design Changes**

Certain changes to our executive pay program have been made for 2009. Specifically, there have been changes made to our comparator group, maximum funding for our annual cash incentive plan, long-term incentive mix, and the metric used for the three-year performance-based restricted stock unit award.

*2009 Comparator Group*

As discussed earlier, each year the Compensation Committee reviews the comparator group to validate the list of comparator companies and make any changes if appropriate. For 2009, in addition to the comparator company criteria discussed earlier, companies were chosen if their primary business was similar to at least one of our business segments and the size of the company was similar to ours. We also made adjustments for companies that had been acquired in 2008. The comparator group for 2009 consists of the following:

Anadarko Petroleum Corp.	Murphy Oil Corp.
Apache Corp.	NiSource Inc.
Centerpoint Energy	Noble Energy
Chesapeake Energy Corp.	ONEOK Inc.
Devon Energy Corp.	Plains All American Pipeline LP
Dominion Resources Inc.	Questar Corp.
El Paso Corp.	Sempra Energy
EOG Resources	Souther Union Co.
Equitable Resources	Spectra Energy Corp.
Hess Corp.	XTO Energy Inc.

*2009 Annual Cash Incentive Plan*

After review of the annual cash incentive plan, the Compensation Committee approved a change to reduce the maximum annual cash incentive pool funding from 400% to 250% and eliminated the incentive reserve for the plan beginning in 2009.

*2009 Long-term Incentive Mix*

In order to motivate and incent NEOs to increase stockholder value and restore some retention that has been lost due to the current economic conditions, we changed the allocation of stock awards in our long-term incentive plan for our NEOs, excluding the CEO, in 2009. We continue to deliver a larger portion of equity in performance-based awards and stock options because they have the strongest stockholder alignment. Shown below is the long-term incentive mix for 2009.

	<b>NEOs (excluding CEO)</b>
Stock Options	30%
Time-Based Restricted Stock Units	35%

Performance-Based Restricted Stock Units

35%

*2009 Performance-based Restricted Stock Unit Metric*

Setting a three-year EVA<sup>®</sup> performance goal for our performance-based restricted stock units would be difficult in 2009 considering significant uncertainty surrounding the current economic environment. While we will maintain our focus on creating stockholder value through EVA<sup>®</sup> in our annual cash incentive plan, we will use three-year relative and absolute Total Shareholder Return (TSR) metrics for our performance-based restricted stock unit awards. This design change has allowed us to remain committed to ensuring a long-term performance focus as part of our equity program.

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**COMPENSATION COMMITTEE REPORT ON EXECUTIVE COMPENSATION**

We have reviewed and discussed the foregoing Compensation Discussion and Analysis with management. Based on our review and discussions with management, we recommend to the Board of Directors that the Compensation Discussion and Analysis be included in this proxy statement and in our Annual Report on Form 10-K for the year ended December 31, 2008.

By the members of the Compensation Committee of the Board of Directors:

W. R. Howell, Chairman  
Kathleen B. Cooper  
William R. Granberry  
George A. Lorch  
Frank T. MacInnis  
Janice D. Stoney

Table of Contents**EXECUTIVE COMPENSATION AND OTHER INFORMATION****2008 Summary Compensation Table**

The following table sets forth certain information with respect to the compensation of the NEOs, based on total compensation excluding change in pension value and nonqualified deferred compensation earned during fiscal year 2008.

Name and Principal Position	Year	Salary	Bonus	Stock Awards <sup>1</sup>	Option Awards <sup>2</sup>	Non-Equity Incentive Plan Compensation <sup>3</sup>	Change in Pension Value and Nonqualified Deferred	All Other Compensation <sup>5</sup>	Total Compensation <sup>6</sup>
							Earnings <sup>4</sup>		
Malcolm	2008	\$ 1,094,231	\$	\$ (1,924,386)	\$ 2,866,225	\$ 2,000,000	\$ 1,201,514	\$ 56,215	\$ 5,203,675
Malcolm, President & Executive Officer	2007	1,050,000		7,735,288	2,365,144	2,373,086	369,208	46,484	13,638,200
Malcolm	2006	1,040,385		3,390,725	3,047,585	2,309,630	540,860	14,712	10,363,907
L. Chappel	2008	597,115		(112,686)	724,061	780,008	330,531	14,772	2,323,801
Chappel, Vice President,	2007	572,115		2,300,815	736,725	925,752	126,797	14,459	4,575,764
Chappel, Financial Officer	2006	545,192		1,174,711	407,276	892,956	169,615	14,032	3,134,682
Hill	2008	480,962		(105,497)	370,818	579,633	363,151	29,586	1,729,483
Hill, Vice President,	2007	446,538		1,980,314	293,974	662,532	26,578	58,284	3,317,246
Hill, Operations & Production	2006	416,154		852,201	242,915	621,798	115,723	39,862	2,238,853
Wright	2008	497,692		(79,091)	315,913	557,418	381,705	10,010	1,473,637
Wright, Vice President,	2007	477,692		1,534,603	251,496	669,676	68,048	9,801	3,941,316
Wright, Lines	2006	456,154		785,796	228,206	644,014	146,148	9,496	2,169,914
Armstrong	2008	480,962		(79,091)	294,273	580,884	273,091	14,586	1,569,605
Armstrong, Vice President,	2007	446,538		1,523,004	251,496	664,410	32,110	16,615	2,924,163
Armstrong, m	2006	416,154		785,796	228,206	624,615	97,077	16,199	2,072,057

<sup>1</sup> **Stock Awards.** Awards were granted under the terms of the 2002 Incentive Plan and 2007 Incentive Plan. Amounts shown are awards that were outstanding and expensed in 2008. Due to the discretion retained by the Compensation Committee when determining the extent to which identified long-term incentive performance measures have been attained and the requirements of FAS 123(R) relating to establishment of an accounting grant date, Williams applies variable accounting for our performance-based restricted stock units until actual performance is certified by the Compensation Committee. The negative figures are related to the expense recognition of 2006 and 2007 performance-based restricted stock unit awards and are based upon the closing stock price on December 31, 2008.

The grant date fair value of awards granted in 2008 can be found in the Grants of Plan Based Awards in 2008 table. Beginning with equity grants made in 2007, the restricted stock units do not include the right to payment of dividends.

The assumptions used to value the stock awards can be found in our Annual Report on Form 10-K for the year-ended December 31, 2008.

- <sup>2</sup> **Option Awards.** Awards are granted under the terms of the 2002 Incentive Plan and 2007 Incentive Plan. Amounts shown are awards that were outstanding and expensed in 2008. The grant date fair value of awards granted in 2008 can be found in the Grants of Plan Based Awards in 2008 table.

The assumptions used to value the option awards can be found in our Annual Report on Form 10-K for the year-ended December 31, 2008.

- <sup>3</sup> **Non-Equity Incentive Plan.** As stated in the Compensation Discussion and Analysis in this proxy statement, the annual cash incentive pool funds up to a maximum of 400 percent of target. Any award earned above 200 percent of target is placed in a reserve. However, the 2008 annual cash incentive plan did not pay out in excess of 200% so no additional amount was placed in the reserve for the 2008 performance period. The Compensation Committee and the CEO reviewed each NEO's performance and contributions for the year and adjusted the amount of each NEO's Company-funded award based on individual performance and business unit performance, where applicable. The total amount of the award is shown for each NEO.

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The annual cash incentive and reserve amounts paid in 2009 as it relates to 2008 performance are as follows:

	<b>2008</b>		<b>Amount Placed in Reserve</b>	<b>Amount of Reserve Paid in 2009</b>
	<b>Reserve Balance</b>	<b>Total Bonus for 2008</b>		
Steven J. Malcolm	\$ 546,173	\$ 1,817,942		\$ 182,058
Donald R. Chappel	135,159	735,000		45,008
Ralph A. Hill	164,064	525,000		54,633
Phillip D. Wright	97,352	525,000		32,418
Alan S. Armstrong	167,819	525,000		55,884

<sup>4</sup> **Change in Pension Value and Nonqualified Deferred Compensation Earnings.** The amount shown is an aggregate change from December 31, 2007 to December 31, 2008 in the actuarial present value of the accrued benefit under the qualified pension and supplemental plan. Please refer to the Pension Benefits for 2008 table for further details of the present value of the accrued benefit. The primary reason for the increase in present value in 2008 is due to the use of a reduced discount rate. The lower discount rate results in a larger present value amount. Likewise, the amounts shown for 2007, the change reflects the use of an increased discount rate which decreases the present value at the end of that year.

<sup>5</sup> **All Other Compensation.** Amounts shown represent payments made on behalf of the NEOs and includes life insurance premium, a 401(k) matching contribution, and perquisites (if applicable). Perquisites include financial planning services, home security for the CEO and personal use of the Company aircraft. The incremental cost method was used to calculate the personal use of the Company aircraft. The incremental cost calculation includes such items as fuel, maintenance, weather and airport services, pilot meals, pilot overnight expenses, aircraft telephone and catering. The amount of perquisites for Mr. Hill and Mr. Malcolm is included because the aggregate amount exceeds \$10,000.

	<b>2008</b>		<b>Company Aircraft</b>
	<b>Financial Planning</b>	<b>Home Security</b>	<b>Personal Usage</b>
Steven J. Malcolm	\$ 8,750	\$ 577	\$ 31,387
Ralph A. Hill	15,000		

**Notable Items**

The Compensation Committee considers the compensation of CEOs from similarly-sized comparator companies when setting Mr. Malcolm's pay. It is the competitive norm for CEOs to be paid more than other NEOs. In addition, the Compensation Committee believes the difference in pay between the CEO and other NEOs is consistent with our compensation philosophy (summarized in the Compensation Discussion and Analysis), which considers the external (market) and internal value of each job to the Company along with the incumbent's experience and performance of the job in setting pay. The CEO's job is different from the other NEOs because the CEO has ultimate responsibility for performance results and is accountable to the Board and stockholders. Consequently, the Compensation Committee

believes it is appropriate for the CEO's pay to be higher.

Mr. Chappel's base pay, annual cash incentive target and long-term incentive amounts for 2008 are higher than other NEOs (other than the CEO) because of the impact of his role and market data. Because Mr. Chappel directly interfaces with stockholders and has greater accountability to stockholders his pay is greater than that of the other NEOs, excluding the CEO.



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**Grants of Plan Based Awards in Fiscal Year 2008**

The following table sets forth certain information with respect to the grant of stock options, restricted stock units and awards payable under the Company's annual cash incentive plan during the last fiscal year to the NEOs.

Grant Date	Estimated Future Payouts Under Non-Equity Incentive Plan Awards <sup>1</sup>			Estimated Future Payouts Under Equity Incentive Plan Awards			All Other Stock Awards: Number of Shares of Stock or Units <sup>3</sup>	All Other Option Awards: Number of Securities Underlying Options <sup>4</sup>	Exercise or Base Price of Option Awards
	Threshold	Target	Maximum	Threshold	Target <sup>2</sup>	Maximum			
2/25/2008	\$ 182,058	\$ 1,276,288	\$ 3,100,006					217,391	\$ 36.50
2/25/2008					82,192	164,384			
2/25/2008	45,053	492,889	1,239,283					50,772	36.50
2/25/2008					39,822	79,644			
2/25/2008							19,911		
2/25/2008	54,688	367,313	888,355					38,587	36.50
2/25/2008					30,264	60,528			
2/25/2008							15,132		
2/25/2008	32,451	355,951	895,118					30,463	36.50
2/25/2008					23,893	47,786			
2/25/2008							11,946		
2/25/2008	55,940	372,202	899,307					30,463	36.50

2/25/2008	23,893	47,786
2/25/2008		11,946

<sup>1</sup> Non-Equity Incentive Awards. Awards from the 2008 annual cash incentive plan ( AIP ) are shown.

Threshold: Because one-third of the AIP reserve balance is payable upon meeting threshold performance, one-third of the NEO s reserve balance is shown.

Target: The amount shown is based upon an EVA<sup>®</sup> attainment of 100% plus one-third of the AIP reserve.

Maximum: The maximum amount the NEOs can receive is 400% of their AIP target. However, any amount earned above 200% of target is placed into the AIP reserve. After adding the excess amount to the reserve, one-third of the new balance is paid to the NEO. The calculation is as follows:

$$\begin{aligned} \text{Maximum amount that can be **earned** in a year} &= \text{Base Pay} * \text{AIP Target\%} * 400\% \text{ EVA}^{\text{®}} \text{ Attainment} \\ \text{Maximum amount that can be **paid** in a year} &= (\text{Base Pay} * \text{AIP Target\%} * 200\% \text{ EVA}^{\text{®}} \text{ Attainment}) \\ &\quad \textit{Plus} \\ &\quad (\text{Greater Than } 200\% \text{ EVA}^{\text{®}} \text{ Attainment} + \text{AIP Reserve}) , 3 \end{aligned}$$

<sup>2</sup> Represents performance-based restricted stock units granted under the 2007 Incentive Plan. Performance-based restricted stock units can be earned over a three-year period only if the established EVA<sup>®</sup> performance target is met and the NEO is employed on the certification date, subject to certain exceptions such as the executive s death or disability. These shares will be distributed no earlier than the third anniversary of the grant. If performance plan goals are exceeded, the NEO can receive up to 200% of target. If plan goals are not met, the NEO can receive as little as 0% of target.

<sup>3</sup> Equity Incentive Awards. Time-based restricted stock units granted under the 2007 Incentive Plan. Time-based shares vest three years from the grant date of February 25, 2008 on February 25, 2011.

<sup>4</sup> Stock Options were granted under the 2007 Incentive Plan. Stock options granted in 2008 become exercisable in three equal annual installments beginning one year after the grant date. One-third of the options vested on February 25, 2009. Another one-third will vest on February 25, 2010, with the final one-third vesting on February 25, 2011. Once vested, stock options are exercisable for a period of 10 years from the grant date.

**Table of Contents****Outstanding Equity Awards at 2008 Fiscal Year-End**

The following table sets forth certain information with respect to the outstanding equity awards held by the NEOs at the end of 2008.

	Option Awards					Stock Awards				
	Grant Date <sup>1</sup>	Number of Securities Underlying Unexercised Options (#) Exercisable	Number of Securities Underlying Unexercised Options (#) Unexercisable	Equity Incentive Plan Awards: Number of Securities Underlying Unexercised Options (#) Unearned	Option Exercise Price	Expiration Date	Grant Date	Number of Shares or Units of Stock That Have Not Vested	Value of Shares or Units of Stock That Have Not Vested	Market Unearned Shares, Units of Stock or Other Rights That Have Not Vested
	2/26/2007	66,666	133,334	28.30	2/26/2017	2/26/2007 <sup>3</sup>			100,000	1,448,000
	3/3/2006	166,666	83,334	21.67	3/3/2016	3/3/2006 <sup>3</sup>			110,000	1,592,000
	2/25/2005	225,000		19.29	2/25/2015					
	2/5/2004	300,000		9.93	2/5/2014					
	11/27/2002	475,000		2.58	11/27/2012					
	2/11/2002	200,000		15.86	2/11/2012					
	9/19/2001	33,333		26.79	9/19/2011					
	4/2/2001	27,232		39.98	4/2/2011					
	1/18/2001	114,373		34.77	1/18/2011					
	3/16/2000	65,356		42.29	3/16/2010					
	9/16/1999	10,893		37.18	9/16/2009					
	3/18/1999	10,893		36.66	3/18/2009					
	2/25/2008		50,772	36.50	2/25/2018	2/25/2008 <sup>2</sup>			19,911	288,000
	2/26/2007	16,150	32,300	28.30	2/26/2017	2/25/2008 <sup>3</sup>			39,822	576,000
	3/3/2006	27,947	13,974	21.67	3/3/2016	2/26/2007 <sup>2</sup>			19,069	276,000

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2/25/2005	55,000		19.29	2/25/2015	2/26/2007 <sup>3</sup>	38,139	552
2/5/2004	75,000		9.93	2/5/2014	3/3/2006 <sup>2</sup>	18,164	263
4/16/2003	175,000		5.10	4/16/2013	3/3/2006 <sup>3</sup>	36,328	526
A.							
2/25/2008		38,587	36.50	2/25/2018	2/25/2008 <sup>2</sup>	15,132	219
2/26/2007	14,535	29,070	28.30	2/26/2017	2/25/2008 <sup>3</sup>	30,264	438
3/3/2006	20,325	10,163	21.67	3/3/2016	2/26/2007 <sup>2</sup>	17,162	248
2/25/2005	40,000		19.29	2/25/2015	2/26/2007 <sup>3</sup>	34,325	497
1/18/2001	22,875		34.77	1/18/2011	3/3/2006 <sup>2</sup>	13,210	191
3/16/2000	22,875		42.29	3/16/2010	3/3/2006 <sup>3</sup>	26,420	382
9/16/1999	8,169		37.18	9/16/2009			
3/18/1999	8,169		36.66	3/18/2009			
D.							
2/25/2008		30,463	36.50	2/25/2018	2/25/2008 <sup>2</sup>	11,946	172
2/26/2007	11,305	22,610	28.30	2/26/2017	2/25/2008 <sup>3</sup>		